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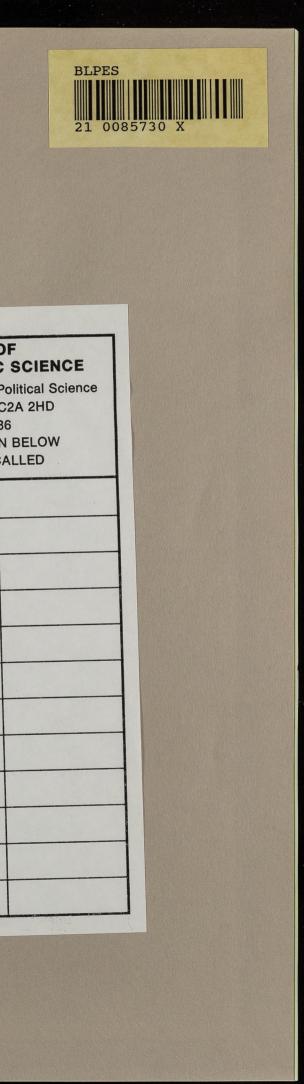


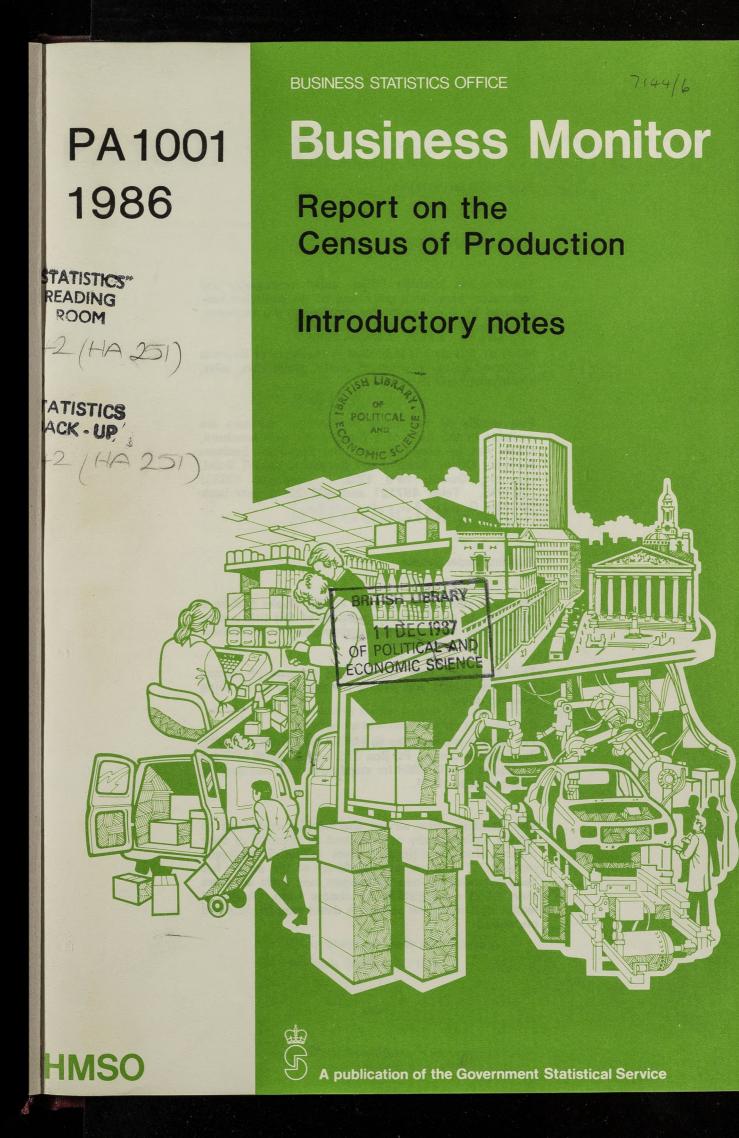
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PA1001

BUSINESS MONITOR

A publication of the Government Statistical Service

Report on the Census of Production 1986

Introductory notes

Presented by the Secretary of State for Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Trade and Industry Business Statistics Office

London: Her Majesty's Stationery Office

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GENERAL OUTLINE OF THE CENSUS OF PRODUCTION

INTRODUCTION

1. The Report of the 1986 Census of Production is made up of 113 separate Business Monitors in the PA series:

Introductory notes	PA 1001
111 Industry Reports	PA 111-PA500
Summary Volume	PA 1002

2. The Census of Production is conducted by the Business Statistics Office (BSO), part of the Department of Trade and Industry. It is a statutory inquiry carried out for Great Britain under the Statistics of Trade Act 1947 and for Northern Ireland under the Statistics of Trade (Northern Ireland) Act 1949. Information for both Great Britain and Northern Ireland is included in the Industry Reports and Summary Volume.

3. The Census is part of a comprehensive system of industrial statistics which also includes quarterly inquiries on product sales and inquiries at less frequent intervals on purchases.

OBJECTIVES

4. The Census is conducted to meet the Statistical Directives of the European Community and the varied needs of Government. Government needs include the provision of weights for the Index of Production and the provision of capital expenditure and stocks data for use in compiling the national accounts. The results of the Census are also used as a benchmark for the Purchases Inquiry as well as for information on industrial structure which is used in turn in assessing a variety of policy issues.

5. The Census is similar to inquiries conducted by other members of the European Community. Information on production is supplied to the Statistical Office of the European Communities (SOEC) under two Directives: 64/475/EEC relating to capital expenditure and 72/221/EEC relating to economic activity data. Information is supplied to the Organisation for Economic Co-operation and Development (OECD) and the United Nations (UN). Results are also of interest to the business community, economic analysts, universities, local authorities and market researchers.

CENSUS PREPARATORY WORK

6. Outline proposals for each Census are considered by the Production Statistics Advisory Committee, a body appointed under the Statistics of Trade Act 1947, which includes members from industry, trades unions, the accountancy profession and public services. A list of members is given in Appendix A. Significant changes in form design or content are agreed in consultation with the Survey Control Unit of the Central Statistical Office, the Scottish Office, the Welsh Office, the Northern Ireland Department of Economic Development and sponsoring government departments for particular industries. There is a statutory obligation on the Department of Trade and Industry and on the Northern Ireland Department of Economic Development to conduct a Census each year.

INDUSTRIAL CLASSIFICATION

7. Since 1980, Censuses have been conducted on the Standard Industrial Classification Revised 1980 (SIC(80)). The Standard Industrial Classification exists to promote uniformity and comparability in the official statistics of the United Kingdom. The SIC(80) is the result of an attempt to align the United Kingdom classification with the General Industrial Classification of Economic Activities within the European Communities (NACE). It is based on activity rather than on commodities produced. A full description of SIC(80) is given in Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3.95. Figures for 'All manufacturing industries' on the 1968 classification can be calculated by adding information for Activity Headings 1115, 1200, 1401, 1402 and 1520 to, and deducting information for Activity Headings 2100, 2310, 2330 and 2396 from, information for Divisions 2 to 4 of SIC(80).

REPORTING UNIT

8. As far as possible the reporting unit in respect of which information is collected is one whose activities fall within a single activity heading of the classification and which is situated at a single geographical location. Frequently, however, the information required cannot be provided on this basis. Where information covering a mixture of activities is all that is available, the unit is classified according to the main activity. Where a unit operates at a number of locations and the full range of information is not available for each location, the reporting unit is deemed to cover a number of locations. In most cases, separate information on employment and net capital expenditure is obtained for each location (local unit) in order to enable regional data to be compiled. The reporting unit or which the information normally required in a production census can be provided.

9. For construction, coal extraction and manufacture of solid fuels, extraction of mineral oil and natural gas, production and distribution of electricity and gas and water supply industries, the reporting unit is referred to as the undertaking. An undertaking need not be a single geographical location and cannot be broken down into local units. Because of this, regional data are not available for undertakings.

10. Establishments are asked to exclude from their returns particulars relating to ancillary departments not engaged in production (such as merchanting or factoring organisations, transport organisations, canteens and warehouses) for which separate accounts are kept. Transfers of goods produced to such departments are treated as sales, valued as far as possible as if sold to an independent purchaser. Where separate accounts are not kept, establishments are allowed to include details in their returns. Establishments are asked to include details relating to head offices engaged mainly in the administration of production units within the scope of the Census. Where head office activity covers more than one return, details are included in the principal return.

