## BUSINESS MONITOR

# Report on the Census of Production 1988 

Steel tubes

Presented by the Chancellor of the Exchequer to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Geo. 6 Cha. 39 sec 7 )

CENTRAL STATISTICAL OFFICE
Business Statistics Office

The information in this report relates to businesses classified to the Steel tubes industry, Group 222 in the Standard Industrial
Classification Revised 1980. The industry Group covers the following Activity Heading:-
$2220 \begin{aligned} & \text { Steel tubes } \\ & \text { Manufacture of all types of steel tube and pipe, and fittings thereof, including conduits, gas cylinders and flexible tubes, from purchased }\end{aligned}$ or transferred materials.

For a full description of the 1980 classification see Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery
Office, price $£ 4.25$.

$$
\begin{aligned}
& \text { In interpreting the data in the tables it is assential to bear } \\
& \text { in mind the notes and definitions which commence on page 3. } \\
& \hline
\end{aligned}
$$

## EXPLANATORY NOTES AND DEFINITION

INTRODUCTION
These notes give basic information to help with the interpret about the Census is given in a separate Business Monitor - Repor
Since 1980, Censuses have been conducted on the Standaro
Industrial Classification Revised 1980 (SIC (180)). The Standara Industrial Classification Revised 1980 (SIC (80)). The Standard
Industrial llassification exists to promote uniformity and compar年ility in the official statistict of the United Kingdom. The SIC( 80 ) is the result of an attempt to align the United Kingdom classific
ation with the General Industrial Classification of Economic
Activiser within the Ere
 activity rather than commodities produced. A full description of
Sictico is is iven in Standard tidustrial Classification Revised 19800
obtainable from Her Majesty's Stationery Office, price $£ 4.25$. REPORTING UNIT
From the earliest censuses of production until that for 1986
3. the reporting unit to the census was the eestablishment. This was
deifined as the smallest unit which could provide the full range of
deta required for an econit which data required for an economic census. Establishments were asked,
where poossibe, to exclude from their returns to the census any non.
production production activity
4. In 1987, for a number of administrative and statistical
reasons, a new system of company-based reporting was introduced reasons, a new system of company-based reporting was introcucced.
Under the new ssstem the reporting unit to the census is, generally,
the company, but there are some the company, but there aeporting somit to the census is. generally,
example, for large mixed activity companions.
These
arise, for example, for large mixed activivity companies which are asked to
make separate returns to the census for each of their production
activities on an establishment basis. Throughout this monitor this activities on an establishment basis. Throughout thirs moniuot this
mixtur of reporting units are referred to as "businesses"
businesses are no longer these
5. In practice, since most businesses, both before and after the
change, eroorted of the company as a whole, little difference to the main economic series has result ted from the change.
6. For most businesses, the returned data are appropriate to a
single activity heading of SiC( 80 ) and fall within a single geograaph single activity heading of SIC(80) and fall within a single geograph-
ical region. Where information covers a mixtur of activitis, the
business is classified according to the main activity whe ical region. Where information covers a mixture of activities, the
business is classified according to the main activity. Where the
business operates at a business operates at a number of different addresses shen, in order
to enable regional data to be compied separate information employment and capital expenditure is sought for each address. THE REGISTER
held on the BSO computer and provides the basis for BSO inquiris For each business the register contains identification particulars and

 indicators for regional analyses, Regional and size analyses of of
manufacturing units are pobblished in Business Monitor PA1003 -
Size analyses of United manuaciururing units are published in Business Monitor PA1003-
Size analyses of
production
King production inquiries, the BSO moved to ans updated register which
makes tuller use of information obtained from HM Customs and
Excise VAT records. - Tha
8. The Annual Census and other BSO inquiries provide a major
source of information for checking the register and updating source of information for checking the register and updating
employment data. Where businesses do not make returns to these
inguiris, estimer employment data. Where businesses do not make returns to these
inquiries, estimates of employment are imputed from VAT
turnover. Fit turnover. For busies ofses which have ant are imputed eted from from VAT
or more, the estimates are 11 or more, the estimates are checked by means of register proving
forms. For bbisinesses on the register making returns to the Quarterly Sales Inquiry, industrial classification is reviewed annually
and is derived from an analysis of their commodity
 from the register proviniot forms. Estimates of emplovat sources or
the BSO and the Department of Employment miffer becoute by are derived from two sepparate inquiries and use different procecedures
and
coverage
COVERAGE
The Census covers United Kingdom businesses engaged
in industrial production,
 construction, and gas, electricity and water supply industries
IDivisions 1 to 5 of sic
and tiol). Businesses in the Channel Islands
10. Under the sampling arrangements agreed for the 1988
Census, forms were despatched to all businesses with 100 or more
 1 in 2 respectivery meing production industries, samples of 1 in 4 and
to 99 employment size bands businesses in the 20 to 49 and 50 to 99 employment size bands. It was necessary to io increase th
sample in those industries where there were few business in th
sample size band sample in those industries where there were few business in the
sample size band or where response in earlier vears was poor
the 1988 Cono forms were despatched in the United Kingdom fo

