PA602

STATISTICS

BACK-UP 42(H/A 25)

1972

BRITISH LIBRARY

14 MAY 1975

OF POLITICAL AND ECONOMIC SCIENCE

Business Monitor

A publication of the Government Statistical Service

Report on the **Census of Production**

Electricity



Department of Industry Business Statistics Office

Special Note for Purchasers

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Cardiff Road
Newport, Gwent
NPT 1XG
Newport 56111 (STD code 0633) ext 2455
Telex 497121/497122
Answer Back BSO Newport

PA602

Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production 1972

Electricity

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry Business Statistics Office

London: Her Majesty's Stationery Office 1975

List of Industry Reports, etc.

	1 Introductory notes	PA370	
PA 101 PA 102	Coal mining Stone and slate quarrying and mining	PA380 PA381	Wheeled tractor manufacturing Motor vehicle manfacturing
PA103	Chalk, clay, sand and gravel extraction	PA382	Trailers, caravans and freight containers Motor cycle, tricycle and pedal cycle
PA104 PA109			manufacturing
PA211 PA212		PA383 PA384	Aerospace equipment, manufacturing and repairin Locomotives, railway track equipment, railway
PA212			carriages, wagons and trams
PA214		PA390 PA391	Engineers' small tools and gauges Hand tools and implements
PA215 PA216	Sugar	PA392	Cutlery, spoons, forks and plated tableware, etc.
PA217		PA393	Bolts, nuts, screws, rivets, etc. Wire and wire manufactures
PA219	Fruit and vegetable products Animal and poultry foods	PA395	Cans and metal boxes
	Vegetable and animal oils and fats	PA396	Jewellery and precious metals Metal furniture
	1 Margarine 2 Starch and miscellaneous foods	PA399.5	Drop forgings, etc.
	Brewing and malting Soft drinks		Metal hollow-ware Miscellaneous metal manufacture
	1 Spirit distilling and compounding		Production of man-made fibres
	2 British wines, cider and perry Tobacco	PA412 PA413	Spinning and doubling on the cotton and flax syste Weaving of cotton, linen and man-made fibres
	Coke ovens and manufactured fuel	PA414	
	Mineral oil refining Lubricating oils and greases	PA415 PA416	Jute Rope, twine and net
PA271.	1 Inorganic chemicals	PA417	Hosiery and other knitted goods
PA271.	2 Organic chemicals 3 Miscellaneous chemicals	PA418	Warp knitting Lace
PA272	Pharmaceutical chemicals and preparations		Carpets
PA273 PA274	Toilet preparations Paint	PA421	Narrow fabrics Household textiles and handkerchiefs
PA275			Canvas goods and sacks and other made-up
PA276	Synthetic resins and plastics materials and synthetic rubber	PA/23	textiles Textile finishing
	Dyestuffs and pigments	PA429.1	Asbestos
	Fertilizers 1 Polishes		Miscellaneous textiles Leather (tanning and dressing) and fellmongery
PA279.2	2 Formulated adhesives, gelatine, etc.		Leather goods
	3 Explosives and fireworks 4 Formulated pesticides, etc.	PA433 PA441	Fur Weatherproof outerwear
PA279.5	5 Printing ink	PA442	Men's and boys' tailored outerwear
PA279.6	6 Surgical bandages, etc. 7 Photographic chemical materials		Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.
PA311	Iron and steel (general)	PA445	Dresses, lingerie, infants' wear, etc.
	Steel tubes Iron castings, etc.	PA446	Hats, caps and millinery Corsets and miscellaneous dress industries
PA321	Aluminium and aluminium alloys	PA449.2	
PA322 PA323	Copper, brass and other copper alloys Miscellaneous base metals		Footwear Refractory goods
PA331	Agricultural machinery (except tractors)		Refractory goods Building bricks and non-refractory goods
PA332 PA333	Metal-working machine tools Pumps, valves and compressors	PA462 PA463	
PA334	Industrial engines	PA464	Cement
PA335 PA336	Textile machinery and accessories Construction and earth-moving equipment		Abrasives Miscellaneous building materials and mineral
PA337	Mechanical handling equipment	FA409.2	products
	Office machinery Mining machinery	PA471 PA472	Timber Furniture and upholstery
PA339.2	2 Printing, bookbinding and paper goods machinery	PA473	Bedding, etc.
PA339.3	Refrigerating machinery, space heating, ventilating and air-conditioning equipment	PA474 PA475	Shop and office fittings Wooden containers and baskets
PA339.7	Food and drink processing machinery and	PA479	Miscellaneous wood and cork manufactures
PA 330 0	packaging and bottling machinery Miscellaneous (non-electrical) machinery	PA481	Paper and board Cardboard boxes, cartons and fibre-board
1 (33).)	Scales and weighing machinery and portable		packing cases
PA341	power tools Industrial (including process) plant and steelwork	PA482.2	Packaging products of paper and associated materials
	Process plant engineering contractors	PA483	Manufactured stationery
PA 349 1	Ordnance and small arms Ball and roller bearings	PA484.1	Wallcovering Miscellaneous manufactures of paper and board
PA349.2	Precision chains and other mechanical engineering	PA485	
PA351 PA352	Photographic and document copying equipment Watches and clocks	PA489	periodicals General printing, publishing, etc.
PA353	Surgical instruments and appliances	PA491	Rubber
PA354 PA361	Scientific and industrial instruments and systems	PA492	Linoleum, plastics floor-covering,
PA362	Electrical machinery Insulated wires and cables	PA493	leathercloth, etc. Brushes and brooms
PA363 PA364	Telegraph and telephone apparatus and equipment Radio and electronic components	PA494.1	Toys, games and children's carriages
PA365	Gramophone records and tape recordings	PA494.3 PA495	Sports equipment Miscellaneous stationers' goods
	Broadcast receiving and sound reproducing	PA496	Plastics products
PA366	equipment Electronic computers		Musical instruments Miscellaneous manufacturing industries
PA367	Radio, radar and electronic capital goods	PA601	Gas
PA368 PA369	Electrical appliances primarily for domestic use Electrical equipment for motor vehicles, cycles	PA602 PA603	Electricity Water supply
	and aircraft		Summary tables
	Primary and secondary batteries Electric lamps, electric light fittings, wiring		
	accessories, etc.		