11. For certain tables in the Summary Volume, related establishments are combined to enterprise level. An enterprise is defined as a business consisting of establishments under common ownership or control. Information about relationships between establishments, the changing structure of groups of companies and common ownership links is obtained from various, mainly published sources

THE REGISTER

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12. A register of production units excluding construction throughout the United Kingdom is held on the BSO computer and provides the basis for BSO inquiries to the production sector. For each unit the register contains identification particulars and information about that unit's eligibility for inclusion in an inquiry, its relationship with other units in common ownership, its industrial classification, the nationality of its parent and location indicators for regional analyses. Regional and size analyses of manufacturing units are published in Business Monitor PA1003 – Analyses of United Kingdom Manufacturing (Local) Units by Employment Size. During 1984, for production inquiries, the BSO moved to an updated register which makes fuller use of information obtained from HM Customs and Excise VAT records.

13. The annual Census and other inquiries provide a major source of information for updating and checking the register. For establishments on the register making returns to the Quarterly Sales Inquiry, industrial classification is reviewed annually and is derived from an analysis of their commodity sales. Employment data are provided by the Quarterly Sales Inquiry and the Census of Production. Where establishments on the register do not make returns to these inquiries, employment is based mainly on information provided by the Department of Employment from Censuses of Employment. New additions to the register are obtained from various sources including HM Customs and Excise VAT records and Censuses of Employment. 14. The register for construction units is created each year fromthe Department of the Environment's Builders' Address File of private sector undertakings in Great Britain engaged in construction activitities. To this are added undertakings in the public sector (usually the direct labour departments of local authorities) and undertakings in Northern Ireland.

COVERAGE

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15. The Census covers United Kingdom establishments engaged in industrial production, i.e. mining and quarrying, manufacturing, construction, and gas, electricity and water supply industries (Divisions 1 to 5 of SIC(80)). Establishments in the Channel Islands and the Isle of Man are excluded.

16. Under the sampling arrangements agreed for the 1986 Census, forms were despatched to all establishments with 100 or more employed and, for most production industries, samples of 1 in 4 and 1 in 2 respectively being taken for establishments in the 20 to 49 and 50 to 99 employment size bands. For industries where there were few units in the sample size band or where response in earlier years was poor, it was necessary to increase the sample. In the construction industries forms were despatched to all undertakings with 50 or more employed and to a 1 in 2 sample of undertakings in the 20 to 49 employment size band. The sampling scheme is reviewed each year in the light of experiences in previous Censuses.

17. The increased use of sampling over recent years has led to a fall in the number of forms mailed for successive Censuses. For production industries excluding construction, these fell from 34,000 for 1977 to 16,824 for 1985 and 16,179 for 1986. For 1984, however, a benchmark census was conducted, resulting in 24,200 forms mailed. For construction industries the number of forms mailed fell from 13,000 for 1977 to 6,100 for 1984, 4,100 for 1985 and 4,117 for 1986.

QUESTIONNAIRE

18. Examples of the standard form used for establishments in production industries excluding construction employing 100 or more and employing 20 to 99 are given in Appendices B and C. In the 1986 Census there were 11 other form types for industries like those of water and electricity where the standard range of questions is not appropriate. A copy of the standard form for the construction industries is given in Appendix D.

COLLECTION OF DATA

19. Forms are mailed to each selected establishment shortly after the end of the year to which the Census relates. Return of the completed forms for the 1986 Census was required by 31 March 1987. Up to three written reminders were sent to non-responders followed if necessary by telex and telephone calls and, for larger persistent non-responders, personal visits. Outstanding cases can be the subject of legal action under Section 4 of the Statistics of Trade Act 1947.

20. Returns are given preliminary clerical scrutiny to ensure that the form is legible and sufficiently complete for computer processing. Subsequent checks by the computer include those for completeness of the return, the credibility of the figures and the internal consistency of the return. Any queries which arise from these checks are investigated and, if necessary, contributors are consulted.

PERIOD COVERED

21. Establishments were asked to make returns for the calendar year 1986 but, where this was not possible, returns for business years ending between 6 April 1986 and 5 April 1987 were accepted. Returns covering fewer than twelve months were accepted for businesses which had started or ceased trading during the year. An analysis of periods covered by returns for the 1986 Census is shown in Table 5 of each Industry Report (except construction (PA 500) where the analysis is shown in Table 4) and in Table 9 of the Summary Volume.

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ESTIMATION

22. All published Census results include estimates for nonresponders, unsatisfactory returns and establishments not selected for the Census. Estimates are also made for items not covered on the shorter form sent to smaller establishments.

23. Within employment size groups in each industry, the "average per head" is calculated for each census variable by dividing the total returned value for each variable by the total returned employment. This value is multiplied by the employment thought to exist in each non-responding or unselected establishment to yield an estimated value for that establishment. Estimates for items not collected on the shorter form are made in a similar way using returned employment.

24. The accuracy of the totals produced by adding together estimates and returned data is mainly dependent on two measures. The first of these is the extent to which establishments making satisfactory returns account for the overall total for any heading. In practice a measure of this is normally taken to be the employment of establishments making satisfactory returns expressed as a percentage of the total estimated employment (this is given in a footnote to Table 1 in each Industry Report). Thus the accuracy of data published in an Industry Report where 95 per cent of the employment in the industry is covered by returns made, will, in general, be better than that in a Industry Report where the coverage is only 70 per cent.

25. The second measure is the extent to which individual headings in an Industry Report are related to employment. Thus an estimate of total earnings which bears a close relationship to total employment is likely to be more accurate than an estimate of capital expenditure where the relationship to employment is not so clearly marked.

SUPPRESSION OF INFORMATION RELATING TO INDIVIDUAL UNDERTAKINGS

26. Sub-section 9(5)(b) of the Statistics of Trade Act 1947 states that:

"The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act –

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

27. Figures which would be likely to disclose particulars relating to an individual undertaking are not published unless the contributor has given written consent for their publication.

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Conversar results exclude resublishments where precomment activities are outside manufacturing unless they keep separate accounts covering their manufacturing activities. Where the ternover of an establishment arises from macapits for work done or materials supplied by a customer, sales of the timishud product are not included in their establishment's return.

PUBLICATION

28. Data obtained from the 1986 Census are being published at both the 3 digit Group level and where possible the 4 digit Activity Heading level of SIC(80) in individual Industry Reports except for construction where publication is at the 2 digit Class level. Each report is prefaced by a brief description of the activity of the industry including any non-standard features and any changes which affect comparability with data for earlier years shown in the report. Each report also includes a list of all the Business Monitors which make up the complete Census Report. The Summary Volume includes information for regions and enterprise analyses. The publication and sale of Business Monitors is arranged by Her Majesty's Stationery Office. (A mock up of the 1986 Industry Reports excluding the notes is given in Appendix E.)

29. As in previous Censuses, establishments were asked to state whether or not they were willing to have their names and addresses included in a Classified List of Businesses. Further information about the List can be obtained from the Business Statistics Office Librarian.

CONGRUENCE WITH QUARTERLY INQUIRIES

30. As far as possible, figures collected in the Census are congruent with those collected in the Quarterly Sales Inquiry.
(See the Guide to Short Term Statistics of Manufacturers' Sales – Business Monitor P01001.) There are, however, some differences which are described below.

a. If an establishment changes its reporting structure or the way it keeps its accounts during the year, the change is reflected during the year in the Quarterly Inquiry. The figures reported to the Census are generally based on the structure of the establishment at the end of the Census year.

b. Because a Census return can be for an establishment's business year, it may differ from the aggregation of four quarterly returns making up a calendar year. In some cases figures may be as much as nine months out of phase, but these differences usually cancel out at the industry level.

c. The remaining differences are usually of minor significance. Firstly canteen takings are excluded from the Quarterly Inquiry but may be included in the Census. Secondly, Quarterly Inquiry figures do not have to be adjusted for quantity rebates and allowances for returned goods as the value of these may not be known at the time of completion of returns and cannot always be apportioned between the various headings. Their values are, however, reflected in Census returns. No adjustments are made in either inquiry for cash discounts.

INTERPRETATION

31. In interpreting Census statistics the following points should be kept in mind:

a. Year on year comparisons of Census results may be affected by the reclassification of units between industries, the removal of units no longer in production, the addition of new units, and by changes in coverage of the production register.

b. To the extent that sales of products of one establishment incorporate the output of other establishments, total sales figures include an element of duplication.

c. Census results exclude establishments whose predominant activities are outside manufacturing unless they keep separate accounts covering their manufacturing activities. Where the turnover of an establishment arises from receipts for work done or materials supplied by a customer, sales of the finished product are not included in that establishment's return.

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d. Transfers between establishments within an enterprise group are recorded as if they were transfers to or from independent establishments.

e. Figures for net output and gross value added are adjusted to a factor cost basis by taking account of the net amount of all taxes, duties, levies, subsidies, etc.

CHANGES MADE FOR 1986

32. The 1986 Census, like that for 1985, was a slimline one. Additional questions were asked for numbers of computer employees, costs of computer equipment purchased and, for larger establishments only, costs of hiring, leasing or renting computer equipment.

SYMBOLS USED

33. The following symbols are used throughout the PA series of Business Monitors:

.. not available

- nil or less than half the final digit shown
- figures cannot be shown owing to the risk of disclosing information about individual enterprises
 R revised

ROUNDING OF FIGURES

34. Figures in the tables have been rounded to the nearest final digit where necessary, therefore, the sum of the constituent items may not always agree exactly with the total shown.

EXPLANATION OF TERMS USED IN THE CENSUS REPORT

35. The notes and definitions given in this section are based on the instructions given to respondents as to the way in which returns were to be completed. In some industries it was necessary to amend or supplement these instructions in order to fit the special circumstances of the particular industry. Where these supplementary instructions effect the basis of the published figures, an explanation is included in the appropriate Industry Report.

CAPITAL EXPENDITURE

36. This represents the value charged to capital account together with any other amounts which ranked as capital items for taxation purposes during the year to which each establishment's return related. The value is inclusive of any amounts received or expected to be received in grants and/or allowances from government sources, statutory bodies or local authorities. Where expenditure is spread over more than one Census year, payments are included in the years in which they were made. Capital expenditure during the year in respect of production units where production had not started before the end of the year and the value of CAPITAL GOODS PRO-DUCED FOR ESTABLISHMENTS' OWN USE by establishments' own staff are included. The value of any assets acquired in taking over an existing business are excluded. The figures include non-deductible VAT but exclude deductible VAT. No allowance is made for depreciation, amortisation or obsolescence.

a. on LAND AND EXISTING BUILDINGS

37. This represents the value of freeholds and the value or premium payable or receivable for leaseholds acquired or disposed of. The figures for acquisitions include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry fees. The figures for disposals are net of any such professional fees payable.

b. on NEW BUILDING WORK

38. This represents the value of new building and other constructional work such as the extension and reconstruction of old buildings, and the value of any newly constructed buildings acquired. The figures include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry fees.

c. on PLANT AND MACHINERY, VEHICLES

39. This represents the value of new and second hand plant and machinery and vehicles acquired or disposed of. The figures for acquisitions are net of any discounts received but include the cost of transport and installation and Customs and Excise car tax. The figures for disposals exclude amounts written off for capital assets which are scrapped.

CAPITAL GOODS PRODUCED FOR ESTABLISHMENTS' OWN USE

40. This represents the value of all work of a capital nature carried out during the year by the establishments' own staff for use in the businesses covered by the returns.

COST OF INDUSTRIAL SERVICES RECEIVED

41. This includes amounts payable to other organisations for work done on materials supplied by the establishment completing the return, for repairs and maintenance including those in respect of rented buildings, and for contracts which have been sublet. Direct payments to outworkers and amounts charged to capital account are excluded.

COST OF NON-INDUSTRIAL SERVICES RECEIVED

42. This includes commercial insurance premiums, bank charges and amounts payable to other organisations for the hire of vehicles, plant and machinery, for the rent of industrial and commercial buildings, for the services of accountants, auditors, agents, solicitors and surveyors other than in connection with the acquisition or disposal of capital assets, for postal and telecommunications services, for carriage by all forms of transport within the United Kingdom, for advertising, market research etc, for the right to use patents, trade-marks, copyrights etc, for manufacturing and quarrying rights and technical 'know-how'. Interest payments and amounts payable for sea and air freight on goods exported and materials and fuel imported are excluded.

EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC.

43. This includes employers' national insurance contributions, under the Social Security Pensions Act 1975, commercial insurance premiums for policies providing pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability benefits or death benefits for employees, former employees, or their dependents. Also included are contributions to canteens, social centres, children's and holiday homes etc. and the cost of supplying luncheon vouchers.

EMPLOYMENT

44. This is the average number of ADMINISTRATIVE, TECH-NICAL AND CLERICAL EMPLOYEES and OPERATIVES on the payroll and the number of WORKING PROPRIETORS employed during the year of return. Full-time and part-time employees are included but outworkers (i.e. people who worked in their own homes on materials supplied by establishments) and casual employees such as jobbers are excluded. The average number of employees returned by individual establishments may have been calculated by, for example, the average of the number of employees on the payroll for the last week of each calendar month. a. ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES

45. This includes directors who received a definite wage, salary or commission, managers, foremen, draughtsmen, editorial and advertising staff, travellers, all office employees and research and design employees other than operatives.

b. OPERATIVES

46. This includes all manual wage earners including operatives in power stations, operatives engaged in outside work of erecting, fitting, etc, inspectors, maintenance workers and cleaners. Staff engaged in transport (including roundsmen) and employed in warehouses, stores, shops and canteens are, in general, excluded.

c. WORKING PROPRIETORS

47. These are people who are regarded as self-employed for national insurance purposes, members of their families who worked in the business without receiving a definite wage or salary for at least half the normal working hours and directors who worked in the business but did not receive a definite wage, salary or commission. Part-time directors paid by fee only and directors who received a definite wage, salary or commission are excluded.

GROSS OUTPUT

48. This is calculated by increasing (or decreasing) the value of the TOTAL SALES AND WORK DONE by the rise (or fall) during the year of WORK IN PROGRESS and GOODS ON HAND FOR SALE.

GROSS VALUE ADDED AT FACTOR COST

49. This is calculated by deducting from NET OUTPUT the COST OF NON-INDUSTRIAL SERVICES RECEIVED, RATES and the cost of LICENSING OF MOTOR VEHICLES. This estimate of gross value added approaches more closely than NET OUTPUT the definition of net output or value added in national accounts statistics.

GROSS VALUE ADDED AT FACTOR COST PER HEAD

50. This is calculated by dividing GROSS VALUE ADDED AT FACTOR COST by total EMPLOYMENT.

NET CAPITAL EXPENDITURE

51. This is calculated by adding to the value of NEW BUILDING WORK acquisitions less disposals of LAND AND EXISTING BUILDINGS, VEHICLES and PLANT AND MACHINERY.

NET OUTPUT

52. This is a traditional census measure calculated by deducting from GROSS OUTPUT the cost of PURCHASES OF MATERIALS FOR USE IN PRODUCTION AND PACKAGING AND FUEL and PURCHASES OF GOODS FOR MERCHANTING OR FACTORING, the COST OF INDUSTRIAL SERVICES RECEIVED and is adjusted for net duties and levies etc. where applicable. Purchases are adjusted for changes during the year of STOCKS OF MATERIALS, STORES AND FUEL.

NET OUTPUT PER HEAD

53. This is calculated by dividing NET OUTPUT by total EMPLOYMENT.

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NON-INDUSTRIAL SERVICES RENDERED

54. This includes amounts charged for the hire of vehicles, plant and machinery, for the rent of industrial and commercial buildings, for the right to use patents, trade-marks, copyrights etc, for manufacturing and quarrying rights, for technical 'know-how' and for the provision of transport to other organisations. It also includes revenue from staff facilities such as canteens.

OPERATING RATIOS

55. These ratios are calculated using industry totals, i.e. including the estimates for establishments not responding to or not selected for the Census. Respondents are able to compare the ratios for their own businesses with those for the industry as a whole.

PURCHASES OF MATERIALS FOR USE IN PRODUCTION, AND PACKAGING AND FUEL, PURCHASES OF GOODS FOR MERCHANTING OR FACTORING

56. These include the cost of raw materials, components, semimanufactured goods and workshop materials, replacement parts and consumable tools not charged to capital account, packaging materials of all types, stationery and printed matter, fuel, electricity and water, materials of all types used by the establishments or given out to other establishments for the production of machinery or other capital items for the establishments' own use and materials for use by the establishments when working on goods supplied by customers. The figures exclude VAT, purchases of machinery and plant, which are included in CAPITAL EXPENDITURE, and amounts payable to transport firms or credited to establishments' own transport departments for delivery of materials. The figures are net of the value of goods or packaging materials returned to suppliers and trade discounts receivable but not cash discounts. Materials purchased duty-paid are included at their duty-paid value less drawbacks, rebates etc. Imported goods are included at their full delivered cost. If the transport from docks or airport of imported goods is not included in the cost of goods purchased, the cost is entered at cif plus duty, if applicable. Transfers of goods to an establishment from other departments of the organisation not covered by the return are included at the estimated selling value recorded by the other departments.