PERIOD COVERED
year 1988 but, where this was not possible, returns for calendar
busines year 1988 but, where this was not possible, returns for balendines
Years ending between 6 Arpil 1988 and 5 April 1989 were accepted
Returns covering Returns covering fewer than twelle months were waceepted for
businesses which had started or ceased trading during the year ESTIMATION
12. All publis
2. All published Census results include estimates for nonresponders, Unsatisfactory returns and businesses not selected for
the Census. Estimates are also made tor items not covered on
the shorter form sent to smaller businesses. 13. Within emplovment size groups in each industry, the
"average epr headd is is alculated for each census variable by dividing
the total returned value for each variable by the total returned the total returned value for each variable by vo the total returne
employment. This value is multiplied by the employment though employment. This value is multiplied by the emplovment theught
to exist in each non-responding or non-selected business to yield
to an estimated value for that business. Estimates fors items no
collected on the shorter form are made in a similar way usin returned employment. 14. The accuracy of the totals produced by adding together
oestimates and returned data is mainl dependent on the level of
response. The extent to which businesses making satisfactory
returns response. The extent to which businesses making satisfactor
returns account for the total employment of any industry is show as a percentage in footnotet (a) tolo tablent 1 . Thus the accuracy of the
data published in an Industry Report where 95 per cent of the

15. Additionally, the extent to which individual headings in a account in astrsssing related toe employment should be taken into
actimate of total earning acuracy of estimated data. Thus an estimate of total earnings which bears a climated realationshin to tota
employment is likely to be more accurate than an estimate cempioyment is likely to be more accurate than an estimate of
clearly experditure where the relationship to employment is not so clearly marked
SUPPRESSION OF INFORMATION RELATING TO
INDIVIDUAL UNDERTAKINGS
INDIVIDUAL UNDERTAKINGS
16. Sub-section $9(5)$ (b) of the Statistics of Trade Act 1947 states
that:
"The following provisions shall have effect with respect to any report, summary or other communication to tote pubbpect of to any
ation obtained under the foregoing provisions of this Act in compiling any such report, summary or communication
the competent authority shall so arrange it as to prevent any
particulars pub
 particulars relating to any individual person or undertaking
except with the previous consent in writing of that perso
 be; but this provision shall not prevent the discslosure of th
total quantity or value of any articles produced, sold o deliveraz; so, howwerer, that betyorerticiscles prosiduced, sold o
the competent authority shall total the competent authority shall have regard to any represent
ations made to them by any person who alleges that the
dises disclosure thereof would enable particulars relating to him
or to ar undertaking carried on by him to be deduced from
the total disclosed."
17. Figures which would
to an individual undertaking be likely to disclose particulars relating given written consent for their publication.
CHANGES MADE FOR 1988
18 . The 1988 Census, lik
18 . The 1988 Census, like that for 1987, was a slimline one .
Additional questions were asked for numess of employees, costs of computer equipment purchased and, for larger
businesses only, costs of hiring, leasing or renting businesses only, costs of hiring, leasing or renting computer equip-
ment and and
questions were aunts opaid for computing services. Additional questions were also asked opaid for the computing services. Additional
qeasing assets leased under finance SYMBOLS USED
SYMBOLS USED
19.
The following symbols are used throughout the PA series of
Business Monitors:

- $\quad \begin{aligned} & \text { not available } \\ & \text { nil or less tha }\end{aligned}$

| - | $\begin{array}{l}\text { nil or less than half the final digit shown } \\ \text { information suppressed to avoid disclosure } \\ \text { revised }\end{array}$ |
| :--- | :--- |
| R |  |