PAGO2 ELECTRICITY PAGO2 1

The information in this report relates to undertakings classified to the Electricity industry, minimum list heading 602 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

The production and distribution of electricity for public supply. Construction work carried out by employees of electricity undertakings is included. Establishments producing electricity for railway and trolley-bus operation are also included, as are 'district heating' and electricity showrooms. Establishments (other than those of railway and trolley-bus undertakings) producing electricity primarily for their own use are excluded, and are included in the industries covering the major output of the parent works.

In this report separate particulars are given for the Electricity Boards and other undertakings which consisted of the generating stations of transport undertakings in Great Britain and electricity undertakings in Northern Ireland.

The tables have been compiled from returns made to the Department of Energy. One generating station of a transport undertaking submitted figures for the calendar year 1972 otherwise all figures for 1970, 1971 and 1972 relate to the year ended 31 March 1971, 1972 and 1973 respectively.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

LIST OF CONTENTS

Table No	Title	Pa	ige
	United Kingdom undertakings classified to the industry		
1	Input and output, 1970, 1971 and 1972	PA602	2
2	Capital expenditure and stocks, 1970, 1971 and 1972	PA602	3
3	Analysis of undertakings by size, 1972	DOES NOT APPLY	4
4	Regional distribution of employment, net capital expenditure and net output, by country, 1972	PA602	4
5	Percentage analysis of twelve-month periods covered by returns received, 1972	DOES NOT APPLY	5
6	Percentage analysis of employees, by full and part time employment and sex, 1972	PA602	5
7	Sales of principal products of the industry by undertakings, 1972	DOES NOT APPLY	5
8	Work of new construction and repair and maintenance carried out by employees of electricity undertakings 1970, 1971 and 1972	PA602	6