REMUNERATION PAID TO OUTWORKERS

57. This represents amounts paid to outworkers, i.e. people who do work in their own homes generally on a piece-work basis, whose names appear on establishments' payrolls. Amounts paid to outworkers by subcontractors are included in the COST OF INDUSTRIAL SERVICES RECEIVED. Estimates are not made for remuneration of outworkers for establishments not completing Census returns.

SALES OF GOODS PRODUCED

58. This represents deliveries on sale of goods produced by establishments in the United Kingdom coming withing the scope of the Census irrespective of whether or not they were produced in the year of return. It also includes sales of goods made for establishments from materials given out by them to other organisations or to outworkers and sales of waste products and residues. The value of sales is the 'net selling value', i.e. the amount charged to customers whether valued 'ex-works' or 'delivered' less VAT, trade discounts, agents' commissions, etc. and allowances on returned goods. Where products attract Excise duty, the value is inclusive of duty if goods are sold 'duty-paid' and exclusive of duty if goods are sold in bond or exported. The cost of packaging materials less allowances for returnable containers is included. Sales of fixed assets and exceptional receipts are excluded Transfers of goods produced by an establishment to departments not covered by the return (including other establishments in the same enterprise group) are treated as sales, valued as if sold to an independent nurchaser

59. This represents the value of goods on hand for sale, including goods for merchanting or factoring and of materials, stores and fuel held by establishments coming within the scope of the Census, whether held in the United Kingdom or abroad. Values include any duty payable but exclude VAT.

WAGES AND SALARIES

STOCKS

60. This represents amounts paid during the year to ADMINIS-TRATIVE, TECHNICAL AND CLERICAL EMPLOYEES and to OPERATIVES. All overtime payments, bonuses, commissions, holiday pay and redundancy payments less any amounts reimbursed from government sources are included. No deduction is made for income tax or employees' national insurance contributions etc. Payments to WORKING PROPRIETORS, payments in kind, travelling expenses, lodging allowances etc. and EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC. are excluded.

WORK DONE AND INDUSTRIAL SERVICES RENDERED

61. This includes amounts charged for work carried out including that done by sub-contractors on customers' materials including amounts charged by establishments for materials supplied by them in the course of such work and for industrial services such as repairs and maintenance, installation work and technical research and studies rendered to other organisations. For certain industries this heading covers a wide variety of activities, for example, butter packed on commission in the food industries, making up of garments, fur dressing and textile finishing in the textile industries, and preparatory work on type-setting, block making and binding in the printing and publishing industries. Work done is an important part of the activities of the electrical machinery and heavy engineering industries, and includes erection, installation and repair and jobbing work.

WORK IN PROGRESS

62. This represents materials which have been partially processed and are awaiting further processing before being sold or transferred. Progress payments made to sub-contractors are excluded and progress payments received from other organisations are not deducted.

STANDARD REGIONS

63. The list below gives the definitions of the standard regions used in tables in the Summary Volume. Metropolitan counties are marked by an *.

South East

Greater London, Bedfordshire, Berkshire, Buckinghamshire, East Sussex, Essex, Hampshire, Hertfordshire, Isle of Wight, Kent, Oxfordshire, Surrey, West Sussex.

East Anglia

Cambridgeshire, Norfolk, Suffolk.

South West

Avon, Cornwall, Devon, Dorset, Gloucestershire, Somerset, Wiltshire.

West Midlands

8

West Midlands*, Hereford and Worcester, Shropshire, Staffordshire, Warwickshire.

PA1001

East Midlands

Derbyshire, Leicestershire, Lincolnshire, Northamptonshire, Nottinghamshire.

Yorkshire and Humberside

South Yorkshire*, West Yorkshire*, Humberside, North Yorkshire.

North West

Greater Manchester*, Merseyside*, Cheshire, Lancashire.

North

Tyne and Wear*, Cleveland, Cumbria, Durham, Northumberland.

Wales

Clwyd, Dyfed, Gwent, Gwynedd, Mid Glamorgan, Powys, South Glamorgan, West Glamorgan.

Scotland

Borders, Central, Dumfries and Galloway, Fife, Grampian, Highland, Lothian, Strathclyde, Tayside, and the Orkney Islands, Shetland Islands and the Western Isles.

Northern Ireland

Antrim, Armagh, Belfast CB, Down, Fermanagh, Londonderry, Londonderry CB, Tyrone.

ASSISTED AREAS

64. Assisted areas are areas for which government grants and other help are available. There are two classes of assisted areas: development and intermediate.

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Electric del del anglés

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West Midlands", Hereford and Withousers, Strongstore, Surfardal Warmichanes

MEMBERS OF THE ADVISORY COMMITTEE

Section 8 of the Statistics of Trade Act, 1947, requires that an Advisory Comittee should advise on the preparation of the forms and instructions necessary for the taking of a census and of advising with regard to such matters as may be referred to it. The following list gives the names of the members of the Production Statistics Advisory Committee, as at 31 December 1986.

Mr R Ward	Business Statistics Office
Mr P A Bayliss	Association of Independent Businesses
Mr I McCafferty	Confederation of British Industry
Mr D W Flaxen	Central Statistical Office
Mr N Beck	Trades Union Congress
Mr J McLaughlin	British Aggregate Construction Materials Industries
Mr J J Harris	
Mr C D Hughes	Industrial Consultant
Mr W S C Kennett	Profact Consulting and Planning Ltd
Dr D G Mayes	National Economic Development Office
Mr N Harvey	Department of Trade and Industry
Dr B Mitchell	Business Statistics Office
Mr R G Taylor	Association of British Chambers of Commerce
Mr G F Regan	Iron and Steel Statistics Bureau
Mr H L Cousins	Price Waterhouse and Company
Mr E G Wood	Management Consultant
Mr C J Spiller	Business Statistics Office
Mr D R Lewis	Business Statistics Office

The joint secretaries of the Committee were Mr D J Baskerville and Mr W R Gadd of the Department of Trade and Industry, Business Statistics Office, Government Buildings, Cardiff Road, Newport, Gwent.

Commentance may be made write reality of similar according to the an being conducted to other doubter to the section of the se

Control and weat to see larger assessment out accepting methods are used for medium acceptions and an an end of Unation in an employment of two their methy are excused from the objection to completeness from.

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Notes to hole you accepted your return an enclosed. If you have any difficulties or would all further might my easi will be bleased to help you. The telephone extension of the appropriate encours' each a when ab you

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MANY THURSDAY

Rendard

H G WARD

PA1001 APPENDIX A ector a of the Statistics of Texts and 1947, requires that an Advisory Cardic, or mound advise on the Importance of the forme and react one nervoery for the texts of a contact and of advising with regard to anot matters at may be related to by The Indonémia an give the server of the memory of the Production Statistics Advisory Committee as at 21 December 1968.

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a joint perinteries of the Cremitities were Mr D J Baskerville and Mr W R Geld of the Copermunit of Traile and Industry. Built

A compulsory inquiry conducted by the Government Statistical Service IN CONFIDENCE

Department of Trade and Industry BUSINESS STATISTICS OFFICE Government Buildings Cardiff Road NEWPORT Gwent NP9 1XG

de and Industry Tel: Newport (0633) 222695 STICS OFFICE Telex: 497121 Answer Back BSONPT G ngs Cardiff Road

PA920

Please amend where appropriate the name, address and postcode

The Secretary of State for Trade and Industry hereby requires you by law to provide to the Business Statistics Office the information called for in this inquiry form. Your return should be made for the year ended 31 December 1986, unless no figures are available for that period when the return may be made for your business year which ends between 6 April 1986 and 5 April 1987.

<u>Please complete and return this form to the Business Statistics Office by 31 March 1987 or within two months after</u> the business year covered by your return, if that year ends after 31 January 1987.

NB The information given by you will be treated as confidential in strict accordance with the Act and subject to the further restriction that information about individual businesses will be used and disclosed under Ministerial direction to other government departments for statistical purposes only, except that the names and addresses of individual businesses, their industrial classification and the numbers of persons of different descriptions employed by them may, if a Minister so directs, be made available to Ministers and officials of government departments who need them for carrying out their functions.

ANNUAL CENSUS OF PRODUCTION FOR 1986

Dear Contributor

We conduct this annual census to obtain up-to-date statistical information about the structure and development of industry in the United Kingdom. Census results are used in the construction of national accounts, the index of production and other statistical indicators. They also provide measures of industrial performance for use in industry and government departments. Comparisons may be made with results of similar inquiries that are being conducted in other countries of the European Community. The census has been designed in consultation with the Production Statistics Advisory Committee which is appointed under the Statistics of Trade Act 1947 and includes members from industry, the trade unions, the accountancy profession and the public services.

Forms are sent to all larger establishments but sampling methods are used for medium sized establishments in most industries. Units with an employment of less than twenty are excused from the obligation to complete the form.

Census results consisting of individual industry reports and a summary volume will be available from Her Majesty's Stationery Office or from the above address.

Notes to help you complete your return are enclosed. If you have any difficulties or would like further information my staff will be pleased to help you. The telephone extension of the appropriate enquiry point is given above.

Yours faithfully

mard

R G WARD Director PA1001 APPENDIX B

		PA1001 APPENDIX B					PA1001 APPENDIX B
	PERIOD COVERED BY THE RETURN						PA920
	Your return should relate to the calendar year 1986. If no figures are available for the caler made for a business year, ending on any date from 6 April 1986 to 5 April 1987.	ndar year, the return may be	5.	DUTIES, SPECIAL LEVIES, SUBSIDIES,	ALLOWANCES, ETC. Not appli	icable	
	Period covered by the return from 11 / / to 12	month year / / /	6.	STOCKS (exclusive of VAT)	Materials, stores and fuel	Work in progress	Goods on hand for sale
	report				£ thousand	£ thousand 413	£ thousand
	EMPLOYMENT (average number employed during the year) Administrative, technical			6.1 Value at beginning of year	401 403	ationalit seenies	And and Another Internal
	Working proprietors (including salaried directors)	All other employees (Operatives)		6.2 Value at end of year	402 404	414	
	2.1 201 202	205		ered by this return appearing in this useful	wee service of the bulk of the state	1 January 1986 £ thousand	31 December 1986 £ thousand
	2.2 Number of employees, included above, who spend all of their time on the provision of computer and associated data communications facilities, services and support	207		6.3 If the values given above are not for the please give a combined stocks total (or of all the three categories shown above a stock of all the three categories shown above a stock of a	corresponding to the total	450	
	, , , , , , , , , , , , , , , , , , ,		7.	CAPITAL EXPENDITURE IN THE YEAR	(exclusive of deductible VAT; d	o not make any dedu	ctions for depreciation)
. :	SALES, WORK DONE AND SERVICES RENDERED (exclusive of VAT, i.e. net selling values of goods of your own production	£ thousand 261		Note: You are particularly asked to give is not possible please provide information f capital expenditure, estimated if necessary,	for your business year in 7.2 to 7.	to 7.9 for the calenda 9 and also a single fig day	ar year 1986. If this ure at 7.10 of net month year
:	3.2 Work done and industrial services rendered	262		7.1 The information given at 7.2 to 7.9 is	s for the year ending	17 /	/
:	3.3 Sales of goods bought and resold without processing (i.e. merchanted or factored goods)	266					
:	3.4 Other services rendered (include e.g. rents for industrial buildings			ACQUISITIONS Cost of:	LE OF THE STATISTICS OF TH	£ thousand	П
	and amounts received for hiring out plant and machinery, provision of transport, advertising revenue)	267		7.2 New building work		501	
	EXPENDITURE (exclusive of VAT)	onless no figures andmits factorizes 6 April 1966 and		7.3 Land and existing buildings	when the tetune may be made the	502	
4	4.1 Gross wages and salaries paid to:	£ thousand		7.4 New and second-hand plant, machine		517	Star Star Alegan
	(a) Administrative, technical and clerical employees	301		capital equipment	Answer Back	<u> </u>	LL
	(b) All other employees (operatives)	304		i. Amounts included above for co	omputer and associated data	511	
	(c) Remuneration paid to outworkers (i.e. homeworkers)	314		communications equipment .			Call Sectors (C)
2	contributions to other pension and wenare schemes	315		7.5 New and second-hand vehicles (inclu	de Customs and Excise Car Tax)	504	
4	4.3 Purchases of materials, fuel and water	734		7.6 Work of a capital nature carried out l	by your own staff and	252	
4	4.4 Goods purchased for resale without processing (i.e. for merchanting or factoring) [733		included in questions 7.2 to 7.5 abov	FOR OFFICIAL USE ONLY	232	
4	4.5 Amounts payable for work given out (i.e. subcontracted) and for repairs and maintenance	623					
4	I.6 Hiring, leasing or renting plant, machinery and vehicles	655		DISPOSALS Proceeds from disposal of		hand and any man	And the second second
	i. Amounts included above for hiring, leasing or renting computer and associated data communications equipment.	657		7.7 Land and buildings		503	
4	.7 Rent paid for industrial and commercial buildings	656		manity. The parate her been designed in get		518	at the sufficiency of
4	.8 Rates (exclude water rates)	277		7.8 Plant, machinery and other capital ec	quipment		
4		625		7.9 Vehicles	mpling mediate accuration med	505	and a most ground int
	.10 Bank charges (exclude interest)	626			a anciento from prie durinario d	CONCERNING TO AN	
		276		To be completed only if capital expenditur	re figures given above are not on a	a calendar year basis.	
4	.12 Other services received (e.g. professional, postal, telecommunications, transport, travel, research, advertising, publicity etc., services from other organisations)	630		7.10 Total net capital expenditure for cale of acquisitions less proceeds from dis		519	
				UNITS NOT YET IN PRODUCTION		Please state yes or no	
		GRAW D R		Have you any additional capital expenditur this return and at which production has ye			

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PA920

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PA1001 APPENDIX B

NO

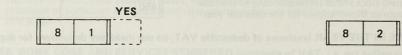
8. LIST OF UNITS COVERED BY THE CENSUS RETURN

A list, CR1, is enclosed. If your return is thought to relate to more than one unit details of these have been entered in column 1. Please enter any additional units not listed. In each case complete columns 2 to 6 as appropriate.

9. DIRECTORY OF MANUFACTURING BUSINESSES

To assist industry the Business Statistics Office produces a directory of UK Manufacturing Businesses. The Directory is published by HMSO as Business Monitor PO1007 and shows the names and addresses of manufacturing units within their industrial classification

Do you agree to the name, address and classification of the business covered by this return appearing in this useful publication? (Please tick one box).

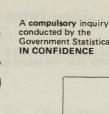


Signature Date

10. NAME AND ADDRESS OF PERSON WHO SHOULD BE CONSULTED IF QUESTIONS ARISE ABOUT THIS **RETURN (BLOCK CAPITALS PLEASE)**

	•••••••••••••••••••••••••••••••••••••••
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Telex No	Answer Back

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Government Statistical Service

Department of Trade and Industry BUSINESS STATISTICS OFFICE Government Buildings Cardiff Road NEWPORT Gwent NP9 1XG Tel: Newport (0633) 222695 Telex: 497121 Answer Back BSONPT G

PA922

Please quote in any enquiry

Please amend where appropriate the name address and postcode

NOTICE UNDER SECTION 3 OF THE STATISTICS OF TRADE ACT, 1947

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ANNUAL CENSUS OF PRODUCTION FOR 1986

Dear Contributor

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Yours faithfully

mard

R G WARD Director

PA1001 APPENDIX C

	APPENDIX C						PA1 APPENDI
PERIOD COVERED BY THE RETURN		5.	DUTIES, SPECIAL LEVIES, SUBSID	IES ALLOWANCES FTC	Not applicable to this	s industry	PA9
		No.		120, ALLONANOLO, LTO		s mausery	
Your return should relate to the calendar year 1986. If no figures are available for the be made for a business year, ending on any date from 6 April 1986 to 5 April 1987.	e calendar year the return may	6.	STOCKS (exclusive of VAT).	Materials, store: and fuel			ods on hand
be made for a business year, ending on any date from 6 April 1986 to 5 April 1987.	(B			£ ţhousand	progress £ thousand		for sale thousand
Code day month year Code	day month year		6.1 Value at beginning of year	401	403	413	oraamo.
Period covered by the return from 11 / / to 12	/ /		6.2 Value at end of year		404	414	n Janess of <u>Chertenduk</u> subny niset
		7.	CAPITAL EXPENDITURE IN THE Y	FAR (exclusive of deductil	ale VAT: do not make	any deductions f	iga uo y oG
EMPLOYMENT (average number employed during the year).	Plana amend where suprozrials		depreciation).		Je VAT, do not make		or
Administrative, technical and clerical employees	All other employees		NOTE: You are particularly asked to	give the information at Qu	estions 7.2 to 7.9 for th	ne calendar year 1	1986.
Working proprietors (including salaried directors)	(Operatives)		If this is not possible please provide in	formation for your busines	s year.		
2.1	205					day month	n yea
2.2 Number of employees, included above , who spend all of their time on the provision of computer and associated data communications facilities,	II		7.1 The information given at 7.2 to 7 the year ending	7.9 is for	17	/	1
services and support							
SALES, WORK DONE AND SERVICES RENDERED (exclusive of VAT, i.e. net sellin	ng value as invoiced)		ACQUISITIONS Cost of:				
	. £ thousand				£ tho	usand	
3.1 Sales of goods of your own production			7.2 New building work	08 Minut des minutes sour Br	501		
3.2 Work done and industrial services rendered	262		7.3 Land and existing buildings .	e Sannaa Bankallar Office 7 Ale oor ood star Sta	502		
3.3 Sales of goods bought and resold without processing			7.4 New and second-hand plant, mac	hinery office equipment	517		
(i.e. merchanted or factored goods)			and other capital equipment .		owny participation and		
	the to carrying out the feet for		i. Amounts included above for communications equipmen	or computer and associated	data 511	· · ·	
EXPENDITURE (exclusive of VAT)					II	÷	
	ANNUAL CENSUS OF PRODUCT		7.5 New and second-hand vehicles (ir Excise Car Tax)	iclude Customs and	504		
4.1 Gross wages and salaries paid to:	£ thousand		7.6 Question not applicable to this fo	orm.			
(a) Administrative, technical and clerical employees			energies and annual person to shake seen				
(b) All other employees (operatives)							
(c) Remuneration paid to outworkers (i.e. homeworkers)			DISPOSALS Proceeds from disposal of				
4.2 Purchases of materials, fuel and water	734		77 Lond and building		503]]	
estimative are becaused from the obligation to complete the room.			7.7 Land and buildings		· · <u>H</u>]	
4.3 Goods purchased for resale without processing (i.e. for merchanting or factoring)	733		7.8 Plant, machinery and other capita	al equipment	518		
audi alekandicasid. In yolu nawa any difikuleka pravalul ina further information my stat achima estaneich of the aparophate enquey point is siven above.	· · · · · · · · · · · · · · · · · · ·		7.9 Vehicles		505		
4.4 Amounts payable for work given out (i.e. subcontracted) and for repairs and maintenance	623		UNITS NOT YET IN PRODUCTION				
	hac m				Please state yes	s or no	
	the second second		Have you any additional capital expend by this return and at which production	iture at sites not covered			

PA1001 APPENDIX D

PA1001 APPENDIX C

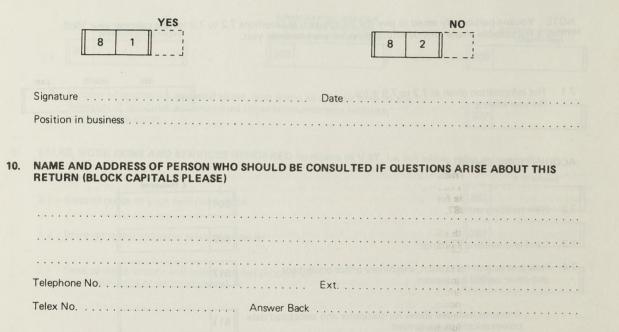
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9. DIRECTORY OF MANUFACTURING BUSINESSES

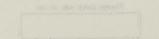
To assist industry the Business Statistics Office produces a directory of UK Manufacturing Businesses. The Directory is published by HMSO as Business Monitor PO1007 and shows the names and addresses of manufacturing units within their industrial classification.

Do you agree to the name, address and classification of the businesses covered by this return appearing in this useful publication? (Please tick one box)



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A compulsory inquiry conducted by the Government Statistical Service IN CONFIDENCE

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Department of Trade and Industry BUSINESS STATISTICS OFFICE Government Buildings Cardiff Road Newport Gwent NP9 1XG Tel: Newport (0633) 222984 Telex: 497121 Answer Back BSONPT G

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mend opropriate e, address icode	Let relate to the calendar year 1996, of it no figure an available for that may be made for a business year and the on any dee from 6 April 1286 (a the business to which this form is addressed connected of instead duration for a build make the second settle box dowides build which the business end (2000,00,00,00,00,00,00,00,00,00,00,00,00	An Anna Anna Anna Anna Anna Anna An Anna Anna
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NOTICE UNDER SECTION 3 OF THE STATISTICS OF TRADE ACT, 1947

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ANNUAL CENSUS OF PRODUCTION FOR 1986 - CONSTRUCTION INDUSTRY

Dear Contributor

We conduct this annual census to obtain up-to-date statistical information about the structure and development of industry in the United Kingdom. Census results are used in the construction of national accounts, the index of production and other statistical indicators. They also provide measures of industrial performance for use in industry and government departments. Comparisons may be made with results of similar inquiries that are being conducted in other countries of the European Community. The census has been designed in consultation with the Production Statistics Advisory Committee which is appointed under the Statistics of Trade Act 1947 and includes members from industry, the trade unions, the accountancy profession and the public services.

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Notes to help you complete your return are enclosed. If you have any difficulties or would like further information my staff will be pleased to help you. The telephone extension of the person dealing with this inquiry is shown above.

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Yours faithfully

n Jard

R G WARD Director

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APPENDIX D	

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Tick only

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from to

	Your return should relate to the calendar year 1986, or if no figures are available for that
	year, the return may be made for a business year ending on any date from 6 April 1986 to 5 April 1987. If the business to which this form is addressed commenced or ceased during the year, you should make the return for that part of the year during which the business was in operation, and should state the period in the box provided.
2.	DETAILS OF BUSINESS
	Please tick the most appropriate description of the main activity of your business.
	 2.1 Construction, improvement and repair of both residential and non-residential buildings. Specialist activities of construction work such as bricklaying, building maintenance and restoration, carpentry, roofing, scaffolding, and the erection of steel and concrete structures for buildings.
	2.2 Building completion, including plastering, on-site joinery, painting and decorating, glazing, paperhanging, tiling and flooring, and other such specialised activities relating directly to the completion of buildings

1 PERIOD COVERED BY THE RETURN

- 23 Civil engineering, including construction of roads, bridges, railways, tunnels, shaft drilling, earth moving, fixed concrete oil production platforms, construction work 6 relating to irrigation, drainage, water supply, rivers, harbours, sewerage, etc.
- 2.4 Installation of fixtures and fittings, including gas fitting, plumbing, sanitary equipment, heating, ventilating, insulation, electrical wiring and fittings; installation of 6 aerials, lightning conductors, telephones, etc.
- 2.5 Demolition; general construction; plant hire (with operators). Use this heading only if your activities during the year were mainly demolition or plant hire, or included both building and civil engineering and were of such a general nature that you are unable to classify the main part of your output to one of the other 6 headings.

34

Average number of persons on the payroll during the year

3. EMPLOYMENT

Average employment may be estimated, for example, from the average of the figures for the last week of each calendar month.

Include all persons on your payroll, whether full-time or part-time, except for casual workers. Include administrative, professional, technical and clerical employees (on-site and off-site), and salaried directors, as well as all manual wage-earners, apprentices and working foremen.

Exclude working proprietors, part-time directors paid by fee only, casual employees; and persons taking part in government training schemes paid from government sources.

22

TUR	NOVER (exclusive of VAT)	
sales (inclu	e of work (including sub-contract work) done during the period, of goods and receipts for services rendered to other organisations uding hiring out of plant, machinery and scaffolding and rents for strial buildings)	£ thousand
For r	nore detail, please see accompanying notes.	
cos	TS (exclusive of VAT)	
5.1	Gross wages and salaries paid, employers' National Insurance contributions and contributions to other pension and welfare schemes for all employees including directors who receive a salary	£ thousand
Inclu	de all	
	overtime payments	
	bonuses commissions	androin issigned to to .
	holiday pay	
	redundancy payments (less amounts reimbursed from government sources) insurance premiums for policies providing pensions and other staff benefits contributions to running costs of canteens, social centres, etc.	
Excl	ude travelling expenses, lodging allowances, etc. which should be included in 5.3.	
		£ thousand
		400
5.2	Purchases	<u>U_1</u>
	Include	
	construction materials stationery	
	packaging materials	
	pacitaging materials	
	goods purchased for resale without processing	
	goods purchased for resale without processing canteen purchases	
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity	
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges	
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity	
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicles accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that	
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicles accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that are not covered by this return	and instante Trade Aut 1987
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicles accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that are not covered by this return Exclude land and buildings acquired for development and subsequent disposal	£ thousand
5.3	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicies accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that are not covered by this return Exclude	£ thousand
	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicles accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that are not covered by this return Exclude land and buildings acquired for development and subsequent disposal	
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	goods purchased for resale without processing canteen purchases fuel (including petrol and DERV fuel) electricity water charges materials for use by you for producing capital items for your own use replacement parts for your own machinery, plant and road vehicles accessories and consumable tools bought as replacements any transfers of goods to you from other departments of your firm that are not covered by this return Exclude land and buildings acquired for development and subsequent disposal Other expenditure (except capital expenditure, which should be entered in Section 6) de the value of work done for you by sub-contractors amounts payable to other organisations for repairs and maintenance to your buildings (including rented buildings), vehicles, plant and machinery amounts payable for the rent of industrial buildings amounts payable for the hiring, leasing or renting of plant (including scaffold commercial insurance premiums payable bank charges (other than interest on loan capital)	ding), machinery and vehicles

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6.3 Vehicles .

CAPITAL EXPENDITURE IN THE YEAR (exclusive of deductible VAT) 6.

Do not make any deduction for depreciation, amortisation or obsolescence.

For more detail please see accompanying notes.

£ thousand (exclusive of VAT) Acquisitions Disposals 6.1 New building work or other constructional work 201 of a capital nature for your own use 202 203 6.2 Land and existing buildings for your own use 213 214 231 232 6.4 Plant, machinery and other capital equipment

NAME AND ADDRESS OF PERSON WHO SHOULD BE CONSULTED IF QUESTIONS ARISE ABOUT THIS RETURN (BLOCK CAPITALS PLEASE)

	An sharal to provide a second s
rich and advertising	amounts payable for technical and market resea
lelephone No	
Signature	
Position in the organisation	

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APPENDIX D

APPENDIX E **BUSINESS MONITOR**

PA1001

A publication of the Government Statistical Service

Report on the **Census of Production** 1986

Presented by the Secretary of State for Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Trade and Industry Business Statistics Office

25

London: Her Majesty's Stationery Office

BUSINESS MONITORS MAKING UP THE COMPLETE CENSUS REPORT

PA1001 Introductory notes PA111 Coal extraction and manufacture of solid fuels PA120 Coke ovens Extraction of mineral oil and natural gas PA130 PA140 Mineral oil processing PA170 Water supply industry Extraction and preparation of metalliferous ores PA210 PA221 Iron and steel industry PA222 Steel tubes Drawing, cold rolling and cold forming of steel PA223 PA224 Non-ferrous metals industry PA231 Extraction of stone, clay, sand and gravel Extraction of miscellaneous minerals (including salt) PA239 PA241 Structural clay products PA242 Cement lime and plaster PA243 Building products of concrete, cement or plaster PA244 Asbestos goods PA245 Working of stone and other non-metallic minerals PA246 Abrasive products PA247 Glass and glassware PA248 Refractory and ceramic goods PA251 Basic industrial chemicals PA255 Paints, varnishes and printing ink PA256 Specialised chemical products mainly for industrial and agricultural purposes PA257 Pharmaceutical products PA258 Soap and toilet preparations Specialised chemical products mainly for household PA259 and office use PA260 Production of man-made fibres PA311 Foundries PA312 Forging, pressing and stamping PA313 Bolts, nuts, etc.; springs; non-precision chains: metals treatment PA314 Metal doors, windows, etc. PA316 Hand tools and finished metal goods PA320 Industrial plant and steelwork PA321 Agricultural machinery and tractors PA322 Metal-working machine tools and engineers' tools PA323 Textile machinery PA324 Machinery for the food, chemical and related industries: process engineering contractors PA325 Mining machinery, construction and mechanical handling equipment PA326 Mechanical power transmission equipment PA327 Machinery for printing, paper, wood, leather, rubber,

- glass and related industries: laundry and dry cleaning machinery PA328 Miscellaneous machinery and mechanical equipment
- PA329 Ordnance, small arms and ammunition
- Manufacture of office machinery and data processing PA330
- equipment
- PA341 Insulated wires and cables
- PA342 Basic electrical equipment
- Electrical equipment for industrial use, and batteries PA343
- and accumulators PA344 Telecommunication equipment, electrical measuring equipment, electronic capital goods and passive
- electronic components
- PA345 Miscellaneous electronic equipment
- PA346 Domestic-type electric appliances PA347
- Electric lamps and other electric lighting equipment PA351 Motor vehicles and their engines
- PA352 Motor vehicle bodies, trailers and caravans
- PA353 Motor vehicle parts
- PA361
- Shipbuilding and repairing PA362
- Railway and tramway vehicles PA363
- Cycles and motor cycles PA364
- Aerospace equipment manufacturing and repairing PA365 Miscellaneous vehicles
- PA371
- Measuring, checking and precision instruments and apparatus
- PA372 Medical and surgical equipment and orthopaedic appliances

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PA373 Optical precision instruments and photographic equipment PA374 Clocks, watches and other timing devices PA411 Organic oils and fats PA412 Slaughtering of animals and production of meat and by-products PA413 Preparation of milk and milk products PA414 Processing of fruit and vegetables PA415 Fish processing PA416 Grain milling PA419 Bread, biscuits and flour confectionery PA420 Sugar and sugar by-products Ice-cream, cocoa, chocolate and sugar confectionery PA421 PA422 Animal feeding stuffs PA423 Starch and miscellaneous foods Spirit distilling and compounding PA424 PA426 Wines, cider and perry PA427 Brewing and malting PA428 Soft drinks PA429 Tobacco industry PA431 Woollen and worsted industry PA432 Cotton and silk industries PA433 Throwing, texturing, etc. of continuous filament yarn PA434 Spinning and weaving of flax, hemp and ramie PA435 Jute and polypropylene yarns and fabrics PA436 Hosiery and other knitted goods PA437 Textile finishing PA438 Carpets and other textile floorcoverings PA439 Miscellaneous textiles PA441 Leather (tanning and dressing) and fellmongery PA442 Leather goods PA451 Footwear PA453 Clothing, hats and gloves PA455 Household textiles and other made-up textiles PA456 Fur goods PA461 Sawmilling, planing, etc. of wood PA462 Manufacture of semi-finished wood products and further processing and treatment of wood PA463 Builders' carpentry and joinery PA464 Wooden containers PA465 Miscellaneous wooden articles PA466 Articles of cork and plaiting materials, brushes and brooms PA467 Wooden and upholstered furniture and shop and office fittings PA471 Pulp, paper and board PA472 Conversion of paper and board PA475 Printing and publishing PA481 Rubber products PA483 Processing of plastics PA491 Jewellery and coins PA492 Musical instruments PA493 Photographic and cinematographic processing laboratories PA494 Toys and sports goods PA495 Miscellaneous manufacturing industries PA500 Construction PA1002 Summary volume

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APPENDIX E

The information in this report relates to establishments classified to the in the standard Industrial Classification Revised 1980. The industry Group covers the following Activity Heading:industry, Group

For a full description of the 1980 classification see Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3,95

> In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page 5.

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Page

Output and costs, 1982–1986 All United Kingdom establishments classified to the industry (a)

Entroprises Number Establishmens		Unit	1982	1983	1984	1985	1986
Exhibitments Sale of goods produced Emilian Vack dooe and industrial survices Capital goods produced for establish Capital goods produced for establish Total sea and work door Drode sole on hand capital survices Total sea and work door Drode sole on hand for sale Process and goods on hand for sale Process and goods on hand for sale Process and goods for marchanting of the verse, work in increases Process and goods for marchanting of the verse, work increases Process and goods for marchanting of the verse source work Process and found the verse source work Process and fourth the verse source work Interesties, stores for marchanting of the verse source work Interesties, stores and fourth the verse source work Interesties, stores for environmental insurance previoum Interesties, stores and market insurance previoum Interesties, stores and market insurance previoum Interesties, store work insuranc	Enterprises	Number				These service these	The strengt series
Sele of goods produced E million Vork door and industrial services . Casinadi goods produced for essabilition . Romendown use . Non-industrial services rendered . Oods merchanted or factored . Total sels and work door . Increases and produced for sessibilition . Total sels and work door . Increases and produced for sessibilition . Total sels and work door . Production and packaging and fuel . Production and packaging and fuel . Purchases of for merchanting or . Purchases of a coords for merchanting or . Purchaset of a coords for merchanting or . </td <td>Establishments</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Establishments						
Work done and industrial services . Cabiel aloods produced for establish- formatifs on used . Non-industrial services rendered . Total sales and work done . Total work done . <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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Hire of vehicles, plant and machinery f million Rents of industrial and commercial buildings " Commercial insurance premiums " Bank charges " Other non-industrial services " tes, excluding water rates " Gross value added at factor cost "		- Continent restore					
machinery £ million Rents of industrial and commercial buildings " Commercial insurance premiums " Bank charges " Other non-industrial services " tes, excluding water rates " Gross value added at factor cost "	ost of non-industrial services received						
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Other non-industrial services " ensing of motor vehicles " tes, excluding water rates " Gross value added at factor cost " Gross value added at factor cost "	Bank charges	"					
vensing of motor vehicles '' tes, excluding water rates '' Gross value added at factor cost '' Gross value added at factor cost ''	Other non-industrial services						
tes, excluding water rates " Gross value added at factor cost " Gross value added at factor cost "							
Gross value added at factor cost "Gross value added at factor cost	censing of motor venicles	Victor Gee. and					
Gross value added at factor cost "Gross value added at factor cost	ates, excluding water rates						
	Gross value added at factor cost						
per head							

(a) Satisfactory returns accounted for per cent of employment within the industry in 1986.

(b) Use of a new register of businesses for 1984 has affected the number of enterprises and establishments. This has led to the estimated total employment being increased by in this industry. Estimates for other variables are dependent upon employment and the change should be taken into account when interpreting the figures in this publication. Further information is given on page 2.

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TABLE 2

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Capital expenditure, 1982–1986 All United Kingdom establishments classified to the industry

and word	of antioli	1982	1983		1984	1985	Contrate ?	1986	t orași i
						- <u>eseria</u> (d)	etabati		<u>io</u> nanalan di cif waa
Land and buildings									
New building work						,			
Land and existing buildings									
Acquisitions									
Disposals									
Net noillim 2									
Plant and machinery									
Acquisitions									
Disposals									
Net									
/ehicles									
Acquisitions									
Disposals									
Net									
Total net capital expendi	ture								
· · · · · · · · · · · · · · · · · · ·									
				•					
TABLE 3									
Stocks and work in progress, 19	82-198	6							
All United Kingdom establishme			ndustry						
									£ millic
	198	2 1	983	1984	1985	1986		Value at end	of 1986

Materials, stores and fuel

Work in progress

Goods on hand for sale

Total

Estiblishments amploying fewer than 20 persons are not required to complete census returns. Because of this, date for the stabilishments should be regarded merely as the best estimates available and used with caution.

1 The count of contropties shown is each row represents the number of an termines, at espective of size, orwing the establishments show in each size aroup. Because an enterprise may own establishments in more that one size group. The sets of instructual enserprise count may exceed the rotal for the industry.

The cost of employees' contributions to one national insurance, penatore and welfare schemes and the tourning costs of capteens are excluded from the table but wase estimated for the insustrue at £ million. The requirementation of outworkers on recurs received – also excluded from the table – was £ thousand.

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Employment, labour costs, output, net capital expenditure and stocks and work in progress by size of total employment, 1986 All United Kingdom establishments classified to the industry (a)

group I	Estab- ish- nents	Enter- prises (b)	Employmen	L		Wages and salaries (c)				
			Total, including working proprietors	Opera- tives	Admin- istrative, technical and clerical	Operatives		Adminis	trative, and clerical	
						Total	per head	Total	per head	
N	lumber	Number	Thousand	Thousand	Thousand	£ million	£	£ million	£	
No of incurrent annual										
Total										

(b) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning the establishments shown in each size group. Because an enterprise may own establishments in more than one size group, the sum of individual enterprise counts may exceed the total for the industry.

The cost of employers' contributions to the national insurance, pensions and welfare schemes and the running costs of canteens are (c) excluded from the table but were estimated for the industry at £ million. The remuneration of outworkers on returns received - also excluded from the table - was f thousand.

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APPENDIX E Total sales Gross output Net output Gross value Net capital Total stocks and work added at expenditure and work in done factor cost progress at end of year Total Total per per head head £ million £ million £ million £ £ million £ £ million £ million

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Percentage analysis of twelve-month periods covered by returns received for the 1986 Census by number of returns and total employment

Accounting year ended			ercentage of	f total returns	received	Percentage of total employment				
1986 6–3	0 April		180	7 163 DØJ				engo		
	Мау									
	June									
	July									
	August									
	September									
	October									
	November						11			
	December									
987	January									
	February									
	1 March–5 April									

TABLE 6

Operating ratios, 1982–1986

All United Kingdom establishments classified to the industry

	Unit	1982	1983	1984	1985	1986
Gross output per head	£					
Net output per head	£					
Gross value added per head	£					
Gross value added as a percentage of gross output	%					
Ratio of gross output to stocks						
Nages and salaries as a percentage of gross value added	%					
Ratio of operatives to administrative, echnical and clerical employees						
Nages and salaries per operative	£					
Vages and salaries per administrative, echnical and clerical employee	£					
Net capital expenditure per head	£					
Net capital expenditure as a percentage of gross value added	%					

TABLE 7

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1986 All United Kingdom establishments classified to the industry

Area	Total employmen	t (a)	Net capital expenditur		Net output (c)	nino M	Gross value added at
							factor cost (c)
Leng and existing							
Chergenats	Thousands	per cent of United Kingdom	£ million	per cent of United Kingdom	£ million	per cent of United Kingdom	£ million per cent of United Kingdom
Standard regions of							ton industrial services rendered
England							
North							
Yorkshire and Humberside							i disea may brit british ababilit fol twict on boots on board to
East Midlands							
East Anglia South East							Nicobalities of industrials for use in Witten, and proceeding and Yusi
South West							
West Midlands North West							
England							- Internet Manual To Yes
Wales							
Scotland							
Great Britain							
Northern Ireland							
Jnited Kingdom	Constant Transit						Him of vehicles, plant and

(a) Average number employed during the year, including full and part-time employees and working proprietors.

(b) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

(c) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate of each region was obtained by aggregating estimates of net output for addresses located in that region. Gross value added at factor cost was treated similarly.

Materies, source and ford Work in strogous

Output and costs, 1986

All United Kingdom establishments classified to each activity heading within the industry

	Unit	Part 1	Constant Ray	N. W. WILLIAM	and the second second
	asar				
Enterprises	Number				
Establishments	"				
Sales of goods produced	£ million				
Work done and industrial services rendered	"				
Capital goods produced for establishments' own use					
Non-industrial services rendered					
Goods merchanted or factored	"				
Total sales and work done					
Increase during the year, work in progress and goods on hand for sale					
Gross output					
Purchases of materials for use in pro-					
duction, and packaging and fuel	"				
Purchases of goods for merchanting or factoring	"				
Increase during the year, stocks of					
materials, stores and fuel					
Cost of industrial services received					
Net output	"				
Total employment	Thousand				
Net output per head	£				
Cost of non-industrial services received					
Hire of vehicles, plant and machinery	£ million				
Rents of industrial and commercial buildings	pulses and service.				
Commercial insurance premiums					
Bank charges	an man the net of the second sec				
Other non-industrial services	nia brokena kew Japan 				
icensing of motor vehicles					
lates, excluding water rates					
	"				
Gross value added at factor cost					
Gross value added at factor cost per head	£				

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TABLE 9

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APPENDIX E

Capital expenditure, 1986 All United Kingdom establishments classified to each activity heading within the industry

	VELT IN OTER-VVIII
and and buildings	
New building work	
Land and existing b	uildings
Acquisitions Disposals	
Net	
lant and machinery	
Acquisitions Disposals	Ratio of operations to administrative. Destinions and staticasi employees
Net	
/ehicles	
Acquisitions	
Disposals	
Net	

TABLE 10

Stocks and work in progress, 1986 All United Kingdom establishments classified to each activity heading within the industry

£ million 10a. Increase during year Materials, stores and fuel Work in progress Goods on hand for sale Total

10b. Value at end of year

Materials, stores and fuel

Work in progress

Goods on hand for sale

Total

35

PA 1001

APPENDIX E

TA	BLE	11
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Operating ratios, 1986 All United Kingdom establishments classified to each Activity Heading within the industry

- Enviolation	Unit	
Gross output per head	£	
Net output per head	£	
Gross value added per head	£.	
Gross value added as a percentage of		
gross output	%	
Ratio of gross output to stocks		
Wages and salaries as a percentage of gross value added	%	
Ratio of operatives to administrative,		
technical and clerical employees		
Wages and salaries per operative	£	
Wages and salaries per administrative, technical and clerical employee	£	
Net capital expenditure per head	£	
Net capital expenditure as a percentage		
of gross value added	%	

PA1001 APPENDIX E

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£7.40 net ISBN 0 11 514701 2