## ROUNDING OF FIGURES 20. Figures in the tables <br> digit where necessary and, in these rounded to the nearest final <br> ways agree exactly with the tota

EXPLANATION OF TERMS USED IN THE CENSUS REPORT
21. The notes and definitions given in this section are based on
the insturctions given to respondents as to the way in which returns
were to be com leted

CAPITAL EXPENDITURE
CAPITAL EXPENDITURE
This represents the value charged to capital account togethe
with any other amounts which ranked as capital items for taxation
 purposes during the year to which each return related. The value is
inclusive of any a mounts received or expecter te teceived in
grants and or allowances from government sources, statutury bodies grants and or allowances from government sour ces, statutory bodies
or local authorities. Where expenditure is spread over more than
lone one Census year, payments are included in the years in which they
vere made.
Capital expend production units where production had not started before the end
of the year and the value of CAPITAL GOODS PRODUCD FOR
USE WITHIN THE BUSINESS by its own staff are included. The USE WTHIN THE BUSINESS by its own staff are included. The value of any assets acquired in taking over an existing business are
excluted. The tigures include onodeductibe VAT Thet exclude
deductible VAT. No allowance is made for depreciation, emortisdeductible VAT. No
ation or obsolescence.
a. on LAND AND EXISTING BUILDINGS
23. This represents the value of freeholds and the value or
premmum payabbe or receivable for leaseholds accuired or disposed
of of. The figures for acquisitions include architects' and surveyors fees, legal fees, stamp duties, agents' commissions and Land Registry
fees. The figures for disposals are net of any such professional fees
b. on NEW BUILDING WORK
24. This represents the value of new building and other construc
tional work such as the extension and reconstruction of tional work such as the extension and reconstruction of old
buildings, and the value of any newly constructed building acquired. The figures include architectrs' and surveyors' fees, lega
fees, stamp duties, agents' commissions and Land Registry fees.
c. On PLANT AND MACHINERY, VEHICLES
25. This represents the value of new and second-hand plant and
machinery and venicles acquired or disposed of. The figures for machinery and vehicles acquired or disposed of. The figures for
accuisitions are net of any discounts seeceived but include the cost
of transport of ransport and installation and Customs and Excise car tax. .The
fitưes for disposals exclude amounts written off for capital assets
which are scrapoed. figures for disposals
which are scrapped.
CAPITAL GOODS PRODUCED FOR USE WITHIN THE
BUSINESS BUSINESS This represents the value of all work of a capital nature
ca.rried out during the year by the staff of, and for use in, the carried out during the year by
businesses covered by the returns.
COST OF INDUSTRIAL SERVICES RECEIVED
27. This includes amounts payable to other
27. This includes amounts payabee to other organisations fo
work done on materials supplied by the business completing the return, for repairs and maind mainen by ince including those in respect of
rented bild rented buildings, and for contracts which have been sublet. Direct
payments to outworkers and amounts charged to capital account are payments to
excluded.
COST OF NON-INDUSTRIAL SERVICES RECEIVED 28. This includes commercial insurance premiums, bank charges
and amounts payable to other organisations for the hire of vehicles,
per and amounts payable to other organisations for the hire of vehicles,
poant and machinery, for the rent of industrial and commerciag
buid buildings, for the services of accountants, auditors, agents, solicitors
and surveyors other than in connection with the acquisition or
disos. and surveyors other than in connection with the accuisisition o
disposal of capital assets. for postal and telecomunication
servicas, for coarriage by all forms of transport within the Unite services, for carriage by all forms of transport within the United
Kingom, tor advertising, marken research etc., for the right to use
patents, trade Kingoom, for advertising, market esearch etc., for the right to use
patents, trade marks, copyrights etc., for manufacturing and
quarrving rights and amarrving rights and technical know-how. Interest payments and
amounts payable for sea and air freight on goods exported and on
materials and fuel imported are excluded.
EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC EMP This inclades employers'
national insurance cortributions
under the Social Security Pensions Act 1975, commercial insurance under the Social Security Pensions Act 1975 , commercial insurance
premiums for policies providing pensions, superannuation or other
 disability benefits or death benefitit for emporovees, including former
employees, or their dependants. Also included are contributions to canteens, scoial centres, children's and holiday homes etc. and the
cost of supplying luncheon vouchers.

EMPLOYMENT
EMPLOYMENT This is the average number of ADMINISTRATIVE,
TECHNICAL $A N D$ CLERICAL EMPLOYEES and OPERATIVES on the payrol! and the number of WORKING PROPRIETORS
emploved Curing the year of return. Fullt-time and part-time
employees are included but outworkers
 their own homes on materials supplied by the business) and casual
employess such as iobers are excluded. The average number
of employeus returned by individual businesses may have been of lompor such raturned by individual businesses may have been
calculated by for example, the average oot the number of employees
on the payroil for the last week of each calendar month.
a. ADMIN
EMPLOYEES
31. This includes directors who received a definite wage, salary or commission, managers, foremen, draughtsmen, editorial and advert.
ising staff, trevelers. all office employees and research and design
employen
b. operatives
32. This includes all manual wage earners including operatives in
power stations, operatives engaged in outside work of erecting power stations, operatives engaged in outside work of erecting,
fitting etc, inspetcors maintenance workers and cleaners. Staff engaged in transport lincluding roundsmenl and employed in ware-
houses, stores, shops and canteens are included.
c. WORKING PROPRIETORS
33. These are people who are regarded as self-employed for
national insurance purposes, members of their families who worked national insurance purposes, members of their families who worked
the business without receiving a definite wage or salary for east half the normal working hours and directors who worked in he business but did not receive a definite wage, salary or commis.
ion.
Part-time directors paid by fee only and directors who ENTERPRISE
34. This is defined as one or more businesses under common ROSS OUTPUT
GROSS OUTPU
35. This is calculated by adjusting the value of TOTAL SALES
AND WORK DONE by the changes during the year of WORK IN
PRESS And GROSS VALUE ADDED AT FACTOR COST
 estimate of gross value added approaches more closelyt than NET
OUTPUT the definition of net output or value added in national accounts statistics.
GROSS VALUE ADDED AT FACTOR COST PER HEAD
This is calculated by dividing GROSS VALUE ADDED AT 37. This is calculated by dividing GRO
FACTOR COST by total EMPLOYMENT.

NET CAPITAL EXPENDITURE
3. BUILDINGS, VEHICLES and PLANT AND MACHINERY.
NET OUTPUT
39. This is
T9. This is calculated by deducting from GROSS OUTPUT the
oost of PURCHASES OF MATERIALS FOR USE IN PRODUCT. ION AND PACKAGING AND FUEL and PURCHASES OF GOODS FOR MERCHANTING OR FACTORING, the COST OF INDUST. levies etc. Where applicable. Purchases are adjusted for changes
during the year of STOCKS OF MATERIALS, STORES AND
FUEL.

NET OUTPUT PER HEAD
A0. This is calculated by dividing NET OUTPUT by total
EMPLOMENT. ON-INDUSTRIAL SERVICES RENDERED
This includes amounts charged for the hire of vehiciles, plant
nd machinery, for the rent of industrial and commerciil luit nd machinery, tor the rent of industrial and commercial buildings.
or the right to use poatents, trade marks, copyrights etc., for arnfacturing and quarrying rights, for technical know-how and
or the rovision oo trynsporit oto other organisations. It also
ncludes revenue from staff facilities such as cantens.

PPERATING RATIOS
42. These ratios are calculated using industry totals, ie including the estimates for businesses not responding to or not selected for the Census. Respondents are able to compare the ra
own businesses with those for the industry as a whole.

PURCHASES OF MATERIALS FOR USE IN PRODUCTION, AND
PACKAGING AND FUEL PURCHASES OF GOODS FOF MERCHANTING OR FACTORING
43. These include the cost of raw materials, components, sem
 consumable tools not charged to capital account, packaging
materials of all typess stationery and printed matter, fuel, electricity

 goods supplied by customers. The figures exclude VAT, purchases
of machinery and plant, which are included in CAPITAL EXPEND.
TURE, and amounts payable to
 business's onn transport departments for delivery of materials. The
figures are net of the value of goods or packeging materiass returned figures are net of tre vilue of goods or packeging materials returned
to supplies and trade discounts recievabie. Materias purchased
duty-paid are included at their duty-paid value less drawbacks, duty-paid are included at their duty-paid value less drawbacks,
rebates ett. Imported gooos are included at their full delivered cost


REMUNERATION PAID TO OUTWORKERS
44. This repperents amounts paid to outworkers, ie people who
4o work in their own homes generally on a piece.work basis,

 NDUSTRIAL SER RICES RECEIVED. Estimates are not made for
remuneration of outworkers for businesses not completing Census remunera
returns.
SALES OF GOODS PRODUCED
This represents sales of goods during the year, irrespective of
whether or ot they were produced in the year of the return. It also whether or not they were eroduced in the year of the eeturn. It also
includes sales of goors made from materials given out to other
lims or to outworkers and sales of waste includas sales of goods made from materials given out to other
firms or to outworkers and sales of waste rooducts and residues.
The value of sales is the 'net selling value', ie the amount charged to
 discounts, agents' commissions etc and allowancess on returned
goods. Were products atroct ㅌxcise duty, the value includes duty
Po the goods. Where products attract Excise duty, the value includes duty
if the goods are sold 'duty-paid', but excludes it it the ar sold in
bond or exported. The cost of packeging materials less allowances pond or exported. The cost of packaging materials less allowances
for returnable containers is included. Sales of fixed assets and ox reurnabe containers is included. Sales of fixed assets an
exceptional receipts are excluded. Transfers of goods produced b b
business to departments businest ot deaparments not cooversed by the reaturn podiced by
other businesses in the same enterprise group) are treated as sales. ther businesses in the same enterprise group) are treated as sales,
valued as if sold to an independent purchaser.

STOCKS
his represents the value of goods on hand for sale, including oods for merchanting or factoring and of materials, satorers inc and fued
teld by businesses, whether held in the United Kingdom or abroad tedd by businesses, whether held in the United King
Values include any duty parabable but exclude VAT.
WAGES AND SALARIES
This represents amounts paid during the year to
ADMINISTATIVE TECNICAL AND CLERICAL EMPLOYES and to OPERATIVES. All overtime payments, benuses
commissions, holiday pay and redundancy payments, less any commissions, holiday pay and redundancy payments, less any
amounts reimbursed for this purpose from government sources, are includded. No deduction is made for fom government sources, are
in tor emporeess
national insurance contributions etc. Payments to WORKING

WORK DONE AND INDUSTRIAL SERVICES RENDERED
48. This includes amounts charged for work carried hat done by sub-contrastris onstomers hiarged for materials supplied in the course of such work. Indus rial services such as repairs and maintenance, installation work and
techical research and studies rendered to other organisations is also included. For certain industries this heading covers $\begin{aligned} & \text { w wide varitery } \\ & \text { of activitites, for example, }\end{aligned}$, butter packed on of activities, for example, butter packed on com mission in the food
induustries make ming op of garments, fur dressing and textile finishing
in the textije ind stres in the textite industries, gard pereparatory work on typesetting, block
making and binding in the printing and publ lishing industries. Work done is an important part of the activivities of the elecertrical machin-
erry no heavy engineering industries, and includes erection, instal-
lation ery and heavy engineering industri
lation and repair and jobbing work.
WORK IN PROGRESS
9nd are awaiting further materials which have been partially processed


TABLE 1
Output and costs, 1984-1988

|  | Unit | 1984 | 1985 | 1986 | 1987 | 1988 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enterprises | Number | 148 | 116 | 98 | 92 | 112 |
| Businesses | " | 181 | 149 | 128 | 116 | 135 |
| Sales of goods produced | £ million | 959.3 | 1,091.1 | 975.6(b) | 1,098.4 | 1,328.8 |
| Work done and industrial services rendered | " | 3.0 | 3.4 | (b) | 13.3 | 2.1 |
| Capital goods produced for use within the business | " | 0.2 | 0.5 | 0.3 | 0.4 | 0.4 |
| Non-industrial services rendered | " | 3.6 | 4.0 | 1.9 | 1.9 | 2.1 |
| Goods merchanted or factored | " | 19.1 | 20.3 | 17.6 | 11.4 | 13.1 |
| Total sales and work done | " | 985.2 | 1,119.2 | 995.5 | 1,125.4 | 1,346.5 |
| Increase during the year, work in progress and goods on hand for sale | " | 17.5 | 20.2 | 12.3 | 21.0 | 21.6 |
| Gross output | ${ }^{\prime \prime}$ | 1,002.7 | 1,139.4 | 1,007.7 | 1,146.4 | 1,368.0 |
| Purchases of materials for use in production, packaging and fuel | " | 603.5 | 665.0 | 625.1 | 678.6 | 830.7 |
| Purchases of goods for merchanting or factoring | " | 15.1 | 16.0 | 13.4 | 8.6 | 9.8 |
| Increase during the year, stocks of materials, stores and fuel | " | 4.0 | 2.1 | -3. 5 | 3.6 | 8.0 |
| Cost of industrial services received | " | 24.8 | 26.6 | 32.1 | 37.7 | 35.2 |
| Net output | " | 363.3 | 433.9 | 333.7 | 425.0 | 500.4 |
| Total employment | Thousand | 21.0 | 23.3 | 21.8 | 18.7 | 18.1 |
| Net output per head | £ | 17,334 | 18,656 | 15,325 | 22,764 | 27,649 |
| Cost of non-industrial services received |  |  |  |  |  |  |
| Hire of vehicles, plant and machinery | £ million | 2.8 | 6.7 | 5.7 | 5.2 | 6.1 |
| Rents of industrial and commercial buildings | " | 2.4 | 2.9 | 3.1 | 3.1 | 3.2 |
| Commercial insurance premiums | " | 2.1 | 3.3 | 3.7 | 3.7 | 4.1 |
| Bank charges | " | 0.3 | 0.4 | 0.4 | 0.4 | 0.4 |
| Other non-industrial services | " | 60.8 | 57.7 | 58.9 | 60.3 | 57.4 |
| Licensing of motor vehicles | " | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 |
| Rates, excluding water rates | " | 9.2 | 10.9 | 12.2 | 12.1 | 12.8 |
| Gross value added at factor cost | ${ }^{\prime}$ | 285.5 | 351.8 | 249.5 | 340.1 | 416.3 |
| Gross value added at factor cost per head | £ | 13,622 | 15,129 | 11,458 | 18,218 | 23,001 |

(a) Satisfactory returns accounted for 88 per cent of employment within the industry in 1988. (b) Work done and industrial services rendered included in sales of goods produced.

TABLE 2
Capital expenditure, 1984-1988
Capital expenditure, 1984-1988
All United Kingdom businesses classified to the industry


TABLE 3
Stocks and work in progress, 1984-1988
All United Kingdom
All United Kingdom businesses classified to the industry

|  |  |  |  |  |  | £ milion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1984 | 1985 | 1986 | 1987 | 1988 | Value at end of 1988 |
|  |  | Increase during year |  |  |  | . |
| Materials,stores and fuel | 4.0 | 2.1 | -3.5 | 3.6 | 8.0 | 73.1 |
| Work in progress | armax 11.7 | 29.1 | 6.8 | 16.1 | 13.1 | 151.0 |
| Goods on hand for sale | 5.8 | -8.9 | 5.4 | 4.9 | 8.4 | 52.2 |
| Total | -21.4 | 22.3 | 8.8 | 24.6 | 29.6 | 276.3 |

All United Kingdom businesses classified to the industry (a)

| $\begin{aligned} & \hline \text { Size } \\ & \text { group } \end{aligned}$ | $\begin{aligned} & \text { Busin- } \\ & \text { esses } \end{aligned}$ | Enter-prises (b) | Employment |  |  | Wages and salaries (c) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total including working proprietor | $\begin{aligned} & \text { Opera- } \\ & \text { tives } \end{aligned}$ | Administr-ative,technical and clerical | Operative |  | Administr technical clerical |  |
|  |  |  |  |  |  | Total | head | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |
|  | $\overline{\text { Number }}$ | $\overline{\text { Number }}$ | Thousand | Thousand | $\overline{\text { Thousand }}$ | £ million | £ | £ million | £ |
| 1-9 | 34 | 34 | $0.1)$ |  | 3.0 |  |  |  | lazogrio |
| 10-19 | 5 | 5 | 0.1) | 2.3 | 0.9 | 19.8 | 8,690 | 11.1 | 11,878 |
| 20-49 | 37 | 36 | 1.3) |  |  |  |  |  |  |
| 50-99 | 22 | 21 | 1.7) |  |  |  |  |  |  |
| 100-199 | 12 | 11 | 1.8 | 1.2 | 0.6 | 11.5 | 9,467 | 7.4 | 13,492 |
| 200-299 | 6 | 6 | 1.5 | 1.1 | 0.3 | 11.3 | 10,062 | 4.2 | 12,104 |
| 300-399 | 7 | 5 | 2.4 | (1.8 | 1. 0.6 | 18.8 | 10,308 | 8.4 | 13,348 |
| 400-Plus | 12 | 5 | 9.2 | 7.0 | 2.2 | 82.3 | 11,795 | 30.8 | 13,948 |


|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(a) Businesses employing fewer than 20 persons are not required to complete census returns. Because of this, data
for these businesses should be regarded merely as the best estimates available and used with caution.
(b) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning (b) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning
the businesses shown in each size group. Because an enterprisis may own businesses in more than one size
group, the sum of individual enterprise counts may exceed the total for the industry.
(c) The cost of employers' contributions to the national insurance, pensions and welfare schemes and the running The cost of employers' contributions to the national insurance, pensions and welfare schemes and
costs of canteens are excluded from the table but were estimated for the industry at $£ 32.3$ million.
(d) Gross value added data relate to businesses employing 1-199.

Prcentage analysis of twelve-month periods covered by returns received for the 1988 Census
by number of returns and total employment

| Accounting year ended |  | Percentage of total returns received | Percentage of total employment |  |
| :---: | :---: | :---: | :---: | :---: |
| 1988 | April 6-30 | 1.9 | 1.3 |  |
|  | May | - | - |  |
|  | June | 1.9 | - 1.1 |  |
|  | July | 7.4 | 4.7 |  |
|  | August | Talot | Egqut hast |  |
|  | September | 1.9 | 3.1 |  |
|  | October | 1.9 | 0.7 |  |
|  | November | - | - |  |
|  | December | 55.6 | 48.0 |  |
| 1989 | January | - | 8t 10.80 0.78 .64 | 4, 26am |
|  | February | - | - |  |
|  | 1 March - 5 April | 29.6 | 41.0 |  |

## ABLE 6

Operating ratios, 1984-1988
All United Kingdom businesses classified to the industry

|  | Unit | 1984 | 1985 | 1986 | 1987 | 1988 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross output per head | f | 47,840 | 48,995 | 46,280 | 61,408 | 75,590 |
| Net output per head | f | 17,334 | 18,656 | 15,325 | 22,764 | 27,649 |
| Gross value added per head | f | 13,622 | 15,129 | 11,458 | 18,218 | 23,001 |
| Gross value added as a percentage of gross output | \% | 28 | 31 | 25 | 30 | 30 |
| Ratio of gross output to stocks |  | 4.6 | 4.5 | 4.0 | 4.3 | 5.0 |
| Wages and salaries as a percentage of gross value added | \% | 61 | 59 | 82 | 57 | 49 |
| Ratio of operatives to administrative, technical and clerical employees |  | 2.5 | 2.8 | 2.6 | 2.7 | 2.9 |
| Wages and salaries per operative | £ | 8,032 | 8,690 | 8,900 | 9,926 | 10,710 |
| Wages and salaries per administrative, technical and clerical employee | £ | 8,851 | 9,644 | 10,482 | 11,904 | 13, 261 |
| Net capital expenditure per head | £ | 1,510 | 1,252 | 877 | 873 | 1.417 |
| Net capital expenditure as a percentage of gross value added | \% | 11 | 8 | 8 | 5 | 6 |



INTRODUCTION OF NEW BUSINESS
MONITOR - MM22 FOR PRODUCER PRICE INDICES

With the move of the Depariment of Trade and Industry statistical divisions to the Central Statistical Office and the announced closure of British Business, the Producer Price Indices will from 13 October be published in the fom of a Business Monitor MM2 2 .

With the introduction of the new Monitor the opportunity is being taken to expand the current spectrum of published figures to a rolling period of betwe en 13 to 24 months plus the annual average.

An abbreviated specimen copy is available on request and shows the first page of each table. Part 1 of the Monitor will show the index values with a unique reference number against each set of figures. Part 2 will consist of a list of index titles for each of the six tables with the appropriate reference number.

All indices for the latest two months will remain provisional and any earlier months that have to be retained together with any revision will be indicated by either a "p" or " $r$ " marker. For those months that any index is not available the values will be suppressed.

Inquiries: 0633812106.

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