All United Kingdom undertakings classified to the industry

	Unit	El	ectricity Bo	ards	Othe	er undertak:	ings (a)	Total		
	Onrt	1970	1971	1972	1970	1971	1972	1970	1971	1972
Number of generating stations	Number	289	278	273	6	7	7	295	285	280
Electricity etc., sold and work done (b)	£'000	1,709,276	1,919,561	2,106,795	47,304	52,058	52,627	1,756,580	1,971,619	2,159,422
Services rendered to other organisations(c)	ii	351	467	566	_	-	_	351	467	566
Goods merchanted	11	109,411	130,199	158,682	1,432	1,834	2,426	110,843	132,033	161,108
Canteen takings	11	2,269	2,376	2,493	29	33	39	2,298	2,409	2,532
Total sales and work done	11	1,821,307	2,052,603	2,268,536	48,766	53,925	55,092	1,870,073 ^R	2,106,528	2,323,628
Increase during the year, work										
in progress and goods on hand for sale	11	3,725	757	344	248	172	135	3,973	929	- 209
Gross output	11	1,825,032	2,053,360	2,268,192	49,013	54,097	55,227	1,874,045	2,107,457	2,323,419
Cost of materials and fuel used and of merchanted goods	11	743,752	837,516	911,394	21,011	24,844	28,430	764,763	862,360	939,824
Payments to other organisations for renovation of appliances by other firms	11	4,647	5,020	4,630	35	23	30	4,682	5,043	4,660
for transport by road (d)	11		819	802		21	22		840	824
for transport by rail, water, air and Post Office parcel services (d)	11	. 1,539	558	631	19	-	-	1,558	558	63
Total costs	11	749,938	843,913	917,457	21,064	24,888	28,482	771,002 ^R	868,801	945,939
Net output	11	1,075,094	1,209,447	1,350,735	27,949	29,209	26,745	1,103,043 ^R	1,238,656	1,377,480
Net output per head	£	5,118	6,079	7,021	3,969	4,212	3,825	5,081	6,016	6,909
Total employment (e)	Number	210,063	198,963	192,387	7,042	6,934	6,993	217,105	205,897	199,38
Operatives	11	126,988	115,416	108,921	4,873	4,626	4,519	131,861	120,042	113,44
Others (f)	11	83,075	83,547	83,466	2,169	2,308	2,474	85,244	85,855	85,94
Wages and salaries		100000								
Operatives	£'000	166,398	183,319	197,029	6,852	8,141	9,173	173,250	191,460	206, 203
Others (f)	11	135,273	153,824	170,733	3,134	3,822	4,724	138,407	157,646	175,45
Wages and salaries per head						D				
Operatives	£	1,310	1,588	1,809	1,406	1,760 ^R	2,030	1,314	1,595	1,81
Others (f)	11	1,628	1,841	2,046	1,445	1,656	1,909	1,624	1,836	2,04

- (a) Including generating stations of transport undertakings in Great Britain and electricity undertakings in Northern Ireland.
- (b) Including sales of electricity, by-products and waste products, charges for work done, meter rents received and work of new contruction.
- (c) Amounts charged for hiring out plant, machinery or for any technical or other services rendered.
- (d) Payments for transport inwards are included in the cost of purchased materials and fuel used and excluded from payments for transport to other organisations.
- (e) Average number employed (full and part time; see table 6) during the year.
- (f) Administrative, technical and clerical employees.

TABLE 2
Capital expenditure and stocks, 1970, 1971 and 1972
All United Kingdom undertakings classified to the industry

	Unit		Electri	city Board	8		Other	undertaking	gs		Total			
	Unit	1970	1971		1972	1970	1971		972	1970	1971		972	
Capital expenditure (a)	£,000						9 10	rio I						
New building work	11	70,696	74,639	Q	3,800	2,389	1,940		011					
Land and existing buildings		10,000	11,000		0,000	2,309	1,940		3,811	73,085	76,579	87	,611	
Acquisitions	11	2,651	5,270		2,468	44	59		174	0.005	F 000		240	
Disposals	11	2,884	3,204		5,694	60	50		19	2,695 2,944	5,329		,642	
Plant and machinery		-,001	0,201		3,004	00	30		19	2,944	3,254	9	,713	
Acquisitions (b)	11	375,980	365,339	39	5.390	16,316	19,838	20	724	392,296	385,177	410	.114	
Disposals	11	3,710	3,268		2,894	371	135	20	84	4,081	3,403		,978	
Vehicles			0,200		,001	0,1	100		04	4,001	3,403	2	,916	
Acquisitions	11	6,216	6,974		3,240	287	306		384	6,503	7,280	6	,624	
Disposals	11	648	1,060		895	30	66		89	678	1,126	0	984	
Appliances for hire								Hel.		0.0	1,120		304	
Acquisitions (c)	11	618	665		740	205	211		211	823	876		951	
Disposals (d)	11	53	75		50	1				54	75		50	
Vessels										01	10		00	
Acquisitions	11	-	-		. 8 8	-	_		_	E. 8	_		_	
Disposals	11	38	22		147	0 -0	-		-	38	22		147	
Nuclear fuel												3		
Acquisitions	11	19,714	21,044	15	,365	-	-		2 4 5 5	19,714	21,044	15.	365	
Disposals	11	505	21		- 73	-	-		1 1 2 1 1 1	505	21			
Total net capital														
expenditure (e)	11	468,037	466,281	494	,323	18,779	22,103	25	,112	486,816	488,384	519,	435	
		Increase	Increase	Increase	Value at	Tuescase	Increase	Increase	Value at	T	T	T	Value at	
Increase in stocks and work in progress 1970, 1971 and 1972		Increase	Increase	Increase	end of year	Increase	Increase	Increase	end of year	Increase	Increase	Increase	end of yea	
Value of stocks and work in														
progress at end of 1972														
Materials, stores and fuel	-11	39,850R	19,085	64,171	223,991	935	96 ^R	_ 292	3,857	40,785 ^R	19,181 ^R	63,879	227,848	
Work in progress	11	_ 16	720	391	7,853	141	159	167	895	125	879	558	8,748	
Goods on hand for sale	11	3,741	37	- 735	19,015	107	13	- 32	277	3,848	50	- 767	19,292	
Total stocks	11	43,575 ^R	19,842	63,827	250,859	1,183	268 ^R	- 157	5,029	44,758 ^R	20,110 ^R	63,670	255,888	

- (a) Capital expenditure in respect of units where production had not commenced before the end of the year, is included.
- (b) Including meters, mains and services and railway sidings owned by electricity undertakings.
- (c) Issued during year.

- (d) Proceeds from disposals of appliances formerly on hire which were sold or scrapped during the year.
- (e) Acquisitions less disposals.

PA602

2

Analysis of undertakings by size 1972 - Undertakings classified to the industry.

This table is not applicable to the industry

TABLE 4

Regional distribution of employment, net capital expenditure and net output, by country, 1972.

All United Kingdom undertakings classified to the industry.

		eage number		t capital nditure (a)	Net output		
Country	Number	per cent of United Kingdom	£'000	per cent of United Kingdom	£,000	per cent of United Kingdom	
England	164,337	82.4	378,629	72.9	1,145,220	83.1	
Wales	11,579	5.8	16,921	3.3	68,737	5.0	
Scotland	17,461	8.8	100,269	19.3	141,232	10.3	
Great Britain	193,377	97.0	495,819	95.5	1,355,189	98.4	
Northern Ireland	6,003	3.0	23,616	4.5	22,291	1.6	
United Kingdom	199,380	100.0	519,435	100.0	1,377,480	. 100.0	

⁽a) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles; including capital expenditure at units not yet in production.

Percentage analysis of twelve-month periods covered by returns received, 1972

This table is not applicable to the industry

TABLE 6

TABLE 5

Percentage analysis of employees, by full and part time employment and sex, 1972 (a)

Sex	Full time	Part time	All employees
	per cent	per cent	per cent
Male	84		84
Female	13	3	16
	97	3	100

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1972.

TABLE 7

Sales of principal products of the industry by undertakings, 1972

Does not apply

For this industry the quarterly inquiry into manufacturers' sales did not commence until the second quarter of 1974.

TABLE 8

Work of new construction and repair and maintenance carried out by employees of electricity undertakings, 1970, 1971 and 1972 (a)

United Kingdom undertakings classified to the industry

	El	ectricity Board	s	Ot	her undertak	tings	Total		
	1970	1971	1972	1970	1971	1972	1970	1971	1972
New construction	£'000	£'000	£,000	£'000	£,000	£,000	£,000	£,000	£'000
On depots, workshops, offices									
and other buildings	5,138	5,210	6,333						
On plant and machinery	29,046	29,005 ^R	28,997	F 057	5 050		100 010	D	
On mains and services	62,708	65,051	67,211	5,957	5,050	5,532	103,812	105,122 ^R	108,928
Work charged to other									
divisions and Area Boards	963	806	855						
Repair and maintenance								2	
On depots, workshops, offices									
and other buildings	11,023	12,225	13,503						
On plant and machinery	68,814	80,099	97,033				Ē		
On mains and services	17,509	17,899	18,900	3,687	4,194	4,542	104,957	118,501	138,175
Work charged to other									
divisions and Area Boards	3,924	4,084	4,197				3		
Total work of new construction									
and repair and maintenance	199,125	214,379 ^R	237,029	9,644	9,244	10,074	208,769	223,623 ^R	247,103
Less work of repair and		4.2							
maintenance	101,270	114,307	133,633	3,687	4,194	4,542	104,957	118,501	138,175
Total new construction	97,855	100,072 ^R	103,396	5,957	5,050	5,532	103,812	105,122 ^R	108,928

⁽a) The amount shown for work of new construction represents the sum chargeable to capital account. Repairs and maintenance are valued at the cost of labour and materials. Work done for other Divisions and Area Boards is valued at the amount charged.

Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet - "Introductory Notes", Part PA1001 of the Report on the Census of Production for 1972).

GENERAL INFORMATION

Changes made for 1972

There were only minor changes in the scope of certain industry reports compared with 1971. Any such changes are explained in the introductions to the industry reports concerned or by footnotes to the tables.

Industrial Classification

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register.
Normally establishments/undertakings on the Register Normally establishments/undertakings on the Register are classified to industries on the basis of major activity in conformity with the Standard Industrial Classification (revised 1968). Generally an establishment/undertaking is classified to an industry if its sales of the principal products of that industry accounts for a greater proportion of its total sales than its sales of the principal products of any other industry; classification is generally based on an establishment's/undertaking's returns to the quarterly production inquiry. Where this is not possible - for example where a quarterly production inquiry has not establishment s/undertaking s returns to the quarter, production inquiry. Where this is not possible - for example where a quarterly production inquiry has not been introduced - the classification of an establishment/undertaking reflects its return to the Census of Production, 1968. Establishments/undertakings for which information is not available either from the quarterly inquiries or the 1968 Census are classified on the basis of the description of the business given by the establishment/undertaking to the Business Statistics Office, for instance, in the course of registration.

Detailed census returns were generally sought only from establishments/undertakings employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments/undertakings whose employment was not known to the Business Statistics Office at the time of dispatch.

TERMS USED IN THE CENSUS REPORT

Average number employed

Undertakings were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. The figures include persons engaged on merchantmonth. The figures include persons engaged on merchanding or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Employees

technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees. Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen) stores, warehouses, shops and (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included.

Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for 1970, 1971 and 1972. Undertakings were asked to include in the value of capital expenditure, amounts received under the Local Employment Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional development grants under the Industry Act,

(a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the undertakings own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Gross output

Gross output measures the total value of production (including work done) by undertakings during the year. It is calculated as follows:-

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of

goods on hand for sale

Plus/Less: Increase/decrease in value of work in

progress

Gross output

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

Purchases adjusted for change in value of stocks of fuel and raw materials Less:

Less: Payments for work given to other establishments

Less: Payments for transport

Net output

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical

Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes: of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to undertaking's own buildings, plants and vehicles when carried out by their own work people included in the returns: of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account. The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an undertaking's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced "carriage paid home". Materials and fuel transferred from another department of the undertaking not covered by the return are included at the estimated selling value recorded by the other department.

Sales

Sales are in respect of goods made by the business covered by the return or by other undertakings from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the undertakings asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one undertaking and transferred to another undertaking of the firm not covered by the return were treated as sales by the producing undertaking and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis

the same basis.

To the extent that sales of finished products of one undertaking constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates for a number of industries contain significant amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport,

or for any technical or other services rendered to other organisations.

Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by H M Stationery Office together with a separate index in the form of an alphabetical list of industries.

Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond. The value of work in progress, at the end of, and the change during, the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payment received.

Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other undertakings, and to any separate transport organisation of the same undertaking not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributor pensions, etc. The value of any payments in kind, travel ling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other undertakings on materials supplied to them. They do not include payments for business and other services.

SYMBOLS USED

The following symbols are used throughout the report:

- .. not available
- nil or less than half the final digit shown
- R revised

ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.

Printed in Wales for Her Majesty's Stationery Office by S. Glossop and Sons Ltd., Cardiff Dd 506616 K8 5800008 4/75

© Crown copyright 1975

Her Majesty's Stationery Office

Government Bookshops

49 High Holborn, London WC1V 6HB 13a Castle Street, Edinburgh EH2 3AR 41 The Hayes, Cardiff CF1 1JW Brazennose Street, Manchester M60 8AS Southey House, Wine Street, Bristol BS1 2BQ 258 Broad Street, Birmingham B1 2HE 80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers