

Employment Gazette

November
1990

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Employment Gazette

November 1990

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Editor
DAVID MATTES
Assistant Editors
BRIAN MCGAVIN
ANDREW OPIE
Production Editor
TED FINN
Studio
CHRISTINE HOLDFORTH
Editorial office
ROSE SPITTLES
071-273 5001

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Department of Employment inquiries 071-273 6969

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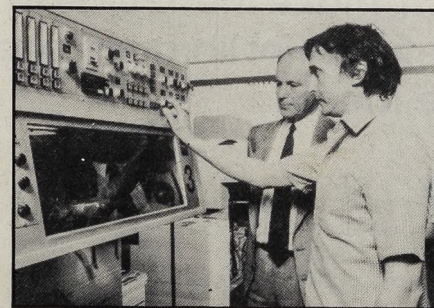
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COVER PICTURE
Pay in Great Britain: the main findings of this year's New Earnings Survey are presented on p 571.
Photo: Jim Stagg



Just how many foreign workers are there in the UK labour market? And where do they come from? See p 538.



During the 1980s there was rapid growth in the number of firms registered for VAT. A special feature on p 553 gives the details.

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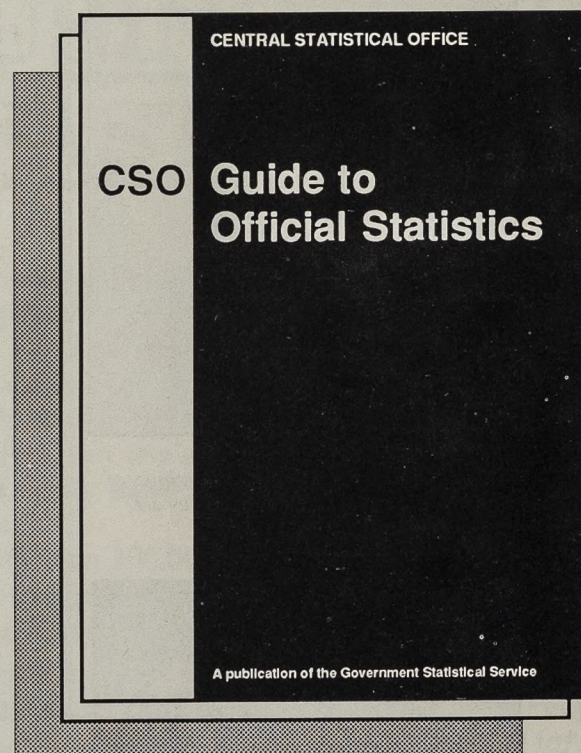
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News Brief

Fly the kitemark for quality training

Employers who make the grade as 'Investors in People' will be able to display a quality training 'kitemark' next year.

The kitemark, designed to lever up training standards and boost the number of employers who train, was launched by Employment Secretary Michael Howard at the CBI conference in Glasgow.

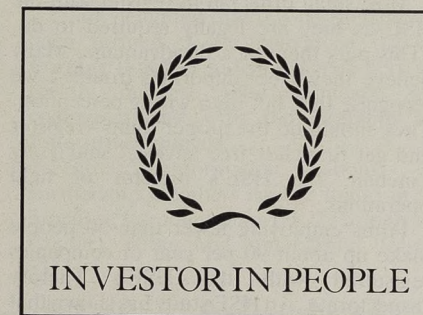
Only companies meeting a new national standard for training and staff development will be able to display the insignia. This standard, to be awarded by the TECs and LECs, is the result of development work over the past year by the National Training Task Force under its chairman, Sir Brian Wolfson.

Pilots

TECs/LECs will be working from April next year to sign employers up to the standard, with some of the TECs/LECs working on pilots with companies before then.

To make the grade, firms will have to meet six conditions:

- display a commitment to training and set clear objectives;
- communicate a vision of where the organisation is going and how staff can play their part;
- assess what training and staff development the company needs and can afford;



The new kitemark.

- take action continuously to train all employees;
- involve staff, giving them both "ownership and partnership" in the training process;
- monitor progress, reviewing and renewing pro-actively.

In assessing employers' training performance, TECs and LECs will take into account evidence produced by the employers themselves through self-assessment. Employers will have to demonstrate continuous commitment to training standards, and will need to submit updated evidence at least every three years in order to retain the kitemark.

See also 'Special Report' on TEC Conference, pp 531-537.

Personnel staff to target inner cities

Personnel managers and Government 'action teams' are getting together to boost training and work opportunities in Britain's inner cities.

The managers will be helping to target inner city residents for job vacancies, provide pre-recruitment training, and forge links with schools and colleges.

The move follows the signing of a 'Working Partnership' agreement by Inner Cities Minister Michael Portillo and Barry Curnow, chairman of the 40,000-strong Institute of Personnel Management.

Eight City Action Teams, who co-ordinate the Government's 'Action for Cities' programme at local level, will be in touch with IPM branches to develop joint action plans. The branches are being encouraged

to liaise with the 16 Inner City Task Forces, the Employment Service and their local Training and Enterprise Council. Meetings will also take place at national level, and progress will be reviewed after 12 months.

Mr Portillo said personnel managers were "key figures" whose impact on employment prospects in the inner cities could be "tremendous".

"This is the first such partnership on a national scale with a professional association, although other professional bodies have been prominent in inner city activities. I hope similar partnerships will follow."

More than 450 companies are already co-operating with Government task forces on inner city projects.

TEC network complete

Public support for training and enterprise throughout England and Wales now lies in the hands of employer-led local Training and Enterprise Councils, following completion of the network of 82 TECs last month.

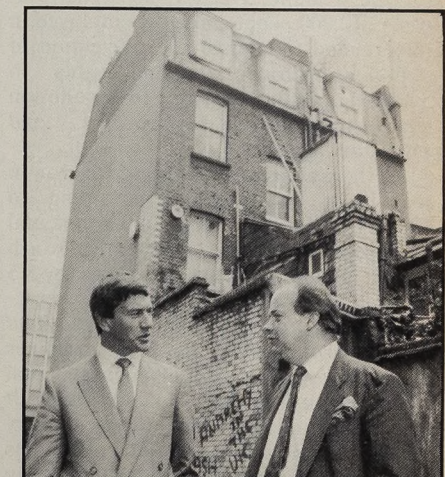
The network was completed—18 months after the prospectus for TECs was issued and two years ahead of schedule—with the establishment of CILN TEC (City and Inner London-North).

Thirty-one TECs are now fully operational and 51 are in the development phase. Their role is to manage local training programmes for young people, the unemployed and the business community, to stimulate enterprise and build better industry/education links.

Employment Secretary Michael Howard commented: "The TECs movement will radically change the way that training is managed in this country, providing local solutions for the needs of local people and local industries, and giving British industry the necessary starring role in meeting the skills shortages of the 1990s and beyond."

"That such a change should be effected in so short a time gives me tremendous confidence in the abilities of UK employers to produce a world-class workforce."

A 'Special Report' on the third national TEC conference, held in Brighton on October 18-20, starts on p 531.



Partners in the cities: Michael Portillo (left) with Barry Curnow.

Small firms still lack safety know-how

Most managers of small firms still lack the knowledge needed to ensure health and safety at work despite intensive publicity campaigns, says the Health and Safety Executive (HSE).

A week-long awareness campaign by HSE inspectors in Newcastle upon Tyne, covering 1,850 small firms, resulted in the total or partial shutdown of 48 companies. A further 74 were served with improvement notices, requiring action by the firm within a certain time. Shutdowns were ordered for hazards such as unguarded machinery, faulty electrics, unsafe use of toxic substances, fire risk, risk of falls from heights or injury from falling objects, and inadequate eye protection. Reasons for the serving of improvement notices included absence of toilets, poor washing facilities and excessive noise.

Knife-edge

The HSE's area director for Newcastle, Martin Taylor, said conditions at many of the firms inspected put them 'on a knife-edge'. "Most employers were trying to attain good standards of health and safety, but many lacked real knowledge of what they should be doing."

The blitz in Newcastle was one of six mounted last month. The others were in areas of Manchester, London, Luton, the

West Midlands and Surrey. They took place one year after the 'COSHH' regulations on hazardous substances came into force. The HSE has issued more than one million free information packs explaining the regulations in response to requests, and research has shown a 40 per cent awareness level among small firms.

Most small firms fail to register with the HSE as they are legally required to do. "This puts them at a disadvantage. Many believe they'll be 'importing trouble': we recognise this, but it's a wrong perception. They should do the proper thing—register and get first-class free advice," said Tony Linehan, the HSE's director of field operations.

Firms employing fewer than 50 people make up about 90 per cent of companies registered with the HSE's Factory Inspectorate. An HSE study has shown that such firms may incur a 40 per cent higher risk of accident than those employing over 1,000 workers.

Two new booklets are now available, giving advice to businesses on health and safety. *Safety Pays: A report for small firms*, shows how good practice makes good business sense. A new edition of *Essentials on Health and Safety at Work* outlines basic legal requirements and advises how to identify hazards and control risks.



Hazardous conditions in a small timber mill.

Safety Pays is available free from Health and Safety Executive Public Enquiry Point in London, Sheffield and Bootle. *Essentials on Health and Safety at Work* is published by HMSO, price £3.50. ISBN 0 11 885445 3.

Green boost to employment—but training lacking

Britain's moves to reduce pollution will boost jobs and create a demand for new skills in the 1990s. But training must gear up to the opportunities, says a new study.

The study, carried out by the Birmingham-based ECOTEC consultancy for the Training Agency, estimates that some 110,000 people are now employed in jobs related to control and prevention of pollution, through working either in 'polluting' industries or for pollution control equipment producers and regulatory agencies.

All these areas can be expected to grow in the 1990s and beyond, according to ECOTEC, with the environmental management market (currently worth £4,100 million per year) set to grow by 8.5 per cent per year in real terms.

Its report, *The Impact of Environmental Management on Skills and Jobs*, examines the implications of stricter environmental management practices. In particular, it looks at the relationship between industry and the environment. Developments covered by the report include steps being taken to reduce air and water pollution and to minimise and recycle waste, but exclude

additional environmental activities concerned with health and safety or conservation.

Commenting on the report, the Employment Department's recently designated 'Green' Minister Eric Forth pointed to three key challenges. "The business community has to make sure top and middle managers are encouraged to learn more about the likely impact of environmental pressures on their firms, and the opportunities for new markets," he said, "while the professions, especially engineering, must keep up to date with the latest developments and best practice. Educators and trainers must also ensure that students are aware of the environmental impact of their future careers."

The survey found that:

- senior environmental managers such as plant chemists, chief scientists and technical directors need improved skills to cope with new laws and technical changes;
- there is a lack of properly targeted and specialised short training courses for managers;

- only in the largest firms are there senior staff with environmental management responsibilities;
- there are important gaps in the environmental awareness of senior management in smaller firms;
- more short courses and distance training materials have to be developed to help employers meet requirements imposed by regulatory agencies; and
- at postgraduate level, environmental education is well developed and will expand further.

Mr Forth said that this survey provided the questions but he was now concerned to get the answers. Other government departments would be consulted, and the Employment Department would be seeking an appropriate response from TECs. However, he pointed out that TECs may well give differing responses depending on how they perceive the local need for environmental training.

Copies of the report are available from ECOTEC Research and Consultancy Ltd, Priestley House, 28-34 Albert Street, Birmingham B4 7UD. Price £15.

New partnership for training skills

A partnership which brings together leading institutions in the human resource development field has been established.

The partnership will offer support and advice to organisations wishing to improve or develop their training strategies. One of its top priorities is to work with the National Training Task Force and the Training and Enterprise Councils.

The Partnership members are the:

- British Association for Commercial and Industrial Education;
- British Institute of Management;
- Employment Department;
- Industrial Society;
- Institute of Personnel Management;
- Institute of Training and Development;
- National Economic Development Office.

Welcoming the launch, Employment Minister Robert Jackson said: "Anyone investing in training will rightly ask questions about its effectiveness and its value for money. Out of the many options available in the market place, which is the right one for me?"

"It is here that training and development professionals have a particularly important role.

"I am delighted that this partnership has been formed. I am convinced that by working together individual members will greatly increase their influence with companies and with the Training and Enterprise Councils."

Further information about the partnership members can be found in the brochure *Introducing the HRD Partnership*. Contact: Brian McCormack (tel 071-636 5351).



The main priority for most small firms, the survey found, was entry to new markets and increased sales. Paula Finnerty's "Little Darlings" clothes now retail through 60 UK shops and Germany and the USA.

Keys to growth

Some 50 growing businesses met last month at a special conference hosted by Small Firms Minister Eric Forth, to examine the issues seen by owner managers as crucial to their companies' successful growth.

Keys to Growth—A Survey of Owner Managed Businesses, commissioned by the Department of Employment, describes a survey that was carried out to identify these issues. There was a lively discussion at the conference between owner managers who were successfully addressing the issues in different ways. Their conclusions offered important messages for other owner managers; they should also enable banks, accountancy firms and other business advisers—many of whom also attended the conference—to offer better focused services, and should aid the Government to develop further the economic environment in which such businesses can thrive.

Discussions fell into five broad headings: developing strategy, people-related issues (such as delegation, forming a strong management team, recruitment and training), developing products and markets (including export markets), finance, and business networks.

Ten of the 50 businesses involved in the *Keys to Growth* survey also feature in *Ten Case Studies of Owner Managed Businesses*, published on the day of the conference. This illustrates the ways firms have tackled key issues, and offers sound advice to other businesses.

A third publication, sponsored by Price Waterhouse, is currently in production. It will publicise the conference outcomes and should provide an accessible source of guidance to all businesses.

Copies of both *Keys to Growth* publications: *A Survey of Owner Managed Businesses* and *Ten Case Studies of Owner Managed Businesses* are free from ID6, Department of Employment, Caxton House, Tothill Street, London SW1H 9NF.

Symbol gives disabled a fair deal

If you have a disability and you see this sign you will know that the employer displaying it should give you a fair deal.

Employers signing up to use the logo will be committing themselves to abide by the Code of Good Practice on the Employment of Disabled People. They will be expected to offer effective induction, including providing special equipment if necessary, and to retain in suitable jobs existing employees who become disabled. Disablement Advisory Service officers will be contacting employers to encourage their commitment.

Use of the new symbol is entirely voluntary, with employers allowed to judge for themselves if they meet the standard.

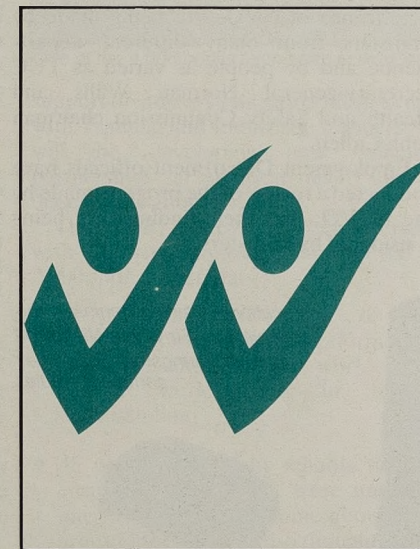
Already 45 top firms, employers' organisations, voluntary groups and other bodies, including the Employment Department Group, have pledged to use the logo.

It can be used in a wide range of contexts, including letterheads, recruitment literature, employment application forms, publicity material and exhibitions.

The symbol indicates to both disabled jobseekers and employees that they will be considered for vacancies, training, career development and promotion simply on the basis of ability.

An advertising campaign by the Employment Department Group in national and local press is helping to spread awareness of the symbol.

The idea of the symbol was first put forward in the consultative document *Employment and Training for People with Disabilities* in July this year as a replacement for the 'Fit for Work' award scheme.



Employment Department officials say that when market research was carried out, response from employers, people with disabilities and the organisations representing them was "enthusiastic".

Launching the symbol, Michael Howard commented: "There are about a million working people with disabilities and most of them do their jobs as well as non-disabled people.

"Good policies and practices are not an act of charity. They are good business and a sign of truly professional management. Many companies have invested substantial effort in developing these.

"But despite the progress that has already been made, there is still a need to raise the profile among employers generally."

Sir Bryan finds his vocation at the NCVQ

Post Office chairman and chief executive Sir Bryan Nicholson, 58, has been appointed as the new chairman of the National Council for Vocational Qualifications (NCVQ). He succeeds businessman Sir Oscar De Ville, who had chaired the Council since its launch by the Government in 1986.

Sir Bryan is no stranger to the world of vocational training. A former chairman of the Manpower Services Commission, he is also chairman of the CBI task force which produced the report *Towards a Skill Revolution* in 1989. Commenting on the appointment, he said his main task was to ensure that the full framework of National Vocational Qualifications was in place by 1992.

Since its launch the NCVQ has accredited some 250 competence-based qualifications, and an estimated one-third of the workforce now has access to an NVQ.

An idea of the scale of the task facing Sir Bryan in establishing NVQs in the minds of

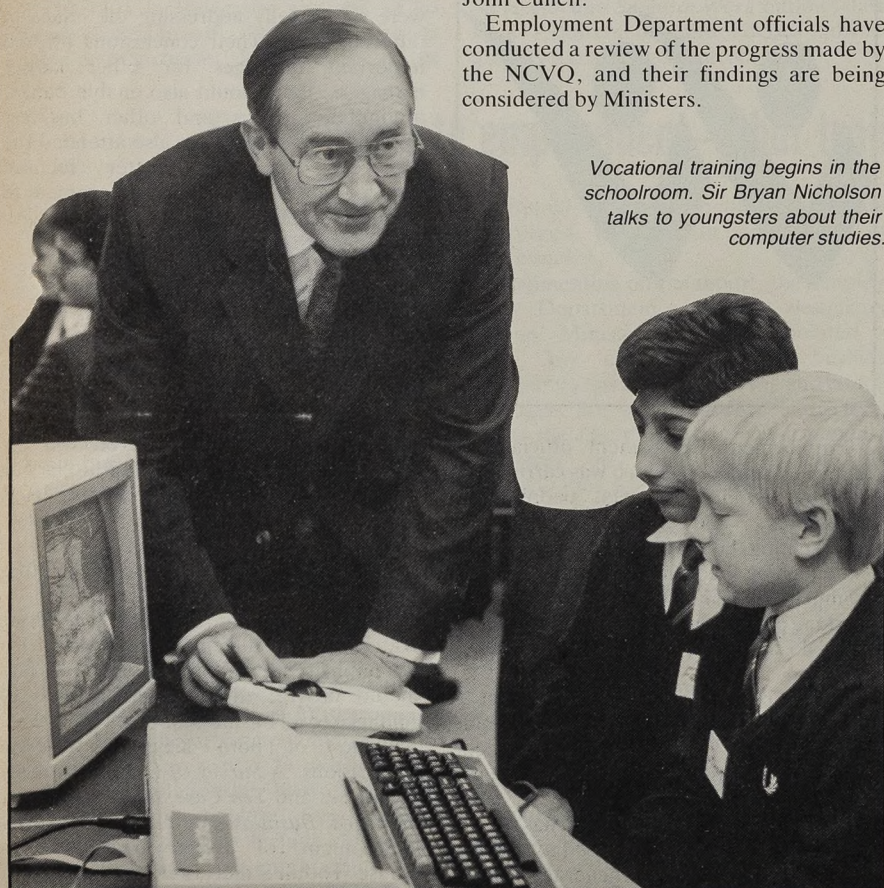
business people comes in an article in the September issue of the *Industrial Society Magazine*. Of a sample of 50 personnel or training managers in large companies who were questioned for the magazine in a telephone interview, some two-thirds had heard of NVQs but one in five did not know how many levels there were or what the levels meant. Only 42 per cent had heard of the NCVQ itself. Just over half (54 per cent) thought that not enough information had been made available about NVQs.

NCVQ spokeswoman Angela Croft commented on the findings:

"We realise that there is a great need for a marketing and information campaign to get the message across to key people in employment, training and education, and especially the careers service. We are delighted that speeches mentioning the significance of NVQs are being made by Ministers from many different departments, and by people as varied as TUC secretary-general Norman Willis and Health and Safety Commission chairman John Cullen."

Employment Department officials have conducted a review of the progress made by the NCVQ, and their findings are being considered by Ministers.

Vocational training begins in the schoolroom. Sir Bryan Nicholson talks to youngsters about their computer studies.



Brussels must not dictate on employee participation

British firms and their workers must be free to take their own decisions on employee participation without interference from Brussels, according to Small Firms Minister Eric Forth.

"Britain will continue to oppose European Commission proposals, currently being debated, which would force all large companies to adopt specified forms of employee participation," he told a conference on employee ownership.

On the Commission's intention to bring forward an as yet unspecified instrument on financial participation, he said:

"The Commission could possibly play a constructive role in this area. However, we would be against any instrument which sought to impose or regulate such participation. Any attempt could jeopardise not merely the financial stability of companies but the jobs and interests of the very workers it is seeking to benefit."

Mr Forth said that by the end of March 1989 some 2 million employees in Britain had benefited from all-employee share schemes, receiving shares or options worth shares with an initial market value of £5,000 million. More than half a million workers had acquired a stake in their companies as a result of privatisation.

Approved training status on ET

New procedures to help training providers achieve Approved Training Organisation (ATO) status on Employment Training have been agreed by the Training Agency.

In July, the Employment Secretary announced a revision to the time-table for completion of the ATO process.

Organisations which commenced operations in September 1988 can now negotiate a revised completion date from the original September 1990 deadline. However, completion must be consistent with the maintenance of standards and take place before March 31, 1991.

ATO status is awarded as the result of fulfilling seven criteria. Sometimes, if there are only minor shortcomings, ATO status may be awarded if there is an agreed development plan to remedy the shortcomings.

If the plan is not achieved within the specified timescale, ATO status may be withdrawn.

New body to build school-industry links

A new body to promote links between education and business has been set up under the chairmanship of British Telecom boss Iain Vallance.

The Foundation for Education Business Partnerships (FEPB) is being funded by the Training Agency, the Department of Education and Science, and a range of 'blue chip' companies. Its aim for the coming year is to create effective partnerships in around half of the 104 local education authorities in England and Wales. Among its priorities will be to persuade businesses to draw up a policy statement on partnership; to get all firms with more than 25 workers to nominate school governors; to encourage all primary schools to become involved with business; and to persuade secondary schools to increase their targets for the number of 16 year olds staying on in education or training.

The launch came as a MORI survey showed that the majority of medium to large companies are unhappy with the way schools prepare their pupils for the world of work. But only about half the firms surveyed had developed direct links with secondary schools to help make education more relevant to the workplace.

Catching up

At the launch Mr Vallance called for a "serious and sustained effort" to catch up with competitor countries' record on training. "The wealth creators have not valued education, and education has not valued wealth creation," he said.

FEPB will build on the progress already made in building partnerships by the 57 Compacts now operating. Some 26 separate business-education partnerships are also up and running.

Welcoming the launch, Sir Geoffrey Holland, Permanent Secretary of the Employment Department, said: "The Foundation is ideally placed to influence company policy—at boardroom level—in



One of the 4,000 pupils taking part in work experience this year in Mid-Glamorgan.

support of industry/education links; to work with Training and Enterprise Councils who will be developing and enhancing partnerships at a local level; and to disseminate good practice."

The MORI survey, based on interviews with 100 firms employing between 100 and 2,000 staff, found that:

- 54 per cent were 'fairly' or 'very' dissatisfied with schools' performance in preparing children for work in the outside world, and in teaching self-discipline;
- 45 per cent thought schools failed to ensure school leavers were numerate; one in three felt the same about standards of literacy, and also thought schools failed to motivate pupils properly;

- only 53 per cent of firms had established direct links with secondary schools, while even fewer—17 per cent—had links with primary schools;

- An overwhelming 83 per cent wanted much closer links with local colleges and secondary schools.

Awards worth a total of £10,000 annually are being offered over the next three years to the most successful partnerships in different parts of the country by international caterers Gardner Merchant.

A 'Partnership Handbook' giving advice to business people, schools and colleges on how to go about setting up a partnership is being produced by the Training Agency, IBM, and the University of Warwick and will be available early next year.

Charting the way for managers

British managers are often poor at inter-personal and problem-solving skills, though they may hold a clutch of paper qualifications in business theory.

To tackle this shortfall and improve UK management performance, the Management Charter Initiative has developed a series of competence-based Management Standards.

As Roger Dawe, director general of the Training Agency, stressed, "Although management development is a proportionately small investment in terms

of budget and resource, it is an investment fundamental to the overall training effort in an organisation."

The new MCI standards identify the skills common to most managerial jobs (in both private and public sectors) and are based on extensive research and testing.

The framework has four levels, reflecting the major career stages of management: Supervisory Level, Certificate Level for junior managers, Diploma Level for middle managers and Masters Level for senior managers with strategic responsibilities

(details of the Supervisory and Masters Levels have yet to be published). It will be available to managers through colleges and polytechnics as well as employer-based training.

The MCI is currently developing guidelines against which qualifications (such as a diploma) can be developed. This work is being carried out in conjunction with awarding bodies, including the CNA, BTEC and SCOTVEC. The MCI itself is the lead body for managerial and supervisory occupations.

Turbulence ahead for the City

The City of London will face a severe skills shortfall and could lose its pre-eminence as a financial centre unless City firms improve their training and career management, a new study warns.

The study, covering 500 City institutions, predicts that the number of highly-skilled City jobs will grow by 36,000 over the next five years, with the strongest proportionate growth in legal services. But the employment shake-out in the securities sector is expected to continue, with up to 5,000 jobs going by 1995.

Despite the overall growth potential, Professor Amin Rajan, author of the study, warned that City institutions would have less scope to 'vacuum' staff from companies in a now skill-starved South-East England in the way they did in the mid-1980s.

Increased competition

The City is facing increased competition under the radically different conditions being created by the single European Market, he said, with Amsterdam looking to soak up insurance business, and Paris a bigger slice of the investment banking and software market. Germany too has identified corporate banking as a growth area and set up excellent training organisations to impart the necessary skills.

According to Rajan, the City's traditional strengths have been underpinned by four factors: a liberal regulatory regime, availability of funds, adoption of advanced technology and 'know-how'. Other financial centres are catching up fast but the City still has a lead in the fourth factor, which now provides the cutting edge of global competition.

However, the City's strong skills base will be undermined not only by the projected

demand for highly skilled workers, but by a combination of prevailing job demarcations (preventing rapid skills acquisition) and 'leakage' of staff.

He points out that the number of young female staff is rising, especially in professions such as accountancy and law, and they will soon cause a notable withdrawal from the labour market when they break to have children.

Craft loyalty

The study found that knowledge workers in the City are more loyal to their craft than to their organisation and tended to change jobs frequently. Professor Rajan urges human resource managers to facilitate lateral moves within institutions, enabling greater skills formation to take place, thus widening the City's reservoir of expertise. "Traditionally, personnel departments in the Square Mile are not attuned to this and skill shortages will accentuate the weakness," he said.

Rajan also urged more flexibility in work patterns to help retain staff, and much closer links between business and human resource planning.

Culture change

The study, funded by the Training Agency and the London Human Resource Group, also warns that chief executives will need to ensure their corporate culture changes to reflect the needs of knowledge-workers. So far, says Rajan, only one in ten firms have woken up to the potential problems ahead, and he believes there are many parallels with the wider labour market in the UK. (See review on page 582).

No thank you, Brussels

Higher costs and lost job opportunities are the most likely consequences of European Commission proposals to regulate working hours and part-time and temporary work—or so say the vast majority of UK employers.

Announcing the response to a consultation document on the proposed directives, Employment Secretary Michael Howard said: "We shall make sure that the views of British employers are brought to the attention of the Commission during our negotiations in Brussels."

The overwhelming view of those responding was that the proposals would limit labour market flexibility and make it difficult for businesses to create new and flexible job opportunities. There was special concern in industries operating continuous production processes where it is essential, on safety and efficiency grounds, to keep plant running; if, for example, replacement shift workers were delayed by bad weather, these companies would be very adversely affected.

"Many organisations," said Mr Howard, "especially small firms, were worried about the proposals on occupational pensions and the proposal that all part-timers working eight hours a week or more should pay national insurance contributions."

"We must get the balance right between employees' rights and the need to compete: employment rights are of little benefit to workers if they cannot find jobs."

Special Report

Third National
TEC Conference,
Brighton

by
Andrew Opie
Eileen Hatton
Gillian Dyer
Mervin Dadd

Changing to a training culture

With the full network of 82 TECs and 22 LECs now in place, one question above all others occupied the minds of keynote speakers and delegates at the Third National conference in Brighton last month: How do you tackle the reluctance of much of British industry and of its workforce to invest enough in training?

For Employment Secretary Michael Howard this was the "formidable challenge". Getting individuals motivated, committed and ready to take charge of their future was, he said, "the highest hurdle we face."

He announced two new initiatives; a national campaign to raise the profile of training, and the "Investor in People" insignia which TECs will award to employers from next year for best practice in training and staff development (see also

News Brief, p 525). Sir Brian Wolfson, director of the National Training Task Force, gave the TEC directors details of how the standard will work.

The need to boost private sector investment in training was one of the

themes developed by Sir Geoffrey Holland, head of the Employment Department Group.

For an international perspective, German academic Dr Karin Wagner contrasted British and German industrial performance and found "an urgent need" for better vocational training here. And William Kolberg, president of America's National Alliance of Business, saw his country's economic ills as due in large part to employers' slowness to move towards a "high-performance work organisation."

'Investors in People'—a hallmark of the best in training

The new kitemark is designed to create a "simple and universal standard" to measure training, based on what the best firms do, whether large or small, public sector or private, service or manufacturing, said Sir Brian Wolfson.

It will "change cultures and measure outcomes" and, just as importantly, it will "tackle those who spend but don't invest in people—who are flying blind."

It has been endorsed by bodies like the TECs and the CBI, and is not just a marketing campaign or a bureaucratic scheme, but "something real, something to make things happen, and something to show that change pays."

Somerset TEC chairman David Gwyther said TECs might first want to target a number of local companies, including entrants to the National Training Awards, those committed to Total Quality Management and BS5750, firms whose managers were TEC board members and, where relevant, those involved with the Business Growth Training scheme. But before they do that, they must decide their own policy towards 'Investors in People'

and be ready to communicate the standard to employers, drawing up local publicity plans and using a range of support materials

—including a video, short guides for senior managers, presentation packs and chief executive action notes. (See also News Brief, p 525).



Sir Brian Wolfson (right) with David Gwyther.

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Two-pronged attack on training attitudes

There will be a "two-pronged attack" from Government to change the attitudes and practices of companies which fall down on training, Michael Howard told delegates.

One 'prong' will be a major new marketing campaign to promote the importance of education and training as an economic issue and to raise the national visibility of TECs.

The other will be the new kitemark standard for "Investor in People"—a "critical tool in getting companies to recognise the importance of increasing both the quantity and the quality of the training they provide."

He also urged TECs to press ahead with pilot programmes, testing various training voucher schemes for adults, as a promising way of increasing personal motivation.

Adopt a neighbour

Mr Howard said TECs should give special help to firms which were too small to have established personnel or training staff. This help could include improved marketing of tailored courses, group training arrangements, and getting large companies to adopt a neighbour or to offer special help to their suppliers and sub-contractors.

Changing individuals' attitudes entailed changing "deep-seated values and cultures" and involved "issues of personal motivation and individual self-esteem." The aims should be to get every individual to see skills and qualifications as "the essential passport to pay, promotion, and personal fulfilment."

He asked TECs to design and test innovative ideas in five areas:

- Changing attitudes and increasing motivation: here the new training credits scheme was especially significant because it gave young people more choice. Moves by several TECs to explore the scope for local voucher systems for adults were also welcome.

To motivate those in work, TECs might help employers to

develop pay arrangements and incentive schemes which rewarded training, or to involve employees in the design of company training programmes. TECs and local firms might collaborate to create 'individual training accounts', linked to a voucher system, where costs are shared by the employer, the individual and the TEC.

- Information and career guidance: many TECs had already done much to rationalise the range of advisory services available on training and enterprise opportunities. The Employment Department's current review of the Careers Service would also help.

- Access: there was a need to build on the existing open and flexible learning system, which was already "second to none."

- Qualifications and credentials: ways must be found to recognise prior learning and practical experience and to promote the use of NVQs in every job area, helping companies to link NVQs more closely with job entry requirements.

- Financing: access to finance for people lacking funds for self-investment must be increased. Ways should be explored of linking TECs more closely with the highly successful Career Development Loans Scheme. Other interesting ideas under consideration included loan guarantees, student bursaries and employer grants. TECs might act as brokers in co-financing arrangements between employers and employees.



Michael Howard

Resources

On TECs' funding Mr Howard promised: "You will have the resources you need to do the job we ask you do." He would also consider amendments to TECs' contracts with the Government which would "better balance the obligations of both parties." As for flexibility, or delegated authority to decide how funds should be spent, Ministers were looking at how TECs and the Employment Department could be allowed to make "marginal changes to the planned outputs" in the course of the year.

Finally, he said his aim was to move to a "payment by results" system whereby TECs were funded against the yardstick of outputs and performance, not inputs and process, rewarding "high-quality training for value-added jobs."

The issue is not *whether* we will implement a performance-based system, but rather how far and how fast."

Co-operation and partnership

Eight Government Ministers were present at the conference—a mark of the increased co-operation between Government Departments, commented John MacGregor, Secretary of State for Education. In addition to himself and the four Employment Ministers, there were Secretary of State David Hunt from the Welsh Office, John Redwood from the Department of Trade and Industry and Tim Eggar from the Department of Education and Science (DES).

Mr MacGregor drew particular attention to one aspect of the Prime Minister's recent reshuffle: Mr Eggar's move from the Department of Employment to Department of Education and Science, exchanging places with Robert Jackson, now an Employment Minister. This marked an increasingly close relationship between the two Departments, and between education and industry.

"This reshuffle was barely commented upon in the press," he told TEC board members, "but it is significant that two important Ministers should develop and share experience of each other's Ministries, cementing an important relationship."

The DES plans to introduce Records of Achievement which will record students' successes in all areas and at all levels of attainment, not simply GCSE. Mr MacGregor stressed how important it has now become for business people to understand the processes and outcomes of education: "By the end of the period of compulsory education, young people have to be able to convince employers that they are capable of going on to work."

Advantages

The education/industry partnership, he said, has developed from one of indifference, even hostility in the past, to a growing realisation of the advantages of co-operation for both sides as various initiatives have developed, particularly TVEI and Compacts. He also cited the more recent City Technology Colleges initiative, which offers a national curriculum to young people, with an emphasis on technology and close links with industry. It is envisaged that a further seven Colleges will be established to complement the seven which are already operating.

Large firms, he said, have been quick to recognise the value of co-operation between education and business; for example, Rover, Marks and Spencer, IBM and BP have all developed local initiatives, ranging from enterprise in primary schools and work shadowing for

students to secondments in industry for teachers. However, Mr MacGregor pointed out that while educationalists have been quick off the mark to take advantage of the growing interdependence of schools and industry—with more than 50 per cent of primary schools and 90 per cent of secondary schools having well developed links with firms—only 17 per cent of firms are involved with primary schools and 50 per cent involved with secondary schools or colleges of further education.

Mr MacGregor stressed that the role of TECs would be to develop this partnership even further, encouraging particularly the involvement of small employers. "This is pushing at an open door—the demographic downturn is already encouraging them to realise that they will not be able to recruit unless they become involved in local schools," he said.



John MacGregor (left) with Sir Brian Wolfson, chairman of the National Training Task Force.

Another key area for development in the education/business partnership is that of school governorships. By the year 2000, he said, students will have experienced the national curriculum for ten years, developing active rather than passive learning methods across the ten foundation subjects. But Mr MacGregor stressed that it was up to industry to ensure that the national curriculum meets the needs of industry. He told the TEC delegates that they should encourage employers to become involved with schools through governorships and take advantage of this tremendous opportunity to bring business needs to the attention of schools.

Better grades

Moving on to GCSEs, Mr MacGregor said that they had proved themselves to be more stimulating than previous examination systems and, as a result, more young people were getting better grades, going on to sixth forms and from there to higher education.

"We can compete with the best of the rest of the world and often our education initiatives prove to be the best. We will continue to bring business and education together and develop young people with increasing skills," he concluded.

Inward investment fuels Britain's growth

Employment Minister Robert Jackson opened a seminar discussing inward investment in the UK, sketching a picture of a far healthier economic background than 'the gloom merchants' would have us believe.

Figures showed that the UK was experiencing 3 per cent faster growth in inward investment than all our European competitors, with one-third of all Japanese investment in Europe coming to the UK.

"We now have a higher proportion of people employed than at any time in our history," he said, "and having been a net importer of many products, we are turning the tide."

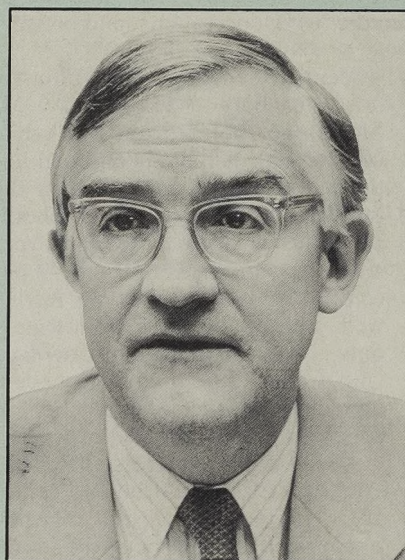
Britain is already a net exporter of fridges and televisions, he said, and within three years, we will be a net exporter of cars, proving that Japanese inward investment in Wales and the North East has been particularly successful.

"Potential investors look at the quality of the workforce in terms of productivity," said Mr Jackson, "thus TECs' role in attracting inward investment must be to promote the skills base of our workforce."

One TEC chairman was worried that encouraging Japanese investment was making Britain a province of Japan; but in reply Robert Jackson paraphrased an earlier speaker who said that any nation which thought the real estate value of Tokyo exceeded that of the whole of the USA was seriously deluded about its financial power. We should welcome Japanese investment and not worry about it.

Other speakers stressed the need for a better lending and financial assistance culture in Britain, moving away from the discretion of bank managers with insufficient industrial knowledge.

The idea of a clearing house for allocating resources and funds to finance projects was discussed—along the lines of the separate enterprise development agency set up by Milton Keynes TEC with its local county council. This was particularly helpful for providing a bottom-up approach to business funding, where local insight could help outside investors target the appropriate project.



Robert Jackson

Skills beyond the 'warehouse' economy —inspiring the entrepreneurs

Alistair Morton, chairman of Kent TEC and co-chairman of the British half of Eurotunnel, was keen to stress the 'E' in TECs.

"Kent has very few large employers," he said. "In fact, 90 per cent of Kent firms employ fewer than 25 people. Thus small business development and enterprise is essential."

"North East Kent has the slowest-growing economy in Europe as a region," he said, "with a low skills base and few entrants with a higher education going into business."

The impact of the Channel Tunnel would be enormous and could bring as many problems as benefits, he explained, voicing the concern of many Kent businessmen that the region might become a vast warehouse straddling the trade route from London to Paris.

Nevertheless, Kent must sell its geographical position as a bonus for future investors; and the fact that unemployment for the whole county

TECs 'must have a product' to attract sponsors

TECs must have a product to sell if they are to generate income and sponsorship from the private sector, claimed Julia Claverdon of Business in the Community.

One example of such a product would be 'Investors in People'.

TECs should also identify the partners they could use to deliver their product: in Devon and Cornwall, for example, Women's Institutes were the most effective channel for reaching women. TECs should draw up 'shopping lists' of partnership opportunities, and generate revenue from a 'Friends of the TEC' movement or 'Per Cent' clubs.

is down to 5 per cent is a further attraction.

Kent TEC has established a good relationship with the county council, and together they have set up a Training Directorate and an Enterprise Directorate, focusing on local needs.

The emphasis is on retraining those in work and increasing their skills, operating as a one-stop service for small businesses by offering a database of available properties and skilled workers.

What is missing, said Mr Morton, is the necessary attitude amongst employers towards retraining.

Why the Germans do it better

German industrial productivity far outstrips that of Britain, and the reason lies in the skills of Germany's workforce, according to Berlin academic Dr Karin Wagner.

In her talk, Dr Wagner listed data which, if not entirely news to her audience, nonetheless gave it considerable pause for thought. Productivity per worker was 60 per cent higher in Germany, and wages 70 per cent higher. Some 65 per cent of German workers had completed two years of vocational training, against only 25 per cent in Britain. About 70 per cent of German school leavers undertook apprenticeships.

Around one-third of German youngsters stayed on in full-time education at the age of 18, compared with one-fifth in Britain. Low-attaining students in Britain were between one and two years behind in maths. Germany had 120,000 craftsmen in mechanical engineering, compared with Britain's 35,000.

Dr Wagner said German industry's higher productivity resulted not from more modern plant and machinery, but from the higher skills of its workforce. Firms in industries like kitchen furniture could focus on high value-added, high fashion products with low production runs; while British firms stayed with middle-of-the-range, high volume products, facing competition from the Far East.

Breakdowns

Low skill levels, she said, meant machinery breakdowns were a far bigger problem in the UK. German workers were more flexible and needed less supervision, so new processes could be introduced faster and labour turnover was lower. Supervisors were qualified 'meisters' or craftsmen who were better able to solve problems. German managers often had a technical background which made them more ready to innovate.

She predicted that the removal of barriers between East and West would lead to a further increase in competition from low-wage producers, so the need for better vocational training in Britain was never more urgent.



William Kolberg linked the US trade gap to its training record.

Skills and living standards —America on the brink

America is on the brink of a fall in living standards; and its industry's record on training and the public education system are to blame, said William Kolberg.

Mr Kolberg has been president of the National Alliance of Business since 1980. He also served for four years as assistant secretary of labor and administrator of the Employment and Training Administration.

American industry, he told the conference, had seen flat or falling productivity for 20 years. The US trade gap itself was a symptom of low output. "America," he warned, "is on the brink of lower living standards because of inattention by employers to the need to move to a high-performance work organisation."

American employers spent on average 1.4 per cent of business income on training, compared with an average 3 to 5 per cent for 'blue-chip' firms like IBM and for German and Japanese firms. Most of American firms' training budgets went on executives. Only between 5 and 15 per cent of employers were building a high-performance workforce through investment in

cross-skilling, re-skilling and other training. "Most employers don't yet understand the front-line worker," he said.

Furthermore, America's national education and training system was deficient. US pupils ranked near last in the world in maths and science; and pupils not bound for college were neglected since there was no adequate scheme for school-to-work transition.

Reforms

There were four areas in which reforms were under consideration or just beginning. First, on radically restructuring public education, with plans for a national curriculum and national tests. Second, on a system of three-year, German-style apprenticeships at age 16 for 70 per cent of non-college-bound students. Third, on incentives to train for employers. And fourth, on the reform of local training and enterprise organisations.

American PICs were still working at the margins, whereas British TECs were moving to the centre, where they had to be to lever private funds and get motivation, Mr Kolberg said.

Big firms' doors are open to TECs

Large firms have a track record of helping local training and enterprise, and much expertise to offer TECs and smaller firms, said Trevor Thomas, deputy national personnel director at Unilever UK.

He told a seminar on "Developing relationships with national companies" that large firms were "almost universally strongly supportive of TECs". In the 1980s they had worked for economic regeneration in partnerships with the enterprise agencies, the forerunners of TECs. They had helped small firms through financial support, seconding staff, providing premises and facilities, and setting up 'meet the buyer' sessions for small suppliers.

Big firms had also supported local education initiatives and had been behind the formation of the first 'Compact' in East London.

They were increasing their own commitment to training "pretty substantially" in the face of growing competition and demographic trends. They had the benefit of training professionals, and "I think if you (the TECs) tap them, you'll find them very responsive."

Large firms were introducing the concept of 'Total Quality Management'—"the single biggest impetus to training that there is." TQM generated enormous enthusiasm and energy and TECs should seek out firms committed to it, using them as missionaries and evangelists.

A by-product of TQM, he said, is that employee self-development is boosted, with a number of companies setting up learning centres and getting an amazing response, as at Ford.

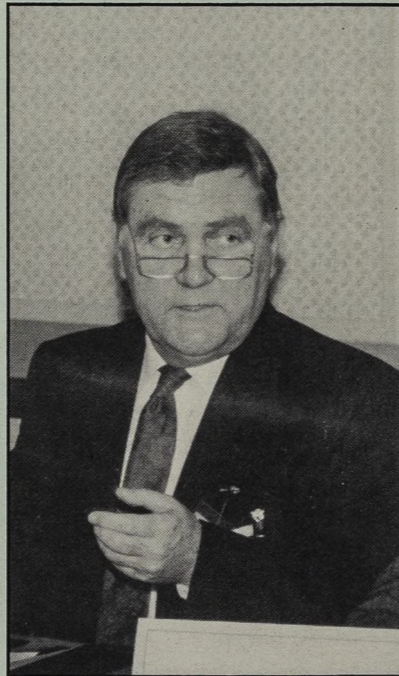


Olivia Grant

Large companies also had expertise in distance learning, which often suited small companies too since they usually had little time and few resources. "I am sure that big businesses would give access to show their experience," Mr Thomas said.

TECs could also call on big firms for help in spreading the word about NVQs (National Vocational Qualifications), which were not as well understood as they should be. Bigger companies had often been involved in developing the standards and could be tapped to explain to others how they worked.

Big firms also supported the Management Charter Initiative and were keen to support 'Investors in People': "They will wear that badge with pride," he declared.



Trevor Thomas

In summary, TECs should find out what national companies are doing, and tell them what TECs' needs are: "The door is open and you'll find a warm welcome."

Use handshake, not headbutts, with local authorities

Local authorities have power and leverage and could be an obstacle to TECs unless effective links are forged, said Ernest Urquhart, chief executive of Southampton City Council and director of Hampshire TEC.

Local authorities have had a lot of experience of 'culture change', but by their very nature are political and system-driven: creating links with them requires using handshakes, not headbutts. They are also big businesses: In dealing with local authorities, TECs must guard against superficial links. They should use existing channels such as committees, know the elected members, understand the political structures, participate in discussions and get the politicians involved—in short, "be organised, informed, and successful."

Tyneside TEC's chief executive Olivia Grant added that TECs needed to forge a clear identity for their role and guard against developing relations with authorities which were "too close". This was a danger where a TEC covered the area of a single authority.

She went on to suggest that one of the ways TECs could develop good relations was by holding regular

meetings with chief officers; TECs had to listen effectively, communicate and keep channels open, she said.

Many TEC members in the audience agreed with her that pressure from authorities for formal operating agreements between themselves and the TECs were too restrictive and should be resisted; but above all, there was a need for trust.

Blueprint for a decade

The Government's strategic guidance on training and enterprise 1990s: *The Skills Decade* was launched at the conference. It reviews progress made towards a national framework for training and sets out priorities for government, TECs, employers and individuals. In Scotland, the guidance will form part of the policy frameworks for Scottish Enterprise and Highlands and Islands Enterprise.

Free copies of the guidance and a four-page Executive Summary, are available from Clare West, Room W734, Training Agency, Moorfoot, Sheffield S1 4PQ.

Regional comments

An important part of the conference was the series of regional group discussions. A number of ideas—as well as criticisms—emerged.

The North West region emphasised the need for the chairman and the chief executive of a TEC to be regarded with equal status. It also called for more openness between TECs and less competition as to who could come up with the best ideas.

The West Midlands group suggested sharing research and development costs. And it wanted more training for TEC boards and chief executives.

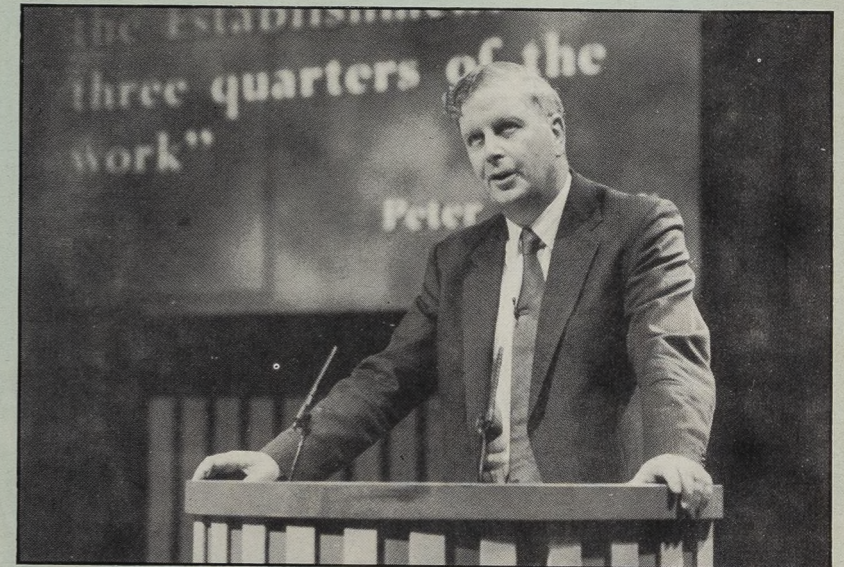
Both the South West and the Yorkshire and Humberside regional groups were concerned about individual TECs and regions not having sufficient input into the publicity strategy. However, the East Midlands group regarded advertising as an essential step in building up a national image.

The Welsh TECs suggested the formation of a central secretariat to co-ordinate activities and act as a communication channel between TECs.

The South East and London groups wanted greater emphasis on enterprise—the London group commented that they often felt that the 'E' in TEC stood more for education than enterprise.

The Northern group of TECs wanted a greater say in TEC conferences, and suggested a series of regional TEC conferences.

'Boost private sector training spend'—Sir Geoffrey Holland



TECs must get the private sector to boost its training budget, since the public sector is "more than pulling its weight" as investors in people, said Sir Geoffrey Holland, permanent secretary at the Employment Department.

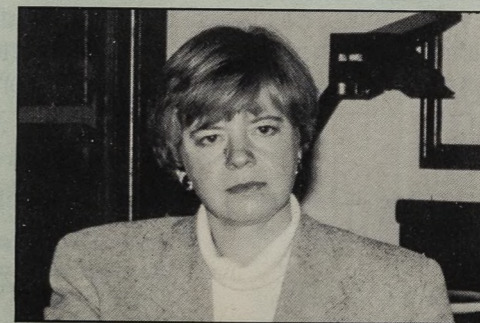
Public sector employers account for 28 per cent of total spending on workplace training but employ only 20 per cent of the working population. Firms with under ten employees account for 11 per cent of spending but employ 26 per cent of the workforce, while the Armed Forces invest 11 per cent while employing a mere 1 per cent.

The growing numbers of households with two or more earners, and the rise in disposable incomes and leisure time, also present "huge opportunities" to increase the amount of time and money individuals could invest in their own improvement, Sir Geoffrey continued.

50,000 trained personnel staff across the country—also need to be mobilised for the task of training. "At the moment they're tending to do their own particular thing

without being drawn into the wider strategy of economic and enterprise development in the local community," Sir Geoffrey said.

There is no shortage of training providers, he added, but better links are needed between them and their customers. TECs should help to forge such links and they have a "pace-setting role" in promoting open, distance and flexible learning—where Britain is already the world-leader and where cost savings can be "dramatic".



Research shows that only one in three employers knows about TECs, Marilyn Baxter of advertising agency Saatchi and Saatchi (left) told delegates. She discussed plans for a national campaign by the Employment Department next year to raise the profile of TECs and spread awareness of the need for training.



In a survey of financial sector firms, foreigners as a proportion of total employees range from 1 to 32 per cent.

Photo: Financial Times

Foreign workers and the UK labour market

by John Salt and Robert Kitching

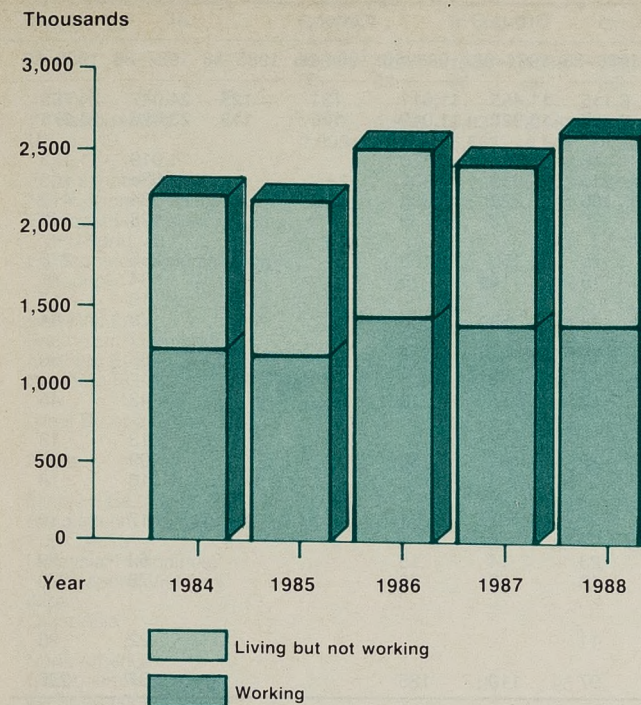
Department of Geography,
University College, London

London Borough of Hammersmith
and Fulham

In the last few years there has been a rising trend in foreign labour immigration in most West European countries. This article describes how the UK has been part of this general trend.

- Between 1985 and 1988, an estimated flow of 160,000 foreign nationals took up work in the UK. A significant number were corporate transferees.
- By 1988, foreign national accounted for 4.5 per cent of the UK labour force.
- One in five of foreign nationals in employment are in professional, managerial or employer jobs.
- Half of all overseas workers are located in the South East. In London they account for one in eight of the working population.
- There is little evidence that UK employers recruit foreign nationals as a substitute for training indigenous labour.

Figure 1 Foreign nationals living and working in the UK, 1984-88



Source: Labour Force Survey

Improvements in the British economy have created a number of skill shortages; clearly some firms are meeting these with strategies involving recruitment from abroad. The growth of trans-national corporations (TNCs) is creating internal labour markets within firms which are international and which involve transfers of staff from one country to another as a normal element in vacancy filling.

Within Europe the integration of businesses and the freedom of movement provisions of the Treaty of Rome have created a climate that favours transfers of skills between countries, partly in response to labour market mismatches. There is an expectation that the 1992 Single European Act will foster this trend.

This article reports some of the main findings of a recent study into the role currently played by foreign labour in the UK labour market¹. It begins by assessing the scale and nature of foreign worker stocks and flows using unpublished data from the Labour Force Survey. It then reports some of the main findings of an interview survey of employers about their recruitment policies and practices in relation to the use of overseas workers.

Stocks of foreign workers in the UK

Numbers

Figure 1, taken from the Labour Force Survey, records stocks of foreign nationals working in the UK. During the period 1984-88 the numbers rose by 10 per cent to 1,123,000, 4.5 per cent of the labour force—the same proportion as that of all foreign nationals living in the UK. Numbers of workers from EC countries averaged 383,000 during 1986-88, 37 per cent of all foreigners. The Irish were the single biggest group, 24 per cent (255,000) of all foreign nationals working and 66 per cent of those from the EC.

¹ Salt, J 1990, *Foreign labour immigration and the UK labour market*, Migration Research Unit, Department of Geography, University College London.

² This is based on the classification of occupations used to produce socio-economic groups (SEGs). Because of the small sample size SEGs have been amalgamated into three major categories.

Socio-economic and industrial structure

The socio-economic structure² of foreign workers (this term excludes those who are unemployed) is not all that different from that of the home population, though there are some minor differences between those from the EC, especially the Irish, and other foreign workers (table 1). The Irish are more likely to be in manual jobs and less likely to be in professional and managerial ones. Others from the EC are more likely to be in professional and managerial jobs than UK citizens (though the difference is small), and in manual work.

Similarly, the distribution of foreign workers by major industrial groups largely mirrors that of the UK workforce as a whole (table 2). For each group, comparison of the two means (1984-86 and 1986-88) shows the number of foreign nationals in employment to be growing at a faster rate than the total workforce. This was particularly the case in Group B which comprises mainly manufacturing industries, although the net growth in employment was relatively small.

Regional pattern

The foreign national workforce in employment exhibits a very different regional pattern from that of the UK labour force as a whole (table 3). Over half (54 per cent) of the foreign nationals in employment are concentrated in London and the rest of the South East, compared with only a third of the labour force as a whole. In contrast, only 21 per cent of the foreign workers make up the Midlands, East Anglia and South West regional group, compared with 28 per cent of the UK total workforce. For the rest of the UK the figures are 26 per cent and 39 per cent. This distribution means that while outside the capital foreign nationals constitute between 3 and 4.5 per cent of the working population, they make up 12.6 per cent of all those who work in London. Workers from the EC are more likely than others to be in London and the South East.

Immigration and labour flows

Numbers

Estimates derived from the LFS suggest that the flow of foreign nationals coming in to work during the period 1985-88 totalled 160,100 (table 4). The balance of origins of foreign workers shows considerable differences from that of all foreigners entering. The EC provides 40.6 per cent of workers (65,100) but only 28.1 per cent of the total; other 'surplus shares' of workers come from Australia and New Zealand. In contrast, Asia is much less well represented in worker movement as, to a lesser extent, are Africa, the US and Canada, and the Rest of the World.

The flow is strongly differentiated by sex (table 4). In general there are more men, particularly among Asians, Irish nationals and North Americans. By contrast, EC (excluding the Irish) flows are strongly female.

Socio-economic structure

The socio-economic structure of foreign worker flows into the labour market differs in some respects to that for existing stocks (table 6). In both cases about a fifth of the total foreign national workforce in employment is in jobs in the professional, managerial and employer category, but the flow contains more in junior non-manual, clerical and related occupations and fewer manual workers.

The flow pattern of the socio-economic groups is also differentiated by nationality. Non-EC nationals are more likely to be in the highest status group and less so among manual workers. Hence, a majority of those nationals who

Table 3 All working in the UK, by nationality and region of residence, 1984-86 to 1986-88 (three-year-means)

Thousands

| Nationality | Group A | | Group B | | Group C | | Group C | | All | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
| | 1984-86 | 1986-88 | 1984-86 | 1986-88 | 1984-86 | 1986-88 | 1984-86 | 1986-88 | 1984-86 | 1986-88 |
| All nationalities | 3,060 | 3,084 | 4,810 | 5,008 | 6,624 | 6,933 | 9,553 | 9,772 | 24,047 | 24,798 |
| UK | 2,706 | 2,695 | 4,605 | 4,792 | 6,410 | 6,704 | 9,307 | 9,485 | 23,028 | 23,675 |
| Foreign nationals | 354 | 389 | 204 | 217 | 214 | 230 | 246 | 287 | 1,019 | 1,123 |
| Non-EC foreign nationals | 224 | 241 | 125 | 127 | 137 | 152 | 149 | 186 | 636 | 706 |
| EC countries (including Spain and Portugal) | 130 | 149 | 79 | 90 | 77 | 77 | 97 | 101 | 384 | 417 |
| EC countries excluding Irish Republic | 49 | 57 | 35 | 41 | 25 | 24 | 19 | 20 | 128 | 142 |
| Irish Republic | 81 | 91 | 44 | 49 | 52 | 54 | 78 | 81 | 255 | 275 |
| France and Germany | 11 | 16 | 10 | 12 | : | : | : | : | 34 | 41 |
| Northern EC | : | : | : | : | : | : | : | : | 16 | 17 |
| Southern EC | 35 | 39 | 19 | 22 | 15 | 14 | : | : | 78 | 84 |
| Other Europe | 23 | 23 | 11 | : | 10 | 10 | 10 | : | 55 | 50 |
| Africa | 25 | 29 | : | : | : | : | : | : | 43 | 45 |
| Middle East | : | : | : | : | : | : | : | : | 13 | 13 |
| Bangladesh; India; Pakistan; Sri Lanka | 36 | 45 | 16 | 16 | 29 | 27 | 18 | 20 | 99 | 107 |
| Malaysia; Philippines; Singapore; Vietnam | 10 | : | : | : | : | : | : | : | 16 | 18 |
| Japan | : | : | : | : | : | : | : | : | : | : |
| Other Asia | : | : | : | : | : | : | : | : | 17 | 19 |
| North America | 16 | 20 | 14 | 14 | 14 | 16 | : | : | 52 | 59 |
| Caribbean/West Indies | 45 | 41 | : | : | 17 | 16 | : | : | 78 | 70 |
| Other America | : | : | : | : | : | : | : | : | : | : |
| Australia and New Zealand | 12 | 14 | : | : | : | : | : | : | 22 | 26 |
| Rest of world/not stated | 37 | 35 | 52 | 62 | 53 | 71 | 87 | 123 | 230 | 290 |
| | Per cent | | | | | | | | | |
| All nationalities | 12.7 | 12.4 | 20.0 | 20.2 | 27.5 | 28.0 | 39.7 | 39.4 | 100.0 | 100.0 |
| UK | 11.8 | 11.4 | 20.0 | 20.2 | 27.8 | 28.3 | 40.4 | 40.1 | 100.0 | 100.0 |
| Foreign nationals | 34.8 | 34.7 | 20.1 | 19.3 | 21.0 | 20.5 | 24.2 | 25.6 | 100.0 | 100.0 |
| Non-EC foreign nationals | 35.3 | 34.1 | 19.7 | 18.0 | 21.5 | 21.6 | 23.4 | 26.4 | 100.0 | 100.0 |
| EC countries (including Spain and Portugal) | 33.9 | 35.6 | 20.6 | 21.5 | 20.0 | 18.6 | 25.3 | 24.3 | 100.0 | 100.0 |
| EC countries excluding Irish Republic | 38.5 | 40.4 | 27.3 | 28.7 | 19.2 | 16.6 | 15.0 | 14.3 | 100.0 | 100.0 |
| Irish Republic | 31.7 | 33.2 | 17.3 | 17.9 | 20.5 | 19.6 | 30.6 | 29.4 | 100.0 | 100.0 |
| France and Germany | 33.5 | 38.2 | 30.6 | 29.1 | : | : | : | : | 100.0 | 100.0 |
| Northern EC | : | : | : | : | : | : | : | : | 100.0 | 100.0 |
| Southern EC | 44.4 | 45.8 | 24.4 | 25.7 | 19.5 | 16.9 | : | : | 100.0 | 100.0 |
| Other Europe | 42.5 | 46.3 | 19.7 | : | 18.7 | 20.5 | 19.1 | : | 100.0 | 100.0 |
| Africa | 58.2 | 64.9 | : | : | : | : | : | : | 100.0 | 100.0 |
| Middle East | : | : | : | : | : | : | : | : | 100.0 | 100.0 |
| Bangladesh; India; Pakistan; Sri Lanka | 36.1 | 41.5 | 16.4 | 14.7 | 29.1 | 24.8 | 18.5 | 19.0 | 100.0 | 100.0 |
| Malaysia; Philippines; Singapore; Vietnam | 65.1 | : | : | : | : | : | : | : | 100.0 | 100.0 |
| Japan | : | : | : | : | : | : | : | : | 100.0 | 100.0 |
| Other Asia | : | : | : | : | : | : | : | : | 100.0 | 100.0 |
| North America | 30.4 | 34.1 | 26.6 | 22.9 | 27.5 | 27.3 | : | : | 100.0 | 100.0 |
| Caribbean/West Indies | 57.4 | 58.0 | : | : | 22.0 | 22.7 | : | : | 100.0 | 100.0 |
| Other America | : | : | : | : | : | : | : | : | 100.0 | 100.0 |
| Australia and New Zealand | 56.3 | 53.0 | : | : | : | : | : | : | 100.0 | 100.0 |
| Rest of world/not stated | 16.2 | 12.0 | 22.8 | 21.2 | 23.1 | 24.3 | 37.9 | 42.4 | 100.0 | 100.0 |

Regions as in OPCS (1989), Labour Force Survey 1987, London: HMSO.
 A Greater London (inner and outer)
 B Rest of the South East
 C East Anglia; East Midlands; West Midlands (Metropolitan and rest of South West)
 D Rest of U.K.
 : Less than 10,000. Row totals include relevant estimates for these cells.

working one year earlier, did not change their employer (table 7).

Among non-EC nationals, transferees were in a clear majority of 58 per cent. Estimates of the level of transference among EC nationals may only be made residually, due to sample size. The data indicate that 25,700 from EC countries had a different employer after entry, representing 78 per cent of the inflow. This suggests that between a fifth and a quarter of EC nationals are corporate transferees. The figure is lower than that for their non-EC counterparts, but is consistent with freedom of movement within the Community. It confirms survey evidence that

EC nationals fill many of the lower status job vacancies on offer, and into which multi-national employers are unlikely to wish or be able to transfer workers.

Survey of employers

The existence of so many foreign workers poses a number of questions about their role in the national labour market as a whole, particularly in relation to the employment of indigenous workers. Important issues include skill shortages and recruitment, flexibility and training, and the growing importance of the European dimension.

Table 4 All living/working in the UK and living outside the UK one year ago, by nationality and sex: totals for period 1985-88

Thousands

| Nationality | Men | | Women | | All | |
|---|------------|------------|------------|------------|--------------|------------|
| | Living | Working | Living | Working | Living | Working |
| All nationalities | 495 | 227 | 563 | 159 | 1,058 | 387 |
| UK (including Channel Isles and Isle of Man) | 291 | 138 | 307 | 89 | 598 | 227 |
| Foreign nationals | 204 | 89 | 256 | 71 | 461 | 160 |
| Non-EC foreign nationals | 144 | 56 | 187 | 39 | 331 | 95 |
| EC countries (including Spain and Portugal) | 60 | 33 | 70 | 32 | 129 | 65 |
| EC countries (excluding Irish Republic) | 24 | 11 | 47 | 24 | 71 | 35 |
| Irish Republic | 35 | 22 | 23 | : | 58 | 30 |
| France and Germany | 12 | : | 28 | 15 | 39 | 20 |
| Other EC | 13 | : | 19 | : | 32 | 15 |
| Africa | 17 | : | 20 | : | 37 | 10 |
| Asia | 58 | 15 | 60 | : | 118 | 19 |
| USA and Canada | 38 | 17 | 53 | 11 | 91 | 29 |
| Australia and New Zealand | 17 | 11 | 23 | 12 | 39 | 24 |
| Rest of the world/other | 16 | : | 30 | : | 46 | 13 |

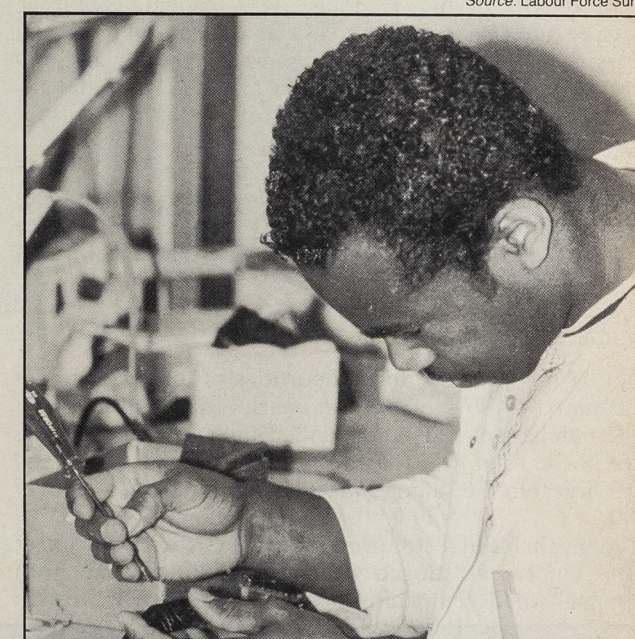
Source: Labour Force Survey

Table 5 All living/working in the UK and living outside the UK one year ago, by nationality and socio-economic group: totals for period 1985-88

Thousands

| Nationality | Socio-economic group | | | |
|---|----------------------|------------|------------|----------|
| | Group A | Group B | Group C | Other |
| All nationalities | 87 | 137 | 135 | : |
| UK (including Channel Isles and Isle of Man) | 56 | 86 | 72 | : |
| Foreign nationals | 33 | 52 | 64 | : |
| EC countries (including Spain and Portugal) | : | 19 | 35 | : |
| EC countries (excluding Irish Republic) | : | 10 | 18 | : |
| Irish Republic | : | : | 17 | : |
| France and Germany | : | : | 10 | : |
| Other EC | : | : | : | : |
| Africa | : | : | : | : |
| Asia | : | : | : | : |
| USA and Canada | : | 14 | : | : |
| Australia and New Zealand | : | 11 | : | : |
| Rest of the world/other | : | : | : | : |

Source: Labour Force Survey



The number of foreign workers employed in electronic engineering was generally low.

Table 6 All living/working in the UK and living outside the UK one year ago, by nationality and region of residence: totals for period 1985-88

Thousands

| Nationality | Region A | | Region B | | Region C | | Region D | | All | |
|---|------------|------------|------------|------------|------------|-----------|------------|-----------|--------------|------------|
| | Living | Working | Living | Working | Living | Working | Living | Working | Living | Working |
| All nationalities | 280 | 131 | 267 | 106 | 261 | 78 | 251 | 72 | 1,059 | 387 |
| UK (including Channel Isles and Isle of Man) | 92 | 45 | 183 | 76 | 154 | 53 | 169 | 53 | 598 | 227 |
| Foreign nationals | 188 | 86 | 84 | 30 | 107 | 25 | 82 | 19 | 461 | 160 |
| EC countries (including Spain and Portugal) | 67 | 37 | 23 | 13 | 21 | : | 19 | : | 129 | 65 |
| EC countries (excluding Irish Republic) | 36 | 18 | 12 | : | 11 | : | 11 | : | 71 | 35 |
| Irish Republic | 31 | 19 | : | : | : | : | : | : | 58 | 30 |
| France and Germany | 20 | : | : | : | : | : | : | : | 39 | 20 |
| Other EC | 16 | : | : | : | : | : | : | : | 32 | 15 |
| Africa | 22 | : | : | : | : | : | : | : | 37 | 10 |
| Asia | 46 | 11 | 15 | : | 33 | : | 24 | : | 118 | 19 |
| USA and Canada | 17 | : | 24 | : | 34 | : | 17 | : | 91 | 29 |
| Australia and New Zealand | 22 | 17 | 10 | : | : | : | : | : | 40 | 24 |
| Rest of the world/other | 15 | : | : | : | 12 | : | : | : | 46 | 13 |

Source: Labour Force Survey

Table 7 All living/working in the UK and living outside the UK one year ago, by nationality and whether with same or different employer: totals for period 1985-88

| Nationality | Same | | Different | | All | |
|--|----------------|-------------|----------------|-------------|----------------|-------------|
| | Thou- sands | Per cent | Thou- sands | Per cent | Thou- sands | Per cent |
| All nationalities | 105 | 40.3 | 155 | 59.7 | 260 | 100.0 |
| UK (including Channel Isles and Isle of Man) | 58 | 36.5 | 101 | 63.5 | 159 | 100.0 |
| Foreign nationals | 46 | 46.3 | 54 | 53.7 | 100 | 100.0 |
| Non-EC foreign nationals | 39 | 58.1 | 28 | 41.9 | 67 | 100.0 |
| EC countries (including Spain and Portugal) | : | : | 26 | 77.9 | 33 | 100.0 |
| EC countries (excluding Irish Republic) | : | : | 12 | 72.1 | 17 | 100.0 |

Source: Labour Force Survey

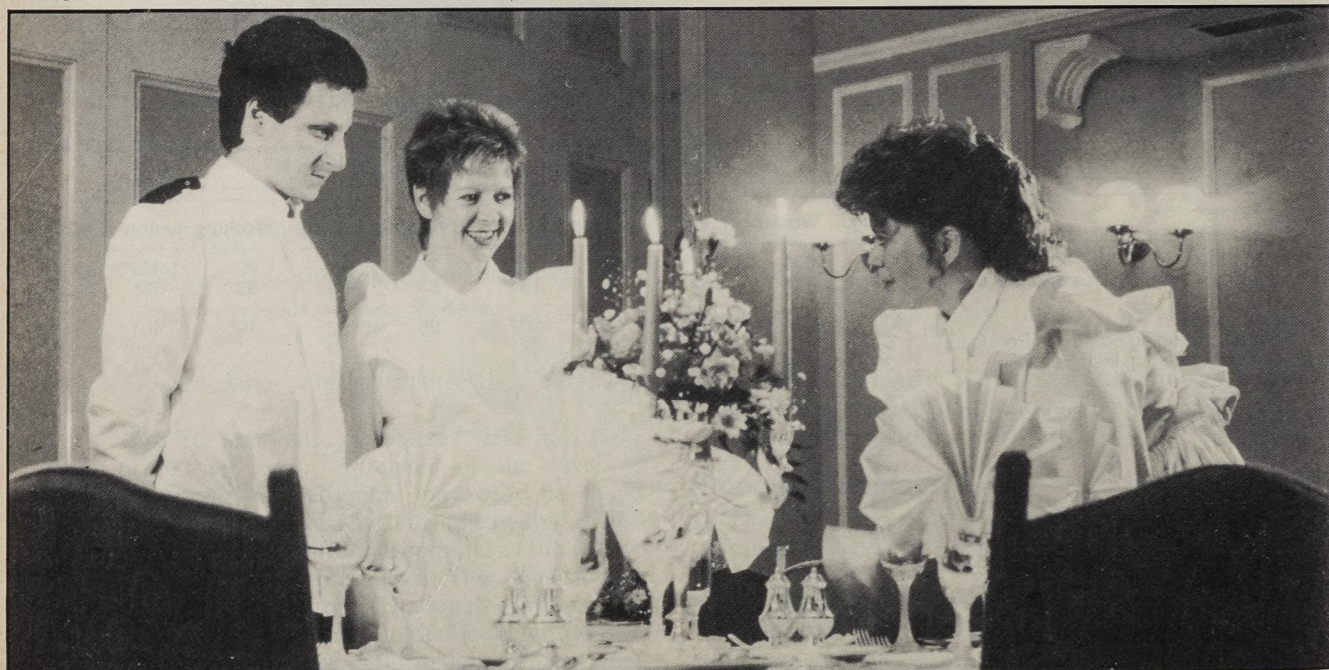
An interview survey of 45 employers, both UK and foreign-owned, was conducted in the summer of 1989 to ascertain the role of foreign labour in their UK operations. Four sectors of the economy were studied: electronic engineering, financial services, health, and hotels and catering. Most of the employers interviewed were large and operated transnationally, but some smaller establishments were also included, as were several area health authorities within the NHS.

A wide range of issues was raised, and some of the main findings are presented here. Frequently differences between employers in their policies, attitudes and practice towards recruiting and using overseas labour were as important as consensus.

Numerical importance

Both the numbers and proportions of total workforces accounted for by foreign nationals varied considerably. The numbers employed depended to some extent on the size of the total workforce; often they exceeded 100, and the largest in the sample was a health authority with over 600.

In the financial sector firms, foreigners as a proportion of total employees ranged from 1 to 32 per cent, with foreign-owned companies having the highest figures. In



It is not uncommon for foreigners to form over half the workforce in some large hotels in London, and even outside the capital they are important.

Technical note: Labour Force Survey

Data on the foreign population living and working in the UK may be derived from the Labour Force Survey (LFS). The LFS asks a question on nationality and on residence a year earlier, as well as employment status. It is thus possible to estimate the *stock* of foreign nationals living and working in the UK at the time of the survey (available from 1984) and the *flow* of those who have entered since the previous one (available from 1985). The LFS is the main source on EC nationals working in the UK.

The LFS estimates in this article are based on interviews with members of about 63,000 private households throughout the UK during March, April and May of each year (that is, about one in every 350 private households).

The results have been scaled to give estimates relating to the whole population resident in private households in the UK in spring of each year. The sample was designed to be representative of this population, but some individuals and households declined to take part (the survey is voluntary) or could not be contacted during the interview period.

In order to adjust for this, each person in the survey was given a weight or 'grossing factor', relating to that person's age, sex, marital status and region of residence. In this way the 'grossed-up' survey results give the correct population total and reflect the distributions by age, sex and region shown by the population figures.

As with all sample surveys, the results are subject to sampling error. A detailed description of the sample design (which has remained substantially unchanged since 1984) and information about sampling errors are given in the OPCS report of each year's survey; the latest available at the time of writing is the 1987 survey report.

Estimates below 10,000 are regarded as too prone to sampling error and are not used. This constitutes a major problem when dealing with foreign nationals. Both flow and stock figures may be below this threshold for individual nationalities, particularly when any disaggregation into migrant characteristics is attempted.

Major omissions from the LFS are those who enter and leave between surveys, and those who do not live in private households. It is known that many foreign workers, especially those working in hotels, live in hostels while in the UK and are therefore excluded from the LFS.



In many occupations which use large numbers of overseas workers, skill levels are low so little training is required.

electronic engineering, percentages were generally lower, and there was a less clear relationship with nationality of parent company. In the health sector, there was greater consistency, in the region of 5-10 per cent, but only a few employers had data available. In hotels and catering, there is considerable reliance upon foreign workers. It was not uncommon for them to form over half of the workforce in some large hotels in London, and even outside the capital they were important.

Local skill shortages

Many, but not all, employers who had recruited overseas workers had done so at least in part as a response to skill shortages and recruitment difficulties in the UK. But recruiting workers from overseas is an expensive and time-consuming business and few employers would seek to do so, were comparable labour available locally.

Most employers who recruit foreign nationals through the external labour market (as distinct from transferring in staff from their subsidiaries or parent companies overseas) had looked for workers elsewhere in the UK, but either the skills were not available (for example, in software engineering or nursing) or indigenous labour had proved reluctant to migrate. The latter was particularly the case in the hotel and catering sector in London and the South East.

Few employers in the survey were actively involved in recruiting overseas for their UK operations. In the finance sector, it was generally felt that skill shortages could be met from within the UK. Indeed, London was regarded as a major international human resource pool in which to recruit, its financial pre-eminence making it attractive as a stop on the career development route for British and foreign nationals alike.

Among electronic engineering employers, in contrast,

there was a general consensus that some skill shortages were acute throughout the UK, but that there was little prospect that these could be overcome with overseas labour (with the exception of Irish), since wage rates were low relative to overseas competitors. Some companies, however, were eager to recruit in Hong Kong.

In both of these sectors, foreign nationals employed were almost always highly skilled, or in the process of early professional, managerial and technical career training; and they were in the UK by virtue of corporate international transfers rather than direct recruitment through the external labour market.

In the health and hotel and catering sectors, even where wage rates are relatively low, the non-financial benefits of working in the UK (short-term/seasonal work; ease of entry; accommodation provided; prospect of learning English; gaining experience and training) ensure that overseas labour plays an important quantitative role, by easing recruitment difficulties across a range of less skilled occupations as well as more specialised ones.

Shortages in both sectors were most acute in London and the South East, but there were notable examples of shortages in high unemployment regions too—in nursing, for example.

In general, though, employment of foreign nationals was a response to applications, often by those already in the UK, rather than to recruiting drives abroad by UK employers. The main exception to this in the sample was the practice of some health authorities of recruiting nurses in Eire.

Foreign workers versus training UK labour

There was little evidence that overseas workers are being imported as a substitute for training indigenous labour. In

many of the occupations which use large numbers of overseas workers, skill levels are low so little training is required. Most employers wanting skilled workers continue to poach staff from their UK competitors, but there was plenty of evidence that companies felt they could no longer poach so easily and, as a consequence, had increased their own training facilities. The respondents said poaching staff from European competitors was felt to be especially difficult, given the relatively low level of wages and salaries in the UK, and a large measure of ignorance among recruiters of where pools of appropriate foreign labour might be found.

For example, engineering firms commonly had little idea which continental training institutions were turning out the specialist skills they required, and employers in all sectors were unsure how best to engage in overseas graduate recruitment.

The main link between the provision of training and the use of foreign workers is in career development. Secondments abroad are common at all career phases, and apply both to foreign nationals coming to the UK and British nationals going abroad. They are particularly important for people coming from countries requiring work permits.

Given the nature of the NHS, this process is less important in health services than in the other sectors; in hotels and catering it tends to be restricted to managerial grades and to large employers.

Flexibility and efficiency

There is no doubt that international transfers of specialist staff by multi-national employers considerably increase their flexibility in labour use. Being able to use the full human resources of the company, wherever located, is what matters. That is why so many foreign workers in some sectors are corporate transferees on secondment, and why so many Britons employed abroad are in a similar position.

There is only limited evidence that flexibility in labour use is increased by recruiting overseas workers who are not corporate transferees. Almost all firms interviewed made it clear that although there are many advantages in employing foreign nationals, overseas recruitment was generally a last resort.

However, there are acute areas of labour shortage in the

UK for which overseas recruitment is an important short-term solution, especially in occupations associated with long training periods. Without overseas workers, many hotels and restaurants in London and South East England would face insurmountable shortages, and many parts of the Health Service would be placed under intolerable pressure. Where employment is markedly seasonal, overseas workers increase flexibility, since many of those taken on wish to work for only a few weeks or months anyway.

1992 and attitudes towards European labour

The number of EC foreign nationals in the UK labour market is increasing at all levels of skill and in all sectors surveyed, helped by the absence of a requirement for work permits. This trend is not new and pre-dates the prospect of 1992. At the managerial and professional level it takes the form particularly of a series of corporate exchanges of skills, but lower down the occupational hierarchy large numbers of EC nationals move in and out quite freely.

This is particularly the case in hotels and catering, which elsewhere in the EC enjoys a better image among its workers, and more clearly defined training structures in which overseas experience is valued.

Most of the large private employers interviewed have been integrating their European operations for many years, and taking advantage also of existing freedom of labour movement provisions in the Treaty of Rome. For them 1992 has already arrived.

Many companies are already moving towards European cadres of managers and specialists, although there is a consensus that the numbers in this migratory elite will be very small.

The option chosen by most multi-nationals is to recruit into their national subsidiaries from the nationals of the countries in which they are located. Any international experience thought necessary is then developed through secondments abroad. This obviates the need to recruit overseas for UK locations.

For a number of companies there was greater concern for their ability to hold on to their UK staff than to be able to recruit from European competitors. In response to this defensive rather than offensive recruitment strategies were the order of the day. ■

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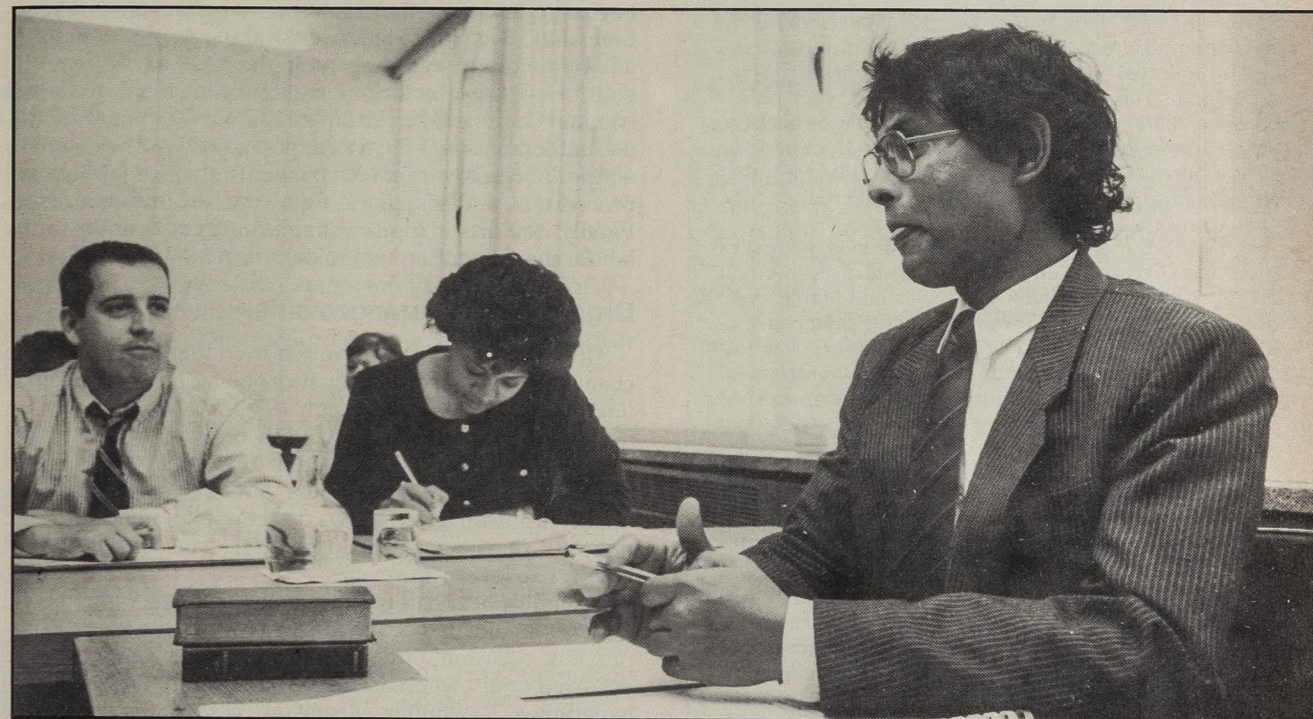
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Special Feature



Nearly all the applicants attended the tribunal hearings in person and around two-fifths, overall, had some form of legal representation.

Unfair dismissal cases in 1985-86 — impact on parties

by Nitya Banerji, David Smart and Mark Stevens
Employment Market Research Unit, Employment Department

This article presents further results from the Employment Department's survey of unfair dismissal cases arising in 1985-86. It considers the impact of cases on the employers and employees involved.

Until 1985, information on the characteristics of employees and employers involved in unfair dismissal cases was collected regularly from tribunal case papers. A Rayner review found that this type of information could be collected more reliably and cost effectively from periodic surveys. This is the second of two articles reporting results from the Employment Department's survey of 1985-86 unfair dismissal cases, the first survey following the Rayner review.

¹ Stevens, M, Unfair dismissal cases in "1985-86 — characteristics of parties", *Employment Gazette*, December 1988.

The first article focused on the characteristics of the parties involved in cases and found that there had been little change in this respect since 1976-77¹.

This article focuses on the impact of unfair dismissal cases on the parties themselves. This does not just cover the period from the actual dismissal to the final resolution of the case, however. Data were also collected on the impact of cases subsequent to their formal resolution—applicants' labour market experiences and organisational changes introduced by employers.

The sample for this research consisted of formal claims of

Background to the survey

Since the unfair dismissal provisions came into operation in 1972 the Employment Department has collected the following information for all unfair dismissal cases: the statute under which the case was brought, the sex of the person making the claim (the 'applicant') and the outcome of the case, including the amount of any compensation agreed under ACAS auspices or awarded by the industrial tribunals.

Prior to 1985 information on the characteristics of employees and employers involved in unfair dismissal cases was also collected on a continuous basis—from the tribunal case papers. This ceased as a result of a Rayner review which recommended that this type of information could be collected more reliably and cost effectively from periodic surveys. Surveys also offer the possibility of collecting other relevant information about unfair dismissal cases and the tribunal process.

In May 1987, the Department commissioned the first of these surveys covering all unfair dismissal cases in Great Britain which arose between April 1985 and March 1986. Subsequent surveys will allow changes in the characteristics of the parties to be monitored. The main survey, of almost 2,000 employers, collected information on the outcome of unfair dismissal cases and on the characteristics of employers and applicants involved. Pilot work had reinforced the view that reliable data on the characteristics of both parties could be collected from employers alone—by telephone.

It became apparent that many employers kept the kind of basic details of applicants that were required (age, sex, tenure, hours, pay, etc) in their personnel files. This was important because in certain cases fieldwork was undertaken up to two and a half years after the dismissal itself had taken place. The main results on the characteristics of parties were reported in *Employment Gazette* in December 1988¹.

Apart from this basic information, however, the survey design specified information on other related issues, such as the payment of tribunal awards and the experiences of the parties before and after the case. These and other areas were explored in more detailed interviews with employers and applicants in sub-samples of around 500 of the cases in the main employer sample. This article concentrates on results from these more detailed interviews.

¹ Stevens, M (1988) *Ibid.*

unfair dismissal (IT1 applications) lodged with the Central Offices of Industrial Tribunals (COITs) for England and Wales, and Scotland between April 1985 and March 1986. It does not, therefore, cover the 'non-IT1' cases dealt with by ACAS. The research was carried out in two stages. The main stage was a telephone interview survey of 1,927 employers who were involved in the sampled IT1 applications (see the *Background to the survey*). The second stage, the subject matter of this article, was a more detailed telephone interview survey of employers and a more detailed personal interview survey of employees ('applicants') in sub-samples of around 500 of the cases in the main employer sample. Although data were collected from a total of 500 applicants, follow-up interviews were secured with 403 employers to these cases. In other words, in 403 cases the responses from applicants and employers were 'matched' to the same cases.

Unless otherwise indicated, however, most of the results presented here are based on either the full applicant sample (500) or the full employer sample (403)—suitably weighted to account for uneven probabilities of selection (see *Technical note*). The unit of data collection and analysis was the 'case' that relates to a dismissal incident at a

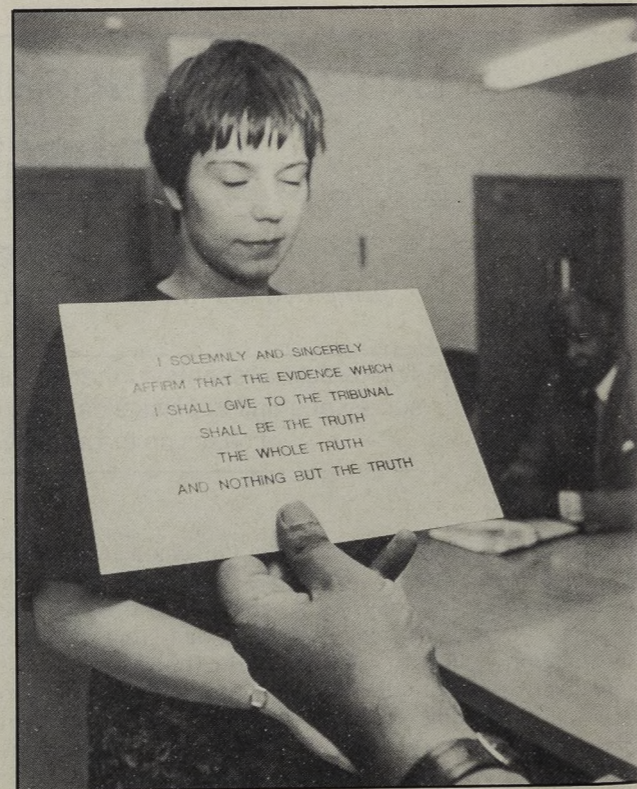
workplace. Some employer respondents were based at the workplace where the dismissal had actually occurred, whereas others were higher level managers working away from the place of the dismissal incident.

The 'second stage' questionnaires were designed to pursue, as far as possible, the chronology of the various stages of unfair dismissal cases. This included the parties' initial reactions, how they dealt with their respective cases, as well as their experiences subsequent to the dismissal. This article broadly follows such a 'trajectory' of cases. It begins by describing the organisational arrangements at the time of the dismissal. It then looks at the parties' sources of advice before proceeding with the case as well as the pattern of representation in cases that went to a full tribunal hearing. The third part examines tribunal awards and settlements and the fourth part considers the extent to which the employers made changes to their organisational procedures and practices following the tribunal case. Finally, the article looks at applicants' experiences in the labour market subsequent to their dismissal.

Organisational arrangements

The first stage of the survey showed that there was little change in the main characteristics of employers involved in unfair dismissal cases between 1976-77 and 1985-86. Yet despite this, there seems to be a high 'turnover' in the workplaces where they occurred. Just under two-fifths of workplaces had any previous, direct experience of an unfair dismissal case—it was a new experience for the majority of managers at local level. This was not so at 'enterprise level', however.

In all, just over half of the management respondents said they personally had dealt with an unfair dismissal case on a previous occasion, either at the workplace where the case occurred or elsewhere in their organisation. So while local experience of unfair dismissal cases was relatively uncommon, a majority of organisations had some previous experience on which to draw.



Almost a third of applicants represented themselves at the tribunal hearing.

Photo: Jacky Chapman

Allowing the locus of 'organisational knowledge', therefore, it was not surprising that most cases were dealt with at higher levels in the respective organisations. Just over three-quarters of all cases arising in multi-establishment organisations were handled at head-office level. Two-thirds of the survey respondents had been personally involved in handling the case for the organisation concerned.

Overall, 45 per cent of employer respondents said they were personnel and/or industrial relations specialists—a slightly larger proportion (48 per cent) reported a personnel department within their organisation. The proportion of specialists varied by sector, from six out of ten in the Metal Goods sector, to around a third in Metals and Mineral Products and just 13 per cent in Construction.

The very low 'specialist' presence in Construction can be explained, in part, by the fact that many of the firms in this sector are small and, perhaps, are less likely to be able to afford them. Consequently, they would be expected to rely more on the employers' associations operating in the sector and the survey indicated that this was the case. Employers' association membership was reported by half of respondents in Construction compared with less than two-fifths overall.

Most unfair dismissal claims arose from isolated incidents at the workplace—seven out of ten employers faced a claim from a single individual. Single-claim cases were more common among single-establishment ('simple') organisations than their more complex, multi-establishment counterparts. Of the three out of ten employers who faced claims arising from several individuals involved in the same dismissal incident, a third involved two employees and one in ten involved three. The median number of claims resulting from multiple applications was five—among single-establishment organisations the median was two, among more complex organisations it was six.

There was some discrepancy in reporting the existence of formal procedures for dealing with disputes over discipline and dismissal—applicants were much less likely to report them than employers. Both employers and applicants were asked the same question: "At the time of the dismissal, was there a formal procedure for dealing with disputes over discipline and dismissal, other than redundancy, at the applicant's place of work/at your place of work?" Among the 403 'matched' cases, eight out of ten employers reported them, compared with four out of ten applicants.

This discrepancy is to be expected for at least two reasons. First, employers are more likely to know whether or not such a procedure exists than individual applicants/employees. Indeed, further analysis of the 1984 Workplace Industrial Relations Survey data shows a very high degree of correspondence between the accounts of managers and those of representatives of recognised trade unions (98 per cent against 97 per cent) in reporting the existence of dismissal procedures. Therefore, in the 'unionised sector' at least, there seems little reason to doubt the reports of managers in this respect. Unfortunately, data are not available for the sectors in which a union is not recognised—where the majority of dismissal cases arose.

Second, employer respondents to a survey of unfair dismissal cases may exaggerate the extent of procedural formality for the obvious reason that the tribunal might take this as a factor in determining whether a dismissal was fair or not.

Allowing the foregoing, there were similar discrepancies in the reporting of whether cases went through the relevant procedures. Among the matched cases where there was

agreement between applicants and employers that a procedure existed, twice as many applicants as employers said the case did not go through the relevant procedure (half as against a quarter).

The same arguments apply to the discrepancies in reporting whether or not the applicant had received a warning prior to dismissal. Around three-fifths of employers said a warning was given compared to only a fifth of applicants. It was unsurprising, perhaps, to find that applicants were more likely than employers to say a warning was verbal (40 per cent as against 28 per cent).

Advice and representation

All applicants and employers were asked: "From which people or bodies did you/your organisation seek advice?" This initial advice would consist largely of help in filling in forms, making clear to the parties the issues involved in a case and the remedies available. In the cases that went to a tribunal hearing, the parties were also asked who represented them at the hearing. Some applicants appeared by themselves and others were represented by third parties such as lawyers, trade union officials, Citizens Advice Bureaux (CAB) staff, members of the family or friends. Similarly, on the employers' side, there was a wide range of third party representation, including lawyers and employers' association representatives.

The managers who actually handled the case within the organisation also sometimes appeared at the tribunal themselves. In this article, all lawyers, trade union and employers' association officials and personnel managers are referred to as 'specialist' or 'expert' representation on the grounds that they are often seen as possessing special skills in preparing and presenting the facts and arguments of a case.

The sections that follow present factual information on advice and representation. It should be emphasised that

Technical note

The survey covered all claims of unfair dismissal lodged at the Central Offices of Industrial Tribunals (COITs) for England and Wales, and Scotland between April 1985 and March 1986. A 12 per cent random sample of cases was selected, stratified by the Regional Office of Industrial Tribunals (ROIT) to which cases were allocated. An initial sample of 4,337 cases was drawn from which 2,413 were found to be eligible for interview. A total of 1,927 main employer interviews were finally achieved giving a response rate of 80 per cent. (Full details of response to the main employers' survey are given in Stevens, M, 1988¹.) Questioning of the main sample of employers focused upon the characteristics of the parties to unfair dismissal cases.

Employers in the main sample were also asked whether they would be willing to be re-interviewed at a later stage. These more detailed interviews were designed to explore the impact of unfair dismissal cases on the parties. In 500 cases where employers said they would be re-interviewed, a personal, face-to-face interview was then secured with the ex-employee concerned. This sample was stratified by outcome, with both 'settled' and 'upheld' cases being over-sampled relative to 'withdrawn' and 'dismissed' cases. A third stage of interviewing involved returning to the employers in these 500 cases, although, in the event, only 403 follow-up employer interviews were achieved. Results given in this article have been weighted in terms of the distribution of outcomes in the main achieved sample.

¹ Stevens, M (1988) *Ibid.*

the survey questionnaire allowed for more than one source of advice and representation to be given. At the initial stage, consulting more than one adviser could be fairly common. At the tribunal hearing, the parties might not make any distinction between the 'presence' of a third party on their behalf and the actual advocacy. Different people in these two roles might all be seen as 'representatives'. Indeed, the questionnaire design allowing for these possibilities was justified, as the results presented here show.

Both applicants and employers sometimes mentioned more than one source of advice and representation. This has some implications for the presentation of the results in that percentage figures for different types of representation or sources of advice will add to more than 100.

Applicants' advice and representation

Nine out of ten applicants discussed their position with a third party before sending their claims for unfair dismissal to an industrial tribunal. While these third parties were numerous, the most popular course of action was to seek some form of legal advice. *Table 1* gives the details. Of those applicants who had sought advice, two-fifths consulted a solicitor or barrister and a further two-fifths went to a Citizens Advice Bureau (CAB)/Law Centre. There was a significant level of trade union involvement, with a third of applicants seeking the help of a trade union representative, usually a full-time trade union official.

When those applicants who had taken advice from more than one party were asked to indicate which they considered to have been their main source, the emphasis on some form of legal advice was strong: six out of ten said their main advice had come from either a solicitor or barrister or a CAB/Law Centre. Only 14 per cent mentioned a trade union representative and one in ten mentioned ACAS. While just under a third of trade union members declared their main source of advice to be a shop steward or full-time official, almost half mentioned either a solicitor or barrister or a CAB/Law Centre.

Nearly all applicants attended the tribunal hearing in person and around two-fifths, overall, had some form of legal representation. *Table 1* shows applicants' pattern of representation at the tribunal hearing. Almost a third of the sample represented themselves. About a fifth were represented by a full-time trade union official or a shop steward. A small number relied on a friend or relative.

Half of trade union members were represented by a full time official or a shop steward. Non-members were more likely to be represented by a solicitor or barrister or CAB/Law Centre than union members. Non-members were also more likely than union members to represent themselves at the hearing.

Table 1 Applicants' sources of initial advice and pattern of representation at industrial tribunal hearing

| Type | Per cent | |
|---------------------|----------|---------------------------|
| | Advice | Representation at hearing |
| Himself/herself | — | 32 |
| Friend/relative | 14 | 7 |
| Shop steward | 5 | 3 |
| Union official | 28 | 18 |
| ACAS | 18 | — |
| CAB/Law Centre | 40 | 9 |
| Solicitor/barrister | 40 | 33 |
| Other | 9 | 7 |
| No-one | — | 2 |

Base (Advice): Applicants seeking advice (Weighted total = 385).
Base (Representation): Cases going to a full tribunal hearing (Weighted total = 180).
Percentages add to more than 100 because more than one answer was allowed.

Employers' advice and representation

Employers may consider a variety of means of responding to unfair dismissal claims, ranging from settling outside the tribunal with or without any remedy to resisting the claim formally at an industrial tribunal hearing. Once a claim is lodged with the industrial tribunal, a copy is sent to the employer who is required to respond within 14 days. If dismissal is acknowledged, the employer will set out the reasons for the dismissal. This is an important stage as the tribunal, in deciding a case, gives serious consideration to these stated reasons.

It is not surprising, therefore, that seven out of ten employers had sought advice of some kind in preparing their response. Those who had sought advice either went to an external source or to a manager at a higher level within their organisation. *Table 2* gives the details.

Lawyers were the most common source of advice at this initial stage. Over half of employers who sought help consulted a private solicitor/barrister and a further 10 per cent took advice from their own legal department. One in ten drew upon non-legal expertise either from their personnel department or senior management. Of the remainder, around a fifth went to an employers' association while a further fifth cited ACAS as their source of advice and information.

Employers who sought advice from more than one source were asked which of these they considered to have been the main source. Again, lawyers featured strongly, with over two-fifths of employers taking their main advice from a private solicitor or barrister or their own legal department. One in ten employers considered an employers' association to be their main source of advice. Surprisingly, perhaps, one in ten could not decide which one was the main source.

There appeared to be a link between the size of establishment (number of employees) and the source of advice. Smaller establishments took advice from a private solicitor or barrister more frequently than their larger counterparts. For example, around two-thirds of all establishments employing between 10-24 people went to a solicitor or barrister for advice whereas a little less than a third of establishments with 200-499 employees did so, probably reflecting the extent of expertise in larger workplaces.

Table 2 provides details about employers' representation at industrial tribunal hearings. In half the cases, the survey respondent appeared by himself/herself. About half had used some kind of legal representation, either a private solicitor or barrister or someone from their own legal department. The owner or a senior manager appeared in around a quarter of the cases. One in ten deployed the services of an employers' association and a similar proportion used their own personnel department. This

Table 2 Employers' sources of initial advice and pattern of representation at industrial tribunal hearing

| Type | Per cent | |
|-------------------------------------|----------|---------------------------|
| | Advice | Representation at hearing |
| Self: Employer respondent | — | 49 |
| Organisation's personnel department | 8 | 11 |
| Organisation's legal department | 10 | 10 |
| The owner or other senior manager | 3 | 23 |
| Employers' association | 18 | 11 |
| Solicitor/barrister | 53 | 39 |
| ACAS | 19 | — |
| Other | 6 | 4 |
| No-one | — | 2 |

Base (Advice): Employers seeking advice (Weighted total = 231).
Base (Representation): Cases going to a full tribunal hearing (Weighted total = 147).
Percentages add to more than 100 because more than one answer was allowed.

pattern of representation is broadly similar to that described elsewhere¹.

The size of establishments was an important factor in the choice of representation at the tribunal hearing, although its influence was somewhat different. In smaller establishments, employers appeared by themselves more often than their counterparts in larger establishments, reflecting perhaps the paucity of specialist staff resources in smaller organisations. Very small establishments, employing five or fewer employees, were more likely than those in any other size-bands to use a solicitor or a barrister at the hearing.

Awards and settlements

Both applicant and employer respondents were asked about remedies agreed between the parties or awarded at the tribunal hearing. One might expect some discrepancy in the reporting of remedies especially where financial awards or settlements were involved. However, an analysis of outcomes in 'matched' cases indicated that, in broad terms, there was very little difference in the reporting of results by applicants and employers. The results presented here are based only on applicants' accounts.

The results from the main stage survey of 1,927 employers showed that 38 per cent of all claims reached the tribunal hearing and the remainder were either withdrawn or settled. Of those applicants receiving an award of financial compensation by the tribunal, two-thirds said that the actual amount was determined by the tribunal itself, while the remainder said it was agreed between them and their ex-employer.

The amount of compensation awarded by tribunals depends on factors such as the applicants' age, length of service and the direct loss arising from the dismissal. The type of representation may also have some influence, as more expert representation may be able to point out some relevant factors which might otherwise be overlooked.

In cases where the tribunal awarded compensation but left the actual amount to be agreed between the parties, the median amount finally agreed was £1,900. Where the tribunal awarded compensation and determined the amount of the award, the median amount was £1,206. In cases where a financial settlement was agreed between the parties without recourse to a hearing, the amount was about the same as that awarded by tribunals.

The vast majority of all applicants awarded compensation were paid in a lump sum rather than instalments. The median time before this lump sum was paid was four weeks. For those paid in instalments, the median time for the first instalment to be paid was also four weeks; for the final instalment the median time was 12 weeks.

Tables 3 and *4* provide results of the applicants' and employers' success/failure by their type of representation at the tribunal hearing. Overall, around two-fifths of applicants were successful at the tribunal hearing. Applicants succeeded in over half of cases when they were represented by a solicitor or barrister compared with under two-fifths when they represented themselves. Dismissed employees lost their case more often (that is, a higher success rate for employers) when the employers were represented by an employers' association or by their legal or personnel departments.

¹ "Industrial tribunals statistics," *Employment Gazette*, May 1989; Genn, H and Genn, Y Report to the Lord Chancellor—The Effectiveness of Representation at Tribunals. Lord Chancellor's Department, July 1989.

² Daniel, W W and Stilgoe, E (1978) *The Impact of Employment Protection Laws*. London: PEP. Clifton, R and Tatton-Browne, C (1979) *Impact of Employment Legislation on Small Firms*, DE Research Paper No 6.

Organisational changes

Previous research has shown that individual employment legislation has tended to make employers more careful over the quality of people recruited and in the way disciplinary issues and dismissals are handled¹.

Employers in the study described in this article were asked: "Since becoming involved in this particular case/these particular cases has your organisation made any changes to the way in which dismissals and disciplinary matters are dealt with at the applicant's workplace?"

It is possible that employers would be sensitive to survey questions such as these, seeking to explore organisational changes following specific unfair dismissal cases. Some employers might interpret questions of this nature as

Table 3 Results in industrial tribunal hearings by applicants' pattern of representation

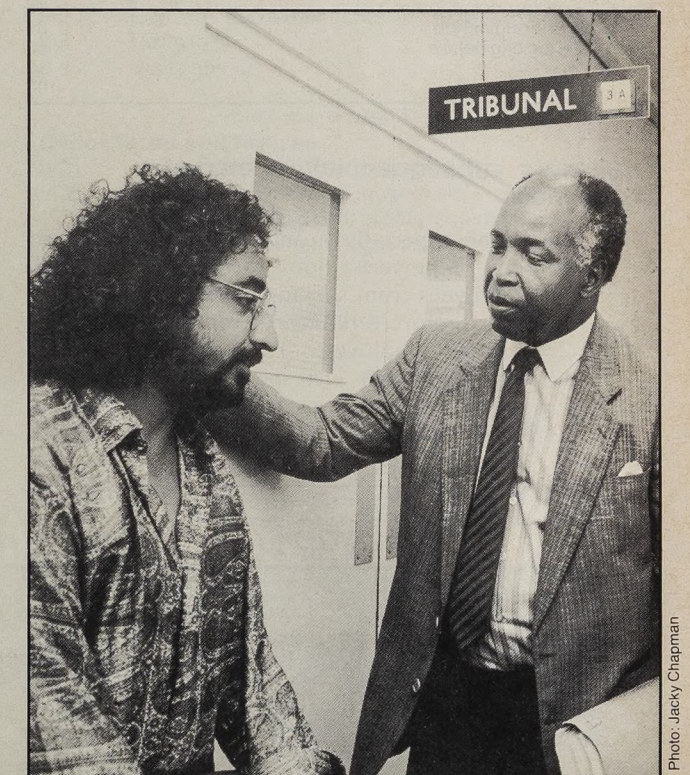
| Type of representation | Per cent | | |
|------------------------|--------------------|-----------------------|-----------|
| | Application upheld | Application dismissed | Row total |
| Himself/herself | 37 | 63 | 100 |
| Friend/relative | 38 | 62 | 100 |
| Union official/steward | 41 | 59 | 100 |
| CAB/Law Centre | 21 | 79 | 100 |
| Solicitor/barrister | 52 | 48 | 100 |

Base: Cases going to a full tribunal hearing (Weighted total = 180).

Table 4 Results in tribunal hearings by employers' pattern of representation

| Type of representation | Per cent | | |
|---------------------------|--------------------|-----------------------|-----------|
| | Application upheld | Application dismissed | Row total |
| Self: Employer respondent | 39 | 61 | 100 |
| Personnel department | 31 | 69 | 100 |
| Legal department | 30 | 70 | 100 |
| Owner/senior manager | 35 | 65 | 100 |
| Employers' association | 25 | 75 | 100 |
| Solicitor/barrister | 40 | 60 | 100 |

Base: Cases going to a full tribunal hearing (Weighted total = 147).



Where the tribunal awarded compensation and determined the amount of the award, the median amount was £1,206.

Photo: Jacky Chapman

suggesting that they were in some way in the wrong (for a fuller discussion of employer attitudes towards unfair dismissals, see Evans et al: 1985¹). This might have led to some under-reporting of procedural changes.

In the event, three out of ten employers said they had made changes to the way in which dismissals and disciplinary matters were handled at the workplace. In most cases, the changes were attributed to the experience of industrial tribunal proceedings. Employers who 'lost' at the tribunal hearing were twice as likely to make changes than those who 'won'—two-fifths as against a fifth. This is to be expected as changes are often made when procedures do not appear to work as originally intended.

On the specific question of recruiting new employees, employers were asked: "Since becoming involved in this particular case/these particular cases, has your organisation made any changes to the way in which new employees are recruited at the applicants' workplace?"

Some 15 per cent of employers said they had introduced changes to their recruitment practices, usually in cases where either a settlement was agreed with the assistance of ACAS or the applicants received financial compensation before or at the tribunal hearing. Again, employers who 'lost' at tribunals were twice as likely to introduce changes as those who 'won'.

Table 5 Dismissed employees' attitudes towards first job, status and pay

| | Per cent |
|------------------------------|----------|
| Attitudes to new job | |
| Permanent | 50 |
| Stop-gap | 49 |
| Don't know | 1 |
| | 100 |
| Status considered | |
| The same as the original job | 25 |
| Better than the original job | 26 |
| Worse than the original job | 2 |
| Don't know | 47 |
| | 100 |
| Pay considered | |
| The same as the original job | 15 |
| Better than the original job | 31 |
| Worse than the original job | 53 |
| Don't know | 1 |
| | 100 |

Base: Applicants who found another job (Weighted total = 294).

Applicants' subsequent labour market experiences

The loss of a job, especially through dismissal, may affect the dismissed employees' job prospects. It could discourage employees from seeking work, particularly as many employers require references from the prospective recruit's previous employer. The supposed stigma associated with dismissals, irrespective of whether a dismissal was considered fair or not, may also have an adverse effect on employers' decisions to take on such employees.

¹ Evans, S., Goodman, J and Hargreaves, L (1985) *Unfair Dismissal Law and Employment Practice in the 1980s*, DE Research Paper No 53.

This research sought to explore how the dismissed employees fared in the labour market in the post-dismissal period. Of necessity, this analysis can only show one side of the coin. To make a proper assessment of applicants' labour market experiences would entail a comparison of dismissed employees making claims for unfair dismissal with dismissed employees making no such claims. This was not possible.

Nine out of ten employees said they tried to find another job after being dismissed and eight out of ten applicants trying to find another job had obtained their first 'post-dismissal' job by the time the survey was carried out in mid-1987.

The median time it took applicants to find another job was 16 weeks, with little variation between trade union members and non-members. Those applicants who took longest to find another job tended to be in semi-skilled or unskilled manual occupations or in some form of clerical position. Around 17 per cent of applicants were still unemployed at the time of the fieldwork.

Applicants were asked some basic details about the first job they took following dismissal. Table 5 shows employees' attitudes towards their first job and the status and pay of the new job. Half of those who found work regarded their first job as permanent and there were no differences in this respect between men and women.

Choosing from three simple options, over half of applicants thought that the new job was either of the same status as their original job or was actually of higher status. Those who thought that the new job was of lower status had tended to occupy higher technical and supervisory jobs prior to their dismissal. Nearly a third thought the pay was better than their original job, while some 15 per cent said that this was about the same. Those who said that it was worse than their original job appeared to be concentrated in technical, clerical and supervisory jobs prior to their dismissal.

New jobs seldom uprooted people from their local labour market. Nine out of ten applicants who found another job did not move away from home to take the job up. Less than a third said that the distance travelled to the new job was further than for the original job. This suggests that, in the mid-1980s, the local labour markets in which they looked for work were sufficiently buoyant to absorb them.

Conclusion

In 1985 the Department of Employment replaced the regular collection of information on the characteristics of parties to unfair dismissal cases by periodic surveys. This followed a Rayner review recommendation that surveys, in addition to providing routine data, would present an opportunity to gather other relevant information about unfair dismissal cases and about the tribunal process.

This research was the first of these periodic surveys, and the results suggest that this new approach was fully justified. Further analysis of the survey datasets will assist in the development of subsequent surveys in the series.

NEWS

News releases, pictures, and publications for review should be sent to:

The Editor
Employment Gazette
Department of Employment
Caxton House
Tothill Street
London SW1H 9NF

Labour Market Data

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Publication dates of main economic indicators 1990-91

Labour Market Statistics:
Unemployment, employment, vacancies, earnings, hours, unit wage costs, productivity and industrial disputes

November 15, Thursday
December 13, Thursday
January 17, Thursday

Retail Prices Index

November 16, Friday
December 14, Friday
January 18, Friday

After 11.30 am on each release date, the main figures are available from the following telephone numbers:

Unemployment and vacancies: 071-273 5532.
Retail Prices Index: 0923 815281 (Ansafone Service).

Employment and hours: 0928 715151 ext. 2570 (Ansafone Service).
Average Earnings Index: 0923 815208/815214

Trends in labour statistics

Summary

The number of employees employed in manufacturing industry in Great Britain fell by an estimated 3,000 in August 1990. Employment in this sector has been on a downward trend since March 1989. Over the year to August 1990, employment in manufacturing fell by 43,000 compared with a rise of 12,000 in the previous 12 months.

The workforce in employment in the United Kingdom increased by 163,000 in the second quarter of 1990, contributing to an overall increase of 580,000 in the year to June 1990. This continues the upward trend of the past seven years but recent figures show clear signs of a slowing down in the growth rate.

Unemployment in the UK (seasonally adjusted) rose by 13,300 between August and September to 1,666,700. This was the sixth consecutive month that

unemployment has risen following the continuous fall over 44 months to March 1990. The level is now 62,300 higher than in March when the current upward trend began. The unemployment rate in September remained unchanged at 5.8 per cent of the workforce.

The underlying rate of increase in average earnings in Great Britain in the year to August 1990 was 10¼ per cent (provisional estimate). This is unchanged from the (revised) figure for the year to July 1990.

Latest productivity figures for manufacturing show that output per head in the sector in the three months ending August 1990 was 1 per cent higher than in the three months ending August 1989. Unit wage costs in manufacturing in the three months to August 1990 were 8½ per cent higher than in the same period a year earlier.

The rate of inflation, as measured by the 12-month change in the Retail Prices Index, was 10.9 per cent in September 1990,

compared with 10.6 per cent for the year to August. The annual rate excluding housing costs rose to 8.1 per cent.

It is provisionally estimated that 2.6 million working days were lost through stoppages of work due to industrial disputes in the 12 months to August 1990. This compares with 4.6 million days lost in the previous 12 months and an annual average over the ten-year period ending July 1989 of 8.7 million days.

Overseas residents made an estimated 2,130,000 visits to the United Kingdom in July 1990, while United Kingdom residents made about 3,370,000 visits abroad.

Economic background

The latest estimates for the United Kingdom economy show that Gross Domestic Product (GDP) in the second quarter of 1990 was ½ per cent higher than in the previous quarter, and 2½

per cent higher in the second quarter of 1990 than in the second quarter of 1989.

Output of the production industries in the three months to August 1990 is provisionally estimated to have fallen by 1 per cent compared with the previous three months, but was 1 per cent higher than in the same period a year earlier.

Manufacturing output in the three months to August 1990 was 1 per cent lower than the previous three months but was ½ per cent higher than in the corresponding period a year earlier. Within manufacturing, between the two latest three-month periods, the output of food, drink and tobacco increased by 1 per cent. There were falls of 1 per cent in the output of other minerals and of 'other manufacturing' and 2 per cent in the output of the chemicals industry, of engineering and allied industries and of textiles and clothing. The output of the metals industry was little changed.

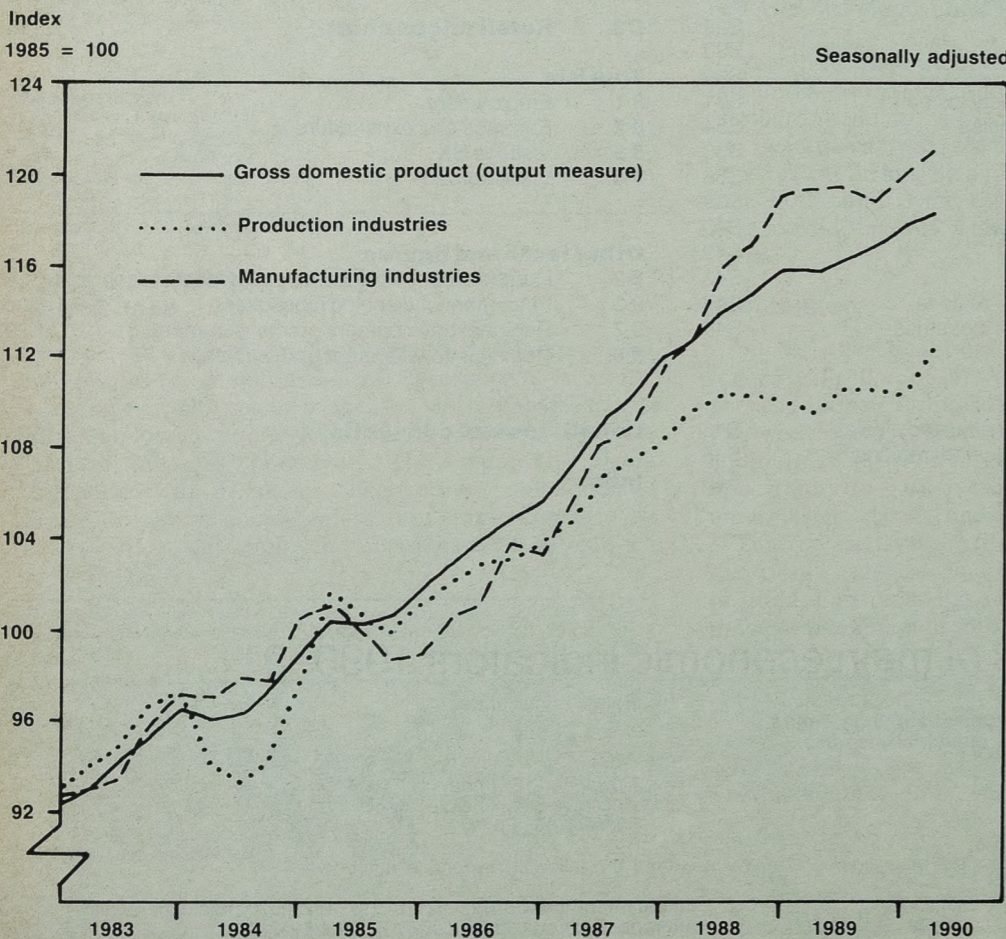
Interruptions to oil extraction, starting with the loss of production from Piper Alpha, have been affecting energy sector output since July 1988. In the three months to August 1990 output was little changed compared with the previous three months but 1½ per cent higher than in the same period of 1989. It was 12 per cent lower than in the second quarter of 1988.

Latest estimates suggest that in the second quarter of 1990 consumers' expenditure was £70 billion (at 1985 prices and seasonally adjusted), 1 per cent above the level of spending of the previous quarter and 2½ per cent above the same period a year earlier.

The provisional September 1990 estimate of the volume of retail sales showed a rise from the figure for August but was below that for July. Over the period July to September 1990, sales were ¾ per cent lower than in the previous three months (after seasonal adjustment) and 1 per cent higher than in the same period a year earlier.

New credit advanced to consumers in August 1990 (excluding loans by banks on personal accounts, by insurance companies and by retailers) was estimated to have been £3.7 billion (seasonally adjusted), compared with £3.9 billion in July and £3.7 billion in June. Total consumer credit outstanding at the end of the second quarter of 1990 is estimated to have been £48.3 billion (seasonally adjusted), £0.9

OUTPUT INDICES: United Kingdom



billion more than at the end of the first quarter.

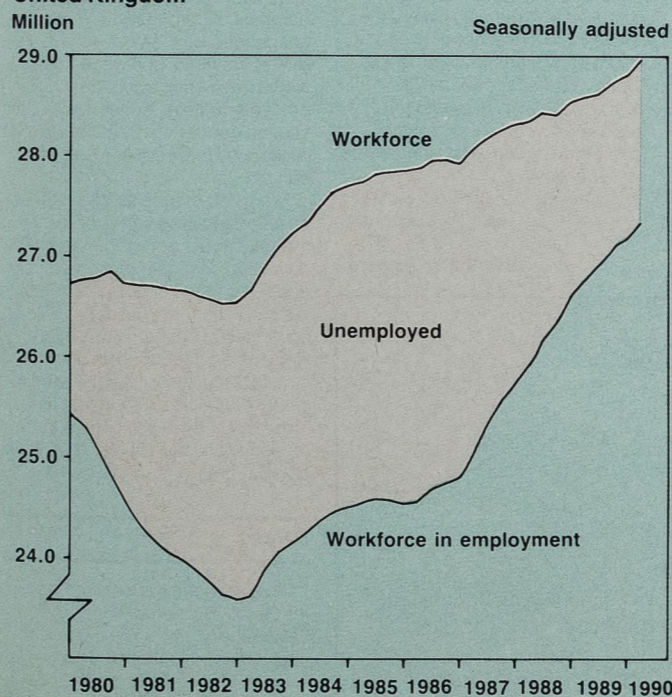
Fixed investment (capital expenditure, see table 0-1, footnote 8 for definition), in the second quarter of 1990 at constant prices, was 3 per cent lower than in the previous quarter and unchanged from the same period a year earlier. Revised estimates for fixed investment by the manufacturing industries (including leased assets and seasonally adjusted) for the second quarter of 1990 indicate a level of manufacturing investment 6¼ per cent lower than in the previous quarter and 3 per cent lower than in the second quarter of 1989.

The revised estimate of stockbuilding by manufacturers, wholesalers and retailers for the second quarter of 1990 (at 1985 prices and seasonally adjusted) indicates a rise of £152 million from the first quarter of 1990. Manufacturers reduced their stocks by £190 million following a reduction of £97 million in the previous quarter. Wholesalers' stocks fell by £240 million following an increase of £41 million in the previous quarter and retailers' stocks fell by £60 million following a fall of £7 million.

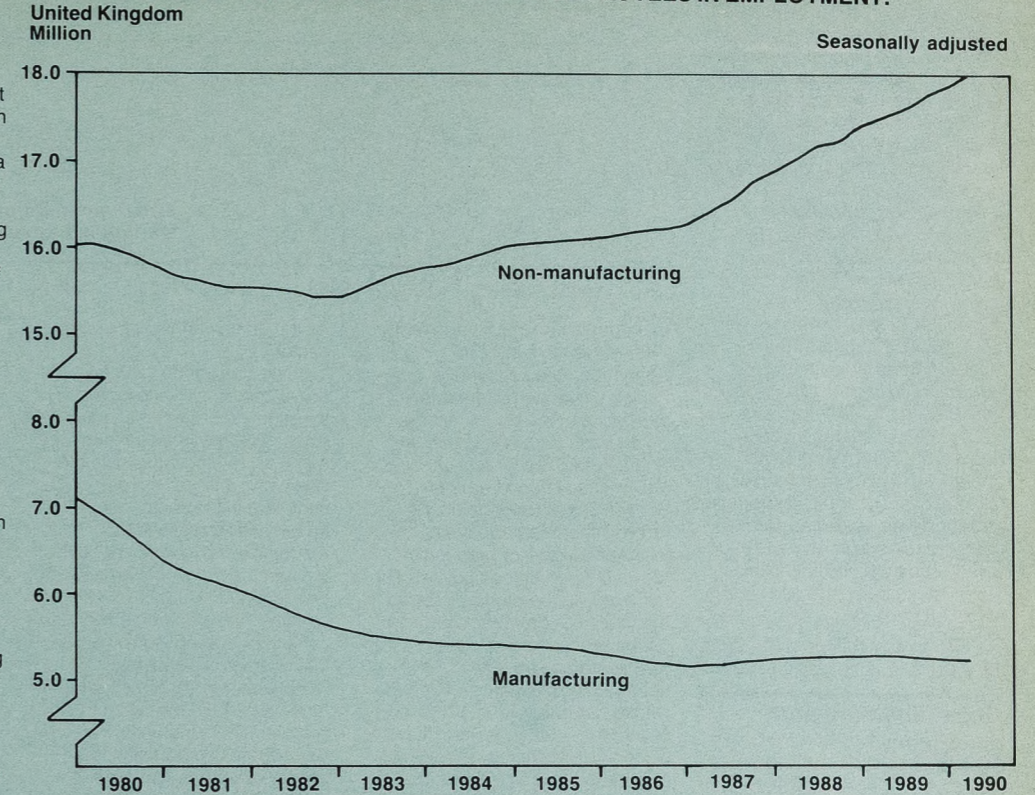
Visible trade in the three months to September 1990 was in deficit by £3.8 billion, compared with £5.2 billion in the previous three months. The surplus on trade in oil was £0.4 billion in the three months to September while the deficit on non-oil trade fell by £1.4 billion to £4.2 billion.

The volume of exports in the three months to July 1990 was 3 per cent lower than in the previous three months but 5 per cent higher than a year earlier. Import volume in the three months to July was 3½ per cent lower than in the previous

WORKFORCE AND WORKFORCE IN EMPLOYMENT: United Kingdom



MANUFACTURING AND NON-MANUFACTURING EMPLOYEES IN EMPLOYMENT: United Kingdom



three months but ½ per cent higher than a year earlier.

The current account of the balance of payments in the second quarter of 1990 is expected to be in deficit by £3.8 billion, compared with a deficit of £4.6 billion in the previous quarter.

On October 8, 1990 the UK joined the Exchange Rate Mechanism (ERM) of the European monetary system at a control rate of 2.95 deutchemarks. Sterling's effective

Exchange Rate Index (ERI) for September 1990 was 1½ per cent lower than in August at 93.8 (1985 = 100). The currency fell by 1 per cent against the deutchemerk, by 1 per cent against the US dollar and by 7 per cent against the Japanese yen. ERI was 3 per cent higher than in September 1989; over the period, sterling fell by 3½ per cent against the deutchemerk, but rose by 19½ per cent against the US dollar and 14½ per cent against the yen.

On October 8 the UK base lending rate fell to 14 per cent, having remained at 15 per cent since October 5, 1989. After falling to a trough of 7½ per cent in May 1988 it had risen from that level to reach 14 per cent by May 24, 1989.

The Public Sector Borrowing Requirement (PSBR, not seasonally adjusted) in September 1990 is provisionally estimated to have been £1.4 billion, bringing the total for the first half of 1990-91 to £5.2 billion. In the first half of 1989-90 the PSBR was minus £0.5 billion (ie: a net repayment). The PSBR excluding privatisation proceeds (these were non-existent in September) was £7.0 billion in the first half of 1990-91, compared with £2.5 billion in the same period of 1989-90.

Employment

New figures are available this month for the workforce in employment in the United Kingdom in June 1990 (all industries and services) and for employees in the production industries (manufacturing and energy and

water supply) in Great Britain in August 1990. There have been small revisions to the UK workforce in employment figures from December 1987. These have arisen from the incorporation of new employee data for Great Britain.

The United Kingdom workforce in employment (employees in employment, self-employed people, members of HM Forces and participants in work-related government training programmes) increased by 163,000 in the second quarter of 1990 and by 580,000 in the year to June 1990 and now stands at 27,346,000.

The annual increase continues the upward trend of the past seven years but is less than the increase of 854,000 in the year to June 1989, and is the second lowest annual increase for three years, the lowest being for the year to March 1990 (568,000).

The number of employees employed in manufacturing industry in Great Britain fell by 3,000 in August 1990. This follows increases of 1,000 in July and 8,000 in June but the trend continues to be downward. Over the year to August 1990, employment in manufacturing industries fell by 43,000, compared with a rise of 12,000 in the previous 12 months (to August 1989).

The number of employees in the energy and water supply industries in Great Britain rose slightly in August 1990, by an estimated 1,000 to 458,000. There has been very little change in employment in these industries over the past 12 months.

Overtime working by operatives in manufacturing industries in

Great Britain rose by 12.98 million hours in August 1990. This is 0.71 million hours less than in August 1989 but is the highest figure since October 1989. Given the relative stability seen in the first seven months of 1990, the latest figure should not be taken as an indication that an upward trend has commenced.

The number of hours lost through short-time working by operatives in manufacturing industries in Great Britain rose to 0.37 million hours per week in August 1990. This compares with 0.23 million in August 1989. Recent figures indicate that the upward trend in short-time working has levelled off.

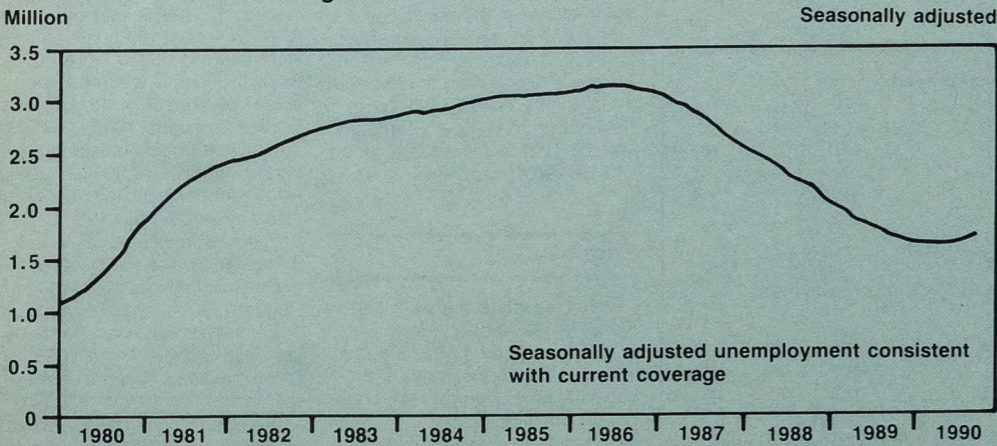
The index of average weekly hours (1985=100) worked by operatives in manufacturing (which takes account of hours of overtime and short time as well as normal basic hours) rose in August 1990 to 99.6 compared with 99.5 in July 1990. The underlying trend level is stable at present.

Unemployment and vacancies

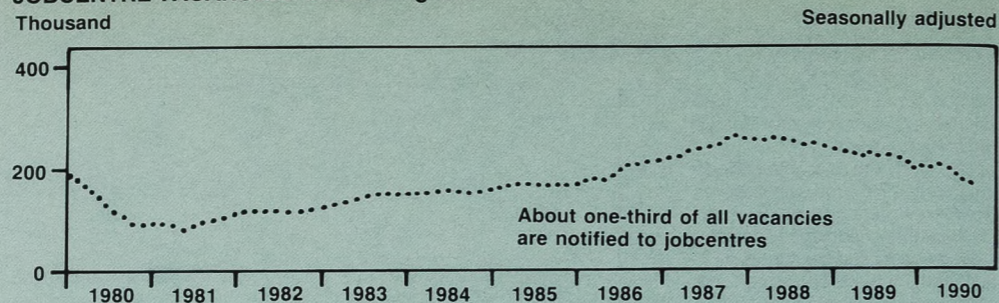
The *seasonally adjusted level of unemployment* in the United Kingdom rose by 13,300 between August and September 1990 to 1,666,700. Unemployment rose for the sixth consecutive month following the continuous fall seen over 44 months to March 1990. The level is now 62,300 higher than in March 1990 when the current upward trend began. The unemployment rate in September was 5.8 per cent of the workforce, unchanged since August.

Unemployment among men increased in all regions of the United Kingdom except Northern Ireland. Female unemployment fell in all regions except the South East (including Greater London) and East Anglia. The overall result was that total unemployment rose in all regions except the West Midlands, Wales, Scotland and Northern Ireland. The sharpest rises in total unemployment were in the South East (including Greater London),

UNEMPLOYMENT: United Kingdom



JOBCENTRE VACANCIES: United Kingdom



East Anglia and the South West. Over the 12 months to September, the seasonally adjusted unemployment rate fell in all regions of the UK except the South East, East Anglia and the South West. The largest falls in the rate over this period were in Scotland and Northern Ireland (down 1.1 percentage points), followed by the Northern region (down 0.7 percentage points). The fall in the United Kingdom rate in the year to September 1990 was 0.1 percentage point.

The unadjusted total of unemployed claimants in the United Kingdom was 1,673,942 in September (5.9 per cent of the workforce), an increase of 16,166 since August.

The stock of vacancies at jobcentres (UK seasonally adjusted) fell by 7,400 between August and September to 162,000, the lowest level since March 1985. Vacancies have fallen by over a quarter in the 12 months to September 1990, with the majority of this fall concentrated in the South East (including Greater London). The number of placings made by jobcentres rose by 8,400 between August and September 1990.

Average earnings

The underlying rate of increase in *average earnings* in the year to August 1990 was 10.1 per cent (provisional estimate). This is unchanged from the corresponding rate in July, since the July rate has been revised up from 10 per cent on receipt of amended information

for the energy and water supply sector.

In the *production industries* the provisional underlying increase in average earnings in the year to August 1990 was 10 per cent, the same as that for July due to the rate being revised up from 9.4 per cent. Within the sector, the underlying increase for *manufacturing* was 9.4 per cent, unchanged from the corresponding rate recorded in July. Lower overtime working than a year ago continues to exert a downward influence on the growth of manufacturing earnings to counter the upward influence of settlements. In the other component of production, the energy industries, the revised estimate is that earnings are currently growing at over 12 per cent a year.

In the *service industries* the provisional estimate for the underlying increase in average earnings in the 12 months to August 1990 was 10.1 per cent. This is 1/4 percentage point higher than the corresponding rate in July.

Productivity and unit wage costs

In the three months ending August 1990, *manufacturing output* was 3/4 per cent above the level for the corresponding period of 1989. With employment levels falling marginally over the last year, *productivity* in output per head terms is growing slightly faster than output at an annual rate of 1 per cent.

Wages and salaries per unit of

output in manufacturing in the three months to August 1990 were 8.1/2 per cent higher than in the same period a year earlier. In the year to the latest three-month period, the average level of actual earnings in manufacturing (seasonally adjusted) grew by 9.4 per cent but this was slightly offset by the 1 per cent increase in productivity. This is the highest recorded rate of unit wage cost growth since June 1981.

Productivity figures for the whole economy show that *output per head* in the second quarter of 1990 was at the same level as in the second quarter of 1989. Output rose by 2.1/4 per cent in the year to the second quarter of 1990 but this was accompanied by an identical rate of increase in the employed labour force. It is estimated that the growth in output and productivity would have been 1 percentage point lower in the second quarter of 1990 but for the loss of output from interruptions in the North Sea oil industry during the second quarter of 1989.

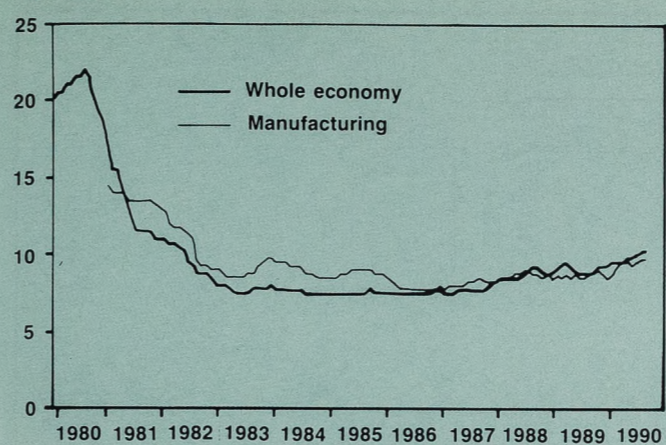
Unit wage cost figures for the whole economy for the second quarter of 1990 show an increase of 9.1/2 per cent over the second quarter of 1989. This is the fourth successive quarter in which the rate of increase has been 9.1/2 per cent; but in the latest quarter the increase is the same as that for earnings, as productivity was unchanged from a year earlier. The rate of growth of unit wage costs would have been about 1 percentage point higher in the second quarter of 1990, but for the oil industry interruptions one year earlier.

From this month, *table 5.8* gives an extended time series of the manufacturing and whole economy unit wage cost data that previously appeared in the bottom section of *table 5.7*. Labour cost data continues to appear in *table 5.7*. Next month, labour costs per unit of output indices will be updated to give 1989 figures for the first time, based on National Accounts data recently published in the *1990 Blue Book*.

Prices

The 12-month rate of increase in the Retail Prices Index for September 1990 was 10.9 per cent, compared with 10.6 for August. The annual rate excluding

AVERAGE EARNINGS INDEX—UNDERLYING: Great Britain, increases over previous year Per cent



housing costs rose to 8.1 per cent in September from 7.6 per cent in August.

Between August and September the overall level of prices rose by 0.9 per cent, compared with 0.7 in September last year. About a third of the increase this September was due to a further sharp rise in the price of petrol. Prices of clothing and household goods increased sharply, as they also did in August, following the summer sales; and higher telephone charges affected the September index. There were increases for a range of other goods and services, including catering, alcoholic drinks and leisure services. Food prices increased less sharply than in September last year.

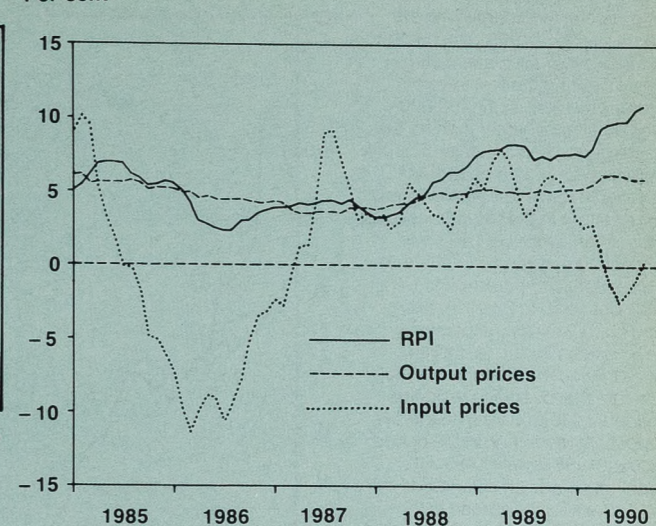
The annual rate of increase in the Tax and Prices Index was 9.4

per cent for September 1990, compared with 9.0 per cent for August. The 12-month rate of increase in the price index for the output of manufactured products is provisionally estimated at 5.9 per cent for September 1990, unchanged from August. The index of prices of materials and fuels purchased by manufacturing industry increased by 0.3 per cent, compared with a 12-month fall of 0.8 per cent for August. A sharp rise in the index in September was largely due to price rises for petroleum products and metals.

Industrial disputes

It is provisionally estimated that 59,000 *working days* were lost

RETAIL PRICES AND PRODUCER PRICES (INPUT AND OUTPUT): United Kingdom, changes over previous year Per cent



through stoppages of work due to industrial disputes in August 1990. The largest elements in this figure relate to 32,000 working days lost in the coke, mineral oil and natural gas industry group and 11,000 days lost in the public administration, health and education group. The August figure of 59,000 working days lost is slightly higher than the revised estimate for July 1990 of 53,000 but much lower than the corresponding figure for last year of 99,000. The August 1990 figure compares with an August average for the 1980s of 374,000.

In the 12 months to August 1990, a provisional total of 2.6 million working days were lost,

compared with 4.6 million days in the previous 12 months and an annual average over the ten-year period ending August 1989 of 8.7 million days.

During the 12 months to August 1990, a provisional total of 586 *stoppages* has been recorded as being in progress; this figure is expected to be revised upwards because of late notifications. The figure compares with 750 stoppages in the 12 months to July 1989 and an annual average in the ten-year period ending August 1989 of 1,185 stoppages in progress.

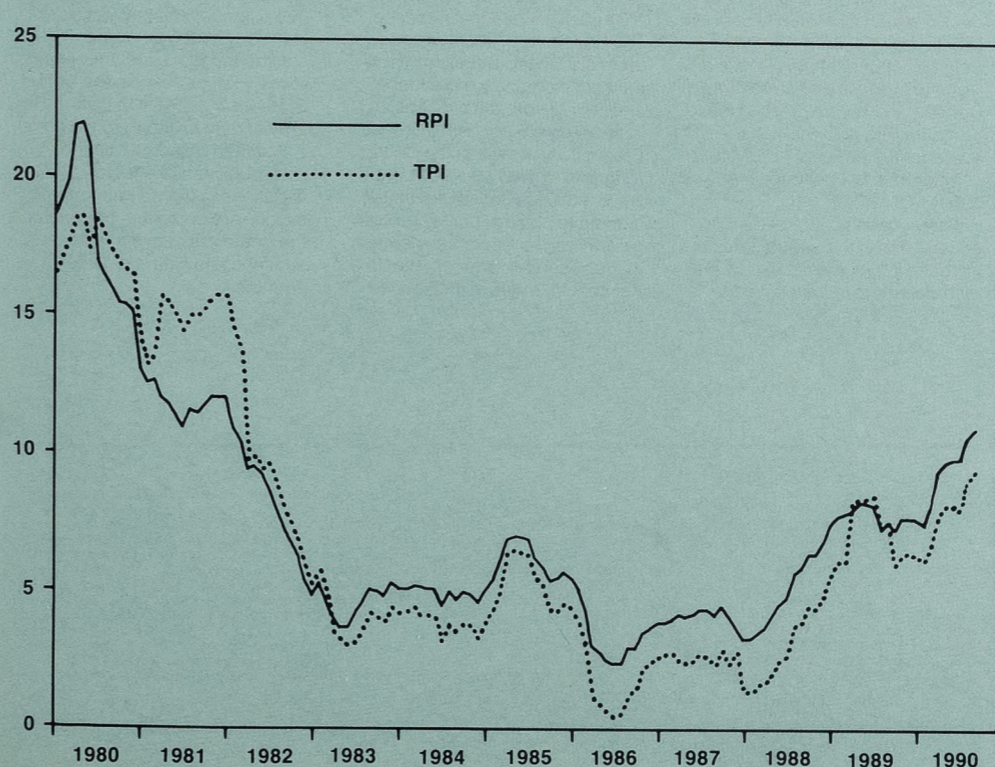
Overseas travel and tourism

It is provisionally estimated that there were 2,130,000 *visits to the UK* by overseas residents in July 1990, 3 per cent more than in July 1989. Visits from North America fell by 5 per cent but there were rises of 2 per cent and 14 per cent in visits from Western Europe and the rest of the world respectively. Of the total, 1,270,000 were by residents of Western Europe, 440,000 by residents of North America and 420,000 by residents of other parts of the world.

UK residents made 3,370,000 *visits abroad* in July 1990, broadly unchanged compared with July 1989. There were falls of 3 per cent in visits to both Western Europe and North America but there was a sharp rise of 61 per cent in visits to other parts of the world. The majority of visits, 2,880,000, were to Western Europe while 200,000 were to North America and 290,000 to other parts of the world.

Overseas residents spent an estimated £860 million in the UK in July 1990, while UK residents spent £1,120 million abroad. This resulted in an estimated deficit of £260 million on the *travel account of the balance of payments* for the month.

RPI AND TPI: United Kingdom, increases over previous year Per cent



1.11 EMPLOYMENT

Overtime and short-time operatives in manufacturing industries

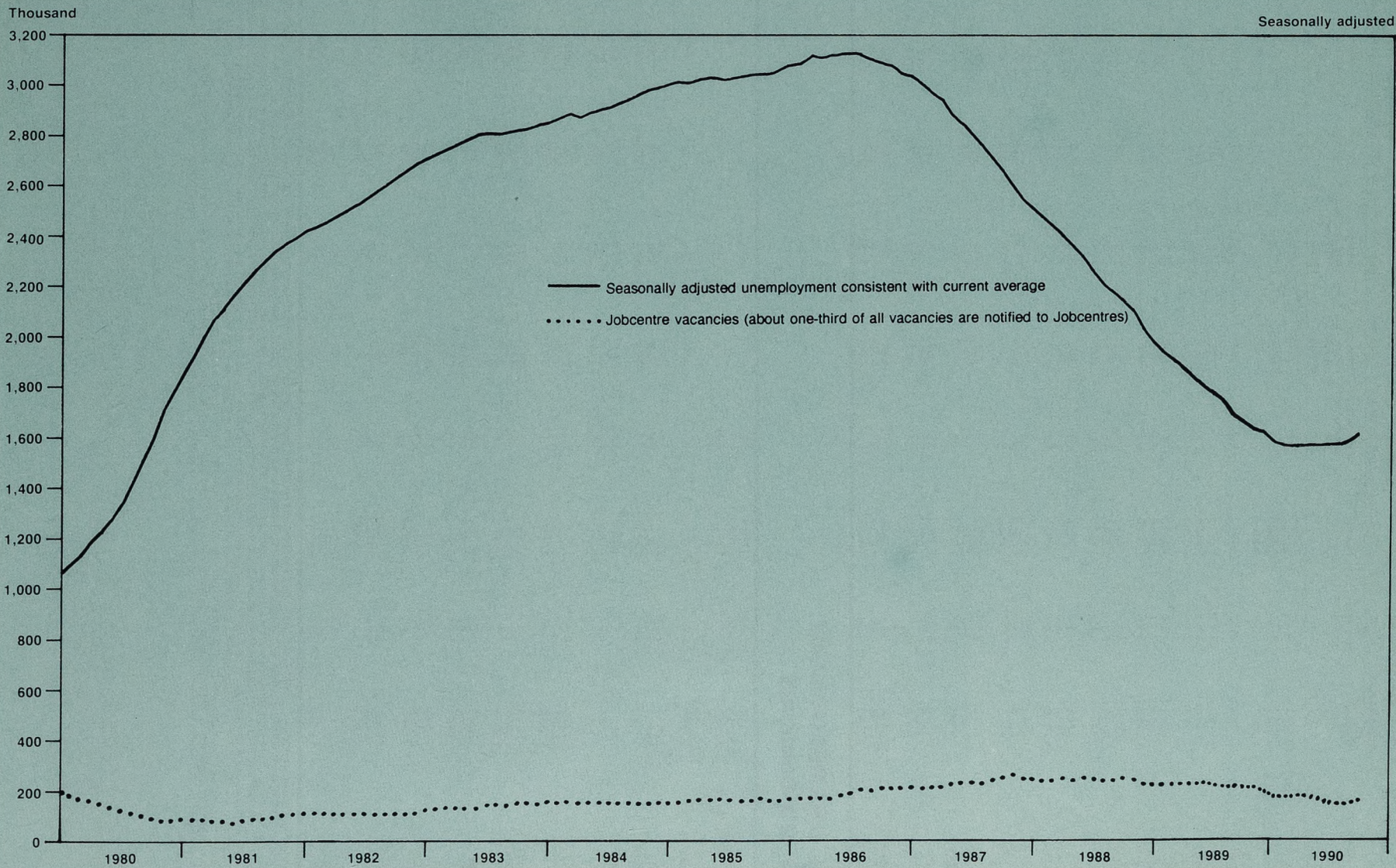
| GREAT BRITAIN | OVERTIME | | | | | SHORT-TIME | | | | | | | | | | |
|-------------------|-------------------|------------------------------|--|------------------|---------------------|--------------------------|-------------------|----------------------|-------------------|--|-------------------------------------|------------------------------|---------------|---------------------|-------------------------------------|--|
| | Operatives (Thou) | Percentage of all operatives | Hours of overtime worked | | | Stood off for whole week | | Working part of week | | | Stood off for whole or part of week | | | | | |
| | | | Average per operative working overtime | Actual (million) | Seasonally adjusted | Operatives (Thou) | Hours lost (Thou) | Operatives (Thou) | Hours lost (Thou) | Average per operative working part of the week | Operatives (Thou) | Percentage of all operatives | Hours lost | | | |
| | | | | | | | | | | | | | Actual (Thou) | Seasonally adjusted | Average per operative on short-time | |
| 1985 | 1,329 | 34.0 | 9.0 | 11.98 | | 4 | 165 | 24 | 241 | 10.2 | 28 | 0.7 | 416 | | 15.1 | |
| 1986 | 1,304 | 34.2 | 9.0 | 11.72 | | 5 | 192 | 29 | 293 | 10.1 | 34 | 0.9 | 485 | | 14.4 | |
| 1987 | 1,350 | 36.0 | 9.4 | 12.63 | | 4 | 149 | 20 | 199 | 10.0 | 24 | 0.6 | 343 | | 14.6 | |
| 1988 | 1,413 | 37.9 | 9.5 | 13.42 | | 3 | 101 | 15 | 143 | 9.8 | 17 | 0.5 | 244 | | 14.4 | |
| 1989 | 1,392 | 37.6 | 9.6 | 13.38 | | 3 | 119 | 19 | 183 | 9.6 | 22 | 0.6 | 302 | | 13.7 | |
| week ended | | | | | | | | | | | | | | | | |
| July 16 | 1,392 | 37.3 | 9.7 | 12.54 | 13.57 | 4 | 148 | 12 | 133 | 11.1 | 16 | 0.4 | 281 | 284 | 17.8 | |
| Aug 13 | 1,309 | 35.0 | 9.6 | 12.53 | 13.46 | 3 | 111 | 12 | 118 | 10.1 | 14 | 0.4 | 229 | 264 | 15.9 | |
| Sept 10 | 1,385 | 36.9 | 9.6 | 13.28 | 13.36 | 2 | 97 | 10 | 86 | 8.8 | 12 | 0.3 | 183 | 231 | 15.1 | |
| Oct 15 | 1,509 | 40.3 | 9.7 | 14.68 | 13.92 | 3 | 138 | 13 | 110 | 8.8 | 16 | 0.4 | 248 | 259 | 15.5 | |
| Nov 12 | 1,525 | 40.7 | 9.8 | 14.87 | 13.87 | 3 | 126 | 13 | 125 | 9.8 | 16 | 0.4 | 251 | 230 | 15.7 | |
| Dec 10 | 1,515 | 40.5 | 9.9 | 14.98 | 14.04 | 2 | 95 | 13 | 119 | 9.4 | 15 | 0.4 | 214 | 252 | 14.2 | |
| 1989 Jan 14 | 1,375 | 37.0 | 9.4 | 12.91 | 13.83 | 2 | 88 | 19 | 205 | 10.7 | 21 | 0.6 | 293 | 234 | 13.7 | |
| Feb 11 | 1,439 | 38.9 | 9.4 | 13.51 | 13.75 | 3 | 133 | 23 | 228 | 10.0 | 26 | 0.7 | 360 | 288 | 13.8 | |
| Mar 11 | 1,391 | 37.6 | 9.5 | 13.26 | 13.49 | 3 | 104 | 25 | 258 | 10.3 | 28 | 0.7 | 362 | 311 | 13.1 | |
| Apr 15 | 1,400 | 38.1 | 9.5 | 13.30 | 13.60 | 3 | 135 | 24 | 250 | 10.3 | 28 | 0.7 | 384 | 335 | 14.0 | |
| May 13 | 1,405 | 38.3 | 9.5 | 13.47 | 13.54 | 3 | 135 | 23 | 230 | 10.2 | 26 | 0.7 | 365 | 353 | 14.1 | |
| June 10 | 1,367 | 37.1 | 9.6 | 13.17 | 13.41 | 2 | 94 | 15 | 134 | 9.2 | 17 | 0.5 | 228 | 295 | 13.5 | |
| July 15 | 1,347 | 36.5 | 9.8 | 13.17 | 13.28 | 4 | 145 | 14 | 117 | 8.7 | 17 | 0.5 | 262 | 264 | 15.3 | |
| Aug 19 | 1,319 | 35.6 | 9.8 | 12.92 | 13.69 | 2 | 79 | 12 | 102 | 8.7 | 14 | 0.4 | 181 | 231 | 13.3 | |
| Sept 16 | 1,395 | 37.5 | 9.7 | 13.54 | 13.53 | 3 | 136 | 16 | 158 | 9.9 | 19 | 0.5 | 294 | 411 | 15.2 | |
| Oct 14 | 1,445 | 38.9 | 9.7 | 13.97 | 13.07 | 3 | 100 | 18 | 165 | 9.0 | 21 | 0.6 | 266 | 296 | 12.7 | |
| Nov 11 | 1,442 | 38.9 | 9.7 | 13.93 | 12.87 | 4 | 148 | 18 | 162 | 8.9 | 22 | 0.6 | 310 | 303 | 14.2 | |
| Dec 16 | 1,375 | 37.2 | 9.8 | 13.43 | 12.50 | 3 | 135 | 21 | 187 | 8.9 | 24 | 0.7 | 321 | 377 | 13.2 | |
| 1990 Jan 12 | 1,281 | 34.9 | 9.1 | 11.71 | 12.61 | 4 | 158 | 24 | 205 | 8.6 | 28 | 0.8 | 363 | 316 | 13.0 | |
| Feb 9 | 1,335 | 34.6 | 9.3 | 12.39 | 12.64 | 11 | 449 | 32 | 316 | 10.0 | 43 | 1.2 | 764 | 582 | 7.8 | |
| Mar 9 | 1,321 | 36.3 | 9.4 | 12.40 | 12.68 | 6 | 238 | 28 | 255 | 9.2 | 34 | 0.9 | 493 | 411 | 14.7 | |
| Apr 6 | 1,329 | 36.7 | 9.5 | 12.59 | 12.84 | 4 | 140 | 27 | 272 | 10.1 | 30 | 0.8 | 412 | 356 | 13.6 | |
| May 4 | 1,328 | 36.7 | 9.3 | 12.36 | 12.50 | 6 | 225 | 16 | 148 | 9.1 | 22 | 0.6 | 374 | 339 | 17.1 | |
| June 8 | 1,350 | 37.1 | 9.4 | 12.67 | 12.95 | 4 | 143 | 14 | 127 | 9.4 | 17 | 0.5 | 269 | 332 | 15.8 | |
| July 13P | 1,323 | 36.2 | 9.5 | 12.53 | 12.66 | 4 | 139 | 15 | 144 | 9.5 | 19 | 0.5 | 283 | 283 | 15.2 | |
| Aug 17P | 1,273 | 34.8 | 9.6 | 12.24 | 12.98 | 4 | 169 | 13 | 116 | 8.9 | 17 | 0.5 | 285 | 365 | 16.6 | |

1.12 EMPLOYMENT

Hours of work—operatives in: manufacturing industries

Seasonally adjusted
1985 AVERAGE = 100

| GREAT BRITAIN | INDEX OF TOTAL WEEKLY HOURS WORKED BY ALL OPERATIVES | | | | | INDEX OF AVERAGE WEEKLY HOURS WORKED PER OPERATIVE | | | | |
|-------------------|--|---|--|---|-----------------------------|--|---|--|---|-----------------------------|
| | All manufacturing industries | Metal goods, engineering and shipbuilding 31-34, 37 Group 361 | Motor vehicles and other transport equipment 35, 36 except Group 361 | Textiles, leather, footwear, clothing 43-45 | Food, drink, tobacco 41, 42 | All manufacturing industries | Metal goods, engineering and shipbuilding 31-34, 37 Group 361 | Motor vehicles and other transport equipment 35, 36 except Group 361 | Textiles, leather, footwear, clothing 43-45 | Food, drink, tobacco 41, 42 |
| | | | | | | | | | | |
| 1985 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1986 | 96.6 | 95.4 | 96.5 | 99.0 | 97.6 | 99.7 | 99.6 | 100.0 | 99.1 | 99.6 |
| 1987 | 96.1 | 96.3 | 96.2 | 98.7 | 97.4 | 100.5 | 100.4 | 101.1 | 100.2 | 99.6 |
| 1988 | 97.6 | 101.1 | 95.6 | 97.4 | 97.6 | 101.1 | 100.8 | 101.8 | 99.2 | 99.6 |
| 1989 | 96.9 | 98.1 | 94.4 | 93.3 | 97.1 | 100.1 | 100.3 | 102.4 | 98.6 | 98.6 |
| Week ended | | | | | | | | | | |
| 1988 July 16 | 98.1 | | | | | 101.1 | | | | |
| Aug 13 | 97.7 | | | | | 100.9 | | | | |
| Sept 10 | 97.5 | 102.2 | 94.7 | 97.1 | 97.4 | 100.8 | 100.1 | 101.2 | 99.3 | 99.5 |
| Oct 15 | 97.9 | | | | | 101.2 | | | | |
| Nov 12 | 98.0 | | | | | 101.1 | | | | |
| Dec 10 | 98.1 | 102.6 | 96.6 | 96.3 | 97.7 | 101.2 | 101.6 | 103.6 | 99.0 | 99.3 |
| 1989 Jan 14 | 97.3 | | | | | 100.6 | | | | |
| Feb 11 | 97.3 | | | | | 100.4 | | | | |
| Mar 11 | 97.2 | 99.8 | 95.1 | 94.8 | 96.9 | 100.2 | 100.4 | 102.7 | 98.7 | 98.5 |
| Apr 15 | 97.1 | | | | | 100.4 | | | | |
| May 13 | 96.8 | | | | | 100.2 | | | | |
| June 10 | 96.7 | 98.0 | 93.9 | 93.3 | 97.0 | 100.1 | 100.2 | 101.9 | 98.7 | 98.8 |
| July 15 | 96.9 | | | | | 100.1 | | | | |
| Aug 19 | 97.4 | | | | | 100.3 | | | | |
| Sept 16 | 96.8 | 97.8 | 95.8 | 93.0 | 97.0 | 100.1 | 100.2 | 103.6 | 98.6 | 98.4 |
| Oct 14 | 96.5 | | | | | 99.9 | | | | |
| Nov 11 | 96.3 | | | | | 99.7 | | | | |
| Dec 16 | 96.0 | 96.6 | 92.9 | 91.9 | 97.4 | 99.5 | 100.4 | 101.3 | 98.3 | 98.5 |
| 1990 Jan 13 | 96.4R | | | | | 100.1R | | | | |
| Feb 10 | 95.4R | | | | | 99.9R | | | | |
| Mar 10 | 95.9R | 94.1 | 93.3 | 91.1R | 96.8 | 100.0R | 100.4 | 101.9 | 98.0R | 97.7 R |
| Apr 14 | 95.9R | | | | | 100.1R | | | | |
| May 12 | 95.3R | | | | | 99.6R | | | | |
| June 9 | 95.6R | 92.1 | 93.3 | 90.6R | 96.8 | 99.8R | 99.9 | 102.2 | 98.0R | 97.5 |
| July 14P | 95.8R | | | | | 99.5R | | | | |
| Aug 11P | 95.7 | | | | | 99.6 | | | | |



2.13 UNEMPLOYMENT Students: regions

| | South East | Greater London* | East Anglia | South West | West Midlands | East Midlands | York- shire and Humber- side | North West | North | Wales | Scotland | Great Britain | Northern Ireland | United Kingdom |
|------------------------|---------------|--------------------|----------------|---------------|------------------|------------------|--|---------------|-------|-------|----------|------------------|---------------------|-------------------|
| MALE AND FEMALE | | | | | | | | | | | | | | |
| 1989 Sept 14 | 13,115 | 6,856 | 1,414 | 4,121 | 8,392 | 5,715 | 9,635 | 14,362 | 6,645 | 7,079 | 13,204 | 83,682 | 7,665 | 91,347 |
| Oct 12 | 1,814 | 1,230 | 108 | 315 | 850 | 469 | 970 | 1,163 | 402 | 501 | -1,248 | 7,840 | — | 7,840 |
| Nov 9 | 604 | 472 | 24 | 70 | 189 | 111 | 117 | 280 | 68 | 72 | 226 | 1,761 | — | 1,761 |
| Dec 14 | 499 | 407 | 23 | 47 | 138 | 80 | 88 | 188 | 62 | 46 | 163 | 1,334 | — | 1,334 |
| 1990 Jan 11 | 366 | 300 | 16 | 30 | 96 | 54 | 85 | 139 | 37 | 47 | 119 | 989 | — | 989 |
| Feb 8 | 319 | 250 | 22 | 26 | 74 | 37 | 68 | 126 | 34 | 38 | 88 | 832 | — | 832 |
| Mar 8 | 327 | 252 | 28 | 26 | 70 | 40 | 71 | 118 | 35 | 37 | 80 | 832 | — | 832 |
| Apr 12 | 338 | 248 | 24 | 38 | 77 | 68 | 89 | 146 | 64 | 62 | 160 | 1,066 | — | 1,066 |
| May 10 | 363 | 283 | 17 | 32 | 73 | 59 | 70 | 141 | 55 | 65 | 147 | 1,022 | — | 1,022 |
| June 14 | 596 | 453 | 33 | 85 | 285 | 157 | 245 | 479 | 226 | 163 | 2,610 | 4,879 | 1,506 | 6,385 |
| July 12 | 9,713 | 5,203 | 1,259 | 3,174 | 6,832 | 4,265 | 8,000 | 10,939 | 5,066 | 5,887 | 11,531 | 66,666 | 6,532 | 73,198 |
| Aug 9 | 13,415 | 7,695 | 1,312 | 3,819 | 7,509 | 5,128 | 8,333 | 12,303 | 5,084 | 5,853 | 11,745 | 74,501 | 7,109 | 81,610 |
| Sept 13 | 11,897 | 6,961 | 1,162 | 3,373 | 6,950 | 4,749 | 7,552 | 11,328 | 4,915 | 5,600 | 9,710 | 67,236 | 7,274 | 74,510 |

Note: Students claiming benefit during a vacation are not included in the totals of the unemployed. From November 1986 most students have only been eligible for benefit in the summer vacation.
*Included in South East.

UNEMPLOYMENT Rates by age 2.15

| UNITED KINGDOM | 18-19 | 20-24 | 25-29 | 30-39 | 40-49 | 50-59 | 60 and over | All ages* |
|------------------------|-------|-------|-------|-------|-------|-------|-------------|-----------|
| MALE AND FEMALE | | | | | | | | |
| 1987 July | 17.0 | 15.4 | 12.0 | 8.4 | 7.0 | 11.4 | 4.8 | 10.4 |
| Oct | 16.4 | 13.7 | 11.3 | 7.9 | 6.6 | 11.1 | 4.4 | 9.8 |
| 1988 Jan | 16.2 | 14.0 | 11.0 | 7.9 | 6.4 | 11.0 | 4.1 | 9.6 |
| Apr | 14.3 | 12.7 | 10.3 | 7.4 | 6.1 | 10.6 | 3.8 | 9.0 |
| July | 13.0 | 12.3 | 9.4 | 6.7 | 5.5 | 9.8 | 3.4 | 8.2 |
| Oct | 12.6 | 11.0 | 8.9 | 6.3 | 5.2 | 9.6 | 3.3 | 7.5 |
| 1989 Jan | 12.0 | 11.0 | 8.5 | 6.2 | 5.0 | 9.2 | 2.9 | 7.3 |
| Apr | 10.5 | 9.9 | 7.8 | 5.7 | 4.6 | 8.4 | 2.5 | 6.6 |
| July | 9.8 | 9.9 | 7.4 | 5.3 | 4.3 | 7.6 | 2.2 | 6.2 |
| Oct | 9.5 | 8.6 | 6.9 | 5.0 | 4.0 | 7.1 | 2.1 | 5.7 |
| 1990 Jan | 9.8 | 9.0 | 7.3 | 5.2 | 4.1 | 6.9 | 2.1 | 5.9 |
| Apr | 9.3 | 8.6 | 7.1 | 5.0 | 4.1 | 6.6 | 1.9 | 5.7 |
| July | 9.3 | 9.2 | 7.1 | 5.0 | 4.0 | 6.2 | 1.9 | 5.7 |
| MALE | | | | | | | | |
| 1987 July | 19.0 | 17.2 | 13.1 | 10.4 | 9.0 | 14.3 | 6.7 | 12.3 |
| Oct | 18.2 | 15.5 | 12.4 | 9.8 | 8.6 | 14.0 | 6.2 | 11.6 |
| 1988 Jan | 17.8 | 16.1 | 12.3 | 10.0 | 8.3 | 13.9 | 5.9 | 11.6 |
| Apr | 15.7 | 14.7 | 11.5 | 9.4 | 7.9 | 13.2 | 5.3 | 10.8 |
| July | 14.2 | 14.0 | 10.4 | 8.5 | 7.1 | 12.3 | 4.8 | 9.8 |
| Oct | 13.8 | 12.7 | 9.9 | 8.0 | 6.7 | 12.0 | 4.7 | 9.1 |
| 1989 Jan | 13.8 | 13.2 | 9.9 | 8.0 | 6.5 | 11.8 | 4.3 | 9.0 |
| Apr | 12.2 | 12.1 | 9.3 | 7.4 | 6.0 | 10.8 | 3.7 | 8.3 |
| July | 11.3 | 11.8 | 8.8 | 6.9 | 5.6 | 9.7 | 3.3 | 7.7 |
| Oct | 10.9 | 10.6 | 8.4 | 6.6 | 5.3 | 9.0 | 3.0 | 7.2 |
| 1990 Jan | 11.6 | 11.3 | 9.1 | 7.0 | 5.6 | 8.8 | 3.0 | 7.6 |
| Apr | 11.0 | 10.9 | 8.9 | 6.9 | 5.4 | 8.4 | 2.9 | 7.4 |
| July | 10.9 | 11.4 | 9.0 | 6.8 | 5.3 | 7.9 | 2.7 | 7.3 |
| FEMALE | | | | | | | | |
| 1987 July | 14.7 | 13.0 | 10.3 | 5.4 | 4.4 | 7.2 | 0.3 | 7.7 |
| Oct | 14.5 | 11.4 | 9.6 | 5.0 | 4.2 | 7.1 | 0.3 | 7.3 |
| 1988 Jan | 14.4 | 11.3 | 9.1 | 4.8 | 4.0 | 7.0 | 0.2 | 7.0 |
| Apr | 12.6 | 10.2 | 8.5 | 4.6 | 3.8 | 6.8 | 0.3 | 6.5 |
| July | 11.5 | 10.2 | 7.8 | 4.2 | 3.6 | 6.4 | 0.2 | 6.1 |
| Oct | 11.2 | 8.8 | 7.3 | 3.9 | 3.3 | 6.3 | 0.2 | 5.3 |
| 1989 Jan | 10.0 | 8.2 | 6.5 | 3.6 | 3.1 | 5.8 | 0.2 | 4.9 |
| Apr | 8.5 | 7.1 | 5.7 | 3.2 | 2.9 | 5.3 | 0.2 | 4.4 |
| July | 8.1 | 7.5 | 5.3 | 3.0 | 2.7 | 4.8 | 0.2 | 4.2 |
| Oct | 7.9 | 6.1 | 4.8 | 2.7 | 2.4 | 4.5 | 0.1 | 3.7 |
| 1990 Jan | 7.9 | 6.1 | 4.7 | 2.6 | 2.4 | 4.3 | 0.1 | 3.7 |
| Apr | 7.5 | 5.7 | 4.5 | 2.5 | 2.4 | 4.1 | 0.1 | 3.5 |
| July | 7.5 | 6.4 | 4.4 | 2.5 | 2.3 | 3.9 | 0.1 | 3.5 |

* Includes those aged under 18. These figures have been affected by the benefit regulations for under 18 year olds introduced in September 1988. See also note ** to tables 2.1 and 2.2.
Notes: 1 Unemployment rates by age are expressed as a percentage of the estimated workforce in the corresponding age groups at mid-1989 for 1989 and 1990 figures and at the corresponding mid-year for earlier years. These rates are consistent with the rates (not seasonally adjusted) shown in tables 2.1, 2.2 and 2.3 as they have been updated to June 1989 following the publication of the 1989 Labour Force Survey results.
2 While the figures are presented to one decimal place, they should not be regarded as implying precision to that degree. The figures for those aged 18-19 are subject to the widest errors.

2.14 UNEMPLOYMENT Temporarily stopped: regions

| | South East | Greater London* | East Anglia | South West | West Midlands | East Midlands | York- shire and Humber- side | North West | North | Wales | Scotland | Great Britain | Northern Ireland | United Kingdom |
|------------------------|---------------|--------------------|----------------|---------------|------------------|------------------|--|---------------|-------|-------|----------|------------------|---------------------|-------------------|
| MALE AND FEMALE | | | | | | | | | | | | | | |
| 1989 Sept 14 | 80 | 49 | 20 | 33 | 164 | 360 | 369 | 350 | 85 | 198 | 1,155 | 2,814 | 736 | 3,550 |
| Oct 12 | 87 | 55 | 11 | 17 | 283 | 588 | 438 | 417 | 76 | 139 | 1,011 | 3,067 | 963 | 4,030 |
| Nov 9 | 79 | 46 | 11 | 12 | 195 | 453 | 303 | 282 | 196 | 159 | 956 | 2,646 | 724 | 3,370 |
| Dec 14 | 110 | 44 | 36 | 22 | 417 | 1,540 | 516 | 352 | 106 | 117 | 1,235 | 4,451 | 694 | 5,145 |
| 1990 Jan 11 | 80 | 61 | 69 | 27 | 484 | 1,672 | 523 | 232 | 139 | 126 | 2,088 | 5,440 | 847 | 6,287 |
| Feb 8 | 173 | 90 | 58 | 20 | 524 | 1,672 | 860 | 265 | 173 | 154 | 2,066 | 4,460 | 1,408 | 5,868 |
| Mar 8 | 148 | 81 | 52 | 32 | 391 | 487 | 439 | 297 | 163 | 192 | 1,979 | 4,180 | 1,287 | 5,467 |
| Apr 12 | 107 | 71 | 43 | 50 | 551 | 508 | 566 | 176 | 128 | 186 | 1,287 | 3,602 | 944 | 4,546 |
| May 10 | 79 | 47 | 36 | 34 | 540 | 252 | 217 | 135 | 91 | 159 | 930 | 2,473 | 710 | 3,183 |
| June 14 | 88 | 52 | 13 | 9 | 72 | 30 | 195 | 165 | 67 | 78 | 734 | 1,451 | 461 | 1,912 |
| July 12 | 100 | 54 | 6 | 14 | 193 | 677 | 203 | 129 | 76 | 91 | 802 | 2,291 | 467 | 2,758 |
| Aug 9 | 91 | 56 | 88 | 17 | 125 | 106 | 162 | 150 | 78 | 65 | 593 | 1,475 | 334 | 1,809 |
| Sept 13 | 104 | 57 | 18 | 11 | 176 | 89 | 188 | 213 | 72 | 92 | 494 | 1,457 | 438 | 1,895 |

Note: Temporarily stopped workers are not included in the totals of the unemployed.
*Included in South East.

2.18 UNEMPLOYMENT Selected countries

THOUSAND

| | United Kingdom* | Australia §§ | Austria † | Belgium ‡ | Canada §§ | Denmark † | Finland †† | France † | Germany † (FR) | Greece** |
|---|-----------------|--------------|-----------|-----------|-----------|-----------|------------|----------|----------------|----------|
| NUMBERS UNEMPLOYED, NATIONAL DEFINITIONS (1) NOT SEASONALLY ADJUSTED | | | | | | | | | | |
| Monthly | | | | | | | | | | |
| 1989 | 1,703 | 501 | 119 | 353 | 901 | 254 | 80 | 2,588 | 1,881 | 89 |
| Sept | 1,636 | 457 | 138 | 350 | 906 | 259 | 68 | 2,599 | 1,874 | 103 |
| Oct | 1,612 | 447 | 161 | 347 | 985 | 260 | 84 | 2,578 | 1,950 | 124 |
| Nov | 1,639 | 502 | 189 | 353 | 1,005 | 259 | 83 | 2,586 | 2,052 | 147 |
| Dec | 1,697 | 550 | 212 | 362 | 1,164 | 293 | 90 | 2,601 | 2,191 | 164 |
| 1990 | 1,676 | 594 | 200 | 357 | 1,131 | 289 | 88 | 2,552 | 2,153 | 163 |
| Jan | 1,647 | 549 | 164 | 352 | 1,104 | 286 | 79 | 2,519 | 2,013 | 151 |
| Feb | 1,626 | 534 | 156 | 343 | 1,043 | 274 | 95 | 2,431 | 1,915 | 133 |
| Mar | 1,579 | 551 | 142 | 335 | 1,040 | .. | 86 | 2,367 | 1,823 | 109 |
| Apr | 1,556 | 542 | 131 | 332 | 975 | .. | .. | 2,354 | 1,808 | 115 |
| May | 1,624 | 569 | 134 | .. | 1,076 | .. | .. | 2,410 | 1,864 | 115 |
| June | 1,657 | .. | 139 | .. | 1,115 | .. | .. | 2,486 | 1,813 | 116 |
| July | 1,673 | .. | .. | .. | .. | .. | .. | .. | 1,728 | .. |
| Aug | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Percentage rate: latest month | 5.9 | 6.7 | 4.4 | 11.7 | 7.9 | 9.7 | 3.1 | 9.3 | 6.6 | 3.0 |
| latest month: change on a year ago | -0.1 | +0.8 | +0.6 | -1.0 | +0.9 | -0.1 | +0.1 | -0.1 | -0.7 | +0.6 |
| NUMBERS UNEMPLOYED, NATIONAL DEFINITIONS (1) SEASONALLY ADJUSTED | | | | | | | | | | |
| Annual averages | | | | | | | | | | |
| 1985 | 3,036 | 597 | 140 | 478 | 1,329 | 245 | 163 | 2,425 | 2,305 | 89 |
| 1986 | 3,107 | 611 | 152 | 443 | 1,236 | 214 | 161 | 2,517 | 2,223 | 110 |
| 1987 | 2,822 | 629 | 165 | 435 | 1,172 | 217 | 130 | 2,623 | 2,233 | .. |
| 1988 | 2,295 | 574 | 159 | 395 | 1,046 | 242 | 115 | 2,570 | 2,237 | .. |
| Monthly | | | | | | | | | | |
| 1989 | 1,693 | 505 | 156 | 361 | 987 | 270 | 86 | 2,532 | 2,004 | 118 |
| Sept | 1,675 | 491 | 155 | 355 | 1,002 | 269 | 67 | 2,525 | 2,002 | 124 |
| Oct | 1,652 | 496 | 155 | 354 | 1,041 | 262 | 88 | 2,522 | 2,019 | 123 |
| Nov | 1,635 | 495 | 152 | 351 | 1,047 | 259 | 83 | 2,504 | 1,987 | 122 |
| Dec | 1,612 | 514 | 148 | 348 | 1,065 | 256 | 77 | 2,492 | 1,956 | 125 |
| 1990 | 1,610 | 542 | 146 | 345 | 1,049 | 256 | 84 | 2,494 | 1,931 | 128 |
| Jan | 1,604 | 510 | 136 | 343 | 975 | 257 | 76 | 2,504 | 1,902 | 128 |
| Feb | 1,602 | 520 | 154 | 342 | 987 | 259 | 96 | 2,481 | 1,926 | 128 |
| Mar | 1,612 | 546 | 168 | 341 | 1,036 | .. | 74 | 2,480 | 1,917 | 123 |
| Apr | 1,618 | 562 | 176 | 344 | 1,024 | .. | 87 | 2,512 | 1,914 | 134 |
| May | 1,629 | 592 | 180 | .. | 1,070 | .. | .. | 2,508 | 1,902 | .. |
| June | 1,654 | .. | 184 | .. | 1,140 | .. | .. | 2,489 | 1,877 | .. |
| July | 1,666 | .. | .. | .. | .. | .. | .. | .. | 1,849 | .. |
| Aug | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Percentage rate: latest month | 5.8 | 6.7 | 5.9 | 12.1 | 8.3 | 9.2 | 3.4 | 8.9 | 7.0 | 3.4 |
| latest three months: change on previous three months | +0.1 | +0.3 | +0.8 | -0.1 | +0.5 | -0.1 | +0.2 | -0.3 | -0.2 | N/C |
| OECD STANDARDISED RATES: SEASONALLY ADJUSTED (2) | | | | | | | | | | |
| Latest month | July | July | .. | July | July | .. | Apr | July | July | .. |
| Per cent | 6.2 | 6.9 | .. | 7.8 | 7.8 | .. | 3.6 | 8.9 | 5.2 | .. |

Notes: 1 The figures on national definitions are not directly comparable due to differences in coverage and methods of compilation.
2 Unemployment as a percentage of the total labour force. The OECD standardised unemployment rates are based on national statistics but have been adjusted when necessary, and as far as the available data allow, to bring them as close as possible to the internationally agreed ILO definitions. The standardised rates are therefore more suitable than the national figures for comparing the levels of unemployment between countries.
3 OECD standardised rates for Italy are no longer being updated and are subject to revision in the light of new information from the EC Labour Force Survey.
4 The following symbols apply only to the figures on national definitions.
* The seasonally adjusted series for the United Kingdom takes account of past discontinuities to be consistent with the current coverage (see notes to table 2.1).
** Numbers registered at employment offices. Rates are calculated as percentages of civilian labour force, except Greece, which excludes civil servants, professional people, and farmers.

UNEMPLOYMENT 2.18 Selected countries

THOUSAND

| | Irish Republic** | Italy †† | Japan§ | Luxembourg † | Netherlands † | Norway † | Portugal † | Spain** | Sweden §§ | Switzerland † | United States §§ |
|---|------------------|----------|--------|--------------|---------------|----------|------------|---------|-----------|---------------|------------------|
| NUMBERS UNEMPLOYED, NATIONAL DEFINITIONS (1) NOT SEASONALLY ADJUSTED | | | | | | | | | | | |
| Monthly | | | | | | | | | | | |
| 1989 | 224 | 3,993 | 1,380 | 2.3 | 381 | 80 | 298 | 2,418 | 66 | 13.2 | 6,330 |
| Sept | 220 | 3,898 | 1,370 | 2.3 | 378 | 79 | 302 | 2,431 | 67 | 13.4 | 6,222 |
| Oct | 222 | 3,911 | 1,330 | 2.3 | 365 | 80 | 309 | 2,423 | 59 | 14.4 | 6,495 |
| Nov | 231 | 3,905 | 1,220 | 2.4 | 373 | 88 | 309 | 2,427 | 58 | 15.4 | 6,300 |
| Dec | 235 | 3,925 | 1,410 | 2.5 | 368 | 102 | 318 | 2,444 | 73 | 16.5 | 7,256 |
| 1990 | 232 | 3,950 | 1,420 | 2.2 | 370 | 98 | 323 | 2,442 | 63 | 16.1 | 7,134 |
| Jan | 223 | 3,960 | 1,410 | 2.1 | 354 | 94 | 322 | 2,412 | 60 | 15.2 | 6,697 |
| Feb | 221 | 3,965 | 1,410 | 1.9 | 343 | 92 | 318 | 2,379 | 51 | 14.6 | 6,457 |
| Mar | 215 | 3,968 | 1,360 | 1.9 | 340 | 85 | 308 | 2,231 | 57 | 13.9 | 6,363 |
| Apr | 222 | 3,980 | 1,320 | 1.8 | 330 | 95 | 299 | 2,295 | 49 | 13.6 | 6,702 |
| May | 226 | 3,995 | 1,260 | 1.8 | .. | 105 | 299 | 2,262 | 73 | 14.0 | 6,945 |
| June | .. | .. | .. | .. | .. | .. | .. | .. | 74 | .. | 6,837 |
| July | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | 6,330 |
| Aug | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Percentage rate: latest month | 17.5 | 17.3 | 2.0 | 1.2 | 4.8 | 4.9 | 6.6 | 15.8 | 1.6 | 0.5 | 5.0 |
| latest month: change on a year ago | -0.3 | +0.5 | -0.1 | -0.2 | -0.9 | +0.9 | +0.1 | -1.5 | +0.1 | N/C | -0.1 |
| NUMBERS UNEMPLOYED, NATIONAL DEFINITIONS (1) SEASONALLY ADJUSTED | | | | | | | | | | | |
| Annual averages | | | | | | | | | | | |
| 1985 | 231 | 2,959 | 1,566 | .. | 762 | 52 | .. | 2,643 | 124 | 27.0 | 8,312 |
| 1986 | 236 | 3,173 | 1,667 | .. | 712 | 36 | .. | 2,759 | 98 | 22.8 | 8,237 |
| 1987 | 247 | 3,294 | 1,731 | .. | 686 | 32 | 319 | 2,924 | 84 | .. | 7,410 |
| 1988 | 242 | 3,848 | 1,552 | .. | .. | 50 | 304 | 2,869 | .. | 19.6 | 6,692 |
| Monthly | | | | | | | | | | | |
| 1989 | 230 | 3,950 | 1,400 | 2.3 | .. | 85 | 317 | 2,476 | 52 | 14.9 | 6,584 |
| Sept | 228 | 3,923 | 1,420 | 2.3 | .. | 85 | 314 | 2,440 | 66 | 14.5 | 6,561 |
| Oct | 227 | 4,043 | 1,410 | 2.3 | .. | 84 | 312 | 2,392 | 60 | 14.5 | 6,590 |
| Nov | 226 | 4,021 | 1,350 | 2.2 | .. | 86 | 308 | 2,373 | 62 | 14.3 | 6,658 |
| Dec | 226 | 3,877 | 1,380 | 2.2 | .. | 85 | 305 | 2,348 | 60 | 13.9 | 6,535 |
| 1990 | 226 | 4,034 | 1,360 | 2.0 | .. | 85 | 308 | 2,344 | 63 | 14.3 | 6,594 |
| Jan | 219 | 3,865 | 1,260 | 2.0 | .. | 86 | 311 | 2,331 | 59 | 14.4 | 6,495 |
| Feb | 222 | 3,927 | 1,310 | 1.9 | .. | 93 | 315 | 2,328 | 57 | 14.3 | 6,770 |
| Mar | 220 | 3,969 | 1,310 | 2.1 | .. | 98 | 312 | 2,331 | 69 | 14.3 | 6,653 |
| Apr | 224 | 4,033 | 1,380 | 2.0 | .. | 104 | 311 | 2,325 | 62 | 14.7 | 6,447 |
| May | 227 | 4,047 | .. | 2.0 | .. | 111 | .. | .. | 76 | 15.2 | 6,814 |
| June | .. | .. | .. | .. | .. | .. | .. | .. | 61 | .. | 7,003 |
| July | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | 7,069 |
| Aug | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Percentage rate: latest month | 17.5 | 17.6 | 2.2 | 1.3 | .. | 5.2 | 6.9 | 16.2 | 1.4 | 0.6 | 5.6 |
| latest three months: change on previous three months | N/C | +0.3 | N/C | N/C | .. | +0.7 | +0.2 | -0.1 | +0.1 | N/C | +0.2 |
| OECD STANDARDISED RATES: SEASONALLY ADJUSTED (2) | | | | | | | | | | | |
| Latest month | July | Apr | July | .. | June | May | Feb | May | July | .. | July |
| Per cent | 14.7 | 9.6 | 2.1 | .. | 7.0 | 5.3 | 5.1 | 15.9 | 1.6 | .. | 5.4 |

† Numbers registered at employment offices. Rates are calculated as percentages of total employees.
‡ Insured unemployed. Rates are calculated as percentages of total insured population.
†† Labour force sample survey. Rates are calculated as percentages of total labour force.
‡‡ Registered unemployed published by SOEC. The rates are calculated as percentages of the civilian labour force.
§ Seasonally adjusted figures are available only for the first month each quarter and taken from OECD sources.
§§ Labour force sample survey. Rates are calculated as a percentage of the civilian labour force.
N/C no change.

2.19 UNEMPLOYMENT

Flows: standardised, not seasonally adjusted*

THOUSAND

| UNITED KINGDOM | | INFLOW † | | | | | | |
|----------------|---------|-----------------|----------------------------|-------|----------------------------|--------|----------------------------|---------|
| Month ending | | Male and Female | | Male | | Female | | Married |
| | | All | Change since previous year | All | Change since previous year | All | Change since previous year | |
| 1989 | Sept 14 | 281.2 | -46.2 | 184.6 | -25.2 | 96.6 | -21.0 | 33.3 |
| | Oct 12 | 281.1 | -38.5 | 190.5 | -15.9 | 90.6 | -22.6 | 31.6 |
| | Nov 9 | 273.8 | -24.0 | 188.8 | -7.3 | 84.9 | -16.7 | 30.6 |
| | Dec 14 | 255.3 | -14.6 | 182.1 | -3.0 | 73.2 | -11.6 | 26.6 |
| 1990 | Jan 11 | 270.0 | +0.5 | 180.3 | +4.8 | 89.7 | -4.3 | 33.1 |
| | Feb 8 | 294.0 | +4.0 | 201.7 | +9.4 | 92.3 | -5.4 | 33.8 |
| | Mar 8 | 271.4 | +7.4 | 187.4 | +8.6 | 84.0 | -1.2 | 31.5 |
| | Apr 12 | 269.8 | +22.4 | 184.8 | +19.2 | 85.0 | +3.2 | 32.9 |
| | May 10 | 236.1 | +5.3 | 165.2 | +7.9 | 70.9 | -2.6 | 26.8 |
| | June 14 | 246.9 | +21.9 | 172.6 | +19.6 | 74.4 | +2.3 | 27.1 |
| | July 12 | 328.9 | +35.1 | 216.1 | +28.4 | 112.8 | +6.7 | 32.8 |
| | Aug 9 | 304.3 | +27.5 | 202.8 | +22.5 | 101.5 | +5.0 | 33.3 |
| | Sept 13 | 311.3 | +30.1 | 211.6 | +26.9 | 99.7 | +3.1 | 31.5 |

| UNITED KINGDOM | | OUTFLOW † | | | | | | |
|----------------|---------|-----------------|----------------------------|-------|----------------------------|--------|----------------------------|---------|
| Month ending | | Male and Female | | Male | | Female | | Married |
| | | All | Change since previous year | All | Change since previous year | All | Change since previous year | |
| 1989 | Sept 14 | 314.3 | +8.4 | 201.6 | +11.2 | 112.7 | -2.8 | 42.3 |
| | Oct 12 | 353.8 | -132.3 | 231.1 | -70.8 | 122.7 | -61.6 | 42.5 |
| | Nov 9 | 299.2 | -54.9 | 198.2 | -29.8 | 100.9 | -25.0 | 39.2 |
| | Dec 14 | 232.3 | -59.7 | 154.3 | -34.3 | 78.0 | -25.4 | 28.7 |
| 1990 | Jan 11 | 217.9 | -27.5 | 142.8 | -13.8 | 75.1 | -13.7 | 31.3 |
| | Feb 8 | 306.3 | -44.5 | 209.4 | -24.4 | 96.9 | -20.1 | 38.1 |
| | Mar 8 | 302.9 | -23.8 | 207.6 | -9.7 | 95.3 | -14.2 | 36.3 |
| | Apr 12 | 287.4 | -26.5 | 198.1 | -9.7 | 89.3 | -16.8 | 33.8 |
| | May 10 | 287.9 | -30.7 | 195.7 | -19.8 | 92.2 | -11.0 | 36.3 |
| | June 14 | 266.8 | -22.6 | 185.3 | -11.6 | 81.5 | -11.0 | 30.7 |
| | July 12 | 255.3 | -14.0 | 176.3 | -7.0 | 79.0 | -7.1 | 28.2 |
| | Aug 9 | 267.3 | -42.3 | 181.5 | -23.9 | 85.8 | -18.4 | 28.5 |
| | Sept 13 | 297.3 | -17.0 | 192.1 | -9.5 | 105.2 | -7.5 | 36.3 |

* The unemployment flow statistics are described in *Employment Gazette*, August 1983, pp 351-358. A seasonally adjusted series cannot yet be estimated. Flow figures are collected for four or five-week periods between count dates; the figures in the table are converted to a standard 4 1/3 week month.

† The flows in this table are not on quite the same basis as those in table 2.20. While table 2.20 relates to computerised records only for GB, this table gives estimates of total flows for the UK. It is assumed that computerised inflows are the best estimates of total inflows, while outflows are calculated by subtracting the changes in stocks from the inflows. See also footnote † to table 2.1.

UNEMPLOYMENT 2.20

Flows by age (GB); standardised*; not seasonally adjusted

computerised records only

THOUSAND

| INFLOW | | Age group | | | | | | | | | | All ages |
|----------------------------------|---------|-----------|-------|-------|-------|-------|-------|-------|-------|-------------|-------|----------|
| Month ending | | Under 18 | 18-19 | 20-24 | 25-29 | 30-34 | 35-44 | 45-54 | 55-59 | 60 and over | | |
| MALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 1.1 | 19.7 | 42.7 | 30.6 | 20.4 | 29.8 | 21.2 | 8.7 | 4.7 | 178.9 | |
| | May 10 | 1.0 | 17.6 | 38.4 | 27.8 | 18.5 | 26.9 | 18.5 | 7.5 | 3.8 | 160.0 | |
| | June 14 | 1.1 | 19.1 | 40.9 | 29.3 | 19.5 | 27.5 | 19.1 | 7.4 | 3.9 | 167.7 | |
| | July 12 | 1.3 | 24.4 | 64.0 | 34.6 | 22.0 | 30.5 | 20.5 | 8.2 | 4.3 | 209.7 | |
| | Aug 9 | 1.3 | 23.4 | 54.3 | 33.4 | 21.8 | 30.0 | 20.5 | 8.3 | 4.2 | 197.3 | |
| | Sept 13 | 1.3 | 29.3 | 51.9 | 34.0 | 22.4 | 31.5 | 21.7 | 6.4 | 4.2 | 204.6 | |
| FEMALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 0.8 | 12.7 | 21.3 | 13.4 | 7.6 | 12.8 | 10.0 | 3.0 | — | 81.6 | |
| | May 10 | 0.8 | 10.7 | 18.1 | 11.5 | 6.5 | 10.3 | 7.9 | 2.3 | — | 68.2 | |
| | June 14 | 0.8 | 11.6 | 19.4 | 11.9 | 6.6 | 10.6 | 8.2 | 2.4 | — | 71.5 | |
| | July 12 | 1.0 | 17.7 | 39.8 | 15.3 | 8.1 | 13.5 | 9.4 | 2.7 | — | 107.5 | |
| | Aug 9 | 1.0 | 16.3 | 31.1 | 14.8 | 8.1 | 13.7 | 10.1 | 2.8 | — | 97.8 | |
| | Sept 13 | 1.0 | 21.4 | 26.0 | 14.2 | 7.8 | 12.6 | 9.1 | 2.5 | — | 94.7 | |
| Changes on a year earlier | | | | | | | | | | | | |
| MALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 0.4 | 1.3 | 3.3 | 4.1 | 2.6 | 3.9 | 2.6 | 0.4 | 0.1 | 18.6 | |
| | May 10 | 0.3 | -0.2 | 1.1 | 1.9 | 1.7 | 1.9 | 1.1 | 0.2 | -0.2 | 7.8 | |
| | June 14 | 0.4 | 1.7 | 4.5 | 4.4 | 2.9 | 3.7 | 2.2 | 0.3 | — | 20.2 | |
| | July 12 | 0.6 | 2.1 | 6.5 | 5.5 | 4.1 | 5.4 | 3.4 | 0.9 | 0.3 | 28.7 | |
| | Aug 9 | 0.6 | 1.1 | 5.7 | 4.9 | 3.9 | 4.2 | 1.9 | 0.5 | -0.1 | 22.6 | |
| | Sept 13 | 0.5 | 2.3 | 5.7 | 5.8 | 4.0 | 5.0 | 2.1 | 0.8 | 0.3 | 26.5 | |
| FEMALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 0.2 | 1.1 | 0.5 | — | -0.2 | 0.4 | 1.1 | 0.3 | — | 3.4 | |
| | May 10 | 0.2 | -0.3 | -0.8 | -0.7 | -0.3 | -0.3 | 0.2 | -0.1 | — | -2.2 | |
| | June 14 | 0.3 | 0.7 | 0.5 | 0.2 | 0.1 | 0.3 | 0.7 | 0.2 | — | 3.0 | |
| | July 12 | 0.4 | 1.5 | 2.2 | 0.7 | 0.4 | 0.8 | 0.8 | 0.1 | — | 7.0 | |
| | Aug 9 | 0.4 | 1.0 | 2.1 | 0.6 | — | 1.0 | 0.6 | — | — | 5.1 | |
| | Sept 13 | 0.4 | 1.3 | -0.1 | 0.6 | 0.1 | 0.7 | 0.3 | -0.2 | — | 3.1 | |

| OUTFLOW | | Age group | | | | | | | | | | All ages |
|----------------------------------|---------|-----------|-------|-------|-------|-------|-------|---------|---------|---------------|-------|----------|
| Month ending | | Under 18 | 18-19 | 20-24 | 25-29 | 30-34 | 35-44 | 45-54 † | 55-59 † | 60 and over † | | |
| MALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 0.4 | 17.7 | 44.0 | 31.4 | 21.0 | 30.5 | 20.8 | 8.1 | 5.0 | 178.9 | |
| | May 10 | 0.4 | 17.3 | 42.8 | 30.0 | 20.1 | 29.7 | 20.7 | 8.4 | 4.9 | 174.3 | |
| | June 14 | 0.4 | 16.9 | 42.0 | 29.9 | 20.0 | 28.9 | 19.5 | 7.4 | 4.5 | 169.5 | |
| | July 12 | 0.4 | 16.2 | 40.6 | 27.7 | 18.6 | 26.9 | 18.3 | 6.9 | 4.3 | 159.8 | |
| | Aug 9 | 0.5 | 16.5 | 45.0 | 28.4 | 18.8 | 26.2 | 17.6 | 6.6 | 4.2 | 163.7 | |
| | Sept 13 | 0.5 | 19.0 | 49.2 | 30.6 | 20.0 | 27.8 | 18.2 | 6.7 | 4.2 | 176.1 | |
| FEMALE | | | | | | | | | | | | |
| 1990 | Apr 12 | 0.4 | 12.2 | 22.8 | 14.0 | 7.6 | 11.8 | 9.1 | 2.7 | 0.1 | 80.7 | |
| | May 10 | 0.4 | 12.1 | 22.3 | 14.2 | 8.1 | 12.8 | 9.7 | 3.1 | 0.1 | 82.8 | |
| | June 14 | 0.3 | 11.0 | 20.8 | 13.2 | 7.1 | 10.9 | 8.6 | 2.7 | 0.1 | 74.6 | |
| | July 12 | — | 11.0 | 20.9 | 12.4 | 6.8 | 9.8 | 7.8 | 2.3 | 0.1 | 71.5 | |
| | Aug 9 | 0.4 | 12.0 | 25.8 | 12.5 | 6.7 | 10.1 | 7.6 | 2.2 | 0.1 | 77.4 | |
| | Sept 13 | 0.5 | 14.1 | 31.0 | 15.0 | 8.4 | 14.2 | 10.0 | 2.7 | 0.1 | 96.0 | |
| Changes on a year earlier | | | | | | | | | | | | |
| MALE | | | | | | | | | | | | |
| 1990 | Apr 12 | -0.2 | -0.5 | -2.5 | 0.5 | 0.3 | -0.7 | 0.4 | -0.9 | -1.0 | -4.7 | |
| | May 10 | -0.1 | -0.8 | -4.1 | -1.5 | -0.9 | -1.8 | -0.2 | -0.7 | -1.1 | -11.2 | |
| | June 14 | -0.1 | — | -2.4 | -0.1 | — | -1.5 | -0.7 | -0.6 | -0.8 | -6.2 | |
| | July 12 | — | -0.1 | -1.6 | -0.1 | -0.1 | -0.9 | -0.3 | -0.1 | -0.6 | -3.8 | |
| | Aug 9 | -0.1 | -2.3 | -6.8 | -3.1 | -1.5 | -2.9 | -1.5 | -0.5 | -0.9 | -19.6 | |
| | Sept 13 | -0.1 | -0.2 | -1.3 | 0.4 | 0.2 | -0.5 | -0.4 | -0.3 | -0.7 | -2.8 | |
| FEMALE | | | | | | | | | | | | |
| 1990 | Apr 12 | -0.1 | -0.6 | -4.0 | -3.2 | -2.2 | -2.5 | -1.0 | -0.5 | — | -14.1 | |
| | May 10 | -0.1 | -0.3 | -3.2 | -2.4 | -1.2 | -0.6 | -0.3 | 0.1 | — | -7.5 | |
| | June 14 | -0.1 | -0.3 | -2.7 | -1.8 | -1.4 | -1.5 | -0.6 | -0.2 | — | -8.6 | |
| | July 12 | — | -0.1 | -1.8 | -1.3 | -0.7 | -1.2 | -0.3 | -0.1 | — | -5.4 | |
| | Aug 9 | -0.1 | -1.8 | -5.1 | -3.4 | -1.9 | -2.0 | -1.2 | -0.4 | — | -15.8 | |
| | Sept 13 | — | — | -2.1 | -1.6 | -1.0 | -1.3 | -0.5 | -0.1 | — | -6.6 | |

* Flow figures are collected for four or five-week periods between count dates; the figures in the table are converted to a standard 4 1/3 week month.

† The outflows, for older age groups in particular, are affected by the exclusion of non-computerised records from this table. Those who attend benefit offices only quarterly, who are mainly aged 50 and over, cease to be part of the computerised records. See also footnote † to table 2.1.

3.3 VACANCIES

Regions: vacancies remaining unfilled at jobcentres and careers offices

| | | | | | | | | | | | | | | THOUSAND |
|---|------------|-----------------|-------------|------------|---------------|---------------|--------------------------|------------|-------|-------|----------|---------------|------------------|----------------|
| | South East | Greater London* | East Anglia | South West | West Midlands | East Midlands | Yorkshire and Humberside | North West | North | Wales | Scotland | Great Britain | Northern Ireland | United Kingdom |
| Vacancies at jobcentres: total † | | | | | | | | | | | | | | |
| 1985 | 62.3 | 26.6 | 5.8 | 16.1 | 12.2 | 9.0 | 8.7 | 16.0 | 7.8 | 8.0 | 14.6 | 160.5 | 1.2 | 161.7 |
| 1986 | 70.8 | 30.0 | 6.2 | 18.1 | 15.4 | 10.3 | 11.3 | 19.0 | 9.8 | 9.5 | 16.3 | 186.8 | 1.4 | 188.1 |
| 1987 | 90.7 | 37.7 | 8.0 | 19.7 | 21.1 | 12.2 | 15.6 | 24.2 | 12.0 | 11.0 | 18.8 | 233.2 | 1.6 | 234.9 |
| 1988 | 95.1 | 32.2 | 9.7 | 20.4 | 24.1 | 13.8 | 15.5 | 23.9 | 11.4 | 12.1 | 20.0 | 245.9 | 2.0 | 247.8 |
| 1989 | 71.7 | 23.6 | 8.3 | 18.5 | 20.5 | 12.9 | 13.3 | 24.4 | 10.7 | 13.8 | 21.7 | 215.8 | 2.6 | 218.4 |
| 1989 Sept | 75.8 | 24.2 | 9.1 | 19.4 | 21.9 | 14.0 | 14.5 | 28.6 | 11.7 | 15.6 | 24.5 | 235.1 | 3.1 | 238.2 |
| Oct | 77.6 | 26.1 | 9.1 | 18.8 | 22.2 | 14.4 | 14.9 | 29.2 | 11.6 | 15.6 | 25.2 | 238.6 | 3.5 | 242.2 |
| Nov | 69.5 | 23.5 | 7.8 | 16.9 | 20.6 | 13.1 | 13.4 | 26.4 | 10.4 | 13.9 | 25.3 | 217.5 | 3.1 | 220.6 |
| Dec | 56.9 | 19.2 | 6.4 | 13.4 | 16.2 | 11.0 | 10.8 | 21.5 | 9.1 | 11.3 | 21.9 | 178.3 | 2.7 | 181.1 |
| 1990 Jan | 52.8 | 17.4 | 6.0 | 12.5 | 16.0 | 10.5 | 10.6 | 20.5 | 9.0 | 11.1 | 19.8 | 168.8 | 2.6 | 171.4 |
| Feb | 52.2 | 17.7 | 5.8 | 12.3 | 15.4 | 10.5 | 10.6 | 20.5 | 10.9 | 11.0 | 19.2 | 167.9 | 2.8 | 170.7 |
| Mar | 52.9 | 17.5 | 5.8 | 13.4 | 14.7 | 10.6 | 11.4 | 20.7 | 11.1 | 11.3 | 20.5 | 172.4 | 2.9 | 175.2 |
| Apr | 55.8 | 17.6 | 6.4 | 17.3 | 16.1 | 11.0 | 12.5 | 22.6 | 12.5 | 13.1 | 22.9 | 190.1 | 3.5 | 193.6 |
| May | 57.7 | 17.7 | 6.7 | 18.2 | 16.6 | 11.3 | 13.0 | 23.5 | 13.1 | 14.5 | 23.8 | 198.1 | 3.8 | 201.8 |
| June | 56.5 | 17.0 | 6.8 | 18.7 | 16.2 | 11.6 | 13.4 | 23.2 | 13.3 | 14.9 | 23.8 | 198.4 | 4.1 | 202.4 |
| July | 47.7 | 14.1 | 5.4 | 15.3 | 14.7 | 10.5 | 11.9 | 20.2 | 12.3 | 13.6 | 23.3 | 174.9 | 4.8 | 179.7 |
| Aug | 42.9 | 12.4 | 4.8 | 13.4 | 13.4 | 10.1 | 11.7 | 20.3 | 11.0 | 12.6 | 23.2 | 163.3 | 3.4 | 166.6 |
| Sept | 45.5 | 13.9 | 5.3 | 14.5 | 15.2 | 11.5 | 13.2 | 22.7 | 10.7 | 13.1 | 24.5 | 176.0 | 3.6 | 179.6 |
| Vacancies at careers offices | | | | | | | | | | | | | | |
| 1985 | 6.0 | 3.2 | 0.4 | 0.7 | 1.2 | 0.6 | 0.7 | 0.7 | 0.3 | 0.2 | 0.3 | 10.8 | 0.7 | 11.5 |
| 1986 | 7.6 | 4.4 | 0.4 | 0.7 | 1.2 | 0.7 | 0.7 | 0.8 | 0.3 | 0.2 | 0.3 | 12.8 | 0.6 | 13.4 |
| 1987 | 7.0 | 4.4 | 0.5 | 1.2 | 1.4 | 0.9 | 0.9 | 1.0 | 0.4 | 0.3 | 0.4 | 18.7 | 0.8 | 19.5 |
| 1988 | 11.8 | 7.0 | 0.9 | 1.6 | 1.8 | 1.3 | 1.1 | 1.3 | 0.4 | 0.3 | 0.5 | 25.2 | 1.0 | 26.3 |
| 1989 | 14.4 | 7.5 | 1.0 | 1.6 | 2.7 | 1.5 | 1.2 | 1.4 | 0.5 | 0.4 | 0.8 | 25.5 | 1.3 | 26.8 |
| 1989 Sept | 14.9 | 7.4 | 1.2 | 1.7 | 3.7 | 1.5 | 1.5 | 2.1 | 0.6 | 0.5 | 1.0 | 28.6 | 1.5 | 30.1 |
| Oct | 13.2 | 6.6 | 0.9 | 1.6 | 3.5 | 1.5 | 1.3 | 1.7 | 0.5 | 0.4 | 0.8 | 25.4 | 1.5 | 26.9 |
| Nov | 11.5 | 5.8 | 0.9 | 1.3 | 3.2 | 1.3 | 1.1 | 1.4 | 0.5 | 0.3 | 0.9 | 22.3 | 1.5 | 23.8 |
| Dec | 10.4 | 5.7 | 0.5 | 1.1 | 2.2 | 1.1 | 0.9 | 1.2 | 0.4 | 0.2 | 1.1 | 19.1 | 1.3 | 20.4 |
| 1990 Jan | 9.9 | 5.6 | 0.5 | 0.9 | 2.0 | 1.0 | 0.9 | 1.3 | 0.4 | 0.2 | 1.1 | 18.2 | 1.2 | 19.4 |
| Feb | 9.6 | 5.4 | 0.5 | 1.0 | 2.0 | 1.1 | 0.9 | 1.4 | 0.3 | 0.2 | 1.0 | 18.0 | 1.1 | 19.1 |
| Mar | 9.5 | 5.0 | 0.5 | 1.1 | 2.1 | 1.0 | 1.2 | 1.3 | 0.4 | 0.2 | 1.2 | 18.5 | 1.1 | 19.6 |
| Apr | 9.7 | 4.9 | 0.8 | 1.3 | 2.7 | 1.2 | 1.3 | 1.7 | 0.5 | 0.3 | 1.5 | 20.9 | 0.6 | 21.4 |
| May | 11.2 | 5.0 | 0.9 | 1.3 | 2.9 | 1.2 | 1.7 | 1.9 | 0.5 | 0.3 | 1.3 | 23.2 | 0.5 | 23.7 |
| June | 13.9 | 7.3 | 1.1 | 1.3 | 3.8 | 1.6 | 1.6 | 1.9 | 0.6 | 0.3 | 1.4 | 27.6 | 0.5 | 28.1 |
| July | 12.6 | 6.7 | 0.9 | 1.3 | 2.6 | 1.3 | 1.3 | 1.7 | 0.5 | 0.3 | 1.2 | 23.6 | 0.4 | 24.0 |
| Aug | 10.9 | 5.8 | 0.8 | 1.3 | 2.2 | 1.1 | 1.2 | 1.5 | 0.5 | 0.3 | 1.1 | 20.9 | 0.4 | 21.3 |
| Sept | 8.4 | 4.4 | 0.6 | 1.1 | 2.2 | 1.0 | 1.2 | 1.7 | 0.6 | 0.3 | 1.1 | 18.2 | 0.5 | 18.6 |

Note: About one-third of all vacancies are notified to jobcentres. These could include some that are suitable for young people and similarly vacancies notified to careers offices could include some for adults. The figures represent only the number of vacancies notified by employers and remaining unfilled on the day of the count. Because of possible duplication and also due to a difference between the timing of the two counts, the two series should not be added together.

* Included in South East.

† Excluding vacancies on government programmes. See note to table 3.1.

Stoppages in progress: industry

| United Kingdom | 12 months to August 1989 | | | 12 months to August 1990 | | | |
|--|--------------------------|----------------|------------------|--------------------------|----------------|------------------|-------------------|
| | SIC 1980 | Stop-pages | Workers involved | Working days lost | Stop-pages | Workers involved | Working days lost |
| Agriculture, forestry and fishing | — | — | — | — | — | — | — |
| Coal extraction | 163 | 29,300 | 56,000 | 108 | 21,900 | 60,000 | |
| Coke, mineral oil and natural gas | 1 | 100 | 1,000 | 2 | 10,100 | 33,000 | |
| Electricity, gas, other energy and water | 2 | 1,300 | 9,000 | 5 | 4,800 | 13,000 | |
| Metal processing and manufacture | 13 | 2,800 | 14,000 | 6 | 800 | 16,000 | |
| Mineral processing and manufacture | 12 | 1,900 | 11,000 | 9 | 1,900 | 7,000 | |
| Chemicals and man-made fibres | 5 | 1,100 | 2,000 | 1 | 300 | † | |
| Metal goods | 19 | 3,000 | 18,000 | 15 | 1,400 | 20,000 | |
| Engineering | 65 | 30,600 | 151,000 | 49 | 15,600 | 146,000 | |
| Motor vehicles | 60 | 44,000 | 71,000 | 53 | 46,300 | 574,000 | |
| Other transport equipment | 25 | 29,200 | 59,000 | 17 | 16,900 | 576,000 | |
| Food, drink and tobacco | 17 | 5,100 | 33,000 | 12 | 5,200 | 70,000 | |
| Textiles | 11 | 2,000 | 9,000 | 2 | 100 | 2,000 | |
| Footwear and clothing | 13 | 2,900 | 17,000 | 4 | 1,100 | 19,000 | |
| Timber and wooden furniture | 7 | 1,100 | 4,000 | 2 | 200 | 1,000 | |
| Paper, printing and publishing | 10 | 500 | 3,000 | 11 | 1,800 | 34,000 | |
| Other manufacturing industries | 12 | 2,200 | 7,000 | 10 | 1,600 | 16,000 | |
| Construction | 34 | 14,400 | 101,000 | 17 | 7,400 | 36,000 | |
| Distribution, hotels and catering, repairs | 19 | 2,300 | 7,000 | 7 | 3,000 | 8,000 | |
| Transport services and communication | 61 | 221,100 | 1,540,000 | 89 | 61,500 | 154,000 | |
| Supporting and misc. transport services | 19 | 22,500 | 137,000 | 5 | 2,200 | 15,000 | |
| Banking, finance, insurance, business services and leasing | 7 | 2,300 | 2,000 | — | — | — | |
| Public administration, education and health services | 169 | 509,300 | 2,244,000 | 162 | 93,400 | 731,000 | |
| Other services | 10 | 12,900 | 145,000 | 7 | 1,200 | 20,000 | |
| All industries and services | 750 | 941,700 | 4,648,000 | 586** | 298,800 | 2,550,000 | |

** Some stoppages which affected more than one industry group have been counted under each of the industries but only once in the total for all industries and services.

† Less than 50 workers involved.

INDUSTRIAL DISPUTES 4.1

Stoppages of work

Stoppages: August 1990

| United Kingdom | Number of stoppages | Workers involved | Working days lost |
|--------------------------------|---------------------|------------------|-------------------|
| Stoppages in progress | 50 | 22,900 | 59,000 |
| of which, stoppages: | | | |
| Beginning in month | 38 | 22,000* | 45,000 |
| Continuing from earlier months | 12 | 900 | 14,000 |

* Includes 16,800 directly involved.

The monthly figures are provisional and subject to revision, normally upwards, to take account of additional or revised information received after going to press. For notes on coverage, see 'Definitions' page at the end of the Labour Market Data section. The figures for 1990 are provisional.

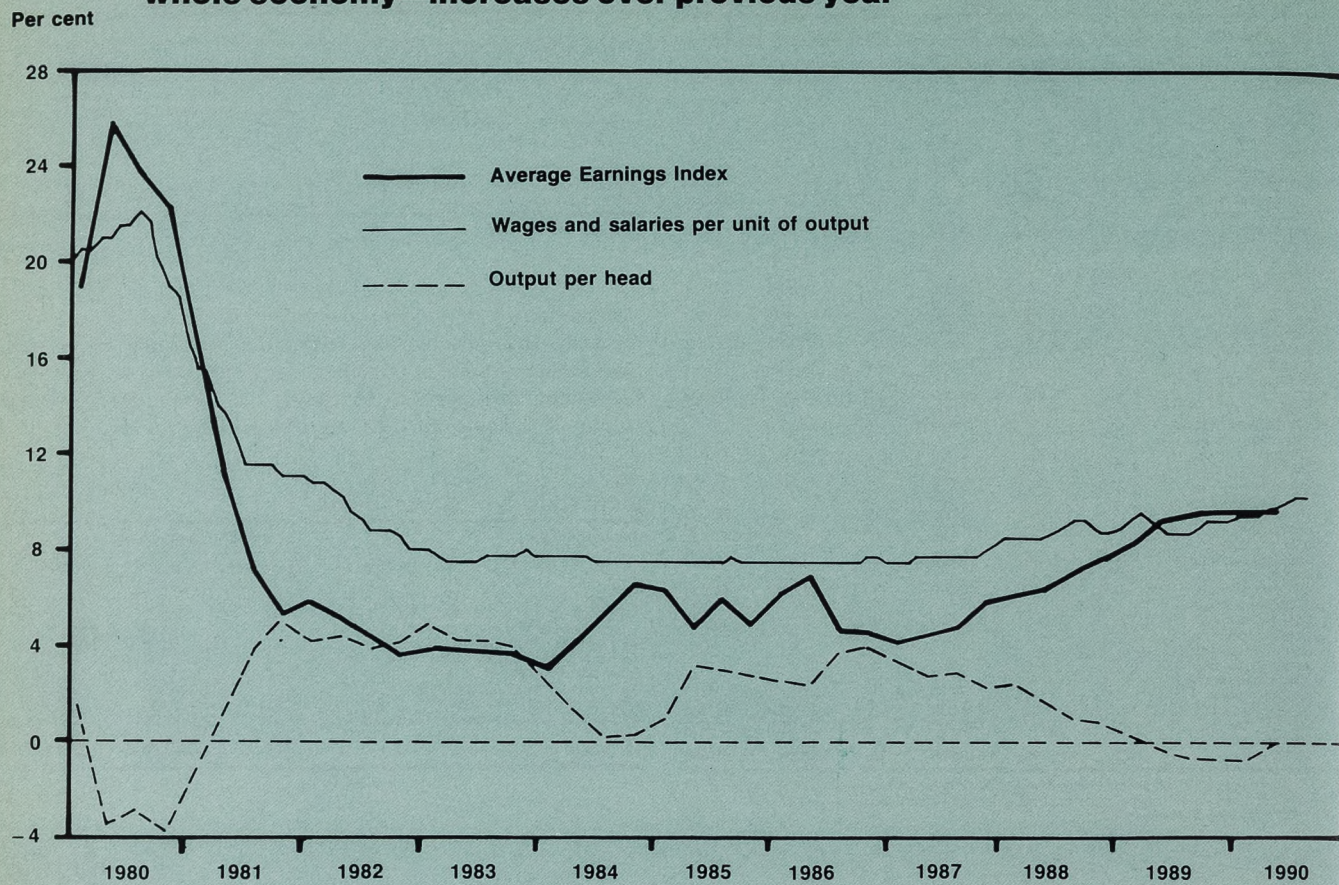
Stoppages in progress: cause

| United Kingdom | 12 months to August 1990 | | |
|---|--------------------------|------------------|-------------------|
| | Stoppages | Workers involved | Working days lost |
| Pay-wage-rates and earnings levels | 180 | 172,400 | 1,346,000 |
| —extra-wage and fringe benefits | 11 | 4,200 | 18,000 |
| Duration and pattern of hours worked | 31 | 25,200 | 794,000 |
| Redundancy questions | 29 | 8,300 | 18,000 |
| Trade union matters | 16 | 7,100 | 82,000 |
| Working conditions and supervision | 75 | 24,000 | 65,000 |
| Manning and work allocation | 183 | 45,400 | 189,000 |
| Dismissal and other disciplinary measures | 61 | 12,000 | 37,000 |
| All causes | 586 | 298,800 | 2,550,000 |

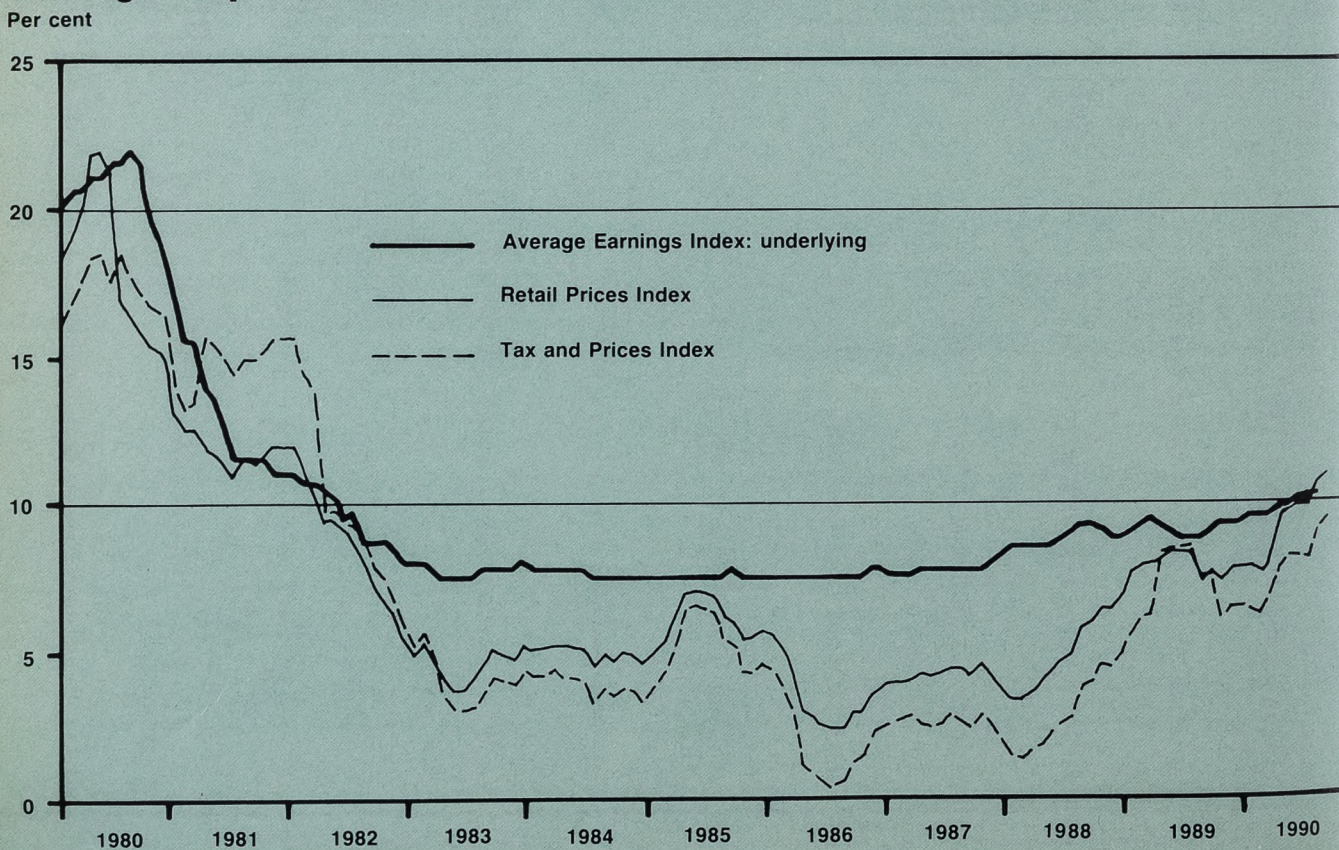
Stoppages of work**: summary 4.2

| United Kingdom | Number of stoppages | | Number of workers (Thou) | | Working days lost in all stoppages in progress in period (Thou) | | | | | | | |
|-----------------|---------------------|-----------------------|--|------------------------|---|---------------------------|---|--|-------------------|------------------------------------|-----------------------------------|--|
| | Beginning in period | In progress in period | Beginning involvement in period in any dispute | All involved in period | All industries and services (All orders) | Mining and quarrying (II) | Metals, engineering and vehicles (VI-XII) | Textiles, clothing and footwear (XIII, XV) | Construction (XX) | Transport and communication (XXII) | All other industries and services | |
| SIC 1968 | | | | | | | | | | | | |
| 1979 | 2,080 | 2,125 | 4,586 | 4,608 | 29,474 | 128 | 20,390 | 109 | 834 | 1,419 | 6,594 | |
| 1980 | 1,330 | 1,348 | 830* | 834* | 11,964 | 166 | 10,155 | 44 | 281 | 253 | 1,065 | |
| 1981 | 1,338 | 1,344 | 1,512 | 1,513 | 4,266 | 237 | 1,731 | 39 | 86 | 359 | 1,314 | |
| 1982 | 1,528 | 1,538 | 2,101* | 2,103* | 5,313 | 374 | 1,458 | 66 | 44 | 1,675 | 1,697 | |
| SIC 1980 | | | | | | | | | | | | |
| 1983 | 1,352 | 1,364 | 573* | 574* | 3,754 | 591 | 1,420 | 32 | 68 | 295 | 1,348 | |
| 1984 | 1,206 | 1,221 | 1,436 | 1,464 | 27,135 | 22,484 | 2,055 | 66 | 334 | 666 | 1,530 | |
| 1985 | 887 | 903 | 643 | 791 | 6,402 | 4,143 | 590 | 31 | 50 | 197 | 1,391 | |
| 1986 | 1,053 | 1,074 | 538 | 720 | 1,920 | 143 | 895 | 38 | 33 | 190 | 622 | |
| 1987 | 1,004 | 1,016 | 884 | 887 | 3,546 | 217 | 458 | 50 | 22 | 1,705 | 1,095 | |
| 1988 | 770 | 781 | 759 | 790 | 3,702 | 222 | 1,456 | 90 | 17 | 1,490 | 428 | |
| 1989 | 693 | 701 | 727 | 727 | 4,128 | 52 | 655 | 16 | 128 | 625 | 2,652 | |
| 1988 Aug | 51 | 62 | 135 | 151 | 431 | 2 | 280 | 1 | 1 | 134 | 14 | |
| Sept | 53 | 63 | 161 | 163 | 1,115 | 6 | 30 | 5 | 1 | 1,036 | 37 | |
| Oct | 73 | 83 | 26 | 33 | 53 | 1 | 26 | — | 1 | 6 | 19 | |
| Nov | 70 | 85 | 134 | 152 | 183 | 5 | 27 | 4 | — | 21 | 126 | |
| Dec | 33 | 49 | 12 | 18 | 38 | 9 | 6 | 1 | — | 15 | 6 | |
| 1989 Jan | 53 | 61 | 13 | 13 | 42 | 4 | 9 | 1 | — | 17 | 11 | |
| Feb | 75 | 92 | 26 | 29 | 64 | 2 | 16 | 5 | 6 | 16 | 19 | |
| Mar | 63 | 75 | 26 | 27 | 80 | 4 | 36 | — | — | — | 34 | |
| Apr | 56 | 74 | 37 | 46 | 106 | 6 | 29 | — | 22 | 20 | 29 | |
| May | 83 | 100 | 32 | 55 | 184 | 2 | 76 | 5 | 15 | 38 | 48 | |
| Jun | 65 | 93 | 76 | 105 | 259 | 6 | 21 | 2 | 20 | 154 | 57 | |
| Jul | 58 | 89 | 389 | 479 | 2,424 | 10 | 22 | 2 | 29 | 339 | | |

EARNINGS
Earnings and output per head:
whole economy—increases over previous year



Earnings and prices: whole economy—increases over previous year



Average earnings index: all employees: main industrial sectors

| GREAT BRITAIN SIC 1980 | Whole economy (Divisions 0-9) | | Manufacturing industries (Divisions 2-4) | | Production industries (Divisions 1-4) | | Service industries (Divisions 6-9) | | Per cent change over previous 12 months | | | |
|------------------------|-------------------------------|---------------------|--|---------------------|---------------------------------------|---------------------|------------------------------------|---------------------|---|-------------|------|-------|
| | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Underlying* | | |
| 1988=100 | | | | | | | | | | | | |
| 1988) Annual | 100.0 | | 100.0 | | 100.0 | | 100.0 | | | | | |
| 1989) averages | 109.1 | | 108.7 | | 109.1 | | 108.9 | | | | | |
| 1988 Jan | 95.4 | 96.5 | 95.8 | 96.2 | 95.8 | 96.1 | 95.4 | 96.6 | | | | |
| Feb | 95.5 | 96.9 | 95.6 | 96.3 | 95.3 | 95.9 | 96.0 | 97.1 | | | | |
| Mar | 98.3 | 98.2 | 98.0 | 97.9 | 97.8 | 97.6 | 98.6 | 98.6 | | | | |
| Apr | 97.8 | 97.9 | 98.8 | 99.1 | 98.9 | 99.0 | 97.3 | 97.6 | | | | |
| May | 98.4 | 98.5 | 99.3 | 99.2 | 99.5 | 99.9 | 98.0 | 98.3 | | | | |
| June | 99.8 | 99.2 | 100.6 | 99.3 | 100.4 | 99.2 | 99.6 | 99.8 | | | | |
| July | 101.3 | 100.2 | 101.1 | 100.0 | 101.3 | 100.2 | 101.3 | 100.0 | | | | |
| Aug | 100.3 | 100.1 | 99.5 | 100.4 | 99.9 | 100.6 | 99.9 | 99.7 | | | | |
| Sept | 100.9 | 101.1 | 100.2 | 101.2 | 100.5 | 101.4 | 100.6 | 100.5 | | | | |
| Oct | 101.7 | 102.2 | 101.8 | 102.2 | 101.9 | 102.6 | 101.2 | 101.7 | | | | |
| Nov | 103.7 | 103.3 | 103.6 | 103.1 | 103.7 | 103.1 | 103.6 | 103.7 | | | | |
| Dec | 106.9 | 105.8 | 105.5 | 104.6 | 105.3 | 104.6 | 107.9 | 106.3 | | | | |
| 1989 Jan | 104.2 | 105.4 | 9.2 | 9 | 104.2 | 104.7 | 104.6 | 105.5 | 9.2 | 9 | | |
| Feb | 104.6 | 106.1 | 9.5 | 9 1/2 | 105.0 | 105.8 | 9.9 | 8 1/2 | 104.4 | 105.6 | 8.8 | 9 1/2 |
| Mar | 107.3 | 107.3 | 9.3 | 9 1/2 | 105.7 | 105.6 | 7.9 | 8 1/2 | 106.0 | 105.8 | 8.4 | 8 3/4 |
| Apr | 107.3 | 107.4 | 9.7 | 9 1/4 | 107.8 | 108.2 | 9.2 | 8 1/2 | 107.9 | 108.0 | 9.1 | 8 3/4 |
| May | 107.5 | 107.6 | 9.2 | 9 | 108.0 | 107.9 | 8.8 | 8 3/4 | 108.1 | 108.5 | 8.6 | 8 3/4 |
| June | 109.1 | 108.4 | 9.3 | 8 3/4 | 109.4 | 108.0 | 8.8 | 8 1/2 | 109.6 | 108.2 | 9.1 | 8 3/4 |
| July | 110.3 | 109.1 | 8.9 | 8 3/4 | 110.3 | 109.2 | 9.2 | 8 1/2 | 110.8 | 109.5 | 9.3 | 9 |
| Aug | 109.1 | 108.9 | 8.8 | 8 3/4 | 108.3 | 109.3 | 8.9 | 8 3/4 | 109.2 | 110.0 | 9.3 | 9 1/4 |
| Sept | 110.7 | 110.9 | 9.7 | 9 | 109.5 | 110.5 | 9.2 | 8 3/4 | 109.8 | 110.8 | 9.3 | 9 |
| Oct | 111.7 | 112.2 | 9.8 | 9 1/4 | 110.6 | 111.0 | 8.6 | 9 | 111.0 | 111.8 | 9.0 | 9 1/4 |
| Nov | 113.2 | 112.8 | 9.2 | 9 1/4 | 112.2 | 111.6 | 8.2 | 8 3/4 | 112.9 | 112.7 | 8.8 | 9 |
| Dec | 114.7 | 113.5 | 7.3 | 9 1/4 | 113.8 | 112.9 | 7.9 | 8 1/2 | 114.3 | 113.5 | 8.5 | 9 |
| 1990 Jan | 113.8 | 115.1 | 9.2 | 9 1/2 | 112.7 | 113.2 | 8.1 | 8 3/4 | 113.2 | 113.6 | 8.6 | 9 1/4 |
| Feb | 114.0 | 115.6 | 9.0 | 9 1/2 | 113.9 | 114.7 | 8.4 | 9 1/4 | 114.3 | 115.0 | 8.9 | 9 1/2 |
| Mar | 117.4 | 117.3 | 9.3 | 9 1/2 | 116.8 | 116.8 | 10.6 | 9 1/2 | 117.0 | 116.8 | 10.4 | 9 3/4 |
| Apr | 117.3 | 117.4 | 9.3 | 9 3/4 | 117.2 | 117.6 | 8.7 | 9 1/2 | 117.4 | 117.6 | 8.9 | 9 3/4 |
| May | 118.5 | 118.7 | 10.3 | 9 3/4 | 117.9 | 117.9 | 9.3 | 9 1/4 | 118.2 | 118.6 | 9.3 | 9 3/4 |
| June | 120.5 | 119.7 | 10.4 | 10 | 120.1 | 118.6 | 9.8 | 9 1/2 | 120.5 | 119.1 | 10.1 | 9 3/4 |
| July | 121.2 | 119.9 | 9.9 | 10 1/4 | 120.8 | 119.6 | 9.5 | 9 3/4 | 121.3 | 119.9 | 9.5 | 10 |
| Aug P | 121.0 | 120.8 | 10.9 | 10 1/4 | 119.0 | 120.1 | 9.9 | 9 3/4 | 120.0 | 120.8 | 9.8 | 10 |

Average earnings index (previous series 1985 = 100): all employees: main industrial sectors

| GREAT BRITAIN SIC 1980 | Whole economy (Divisions 0-9) | | Manufacturing industries (Divisions 2-4) | | Production industries (Divisions 1-4) | | Service industries (Divisions 6-9) | | Per cent change over previous 12 months | | | |
|------------------------|-------------------------------|---------------------|--|---------------------|---------------------------------------|---------------------|------------------------------------|---------------------|---|-------------|------|-------|
| | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Underlying* | | |
| 1985=100 | | | | | | | | | | | | |
| 1985) Annual | 100.0 | | 100.0 | | 100.0 | | 100.0 | | | | | |
| 1986) averages | 107.9 | | 107.7 | | 108.0 | | 107.7 | | | | | |
| 1987) | 116.3 | | 116.3 | | 116.7 | | 116.0 | | | | | |
| 1988) | 126.4 | | 126.2 | | 126.5 | | 126.2 | | | | | |
| 1988 Jan | 120.4 | 121.8 | 8.7 | 8 1/2 | 121.1 | 121.7 | 8.5 | 8 1/2 | 121.3 | 121.7 | 8.0 | 8 1/2 |
| Feb | 120.3 | 122.0 | 8.2 | 8 1/2 | 120.3 | 121.1 | 7.1 | 8 1/2 | 119.9 | 120.7 | 6.3 | 8 1/2 |
| Mar | 124.0 | 124.0 | 9.5 | 8 1/2 | 123.3 | 123.2 | 8.8 | 8 1/2 | 123.4 | 123.1 | 8.6 | 8 1/4 |
| Apr | 124.3 | 124.4 | 8.9 | 8 1/2 | 124.7 | 125.2 | 9.4 | 8 3/4 | 125.4 | 125.6 | 9.6 | 8 1/2 |
| May | 124.1 | 124.2 | 7.6 | 8 1/2 | 124.9 | 124.9 | 8.9 | 8 3/4 | 125.5 | 126.0 | 9.4 | 8 1/2 |
| June | 125.9 | 125.1 | 8.1 | 8 3/4 | 126.6 | 125.0 | 8.0 | 9 | 126.8 | 125.3 | 8.3 | 9 |
| July | 128.3 | 126.9 | 8.5 | 9 | 127.9 | 126.6 | 8.3 | 9 | 128.4 | 127.0 | 8.6 | 9 |
| Aug | 126.8 | 126.6 | 8.1 | 9 1/4 | 125.6 | 126.7 | 8.3 | 8 3/4 | 126.4 | 127.2 | 8.1 | 9 |
| Sept | 127.3 | 127.6 | 8.7 | 9 1/4 | 126.4 | 127.6 | 8.0 | 8 3/4 | 127.1 | 128.3 | 8.2 | 8 3/4 |
| Oct | 128.9 | 129.5 | 9.0 | 9 | 128.7 | 129.2 | 8.2 | 8 1/2 | 129.2 | 130.1 | 8.5 | 8 3/4 |
| Nov | 131.2 | 130.7 | 8.7 | 8 3/4 | 130.8 | 130.2 | 8.7 | 8 3/4 | 131.2 | 130.4 | 8.6 | 8 3/4 |
| Dec | 135.7 | 134.3 | 11.0 | 8 3/4 | 133.5 | 132.4 | 9.1 | 8 3/4 | 133.4 | 132.5 | 9.1 | 9 |
| 1989 Jan | 131.8 | 133.3 | 9.4 | 9 | 132.6 | 133.2 | 9.4 | 9 | 132.7 | 133.2 | 9.4 | 9 |
| Feb | 132.0 | 133.8 | 9.7 | 9 1/4 | 132.2 | 133.2 | 10.0 | 9 | 132.5 | 133.4 | 10.5 | 9 1/4 |
| Mar | 134.9 | 134.9 | 8.8 | 9 1/4 | 133.4 | 133.4 | 8.3 | 9 | 134.2 | 133.9 | 8.8 | 9 1/4 |
| Apr | 135.6 | 135.7 | 9.1 | 9 1/4 | 135.0 | 136.5 | 9.0 | 9 | 136.5 | 136.7 | 8.8 | 9 1/4 |
| May | 135.9 | 136.1 | 9.6 | 9 1/4 | 136.1 | 136.1 | 9.0 | 9 | 136.7 | 137.2 | 8.9 | 9 1/4 |
| June | 137.6 | 136.8 | 9.4 | 9 | 137.5 | 135.7 | 8.6 | 9 | 138.0 | 136.4 | 8.9 | 9 |
| July | 139.5 | 138.1 | 8.8 | 9 | 139.6 | 138.1 | 9.1 | 9 | 140.4 | 138.9 | 9.4 | 9 1/4 |

Note: (1) The seasonal adjustment factors currently used are based on data up to January 1988.
(2) Figures for years 1980-87, inclusive, were published in *Employment Gazette*, January 1989.
* For the derivation of the underlying change, see *Topics*, *Employment Gazette*, September 1990.
The 1985=100 series was discontinued after July 1989 and is printed here for reference purposes. It has been superseded by the 1988=100 series which begins in January 1988 and is given in full above.

5.3 EARNINGS

Average earnings index: all employees: by industry

| GREAT BRITAIN 1988=100 | Agriculture and forestry | Coal and coke | Mineral oil and natural gas | Electricity gas, other energy and water supply | Metal processing and manufacturing | Mineral extraction and manufacturing | Chemicals and man-made fibres | Mechanical engineering | Electrical, electronic and instrument engineering | Motor vehicles and parts | Other transport equipment | Metal goods n.e.s. | Food, drink and tobacco |
|------------------------|--------------------------|---------------|-----------------------------|--|------------------------------------|--------------------------------------|-------------------------------|------------------------|---|--------------------------|---------------------------|--------------------|-------------------------|
| SIC 1980 CLASS | (01,02) | (11) | (13,14) | (15-17) | (21,22) | (23,24) | (25,26) | (32) | (33,34,37) | (35) | (36) | (31) | (41,42) |
| 1988) Annual | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1989) averages | 108.0 | 113.3 | 110.3 | 109.8 | 107.2 | 109.4 | 109.0 | 109.8 | 109.5 | 109.9 | 112.7 | 107.9 | 109.3 |
| 1988 Jan | 90.1 | 94.3 | 97.3 | 95.3 | 97.3 | 95.6 | 94.5 | 95.8 | 96.5 | 93.6 | 98.6 | 96.2 | 96.4 |
| 1988 Feb | 89.2 | 94.7 | 95.2 | 94.7 | 91.1 | 96.8 | 95.7 | 97.3 | 97.1 | 83.7 | 98.9 | 96.8 | 95.0 |
| 1988 Mar | 91.8 | 97.1 | 96.0 | 94.9 | 91.6 | 97.9 | 95.3 | 98.3 | 99.5 | 101.7 | 100.3 | 96.9 | 95.6 |
| April | 95.5 | 104.4 | 97.0 | 98.4 | 107.1 | 98.2 | 98.2 | 98.7 | 98.3 | 98.6 | 98.9 | 98.6 | 99.3 |
| May | 95.2 | 98.5 | 100.5 | 101.2 | 93.8 | 99.8 | 98.7 | 99.3 | 99.0 | 100.4 | 99.0 | 99.8 | 100.5 |
| June | 97.9 | 97.8 | 96.2 | 100.3 | 97.7 | 100.6 | 100.9 | 99.3 | 100.2 | 105.2 | 94.9 | 100.2 | 101.3 |
| July | 100.8 | 103.4 | 101.1 | 102.8 | 111.2 | 100.5 | 98.4 | 100.9 | 100.2 | 104.0 | 97.0 | 101.7 | 100.1 |
| Aug | 109.4 | 101.8 | 100.0 | 103.7 | 101.3 | 99.0 | 99.2 | 99.3 | 99.5 | 100.7 | 95.4 | 99.3 | 98.8 |
| Sept | 114.2 | 103.7 | 99.0 | 101.6 | 96.4 | 101.0 | 99.0 | 99.9 | 100.4 | 100.2 | 100.6 | 100.8 | 100.2 |
| Oct | 116.3 | 104.8 | 101.4 | 102.4 | 111.5 | 101.4 | 99.8 | 101.8 | 101.6 | 100.5 | 102.0 | 101.4 | 101.6 |
| Nov | 98.6 | 104.5 | 109.1 | 102.7 | 97.0 | 102.6 | 108.2 | 104.0 | 102.6 | 105.5 | 103.9 | 105.6 | 104.6 |
| Dec | 101.3 | 103.8 | 107.6 | 101.6 | 104.5 | 106.6 | 111.9 | 105.6 | 105.1 | 106.2 | 110.8 | 102.6 | 106.8 |
| 1989 Jan | 96.4 | 106.7 | 106.6 | 100.7 | 107.9 | 104.8 | 102.5 | 104.9 | 105.0 | 105.2 | 108.1 | 104.6 | 104.2 |
| Feb | 95.2 | 107.2 | 104.0 | 101.8 | 99.8 | 106.6 | 104.8 | 106.8 | 105.5 | 107.1 | 108.2 | 105.9 | 102.7 |
| Mar | 98.5 | 111.0 | 104.0 | 106.6 | 99.6 | 105.5 | 103.7 | 107.1 | 107.2 | 109.3 | 112.2 | 103.9 | 104.9 |
| Apr | 102.1 | 112.3 | 105.9 | 105.4 | 116.3 | 107.3 | 107.0 | 108.4 | 108.3 | 106.8 | 111.7 | 106.5 | 111.6 |
| May | 103.6 | 109.5 | 110.4 | 107.3 | 102.6 | 110.6 | 108.1 | 108.9 | 107.8 | 109.4 | 111.5 | 107.4 | 109.6 |
| June | 103.2 | 110.6 | 107.3 | 109.8 | 102.2 | 111.2 | 108.8 | 110.6 | 109.7 | 110.8 | 116.1 | 107.7 | 108.7 |
| July | 110.5 | 112.5 | 114.7 | 114.7 | 121.7 | 109.9 | 107.3 | 110.6 | 110.5 | 111.8 | 114.4 | 110.1 | 110.6 |
| Aug | 119.5 | 115.6 | 111.0 | 118.3 | 101.2 | 108.7 | 109.6 | 109.1 | 109.6 | 107.8 | 111.3 | 107.5 | 108.9 |
| Sept | 126.3 | 115.1 | 110.0 | 110.9 | 103.0 | 111.1 | 108.5 | 110.2 | 110.7 | 108.7 | 112.9 | 109.2 | 110.2 |
| Oct | 120.4 | 117.2 | 110.1 | 113.0 | 118.6 | 110.8 | 109.6 | 111.6 | 112.0 | 110.1 | 114.3 | 109.5 | 110.9 |
| Nov | 111.6 | 122.2 | 120.5 | 114.9 | 104.2 | 112.6 | 117.5 | 113.2 | 113.5 | 112.2 | 115.5 | 111.3 | 113.4 |
| Dec | 108.3 | 119.6 | 118.9 | 114.4 | 109.6 | 114.2 | 120.8 | 115.6 | 113.6 | 119.4 | 115.7 | 110.8 | 115.9 |
| 1990 Jan | 104.3 | 124.7 | 123.1 | 112.6 | 111.5 | 112.6 | 115.7 | 114.4 | 113.5 | 109.3 | 115.3 | 112.7 | 112.7 |
| Feb | 103.8 | 124.5 | 118.2 | 113.3 | 104.9 | 114.4 | 117.2 | 116.2 | 115.4 | 109.4 | 118.1 | 113.3 | 114.1 |
| Mar | 108.1 | 124.5 | 120.4 | 114.8 | 107.9 | 115.7 | 117.7 | 118.9 | 118.4 | 122.8 | 123.8 | 115.5 | 115.4 |
| Apr | 110.8 | 124.2 | 121.6 | 116.3 | 121.2 | 117.9 | 120.2 | 116.9 | 116.2 | 122.0 | 121.7 | 116.1 | 120.5 |
| May | 110.6 | 121.7 | 123.3 | 118.7 | 109.4 | 119.3 | 120.9 | 118.4 | 117.9 | 118.4 | 125.3 | 117.0 | 122.3 |
| June | 122.6 | 123.1 | 125.3 | 123.1 | 119.8 | 121.4 | 123.4 | 119.9 | 119.2 | 122.3 | 127.7 | 118.8 | 123.9 |
| July | 124.9 | 122.5 | 130.7 | 124.3 | 131.8 | 121.8 | 121.9 | 121.5 | 119.9 | 121.3 | 127.3 | 119.0 | 124.3 |
| Aug P | 125.9 | 129.6 | 129.6 | 127.2 | 112.6 | 118.6 | 122.9 | 118.8 | 119.3 | 120.3 | 127.1 | 117.8 | 122.5 |

Previous series (1985=100)

| GREAT BRITAIN 1985=100 | Agriculture and forestry | Coal and coke | Mineral oil and natural gas | Electricity gas, other energy and water supply | Metal processing and manufacturing | Mineral extraction and manufacturing | Chemicals and man-made fibres | Mechanical engineering | Electrical, electronic and instrument engineering | Motor vehicles and parts | Other transport equipment | Metal goods and instruments | Food, drink and tobacco |
|------------------------|--------------------------|---------------|-----------------------------|--|------------------------------------|--------------------------------------|-------------------------------|------------------------|---|--------------------------|---------------------------|-----------------------------|-------------------------|
| SIC 1980 CLASS | (01-02) | (11-12) | (14) | (15-17) | (21-22) | (23-24) | (25-26) | (32) | (33-34) | (35) | (36) | (31,37) | (41-42) |
| 1985) Annual | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1986) averages | 105.5 | 113.3 | 109.5 | 106.9 | 106.5 | 107.8 | 107.9 | 106.9 | 108.0 | 108.7 | 107.9 | 107.4 | 108.7 |
| 1987) averages | 112.2 | 121.6 | 102.0 | 115.0 | 116.5 | 116.9 | 116.9 | 114.7 | 117.6 | 118.0 | 115.7 | 116.0 | 116.9 |
| 1988) averages | 117.7 | 135.8 | 133.0 | 122.0 | 128.0 | 126.2 | 126.9 | 125.3 | 128.5 | 129.0 | 120.0 | 126.3 | 126.3 |
| 1988 Jan | 106.1 | 128.1 | 127.0 | 116.0 | 126.2 | 120.6 | 121.3 | 120.2 | 124.6 | 120.0 | 118.8 | 120.7 | 121.2 |
| 1988 Feb | 105.0 | 116.8 | 125.8 | 115.6 | 115.7 | 121.3 | 120.3 | 121.4 | 125.7 | 102.5 | 119.0 | 123.2 | 121.2 |
| 1988 Mar | 108.0 | 131.9 | 126.9 | 116.0 | 117.6 | 123.5 | 120.5 | 124.6 | 126.1 | 132.9 | 119.9 | 122.7 | 121.2 |
| April | 112.4 | 141.9 | 129.6 | 120.2 | 136.5 | 123.9 | 125.1 | 122.9 | 128.5 | 127.1 | 118.9 | 124.3 | 124.8 |
| May | 112.1 | 134.2 | 138.8 | 123.5 | 120.1 | 126.3 | 125.1 | 124.3 | 126.5 | 129.9 | 119.0 | 125.7 | 126.6 |
| June | 115.2 | 133.1 | 128.2 | 122.5 | 124.0 | 127.9 | 126.8 | 123.9 | 129.1 | 137.0 | 112.5 | 126.3 | 128.6 |
| July | 118.7 | 139.7 | 134.2 | 125.5 | 141.7 | 127.9 | 126.0 | 126.7 | 128.7 | 135.8 | 114.3 | 128.0 | 125.7 |
| Aug | 128.8 | 138.5 | 131.2 | 125.8 | 129.8 | 124.8 | 125.9 | 124.9 | 127.1 | 129.5 | 111.6 | 127.1 | 125.0 |
| Sept | 134.4 | 140.9 | 131.4 | 124.0 | 123.4 | 127.4 | 126.1 | 125.4 | 128.0 | 128.5 | 121.8 | 127.3 | 126.0 |
| Oct | 136.9 | 141.8 | 134.6 | 124.9 | 142.9 | 126.1 | 128.4 | 127.4 | 130.7 | 129.0 | 124.5 | 128.2 | 127.0 |
| Nov | 116.1 | 142.1 | 147.2 | 125.3 | 124.2 | 127.9 | 139.2 | 129.5 | 131.7 | 136.3 | 126.1 | 131.3 | 133.2 |
| Dec | 119.2 | 140.7 | 141.0 | 124.2 | 134.1 | 136.3 | 138.5 | 132.6 | 135.1 | 139.4 | 134.0 | 130.5 | 135.2 |
| 1989 Jan | 113.5 | 144.8 | 143.7 | 123.0 | 138.4 | 129.6 | 131.3 | 132.7 | 135.3 | 137.0 | 131.8 | 132.8 | 130.6 |
| Feb | 112.1 | 145.7 | 141.3 | 124.2 | 126.3 | 131.6 | 130.6 | 133.0 | 134.8 | 139.8 | 132.1 | 133.2 | 130.4 |
| Mar | 115.9 | 151.1 | 137.9 | 129.6 | 127.8 | 130.4 | 130.5 | 134.8 | 138.2 | 141.4 | 136.7 | 132.9 | 134.2 |
| Apr | 120.2 | 152.6 | 142.5 | 128.9 | 150.0 | 133.3 | 135.9 | 136.3 | 138.1 | 137.6 | 135.0 | 134.3 | 138.3 |
| May | 121.9 | 149.6 | 152.1 | 131.3 | 132.1 | 135.1 | 136.7 | 135.1 | 139.6 | 141.4 | 135.6 | 136.5 | 138.5 |
| June | 121.5 | 150.6 | 145.4 | 134.2 | 129.8 | 140.3 | 136.0 | 136.9 | 141.6 | 143.4 | 142.1 | 138.0 | 137.8 |
| July | 130.1 | 152.6 | 156.8 | 139.6 | 156.5 | 137.9 | 137.0 | 139.2 | 141.9 | 145.1 | 138.1 | 140.0 | 139.7 |

* England and Wales only.
 Note: Figures for years 1980-87, inclusive, were published in *Employment Gazette*, February 1989.
 The 1985=100 series was discontinued after July 1989 and is printed here for reference purposes. It has been superseded by the 1988=100 series which begins in January 1988 and is given in full above.

EARNINGS 5.3

Average earnings index: all employees: by industry (not seasonally adjusted)

| Textiles | Leather, footwear and clothing | Paper products, printing and publishing | Rubber, plastics, timber and other manufacturing | Construction | Distribution and repairs | Hotels and catering | Transport and communication † | Banking, finance and insurance business services | Public administration | Education and health services | Other services †† | Whole economy |
|----------|--------------------------------|---|--|--------------|--------------------------|---------------------|-------------------------------|--|-----------------------|-------------------------------|---------------------------|-----------------|
| (43) | (44,45) | (47) | (46,48,49) | (50) | (61,62,64,65,67) | (66) | (71,72,75-77,79) | (81-82,83pt.-84pt.) | (91-92pt.) | (93,95) | (92pt. 94,96pt. 97,98pt.) | SIC 1980 CLASS |
| 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 1988) Annual |
| 107.4 | 107.1 | 106.1 | 107.7 | 111.8 | 108.6 | 107.6 | 107.6 | 109.9 | 108.8 | 108.6 | 111.3 | 1989) averages |
| 96.2 | 97.0 | 94.9 | 95.0 | 93.4 | 95.6 | 96.0 | 97.3 | 95.7 | 95.2 | 93.0 | 97.8 | 1988 Jan |
| 96.3 | 97.5 | 95.5 | 96.5 | 93.9 | 96.1 | 95.1 | 96.6 | 96.8 | 97.2 | 93.5 | 95.9 | 1988 Feb |
| 98.7 | 100.0 | 98.0 | 98.5 | 98.7 | 100.1 | 97.0 | 97.8 | 100.0 | 98.3 | 97.1 | 96.3 | 1988 Mar |
| 98.6 | 100.6 | 97.7 | 96.7 | 96.7 | 98.2 | 97.6 | 99.3 | 98.7 | 96.6 | 94.1 | 96.8 | 1988 Apr |
| 98.9 | 100.1 | 99.7 | 99.7 | 96.9 | 99.2 | 99.1 | 98.9 | 98.8 | 97.9 | 94.5 | 99.0 | 1988 May |
| 101.7 | 101.6 | 102.2 | 101.5 | 100.4 | 100.5 | 99.8 | 98.7 | 100.3 | 98.6 | 99.0 | 100.6 | 1988 June |
| 102.6 | 101.0 | 101.3 | 102.5 | 101.7 | 99.7 | 100.2 | 100.4 | 100.9 | 101.6 | 103.6 | 102.2 | 1988 July |
| 99.8 | 100.6 | 101.3 | 100.2 | 99.0 | 99.9 | 99.7 | 100.2 | 99.6 | 100.2 | 102.8 | 100.2 | 1988 Aug |
| 100.6 | 99.3 | 102.1 | 101.1 | 102.1 | 101.0 | 100.5 | 102.2 | 98.6 | 100.5 | 101.1 | 101.4 | 1988 Sept |
| 101.3 | 100.2 | 102.4 | 101.9 | 103.4 | 101.2 | 102.4 | 102.3 | 98.6 | 103.4 | 100.8 | 100.9 | 1988 Oct |
| 103.5 | 101.0 | 102.6 | 102.5 | 106.1 | 102.1 | 103.1 | 103.2 | 106.1 | 105.9 | 101.8 | 101.9 | 1988 Nov |
| 101.6 | 101.5 | 102.4 | | | | | | | | | | |

5.4 EARNINGS AND HOURS

Average earnings and hours: manual employees: by industry †

| UNITED KINGDOM | Metal processing and manufacturing (21-22) | Mineral extraction and manufacturing (23-24) | Chemicals and man-made fibres (25-26) | Mechanical engineering (32) | Electrical and electronic engineering, etc (33-34) | Motor vehicles and parts (35) | Other transport equipment (36) | Metal goods and instrument engineering (31,37) | Food, drink and tobacco (41-42) | Textiles (43) |
|--|--|--|---------------------------------------|-----------------------------|--|-------------------------------|--------------------------------|--|---------------------------------|---------------|
| MALE (full-time on adult rates) | | | | | | | | | | |
| Weekly earnings | | | | | | | | | | |
| 1983 | 156.30 | 152.57 | 162.13 | 139.45 | 137.78 | 146.96 | 146.82 | 137.93 | 148.17 | 120.66 |
| 1984 | 168.84 | 162.96 | 173.63 | 152.37 | 145.73 | 159.01 | 159.05 | 148.45 | 161.86 | 128.59 |
| 1985 | 180.15 | 172.96 | 187.19 | 167.86 | 160.26 | 170.94 | 174.76 | 156.56 | 173.18 | 140.50 |
| 1986 | 198.21 | 184.98 | 201.37 | 176.15 | 167.36 | 184.09 | 186.36 | 168.16 | 186.47 | 148.48 |
| 1987 | 219.89 | 198.94 | 215.84 | 192.92 | 179.27 | 210.58 | 197.89 | 184.19 | 197.82 | 162.93 |
| 1988 | 238.17 | 216.29 | 234.67 | 212.22 | 196.04 | 226.97 | 213.22 | 197.33 | 211.36 | 170.37 |
| 1989 | 253.44 | 229.61 | 255.71 | 229.02 | 217.18 | 247.11 | 231.45 | 212.40 | 229.59 | 181.36 |
| Hours worked | | | | | | | | | | |
| 1983 | 41.7 | 45.1 | 42.8 | 41.7 | 41.9 | 41.0 | 41.1 | 42.4 | 45.2 | 43.9 |
| 1984 | 42.2 | 45.1 | 42.0 | 42.4 | 41.9 | 41.3 | 41.6 | 42.8 | 45.3 | 44.0 |
| 1985 | 41.9 | 45.3 | 42.7 | 43.0 | 42.3 | 40.4 | 42.1 | 42.9 | 45.1 | 44.2 |
| 1986 | 41.8 | 45.1 | 42.9 | 42.3 | 41.8 | 40.2 | 41.8 | 42.8 | 44.9 | 43.7 |
| 1987 | 42.8 | 45.3 | 43.3 | 43.6 | 42.6 | 41.8 | 42.3 | 43.6 | 45.0 | 44.5 |
| 1988 | 42.8 | 45.4 | 43.4 | 44.2 | 42.7 | 42.3 | 43.3 | 43.6 | 45.1 | 43.4 |
| 1989 | 42.7 | 45.0 | 43.6 | 43.8 | 43.3 | 42.3 | 42.8 | 43.3 | 45.0 | 42.8 |
| Hourly earnings | | | | | | | | | | |
| 1983 | 374.7 | 338.6 | 379.1 | 334.3 | 328.5 | 358.0 | 357.6 | 325.3 | 327.5 | 274.7 |
| 1984 | 400.3 | 361.4 | 403.5 | 359.3 | 347.9 | 395.1 | 382.4 | 347.0 | 356.9 | 292.2 |
| 1985 | 429.6 | 382.2 | 438.5 | 390.6 | 379.2 | 422.8 | 414.8 | 364.9 | 383.7 | 317.9 |
| 1986 | 473.6 | 410.5 | 469.1 | 416.1 | 400.6 | 457.8 | 445.9 | 392.6 | 415.7 | 340.0 |
| 1987 | 513.7 | 439.3 | 498.3 | 442.1 | 420.8 | 503.5 | 467.9 | 422.8 | 439.2 | 366.3 |
| 1988 | 556.2 | 476.4 | 541.3 | 479.7 | 459.5 | 536.8 | 492.6 | 452.7 | 468.3 | 392.7 |
| 1989 | 594.0 | 509.8 | 586.1 | 523.4 | 501.3 | 584.0 | 541.3 | 490.5 | 509.9 | 424.1 |
| FEMALE (full-time on adult rates) | | | | | | | | | | |
| Weekly earnings | | | | | | | | | | |
| 1983 | 92.82 | 92.40 | 101.21 | 97.96 | 97.18 | 109.56 | 101.72 | 94.00 | 99.58 | 77.56 |
| 1984 | 103.02 | 99.79 | 110.09 | 106.16 | 102.51 | 117.14 | 110.70 | 99.41 | 106.35 | 82.97 |
| 1985 | 111.45 | 106.43 | 118.44 | 105.55 | 103.55 | 126.39 | 114.20 | 105.55 | 114.20 | 89.52 |
| 1986 | 113.84 | 112.92 | 130.58 | 125.38 | 117.27 | 140.86 | 127.86 | 115.19 | 123.21 | 94.47 |
| 1987 | 124.44 | 121.14 | 137.88 | 131.67 | 127.08 | 155.14 | 138.76 | 123.99 | 130.64 | 102.13 |
| 1988 | 137.36 | 131.60 | 147.87 | 147.78 | 139.18 | 174.17 | 151.51 | 133.24 | 144.28 | 110.05 |
| 1989 | 144.26 | 139.90 | 164.11 | 159.79 | 148.50 | 197.97 | 166.95 | 145.28 | 156.58 | 117.87 |
| Hours worked | | | | | | | | | | |
| 1983 | 38.5 | 38.4 | 38.2 | 38.7 | 38.1 | 38.5 | 37.7 | 38.3 | 39.1 | 38.1 |
| 1984 | 38.8 | 38.5 | 38.5 | 38.5 | 38.3 | 38.5 | 38.3 | 37.9 | 38.8 | 38.4 |
| 1985 | 38.5 | 38.4 | 38.5 | 39.0 | 38.6 | 38.1 | 38.2 | 38.1 | 38.7 | 37.9 |
| 1986 | 38.9 | 38.1 | 39.1 | 38.8 | 38.9 | 38.0 | 38.9 | 38.7 | 39.0 | 37.6 |
| 1987 | 39.0 | 38.8 | 39.1 | 39.4 | 39.0 | 39.0 | 39.4 | 39.3 | 38.7 | 37.8 |
| 1988 | 39.4 | 38.8 | 39.8 | 40.0 | 39.6 | 40.8 | 39.6 | 39.4 | 39.7 | 37.8 |
| 1989 | 39.6 | 38.8 | 40.0 | 39.7 | 39.5 | 40.5 | 39.0 | 39.0 | 40.1 | 37.4 |
| Hourly earnings | | | | | | | | | | |
| 1983 | 240.8 | 240.7 | 264.7 | 253.1 | 254.8 | 284.7 | 269.8 | 245.7 | 254.9 | 203.7 |
| 1984 | 265.4 | 259.0 | 286.1 | 275.6 | 267.9 | 304.6 | 288.9 | 262.4 | 274.2 | 215.8 |
| 1985 | 289.2 | 277.0 | 308.0 | 302.9 | 284.3 | 331.6 | 331.2 | 277.3 | 295.0 | 235.9 |
| 1986 | 293.0 | 296.1 | 333.9 | 323.0 | 301.5 | 370.9 | 328.3 | 297.3 | 316.1 | 251.4 |
| 1987 | 319.2 | 312.4 | 352.5 | 334.4 | 326.0 | 397.9 | 352.3 | 315.8 | 337.7 | 270.1 |
| 1988 | 348.8 | 339.0 | 371.5 | 369.6 | 351.5 | 427.4 | 383.0 | 338.5 | 363.5 | 291.0 |
| 1989 | 364.2 | 360.6 | 410.6 | 402.6 | 375.6 | 489.0 | 427.7 | 372.5 | 390.0 | 315.3 |
| ALL (full-time on adult rates) | | | | | | | | | | |
| Weekly earnings | | | | | | | | | | |
| 1983 | 154.05 | 145.59 | 149.79 | 136.85 | 122.74 | 144.12 | 144.76 | 128.18 | 134.32 | 102.01 |
| 1984 | 166.50 | 155.58 | 161.37 | 149.78 | 129.34 | 156.22 | 156.85 | 137.66 | 146.47 | 108.56 |
| 1985 | 177.90 | 165.23 | 174.30 | 165.16 | 142.68 | 167.87 | 172.71 | 145.58 | 156.17 | 118.15 |
| 1986 | 195.68 | 175.69 | 187.43 | 173.36 | 148.97 | 181.07 | 183.24 | 157.31 | 168.55 | 124.66 |
| 1987 | 216.75 | 189.58 | 201.11 | 189.24 | 159.36 | 206.97 | 195.23 | 172.10 | 178.69 | 135.89 |
| 1988 | 234.83 | 205.75 | 217.86 | 207.98 | 174.46 | 223.16 | 210.12 | 184.24 | 192.27 | 143.59 |
| 1989 | 250.12 | 218.09 | 237.12 | 224.52 | 190.97 | 243.88 | 228.53 | 197.81 | 209.25 | 153.67 |
| Hours worked | | | | | | | | | | |
| 1983 | 41.6 | 44.3 | 41.8 | 41.5 | 40.5 | 40.9 | 40.9 | 41.5 | 43.5 | 41.4 |
| 1984 | 42.1 | 44.3 | 42.2 | 42.2 | 40.5 | 41.1 | 41.4 | 41.7 | 43.5 | 41.6 |
| 1985 | 41.8 | 44.5 | 41.9 | 42.8 | 41.0 | 40.3 | 42.0 | 41.9 | 43.3 | 41.5 |
| 1986 | 41.8 | 44.2 | 42.2 | 42.1 | 40.7 | 40.1 | 41.6 | 42.0 | 43.2 | 41.0 |
| 1987 | 42.7 | 44.5 | 42.5 | 43.4 | 41.2 | 41.6 | 42.2 | 42.7 | 43.2 | 41.5 |
| 1988 | 42.7 | 44.6 | 42.7 | 44.0 | 41.5 | 42.2 | 43.1 | 42.7 | 43.6 | 40.9 |
| 1989 | 42.6 | 44.2 | 42.9 | 43.5 | 41.9 | 42.2 | 42.6 | 42.4 | 43.7 | 40.4 |
| Hourly earnings | | | | | | | | | | |
| 1983 | 370.3 | 328.8 | 357.9 | 329.6 | 302.8 | 352.8 | 353.9 | 309.0 | 308.9 | 246.4 |
| 1984 | 395.9 | 351.0 | 382.8 | 355.1 | 319.3 | 380.1 | 378.5 | 330.1 | 336.5 | 261.2 |
| 1985 | 425.4 | 371.6 | 416.0 | 386.2 | 348.1 | 416.9 | 411.6 | 347.8 | 360.8 | 285.0 |
| 1986 | 468.6 | 397.8 | 444.4 | 411.4 | 365.8 | 452.0 | 440.0 | 374.6 | 390.2 | 304.2 |
| 1987 | 507.8 | 426.0 | 473.0 | 436.2 | 386.5 | 497.1 | 463.1 | 403.1 | 413.3 | 327.4 |
| 1988 | 549.9 | 461.5 | 510.6 | 473.1 | 420.4 | 529.1 | 487.5 | 431.2 | 441.2 | 351.0 |
| 1989 | 587.5 | 493.0 | 552.9 | 516.2 | 456.0 | 578.0 | 536.6 | 466.9 | 479.2 | 380.2 |

† More detailed results were published in an article in the May 1990 issue of *Employment Gazette*. Previous articles can be found in the April 1989, April 1988, March 1987 issues and in February issues for earlier years.

5.5 EARNINGS

Index of average earnings: non-manual workers

| GREAT BRITAIN April of each year | Manufacturing industries | | | | | | | | | |
|-------------------------------------|--------------------------|-------|-------|-------|-------|-------|--------|--------|--------|--|
| | Weights | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | |
| April 1970=100 | | | | | | | | | | |
| FULL TIME ADULTS* | | | | | | | | | | |
| Men | 699 | 547.3 | 604.5 | 657.5 | 724.7 | 776.8 | 854.3 | 939.4 | 1032.0 | |
| Women | 311 | 681.4 | 743.9 | 807.2 | 869.4 | 947.0 | 1039.4 | 1162.5 | 1287.5 | |
| Men and women | 1,000 | 569.3 | 627.3 | 682.0 | 748.4 | 804.6 | 883.7 | 975.9 | 1073.8 | |

* Men aged 21 and over, and women aged 18 and over, whose pay was not affected by absence.
† Adjusted for change in Standard Industrial Classification.

EARNING AND HOURS 5.4

Average earnings and hours: manual employees: by industry †

| Leather, footwear and clothing (44-45) | Timber and wooden furniture (46) | Paper products, printing and publishing (47) | Rubber, plastics and other manufacturing (48-49) | All manufacturing industries (21-49) | Electricity, gas, other energy and water supply (15-17) | Construction (50) | Transport and communication (71-72, 75-77,79) | All industries covered (SIC 1980 Class) |
|--|----------------------------------|--|--|--------------------------------------|---|-------------------|---|---|
| 113.94 | 133.35 | 184.22 | 140.51 | 146.19 | 169.13 | 139.99 | 162.43 | £ 148.63 |
| 119.69 | 139.92 | 198.43 | 151.41 | 157.50 | 179.77 | 147.80 | 173.32 | 159.30 |
| 129.72 | 154.00 | 214.42 | 162.57 | 170.58 | 193.34 | 160.37 | ... | ... |
| 134.81 | 163.40 | 235.17 | 177.70 | 182.25 | 208.70 | 171.25 | ... | ... |
| 142.55 | 174.76 | 253.77 | 190.88 | 197.92 | 222.22 | 180.62 | ... | ... |
| 153.01 | 186.54 | 269.67 | 207.04 | 213.59 | 237.16 | 200.01 | ... | ... |
| 166.76 | 193.08 | 284.81 | 219.21 | 229.87 | 262.63 | 220.12 | ... | ... |
| 42.0 | 43.0 | 42.1 | 43.1 | 42.5 | 40.8 | 43.6 | 46.5 | Pence 43.3 |
| 41.8 | 42.9 | 42.5 | 43.3 | 42.8 | 40.7 | 43.3 | 46.7 | 43.4 |
| 42.0 | 44.1 | 42.4 | 43.4 | 43.0 | 41.1 | 44.0 | ... | ... |
| 41.7 | 43.6 | 42.1 | 43.4 | 42.7 | 41.3 | 44.0 | ... | ... |
| 42.0 | 44.4 | 43.0 | 43.7 | 43.5 | 41.4 | 44.1 | ... | ... |
| 41.5 | 43.8 | 42.9 | 43.7 | 43.6 | 41.7 | 44.6 | ... | ... |
| 41.4 | 42.4 | 42.9 | 43.3 | 43.4 | 41.9 | 45.2 | ... | ... |
| 271.6 | 309.8 | 437.7 | 325.9 | 343.6 | 415.0 | 321.2 | 349.5 | Pence 343.5 |
| 286.5 | 326.3 | 467.1 | 349.7 | 367.7 | 441.5 | 341.4 | 371.2 | 366.7 |
| 309.0 | 348.9 | 506.1 | 374.5 | 397.1 | 470.0 | 364.8 | ... | ... |
| 323.6 | 374.7 | 558.6 | 409.6 | 426.8 | 504.9 | 389.3 | ... | ... |
| 339.7 | 393.9 | 590.7 | 436.3 | 455.1 | 536.3 | 409.4 | ... | ... |
| 368.4 | 425.4 | 628.1 | 473.6 | 489.6 | 568.1 | 448.3 | ... | ... |
| 403.1 | 455.7 | 663.6 | 506.8 | 529.6 | 627.1 | 487.4 | ... | ... |
| 73.60 | 97.36 | 112.07 | 87.52 | 90.32 | 112.46 | 77.98 | 118.08 | £ 91.26 |
| 78.58 | 102.63 | 119.71 | 92.48 | 96.30 | 126.00 | 87.81 | 126.69 | 97.34 |
| 85.22 | 113.18 | 129.16 | 98.23 | 103.21 | 124.17 | 95.86 | ... | ... |
| 89.55 | 121.09 | 139.81 | 107.39 | 110.48 | 124.49 | 98.55 | ... | ... |
| 96.51 | 128.43 | 152.00 | 113.63 | 11 | | | | |

5.6 EARNINGS AND HOURS

Average weekly and hourly earnings and hours: full-time manual and non-manual employees on adult rates

| GREAT BRITAIN | | MANUFACTURING INDUSTRIES* | | | | ALL INDUSTRIES AND SERVICES | | | | | |
|------------------------|--|---|---|-------|---|---|---|---|-------|---|---|
| | | Weekly earnings (£) | | Hours | Hourly earnings (£) | | Weekly earnings (£) | | Hours | Hourly earnings (£) | |
| | | excluding those whose pay was affected by absence | | | including overtime pay and overtime hours | | excluding those whose pay was affected by absence | | | including overtime pay and overtime hours | |
| | | including those whose pay was affected by absence | excluding those whose pay was affected by absence | | including overtime pay and overtime hours | excluding overtime pay and overtime hours | including those whose pay was affected by absence | excluding those whose pay was affected by absence | | including overtime pay and overtime hours | excluding overtime pay and overtime hours |
| April of each year | | | | | | | | | | | |
| ADULTS | | | | | | | | | | | |
| Manual occupations | | | | | | | | | | | |
| 1983 | | 130.0 | 135.0 | 42.9 | 3.14 | 3.07 | 129.5 | 132.7 | 43.1 | 3.08 | 3.00 |
| 1984 | | 141.0 | 146.8 | 43.5 | 3.37 | 3.28 | 139.0 | 143.0 | 43.5 | 3.29 | 3.20 |
| 1985 | | 153.5 | 159.2 | 43.7 | 3.64 | 3.51 | 149.1 | 153.0 | 43.7 | 3.51 | 3.40 |
| 1986 | | 163.9 | 168.6 | 43.7 | 3.88 | 3.75 | 159.5 | 163.2 | 43.6 | 3.75 | 3.63 |
| 1987 | | 175.2 | 181.1 | 43.8 | 4.13 | 3.99 | 169.4 | 173.5 | 43.8 | 3.98 | 3.85 |
| 1988 | | 188.7 | 195.5 | 44.3 | 4.41 | 4.24 | 182.2 | 187.2 | 44.2 | 4.25 | 4.11 |
| 1989 | | 204.1 | 212.1 | 44.5 | 4.76 | 4.58 | 203.2 | 203.2 | 44.4 | 4.59 | 4.44 |
| 1990 | | 223.3 | 231.1 | 44.3 | 5.20 | 5.00 | 216.2 | 221.2 | 44.3 | 5.01 | 4.84 |
| Non-manual occupations | | | | | | | | | | | |
| 1983 | | 167.1 | 168.5 | 38.5 | 4.30 | 4.28 | 157.7 | 159.1 | 37.5 | 4.16 | 4.14 |
| 1984 | | 184.1 | 186.1 | 38.7 | 4.73 | 4.71 | 170.5 | 172.2 | 37.6 | 4.49 | 4.47 |
| 1985 | | 200.0 | 201.5 | 38.8 | 5.11 | 5.08 | 182.9 | 184.6 | 37.7 | 4.79 | 4.76 |
| 1986 | | 220.3 | 221.6 | 38.7 | 5.61 | 5.58 | 199.1 | 200.9 | 37.7 | 5.22 | 5.19 |
| 1987 | | 235.7 | 237.6 | 38.8 | 5.99 | 5.97 | 215.0 | 217.4 | 37.8 | 5.63 | 5.60 |
| 1988 | | 258.4 | 260.3 | 38.9 | 6.52 | 6.49 | 237.9 | 240.7 | 37.9 | 6.22 | 6.19 |
| 1989 | | 284.3 | 286.5 | 39.0 | 7.19 | 7.17 | 261.9 | 264.9 | 37.9 | 6.89 | 6.83 |
| 1990 | | 313.3 | 315.1 | 38.9 | 7.89 | 7.86 | 288.4 | 291.2 | 37.9 | 7.51 | 7.49 |
| All occupations | | | | | | | | | | | |
| 1983 | | 142.2 | 147.0 | 41.4 | 3.52 | 3.47 | 144.5 | 147.4 | 40.1 | 3.63 | 3.60 |
| 1984 | | 155.2 | 160.8 | 41.9 | 3.81 | 3.75 | 155.8 | 159.3 | 40.3 | 3.90 | 3.87 |
| 1985 | | 169.2 | 174.7 | 41.9 | 4.12 | 4.05 | 167.4 | 170.0 | 40.4 | 4.17 | 4.13 |
| 1986 | | 183.1 | 188.6 | 41.9 | 4.44 | 4.38 | 181.2 | 184.7 | 40.4 | 4.51 | 4.47 |
| 1987 | | 196.0 | 202.0 | 42.0 | 4.74 | 4.68 | 194.9 | 198.9 | 40.4 | 4.85 | 4.81 |
| 1988 | | 212.7 | 219.4 | 42.3 | 5.09 | 5.02 | 213.6 | 218.4 | 40.6 | 5.29 | 5.26 |
| 1989 | | 231.7 | 239.5 | 42.5 | 5.55 | 5.48 | 234.3 | 239.7 | 40.7 | 5.81 | 5.79 |
| 1990 | | 255.1 | 262.8 | 42.4 | 6.09 | 6.01 | 258.0 | 263.1 | 40.5 | 6.37 | 6.34 |
| MEN | | | | | | | | | | | |
| Manual occupations | | | | | | | | | | | |
| 1983 | | 141.0 | 145.5 | 43.6 | 3.33 | 3.26 | 138.4 | 141.6 | 43.8 | 3.23 | 3.15 |
| 1984 | | 153.6 | 158.9 | 44.4 | 3.58 | 3.49 | 148.8 | 152.7 | 44.3 | 3.45 | 3.36 |
| 1985 | | 167.5 | 172.6 | 44.6 | 3.87 | 3.74 | 159.8 | 163.6 | 44.5 | 3.68 | 3.57 |
| 1986 | | 178.4 | 183.4 | 44.5 | 4.12 | 3.99 | 170.9 | 174.4 | 44.5 | 3.93 | 3.81 |
| 1987 | | 191.2 | 195.9 | 44.7 | 4.38 | 4.24 | 182.0 | 185.5 | 44.6 | 4.17 | 4.04 |
| 1988 | | 206.8 | 212.3 | 45.2 | 4.69 | 4.52 | 196.3 | 200.6 | 45.0 | 4.46 | 4.32 |
| 1989 | | 223.8 | 230.6 | 45.5 | 5.06 | 4.89 | 212.9 | 217.8 | 45.3 | 4.81 | 4.66 |
| 1990 | | 243.7 | 250.0 | 45.2 | 5.51 | 5.32 | 233.1 | 237.2 | 45.2 | 5.25 | 5.09 |
| Non-manual occupations | | | | | | | | | | | |
| 1983 | | 191.4 | 192.9 | 39.1 | 4.87 | 4.87 | 190.6 | 191.8 | 38.4 | 4.95 | 4.94 |
| 1984 | | 211.7 | 213.5 | 39.3 | 5.38 | 5.37 | 207.3 | 209.0 | 38.5 | 5.37 | 5.36 |
| 1985 | | 230.7 | 232.0 | 39.3 | 5.82 | 5.81 | 223.5 | 225.0 | 38.6 | 5.75 | 5.73 |
| 1986 | | 254.4 | 255.7 | 39.3 | 6.41 | 6.40 | 243.4 | 244.9 | 38.6 | 6.27 | 6.26 |
| 1987 | | 271.9 | 273.7 | 39.4 | 6.84 | 6.84 | 263.9 | 265.9 | 38.7 | 6.80 | 6.79 |
| 1988 | | 299.1 | 300.5 | 39.4 | 7.45 | 7.44 | 292.1 | 294.1 | 38.7 | 7.49 | 7.48 |
| 1989 | | 329.6 | 331.5 | 39.6 | 8.22 | 8.23 | 321.3 | 323.6 | 38.8 | 8.23 | 8.24 |
| 1990 | | 362.3 | 364.1 | 39.6 | 9.03 | 9.04 | 352.9 | 354.9 | 38.7 | 9.02 | 9.02 |
| All occupations | | | | | | | | | | | |
| 1983 | | 156.4 | 161.2 | 42.2 | 3.78 | 3.75 | 161.1 | 164.7 | 41.4 | 3.93 | 3.91 |
| 1984 | | 171.2 | 176.8 | 42.8 | 4.10 | 4.06 | 174.3 | 178.8 | 41.7 | 4.23 | 4.21 |
| 1985 | | 187.2 | 192.6 | 42.9 | 4.44 | 4.39 | 187.9 | 192.4 | 41.9 | 4.53 | 4.50 |
| 1986 | | 202.3 | 207.8 | 42.9 | 4.79 | 4.74 | 203.4 | 207.5 | 41.8 | 4.89 | 4.87 |
| 1987 | | 217.0 | 222.3 | 43.0 | 5.11 | 5.07 | 219.4 | 224.0 | 41.9 | 5.27 | 5.26 |
| 1988 | | 236.3 | 242.3 | 43.3 | 5.44 | 5.40 | 240.6 | 245.8 | 42.1 | 5.74 | 5.73 |
| 1989 | | 257.3 | 264.6 | 43.6 | 5.98 | 5.94 | 263.5 | 269.5 | 42.3 | 6.28 | 6.29 |
| 1990 | | 282.2 | 289.2 | 43.4 | 6.55 | 6.50 | 290.2 | 295.6 | 42.2 | 6.88 | 6.89 |
| WOMEN | | | | | | | | | | | |
| Manual occupations | | | | | | | | | | | |
| 1983 | | 86.7 | 90.4 | 39.7 | 2.28 | 2.25 | 85.8 | 88.1 | 39.3 | 2.25 | 2.23 |
| 1984 | | 91.9 | 96.0 | 39.9 | 2.41 | 2.38 | 90.8 | 93.5 | 39.4 | 2.38 | 2.35 |
| 1985 | | 100.1 | 104.5 | 40.0 | 2.62 | 2.57 | 98.2 | 101.3 | 39.5 | 2.57 | 2.53 |
| 1986 | | 107.0 | 111.6 | 40.0 | 2.79 | 2.75 | 104.5 | 107.5 | 39.5 | 2.73 | 2.69 |
| 1987 | | 113.8 | 119.6 | 40.3 | 2.97 | 2.92 | 111.4 | 115.3 | 39.7 | 2.92 | 2.87 |
| 1988 | | 121.2 | 127.9 | 40.5 | 3.16 | 3.10 | 118.8 | 123.6 | 39.8 | 3.11 | 3.06 |
| 1989 | | 131.2 | 138.2 | 40.4 | 3.42 | 3.35 | 129.7 | 134.9 | 39.9 | 3.39 | 3.33 |
| 1990 | | 145.2 | 152.8 | 40.5 | 3.77 | 3.69 | 142.2 | 148.0 | 39.8 | 3.72 | 3.66 |
| Non-manual occupations | | | | | | | | | | | |
| 1983 | | 106.2 | 107.0 | 37.2 | 2.85 | 2.84 | 115.1 | 116.1 | 36.5 | 3.13 | 3.12 |
| 1984 | | 115.8 | 117.2 | 37.4 | 3.11 | 3.09 | 123.0 | 124.3 | 36.5 | 3.34 | 3.33 |
| 1985 | | 125.5 | 126.8 | 37.4 | 3.37 | 3.35 | 132.4 | 133.8 | 36.6 | 3.59 | 3.58 |
| 1986 | | 135.8 | 136.7 | 37.4 | 3.63 | 3.61 | 144.3 | 145.7 | 36.7 | 3.91 | 3.89 |
| 1987 | | 147.7 | 149.1 | 37.5 | 3.92 | 3.89 | 155.4 | 157.2 | 36.8 | 4.18 | 4.16 |
| 1988 | | 161.6 | 163.3 | 37.6 | 4.20 | 4.28 | 172.9 | 175.5 | 36.9 | 4.68 | 4.65 |
| 1989 | | 181.3 | 182.8 | 37.6 | 4.82 | 4.80 | 192.5 | 195.0 | 36.9 | 5.22 | 5.20 |
| 1990 | | 201.6 | 202.8 | 37.6 | 5.31 | 5.29 | 213.0 | 215.5 | 36.9 | 5.76 | 5.73 |
| All occupations | | | | | | | | | | | |
| 1983 | | 94.7 | 97.9 | 38.6 | 2.53 | 2.51 | 107.6 | 109.5 | 37.2 | 2.91 | 2.90 |
| 1984 | | 101.7 | 105.5 | 38.8 | 2.71 | 2.69 | 114.9 | 117.2 | 37.2 | 3.10 | 3.09 |
| 1985 | | 110.6 | 114.7 | 38.8 | 2.94 | 2.92 | 123.9 | 126.4 | 37.3 | 3.34 | 3.32 |
| 1986 | | 119.2 | 123.2 | 38.8 | 3.16 | 3.13 | 134.7 | 137.2 | 37.3 | 3.63 | 3.61 |
| 1987 | | 128.2 | 133.4 | 39.0 | 3.39 | 3.36 | 144.9 | 148.1 | 37.5 | 3.88 | 3.86 |
| 1988 | | 138.4 | 144.3 | 39.2 | 3.66 | 3.62 | 160.1 | 164.2 | 37.6 | 4.31 | 4.29 |
| 1989 | | 152.7 | 159.1 | 39.1 | 4.04 | 4.00 | 178.1 | 182.3 | 37.6 | 4.80 | 4.78 |
| 1990 | | 170.3 | 177.1 | 39.1 | 4.48 | 4.44 | 197.0 | 201.5 | 37.5 | 5.30 | 5.28 |

Note: New EarningsSurvey estimates.
* Results for manufacturing industries relate to divisions 2, 3 and 4 of the 1980 Standard Industrial Classifications.

LABOUR COSTS 5.7

All employees: main industrial sectors and selected industries

| GREAT BRITAIN | | Total labour costs * (pence per hour) | Percentage shares of labour costs * † | | | | | | |
|---|--|---------------------------------------|---------------------------------------|--------------------|---------------------|-----------------------------------|---------------------|--------------------------|------|
| SIC 1980 | | | Total wages and salaries | National insurance | Redundancy payments | Voluntary social welfare payments | Subsidised services | All other labour costs ‡ | |
| Manufacturing | | 1975 | 161.68 | 88.1 | 6.5 | 0.6 | 3.9 | 1.1 | -0.2 |
| | | 1978 | 244.54 | 84.3 | 8.5 | 0.5 | 4.8 | 1.3 | 0.6 |
| | | 1981 | 394.34 | 82.1 | 9.0 | 2.1 | 5.2 | 1.3 | 0.3 |
| | | 1984 | 509.80 | 84.0 | 7.4 | 1.3 | 5.3 | 1.3 | 0.7 |
| | | 1985 | 555.90 | 84.4 | 6.9 | 1.6 | 5.1 | 1.2 | 0.8 |
| | | 1986 | 597.20 | 84.2 | 6.8 | 2.2 | 4.7 | 1.2 | 0.8 |
| | | 1987 | 641.20 | 84.8 | 6.9 | 1.8 | 4.5 | 1.2 | 0.8 |
| | | 1988 | 692.35 | 85.2 | 7.0 | 1.6 | 4.2 | 1.1 | 0.9 |
| | | 1989 | 751.50 | 85.3 | 7.1 | 1.4 | 4.2 | 1.1 | 0.9 |
| Energy (excl. coal) and water supply** | | 1975 | 217.22 | 82.9 | 6.0 | 0.6 | 8.5 | 1.2 | 0.8 |
| | | 1978 | 324.00 | 78.2 | 6.9 | 0.4 | 12.2 | 1.3 | 1.0 |
| | | 1981 | 595.10 | 75.8 | 7.0 | 1.9 | 13.1 | 1.3 | 0.9 |
| | | 1984 | 811.41 | 77.7 | 5.5 | 1.9 | 12.1 | 1.8 | 1.1 |
| | | 1985 | 847.50 | 78.4 | 5.5 | 2.6 | 10.7 | 1.7 | 1.1 |
| | | 1986 | 919.90 | 75.8 | 5.3 | 7.1 | 9.1 | 1.6 | 1.1 |
| | | 1987 | 924.80 | 79.5 | 5.6 | 3.8 | 8.3 | 1.6 | 1.2 |
| | | 1988 | 937.89 | 81.9 | 6.2 | 1.6 | 7.4 | 1.7 | 1.3 |
| | | 1989 | 1,028.20 | 82.1 | 6.2 | 1.5 | 7.4 | 1.6 | 1.2 |
| Construction | | 1975 | 156.95 | 90.2 | 6.3 | 0.2 | 1.7 | 0.7 | 0.9 |
| | | 1978 | 222.46 | 86.8 | 9.1 | 0.2 | 2.3 | 0.8 | 0.8 |
| | | 1981 | 357.43 | 85.0 | 9.9 | 0.6 | 2.8 | 0.8 | 0.9 |
| | | 1984 | 475.64 | 86.0 | 7.7 | 0.6 | 4.1 | 0.6 | 1.1 |
| | | 1985 | 504.70 | 86.4 | 7.7 | 0.5 | 3.8 | 0.6 | 1.0 |
| | | 198 | | | | | | | |

5.8 UNIT WAGE COSTS*

All employees: index for main industrial sectors

| GREAT BRITAIN | SIC 1980 | THOUSAND | | | | | | |
|----------------------|----------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|-------------------------------------|-------------------------------------|
| | | Manufacturing | Energy and water supply | Production industries | Construction | Production and construction industries | Whole economy | Per cent change from a year earlier |
| | | Per cent change from a year earlier | Per cent change from a year earlier | Per cent change from a year earlier | Per cent change from a year earlier | Per cent change from a year earlier | Per cent change from a year earlier | Per cent change from a year earlier |
| 1985 = 100 | | | | | | | | |
| 1980 | 80.1 | 22.3 | 102.4 | 86.2 | 81.3 | 85.0 | 76.1 | 22.7 |
| 1981 | 87.5 | 9.3 | 107.3 | 92.0 | 93.4 | 91.8 | 83.4 | 9.6 |
| 1982 | 91.2 | 4.2 | 107.2 | 94.1 | 91.3 | 93.4 | 87.4 | 4.8 |
| 1983 | 91.6 | 0.4 | 101.0 | 92.6 | 92.6 | 92.3 | 90.5 | 3.5 |
| 1984 | 94.5 | 3.2 | 87.0 | 95.6 | 96.7 | 95.7 | 94.8 | 4.8 |
| 1985 | 100.0 | 5.8 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 5.5 |
| 1986 | 104.2 | 4.2 | 99.2 | 103.6 | 103.0 | 103.7 | 105.6 | 5.6 |
| 1987 | 106.0 | 2.0 | 100.3 | 106.1 | 110.0 | 107.1 | 110.6 | 4.7 |
| 1988 | 108.9 | 2.7 | 107.8 | 110.3 | 119.0 | 112.3 | 118.1 | 6.8 |
| 1989 | 114.3 | 5.0 | .. | .. | .. | .. | 129.0 | 9.2 |
| 1985 Q1 | 96.9 | 5.1 | .. | .. | .. | .. | 97.8 | 6.3 |
| Q2 | 98.3 | 5.2 | .. | .. | .. | .. | 98.5 | 4.8 |
| Q3 | 101.0 | 6.2 | .. | .. | .. | .. | 101.3 | 6.0 |
| Q4 | 103.8 | 6.6 | .. | .. | .. | .. | 102.4 | 4.9 |
| 1986 Q1 | 104.9 | 8.3 | .. | .. | .. | .. | 103.8 | 6.1 |
| Q2 | 104.2 | 6.0 | .. | .. | .. | .. | 105.3 | 6.9 |
| Q3 | 104.0 | 3.0 | .. | .. | .. | .. | 106.1 | 4.7 |
| Q4 | 103.7 | -0.1 | .. | .. | .. | .. | 107.1 | 4.6 |
| 1987 Q1 | 105.6 | 0.7 | .. | .. | .. | .. | 108.1 | 4.1 |
| Q2 | 105.2 | 1.0 | .. | .. | .. | .. | 110.0 | 4.5 |
| Q3 | 105.4 | 1.3 | .. | .. | .. | .. | 111.1 | 4.7 |
| Q4 | 107.6 | 3.8 | .. | .. | .. | .. | 113.3 | 5.8 |
| 1988 Q1 | 107.6 | 1.9 | .. | .. | .. | .. | 114.7 | 6.1 |
| Q2 | 109.3 | 3.9 | .. | .. | .. | .. | 117.0 | 6.4 |
| Q3 | 108.3 | 2.8 | .. | .. | .. | .. | 119.0 | 7.1 |
| Q4 | 110.4 | 2.6 | .. | .. | .. | .. | 121.9 | 7.6 |
| 1989 Q1 | 110.9 | 3.1 | .. | .. | .. | .. | 124.2 | 8.3 |
| Q2 | 113.4 | 3.8 | .. | .. | .. | .. | 127.9 | 9.3 |
| Q3 | 115.1 | 6.3 | .. | .. | .. | .. | 130.4 | 9.6 |
| Q4 | 118.0 | 6.9 | .. | .. | .. | .. | 133.7 | 9.7 |
| 1990 Q1 | 119.9 | 8.1 | .. | .. | .. | .. | 136.1 | 9.6 |
| Q2 | 121.6 | 7.2 | .. | .. | .. | .. | 140.2 | 9.6 |
| 1989 Jan | 110.0 | 4.3 | .. | .. | .. | .. | .. | .. |
| Feb | 111.1 | 1.9 | .. | .. | .. | .. | .. | .. |
| Mar | 111.6 | 3.0 | .. | .. | .. | .. | .. | .. |
| Apr | 112.7 | 2.2 | .. | .. | .. | .. | .. | .. |
| May | 113.1 | 4.0 | .. | .. | .. | .. | .. | .. |
| June | 114.2 | 4.9 | .. | .. | .. | .. | .. | .. |
| July | 114.5 | 6.1 | .. | .. | .. | .. | .. | .. |
| Aug | 114.7 | 5.6 | .. | .. | .. | .. | .. | .. |
| Sept | 116.2 | 7.2 | .. | .. | .. | .. | .. | .. |
| Oct | 117.0 | 7.1 | .. | .. | .. | .. | .. | .. |
| Nov | 118.5 | 7.2 | .. | .. | .. | .. | .. | .. |
| Dec | 118.3 | 6.2 | .. | .. | .. | .. | .. | .. |
| 1990 Jan | 118.7 | 7.9 | .. | .. | .. | .. | .. | .. |
| Feb | 120.7 | 8.6 | .. | .. | .. | .. | .. | .. |
| Mar | 120.4 | 7.9 | .. | .. | .. | .. | .. | .. |
| Apr | 120.6 | 7.0 | .. | .. | .. | .. | .. | .. |
| May | 121.1 | 7.1 | .. | .. | .. | .. | .. | .. |
| June | 123.3 | 8.0 | .. | .. | .. | .. | .. | .. |
| July | 124.1 | 8.4 | .. | .. | .. | .. | .. | .. |
| Aug | 125.8 | 9.7 | .. | .. | .. | .. | .. | .. |
| Three months ending: | | | | | | | | |
| 1989 Jan | 110.6 | 3.2 | .. | .. | .. | .. | .. | .. |
| Feb | 110.8 | 2.8 | .. | .. | .. | .. | .. | .. |
| Mar | 110.9 | 3.1 | .. | .. | .. | .. | .. | .. |
| Apr | 111.8 | 2.4 | .. | .. | .. | .. | .. | .. |
| May | 112.5 | 3.1 | .. | .. | .. | .. | .. | .. |
| June | 113.4 | 3.8 | .. | .. | .. | .. | .. | .. |
| July | 113.9 | 5.0 | .. | .. | .. | .. | .. | .. |
| Aug | 114.5 | 5.5 | .. | .. | .. | .. | .. | .. |
| Sept | 115.1 | 6.3 | .. | .. | .. | .. | .. | .. |
| Oct | 116.0 | 6.7 | .. | .. | .. | .. | .. | .. |
| Nov | 117.2 | 7.2 | .. | .. | .. | .. | .. | .. |
| Dec | 118.0 | 6.9 | .. | .. | .. | .. | .. | .. |
| 1990 Jan | 118.5 | 7.1 | .. | .. | .. | .. | .. | .. |
| Feb | 119.2 | 7.6 | .. | .. | .. | .. | .. | .. |
| Mar | 119.9 | 8.1 | .. | .. | .. | .. | .. | .. |
| Apr | 120.6 | 7.8 | .. | .. | .. | .. | .. | .. |
| May | 120.7 | 7.3 | .. | .. | .. | .. | .. | .. |
| June | 121.6 | 7.2 | .. | .. | .. | .. | .. | .. |
| July | 122.8 | 7.8 | .. | .. | .. | .. | .. | .. |
| Aug | 124.4 | 8.7 | .. | .. | .. | .. | .. | .. |

Source: Central Statistical Office.
 Note: Manufacturing is based on seasonally adjusted monthly statistics of average earnings, employees in employment and output. Other sectors are based on national accounts data of wages and salaries, employment and output.
 * Wages and salaries per unit of output.

EARNINGS 5.9

Selected countries: wages per head: manufacturing (manual workers)

| THOUSAND | Indices 1985 = 100 | | | | | | | | | | | | | |
|-----------------------------|--------------------|---------|--------|---------|--------|--------------|--------|----------------|-------|---------|-------------|-------------|---------|---------------|
| | Great Britain | Belgium | Canada | Denmark | France | Germany (FR) | Greece | Irish Republic | Italy | Japan | Netherlands | Spain | Sweden | United States |
| | (1) (2) | (7) (8) | (8) | (6) (8) | (4) | (8) | (8) | (8) | (4) | (2) (5) | (4) | (2) (8) (9) | (6) (8) | (8) (10) |
| Annual averages | | | | | | | | | | | | | | |
| 1980 | 61.5 | 75 | 70 | 70.9 | 59.8 | 82 | 33 | 56 | 47.0 | .. | 83 | .. | 66.0 | 76 |
| 1981 | 69.6 | 83 | 79 | 77.7 | 67.2 | 86 | 41 | 65 | 57.8 | .. | 86 | .. | 72.9 | 84 |
| 1982 | 77.4 | 88 | 88 | 85.4 | 78.9 | 90 | 55 | 74 | 67.7 | .. | 92 | .. | 78.7 | 89 |
| 1983 | 84.4 | 92 | 92 | 91.0 | 87.8 | 93 | 68 | 83 | 80.9 | .. | 94 | .. | 84.9 | 92 |
| 1984 | 91.7 | 96 | 96 | 95.3 | 94.6 | 96 | 83 | 92 | 90.2 | 97.0 | 95 | 90.9 | 93.0 | 96 |
| 1985 | 100.0 | 100 | 100 | 100.0 | 100.0 | 100 | 100 | 100 | 100.0 | 100.0 | 100 | 100.0 | 100.0 | 100 |
| 1986 | 107.7 | 102 | 103 | 104.8 | 104.3 | 104 | 113 | 107 | 104.8 | 101.6 | 102 | 110.9 | 107.4 | 102 |
| 1987 | 116.3 | 104 | 106 | 114.5 | 107.6 | 108 | 124 | 113 | 111.5 | 103.2 | 103 | 119.3 | 114.3 | 104 |
| 1988 | 126.1 | 105 | 111 | 122.0 | 111.0 | 113 | 146 | 118 | 118.3 | 107.7 | 104 | 129.2 | 123.4 | 107 |
| 1989 | 137.2 | 111 | 117 | 128.2 | 115.3 | 117 | .. | .. | 125.6 | 113.5 | 106 | 138.6 | 135.7 | 110 |
| Quarterly averages | | | | | | | | | | | | | | |
| 1989 Q1 | 133.0 | 109 | 115 | 125.2 | 112.8 | 114 | 167 | 120 | 122.4 | 111.5 | 105 | 135.1 | 131.6 | 109 |
| Q2 | 136.3 | 110 | 116 | 128.5 | 114.3 | 117 | 173 | 121 | 124.7 | 113.1 | 106 | 135.6 | 135.5 | 109 |
| Q3 | 138.4 | 110 | 117 | 128.6 | 115.2 | 118 | 176 | 123 | 126.5 | 114.1 | 106 | 138.5 | 136.5 | 110 |
| Q4 | 141.1 | 116 | 120 | 130.3 | 116.4 | 119 | .. | .. | 128.5 | 115.4 | 106 | 144.3 | 139.2 | 111 |
| 1990 Q1 | 145.0 | 113 | 121 | 131.0 | 117.7 | 120 | .. | .. | 131.4 | 116.5 | 107 | 148.3 | 141.6 | 112 |
| Q2 | 149.0 | .. | 123 | .. | 119.4 | 121 | .. | .. | 120.8 | 109 | .. | 148.0 | 148.0 | 113 |
| Monthly | | | | | | | | | | | | | | |
| 1989 June | 136.3 | 110 | 116 | 128.3 | .. | .. | .. | 121 | 125.8 | 114.6 | 106 | .. | 135.1 | 109 |
| July | 137.8 | .. | 116 | 130.6 | 115.2 | 118 | .. | .. | 126.3 | 113.1 | 106 | .. | 137.3 | 110 |
| Aug | 137.9 | .. | 117 | 126.6 | .. | .. | .. | .. | 126.5 | 115.6 | 106 | .. | 135.1 | 109 |
| Sept | 139.5 | 110 | 118 | 128.7 | .. | .. | .. | 123 | 126.8 | 113.5 | 106 | .. | 137.3 | 111 |
| Oct | 140.1 | .. | 119 | 129.5 | 116.4 | 119 | .. | .. | 126.8 | 113.4 | 106 | .. | 138.3 | 110 |
| Nov | 140.8 | .. | 120 | 129.7 | .. | .. | .. | .. | 129.1 | 115.3 | 106 | .. | 138.5 | 111 |
| Dec | 142.5 | 116 | 120 | 131.8 | .. | .. | .. | .. | 129.7 | 117.5 | 106 | .. | 140.9 | 112 |
| 1990 Jan | 142.9 | .. | 121 | 131.3 | 117.7 | 120 | .. | .. | 131.3 | 119.4 | 107 | .. | 140.1 | 111 |
| Feb | 144.8 | .. | 121 | 130.3 | .. | .. | .. | .. | 131.4 | 114.6 | 107 | .. | 141.5 | 112 |
| Mar | 147.4 | 113 | 122 | 131.5 | .. | .. | .. | .. | 131.5 | 115.5 | 107 | .. | 143.3 | 112 |
| Apr | 148.4 | .. | 122 | 133.4 | 119.4 | 121 | .. | .. | 131.5 | 116.8 | 109 | .. | 147.1 | 113 |
| May | 148.8 | .. | 123 | 134.1 | .. | .. | .. | .. | 134.4 | 117.9 | 109 | .. | 147.7 | 113 |
| June | 149.7 | 114 | 123 | .. | .. | .. | .. | .. | 127.7 | 109 | .. | .. | 149.3 | 114 |
| July | 150.9 | .. | .. | .. | .. | .. | .. | .. | 117.9 | .. | .. | .. | .. | 114 |
| Increases on a year earlier | | | | | | | | | | | | | | |
| Annual averages | | | | | | | | | | | | | | |
| 1980 | 18 | 9 | 9 | 11 | 15 | 6 | 27 | 22 | 22 | .. | 4 | .. | 9 | 9 |
| 1981 | 13 | 11 | 13 | 10 | 12 | 5 | 24 | 16 | 23 | .. | 4 | .. | 10 | 11 |
| 1982 | 11 | 6 | 11 | 10 | 17 | 5 | 34 | 14 | 17 | .. | 7 | .. | 8 | 6 |
| 1983 | 9 | 5 | 5 | 7 | 11 | 3 | 20 | 12 | 19 | .. | 2 | .. | 8 | 3 |
| 1984 | 9 | 4 | 4 | 5 | 8 | 3 | 26 | 11 | 11 | .. | 1 | .. | 10 | 4 |
| 1985 | 9 | 4 | 4 | 5 | 6 | 4 | 20 | 9 | 11 | 3 | 5 | 10 | 8 | 4 |
| 1986 | 8 | 2 | 3 | 5 | 4 | 4 | 13 | 7 | 5 | 2 | 2 | 11 | 7 | 2 |
| 1987 | 8 | 2 | 3 | 5 | 4 | 4 | 10 | 6 | 6 | 2 | 1 | 8 | 6 | 3 |
| 1988 | 8 | 1 | 5 | 7 | 3 | 5 | 18 | 4 | 6 | 4 | 1 | 8 | 8 | 3 |
| 1989 | 9 | 6 | 5 | 5 | 4 | 4 | .. | .. | 6 | 5 | 2 | 7 | | |

6.1 RETAIL PRICES

Recent movements in the all-items index and in the index excluding seasonal foods

(Source: Central Statistical Office)

| All items | | | | All items except seasonal foods | | | | |
|-------------------------|------|-------|-----|---------------------------------|------|-------|-----|-----|
| Index Jan 13 1987 = 100 | | | | Index Jan 13 1987 = 100 | | | | |
| Percentage change over | | | | Percentage change over | | | | |
| 1 month | | | | 1 month | | | | |
| 6 months | | | | 6 months | | | | |
| 12 months | | | | 12 months | | | | |
| 1989 | Sept | 116.6 | 0.7 | 3.8 | 7.6 | 117.0 | 0.7 | 4.1 |
| | Oct | 117.5 | 0.8 | 2.8 | 7.3 | 117.9 | 0.8 | 3.1 |
| | Nov | 118.5 | 0.9 | 3.0 | 7.7 | 118.9 | 0.8 | 3.3 |
| | Dec | 118.8 | 0.3 | 2.9 | 7.7 | 119.0 | 0.1 | 2.9 |
| 1990 | Jan | 119.5 | 0.6 | 3.5 | 7.7 | 119.6 | 0.5 | 3.2 |
| | Feb | 120.2 | 0.6 | 3.8 | 7.5 | 120.3 | 0.6 | 3.5 |
| | Mar | 121.4 | 1.0 | 4.1 | 8.1 | 121.4 | 0.9 | 3.8 |
| | Apr | 125.1 | 3.0 | 6.5 | 9.4 | 125.1 | 3.0 | 6.1 |
| | May | 126.2 | 0.9 | 6.5 | 9.7 | 126.3 | 1.0 | 6.2 |
| | June | 126.7 | 0.4 | 6.6 | 9.8 | 126.9 | 0.5 | 6.6 |
| | July | 126.8 | 0.1 | 6.1 | 9.8 | 127.3 | 0.3 | 6.4 |
| | Aug | 128.1 | 1.0 | 6.6 | 10.6 | 128.5 | 0.9 | 6.8 |
| | Sept | 129.3 | 0.9 | 6.5 | 10.9 | 129.8 | 1.0 | 6.9 |

Between August and September there was a sharp rise in petrol prices. In addition there were increases for a wide range of other goods and services; most notably for clothing and household goods with the end of summer sales, telephone charges, entertainment and recreation, and catering.

Food: Seasonal food prices fell by 0.6 per cent between August and September. Fresh vegetables rose in price but other seasonal food prices were lower. The index for non-seasonal food rose by 0.3 per cent during the period mainly because of increases in the price of milk, biscuits and cakes and other processed foods. These were partially offset by falls in the price of butter and lamb. For food as a whole, the index rose by 0.2 per cent in the month to stand 8.1 per cent higher than in September 1989.

Catering: There were price increases throughout this group. Its index rose by 1.1 per cent in the month.

Alcoholic drinks: There were increases throughout the group, most notably for pub prices and the group index rose by 0.6 per cent.

Tobacco: The index for the group as a whole rose by 0.1 per cent.

Housing: The increase of 0.5 per cent in the index for this group was mainly the result of the continuing rise in costs for owner occupiers. There were also increases for DIY materials.

Fuel and light: The 0.8 per cent rise in the group's index was due mainly to a further sharp rise in the price of domestic heating oil. There were also increases in coal prices as summer discounts ended.

Household goods: There were increases particularly for furniture, furnishings and some electrical goods as summer sales ended and new stock arrived. The group index rose by 0.9 per cent overall.

Clothing and footwear: The end of summer sales and arrival of the new season's stocks led to price increases across this group, causing its index to rise by 2.3 per cent.

Personal goods and services: Price increases throughout this group meant that the index rose by 0.9 per cent over the month.

Motoring expenditure: The rise of 2.3 per cent in the index for this group was mainly caused by a further sharp increase in petrol prices.

Fares and other travel costs: The index rose by 0.2 per cent between August and September.

Leisure goods: Increases throughout the group, particularly for magazines, resulted in an overall rise of 0.4 per cent over the month.

Leisure services: Increases in recreation and entertainment charges pushed this group's index up by 2.3 per cent between August and September.

6.2 RETAIL PRICES

Detailed figures for various groups, sub-groups and sections for September 11

| | Index Jan 1987 = 100 | Percentage change over (months) | | | Index Jan 1987 = 100 | Percentage change over (months) | |
|--|----------------------|---------------------------------|------|-------------------------------------|----------------------|---------------------------------|------|
| | | 1 | 12 | | | 1 | 12 |
| | | 1 | 12 | | | 1 | 12 |
| ALL ITEMS | 129.3 | 0.9 | 10.9 | Tobacco | 115.2 | 0.1 | 8.3 |
| Food and catering | 122.2 | 0.4 | 8.3 | Cigarettes | 115.5 | 8 | |
| Alcohol and tobacco | 123.5 | 0.4 | 10.3 | Tobacco | 113.3 | 8 | |
| Housing and household expenditure | 143.6 | 0.8 | 15.9 | Housing | 171.0 | 0.5 | 23.7 |
| Personal expenditure | 119.3 | 1.8 | 6.0 | Rent | 140.2 | 13 | |
| Travel and leisure | 123.5 | 1.7 | 8.4 | Mortgage interest payments | 220.7 | 31 | |
| All items excluding seasonal food | 129.8 | 1.0 | 10.9 | Rates and community charges | 171.8 | 34 | |
| All items excluding food | 131.1 | 1.2 | 11.5 | Water and other payments | 148.4 | 14 | |
| Seasonal food | 111.5 | -0.6 | 10.7 | Repairs and maintenance charges | 124.9 | 8 | |
| Food excluding seasonal | 121.8 | 0.3 | 7.6 | Do-it-yourself materials | 125.3 | 10 | |
| All items excluding housing | 121.6 | 1.1 | 8.1 | Dwelling insurance and ground rent | 178.4 | 5 | |
| All items excluding mortgage interest | 124.9 | 1.0 | 9.5 | Fuel and light | 119.5 | 0.8 | 9.6 |
| Consumer durables | 112.5 | 1.6 | 4.3 | Coal and solid fuels | 106.2 | 5 | |
| Food | 120.3 | 0.2 | 8.1 | Electricity | 126.2 | 7 | |
| Bread | 121.1 | 6 | | Gas | 112.4 | 7 | |
| Cereals | 125.3 | 8 | | Oil and other fuels | 140.3 | 48 | |
| Biscuits and cakes | 122.3 | 9 | | Household goods | 116.7 | 0.9 | 5.2 |
| Beef | 123.9 | 1 | | Furniture | 118.7 | 7 | |
| Lamb | 106.8 | 5 | | Furnishings | 118.3 | 5 | |
| of which, home-killed lamb | 104.0 | 8 | | Electrical appliances | 106.2 | 1 | |
| Pork | 126.0 | 8 | | Other household equipment | 120.6 | 7 | |
| Bacon | 130.0 | 10 | | Household consumables | 125.7 | 7 | |
| Poultry | 119.6 | 11 | | Pet care | 110.4 | 5 | |
| Other meat | 120.9 | 10 | | Household services | 121.7 | 1.8 | 7.5 |
| Fish | 120.7 | 13 | | Postage | 112.6 | 6 | |
| of which, fresh fish | 131.7 | 21 | | Telephones, telemessages, etc | 111.5 | 8 | |
| Butter | 120.7 | -1 | | Domestic services | 131.1 | 11 | |
| Oil and fats | 119.2 | 10 | | Fees and subscriptions | 128.0 | 6 | |
| Cheese | 120.9 | 5 | | Clothing and footwear | 116.4 | 2.3 | 4.9 |
| Eggs | 110.9 | 0 | | Men's outerwear | 115.9 | 5 | |
| Milk fresh | 125.1 | 11 | | Women's outerwear | 112.6 | 3 | |
| Milk products | 128.5 | 8 | | Children's outerwear | 118.0 | 5 | |
| Tea | 134.8 | 19 | | Other clothing | 120.2 | 6 | |
| Coffee and other hot drinks | 90.3 | -8 | | Footwear | 118.4 | 6 | |
| Soft drinks | 138.7 | 12 | | Personal goods and services | 124.9 | 0.8 | 8.0 |
| Sugar and preserves | 131.2 | 10 | | Personal articles | 109.0 | 4 | |
| Sweets and chocolates | 109.4 | 4 | | Chemists' goods | 128.0 | 10 | |
| Potatoes | 114.0 | 1 | | Personal services | 138.0 | 10 | |
| of which, unprocessed potatoes | 103.6 | -10 | | Motoring expenditure | 126.3 | 2.3 | 9.7 |
| Vegetables | 112.1 | 10 | | Purchase of motor vehicles | 119.9 | 3 | |
| of which, other fresh vegetables | 105.9 | 13 | | Maintenance of motor vehicles | 130.8 | 11 | |
| Fruit | 118.6 | 18 | | Petrol and oil | 133.7 | 24 | |
| of which, fresh fruit | 119.1 | 21 | | Vehicles tax and insurance | 128.9 | 4 | |
| Other foods | 121.8 | 8 | | Fares and other travel costs | 125.0 | 0.2 | 7.5 |
| Catering | 129.1 | 1.1 | 9.4 | Rail fares | 128.2 | 9 | |
| Restaurant meals | 129.7 | 9 | | Bus and coach fares | 126.5 | 5 | |
| Canteen meals | 128.8 | 10 | | Other travel costs | 121.2 | 9 | |
| Take-aways and snacks | 128.5 | 10 | | Leisure goods | 112.9 | 0.4 | 4.7 |
| Alcoholic drink | 127.4 | 0.6 | 11.1 | Audio-visual equipment | 89.2 | -1 | |
| Beer | 130.2 | 11 | | Records and tapes | 101.0 | 2 | |
| on sales | 131.4 | 12 | | Toys, photographic and sport goods | 115.0 | 6 | |
| off sales | 120.9 | 8 | | Books and newspapers | 131.7 | 8 | |
| Wines and spirits | 123.4 | 11 | | Gardening products | 124.1 | 7 | |
| on sales | 127.0 | 11 | | Leisure services | 127.7 | 2.3 | 9.0 |
| off sales | 120.8 | 11 | | Television licences and rentals | 110.0 | 4 | |
| | | | | Entertainment and other recreation | 139.1 | 11 | |

Notes: 1. Indices are given to one decimal place to provide as much information as is available, but precision is greater at higher levels of aggregation, that is at sub-group and group levels.
2. The structure of the published components of the index was recast in February 1987. (See general notes under table 6.7.)

RETAIL PRICES 6.3

Average retail prices of selected items

Average retail prices on September 11 for a number of important items derived from prices collected by the Central Statistical Office for the purposes of the General Index of Retail Prices in more than 180 areas in the United Kingdom, are given below. It is only possible to calculate a meaningful average price for

fairly standard items; that is, those which do not vary between retail outlets.

The averages given are subject to uncertainty, an indication of which is given in the ranges within which at least four-fifths of the recorded prices fell, given in the final column below.

Average prices on September 11, 1990

| Item† | Number of quotations | Average price (pence) | Price range within which 80 per cent of quotations fell (pence) | Item† | Number of quotations | Average price (pence) | Price range within which 80 per cent of quotations fell (pence) |
|---|----------------------|-----------------------|---|--------------------------------|----------------------|-----------------------|---|
| FOOD ITEMS | | | | | | | |
| Beef: home-killed | | | | Butter | | | |
| Best beef mince | 316 | 155 | 128-199 | Home produced, per 250g | 279 | 62 | 55-70 |
| Topside | 262 | 267 | 238-310 | New Zealand, per 250g | 264 | 59 | 56-63 |
| Brisket (without bone) | 242 | 188 | 159-216 | Danish, per 250g | 274 | 71 | 69-75 |
| Rump steak * | 308 | 381 | 320-419 | Margarine | | | |
| Stewing steak | 308 | 170 | 128-220 | Soft 500g tub | 284 | 39 | 31-77 |
| Lamb: home-killed | | | | Low fat spread | 539 | 49 | 39-58 |
| Loin (with bone) | 302 | 227 | 179-308 | Lard, per 250g | 256 | 17 | 16-24 |
| Shoulder (with bone) | 306 | 112 | 89-148 | Cheese | | | |
| Leg (with bone) | 289 | 194 | 159-248 | Cheddar type | 289 | 151 | 129-195 |
| Lamb: imported (frozen) | | | | Eggs | | | |
| Loin (with bone) | 197 | 188 | 158-219 | Size 2 (65-70g), per dozen | 253 | 114 | 89-138 |
| Shoulder (with bone) | 189 | 98 | 89-124 | Size 4 (55-60g), per dozen | 202 | 102 | 90-118 |
| Leg (with bone) | 209 | 166 | 149-198 | Milk | | | |
| Pork: home-killed | | | | Pasteurised, per pint | 320 | 31 | 26-31 |
| Leg (foot off) | 261 | 147 | 112-199 | Skimmed, per pint | 277 | 30 | 25-31 |
| Belly * | 289 | 107 | 89-129 | Tea | | | |
| Loin (with bone) | 317 | 174 | 149-209 | loose, per 125g | 301 | 54 | 43-68 |
| Shoulder (with bone) | 252 | 154 | 118-189 | Tea bags, per 250g | 302 | 127 | 92-145 |
| Bacon | | | | Coffee | | | |
| Streaky * | 270 | 135 | 112-159 | Pure, instant, per 100g | 600 | 129 | 89-169 |
| Gammon * | 272 | 221 | 172-268 | Ground (filter fine), per 8oz | 270 | 142 | 109-209 |
| Back, vacuum packed | 166 | 219 | 170-289 | Sugar | | | |
| Back, not vacuum packed | 195 | 209 | 182-229 | Granulated, per kg | 306 | 64 | 61-66 |
| Ham (not shoulder), per 4oz | 297 | 78 | 56-96 | Fresh vegetables | | | |
| Sausages | | | | Potatoes, old loose | | | |
| Pork | 316 | 104 | 85-126 | White | 226 | 13 | 9-17 |
| Beef | 229 | 99 | 76-119 | Red | 75 | 13 | 10-15 |
| Pork luncheon meat, 12oz can | 171 | 56 | 54-75 | Potatoes, new loose | 0 | 0 | 0 |
| Corned beef, 12oz can | 194 | 100 | 89-109 | Tomatoes | 313 | 49 | 40-59 |
| Chicken: roasting, oven ready | | | | Cabbage, greens | 281 | 34 | 20-49 |
| Frozen, oven ready | 234 | 80 | 69-105 | Cabbage, hearted | 284 | 29 | 20-39 |
| Fresh or chilled 3lb, | 267 | 102 | 88-159 | Cauliflower, each | 306 | 54 | 45-69 |
| Fresh and smoked fish | | | | Brussels sprouts | 185 | 55 | 36-75 |
| Cod fillets | 220 | 265 | 210-320 | Carrots | 319 | 26 | 18-32 |
| Haddock fillets | 225 | 281 | 229-320 | Onions | 325 | 27 | 16-36 |
| Mackerel, whole | 193 | 101 | 70-135 | Mushrooms, per 4oz | 314 | 34 | 28-40 |
| Kippers, with bone | 233 | 110 | 90-140 | Cucumber, each | 322 | 60 | 49-75 |
| Canned (red) salmon, half size can | 188 | 169 | 159-186 | Lettuce - iceberg | 303 | 65 | 50-78 |
| Bread | | | | Fresh fruit | | | |
| White loaf, sliced, 800g | 319 | 50 | 44-66 | Apples, cooking | 294 | 45 | 32-58 |
| White loaf, unwrapped, 800g | 259 | 65 | 59-70 | Apples, dessert | 304 | 49 | 36-60 |
| White loaf, unsliced, 400g | 288 | 42 | 39-46 | Pears, dessert | 297 | 49 | 40-59 |
| Brown loaf, sliced, small | 287 | 43 | 41-47 | Oranges, each | 302 | 21 | 13-25 |
| Brown loaf, unsliced, 800g | 243 | 68 | 62-73 | Bananas | 320 | 52 | 39-58 |
| Flour | | | | Grapes | 295 | 88 | 59-125 |
| Self raising, per 1.5kg | 202 | 54 | 49-59 | ITEMS OTHER THAN FOOD | | | |
| | | | | Draught bitter, per pint | 656 | 113 | 97-125 |
| | | | | Draught lager, per pint | 675 | 126 | 110-140 |
| | | | | Whisky per nip | 669 | 85 | 75-96 |
| | | | | Gin, per nip | 670 | 85 | 75-97 |
| | | | | Cigarettes 20 king size filter | 3,811 | 166 | 135-175 |
| | | | | Coal, per 50kg | 358 | 577 | 470-710 |
| | | | | Smokeless fuel per 50kg | 425 | 772 | 640-920 |
| | | | | 4-star petrol, per litre | 606 | 51 | 49-51 |
| | | | | Unleaded petrol ord. per litre | 590 | 47 | 46-48 |

† Per lb unless otherwise stated.
* Or Scottish equivalent.

6.4 RETAIL PRICES General index of retail prices

(Source: Central Statistical Office)

| UNITED KINGDOM January 15, 1974 = 100 | ALL ITEMS | All items except food | All items except seasonal food | Nationalised industries | Food | | Meals bought and consumed outside the home | Alcoholic drink | | | |
|--|-----------|-----------------------|--------------------------------|---------------------------|-------|---------------------------------|--|-----------------|-------|-----------------|------|
| | | | | | All | Seasonal † Non-seasonal food | | | | | |
| Weights 1974 | 1,000 | 747 | 951.2-925.5 | 80 | 253 | 47.5-48.8 | 204.2-205.5 | 51 | 70 | | |
| 1975 | 1,000 | 768 | 961.9-966.3 | 77 | 232 | 33.7-38.1 | 193.9-198.3 | 48 | 82 | | |
| 1976 | 1,000 | 772 | 958.0-960.8 | 90 | 228 | 39.2-42.0 | 186.0-188.8 | 47 | 81 | | |
| 1977 | 1,000 | 753 | 953.3-955.8 | 91 | 247 | 44.2-46.7 | 200.3-202.8 | 45 | 83 | | |
| 1978 | 1,000 | 767 | 966.5-969.6 | 96 | 233 | 30.4-33.5 | 199.5-202.6 | 51 | 85 | | |
| 1979 | 1,000 | 768 | 964.0-966.6 | 93 | 232 | 33.4-36.0 | 196.0-198.6 | 51 | 77 | | |
| 1980 | 1,000 | 786 | 966.8-969.6 | 93 | 214 | 30.4-33.2 | 180.9-183.6 | 41 | 82 | | |
| 1981 | 1,000 | 793 | 969.2-971.9 | 104 | 207 | 28.1-30.8 | 176.2-178.9 | 42 | 79 | | |
| 1982 | 1,000 | 794 | 965.7-967.6 | 99 | 206 | 32.4-34.3 | 171.7-173.6 | 38 | 77 | | |
| 1983 | 1,000 | 797 | 971.5-974.1 | 109 | 203 | 25.9-28.5 | 174.5-177.1 | 39 | 78 | | |
| 1984 | 1,000 | 799 | 966.1-968.7 | 102 Feb-Nov 87 Dec-Jan | 201 | 31.3-33.9 | 167.1-169.8 | 36 | 75 | | |
| 1985 | 1,000 | 810 | 970.3-973.2 | 85 Feb-Nov 60 Dec-Jan | 190 | 26.8-29.7 | 160.3-163.2 | 45 | 75 | | |
| 1986 | 1,000 | 815 | 973.3-976.0 | 85 | 185 | 24.0-26.7 | 158.3-161.0 | 44 | 82 | | |
| 1974) | 108.5 | 109.3 | 108.4 | 108.4 | 106.1 | 103.0 | 106.9 | 108.2 | 109.7 | Annual averages | |
| 1975) | 134.8 | 135.3 | 135.1 | 147.5 | 133.3 | 129.8 | 134.3 | 132.4 | 135.2 | | 1974 |
| 1976) | 157.1 | 156.4 | 156.5 | 185.4 | 159.9 | 177.7 | 156.8 | 157.3 | 159.3 | | 1975 |
| 1977) | 182.0 | 179.7 | 181.5 | 208.1 | 190.3 | 197.0 | 189.1 | 185.7 | 183.4 | | 1976 |
| 1978) | 197.1 | 195.2 | 197.8 | 227.3 | 203.8 | 180.1 | 208.4 | 207.8 | 196.0 | | 1977 |
| 1979) | 223.5 | 222.2 | 224.1 | 246.7 | 228.3 | 211.1 | 231.7 | 239.9 | 217.1 | | 1978 |
| 1980) | 263.7 | 265.9 | 265.3 | 307.9 | 255.9 | 224.5 | 262.0 | 290.0 | 261.8 | | 1979 |
| 1981) | 295.0 | 299.8 | 296.9 | 368.0 | 277.5 | 244.7 | 283.9 | 318.0 | 306.1 | | 1980 |
| 1982) | 320.4 | 326.2 | 322.0 | 417.6 | 299.3 | 276.9 | 303.5 | 341.7 | 341.4 | | 1981 |
| 1983) | 335.1 | 342.4 | 337.1 | 440.9 | 308.8 | 282.8 | 313.8 | 364.0 | 366.5 | | 1982 |
| 1984) | 351.8 | 358.9 | 353.1 | 454.9 | 326.1 | 319.0 | 327.8 | 390.8 | 387.7 | | 1983 |
| 1985) | 373.2 | 383.2 | 375.4 | 478.9 | 336.3 | 314.1 | 340.9 | 413.3 | 412.1 | | 1984 |
| 1986) | 385.9 | 396.4 | 387.9 | 496.6 | 347.3 | 336.0 | 350.0 | 439.5 | 430.6 | 1985 | |
| 1975 Jan 14 | 119.9 | 120.4 | 120.5 | 119.9 | 118.3 | 106.6 | 121.1 | 118.7 | 118.2 | 1986 | |
| 1976 Jan 13 | 147.9 | 147.9 | 147.6 | 148.3 | 147.6 | 158.6 | 146.6 | 146.2 | 149.0 | Jan 14 1975 | |
| 1977 Jan 18 | 172.4 | 169.3 | 170.9 | 183.1 | 183.1 | 214.8 | 177.1 | 172.3 | 173.7 | Jan 13 1976 | |
| 1978 Jan 17 | 189.5 | 187.6 | 190.2 | 220.1 | 196.1 | 173.9 | 200.4 | 199.5 | 188.9 | Jan 18 1977 | |
| 1979 Jan 16 | 207.2 | 204.3 | 207.6 | 234.5 | 217.5 | 207.6 | 219.5 | 218.7 | 198.9 | Jan 17 1978 | |
| 1980 Jan 15 | 245.3 | 245.5 | 246.2 | 274.7 | 244.8 | 223.6 | 248.9 | 267.8 | 241.4 | Jan 16 1979 | |
| 1981 Jan 13 | 277.3 | 280.3 | 279.3 | 348.9 | 266.7 | 225.8 | 274.7 | 307.5 | 277.7 | Jan 15 1980 | |
| 1982 Jan 12 | 310.6 | 314.6 | 311.5 | 387.0 | 296.1 | 287.6 | 297.5 | 329.7 | 321.8 | Jan 13 1981 | |
| 1983 Jan 11 | 325.9 | 332.6 | 328.5 | 441.4 | 301.8 | 256.8 | 310.3 | 353.7 | 353.7 | Jan 12 1982 | |
| 1984 Jan 10 | 342.6 | 348.9 | 343.5 | 445.8 | 319.8 | 321.3 | 319.8 | 378.5 | 376.1 | Jan 11 1983 | |
| 1985 Jan 15 | 359.8 | 367.8 | 361.8 | 465.9 | 330.6 | 306.9 | 335.6 | 401.8 | 397.9 | Jan 10 1984 | |
| 1986 Jan 14 | 379.7 | 390.2 | 381.9 | 489.7 | 341.1 | 322.8 | 344.9 | 426.7 | 423.8 | Jan 15 1985 | |
| 1987 Jan 13 | 394.5 | 405.6 | 396.4 | 502.1 | 354.0 | 347.3 | 355.9 | 454.8 | 440.7 | Jan 14 1986 | |

| UNITED KINGDOM January 13, 1987 = 100 | ALL ITEMS | All items except food | All items except seasonal food † | All items except housing | All items except mortgage interest | Nationalised industries ** | Consumer durables | Food | | Catering | Alcoholic drink | |
|--|-----------|-----------------------|----------------------------------|--------------------------|------------------------------------|----------------------------|-------------------|-------|---------------------------------|----------|-----------------|-------|
| | | | | | | | | All | Seasonal † Non-seasonal food | | | |
| 1988 | 1,000 | 837 | 975 | 840 | 958 | 54 | 141 | 163 | 25 | 138 | 50 | 78 |
| 1989 | 1,000 | 846 | 977 | 825 | 940 | 46 | 135 | 154 | 23 | 131 | 49 | 83 |
| 1990 | 1,000 | 842 | 976 | 815 | 925 | — | 132 | 158 | 24 | 134 | 47 | 77 |
| 1987 Annual averages | 101.9 | 102.0 | 101.9 | 101.6 | 101.9 | 100.9 | 101.2 | 101.1 | 101.6 | 101.0 | 102.8 | 101.7 |
| 1988 | 106.9 | 107.3 | 107.0 | 105.8 | 106.6 | 106.7 | 103.7 | 104.6 | 102.4 | 105.0 | 109.6 | 106.9 |
| 1989 | 115.2 | 116.1 | 115.5 | 111.5 | 112.9 | — | 107.2 | 110.5 | 105.0 | 111.6 | 116.5 | 112.9 |
| 1987 Jan 13 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1988 Jan 12 | 103.3 | 103.4 | 103.3 | 103.2 | 103.7 | 102.8 | 101.2 | 102.9 | 103.7 | 102.7 | 106.4 | 103.7 |
| 1988 Sept 13 | 108.4 | 109.1 | 108.7 | 106.9 | 107.8 | 109.0 | 104.3 | 104.8 | 97.2 | 106.1 | 111.1 | 108.4 |
| Oct 18 | 109.5 | 110.4 | 109.8 | 107.4 | 108.3 | 109.2 | 105.3 | 104.9 | 97.1 | 106.4 | 111.7 | 109.1 |
| Nov 15 | 110.0 | 110.9 | 110.3 | 107.8 | 108.7 | 109.3 | 105.7 | 105.7 | 98.8 | 107.0 | 112.1 | 109.1 |
| Dec 13 | 110.3 | 111.0 | 110.5 | 108.0 | 108.9 | 109.3 | 105.9 | 106.5 | 101.5 | 107.4 | 112.4 | 108.9 |
| 1989 Jan 17 | 111.0 | 111.7 | 111.2 | 108.5 | 109.4 | 110.9 | 104.5 | 107.4 | 103.2 | 108.2 | 113.1 | 109.9 |
| Feb 14 | 111.8 | 112.5 | 111.9 | 109.0 | 109.9 | 110.9 | 105.3 | 107.7 | 103.4 | 108.5 | 113.5 | 110.5 |
| Mar 14 | 112.3 | 113.0 | 112.4 | 109.4 | 110.4 | 110.9 | 105.8 | 108.3 | 104.8 | 108.9 | 114.1 | 110.9 |
| Apr 18 | 114.3 | 115.2 | 114.4 | 110.6 | 112.2 | 114.2 | 107.0 | 109.6 | 108.0 | 109.9 | 115.0 | 111.5 |
| May 16 | 115.0 | 115.9 | 115.1 | 111.3 | 112.9 | 114.7 | 107.5 | 110.3 | 109.9 | 110.4 | 115.6 | 111.9 |
| June 13 | 115.4 | 116.3 | 115.6 | 111.6 | 113.2 | 115.9 | 107.6 | 110.7 | 109.3 | 111.0 | 116.2 | 112.2 |
| July 18 | 115.5 | 116.6 | 115.9 | 111.6 | 113.2 | 116.5 | 106.5 | 110.1 | 100.6 | 111.9 | 116.8 | 112.9 |
| Aug 15 | 115.8 | 116.9 | 116.2 | 111.8 | 113.4 | 116.8 | 106.7 | 110.6 | 100.8 | 112.3 | 117.4 | 114.0 |
| Sept 12 | 116.6 | 117.6 | 117.0 | 112.5 | 114.1 | 116.9 | 107.9 | 111.3 | 100.7 | 113.2 | 118.0 | 114.7 |
| Oct 17 | 117.5 | 118.5 | 117.9 | 113.3 | 114.9 | 117.2 | 108.8 | 112.4 | 101.5 | 114.4 | 118.9 | 115.5 |
| Nov 14 | 118.5 | 119.5 | 118.9 | 113.8 | 115.3 | 117.4 | 109.3 | 113.5 | 106.2 | 114.8 | 119.5 | 115.4 |
| Dec 12 | 118.8 | 119.7 | 119.0 | 114.0 | 115.5 | — | 109.5 | 114.5 | 111.1 | 115.1 | 120.1 | 115.5 |
| 1990 Jan 16 | 119.5 | 120.2 | 119.6 | 114.6 | 116.1 | — | 108.0 | 116.0 | 116.3 | 116.0 | 121.2 | 116.3 |
| Feb 13 | 120.2 | 120.9 | 120.3 | 115.3 | 116.7 | — | 109.1 | 117.0 | 118.7 | 116.7 | 121.8 | 117.1 |
| Mar 13 | 121.4 | 122.1 | 121.4 | 115.9 | 117.3 | — | 109.9 | 117.7 | 119.6 | 117.3 | 122.4 | 117.8 |
| Apr 10 | 125.1 | 126.3 | 125.1 | 117.6 | 121.1 | — | 111.0 | 118.8 | 123.4 | 118.0 | 123.9 | 121.5 |
| May 15 | 126.2 | 127.4 | 126.3 | 118.8 | 122.1 | — | 111.6 | 120.1 | 123.6 | 119.4 | 125.0 | 123.8 |
| June 12 | 126.7 | 128.0 | 126.9 | 119.1 | 122.5 | — | 111.5 | 120.0 | 118.3 | 120.3 | 125.9 | 124.3 |
| July 17 | 126.8 | 128.4 | 127.3 | 119.1 | 122.6 | — | 109.7 | 118.8 | 108.1 | 120.7 | 127.1 | 125.8 |
| Aug 14 | 128.1 | 129.6 | 128.5 | 120.3 | 123.7 | — | 110.7 | 120.0 | 112.2 | 121.4 | 127.7 | 126.7 |
| Sept 11 | 129.3 | 131.1 | 129.8 | 121.6 | 124.9 | — | 112.5 | 120.3 | 111.5 | 121.8 | 129.1 | 127.4 |

† For the February, March and April 1988 indices the weights for seasonal and non-seasonal food were 24 and 139 respectively. Thereafter the weight for home-killed lamb (a seasonal item) was increased by 1 and that for imported lamb (a non-seasonal item) correspondingly reduced by 1, in the light of new information about their relative shares of household expenditure.

** The Nationalised Industry index is no longer published from December 1989, see also General Notes under table 6.7.

RETAIL PRICES 6.4 General index of retail prices

| Tobacco | Housing | Fuel and light | Durable household goods | Clothing and footwear | Miscellaneous goods | Transport and vehicles | Services | |
|---------|---------|----------------|-------------------------|-----------------------|---------------------|------------------------|----------|--------------|
| | | | | | | | All | Non-seasonal |
| 43 | 124 | 52 | 64 | 91 | 63 | 135 | 54 | Weights |
| 46 | 108 | 53 | 70 | 89 | 71 | 149 | 52 | 1974 |
| 46 | 112 | 56 | 75 | 84 | 74 | 140 | 57 | 1975 |
| 46 | 112 | 58 | 63 | 82 | 71 | 139 | 54 | 1976 |
| 48 | 113 | 60 | 64 | 80 | 70 | 140 | 56 | 1977 |
| 44 | 120 | 59 | 64 | 82 | 69 | 143 | 59 | 1978 |
| 40 | 124 | 59 | 69 | 84 | 74 | 151 | 62 | 1979 |
| 36 | 135 | 62 | 65 | 81 | 75 | 152 | 66 | 1980 |
| 41 | 144 | 62 | 64 | 77 | 72 | 154 | 65 | 1981 |
| 39 | 137 | 69 | 64 | 74 | 75 | 159 | 63 | 1982 |
| 36 | 149 | 65 | 69 | 70 | 76 | 158 | 65 | 1983 |
| 37 | 153 | 65 | 65 | 75 | 77 | 156 | 62 | 1984 |
| 40 | 153 | 62 | 63 | 75 | 81 | 157 | 58 | 1985 |
| 115.9 | 105.8 | 110.7 | 107.9 | 109.4 | 111.2 | 111.0 | 106.8 | 1974 |
| 147.7 | 125.5 | 147.4 | 131.2 | 125.7 | 138.6 | 143.9 | 135.5 | 1975 |
| 171.3 | 143.2 | 182.4 | 144.2 | 139.4 | 161.3 | 166.0 | 159.5 | 1976 |
| 209.7 | 161.8 | 211.3 | 166.8 | 157.4 | 188.3 | 190.3 | 173.3 | 1977 |
| 226.2 | 173.4 | 227.5 | 182.1 | 171.0 | 206.7 | 207.2 | 192.0 | 1978 |
| 247.6 | 208.9 | 250.5 | 201.9 | 187.2 | 236.4 | | | |

6.5 RETAIL PRICES

General index of retail prices: percentage changes on a year earlier for main sub-groups

(Source: Central Statistical Office)

| UNITED KINGDOM | All Items | Food | Meals bought and consumed outside the home | Alcoholic drink | Tobacco | Housing | Fuel and light | Durable household goods | Clothing and footwear | Miscellaneous goods | Transport and vehicles | Services |
|----------------|-----------|------|--|-----------------|---------|---------|----------------|-------------------------|-----------------------|---------------------|------------------------|----------|
| 1974 Jan 15 | 12.0 | 20.1 | 20.7 | 1.7 | 0.4 | 10.5 | 5.8 | 9.8 | 13.5 | 7.3 | 9.8 | 12.2 |
| 1975 Jan 13 | 18.9 | 18.3 | 18.7 | 18.2 | 24.0 | 10.3 | 24.9 | 18.3 | 18.6 | 25.2 | 30.3 | 15.8 |
| 1976 Jan 13 | 23.4 | 25.4 | 23.2 | 26.1 | 31.1 | 22.2 | 35.1 | 19.0 | 10.9 | 21.6 | 20.5 | 33.0 |
| 1977 Jan 18 | 16.6 | 23.5 | 17.9 | 16.6 | 18.8 | 14.3 | 17.8 | 11.5 | 12.9 | 15.7 | 13.9 | 8.3 |
| 1978 Jan 17 | 9.9 | 7.1 | 15.8 | 8.8 | 15.3 | 6.6 | 10.6 | 11.6 | 10.2 | 12.7 | 11.1 | 11.8 |
| 1979 Jan 16 | 9.3 | 10.9 | 9.6 | 5.3 | 3.9 | 15.8 | 6.0 | 6.9 | 7.6 | 9.0 | 10.0 | 8.3 |
| 1980 Jan 15 | 18.4 | 12.6 | 22.5 | 21.4 | 16.5 | 24.8 | 18.9 | 15.4 | 11.9 | 19.6 | 22.8 | 22.2 |
| 1981 Jan 13 | 13.0 | 8.9 | 14.8 | 15.0 | 10.0 | 20.1 | 28.4 | 6.9 | 5.3 | 13.4 | 11.6 | 17.1 |
| 1982 Jan 12 | 12.0 | 11.0 | 7.2 | 15.9 | 32.2 | 22.8 | 13.0 | 3.7 | -0.2 | 6.5 | 10.4 | 12.6 |
| 1983 Jan 11 | 4.9 | 1.9 | 7.3 | 9.9 | 8.7 | -0.5 | 16.2 | 2.6 | 1.8 | 8.0 | 7.1 | 3.7 |
| 1984 Jan 10 | 5.1 | 6.0 | 7.0 | 6.3 | 5.8 | 9.9 | 0.5 | 2.6 | -0.3 | 4.7 | 4.8 | 3.9 |
| 1985 Jan 15 | 5.0 | 3.4 | 6.2 | 5.8 | 12.7 | 8.8 | 3.9 | 2.1 | 3.3 | 7.1 | 2.4 | 5.4 |
| 1986 Jan 14 | 5.5 | 3.2 | 6.2 | 6.5 | 7.4 | 11.4 | 4.0 | 2.9 | 3.6 | 6.5 | 3.6 | 6.3 |
| 1987 Jan 13 | 3.9 | 3.8 | 6.6 | 4.0 | 10.5 | 8.3 | -0.2 | 0.2 | 2.5 | 2.5 | 1.7 | 4.0 |

| UNITED KINGDOM | All Items | Food | Catering | Alcoholic drink | Tobacco | Housing | Fuel and light | Household goods | Household services | Clothing and footwear | Personal goods and services | Motoring expenditure | Fares and other travel costs | Leisure goods | Leisure services |
|----------------|-----------|------|----------|-----------------|---------|---------|----------------|-----------------|--------------------|-----------------------|-----------------------------|----------------------|------------------------------|---------------|------------------|
| 1988 Jan 12 | 3.3 | 2.9 | 6.4 | 3.7 | 1.4 | 3.9 | -1.7 | 3.3 | 5.0 | 1.1 | 4.3 | 5.1 | 5.1 | 2.8 | 3.6 |
| 1988 Sept 13 | 5.9 | 4.4 | 6.5 | 5.4 | 4.0 | 11.6 | 5.2 | 4.4 | 4.8 | 2.9 | 5.8 | 4.4 | 6.4 | 2.6 | 8.5 |
| Oct 18 | 6.4 | 3.8 | 6.7 | 5.4 | 3.7 | 15.1 | 5.8 | 4.2 | 4.8 | 4.5 | 5.4 | 4.6 | 6.4 | 2.3 | 7.0 |
| Nov 15 | 6.4 | 4.0 | 6.5 | 5.6 | 4.0 | 15.6 | 5.7 | 3.6 | 4.7 | 4.6 | 4.7 | 4.5 | 6.2 | 1.7 | 7.6 |
| Dec 13 | 6.8 | 4.0 | 6.2 | 5.6 | 4.0 | 17.9 | 6.0 | 3.5 | 4.6 | 4.4 | 4.8 | 4.6 | 6.2 | 1.7 | 7.8 |
| 1989 Jan 17 | 7.5 | 4.4 | 6.3 | 6.0 | 4.1 | 19.9 | 6.0 | 4.1 | 5.0 | 4.7 | 5.8 | 5.2 | 7.4 | 2.2 | 8.2 |
| Feb 14 | 7.8 | 4.0 | 6.0 | 6.0 | 4.0 | 21.8 | 6.3 | 4.2 | 5.2 | 5.2 | 5.9 | 5.7 | 7.1 | 2.1 | 8.2 |
| Mar 14 | 7.9 | 4.2 | 6.1 | 6.0 | 4.1 | 22.0 | 6.6 | 4.2 | 5.2 | 4.7 | 5.7 | 5.9 | 7.3 | 2.3 | 8.2 |
| Apr 18 | 8.0 | 5.0 | 6.0 | 5.1 | 2.5 | 21.9 | 6.4 | 4.3 | 5.7 | 6.5 | 6.7 | 6.7 | 7.2 | 2.0 | 4.8 |
| May 16 | 8.3 | 5.3 | 6.2 | 5.0 | 2.0 | 23.1 | 5.7 | 4.2 | 5.5 | 5.4 | 7.0 | 7.4 | 7.4 | 2.8 | 5.4 |
| June 13 | 8.3 | 5.6 | 6.1 | 5.1 | 2.2 | 23.4 | 5.1 | 4.3 | 5.3 | 5.0 | 6.9 | 6.7 | 8.1 | 3.1 | 5.6 |
| July 18 | 8.2 | 5.9 | 6.5 | 5.4 | 2.3 | 24.0 | 4.6 | 3.9 | 4.8 | 5.1 | 7.3 | 5.7 | 7.4 | 3.1 | 6.4 |
| Aug 15 | 7.3 | 5.9 | 6.3 | 5.8 | 2.1 | 18.7 | 5.1 | 3.8 | 4.5 | 5.2 | 7.3 | 4.7 | 6.9 | 2.8 | 6.5 |
| Sept 12 | 7.6 | 6.2 | 6.2 | 5.8 | 2.6 | 18.6 | 5.2 | 3.5 | 5.0 | 5.9 | 7.2 | 4.9 | 6.9 | 3.2 | 6.0 |
| Oct 17 | 7.3 | 7.1 | 6.4 | 5.9 | 3.4 | 15.7 | 5.5 | 3.6 | 5.5 | 5.1 | 7.6 | 4.7 | 6.8 | 3.5 | 6.2 |
| Nov 14 | 7.7 | 7.4 | 6.6 | 5.8 | 2.9 | 17.9 | 5.6 | 3.6 | 5.9 | 5.0 | 7.3 | 4.5 | 6.8 | 4.8 | 6.1 |
| Dec 12 | 7.7 | 7.5 | 6.9 | 6.1 | 2.9 | 18.2 | 5.7 | 4.0 | 5.9 | 4.9 | 7.5 | 3.8 | 6.8 | 4.8 | 6.0 |
| 1990 Jan 16 | 7.7 | 8.0 | 7.2 | 5.8 | 2.6 | 17.0 | 6.1 | 4.2 | 5.4 | 4.6 | 7.4 | 4.0 | 4.1 | 4.8 | 6.7 |
| Feb 13 | 7.5 | 8.6 | 7.3 | 6.0 | 2.6 | 15.5 | 5.5 | 4.2 | 5.3 | 4.9 | 7.7 | 4.0 | 7.2 | 4.7 | 6.9 |
| Mar 13 | 8.1 | 8.7 | 7.3 | 6.2 | 2.5 | 18.2 | 5.6 | 4.6 | 5.3 | 5.2 | 8.2 | 3.8 | 7.2 | 5.0 | 6.9 |
| Apr 10 | 9.4 | 8.4 | 7.7 | 9.0 | 6.2 | 23.4 | 6.0 | 4.6 | 4.8 | 4.7 | 7.1 | 4.0 | 7.4 | 5.2 | 8.2 |
| May 15 | 9.7 | 8.9 | 8.1 | 10.6 | 8.5 | 23.8 | 7.4 | 4.7 | 5.5 | 4.6 | 7.0 | 3.6 | 6.8 | 4.7 | 8.0 |
| June 12 | 9.8 | 8.4 | 8.3 | 10.8 | 8.6 | 23.7 | 7.8 | 4.9 | 5.9 | 4.2 | 7.0 | 3.8 | 7.1 | 4.6 | 8.4 |
| July 17 | 9.8 | 7.9 | 8.8 | 11.4 | 8.7 | 23.7 | 7.7 | 4.3 | 6.3 | 3.6 | 6.9 | 4.6 | 7.2 | 4.2 | 8.0 |
| Aug 14 | 10.6 | 8.5 | 8.8 | 11.1 | 8.8 | 23.8 | 9.1 | 4.7 | 6.5 | 4.7 | 7.5 | 7.8 | 7.5 | 4.6 | 8.0 |
| Sept 11 | 10.9 | 8.1 | 9.4 | 11.1 | 8.3 | 23.7 | 9.6 | 5.2 | 7.5 | 4.9 | 8.0 | 9.7 | 7.5 | 4.7 | 9.0 |

Notes: See notes under table 6-7.

6.6 RETAIL PRICES

Indices for pensioner households: all items (excluding housing)

| UNITED KINGDOM | One-person pensioner households | | | | Two-person pensioner households | | | | General index of retail prices (excl. housing) | | | |
|--------------------|---------------------------------|-------|-------|-------|---------------------------------|-------|-------|-------|--|-------|-------|-------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| JAN 15, 1974 = 100 | | | | | | | | | | | | |
| 1974 | 101-1 | 105-2 | 108-6 | 114-2 | 101-1 | 105-8 | 108-7 | 114-1 | 101-5 | 107-5 | 110-7 | 116-1 |
| 1975 | 121-3 | 134-3 | 139-2 | 145-0 | 121-0 | 134-0 | 139-1 | 144-4 | 123-5 | 134-5 | 140-7 | 145-7 |
| 1976 | 152-3 | 158-3 | 161-4 | 171-3 | 151-5 | 157-3 | 160-5 | 170-2 | 151-4 | 156-6 | 160-4 | 168-0 |
| 1977 | 179-0 | 186-9 | 191-1 | 194-2 | 178-9 | 186-3 | 189-4 | 192-3 | 176-8 | 184-2 | 187-6 | 190-8 |
| 1978 | 197-5 | 202-5 | 205-1 | 207-1 | 195-8 | 200-9 | 203-6 | 205-9 | 194-6 | 199-3 | 202-4 | 205-3 |
| 1979 | 214-9 | 220-6 | 231-9 | 239-8 | 213-4 | 248-9 | 260-5 | 266-4 | 271-8 | 249-6 | 261-6 | 271-8 |
| 1980 | 250-7 | 262-1 | 268-9 | 275-0 | 280-3 | 290-3 | 295-6 | 303-0 | 279-3 | 289-8 | 295-0 | 300-5 |
| 1981 | 283-2 | 292-1 | 297-2 | 304-5 | 311-8 | 319-4 | 319-8 | 324-1 | 305-9 | 314-7 | 316-3 | 320-2 |
| 1982 | 314-2 | 322-4 | 323-0 | 327-4 | 327-5 | 331-5 | 334-4 | 339-7 | 323-2 | 328-7 | 332-0 | 335-4 |
| 1983 | 331-1 | 334-3 | 337-0 | 342-3 | 343-8 | 351-4 | 351-3 | 355-1 | 337-5 | 344-3 | 345-3 | 349-5 |
| 1984 | 346-7 | 353-6 | 353-8 | 357-5 | 360-7 | 369-0 | 368-7 | 371-8 | 353-0 | 361-8 | 362-6 | 365-3 |
| 1985 | 363-2 | 371-4 | 371-3 | 374-5 | 375-4 | 379-6 | 379-9 | 382-0 | 367-4 | 371-0 | 372-2 | 375-3 |
| 1986 | 378-4 | 382-8 | 382-6 | 384-3 | | | | | | | | |
| 1987 January | 386-5 | | | | 384-2 | | | | 377-8 | | | |
| JAN 13, 1987 = 100 | | | | | | | | | | | | |
| 1987 | 100-3 | 101-2 | 100-9 | 102-0 | 100-3 | 101-3 | 101-1 | 102-3 | 100-3 | 101-5 | 101-7 | 102-9 |
| 1988 | 102-8 | 104-6 | 105-3 | 106-6 | 103-1 | 104-8 | 105-5 | 106-8 | 103-6 | 105-5 | 106-4 | 107-7 |
| 1989 | 108-0 | 110-0 | 111-0 | 113-2 | 108-2 | 110-4 | 111-3 | 113-4 | 109-0 | 111-2 | 112-0 | 113-7 |
| 1990 | 115-3 | 118-1 | | | 115-4 | 118-3 | | | 115-2 | 118-5 | | |

Note: The indices for January 1987 are shown to enable calculations to be made involving periods which span the new reference date—see General Notes below table 6-7.

RETAIL PRICES 6.7

Group indices: annual averages

| UNITED KINGDOM | All items (excluding housing) | Food | Meals bought and consumed outside the home | Alcoholic drink | Tobacco | Fuel and light | Durable household goods | Clothing and footwear | Miscellaneous goods | Transport and vehicles | Services | | |
|---|-------------------------------|-------|--|-----------------|---------|----------------|-------------------------|-----------------------|---------------------|------------------------|----------|-------|-------|
| INDEX FOR ONE-PERSON PENSIONER HOUSEHOLDS | | | | | | | | | | | | | |
| JAN 15, 1974 = 100 | | | | | | | | | | | | | |
| 1983 | 336-2 | 300-7 | 358-2 | 366-7 | 441-6 | 462-3 | 255-3 | 215-3 | 393-9 | 422-3 | 311-5 | | |
| 1984 | 352-9 | 320-2 | 384-3 | 386-6 | 489-8 | 479-2 | 263-0 | 215-5 | 417-3 | 438-3 | 321-3 | | |
| 1985 | 370-1 | 330-7 | 406-8 | 410-2 | 533-3 | 502-4 | 274-3 | 223-4 | 451-6 | 458-6 | 343-3 | | |
| 1986 | 382-0 | 340-1 | 432-7 | 428-4 | 587-2 | 510-4 | 281-3 | 231-0 | 468-4 | 472-1 | 357-0 | | |
| 1987 January | 386-5 | 344-6 | 448-5 | 438-4 | 605-5 | 510-5 | | 231-7 | | | | | |
| INDEX FOR TWO-PERSON PENSIONER HOUSEHOLDS | | | | | | | | | | | | | |
| 1983 | 333-3 | 296-7 | 358-2 | 377-3 | 440-6 | 461-2 | 257-4 | 223-8 | 383-9 | 393-1 | 320-6 | | |
| 1984 | 350-4 | 315-6 | 384-3 | 399-9 | 488-5 | 479-2 | 264-3 | 223-9 | 405-8 | 407-0 | 331-1 | | |
| 1985 | 367-6 | 325-1 | 406-7 | 425-5 | 531-6 | 503-1 | 275-8 | 232-4 | 438-1 | 429-9 | 353-8 | | |
| 1986 | 379-2 | 334-6 | 432-9 | 445-3 | 584-4 | 511-3 | 281-2 | 239-5 | 456-0 | 428-5 | 368-4 | | |
| 1987 January | 384-2 | 338-8 | 448-8 | 456-0 | 602-3 | 512-2 | | 240-5 | | | | | |
| GENERAL INDEX OF RETAIL PRICES | | | | | | | | | | | | | |
| 1983 | 329-8 | 308-8 | 364-0 | 366-5 | 440-9 | 465-4 | 250-4 | 214-8 | 345-6 | 366-3 | 342-9 | | |
| 1984 | 343-9 | 326-1 | 390-8 | 387-7 | 489-0 | 478-8 | 256-7 | 214-6 | 364-7 | 374-7 | 357-3 | | |
| 1985 | 360-7 | 336-3 | 413-3 | 412-1 | 532-5 | 499-3 | 263-9 | 222-9 | 392-2 | 392-5 | 381-3 | | |
| 1986 | 371-5 | 347-3 | 439-5 | 430-6 | 584-9 | 506-0 | 286-7 | 229-2 | 409-2 | 390-1 | 400-5 | | |
| 1987 January | 377-8 | 354-0 | 454-8 | 440-7 | 602-9 | 506-1 | | 230-8 | | | | | |
| UNITED KINGDOM | | | | | | | | | | | | | |
| INDEX FOR ONE-PERSON PENSIONER HOUSEHOLDS | | | | | | | | | | | | | |
| JAN 13, 1987 = 100 | | | | | | | | | | | | | |
| 1987 | 101-1 | 101-1 | 102-8 | 101-8 | 100-2 | 99-1 | 102-1 | 101-1 | 102-3 | 102-9 | 102-8 | 103-5 | 100-4 |
| 1988 | 104-8 | 104-6 | 109-7 | 106-4 | 103-5 | 101-3 | 106-2 | 104-5 | 104-5 | 109-1 | 107-9 | 108-7 | 103-3 |
| 1989 | 110-6 | 110-8 | 116-7 | 111-9 | 106-5 | 106-8 | 110-9 | 109-1 | 109-3 | 119-3 | 115-1 | 114-9 | 106-1 |
| INDEX FOR TWO-PERSON PENSIONER HOUSEHOLDS | | | | | | | | | | | | | |
| 1987 | 101-2 | 101-1 | 102-8 | 101-8 | 100-1 | 99-1 | 102-2 | 100-9 | 101-2 | 102-3 | 103-0 | 103-4 | 100-5 |
| 1988 | 105-0 | 104-7 | 109-6 | 106-7 | 103-4 | 101-4 | 106-1 | 103-8 | 104-5 | 108-8 | 107-4 | 108-7 | 103-7 |
| 1989 | 110-9 | 111-0 | 116-5 | 112-4 | 106-4 | 106-8 | 110-5 | 107-9 | 109-4 | 118-3 | 114-2 | 115-2 | 106-7 |
| GENERAL INDEX OF RETAIL PRICES | | | | | | | | | | | | | |
| 1987 | 101-6 | 101-1 | 102-8 | 101-7 | 100-1 | 99-1 | 102-1 | 101-9 | 101-1 | 101-9 | 103-4 | 101-5 | 101-6 |
| 1988 | 105-8 | 104-6 | 109-6 | 106-9 | 103-4 | 101-6 | 105-9 | 106-8 | 104-4 | 106-8 | 108-1 | 107-5 | 104-2 |
| 1989 | 111-5 | 110-5 | 116-5 | 112-9 | 106-4 | 107-3 | 110-1 | 112-5 | 109-9 | 114-1 | 114-0 | 115-2 | 107-4 |

Notes: 1 The General Index covers the goods and services purchased by all households, apart from those in the top 4 per cent of the income distribution and pensioner households deriving at least three-quarters of their total income from state benefits.
2 The structure of the published components of the index was recast in February 1987. The indices for January 1987 are given for those groups which are broadly comparable with the new groups to enable calculations to be made involving periods which span the new reference date. (See General Notes below.)

GENERAL NOTES—RETAIL PRICES

The responsibility for the Retail Prices Index has been transferred from the Department of Employment to the Central Statistical Office. For the immediate future the RPI will continue to be published in *Employment Gazette* as at present. Similar arrangements also apply to the tables on household spending from the Family Expenditure Survey (*tables 7-1, 7-2 and 7-3*), responsibility for which has also passed to the Central Statistical Office.

Following the recommendations of the Retail Prices Index Advisory Committee, the index has been re-referenced to make January 13, 1987=100.

6.8 RETAIL PRICES Selected countries

| | United Kingdom | European Community (12) | Belgium | Denmark | Germany (West) | Greece | Spain | France | Irish Republic | Italy | Luxembourg |
|------------------------------------|----------------|-------------------------|---------|---------|----------------|--------|-------|--------|----------------|--------|-----------------|
| Annual averages | | | | | | | | | | | |
| 1985 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1986 | 103.4 | 103.5 | 101.3 | 103.6 | 99.9 | 123.0 | 108.8 | 102.7 | 103.8 | 105.8 | 100.3 |
| 1987 | 107.7 | 106.9 | 102.9 | 107.8 | 100.1 | 143.2 | 114.5 | 105.9 | 107.1 | 110.9 | 100.2 |
| 1988 | 113.0 | 110.7 | 104.1 | 112.7 | 101.4 | 162.5 | 120.0 | 108.7 | 109.4 | 116.5 | 101.7 |
| 1989 | 121.8 | 116.4 | 107.3 | 118.1 | 104.2 | 184.9 | 128.2 | 112.5 | 113.9 | 123.8 | 105.1 |
| Monthly | | | | | | | | | | | |
| 1989 Sept | 123.3 | 117.4 | 108.4 | 119.0 | 104.3 | 190.7 | 130.7 | 113.2 | .. | 124.8 | 105.8 |
| Oct | 124.2 | 118.1 | 108.5 | 119.7 | 104.7 | 194.6 | 131.2 | 113.7 | .. | 125.8 | 106.4 |
| Nov | 125.3 | 118.5 | 108.4 | 120.2 | 104.9 | 196.3 | 131.5 | 114.0 | 115.6 | 126.5 | 106.6 |
| Dec | 125.6 | 118.9 | 108.8 | 120.2 | 105.2 | 199.9 | 132.0 | 114.1 | .. | 127.0 | 106.7 |
| 1990 Jan | 126.3 | 119.6 | 109.2 | 119.5 | 105.8 | 201.3 | 133.2 | 114.4 | .. | 128.2 | 107.5 |
| Feb | 127.1 | 120.2 | 109.4 | 119.7 | 106.2 | 201.4 | 134.0 | 114.6 | 116.7 | 129.2 | 107.6 |
| Mar | 128.3 | 120.8 | 109.7 | 120.2 | 106.3 | 209.0 | 134.5 | 115.0 | .. | 129.7 | 107.6 |
| Apr | 132.3 | 121.8 | 110.2 | 120.2 | 106.5 | 212.6 | 134.9 | 115.4 | .. | 130.2 | 108.1 |
| May | 133.4 | 122.3 | 110.2 | 121.1 | 106.7 | 218.9 | 134.9 | 115.7 | 117.1 | 130.6 | 108.3 |
| June | 133.9 | 122.7 | 110.3 | 120.8 | 106.8 | 223.8 | 135.3 | 115.9 | .. | 131.2 | 108.3 |
| July | 134.1 | 123.0P | 110.7 | 120.4 | 106.8 | 223.2 | 137.0 | 116.2 | .. | 131.7P | 108.5 |
| Aug | 135.4 | 123.8P | 111.3 | 121.7 | 107.1 | 224.5 | 137.7 | 116.9 | 118.2 | 132.5P | 109.0 |
| Sep | 136.7 | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Increases on a year earlier | | | | | | | | | | | |
| Annual averages | | | | | | | | | | | |
| 1985 | 6.1 | 6.1 | 4.9 | 4.7 | 2.2 | 19.3 | 7.8 | 5.9 | 5.4 | 9.2 | Per cent 4.1 |
| 1986 | 3.4 | 3.6 | 1.3 | 3.6 | -0.3 | 23.0 | 8.8 | 2.7 | 3.8 | 5.8 | 0.3 |
| 1987 | 4.2 | 3.3 | 1.6 | 4.1 | 0.3 | 16.4 | 5.2 | 3.1 | 3.2 | 4.8 | -0.1 |
| 1988 | 4.9 | 3.6 | 1.2 | 4.5 | 1.2 | 13.5 | 4.8 | 2.6 | 2.1 | 5.0 | 1.5 |
| 1989 | 7.8 | 5.1 | 3.1 | 4.8 | 2.8 | 13.8 | 6.8 | 3.5 | 4.1 | 6.3 | 3.3 |
| Monthly | | | | | | | | | | | |
| 1989 Sept | 7.6 | 5.1 | 3.5 | 4.7 | 2.8 | 14.3 | 6.8 | 3.4 | .. | 6.3 | 3.6 |
| Oct | 7.3 | 5.2 | 3.6 | 5.1 | 3.2 | 13.8 | 7.1 | 3.6 | .. | 6.3 | 3.9 |
| Nov | 7.7 | 5.3 | 3.6 | 4.8 | 3.0 | 14.0 | 7.4 | 3.7 | 4.6 | 6.1 | 3.8 |
| Dec | 7.7 | 5.3 | 3.6 | 4.8 | 3.0 | 14.8 | 6.9 | 3.6 | .. | 6.3 | 3.9 |
| 1990 Jan | 7.7 | 5.2 | 3.6 | 3.7 | 2.7 | 15.9 | 6.8 | 3.4 | .. | 6.6 | 4.0 |
| Feb | 7.5 | 5.3 | 3.4 | 3.2 | 2.7 | 16.5 | 7.3 | 3.4 | 4.2 | 6.5 | 3.8 |
| Mar | 8.1 | 5.3 | 3.4 | 3.0 | 2.7 | 17.8 | 7.0 | 3.4 | .. | 6.3 | 3.5 |
| Apr | 9.4 | 5.4 | 3.2 | 2.4 | 2.3 | 17.9 | 7.0 | 3.2 | .. | 6.2 | 3.6 |
| May | 9.7 | 5.4 | 3.1 | 2.4 | 2.3 | 21.0 | 6.8 | 3.0 | 3.5 | 6.0 | 3.4 |
| June | 9.8 | 5.4 | 3.0 | 2.5 | 2.3 | 21.7 | 6.6R | 3.0 | .. | 6.1 | 3.1 |
| July | 9.8 | 5.5P | 3.0 | 2.1 | 2.4 | 21.6 | 6.2 | 3.0 | .. | 6.3P | 3.0 |
| Aug | 10.6 | 5.9P | 3.3 | 2.6 | 2.8 | 21.9 | 6.5 | 3.5 | 3.0 | 6.7P | 3.3 |
| Sep | 10.9 | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |

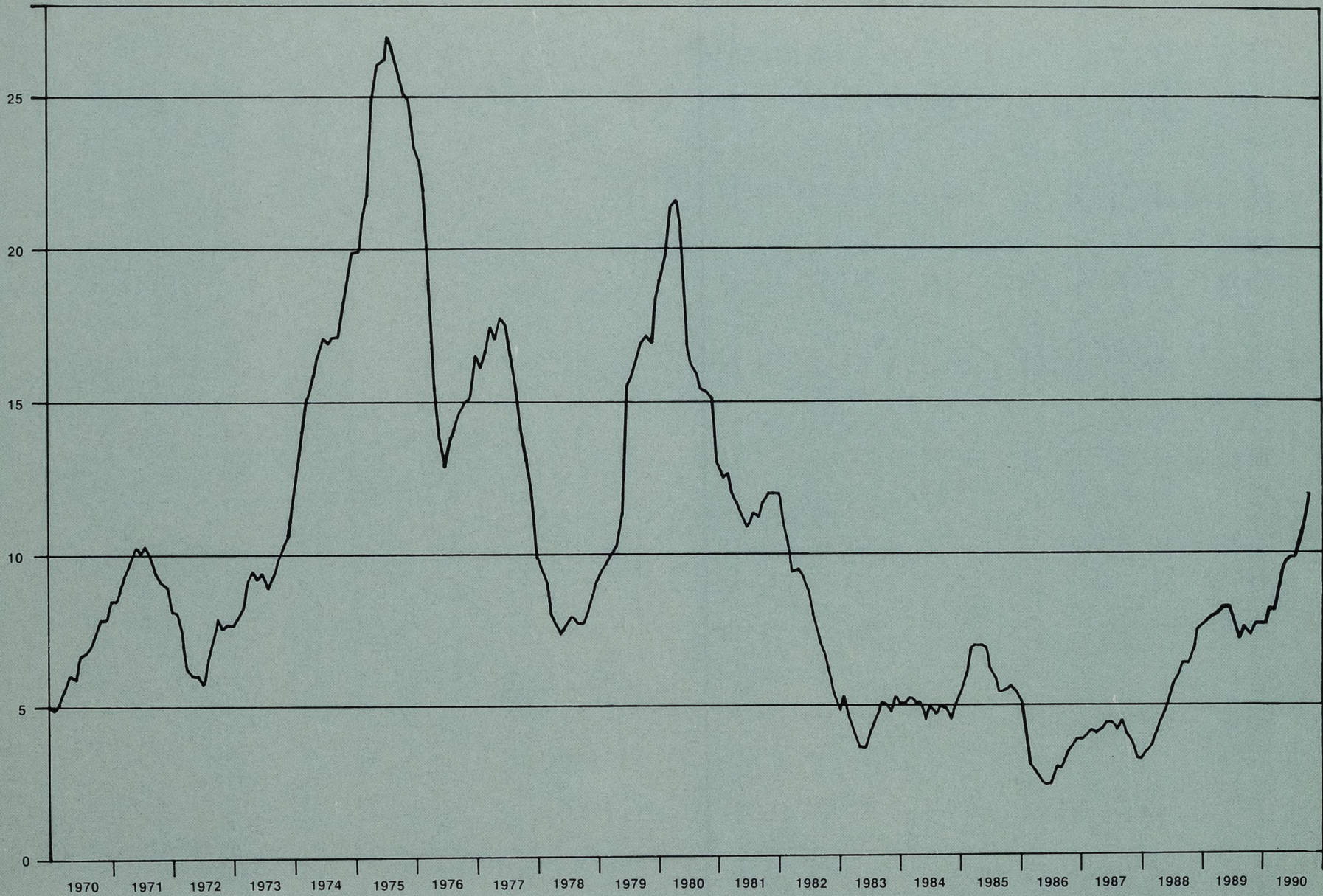
Source: Eurostat

Notes: 1 Since percentage changes are calculated from rounded rebased series, they may differ slightly from official national sources.
2 The construction of consumer prices indices varies across countries. In particular, the treatment of owner-occupiers' shelter costs varies, reflecting both differences in housing markets and methodologies. Within the EC, only Ireland and the UK include mortgage interest payments directly. Of the other ten members there are six—France, Italy, Greece, Denmark, Luxembourg, Portugal—which include no direct measure of owner-occupiers' shelter costs. The other four members—Germany (FR), Netherlands, Belgium, Spain—take account of owner-occupiers' shelter costs using rental equivalents. Among other major developed nations, Canada, Australia and New Zealand include mortgage interest payments directly in their Consumer Prices Indices.

RETAIL PRICES 6.8 Selected countries

| | Netherlands | Portugal | United States | Japan | Switzerland | Austria | Norway | Sweden | Finland | Canada |
|------------------------------------|-------------|----------|---------------|--------|-------------|---------|--------|--------|---------|--------|
| Annual averages | | | | | | | | | | |
| 1985 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 1986 | 100.2 | 111.7 | 101.9 | 100.6 | 100.8 | 101.7 | 107.2 | 104.2 | 103.6 | 104.1 |
| 1987 | 99.8 | 122.2 | 105.7 | 100.7 | 102.2 | 103.1 | 116.5 | 108.6 | 107.1 | 108.7 |
| 1988 | 100.6 | 133.9 | 110.0 | 101.4 | 104.2 | 105.1 | 124.3 | 114.9 | 112.6 | 113.1 |
| 1989 | 101.7 | 150.8 | 115.3 | 103.7 | 107.4 | 107.8 | 130.0 | 122.3 | 120.0 | 118.7 |
| Monthly | | | | | | | | | | |
| 1989 Sept | 102.5 | 153.9 | 116.2 | 104.8 | 107.8 | 108.5 | 131.4 | 123.7 | 121.9 | 120.0 |
| Oct | 102.6 | 154.7 | 116.8 | 105.6 | 108.1 | 108.5 | 131.6 | 124.7 | 122.4 | 120.4 |
| Nov | 102.6 | 156.3 | 117.1 | 104.5 | 109.4 | 108.1 | 131.6 | 125.0 | 122.3 | 120.8 |
| Dec | 102.6 | 158.0 | 117.3 | 104.6 | 110.2 | 108.5 | 131.5 | 125.4 | 123.0 | 120.7 |
| 1990 Jan | 102.4 | 160.7 | 118.5 | 104.8 | 110.8 | 109.2 | 132.5 | 129.4 | 124.8 | 121.8 |
| Feb | 102.8 | 164.4 | 119.0 | 105.1 | 111.2 | 110.0 | 133.0 | 130.0 | 125.3 | 122.5 |
| Mar | 103.2 | 165.4 | 119.7 | 105.5 | 111.6 | 110.1 | 134.5 | 133.6 | 125.7 | 122.9 |
| Apr | 103.7 | 167.4 | 119.9 | 106.3 | 111.8 | 110.4 | 134.5 | 133.5 | 126.4 | 123.0 |
| May | 103.8 | 169.2 | 120.1 | 107.1 | 112.3 | 110.5R | 134.8 | 134.2 | 127.0 | 123.6 |
| June | 103.7 | 169.8 | 120.8 | 106.5 | 112.5 | 110.8 | 135.2 | 134.1 | 127.3 | 124.1 |
| July | 104.0 | 171.0 | 121.3 | 106.6 | 112.6 | 112.2 | 135.4 | 135.4 | 127.5 | 124.7R |
| Aug | 104.4 | 173.1 | 122.4 | 106.9P | 113.8 | 112.9 | 135.2 | 136.3 | 128.1 | 124.7 |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| Increases on a year earlier | | | | | | | | | | |
| Annual averages | | | | | | | | | | |
| 1985 | 2.3 | 19.6 | 3.5 | 2.0 | 3.4 | 3.3 | 5.5 | 7.4 | 6.3 | 4.2 |
| 1986 | 0.2 | 11.8 | 1.9 | 0.6 | 0.8 | 1.7 | 7.2 | 4.2 | 3.6 | 4.2 |
| 1987 | -0.4 | 9.3 | 3.7 | 0.1 | 1.4 | 1.4 | 8.7 | 4.2 | 3.7 | 4.4 |
| 1988 | 0.8 | 9.6 | 4.1 | 0.7 | 2.0 | 1.9 | 6.7 | 5.8 | 4.9 | 4.0 |
| 1989 | 1.1 | 12.6 | 4.8 | 2.3 | 3.1 | 2.6 | 4.6 | 6.4 | 6.6 | 5.0 |
| Monthly | | | | | | | | | | |
| 1989 Sept | 1.3 | 12.7 | 4.3 | 2.6 | 3.4 | 2.5 | 4.2 | 6.4 | 6.7 | 5.2 |
| Oct | 1.3 | 12.3 | 4.5 | 2.9 | 3.7 | 2.8 | 4.2 | 6.4 | 7.1 | 5.1 |
| Nov | 1.2 | 11.7 | 4.7 | 2.3 | 4.5 | 2.5 | 4.3 | 6.5 | 6.8 | 5.2 |
| Dec | 1.3 | 11.6 | 4.6 | 2.6 | 5.0 | 2.9 | 4.2 | 6.6 | 6.6 | 5.1 |
| 1990 Jan | 2.0 | 12.1 | 5.2 | 3.0 | 5.0 | 2.9 | 4.2 | 8.7 | 7.6 | 5.5 |
| Feb | 2.1 | 13.1 | 5.3 | 3.6 | 4.9 | 3.1 | 4.3 | 8.6 | 7.5 | 5.4 |
| Mar | 2.1 | 12.8 | 5.2 | 3.5 | 5.0 | 3.1 | 4.5 | 11.2 | 6.6 | 5.3 |
| Apr | 2.1 | 12.9 | 4.7 | 2.5 | 4.7 | 3.1 | 4.0 | 10.0 | 6.1 | 5.0 |
| May | 2.2 | 14.0 | 4.4 | 2.7 | 5.0 | 3.0 | 3.9 | 10.2 | 6.3 | 4.5 |
| June | 2.2 | 13.6 | 4.7 | 2.2 | 5.0 | 2.9 | 3.6 | 8.7R | 5.6 | 4.3 |
| July | 2.3 | 13.3 | 4.8 | 2.5 | 5.3 | 3.0 | 3.6 | 10.8 | 5.8 | 4.1 |
| Aug | 2.4 | 12.7 | 5.6 | 2.9P | 6.1 | 3.3 | 3.8 | 11.1 | 6.2 | 4.1 |
| Sep | .. | .. | .. | .. | .. | .. | .. | .. | .. | .. |

Per cent



C3 RETAIL PRICES INDEX
Increases over previous year

TOURISM 8.1

Employment in tourism-related industries in Great Britain

THOUSAND

| SIC group | Restaurants cafes, etc | Public houses and bars | Night clubs and licensed clubs | Hotels and other tourist accommodation | Libraries, museums, art galleries, sports and other recreational services 977, 979 | All tourism- related industries |
|--------------------------------|---------------------------|---------------------------|-----------------------------------|--|--|--|
| Self-employed * | 661 | 662 | 663 | 665, 667 | | |
| 1981 | 48.0 | 51.7 | 1.6 | 36.4 | 18.4 | 156.1 |
| Employees in employment | | | | | | |
| 1984 Mar | 200.5 | 239.5 | 136.6 | 202.1 | 311.2 | 1,089.9 |
| June | 213.1 | 251.7 | 137.6 | 265.7 | 333.6 | 1,201.7 |
| Sept | 216.2 | 259.8 | 137.0 | 262.0 | 330.1 | 1,205.1 |
| Dec | 209.5 | 258.1 | 138.6 | 226.3 | 313.3 | 1,145.8 |
| 1985 Mar | 207.5 | 254.8 | 136.2 | 221.6 | 316.6 | 1,136.7 |
| June | 222.8 | 266.4 | 139.7 | 268.5 | 373.0 | 1,270.4 |
| Sept | 226.1 | 259.3 | 139.3 | 270.1 | 364.3 | 1,259.2 |
| Dec | 220.8 | 258.5 | 141.2 | 231.4 | 325.8 | 1,177.8 |
| 1986 Mar | 215.3 | 249.9 | 137.1 | 226.5 | 322.0 | 1,150.8 |
| June | 229.2 | 259.8 | 138.2 | 270.5 | 370.9 | 1,268.6 |
| Sept | 227.7 | 264.3 | 138.5 | 268.4 | 362.0 | 1,260.9 |
| Dec | 225.2 | 263.4 | 139.2 | 232.3 | 331.2 | 1,191.2 |
| 1987 Mar | 223.8 | 257.0 | 138.4 | 220.9 | 328.5 | 1,168.6 |
| June | 240.4 | 263.1 | 136.9 | 265.4 | 375.1 | 1,280.9 |
| Sept | 242.2 | 264.1 | 139.9 | 270.1 | 367.0 | 1,283.3 |
| Dec | 243.7 | 266.7 | 143.6 | 243.5 | 350.9 | 1,248.4 |
| 1988 Mar | 240.9 | 258.8 | 139.9 | 236.9 | 357.8 | 1,234.3 |
| June | 258.6 | 266.1 | 141.4 | 275.2 | 381.3 | 1,322.6 |
| Sept | 257.2 | 273.6 | 140.6 | 279.3 | 384.7 | 1,335.4 |
| Dec | 258.9 | 274.4 | 146.3 | 241.7 | 359.2 | 1,280.5 |
| 1989 Mar | 255.2 | 269.9 | 141.6 | 247.1 | 358.7 | 1,272.6 |
| June | 272.4 | 279.8 | 141.8 | 283.9 | 393.6 | 1,371.5 |
| Sept | 273.1 | 282.9 | 144.3 | 288.3 | 401.2 | 1,389.8 |
| Dec | 271.2 | 287.0 | 145.9 | 257.3 | 369.0 | 1,330.2 |
| 1990 Mar | 270.1 | 278.2 | 142.8 | 254.9 | 372.2 | 1,318.2 |
| June | 284.5 | 288.3 | 144.8 | 293.6 | 418.6 | 1,429.7 |
| Change June 1990 on June 1989 | | | | | | |
| Absolute (thousands) | +12.1 | +8.5 | +3.0 | +9.7 | +24.9 | +58.2 |
| Percentage | +4.4 | +3.0 | +2.1 | +3.4 | +6.3 | +4.2 |

* Based on Census of Population.

† In addition the Labour Force Survey showed the following estimates (thousands) of self-employment in all tourism related industries: (1982 not available.)

| | | | |
|------|-----|--------|-----|
| 1981 | 163 | 1986 | 211 |
| 1983 | 159 | 1987 | 200 |
| 1984 | 187 | 1988 | 204 |
| 1985 | 190 | 1989 P | 191 |

† These are comparable with the estimates for all industries and services shown in table 1.4.

TOURISM 8.2

Overseas travel and tourism: earnings and expenditure

£ MILLION AT CURRENT PRICES

| Overseas visitors to the UK (a) | | UK residents abroad (b) | | Balance (a) less (b) | |
|------------------------------------|-------|----------------------------|--------|-------------------------|--|
| 1981 | 2,970 | 3,272 | -302 | | |
| 1982 | 3,188 | 3,640 | -452 | | |
| 1983 | 4,003 | 4,090 | -87 | | |
| 1984 | 4,614 | 4,663 | -49 | | |
| 1985 | 5,442 | 4,871 | +571 | | |
| 1986 | 5,553 | 6,083 | -530 | | |
| 1987 | 6,260 | 7,280 | -1,020 | | |
| 1988 | 6,184 | 8,216 | -2,032 | | |
| 1989 | 6,877 | 9,290 | -2,413 | | |
| Percentage change 1989/1988 | +11 | +13 | | | |

| Overseas visitors to the UK | | UK residents abroad | | Balance | |
|-----------------------------|------------------------|---------------------|------------------------|---------|------------------------|
| Actual | Seasonally adjusted | Actual | Seasonally adjusted | Actual | Seasonally adjusted |
| 1989 Q1 | 1,187 | 1,716 | 1,591 | -529 | -659 |
| Q2 | 1,495 | 1,613 | 2,122 | -627 | -539 |
| Q3 | 2,532 | 1,690 | 3,703 | -1,171 | -583 |
| Q4 | 1,663 | 1,858 | 1,874 | -211 | -632 |
| 1990 P Q1 | 1,398 | 2,077 | 1,713 | -315 | -490 |
| Q2 (e) | 1,730 | 1,847 | 2,605 | -875 | -807 |
| 1989 Jan | 411 | 535 | 486 | -75 | -214 |
| Feb | 304 | 552 | 527 | -223 | -327 |
| Mar | 472 | 629 | 579 | -107 | -118 |
| Apr | 435 | 537 | 597 | -162 | -191 |
| May | 483 | 536 | 637 | -154 | -138 |
| June | 577 | 540 | 887 | -310 | -210 |
| July | 871 | 577 | 1,031 | -160 | -147 |
| Aug | 906 | 557 | 1,364 | -458 | -219 |
| Sept | 754 | 556 | 1,308 | -554 | -217 |
| Oct | 470 | 575 | 939 | -302 | -219 |
| Nov | 470 | 597 | 506 | -36 | -206 |
| Dec | 556 | 686 | 428 | +128 | -207 |
| 1990 P Jan | 498 | 642 | 589 | -91 | -271 |
| Feb | 407 | 746 | 490 | -83 | -74 |
| Mar | 493 | 689 | 634 | -141 | -145 |
| Apr (e) | 500 | 579 | 715 | -215 | -287 |
| May (e) | 575 | 662 | 755 | -180 | -215 |
| June (e) | 655 | 606 | 1,135 | -480 | -305 |
| July (e) | 860 | 601 | 1,120 | -260 | -246 |

(e) Rounded to the nearest £5 million.

For further details see Business Monitors MQ6 and MA6 Overseas Travel and Tourism, available from HMSO.

Source: International Passenger Survey.

8.3 TOURISM Overseas travel and tourism: visits to the UK by overseas residents

THOUSAND

| | All areas | | North America | Western Europe | Other areas |
|-----------------|-----------|---------------------|---------------|----------------|-------------|
| | Actual | Seasonally adjusted | | | |
| 1977 | 12,281 | | 2,377 | 7,770 | 2,134 |
| 1978 | 12,646 | | 2,475 | 7,865 | 2,306 |
| 1979 | 12,486 | | 2,196 | 7,873 | 2,417 |
| 1980 | 12,421 | | 2,082 | 7,910 | 2,429 |
| 1981 | 11,452 | | 2,105 | 7,055 | 2,291 |
| 1982 | 11,636 | | 2,135 | 7,082 | 2,418 |
| 1983 | 12,464 | | 2,836 | 7,164 | 2,464 |
| 1984 | 13,644 | | 3,330 | 7,551 | 2,763 |
| 1985 | 14,449 | | 3,797 | 7,870 | 2,782 |
| 1986 | 13,897 | | 2,843 | 8,355 | 2,699 |
| 1987 | 15,566 | | 3,394 | 9,317 | 2,855 |
| 1988 | 15,799 | | 3,272 | 9,669 | 2,859 |
| 1989 | 17,204 | | 3,448 | 10,626 | 3,130 |
| 1989 Q1 | 3,344 | 4,430 | 550 | 2,201 | 593 |
| 1989 Q2 | 4,119 | 4,109 | 941 | 2,515 | 664 |
| 1989 Q3 | 5,957 | 4,145 | 1,229 | 3,531 | 1,197 |
| 1989 Q4 | 3,784 | 4,520 | 728 | 2,380 | 676 |
| 1990 P Q1 | 3,422 | 4,812 | 608 | 2,124 | 689 |
| 1990 P Q2 (e) | 4,510 | 4,375 | 1,080 | 2,550 | 880 |
| 1989 Jan | 1,134 | 1,445 | 190 | 711 | 233 |
| 1989 Feb | 872 | 1,416 | 140 | 562 | 169 |
| 1989 Mar | 1,338 | 1,569 | 220 | 928 | 191 |
| 1989 Apr | 1,262 | 1,382 | 200 | 893 | 168 |
| 1989 May | 1,340 | 1,394 | 314 | 783 | 243 |
| 1989 June | 1,518 | 1,333 | 428 | 839 | 253 |
| 1989 July | 2,070 | 1,397 | 461 | 1,240 | 369 |
| 1989 Aug | 2,255 | 1,358 | 420 | 1,397 | 439 |
| 1989 Sept | 1,632 | 1,390 | 348 | 895 | 389 |
| 1989 Oct | 1,450 | 1,447 | 313 | 850 | 288 |
| 1989 Nov | 1,186 | 1,528 | 222 | 744 | 219 |
| 1989 Dec | 1,148 | 1,545 | 192 | 786 | 169 |
| 1990 P Jan | 1,220 | 1,561 | 224 | 721 | 273 |
| 1990 P Feb | 997 | 1,634 | 150 | 661 | 186 |
| 1990 P Mar | 1,205 | 1,617 | 234 | 741 | 230 |
| 1990 P Apr (e) | 1,400 | 1,380 | 230 | 950 | 220 |
| 1990 P May (e) | 1,480 | 1,538 | 380 | 780 | 320 |
| 1990 P June (e) | 1,630 | 1,457 | 470 | 820 | 340 |
| 1990 P July (e) | 2,130 | 1,500 | 440 | 1,270 | 420 |

Notes: See table 8.2.

8.4 TOURISM Visits abroad by UK residents

THOUSAND

| | All areas | | North America | Western Europe | Other areas |
|-----------------|-----------|---------------------|---------------|----------------|-------------|
| | Actual | Seasonally adjusted | | | |
| 1977 | 11,525 | | 619 | 9,866 | 1,040 |
| 1978 | 13,443 | | 782 | 11,517 | 1,144 |
| 1979 | 15,466 | | 1,087 | 12,959 | 1,420 |
| 1980 | 17,507 | | 1,382 | 14,455 | 1,670 |
| 1981 | 19,046 | | 1,514 | 15,862 | 1,671 |
| 1982 | 20,611 | | 1,299 | 17,625 | 1,687 |
| 1983 | 20,994 | | 1,023 | 18,229 | 1,743 |
| 1984 | 22,072 | | 919 | 19,371 | 1,781 |
| 1985 | 21,610 | | 914 | 18,944 | 1,752 |
| 1986 | 24,949 | | 1,167 | 21,877 | 1,905 |
| 1987 | 27,447 | | 1,559 | 23,678 | 2,210 |
| 1988 | 28,828 | | 1,823 | 24,519 | 2,486 |
| 1989 | 30,831 | | 2,195 | 25,991 | 2,645 |
| 1989 Q1 | 5,420 | 8,182 | 330 | 4,327 | 763 |
| 1989 Q2 | 7,694 | 7,449 | 531 | 6,564 | 599 |
| 1989 Q3 | 11,649 | 7,516 | 819 | 10,120 | 710 |
| 1989 Q4 | 6,067 | 7,684 | 515 | 4,980 | 572 |
| 1990 P Q1 | 5,390 | 8,478 | 375 | 4,185 | 830 |
| 1990 P Q2 (e) | 8,400 | 8,024 | 600 | 7,090 | 710 |
| 1989 Jan | 1,728 | 2,775 | 128 | 1,324 | 276 |
| 1989 Feb | 1,631 | 2,780 | 85 | 1,314 | 232 |
| 1989 Mar | 2,060 | 2,627 | 117 | 1,689 | 254 |
| 1989 Apr | 2,136 | 2,467 | 146 | 1,737 | 253 |
| 1989 May | 2,389 | 2,491 | 167 | 2,073 | 159 |
| 1989 June | 3,160 | 2,491 | 219 | 2,754 | 187 |
| 1989 July | 3,361 | 2,427 | 207 | 2,974 | 180 |
| 1989 Aug | 4,402 | 2,585 | 284 | 3,862 | 256 |
| 1989 Sept | 3,886 | 2,504 | 328 | 3,284 | 275 |
| 1989 Oct | 3,015 | 2,559 | 263 | 2,532 | 219 |
| 1989 Nov | 1,650 | 2,451 | 137 | 1,333 | 181 |
| 1989 Dec | 1,401 | 2,674 | 116 | 1,114 | 172 |
| 1990 P Jan | 1,850 | 3,067 | 125 | 1,402 | 323 |
| 1990 P Feb | 1,569 | 2,663 | 102 | 1,262 | 205 |
| 1990 P Mar | 1,971 | 2,748 | 148 | 1,522 | 302 |
| 1990 P Apr (e) | 2,590 | 2,767 | 160 | 2,160 | 270 |
| 1990 P May (e) | 2,520 | 2,652 | 180 | 2,100 | 240 |
| 1990 P June (e) | 3,290 | 2,605 | 260 | 2,830 | 200 |
| 1990 P July (e) | 3,370 | 2,494 | 200 | 2,880 | 290 |

Notes: See table 8.2.

OTHER FACTS AND FIGURES 9.2

Numbers of people benefiting from Government employment measures

| Measure | Great Britain | | Scotland | | Wales | |
|-----------------------------|---------------|--------|-----------|--------|-----------|--------|
| | September | August | September | August | September | August |
| Enterprise Allowance Scheme | 62,412 | 64,097 | 5,814 | 5,956 | 4,282 | 4,419 |
| Job Release Scheme | 2,298 | 2,509 | 111 | 124 | 97 | 105 |
| Jobshare | 103 | 112 | 13 | 11 | 6 | 6 |
| Jobstart Allowance | 2,141* | 2,289† | 341* | 384† | 235* | 251† |
| Restart interviews | 884,347** | | 133,176** | | 52,718** | |

* Live cases as at September 28, 1990.

† Live cases as at August 31, 1990.

** Cumulative figures for the period April 12, 1990 to September 28, 1990.

OTHER FACTS AND FIGURES 9.3

Jobseekers with disabilities: registrations and placement into employment

Placed into employment by jobcentre advisory service, August 4 1990 to September 7 1990 †
Registered as disabled on April 17, 1990 ‡

3,448
355,591

† Not including placings through displayed vacancies.

‡ Registration as a disabled person under the Disabled Persons (Employment) Acts 1944 and 1958 is voluntary. People eligible to register are those who, because of injury, disease or congenital deformity, are substantially handicapped in obtaining or keeping employment of a kind otherwise suited to their age, experience and qualifications.

OTHER FACTS AND FIGURES 9.7

Regional Development Grants: Apr-June 1990

| | North East | North West | Yorkshire and Humberside | East Midlands | South West | Scotland | Wales | Great Britain |
|-----------------|------------|------------|--------------------------|---------------|------------|------------|-----------|---------------|
| Original scheme | 31,000 | — | — | 7,000 | — | 1,939,000 | 441,000 | 2,418,000 |
| Revised scheme | 7,575,000 | 4,372,000 | 1,556,000 | 1,309,000 | 149,000 | 11,392,000 | 4,241,000 | 30,594,000 |

Note: For inquiries about these figures, see footnote to table 9.8.

9.8 OTHER FACTS AND FIGURES

Regional Development Grants of over £25,000 (original scheme) and over £100,000 (revised scheme): Apr-June 1990*

| Region and company | Area † | Value (£) | Region and company | Area † | Value (£) |
|--|--------------------------------|------------------|--|--------------------------|------------------|
| ORIGINAL SCHEME | | | | | |
| Scotland | | | British Airways Engine Overhaul Ltd | Pontypridd and Rhondda | 397,000 |
| Motorola | East Kilbride | 1,198,000 | Race Electronics Ltd | Pontypridd and Rhondda | 453,000 |
| National Semiconductor | East Kilbride | 538,000 | Hoya Lens UK Ltd | Wrexham | 198,000 |
| Burr Brown | Livingston | 152,000 | Tsuda (UK) Co Ltd | Wrexham | 140,000 |
| Total | | 1,886,000 | W A Turner Ltd | Wrexham | 128,000 |
| | | | Total | | 2,487,000 |
| Wales | | | East Midlands | | |
| Dow Corning Ltd | Barry | 276,000 | Habasit (GB) Ltd | Corby | 128,000 |
| Banco Hispano Americano Ltd | Cwmbran | 69,000 | Johnsen and Jorgensen Plastics Ltd | Corby | 318,000 |
| Total | | 345,000 | Total | | 445,000 |
| REVISED SCHEME | | | | | |
| Scotland | | | North East | | |
| Canon Scotland Business Machines Ltd | Bathgate | 202,000 | Tallent Engineering Ltd | Bishop Auckland | 688,000 |
| Digital Equipment Scotland Ltd | Bathgate | 470,000 | Swilinn (UK) Ltd | Hartlepool | 228,000 |
| Laidlaw Drew Ltd | Bathgate | 201,000 | Amberley Foods Ltd | Middlesbrough | 185,000 |
| NCR (Manufacturing) Ltd | Dundee | 1,220,000 | Impak Teeside Ltd | Middlesbrough | 132,000 |
| Plus Weave Ltd | Dundee | 120,000 | Blue Ridge Care Ltd | Newcastle Upon Tyne | 153,000 |
| Tootal UK Ltd | Dundee | 862,000 | British Engines Ltd | Newcastle Upon Tyne | 446,000 |
| Torbex Engineering Ltd | Dundee | 179,000 | Cookson Entek Ltd | Newcastle Upon Tyne | 462,000 |
| Eclipse Blinds Ltd | Glasgow | 201,000 | Frame Clothing Ltd | Newcastle Upon Tyne | 114,000 |
| Hoover plc | Glasgow | 234,000 | George Blair plc | Newcastle Upon Tyne | 134,000 |
| Isola Werke UK Ltd | Glasgow | 138,000 | Peter Vassallo Ltd | Newcastle Upon Tyne | 108,000 |
| JLG Industries (UK) Ltd | Glasgow | 185,000 | Vickers plc | Newcastle Upon Tyne | 177,000 |
| Linn Products Ltd | Glasgow | 101,000 | Crompton Parkinson Ltd | South Tyneside | 248,000 |
| M and A Thomson Litho Ltd | Glasgow | 120,000 | Rohm and Haas (UK) Ltd | South Tyneside | 210,000 |
| OKI (UK) Ltd | Glasgow | 222,000 | Cookson Laminex Ltd | Sunderland | 120,000 |
| OKI Electric Industry Co Ltd | Glasgow | 454,000 | Homeworthy Furniture Ltd | Sunderland | 255,000 |
| Roepp-Lusol Holdings Ltd | Glasgow | 120,000 | Liebherr-Great Britain Ltd | Sunderland | 123,000 |
| Scottish Foam Ltd | Glasgow | 110,000 | Redland Bricks Ltd | Sunderland | 170,000 |
| Seagate Technology Ltd | Glasgow | 123,000 | Steels Engineering Ltd | Sunderland | 224,000 |
| Thor Ceramics Ltd | Glasgow | 178,000 | Total | | 4,175,000 |
| Compaq Computer Ltd | Greenock | 1,583,000 | North West | | |
| Compaq Computer Manufacturing Ltd | Greenock | 193,000 | Coopind (UK) Ltd | Liverpool | 186,000 |
| James Blair and Son Ltd | Greenock | 229,000 | Credit and Data Marketing Services Ltd | Liverpool | 108,000 |
| Lithog Electronics Ltd | Greenock | 150,000 | MTM Development Laboratories Ltd | Liverpool | 103,000 |
| Robert Wilson and Sons (Est 1849) Ltd | Irvine | 234,000 | Richard Schultz Ltd | Liverpool | 216,000 |
| Unitex Ltd | Irvine | 295,000 | Ingersoll-Rand Co Ltd | Wigan and St Helens | 243,000 |
| Blackwood Bros Ltd | Kilmarnock | 124,000 | Quintins Snack Foods Ltd | Wigan and St Helens | 484,000 |
| Douglas Reyburn and Co Ltd | Kilmarnock | 362,000 | Volex Group plc | Wigan and St Helens | 587,000 |
| Total | | 8,610,000 | Cammell Laird Shipbuilders Ltd | Wigan and St Helens | 102,000 |
| | | | Reed and Bell Ltd | Workington | 231,000 |
| Wales | | | Total | | 2,260,000 |
| Ready Roasted Chickens Ltd | Aberdare | 285,000 | Yorkshire and Humberside | | |
| Gillet Exhaust Manufacturing Ltd | Blaenau, Gwent and Abergavenny | 204,000 | United Biscuits (UK) Ltd | Rotherham and Mexborough | 160,000 |
| Delta Accessories and Dom Switchgear Ltd | Holyhead | 106,000 | Devall UK | Scunthorpe | 156,000 |
| Klockner Pentapack Ltd | Merthyr and Rhymney | 297,000 | Singleton Birch Ltd | Scunthorpe | 113,000 |
| Senior Tift Ltd | Merthyr and Rhymney | 162,000 | St Ivel Farm Foods Ltd | Scunthorpe | 350,000 |
| TRW Cam Gears Ltd | Neath and Port Talbot | 117,000 | Total | | 907,000 |

Note: Inquiries regarding the published information should be addressed to:
English cases—Department of Trade and Industry, Room 323, Kingsgate House, 66-74 Victoria Street, London SW1E 6SW (tel 01-215 2595).
Scottish cases—Industry Department for Scotland, IE/1A Branch 3, Room 305, Magnet House, Glasgow G2 7BT (tel 041-242 5803/5698).
Welsh cases—Welsh Office, Industry Department, Cathays Park, Cardiff CF1 3NQ (tel 0222 825167).
 * Companies listed here may have received one or more payments.
 † Employment Office Area for the original scheme, travel-to-work area for the revised scheme.

DEFINITIONS

The terms used in the tables are defined more fully in periodic articles in Employment Gazette relating to particular statistical series.

EARNINGS

Total gross remuneration which employees receive from their employers in the form of money. Income in kind and employers' contributions to national insurance and pension funds are excluded.

EMPLOYEES IN EMPLOYMENT

A count of civilian jobs of employees paid by employers who run a PAYE scheme. Participants in Government employment and training schemes are included if they have a contract of employment. HM forces, homeworkers and private domestic servants are excluded. As the estimates of employees in employment are derived from employers' reports of the number of people they employ, individuals holding two jobs with different employers will be counted twice.

FULL-TIME WORKERS

People normally working for more than 30 hours a week except where otherwise stated.

GENERAL INDEX OF RETAIL PRICES

The general index covers almost all goods and services purchased by most households, excluding only those for which the income of the household is in the top 4 per cent and those one and two person pensioner households (covered by separate indices) who depend mainly on state benefits—that is, more than three-quarters of their income is from state benefits.

HM FORCES

All UK service personnel of HM Regular Forces, wherever serving, including those on release leave.

HOUSEHOLD SPENDING

Expenditure on housing (in the Family Expenditure Survey) includes, for owner-occupied and rent-free households, a notional (imputed) amount based on rateable values as an estimate of the rent which would have been payable if the dwelling had been rented: mortgage payments are therefore excluded.

INDUSTRIAL DISPUTES

Statistics of stoppages of work due to industrial disputes in the United Kingdom relate only to disputes connected with terms and conditions of employment. Stoppages involving fewer than 10 workers or lasting less than one day are excluded except where the aggregate of working days lost exceeded 100.

Workers involved and working days lost relate to persons both directly and indirectly involved (thrown out of work although not parties to the disputes) at the establishments where the disputes occurred. People laid off and working days lost elsewhere, owing for example to resulting shortages of supplies, are not included.

There are difficulties in ensuring complete recording of stoppages, in particular those near the margins of the definitions; for example, short disputes lasting only a day or so. Any under-recording would particularly bear on those industries most affected by such stoppages, and would affect the total number of stoppages much more than the number of working days lost.

MANUAL WORKERS (OPERATIVES)

Employees other than those in administrative, professional, technical and clerical occupations.

MANUFACTURING INDUSTRIES

SIC 1980 Divisions 2 to 4.

NORMAL WEEKLY HOURS

The time which the employee is expected to work in a normal week, excluding all overtime and main meal breaks. This may be specified in national collective agreements and statutory wages orders for manual workers.

Conventions

The following standard symbols are used:

- .. not available
- nil or negligible (less than half the final digit shown)
- P provisional
- break in series

OVERTIME

Work outside normal hours for which a premium rate is paid.

PART-TIME WORKERS

People normally working for not more than 30 hours a week except where otherwise stated.

PRODUCTION INDUSTRIES

SIC 1980, Divisions 1 to 4 inclusive.

SEASONALLY ADJUSTED

Adjusted for regular seasonal variations.

SELF-EMPLOYED PEOPLE

Those who in their main employment work on their own account, whether or not they have any employees. Second occupations classified as self-employed are *not* included.

SERVICE INDUSTRIES

SIC 1980 Divisions 6 to 9.

SHORT-TIME WORKING

Arrangements made by an employer for working less than regular hours. Therefore, time lost through sickness, holidays, absenteeism and the direct effects of industrial disputes is not counted as short-time.

STANDARD INDUSTRIAL CLASSIFICATION (SIC)

The classification system used to provide a consistent industrial breakdown for UK official statistics. It was revised in 1968 and 1980.

TAX AND PRICE INDEX.

Measures the increase in gross taxable income needed to compensate taxpayers for any increase in retail prices, taking account of changes to direct taxes (including employees' National Insurance contributions). Annual and quarterly figures are averages of monthly indices.

TEMPORARILY STOPPED

People who at the date of the unemployment count are suspended by their employers on the understanding that they will shortly resume work and are claiming benefit. These people are not included in the unemployment figures.

UNEMPLOYED

People claiming benefit—that is, Unemployment Benefit, Income Support or National Insurance credits—at Unemployment Benefit Offices on the day of the monthly count, who say on that day they are unemployed and that they satisfy the conditions for claiming benefit. (Students claiming benefit during a vacation and who intend to return to full-time education are excluded.)

VACANCY

A job opportunity notified by an employer to a Jobcentre or Careers Office (including 'self-employed' opportunities created by employers) which remained unfilled on the day of the count.

WEEKLY HOURS WORKED

Actual hours worked during the reference week and hours not worked but paid for under guarantee agreements.

WORKFORCE

Workforce in employment plus the unemployed as defined above.

WORKFORCE IN EMPLOYMENT

Employees in employment, self-employed, HM Forces and participants on work-related government training programmes.

WORK-RELATED GOVERNMENT TRAINING PROGRAMMES

Those participants on government programmes and schemes who in the course of their participation receive training in the context of a workplace but are not employees, self-employed or HM Forces.

- R revised
- r series revised from indicated entry onwards
- nes not elsewhere specified
- SIC UK Standard Industrial Classification, 1980 edition
- EC European Community

Where figures have been rounded to the final digit, there may be an apparent slight discrepancy between the sum of the constituent items and the total as shown. Although figures may be given in unrounded form to facilitate the calculation of percentage changes, rates of change, etc by users, this does not imply that the figures can be estimated to this degree of precision, and it must be recognised that they may be the subject of sampling and other errors.

Regularly published statistics

| Earnings and hours (cont.) | Frequency | Latest issue | Table number or page | Employment and workforce | Frequency | Latest issue | Table number or page |
|--|-----------|--------------|----------------------|--|-------------|--------------|----------------------|
| Workforce: UK and GB | | | | Manufacturing | | | |
| Quarterly series | M (Q) | Nov 90: | 1-1 | International comparisons | M | Nov 90: | 5-9 |
| Labour force estimates, projections | | Apr 90: | 186 | Agriculture | A | May 90: | 253 |
| Employees in employment | | | | Coal-mining | A | May 90: | 253 |
| Industry: GB | | | | Average earnings: non-manual employees | M (A) | Nov 90: | 5-5 |
| All industries: by division, class or group | Q | Nov 90: | 1-4 | Overtime and short-time: manufacturing | | | |
| : time series, by order group | M | Nov 90: | 1-2 | Latest figures: industry | M | Nov 90: | 1-11 |
| Manufacturing: by division, class or group | M | Nov 90: | 1-3 | Regions: summary | Q | Sept 90: | 1-13 |
| Occupation | | | | Hours of work: manufacturing | M | Nov 90: | 1-12 |
| Administrative, technical and clerical in manufacturing | A | Dec 89: | 1-10 | Output per head | | | |
| Local authorities manpower | Q | Oct 90: | 1-7 | Output per head: quarterly and annual indices | M (Q) | Nov 90: | 1-8 |
| Region: GB | | | | Wages and salaries per unit of output | | | |
| Sector: numbers and indices, self-employed: by region | Q | Nov 90: | 1-5 | Manufacturing index, time series | M | Nov 90: | 5-8 |
| : by industry | | Apr 90: | 222 | Quarterly and annual indices | Q | Nov 90: | 5-8 |
| Census of Employment | | | | Labour costs | | | |
| UK and regions by industry (Sept 1987) | | Oct 89: | 540 | Survey results 1988 | Quadrennial | Sept 88: | 212 |
| GB and regions by industry (Sept 1987) | | Nov 89: | 624 | Per unit of output | Q | Nov 90: | 5-7 |
| International comparisons | Q | Nov 90: | 1-9 | Retail prices | | | |
| Apprentices and trainees | | | | General index (RPI) | | | |
| Manufacturing industries: by industry | A | Aug 89: | 1-14 | Latest figures: detailed indices | M | Nov 90: | 6-2 |
| by region: | A | Aug 89: | 1-15 | : percentage changes | M | Nov 90: | 6-2 |
| Employment measures | M | Nov 90: | 9-2 | Recent movements and the index | | | |
| Registered disabled in the public sector | A | Feb 90: | 79 | excluding seasonal foods | M | Nov 90: | 6-1 |
| Labour turnover in manufacturing | D | Apr 90: | 1-6 | Main components: time series and weights | M | Nov 90: | 6-4 |
| Trade union membership | A | May 90: | 259 | Changes on a year earlier: time series | M | Nov 90: | 6-5 |
| Unemployment and vacancies | | | | Annual summary | A | May 89: | 242 |
| Unemployment | | | | Revision of weights | A | Apr 89: | 197 |
| Summary: UK | M | Nov 90: | 2-1 | Pensioner household indices | M (Q) | Nov 90: | 6-6 |
| : GB | M | Nov 90: | 2-2 | All items excluding housing | M (A) | Nov 90: | 6-7 |
| Age and duration: UK | M (Q) | Nov 90: | 2-5 | Group indices: annual averages | M | July 89: | 367 |
| Broad category: UK | M | Nov 90: | 2-1 | Revision of weights | A | Nov 90: | 6- |
| Broad category: GB | M | Nov 90: | 2-2 | Food prices | D | May 82: | 26- |
| Detailed category: UK and GB | Q | Sept 90: | 2-6 | London weighting: cost indices | M | Nov 90: | 6-8 |
| Region: summary | Q | Sept 90: | 2-6 | International comparisons | M | Nov 90: | 6-8 |
| Age: time series UK | M (Q) | Nov 90: | 2-7 | Household spending | | | |
| : estimated rates | M | Nov 90: | 2-15 | All expenditure: per household | Q | June 90: | 7-1 |
| Duration: time series UK | M (Q) | Nov 90: | 2-8 | : per person | Q | June 90: | 7-1 |
| Region and area | | | | Composition of expenditure | | | |
| Time series summary: by region | M | Nov 90: | 2-3 | Quarterly summary | Q | June 90: | 7-2 |
| : assisted areas, travel-to-work areas | M | Nov 90: | 2-4 | In detail | Q (A) | Feb 90: | 7-3 |
| : counties, local areas | M | Nov 90: | 2-9 | Household characteristics | Q (A) | Feb 90: | 7-3 |
| : parliamentary constituencies | M | Nov 90: | 2-10 | Industrial disputes: stoppages of work | | | |
| Age and duration: summary | Q | Sept 90: | 2-6 | Summary: latest figures | M | Nov 90: | 4-1 |
| Flows | | | | : time series | M | Nov 90: | 4-2 |
| UK, time series | M | Nov 90: | 2-19 | Latest year and annual series | A | July 89: | 349 |
| GB, time series | D | May 84: | 2-19 | Industry | M | Nov 90: | 4- |
| Age time series | M | Nov 90: | 2-20 | Monthly: Broad sector: time series | M | Nov 90: | 4- |
| Regions and duration | D | Oct 88: | 2-23/24/26 | Annual: Detailed | A | July 90: | 337 |
| Age and duration | D | Oct 88: | 2-21/22/25 | : Prominent stoppages | A | July 90: | 34- |
| Students: by region | M | Nov 90: | 2-13 | Main causes of stoppage | | | |
| Disabled jobseekers: GB | M | Nov 90: | 9-3 | Cumulative | M | Nov 90: | 4- |
| International comparisons | M | Nov 90: | 2-18 | Latest year for main industries | A | July 90: | 34- |
| Ethnic origin | M | Mar 90: | 125 | Size of stoppages | A | July 90: | 34- |
| Temporarily stopped | | | | Days lost per 1,000 employees in recent years: by industry | A | July 90: | 339 |
| Latest figures: by UK region | M | Nov 90: | 2-14 | International comparisons | A | June 89: | 309 |
| Vacancies | | | | Tourism | | | |
| Unfilled, inflow, outflow and placements seasonally adjusted | M | Nov 90: | 3-1 | Employment in tourism: by industry | | | |
| Unfilled seasonally adjusted by region | M | Nov 90: | 3-2 | Time series GB | M | Nov 90: | 8-1 |
| Unfilled unadjusted by region | M | Nov 90: | 3-3 | Overseas travel: earnings and expenditure | M | Nov 90: | 8-2 |
| Redundancies | | | | Overseas travel: visits to the UK by overseas residents | M | Nov 90: | 8-3 |
| Confirmed: GB time series | M | Nov 90: | 2-30 | Visits abroad by UK residents | M | Nov 90: | 8-4 |
| Regions | M | Nov 90: | 2-30 | Overseas travel and tourism | | | |
| Industries | M | Nov 90: | 2-31 | Visits to the UK by country of residence | Q | Oct 90: | 8-5 |
| Advance notifications | S (M) | May 90: | 287 | Visits abroad by country visited | Q | Oct 90: | 8-6 |
| Payments: GB latest quarter | D | July 86: | 284 | Visits to the UK by mode of travel and purpose of visit | Q | Oct 90: | 8-7 |
| Earnings and hours | | | | Visits abroad by mode of travel and purpose of visit | Q | Oct 90: | 8-8 |
| Average earnings | | | | Visitor nights | Q | Oct 90: | 8-9 |
| Whole economy (new series) index | | | | YTS | | | |
| Main industrial sectors | M | Nov 90: | 5-1 | Entrants: regions | M | Oct 90: | 9- |
| Industries | M | Nov 90: | 5-3 | Regional aid | | | |
| Underlying trend | Q (M) | June 90: | 326 | Selective Assistance by region | Q | Oct 90: | 9- |
| New Earnings Survey (April estimates) | | | | Selective Assistance by region and company | Q | Oct 90: | 9- |
| Latest key results | A | Nov 90: | 571 | Development Grants by region | Q | Nov 90: | 9-7 |
| Time series | M (A) | Nov 90: | 5-6 | Development Grants by region and company | Q | Nov 90: | 9-8 |
| Basic wage rates: manual workers | A | May 90: | 245 | | | | |
| Normal weekly hours | A | Apr 90: | 228 | | | | |
| Holiday entitlements | | | | | | | |
| Average weekly and hourly earnings and hours worked (manual workers) | | | | | | | |
| Manufacturing and certain other industries | | | | | | | |
| Summary (Oct) | B (A) | Nov 90: | 5-4 | | | | |
| Detailed results | A | May 90: | 244 | | | | |

* Frequency of publication, frequency of compilation shown in brackets (if different).
A Annual. S Six-monthly. Q Quarterly. M Monthly. B Bi-monthly. D Discontinued.

Special Feature

The 1980s—a decade of growth in enterprise

Data on VAT registrations and deregistrations

by Michael Daly
Statistical Services Division,
Department of Employment

- During 1989 the number of businesses registered for VAT rose by 87,000, an average of nearly 1,700 a week—compared with 1,200 a week in 1988 and 800 a week in 1987.
- The acceleration in the rate of increase is due to a rising number of new registrations, while deregistrations have risen very little.
- As a proportion of the total number of businesses, the number of deregistrations has remained virtually unchanged in recent years.
- In 1989 the number of businesses rose in each region, and in all industries other than agriculture.
- The detailed figures show a number of regional 'success stories'—for example, the rate of increase in the number of production businesses in Wales was more than double the national average; the number of agricultural businesses in Northern Ireland rose by 16 per cent, compared with an overall decline in the United Kingdom as a whole.

This is the latest in a series of articles² using VAT information to monitor changes in the size of the UK business population from 1980 onwards.

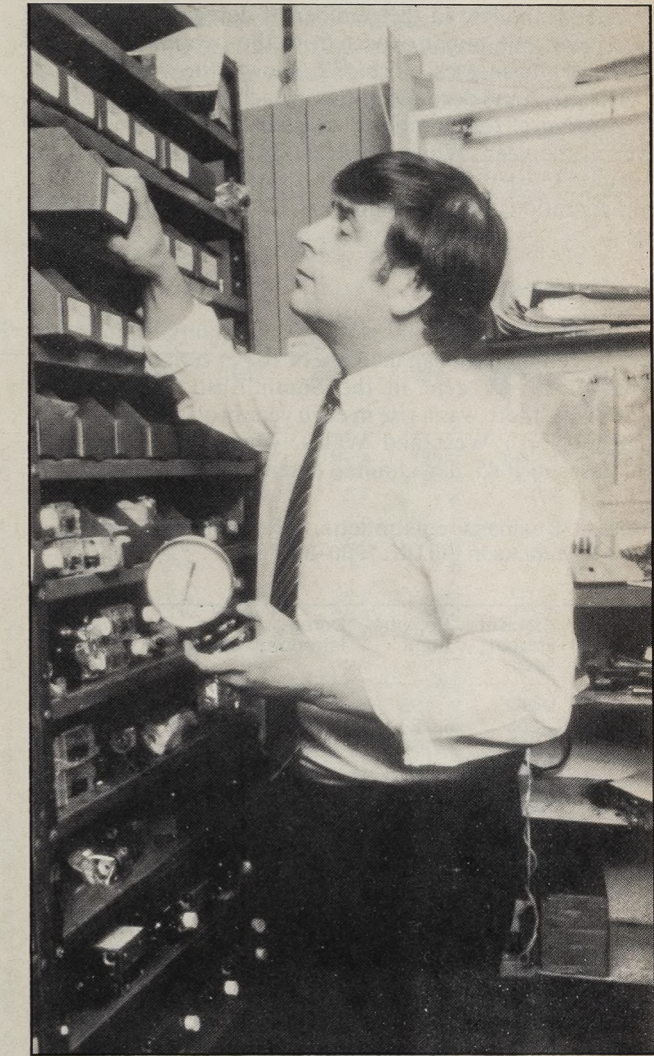
Although the estimates include businesses of all sizes, the vast majority of registered businesses are small, so that the figures are a good guide to trends in the size of the UK small business population.

The latest estimates for numbers of registrations and deregistrations, covering the period to the end of 1989, were released on July 17, 1990. The first part of this article gives more detail of those figures, and reviews the trends throughout the 1980s; the second gives a more detailed description of the database than has been previously published.

This article is to be followed by a detailed analysis of self-employment data from the Labour Force Survey, the principal alternative measure of the growth in enterprise.

¹ A later article will examine in-depth data on self-employment from the Labour Force Survey.

² Most of these articles have appeared in the now defunct *British Business* magazine, the latest on August 25, 1989. The data were also described in some detail in "Numbers of businesses: data on VAT registrations" in the April 1987 issue of *Employment Gazette*.



At Force Hydraulics second-year figures were up by 75 per cent and the firm is looking for larger premises.

Enterprise has flourished in the 1980s, as manifested both by the rapid growth in the number of businesses registered for VAT and by the rise in self-employment. This article presents detailed analyses of the VAT data, and of the database from which they are derived¹.

These two articles can be seen as the two parts of a comprehensive review of enterprise in the 1980s.

National trends 1979-89

The number of businesses registered for VAT has risen by 373,000, or 29 per cent, over the decade (detailed figures are given in table 1). But as figure 1 shows, this has been far from a steady rise, with the rate of increase accelerating rapidly in recent years.

The net increase in the number of registered businesses is the difference between very much larger numbers of registrations and deregistrations—1.92 million and 1.55 million respectively. The rapid acceleration in the rate of net increase has come about as a result of a considerable increase in the number of registrations (from 182,000 in 1985 to 265,000 in 1989) and a very much smaller rise in the number of deregistrations—trends clearly illustrated by figure 1.

Indeed, the rise in the number of deregistrations is no more than one might expect from the overall rise in the stock of businesses. Table 2 shows the numbers of registrations and deregistrations in each year expressed as a percentage of the number of registered businesses at the start of the year. While registrations have increased from around 13 per cent in 1985 to nearly 17 per cent, deregistrations have remained at 11½ per cent or a little less.

Regional estimates

The number of businesses rose substantially in every region, ranging from an increase of 16 per cent in the North West to 40 per cent in the South East (see table 3). Moreover, there was a rise in each year in all regions except for the North West and Wales, which both saw small decreases in 1985. To a limited extent this variation can be

Table 1 Business registrations, deregistrations and stocks in the UK: 1980-89

| Year | Stock at start of year | Registrations | Deregistrations | Net change | Stock at end of year |
|---------|------------------------|---------------|-----------------|------------|----------------------|
| 1980 | 1,289 | 158 | 142 | 16 | 1,305 |
| 1981 | 1,305 | 152 | 120 | 32 | 1,337 |
| 1982 | 1,337 | 166 | 145 | 21 | 1,357 |
| 1983 | 1,357 | 180 | 145 | 35 | 1,392 |
| 1984 | 1,392 | 182 | 152 | 30 | 1,422 |
| 1985 | 1,422 | 182 | 163 | 19 | 1,441 |
| 1986 | 1,441 | 191 | 164 | 27 | 1,468 |
| 1987 | 1,468 | 209 | 167 | 42 | 1,510 |
| 1988 | 1,510 | 235 | 170 | 65 | 1,575 |
| 1989 | 1,575 | 265 | 178 | 87 | 1,662 |
| 1980-89 | 1,289 | 1,920 | 1,547 | 373 | 1,662 |

Note: The pattern of registrations and deregistrations may have been affected by disturbances in the processing of regular amendments because of industrial action between 1979 and 1981.

Table 2 Registrations, deregistrations and net change as percentage of stock at start of year

| Year | Registrations | Deregistrations | Net change |
|---------|---------------|-----------------|------------|
| 1980 | 12.3 | 11.0 | 1.2 |
| 1981 | 11.6 | 9.2 | 2.5 |
| 1982 | 12.4 | 10.8 | 1.6 |
| 1983 | 13.3 | 10.7 | 2.6 |
| 1984 | 13.1 | 10.9 | 2.2 |
| 1985 | 12.8 | 11.5 | 1.3 |
| 1986 | 13.3 | 11.4 | 1.9 |
| 1987 | 14.2 | 11.4 | 2.9 |
| 1988 | 15.6 | 11.3 | 4.3 |
| 1989 | 16.8 | 11.3 | 5.5 |
| 1980-89 | 14.9 | 12.0 | 2.9 |

attributed to the differing industrial make-up of the regions; this is examined below.

The trends experienced by different parts of the UK differ however in more than the size of the overall increase. Figure 2 shows the trends for four selected regions relative to the national average. The net increase in the South East has been consistently above the national average, that in the North West consistently below, while in the South West the trend has followed the national pattern fairly closely. In Northern Ireland, the rate of increase was generally above the national average in the first half of the decade, but has been well below it in the last three years, and has replaced the North West as the region with the slowest rate of net increase.

It is interesting that the divergence between the regions has narrowed considerably in recent years. Indeed, the annual increase in 1989 lies between 4 and 5 per cent for

Figure 1 VAT registrations, deregistrations and net charge

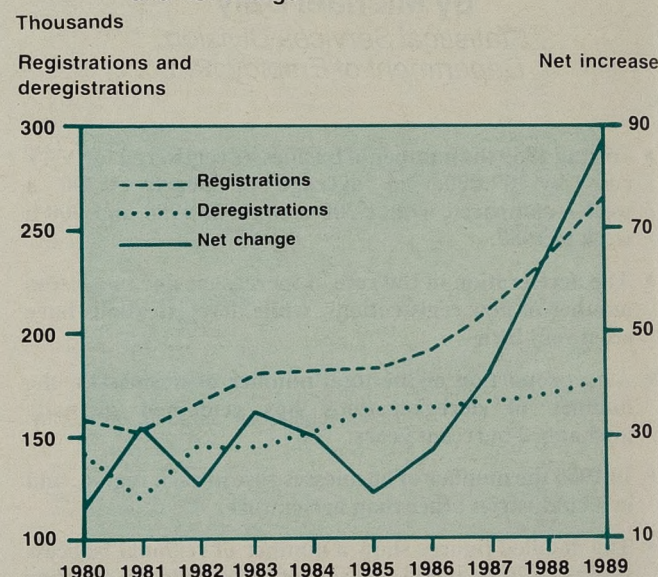
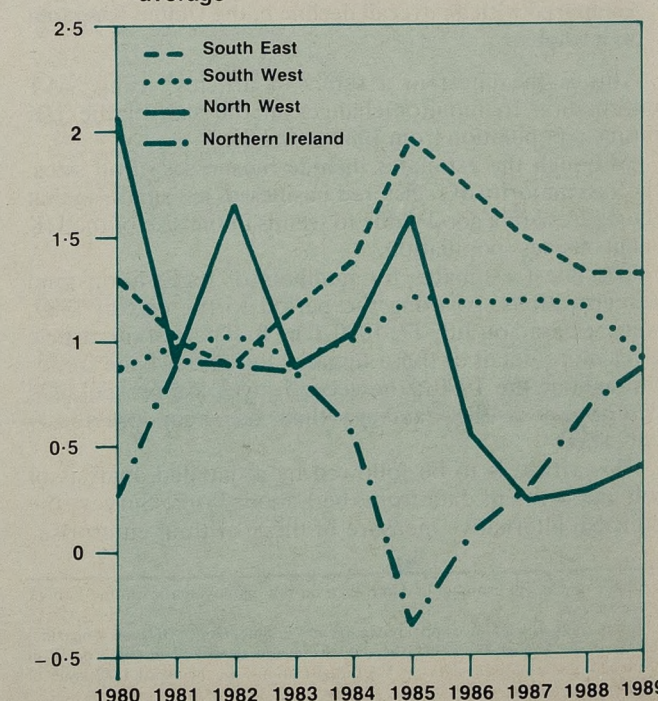


Figure 2 Net percentage increase in number of businesses: ratio of regional figure to UK average



nine of the 11 regions, the exceptions being Northern Ireland and the South East. Contrast this with the spread in 1985: from -0.4 per cent to +2.1 per cent, even after omitting the highest and lowest figures.

Another indicator of business activity is the turbulence, or the total number of registrations plus deregistrations expressed as a proportion of the number of businesses. It is clearly important to know whether the net change in any area is the difference between very low numbers of both registrations and deregistrations, or a high turnover of businesses. Turbulence is difficult to interpret: it is generally recognised that in a healthy, competitive economy there must be a reasonable turnover of businesses, so that very low levels of turbulence are a sign of undesirable stagnation; however, beyond a certain point very high levels of turbulence can be seen as a sign of unhealthy instability.

Figure 3 shows the turbulence and the net change for each region. Turbulence was highest in the South East, which also experienced the largest net increase; but second highest in the North West, which had the lowest net increase. Note also the very low levels of turbulence in Northern Ireland.

Estimates have also been prepared for counties and local authority districts of Great Britain. Space does not permit them to be presented fully here, but the complete set of data is available on request (see box). The data for counties are summarised in table 4, and illustrated in the map. The latter shows the fastest growth to have been concentrated

Table 3 VAT registrations and deregistrations by region, 1980-89

| Region | Stock end-1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1980-89 | Stock end-1989 |
|--------------------------|----------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|----------------|
| South East | 423.7 | a 60.6 | 57.9 | 62.9 | 69.7 | 72.6 | 73.3 | 77.0 | 84.4 | 93.7 | 106.9 | 758.9 | 593.2 |
| | | b 53.8 | 47.4 | 56.9 | 56.4 | 58.9 | 60.9 | 61.3 | 63.1 | 64.0 | 66.9 | 589.4 | |
| | | c 1.6 | 2.4 | 1.4 | 3.0 | 3.0 | 2.6 | 3.2 | 4.2 | 5.7 | 7.2 | 40.0 | |
| East Anglia | 52.2 | a 5.8 | 5.6 | 6.0 | 6.4 | 6.6 | 6.6 | 7.1 | 8.0 | 8.9 | 9.7 | 70.7 | 68.4 |
| | | b 4.9 | 4.1 | 5.0 | 5.1 | 5.2 | 5.8 | 5.9 | 5.9 | 6.0 | 6.5 | 54.5 | |
| | | c 1.6 | 2.8 | 1.7 | 2.4 | 2.5 | 1.4 | 2.1 | 3.5 | 4.7 | 4.9 | 31.1 | |
| South West | 124.0 | a 13.7 | 12.7 | 14.0 | 15.2 | 15.6 | 16.2 | 17.5 | 19.4 | 22.4 | 23.5 | 170.3 | 161.2 |
| | | b 12.3 | 9.8 | 11.9 | 12.1 | 12.7 | 14.0 | 14.4 | 14.6 | 15.1 | 15.9 | 133.0 | |
| | | c 1.1 | 2.4 | 1.6 | 2.4 | 2.1 | 1.6 | 2.2 | 3.4 | 5.0 | 5.0 | 30.1 | |
| West Midlands | 111.8 | a 13.7 | 13.6 | 14.8 | 15.6 | 15.3 | 15.0 | 15.5 | 17.1 | 19.4 | 21.7 | 161.5 | 140.9 |
| | | b 11.9 | 10.3 | 12.8 | 12.7 | 13.1 | 14.3 | 14.0 | 14.2 | 14.3 | 14.8 | 132.3 | |
| | | c 1.6 | 2.9 | 1.0 | 2.4 | 1.7 | 0.6 | 1.2 | 2.3 | 4.0 | 5.1 | 26.1 | |
| East Midlands | 88.2 | a 10.4 | 9.7 | 10.9 | 12.0 | 11.7 | 11.7 | 12.0 | 13.8 | 15.5 | 17.3 | 124.9 | 113.4 |
| | | b 9.1 | 7.4 | 9.1 | 9.4 | 9.6 | 10.5 | 10.8 | 10.8 | 11.1 | 11.8 | 99.7 | |
| | | c 1.4 | 2.5 | 1.9 | 2.8 | 2.1 | 1.3 | 1.3 | 3.0 | 4.2 | 5.1 | 28.7 | |
| Yorkshire and Humberside | 102.0 | a 11.9 | 11.4 | 12.6 | 13.7 | 13.1 | 13.2 | 13.8 | 14.8 | 17.1 | 19.4 | 141.0 | 123.6 |
| | | b 11.0 | 9.2 | 11.0 | 11.0 | 11.5 | 12.9 | 13.1 | 12.9 | 12.9 | 13.8 | 119.4 | |
| | | c 0.9 | 2.2 | 1.5 | 2.6 | 1.4 | 0.2 | 0.6 | 1.7 | 3.6 | 4.7 | 21.2 | |
| North West | 128.3 | a 15.8 | 15.7 | 17.4 | 18.2 | 18.4 | 17.6 | 17.8 | 18.8 | 21.3 | 25.0 | 186.0 | 149.2 |
| | | b 15.4 | 12.8 | 15.6 | 15.2 | 16.8 | 18.2 | 17.6 | 17.7 | 17.4 | 18.3 | 165.1 | |
| | | c 0.3 | 2.2 | 1.4 | 2.2 | 1.2 | -0.5 | 0.1 | 0.8 | 2.9 | 4.7 | 16.3 | |
| North | 52.4 | a 5.8 | 5.8 | 6.1 | 6.6 | 6.6 | 6.4 | 6.8 | 7.3 | 8.1 | 9.4 | 68.7 | 62.4 |
| | | b 5.7 | 4.4 | 5.4 | 5.4 | 5.7 | 6.1 | 6.3 | 6.2 | 6.6 | 7.0 | 58.7 | |
| | | c 0.1 | 2.6 | 1.2 | 2.2 | 1.6 | 0.6 | 0.8 | 1.9 | 2.6 | 4.0 | 19.2 | |
| Wales | 70.4 | a 7.1 | 7.1 | 7.7 | 8.0 | 7.6 | 7.1 | 7.6 | 8.6 | 10.8 | 11.2 | 82.9 | 85.2 |
| | | b 6.6 | 5.0 | 6.2 | 6.3 | 6.8 | 7.5 | 7.2 | 7.1 | 7.7 | 7.8 | 68.2 | |
| | | c 0.7 | 3.0 | 2.0 | 2.4 | 1.0 | -0.4 | 0.5 | 2.0 | 3.9 | 4.2 | 21.0 | |
| Scotland | 93.4 | a 9.8 | 9.4 | 10.0 | 11.1 | 11.0 | 11.2 | 12.7 | 13.3 | 14.2 | 16.8 | 119.7 | 113.2 |
| | | b 8.8 | 7.6 | 8.9 | 9.0 | 9.1 | 10.1 | 10.6 | 11.4 | 12.0 | 12.3 | 99.8 | |
| | | c 1.1 | 1.9 | 1.2 | 2.2 | 2.0 | 1.1 | 2.0 | 1.8 | 2.1 | 4.2 | 21.3 | |
| Northern Ireland | 42.7 | a 3.8 | 3.2 | 3.6 | 3.5 | 3.5 | 3.7 | 3.3 | 3.4 | 3.6 | 4.1 | 35.8 | 51.5 |
| | | b 2.7 | 2.2 | 2.5 | 2.5 | 2.5 | 2.7 | 2.7 | 3.1 | 3.0 | 3.0 | 27.0 | |
| | | c 2.6 | 2.2 | 2.5 | 2.2 | 2.2 | 2.1 | 1.0 | 0.7 | 1.2 | 2.2 | 20.7 | |
| United Kingdom | 1,288.9 | a 158.3 | 152.1 | 166.0 | 180.0 | 182.0 | 182.0 | 191.0 | 209.0 | 235.0 | 265.0 | 1,920.4 | 1,662.3 |
| | | b 142.3 | 120.3 | 145.4 | 145.0 | 152.0 | 163.0 | 164.0 | 167.0 | 170.0 | 178.0 | 1,547.0 | |
| | | c 1.2 | 2.4 | 1.5 | 2.6 | 2.2 | 1.3 | 1.9 | 2.9 | 4.3 | 5.5 | 29.0 | |

a = Registrations (thousands),
b = Deregistrations (thousands),
c = Net change as percentage of stock at start of year.

Further tables (on paper or computer disk) showing the total number of registrations and deregistrations in each year in each local authority district in Great Britain, and broken down further by industry group for the counties of England and Wales and Scottish regions, are available at a cost of £75. For details, write to: Department of Employment, Statistics C4, Room 405, Caxton House, Tothill Street, London SW1H 9NF.

in the South, but with some interesting exceptions: low growth in East Sussex, the Isle of Wight, Devon and Cornwall; relatively high growth in the Highlands of Scotland.

The net increase is, however, only one way of assessing the experience of a region or county; alternative analyses are discussed below.

Industry estimates

There is much greater variation between industries than between regions (see table 5 and figure 4) with the figures ranging from a decrease of 2 per cent in retailing to a rise of over 100 per cent in 'other services'. This latter category covers a wide range of activities, including business services such as contract cleaning, personal services such as

It must be stressed that trends in the number of businesses do not necessarily reflect trends in the overall activity of a sector, measured for example by output or employment. A decline in the number of independent businesses could be the result of the concentration of an unchanging or increasing level of activity in fewer, larger concerns. A comparison of trends in numbers of businesses and total output is beyond the scope of this article.

Percentage increase in stock of businesses, end 1979 to end 1989

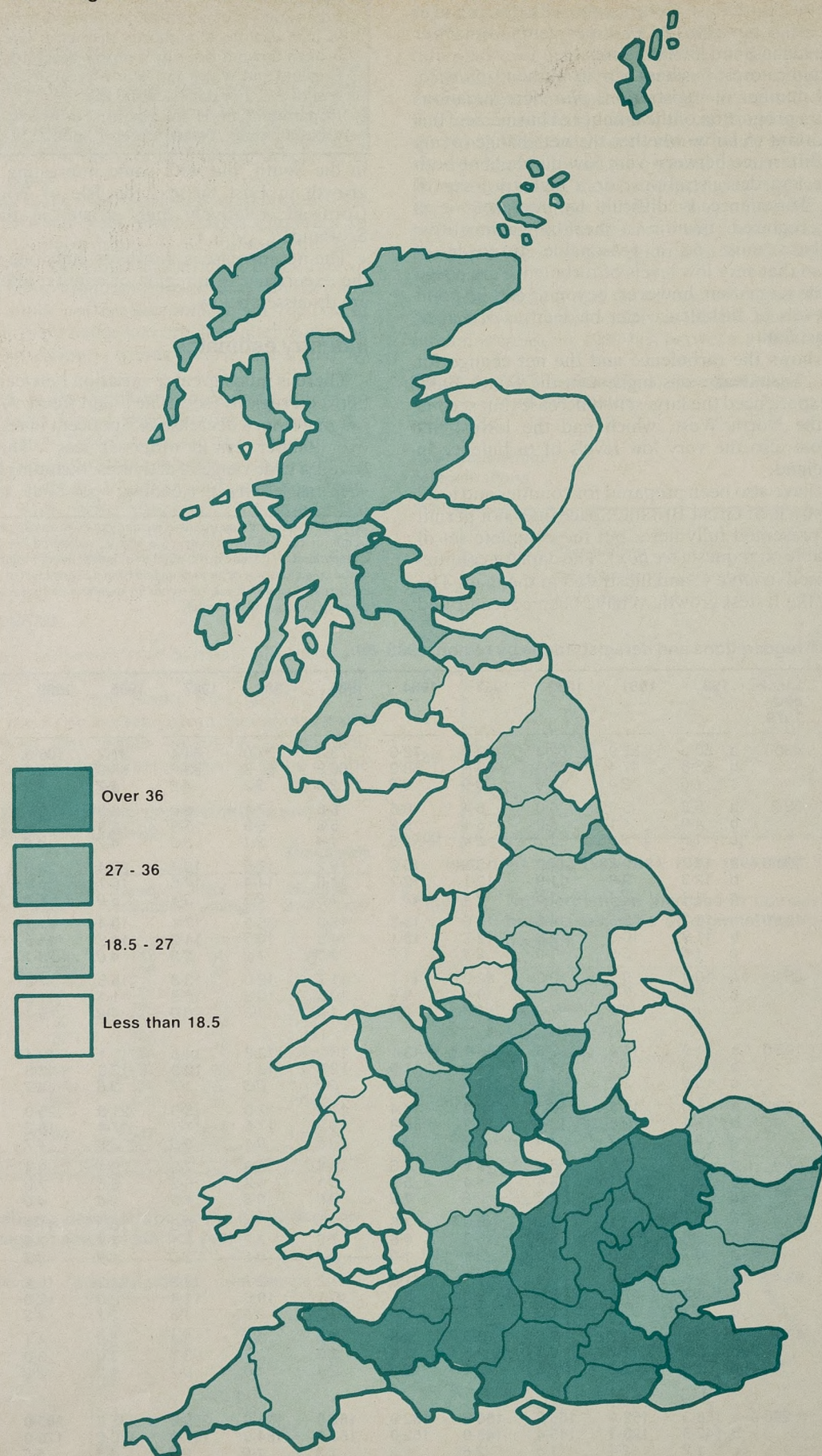


Figure 3 Registrations, deregistrations and net change by region, as a percentage of stock, end 1979

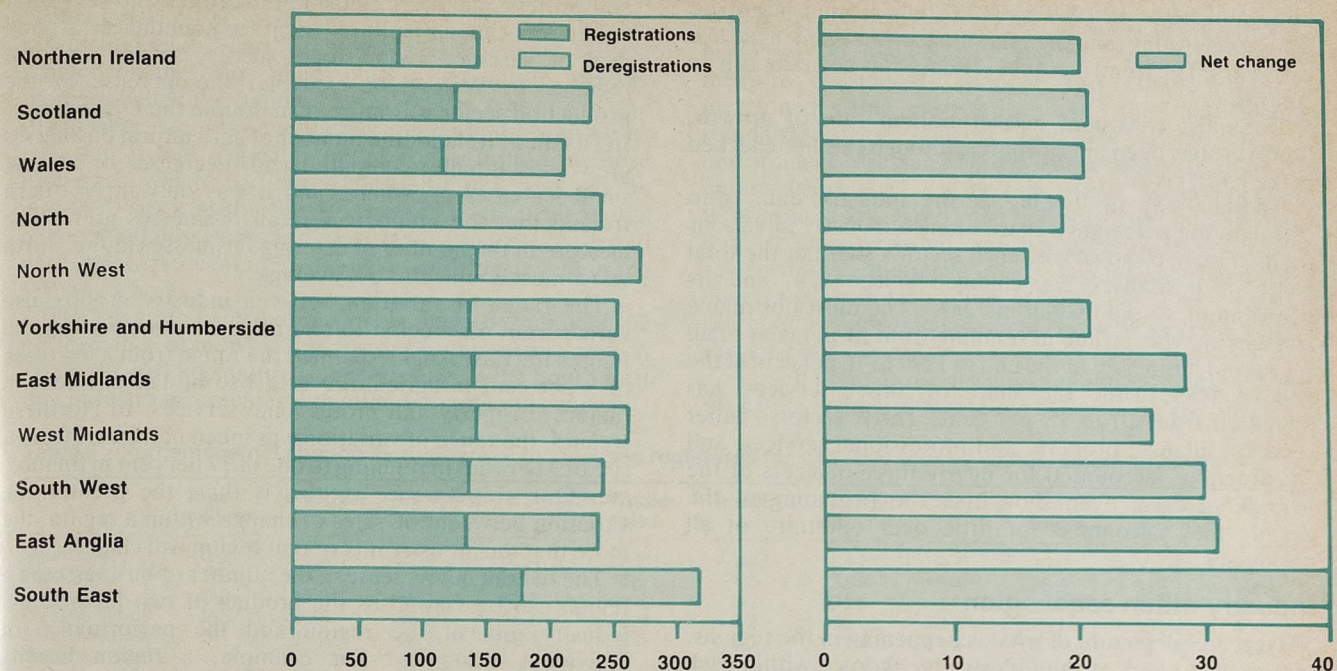
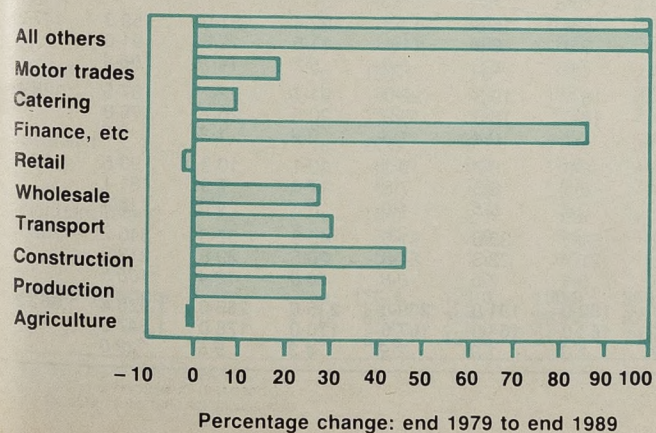


Table 4 Net percentage change in number of VAT-registered businesses, end-1979 to end-1989

| | | | | | |
|--------------------|-----------|---------------------------------|-----------|------------------------------------|-----------|
| Bedfordshire | 51 | Hereford and Worcestershire | 26 | Northumberland | 19 |
| Berkshire | 60 | Shropshire | 28 | Tyne and Wear | 17 |
| Buckinghamshire | 65 | Staffordshire | 27 | North | 19 |
| East Sussex | 21 | Warwickshire | 40 | | |
| Essex | 35 | West Midlands | 22 | Clwyd | 23 |
| Hampshire | 51 | West Midlands | 26 | Dyfed | 15 |
| Hertfordshire | 49 | | | Gwent | 40 |
| Isle of Wight | 14 | Derbyshire | 28 | Gwynedd | 10 |
| Kent | 37 | Leicestershire | 31 | Mid-Glamorgan | 33 |
| Greater London | 34 | Lincolnshire | 18 | Powys | 16 |
| Oxfordshire | 51 | Northamptonshire | 53 | South Glamorgan | 18 |
| Surrey | 54 | Nottinghamshire | 21 | West Glamorgan | 18 |
| West Sussex | 38 | East Midlands | 29 | Wales | 21 |
| South East | 40 | | | | |
| | | Humberside | 18 | Borders | 17 |
| Cambridgeshire | 40 | North Yorkshire | 22 | Central | 32 |
| Norfolk | 25 | South Yorkshire | 24 | Dumfries and Galloway | 10 |
| Suffolk | 31 | West Yorkshire | 21 | Fife | 26 |
| East Anglia | 31 | Yorkshire and Humberside | 21 | Grampian | 18 |
| | | | | Highlands | 28 |
| Avon | 39 | Cheshire | 33 | Lothian | 26 |
| Cornwall | 19 | Greater Manchester | 14 | Orkney, Shetland and Western Isles | 33 |
| Devon | 19 | Lancashire | 12 | Strathclyde | 20 |
| Dorset | 31 | Merseyside | 15 | Tayside | 15 |
| Gloucestershire | 30 | North West | 16 | Scotland | 21 |
| Somerset | 38 | | | | |
| Wiltshire | 50 | Cleveland | 30 | Northern Ireland | 21 |
| South West | 30 | Cumbria | 14 | United Kingdom | 29 |
| | | Durham | 23 | | |

Figure 4 Net change in number of businesses by industry, as percentage of stock, end 1979



hairdressing, entertainment services such as cinemas. (More detailed description of the coverage of each sector is available from the address given in the box on p 555).

As with the regional figures, the trends over time show further variation—those for selected industries are illustrated in figure 5. The annual increases in agriculture and retailing have been close to zero throughout the period, wavering either side. Viewed individually, the trend in retailing was consistently downward up to the end of 1987, since when there have been small increases; in agriculture the picture is one of small growth in the early 1980s and small declines since, but with some sign in recent years of a slowdown in the rate of loss. But viewed against the trends for other sectors, it might be more reasonable to describe the trends in these sectors as 'little or no change'.

The fastest growing sectors over the period as a whole have been 'other services' and finance, property and professional services. Figure 5 shows that the rate of growth

in the latter has been more erratic, slowing down noticeably between 1985 and 1987, when other industries were accelerating, and then shooting ahead again in the last two years. The trend in 'other services' has been smooth by contrast.

The most consistent acceleration in rate of growth, however, has been in transport, although this has checked in the latest year.

Another way of looking at the industry data is to calculate the percentage share of each industry in various totals. Figure 6 shows how each sector's share of the total stock of businesses has changed since 1979, and its contribution to the overall increase. The most noticeable changes are the decline in retailing from 21 per cent of all registered businesses at the end of 1979 to 16 per cent at the end of 1989, while the share of 'other services' has increased from 10 to 15 per cent. Three sectors—other services, finance, property and professional services, and construction—accounted for nearly three-quarters of the overall increase, even though at the beginning of the decade they accounted for little over one-third of all businesses.

Industry within each region

To get a full picture of what is happening in the regions, one needs to look at the industry breakdown within each region. Table 6 shows the net percentage change over the decade for each broad industry group in each region. (Further details, of the numbers of businesses and of registrations and deregistrations, are given separately in table 7).

While there is a certain amount of consistency—in every

Table 5 VAT registrations and deregistrations by industry, 1980-89

| Industry | Stock end-1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1980-89 | Stock end-1989 |
|----------------|----------------|-----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------|----------------|
| Agriculture | 176.4 | a 8.6 b 7.6 c 0.5 | 6.8 4.8 1.1 | 6.6 5.6 0.6 | 6.2 6.0 0.1 | 5.9 5.8 0.1 | 5.6 6.3 -0.4 | 5.4 6.7 -0.7 | 5.7 7.1 -0.8 | 6.1 6.8 -0.4 | 6.3 6.8 -0.3 | 63.2 63.5 -0.2 | 176.1 |
| Production | 121.0 | a 14.6 b 13.1 c 1.2 | 14.8 11.5 2.7 | 16.5 14.1 1.9 | 18.7 14.5 3.3 | 19.2 15.0 3.2 | 19.6 16.3 2.4 | 19.2 16.7 1.8 | 19.7 16.0 2.1 | 20.7 16.0 3.2 | 22.1 16.2 3.9 | 185.0 150.2 28.8 | 155.8 |
| Construction | 180.9 | a 24.6 b 19.5 c 2.8 | 21.1 14.8 3.4 | 23.9 18.2 3.0 | 28.6 18.3 5.3 | 27.8 23.6 2.0 | 25.4 26.8 -0.7 | 27.8 24.5 1.6 | 33.4 23.1 4.8 | 41.4 23.2 8.1 | 47.1 25.7 8.8 | 301.2 217.8 46.1 | 264.4 |
| Transport | 55.8 | a 7.0 b 7.4 c -0.8 | 6.4 6.3 0.2 | 7.6 6.9 1.3 | 7.9 6.7 2.0 | 7.8 6.7 2.0 | 8.0 7.0 1.7 | 8.6 7.0 2.6 | 9.7 6.8 4.8 | 11.5 7.2 6.7 | 12.7 8.2 6.6 | 87.1 70.2 30.4 | 72.7 |
| Wholesale | 95.8 | a 14.4 b 10.6 c 3.9 | 14.8 9.5 5.3 | 15.6 12.4 3.1 | 16.7 12.9 3.5 | 15.8 13.7 1.9 | 15.6 14.5 1.0 | 15.0 14.4 0.5 | 15.1 14.3 0.7 | 15.3 14.1 1.0 | 18.2 13.8 3.7 | 156.5 130.3 27.3 | 122.0 |
| Retail | 268.8 | a 31.9 b 36.1 c -1.5 | 32.9 31.6 0.5 | 34.3 36.8 -0.9 | 34.9 35.4 -0.2 | 33.2 33.9 -0.3 | 33.3 34.9 -0.6 | 34.7 35.4 -0.3 | 35.4 35.7 -0.1 | 39.1 36.6 1.0 | 37.0 36.1 0.3 | 346.7 352.5 -2.2 | 263.0 |
| Finance, etc | 79.0 | a 10.5 b 7.3 c 4.0 | 9.3 6.3 3.6 | 9.9 7.7 2.6 | 11.6 7.5 4.7 | 14.2 7.9 6.9 | 15.9 9.0 7.0 | 16.8 9.9 6.6 | 17.8 11.1 6.0 | 22.4 11.5 9.2 | 31.0 12.8 14.1 | 159.3 91.0 86.4 | 147.2 |
| Catering | 117.6 | a 15.4 b 15.1 c 0.3 | 15.0 13.7 1.1 | 16.4 16.2 0.2 | 17.8 16.4 1.2 | 19.8 17.6 1.8 | 18.1 18.0 0.1 | 19.3 18.8 0.4 | 22.0 19.9 1.8 | 21.7 20.5 0.9 | 22.2 20.7 1.2 | 187.6 176.8 9.2 | 128.4 |
| Motor trades | 67.7 | a 9.0 b 8.4 c 0.9 | 8.7 7.0 2.5 | 9.6 8.7 1.4 | 9.7 8.5 1.7 | 8.9 8.6 0.5 | 8.8 8.5 0.4 | 8.7 8.3 0.5 | 9.1 7.8 1.0 | 10.1 7.6 3.3 | 10.9 7.9 4.0 | 93.5 81.1 18.4 | 80.1 |
| All others | 126.0 | a 22.4 b 17.1 c 4.2 | 22.4 14.6 5.9 | 25.5 18.9 4.7 | 27.6 18.7 6.1 | 29.5 19.3 6.6 | 31.7 21.7 6.1 | 35.6 22.3 7.6 | 41.0 24.6 8.8 | 46.8 26.5 10.0 | 57.6 29.8 12.4 | 340.2 213.5 100.5 | 252.7 |
| All industries | 1,288.9 | a 158.3 b 142.3 c 1.2 | 152.1 120.3 2.4 | 166.0 145.4 1.5 | 180.0 145.0 2.6 | 182.0 152.0 2.2 | 182.0 163.0 1.3 | 191.0 164.0 1.9 | 209.0 167.0 2.9 | 235.0 170.0 4.3 | 265.0 178.0 5.5 | 1,920.4 1,547.0 29.0 | 1,662.3 |

a = Registrations (thousands).
b = Deregistrations (thousands).
c = Net change as percentage of stock at start of year.

region, the best performers were either finance, property and professional services or other services and the worst either retail or agriculture—there is nonetheless a good deal of variation, with some 'success stories' in most regions. In Wales, for example, the increase in the production sector was more than double the UK average. In Northern Ireland, the number of agricultural businesses grew substantially, compared with decreases or at best small increases elsewhere; and it was only in Northern Ireland that the number of retail businesses grew. The increase in the number of catering businesses in the North was almost double the UK average.

The range of variation between industry groups also varied from one region to another. At one extreme, the figures for East Anglia spanned the range from a decrease of 9 per cent in agriculture to a rise of 124 per cent in finance, property and professional services. In Northern Ireland, the range of variation was much narrower, from a rise of 3 per cent in retailing to one of 77 per cent in finance, etc. One consequence of this is that, the greater the variation between the rates of change within a region, the more that the industry mix of that region will change.

The overall net increase in the number of businesses in a region can be viewed as the product of two factors, the industry mix of the region and the performance of individual industries. For example, a region heavily dependent on agriculture will be relatively hard hit by the overall decline in agriculture, while one with a strong base in the service sector will be in a position to take a good share of the upsurge in these businesses.

The importance of the interaction between these two factors can be seen from table 6. The South East has

number of industries which performed less well than the rest of the UK, including the finance, property and professional services sector; the net increase in the production sector was the lowest of all the regions. In East Anglia, on the other hand, only in agriculture was the increase below the national average. The reason why the overall increase was nevertheless greater in the South East was that it had a greater initial concentration in those industries which performed best—40 per cent of the end-1979 stock in the finance, property and professional services, other services and construction sectors, compared with just 27 per cent in East Anglia, and 30 per cent in the UK as a whole.

The separate contributions of the industry mix and the performance of individual industries is analysed in table 8. The most striking feature is that it is only in the South East that industry mix increases the figure for overall change.

Alternative performance measures

In the above discussion, the net increase in the number of businesses in percentage terms has been the principal measure considered, although two others have been mentioned, the turbulence and the net increase standardised for industry mix. As is the case for performance assessment in most other contexts, there is no one measure which can be used alone; when considering how an area has fared, one needs to take into account a number of alternative statistics. (For a comprehensive review of the experience of any area, one would of course have to consider other types of data, such as self-employment estimates; but this is beyond the scope of this article.)

As well as the three already mentioned, commonly used measures include the rate of registrations and figures for

Table 6 Percentage net change in numbers of businesses registered for VAT, by industry within region, 1979-89

| | Agriculture | Production | Construction | Transport | Wholesale | Retail | Finance, etc | Catering | Motor trades | Other services | All |
|--------------------------|-------------|------------|--------------|-----------|-----------|--------|--------------|----------|--------------|----------------|------|
| South East | -3.7 | 16.5 | 59.4 | 32.4 | 27.2 | -1.0 | 77.7 | 9.3 | 20.0 | 109.2 | 40.0 |
| East Anglia | -8.6 | 51.9 | 55.1 | 36.0 | 46.5 | -1.6 | 123.8 | 13.4 | 25.0 | 112.1 | 31.1 |
| South West | -0.2 | 49.0 | 56.1 | 41.7 | 40.2 | 2.2 | 101.6 | 6.1 | 28.4 | 103.3 | 30.1 |
| West Midlands | -2.5 | 30.6 | 36.3 | 25.6 | 30.9 | -0.2 | 86.5 | 10.7 | 25.1 | 93.6 | 26.1 |
| East Midlands | -5.1 | 44.2 | 43.2 | 48.5 | 39.0 | 0.1 | 107.0 | 11.0 | 22.0 | 103.0 | 28.7 |
| Yorkshire and Humberside | -4.7 | 25.3 | 31.9 | 30.9 | 22.9 | 1.0 | 96.4 | 5.4 | 17.8 | 90.0 | 21.2 |
| North West | -8.2 | 22.4 | 22.0 | 21.6 | 15.1 | -8.8 | 82.4 | 1.2 | 8.5 | 86.2 | 16.3 |
| North | -0.6 | 50.5 | 31.8 | 19.6 | 17.6 | -5.4 | 98.8 | 16.2 | 5.1 | 78.4 | 19.2 |
| Wales | 2.6 | 63.9 | 48.9 | 30.5 | 23.4 | -3.6 | 84.5 | 11.0 | 17.6 | 92.1 | 21.0 |
| Scotland | 4.0 | 32.3 | 37.1 | 16.5 | 18.6 | -7.3 | 116.7 | 16.3 | 7.8 | 78.0 | 21.3 |
| Northern Ireland | 16.0 | 47.1 | 30.7 | 14.0 | 34.8 | 3.0 | 77.2 | 14.0 | 9.3 | 59.8 | 20.7 |
| United Kingdom | -0.2 | 28.8 | 46.1 | 30.4 | 27.3 | -2.2 | 86.4 | 9.2 | 18.4 | 100.5 | 29.0 |

Table 7 Registrations and deregistrations for VAT by industry within region, 1979-89

| Region | | Agriculture | Production | Construction | Transport | Wholesale | Retail | Finance, etc | Catering | Motor trades | Other services | All |
|--------------------------|---|-------------|------------|--------------|-----------|-----------|--------|--------------|----------|--------------|----------------|---------|
| South East | a | 20.2 | 46.7 | 63.1 | 18.7 | 38.2 | 76.3 | 43.9 | 33.1 | 21.5 | 62.2 | 423.7 |
| | b | 9.6 | 72.2 | 121.6 | 33.5 | 67.0 | 106.4 | 84.5 | 54.8 | 32.8 | 176.4 | 758.9 |
| | c | 10.3 | 64.6 | 84.2 | 27.5 | 56.6 | 107.2 | 50.4 | 51.7 | 28.5 | 108.4 | 589.4 |
| East Anglia | a | 11.9 | 3.9 | 7.7 | 2.4 | 3.0 | 9.3 | 2.2 | 4.6 | 2.8 | 4.3 | 52.2 |
| | b | 3.7 | 6.5 | 11.8 | 3.7 | 5.2 | 11.0 | 5.5 | 7.7 | 3.8 | 11.7 | 70.7 |
| | c | 4.8 | 4.5 | 7.6 | 2.8 | 3.8 | 11.2 | 2.8 | 7.1 | 3.1 | 6.9 | 54.5 |
| South West | a | 27.4 | 8.6 | 17.9 | 4.3 | 6.3 | 23.8 | 5.3 | 13.9 | 6.6 | 9.8 | 124.0 |
| | b | 10.2 | 14.1 | 29.6 | 6.8 | 11.4 | 30.3 | 11.6 | 20.9 | 9.0 | 26.6 | 170.3 |
| | c | 10.3 | 9.9 | 19.5 | 5.0 | 8.8 | 29.8 | 6.2 | 20.0 | 7.1 | 16.4 | 133.0 |
| West Midlands | a | 14.2 | 14.4 | 16.0 | 5.1 | 8.9 | 23.7 | 4.9 | 9.2 | 6.2 | 9.1 | 111.0 |
| | b | 4.5 | 20.2 | 24.5 | 7.3 | 14.9 | 32.2 | 9.5 | 15.2 | 9.1 | 24.0 | 161.5 |
| | c | 4.9 | 15.8 | 18.7 | 6.0 | 12.2 | 32.3 | 5.3 | 14.2 | 7.5 | 15.5 | 132.3 |
| East Midlands | a | 14.0 | 9.2 | 12.8 | 4.1 | 6.1 | 19.4 | 3.1 | 7.8 | 5.1 | 6.5 | 88.2 |
| | b | 4.3 | 14.7 | 19.6 | 6.8 | 10.4 | 25.1 | 6.9 | 12.4 | 7.1 | 17.7 | 124.9 |
| | c | 5.0 | 10.6 | 14.0 | 4.8 | 8.0 | 25.1 | 3.6 | 11.5 | 6.0 | 10.9 | 99.7 |
| Yorkshire and Humberside | a | 13.5 | 10.1 | 14.4 | 4.9 | 7.7 | 24.4 | 3.7 | 10.6 | 5.6 | 7.2 | 102.0 |
| | b | 4.3 | 13.6 | 20.7 | 7.1 | 11.5 | 33.9 | 7.8 | 16.1 | 7.6 | 18.5 | 141.0 |
| | c | 4.9 | 11.0 | 16.1 | 5.5 | 9.7 | 33.6 | 4.2 | 15.5 | 6.6 | 12.0 | 119.4 |
| North West | a | 8.8 | 13.1 | 17.8 | 6.1 | 11.1 | 34.8 | 6.3 | 12.8 | 7.1 | 10.3 | 128.3 |
| | b | 2.5 | 18.7 | 26.9 | 9.3 | 15.8 | 44.0 | 12.4 | 20.1 | 9.5 | 26.9 | 186.0 |
| | c | 3.3 | 15.7 | 23.0 | 8.0 | 14.1 | 47.0 | 7.2 | 19.9 | 8.9 | 18.0 | 165.1 |
| North | a | 9.3 | 3.2 | 6.8 | 2.6 | 2.7 | 13.3 | 2.2 | 5.9 | 2.8 | 3.5 | 52.4 |
| | b | 2.9 | 5.8 | 10.2 | 3.1 | 3.9 | 16.0 | 5.3 | 9.6 | 3.3 | 8.6 | 68.7 |
| | c | 2.9 | 4.2 | 8.0 | 2.6 | 3.5 | 16.7 | 3.1 | 8.7 | 3.1 | 5.9 | 58.7 |
| Wales | a | 19.5 | 3.6 | 8.2 | 2.8 | 3.6 | 15.2 | 2.1 | 7.9 | 3.6 | 3.8 | 70.4 |
| | b | 6.4 | 7.0 | 13.9 | 3.8 | 5.3 | 17.0 | 4.0 | 11.7 | 4.5 | 9.3 | 82.9 |
| | c | 5.9 | 4.7 | 9.9 | 2.9 | 4.5 | 17.6 | 2.2 | 10.9 | 3.9 | 5.8 | 68.2 |
| Scotland | a | 20.5 | 6.1 | 11.4 | 3.6 | 5.5 | 20.7 | 4.3 | 9.4 | 4.4 | 7.5 | 93.4 |
| | b | 8.9 | 9.3 | 17.0 | 4.4 | 7.7 | 23.5 | 10.4 | 16.1 | 5.0 | 17.4 | 119.7 |
| | c | 8.1 | 7.3 | 12.7 | 3.8 | 6.6 | 25.0 | 5.3 | 14.6 | 4.7 | 11.6 | 99.8 |
| Northern Ireland | a | 16.0 | 2.1 | 4.8 | 1.3 | 2.6 | 7.9 | 1.1 | 2.5 | 2.0 | 1.7 | 42.7 |
| | b | 5.9 | 2.9 | 5.5 | 1.4 | 3.4 | 7.2 | 1.5 | 3.0 | 1.8 | 3.2 | 35.8 |
| | c | 3.2 | 1.9 | 4.1 | 1.2 | 2.5 | 7.0 | 0.6 | 2.7 | 1.6 | 2.1 | 27.0 |
| United Kingdom | a | 176.4 | 121.0 | 180.9 | 55.8 | 95.8 | 268.0 | 79.0 | 117.6 | 67.7 | 126.0 | 1,288.9 |
| | b | 63.2 | 185.0 | 301.2 | 87.1 | 156.5 | 346.7 | 159.3 | 187.6 | 93.5 | 340.2 | 1,920.4 |
| | c | 63.5 | 150.2 | 217.8 | 70.2 | 130.3 | 352.5 | 91.0 | 176.8 | 81.1 | 213.5 | 1,547.0 |

a = Stock at end-1979 (thousands).
b = Registrations 1980-89 (thousands).
c = Deregistrations 1980-89 (thousands).

Figure 5 Annual percentage change in number of businesses Selected industries

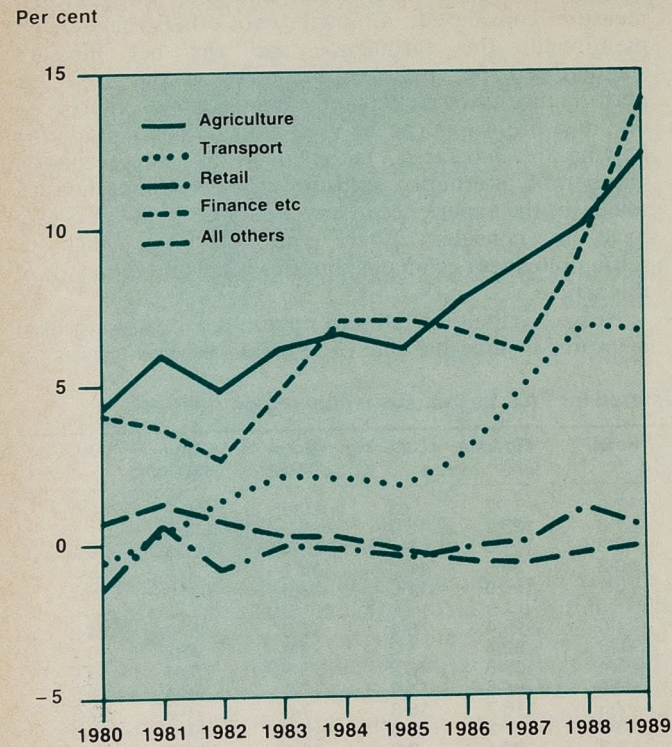


Table 8 Components of change in regional net change

| Region | Performance* | Industry mix† | Overall change |
|--------------------------|--------------|---------------|----------------|
| South East | 30 | 10 | 40 |
| East Anglia | 37 | -6 | 31 |
| South West | 36 | -6 | 30 |
| West Midlands | 28 | -2 | 26 |
| East Midlands | 33 | -5 | 29 |
| Yorkshire and Humberside | 26 | -4 | 21 |
| North West | 18 | -2 | 16 |
| North | 26 | -6 | 19 |
| Wales | 32 | -11 | 21 |
| Scotland | 26 | -5 | 21 |
| Northern Ireland | 27 | -6 | 21 |

* The change which would have occurred had the industry mix been the same in each region, and the growth rates for each industry within region as recorded.
 † The difference between the performance component and the recorded change—that is, the effect of the mix of industries in the region.

the production sector in isolation (as some would suggest that this is the most important sector). Another possibility is the rate at which the net increase has accelerated.

As an illustration of the need to consider a range of factors, table 9 shows a selection calculated for the counties of Great Britain, together with the rankings that these imply. Although some of the measures are fairly closely correlated, there are some very notable differences. The net increase in the Isle of Wight, for example, while one of the lowest over the period as a whole, has accelerated faster than in any other county.

Another way in which performance measures can differ is in the choice of denominator for calculating percentage rates. It is clearly not helpful in almost all cases to look at just the numbers of businesses, registrations, etc, since regions vary so much in size. In order to make comparisons, many of the figures in this article have been expressed as a percentage of the total number of businesses registered; but there are other possibilities. Some would argue that the figures should be related to the size of the workforce in each region, since that is a reasonable proxy for the size of the pool of potential entrepreneurs. It can

Figure 6 Share of industries in overall stock and net change

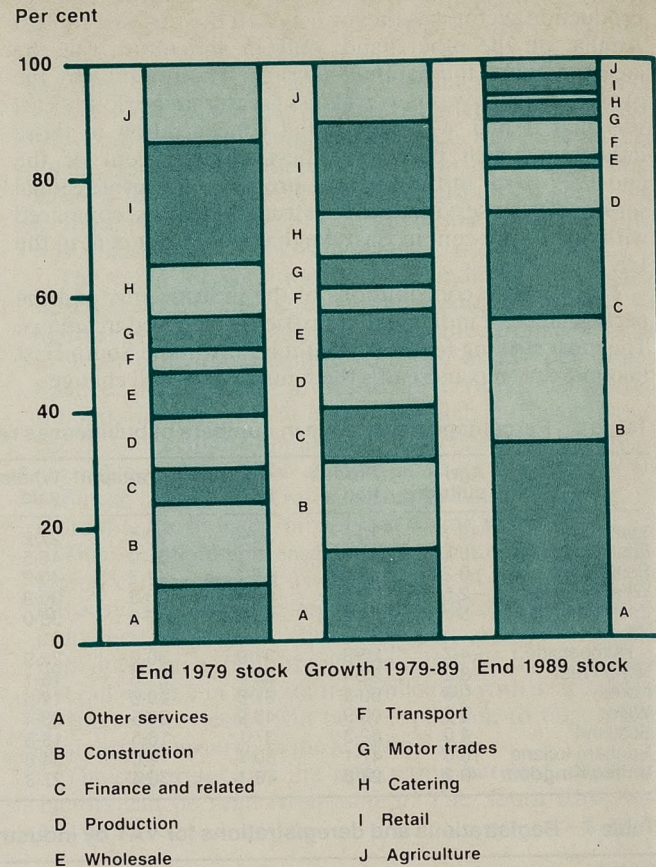
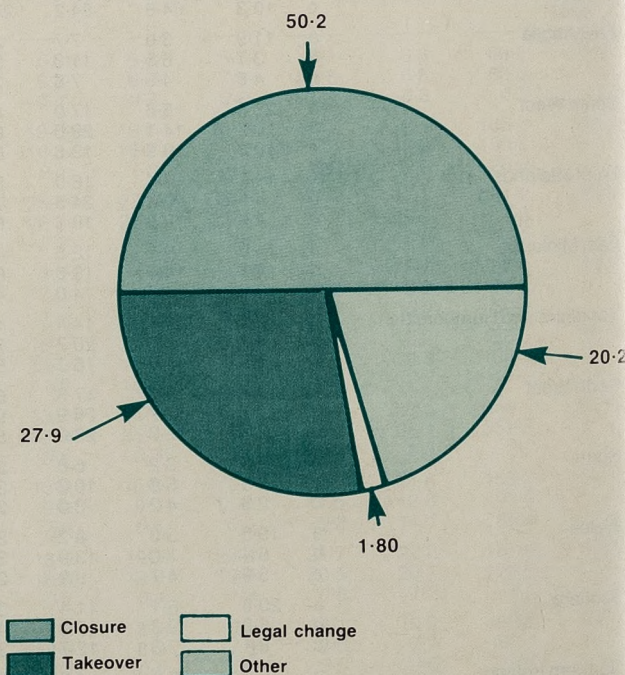


Figure 7 Types of deregistration



also be argued that entrepreneurs are more likely to come from existing small firms, and so the number of businesses registered for VAT is a good proxy for the size of this pool.

There is no simple answer; but for the purposes of this article, the denominator that has been used is the stock of registered businesses.

The database

The use of data collected in the course of administering the VAT system provides at little additional cost (either to government or to the businesses supplying the data) a very rich source of information on business. In particular, the availability of data for all firms registered for VAT, rather than a sample as is often the case with statistical data, allows detailed analysis with no worries about sampling error.

Inevitably, there is the price to pay in that the use of any administrative system necessarily introduces imperfections. For example, a VAT registration is not synonymous with the 'birth' of a new firm. The remainder of this article describes these limitations, and shows that they are not as great as one might at first suppose—analysis of VAT registrations and deregistrations still gives a good guide to trends in the small business population.

These analyses are based on VAT data held by the Central Statistical Office, which in turn receives them from

Table 9 Alternative measures of performance (rankings in brackets)

| County | Net increase | Rewighted net increase | Net increase for production | Registration rate | Turbulence | Acceleration |
|------------------------------------|--------------|------------------------|-----------------------------|-------------------|------------|--------------|
| Bedfordshire | 51 (5) | 45 (9) | 29 (50) | 185 (4) | 318 (6) | 0.4 (14) |
| Berkshire | 60 (2) | 44 (11) | 33 (46) | 205 (1) | 350 (1) | 0.3 (22) |
| Buckinghamshire | 65 (1) | 51 (4) | 57 (18) | 194 (2) | 324 (3) | 0.4 (18) |
| East Sussex | 21 (41) | 20 (56) | 24 (55) | 154 (20) | 287 (18) | 0.6 (6) |
| Essex | 35 (17) | 29 (41) | 33 (44) | 173 (10) | 311 (7) | 0.3 (30) |
| Hampshire | 51 (7) | 45 (10) | 55 (20) | 187 (3) | 322 (4) | 0.7 (2) |
| Hertfordshire | 49 (9) | 36 (19) | 29 (47) | 179 (6) | 309 (8) | 0.5 (8) |
| Isle of Wight | 14 (60) | 26 (45) | 58 (16) | 123 (48) | 232 (44) | 0.8 (1) |
| Kent | 37 (16) | 34 (25) | 47 (29) | 165 (12) | 293 (15) | 0.6 (3) |
| Greater London | 34 (18) | 22 (54) | -4 (64) | 184 (5) | 333 (2) | 0.6 (7) |
| Oxfordshire | 51 (6) | 48 (6) | 53 (23) | 163 (22) | 276 (22) | 0.4 (13) |
| Surrey | 54 (3) | 39 (16) | 27 (52) | 178 (7) | 302 (9) | 0.5 (10) |
| West Sussex | 38 (14) | 33 (32) | 35 (42) | 166 (11) | 204 (14) | 0.6 (5) |
| Cambridgeshire | 40 (12) | 46 (7) | 64 (12) | 146 (30) | 253 (36) | 0.4 (17) |
| Norfolk | 25 (35) | 32 (37) | 48 (28) | 126 (45) | 228 (46) | 0.3 (29) |
| Suffolk | 31 (25) | 35 (21) | 45 (35) | 136 (40) | 242 (41) | 0.2 (52) |
| Avon | 39 (13) | 36 (20) | 34 (43) | 163 (14) | 288 (17) | 0.4 (16) |
| Cornwall | 19 (47) | 34 (27) | 78 (11) | 112 (53) | 204 (51) | 0.3 (23) |
| Devon | 19 (46) | 28 (43) | 46 (34) | 123 (47) | 227 (47) | 0.3 (26) |
| Dorset | 31 (24) | 33 (29) | 51 (25) | 150 (26) | 269 (27) | 0.5 (11) |
| Gloucestershire | 30 (26) | 32 (35) | 27 (51) | 143 (34) | 256 (33) | 0.2 (51) |
| Somerset | 38 (15) | 49 (5) | 61 (14) | 126 (46) | 214 (48) | 0.3 (34) |
| Wiltshire | 50 (8) | 57 (1) | 82 (6) | 155 (18) | 260 (31) | 0.6 (4) |
| Hereford and Worcester | 26 (33) | 32 (34) | 36 (41) | 128 (44) | 229 (45) | 0.1 (60) |
| Shropshire | 28 (30) | 41 (30) | 81 (7) | 115 (50) | 202 (53) | 0.3 (32) |
| Staffordshire | 27 (31) | 32 (33) | 54 (22) | 139 (38) | 251 (39) | 0.3 (27) |
| Warwickshire | 40 (11) | 42 (12) | 47 (30) | 147 (29) | 254 (35) | 0.3 (25) |
| West Midlands | 22 (40) | 18 (58) | 19 (58) | 160 (15) | 298 (12) | 0.2 (47) |
| Derbyshire | 28 (29) | 34 (26) | 53 (24) | 140 (37) | 252 (37) | 0.2 (39) |
| Leicestershire | 31 (23) | 33 (30) | 44 (37) | 152 (24) | 272 (25) | 0.2 (38) |
| Lincolnshire | 18 (49) | 30 (39) | 46 (32) | 108 (56) | 198 (55) | 0.2 (41) |
| Northamptonshire | 53 (4) | 53 (2) | 64 (13) | 177 (8) | 301 (10) | 0.5 (12) |
| Nottinghamshire | 21 (43) | 23 (49) | 25 (53) | 141 (36) | 262 (30) | 0.2 (45) |
| Humberside | 18 (48) | 24 (48) | 40 (39) | 128 (43) | 238 (43) | 0.3 (24) |
| North Yorkshire | 22 (39) | 35 (24) | 59 (15) | 109 (54) | 197 (56) | 0.2 (40) |
| South Yorkshire | 24 (36) | 26 (44) | 23 (56) | 149 (27) | 275 (23) | 0.4 (20) |
| West Yorkshire | 21 (42) | 22 (51) | 17 (59) | 153 (22) | 284 (19) | 0.1 (53) |
| Cheshire | 33 (19) | 37 (17) | 55 (21) | 144 (33) | 254 (34) | 0.3 (36) |
| Greater Manchester | 14 (61) | 13 (64) | 6 (63) | 153 (21) | 293 (16) | 0.1 (56) |
| Lancashire | 12 (62) | 20 (57) | 45 (36) | 131 (42) | 249 (40) | 0.2 (50) |
| Merseyside | 15 (58) | 14 (63) | 29 (49) | 148 (28) | 282 (20) | 0.4 (15) |
| Cleveland | 30 (27) | 32 (36) | 79 (8) | 175 (9) | 321 (5) | 0.2 (37) |
| Cumbria | 14 (59) | 25 (46) | 41 (38) | 94 (59) | 174 (58) | 0.1 (54) |
| Durham | 23 (37) | 33 (28) | 79 (10) | 131 (41) | 239 (42) | 0.3 (28) |
| Northumberland | 19 (45) | 30 (40) | 58 (17) | 107 (57) | 195 (57) | 0.1 (58) |
| Tyne and Wear | 17 (45) | 16 (62) | 33 (45) | 158 (16) | 300 (11) | 0.2 (46) |
| Clwyd | 23 (38) | 36 (18) | 107 (1) | 116 (46) | 210 (49) | 0.2 (42) |
| Dyfed | 15 (57) | 33 (31) | 79 (9) | 88 (62) | 160 (62) | 0.0 (62) |
| Gwent | 40 (10) | 52 (3) | 95 (2) | 154 (19) | 268 (28) | 0.2 (44) |
| Gwynedd | 10 (63) | 18 (60) | 29 (48) | 92 (60) | 173 (59) | 0.1 (59) |
| Mid-Glamorgan | 33 (21) | 45 (8) | 88 (3) | 152 (23) | 271 (26) | 0.5 (9) |
| Powys | 16 (55) | 35 (23) | 85 (4) | 70 (64) | 124 (64) | 0.0 (63) |
| South Glamorgan | 18 (52) | 16 (61) | 9 (62) | 157 (17) | 296 (13) | 0.2 (49) |
| West Glamorgan | 18 (51) | 22 (52) | 38 (40) | 145 (32) | 272 (24) | 0.3 (21) |
| Borders | 17 (53) | 24 (47) | 20 (57) | 89 (61) | 162 (61) | 0.3 (33) |
| Central | 32 (22) | 39 (15) | 47 (31) | 146 (31) | 259 (32) | 0.4 (19) |
| Dumfries and Galloway | 10 (64) | 18 (59) | 16 (61) | 83 (63) | 155 (63) | 0.1 (55) |
| Fife | 26 (32) | 35 (22) | 46 (33) | 139 (39) | 251 (38) | 0.3 (35) |
| Grampian | 18 (50) | 31 (38) | 50 (26) | 114 (52) | 209 (50) | 0.0 (61) |
| Highlands | 28 (28) | 40 (14) | 84 (5) | 114 (51) | 200 (54) | 0.1 (57) |
| Lothian | 26 (34) | 23 (50) | 17 (60) | 152 (25) | 278 (21) | 0.3 (31) |
| Orkney, Shetland and Western Isles | 33 (20) | 29 (42) | 56 (19) | 98 (58) | 162 (60) | -0.2 (64) |
| Strathclyde | 20 (44) | 22 (53) | 24 (54) | 143 (35) | 265 (29) | 0.2 (43) |
| Tayside | 15 (56) | 22 (55) | 48 (27) | 109 (55) | 203 (52) | 0.2 (48) |

HM Customs and Excise, which administers the tax. The database holds information on:

- dates of registration and deregistration;
- annual turnover in latest available year;
- type of business (for example, sole trader, limited company, etc);
- industry classification;
- location; and
- type of deregistration.

The scope and limitations of these data are described below.

This database excludes two categories of records which are treated for VAT purposes rather differently from the bulk of registered firms. They are group registrations—where two or more registered units under common ownership elect to have their VAT assessed jointly; and divisional registrations—where one company elects to have its VAT assessed separately for two or more divisions. In all, there are around 20,000 groups and 500 divisional companies. They are excluded from the analyses principally to make them a truer reflection of the trends for small firms.

Of course, the database also excludes firms which are not registered for VAT, either because they trade only or mainly in exempt or zero-rated goods and services, or because they have a turnover below the registration threshold (currently £25,400). How many firms are excluded for these reasons is not known exactly, but a

recent analysis carried out for the Department of Employment¹ estimated that it was around one million at the end of 1986. These firms will for the most part, however, be very small indeed.

'Births and deaths'

Throughout this article, and earlier ones, the use of the rather cumbersome expressions 'VAT registrations and deregistrations' and 'VAT-registered businesses' have been carefully retained in preference to the more convenient alternative of 'births and deaths' and 'firms', to emphasise that these terms are not synonymous. However, the difference is not so great as to invalidate the analysis.

By far the most important limitation of the registration and deregistration estimates is that many firms never register for VAT at all, so these estimates will inevitably tend to fall short of the total numbers of 'births and deaths'. They do, however, provide a good guide to trends; but one should not automatically assume that trends in the non-registered population mirror those in the registered population exactly—witness the rise in self-employment during the 1980s, more than three times as fast as the rise in the number of VAT-registered businesses.

There are a number of other reasons why registrations and deregistrations are not the same as births and deaths, but these are of much less significance. One is that a registration might be of a business that has been trading for some time, and has only just reached the threshold. But

¹ "Size distribution of UK firms", Michael Daly and Graham Bannock, *Employment Gazette*, May 1990.

this does not mean that it does not represent a birth, only that that birth has been recorded rather late, so that a slight tendency for the registration series to lag trends in the numbers of births can be supposed.

There are also a number of possible reasons other than closure for a deregistration (see panel). Of these, only the first relates unequivocally to a closure. But although it can certainly be argued that the takeover of a business is not a 'failure', that elusive concept is not what we are attempting to measure. When an independent firm is taken over, even if it continues trading in a more or less unchanged form, this represents a decrease in the number of independent businesses, and it is surely right to count this as a 'death'. The only reason for deregistration which is unequivocally not a death is 'change of legal identity', which occurs when, for example, a sole trader or a partnership decides to form a limited company. However, as can be seen from figure 7, such cases account for only a tiny proportion of all deregistrations.

This leaves the final group of reasons. It is, of course, impossible to know from the VAT data the fate of such firms after they leave the register, but it is reasonable to suppose that in many cases they are heading for failure. In fact, one can view them as the counterpart of those firms who register after trading for some time, having just crossed the threshold. In principle, of course, it is possible for a firm with turnover consistently around the registration threshold to deregister and register again many times. In practice, this is very rare.

Small firms information

The most common use of these results is in the context of small business; and it might be thought that this is inappropriate since the data include large businesses as well. But a closer look at the data shows that this would be a false alarm.



Elaine Simpson at work at her company Progress Travel, Halifax, one of many success stories.

Reasons for deregistration

- Trader goes out of business.
- Trader goes out of business, buyer already registered.
- Trader changes legal identity.
- Trader falls below limit; is no longer taxable; makes only zero-rated supplies and requests exemption; or accepts invitation to deregister.

The most important reason for this is that virtually all businesses are small, on most reasonable definitions of that term—around 95 per cent of all VAT-registered businesses have an annual turnover below £1 million (a level which would equate on average to no more than 20–25 people employed). The very lopsided nature of the distribution is shown dramatically by figure 8. This means that one can regard the figures for numbers of VAT-registered firms as figures for small VAT-registered firms with very little inaccuracy.¹

There are two other facets of the database which reinforce its nature as a source of small firms information. First, as noted above, certain large firms with group and divisional registrations are excluded. Second, the data essentially record *businesses* rather than individual branches or sites, so that the replacement of, for example, a number of independent retail outlets by branches of a large chain will result in a decline in the number of VAT-registered businesses.

Industry and area codes

The *industry classification* used is the VAT Trade Classification (VTC), which is fairly closely related to the 1968 Standard Industrial Classification (SIC), rather than the generally used 1980 SIC, and is initially reported by the trader on registration. (A full list of the codes from which the trader may choose, and their allocation to the broad industry bands in the analyses, is available from the address given in the box on p 555).

The *area codes* held are built up from the postcode of the registered address of each trader. This address is defined to be 'the place where orders are received and dealt with and the day-to-day business activities carried on or managed'. (This contrasts favourably with data on incorporated businesses, where the registered office may not be a trading address).

It has to be remembered, however, that in larger firms, with more than one site, the address will be of the head office. Analyses for particular areas will, therefore, reflect the number of independent businesses in the area, rather than total activity. Again, in a small business context, this is not a limitation—the takeover of many local businesses by large firms with head offices outside the area could well be viewed as a negative development, even if there were no consequential employment loss.

Turnover

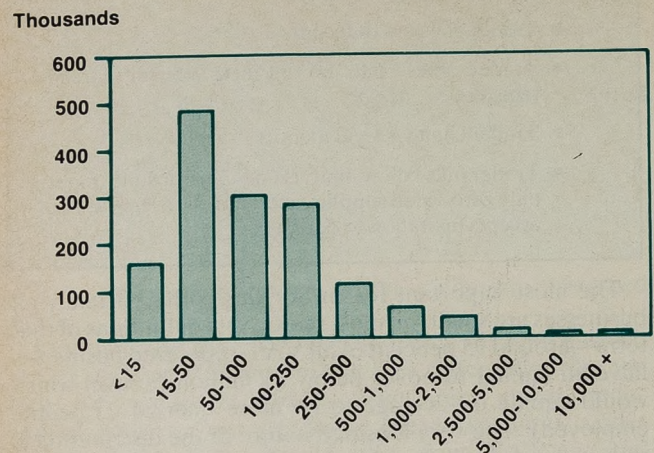
The *turnover* data recorded have a number of limitations in the context of small firms statistics. To begin with, turnover itself is far from an ideal measure of business activity: it is impossible to make meaningful comparison across industries (that is, a retail business with a turnover of £1 million would be a lot larger than a wholesale business

¹ This only applies when counting numbers of firms. The number of large firms is tiny, but accounts for a high proportion of business activity, whether measured by turnover, employment or any other variable.



The most consistent rate of growth has been in transport. *Bullet Couriers*, Bourne End, is an example of this sector's success.

Figure 8 Number of VAT-registered businesses by turnover size



with a similar turnover); and difficult to make comparisons across time, since the figures are affected by inflation.

In addition, these data have two further disadvantages. Since they are not central to the collection of tax, they are subject to some errors (although these have been reduced in recent years). Even though this has minimal effect on the overall size distribution, it would have a rather greater effect on some other types of analysis, such as studies of firm growth.

For newly registered firms, the turnover figure is a forecast, which may bear little relation to the eventual outturn; and there is no means of checking the accuracy of the forecast.

Even with perfectly accurate turnover data, one would have to exercise great care in analysing the size of firms registering and deregistering, since their turnover in the first/last accounting year may not be a reliable guide to their true size—for example, a large firm which fails may have a final year with very low turnover.

These disadvantages have relatively little effect, however, on simple analyses of the size distribution of all registered businesses, such as are produced by the Central Statistical Office¹.

A curious feature of the size distribution in figure 8 is the large number of businesses which report turnover below the registration threshold. There are essentially four reasons why this can come about:

- a firm registers in the expectation of exceeding the threshold, but fails to do so;
- a firm's turnover falls below the threshold, but it continues to be registered;
- a firm deliberately registers voluntarily in order to receive a financial benefit (that is, if the business inputs are liable to VAT at standard rate and its outputs are zero-rated, VAT registration will produce a net gain);
- a firm registers in order to enhance its credibility.

VAT changes

The businesses registered for VAT are mainly of three types: sole proprietorship, partnership, limited company. The proportions of these are illustrated in figure 9, which also shows that the numbers in the remaining four categories are negligible.

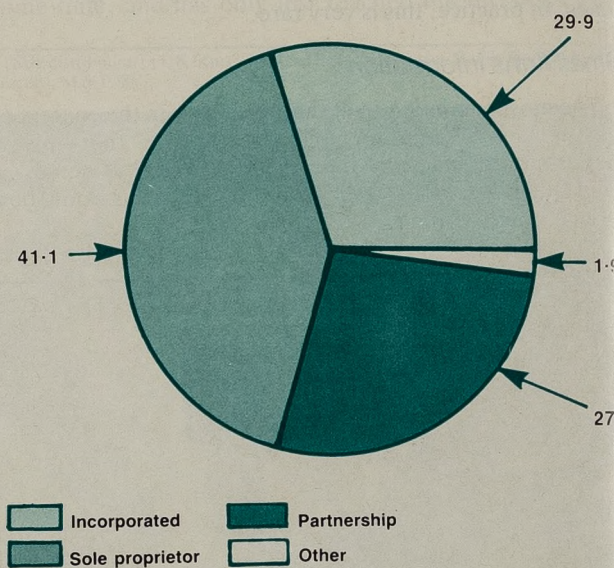
¹"Size analyses of United Kingdom Businesses"; *Business Monitor PA1003*, annually.

One of the disadvantages of using an administrative system for any analysis is that the analysis is vulnerable to changes in that system. In the case of the VAT system, it is clear that any substantial change to the scope of VAT would have an impact on the number of registered firms, making time series analysis almost impossible.

The two ways in which coverage can most readily change are by changes in the threshold for registration, and in the list of goods and services which are exempt or zero-rated. The most significant changes have been in the threshold (successive values are shown in the panel).

In the early years of VAT, prior to 1980, there were substantial real changes in the threshold. Between September 1977 and April 1978, for example, the threshold doubled from £5,000 to £10,000. But from then until March 1980 it remained at £10,000, representing a fall in real terms. The effect of these changes on the numbers of registrations and deregistrations is substantial (leading, for example, to a net fall in the number of registered businesses in 1977 and 1978) so that figures for individual years in this period are very misleading. Over the five-year period from the end of 1974 to the end of 1979, however, the overall rise in the threshold was roughly in line with inflation, so that

Figure 9 Businesses registered for VAT by form of organisation, per cent



Successive values of the VAT registration threshold

| From | To | Threshold (£) |
|--------------|---------------|---------------|
| Apr 1, 1973 | Sept 30, 1977 | 5,000 |
| Oct 1, 1977 | Apr 11, 1978 | 7,500 |
| Apr 12, 1978 | Mar 26, 1980 | 10,000 |
| Mar 27, 1980 | Mar 10, 1981 | 13,500 |
| Mar 11, 1981 | Mar 9, 1982 | 15,000 |
| Mar 10, 1982 | Mar 15, 1983 | 17,000 |
| Mar 16, 1983 | Mar 13, 1984 | 18,000 |
| Mar 14, 1984 | Mar 19, 1985 | 18,700 |
| Mar 20, 1985 | Mar 18, 1986 | 19,500 |
| Mar 19, 1986 | Mar 17, 1987 | 20,500 |
| Mar 18, 1987 | Mar 15, 1988 | 21,300 |
| Mar 16, 1988 | Mar 14, 1989 | 22,100 |
| Mar 15, 1989 | Mar 20, 1990 | 23,600 |
| Mar 21, 1990 | — | 25,400 |

the overall numbers of registrations and deregistrations (809,000 and 724,000 respectively) are fairly robust.

Since 1980, the registration threshold has been raised in line with inflation in each budget, so that the effect on the number of registered businesses should be more or less neutral.

One feature of the data which complicates the analysis is that registrations and deregistrations, particularly the latter, can take some time to come onto the database—in some cases several years. The dates of registration and deregistration recorded are the dates on which (taxable) trading effectively start and stop, and it is these which are used in the analysis (rather than the dates on which the change is processed).

The effect of this is that direct counts of registrations and deregistrations in recent periods are inevitably understated. More importantly, since delays are greater on deregistrations, the net change in recent periods is overstated, as is the total number of live businesses.

In order to give a more accurate picture of recent changes, the published figures for registrations and deregistrations incorporate an adjustment to allow for this time lapse, arrived at by comparing the patterns shown by successive counts of registrations and deregistrations for each year.

The estimation of these adjustments is best described by reference to figure 10, which illustrates the process for 1988 deregistrations.

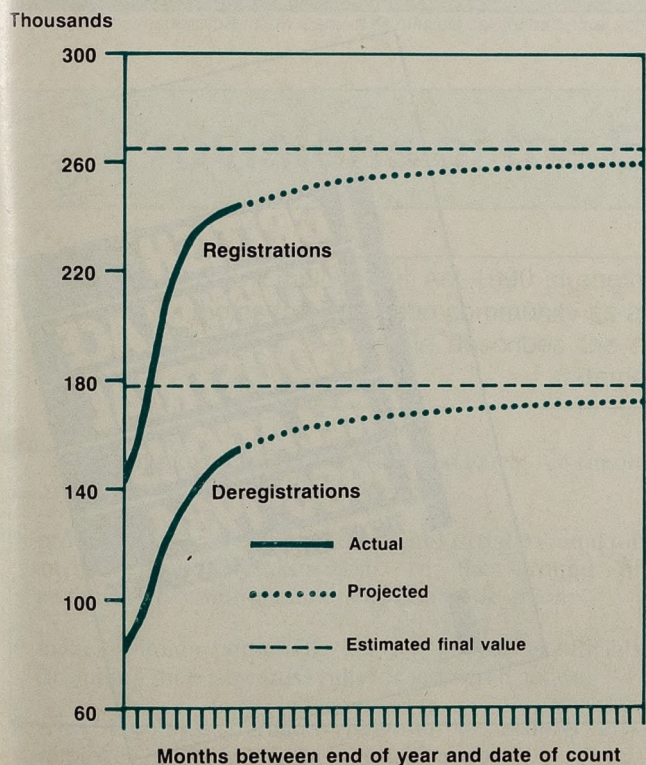
This shows, as one would expect, that repeated counts of the number of deregistrations in 1988 show gradually increasing numbers, as more data come in, but that the rate of increase naturally levels off in time. The problem is to estimate the level at which the curve will eventually flatten out, by reference to the shapes of the curves for earlier years.

Ideally, one would simply estimate the statistical relationship between the number of registrations or deregistrations recorded and the time elapsed since the end



Alpine Press's success is an example of growth being achieved by better use of new technology.

Figure 10 Estimation of allowances for late data, 1989 registrations and deregistrations



of the year¹. But since the parameters of this statistical relationship, and hence the precise shape of the curve, vary somewhat from year to year, and since also the timing of the runs is not always exact, the estimation involves some judgement. The scale of the revisions to estimates published since 1986, when these adjustments were first made, demonstrates the robustness of the method. For example, the net change in 1988 is now estimated to have been 65,000, very little different from the original estimate of 64,000.

Other analyses

Analyses based on VAT information are published elsewhere, but not on a comparable basis. The most useful source is *Size analyses of UK businesses*, published by the Central Statistical Office, which gives very detailed 'snapshot' breakdowns of the size of units on the register at any one time.

These are not directly comparable with the analyses in this article: the principle differences are that they include group and divisional registrations, exclude firms with turnover below the threshold, and show the number on the register on a reference date, which will include some which have already ceased trading, while excluding some which have recently begun.

In addition, some analyses are included in the annual report of HM Customs and Excise, which are comparable neither with the CSO analyses nor with those presented here. ■

¹ The most obvious such relationship, which seems to fit reasonably well, is $\log(R-r_t) = a + bt$; where R is the actual number of registrations, t the time since the end of the year, and b are parameters to be estimated.



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BRITISH WORKPLACE INDUSTRIAL RELATIONS 1980-1984

Neil Millward and Mark Stevens
 The DE/ESRC/PSI/ACAS Surveys

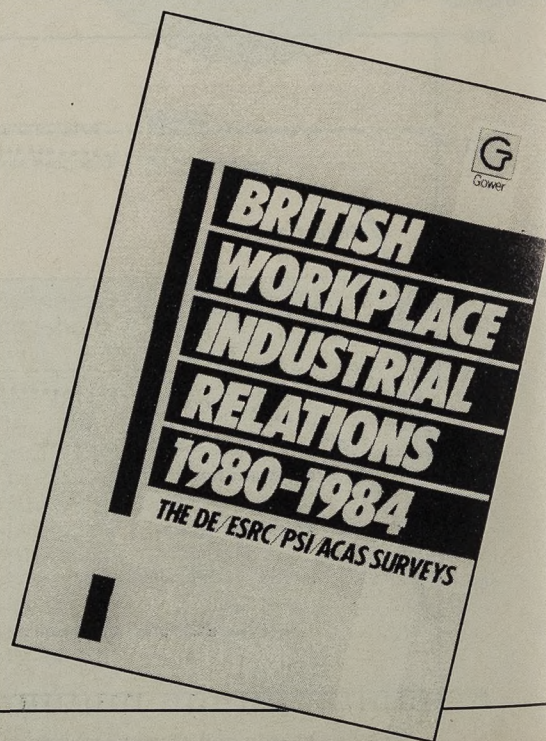
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Special Feature



A union will be responsible in law if any of its officials call for industrial action.

Photo: Evelyn Smith

Provisions of the Employment Act 1990

The Employment Act 1990 strengthens the rights of people at work and helps to protect the community as a whole against irresponsible industrial action. This article describes the main provisions; it is not a definitive statement of law.

- The Employment Act 1990 received Royal Assent on November 1, 1990. The Act:
 - provides a right of complaint to an industrial tribunal for anyone refused employment on the ground of membership or non-membership of a trade union;
 - makes a union potentially liable if any of its officials (including shop stewards) calls for industrial action;
 - gives employers greater freedom to dismiss any employee taking unofficial industrial action;

- removes immunity for organising secondary industrial action, or action in support of an employee dismissed while taking unofficial action.

The following sections of the Act came into force on Royal Assent:

Section 11, enabling the name of the Commissioner for the Rights of Trade Union Members to appear in the title of assisted proceedings if the assisted member so wishes;

Section 12, concerning the revision or revocation of certain statutory Codes of Practice; and

Section 14, giving school children a common start date for work experience schemes.

The remaining provisions of the Act, apart from section 13 (merger of Redundancy Fund with National Insurance Fund), will be brought into operation early in the New Year.

EMPLOYMENT ACT 1990: section by section guide

Access to employment

Section 1 provides that it is unlawful to refuse to employ a person because he¹ is or is not a trade union member, or because he will not agree to become or cease to be a member, and that any person refused employment for such a reason may complain to an industrial tribunal. The section lists the types of conduct that are to be treated as a refusal of employment; these include refusing or deliberately omitting to offer the job which the applicant seeks or making an offer of a job on terms such as no reasonable employer who genuinely wished to fill the vacancy would offer.

Where a trade union and an employer have an arrangement under which the union supplies all the employer's new recruits from among its membership, any non-member of the union who is refused employment because he has not been supplied by the union will be treated as having been refused it because he was not a member of the union.

Where an advertisement indicates that a job is only available to union members or non-members, a person who does not satisfy that condition and who applies for and is refused the job is conclusively presumed to have been refused it unlawfully.

The provisions of the section also apply to an employment agency acting on behalf of an employer.

Section 2 provides that it is unlawful for an employment agency to refuse any of its services to a person because he is or is not a union member, or because he will not agree to become or cease to be a member, and that any person refused an agency's services for such a reason may complain to an industrial tribunal. A person will be treated as having been refused a service in specified circumstances, including where the agency does not provide him with the same service, on the same terms, as is provided to other people.

Where an advertisement indicates that any service of an employment agency is only available to union members or non-members, a person who does not satisfy that condition and who seeks to use the service and is refused it is conclusively presumed to have been refused it unlawfully.

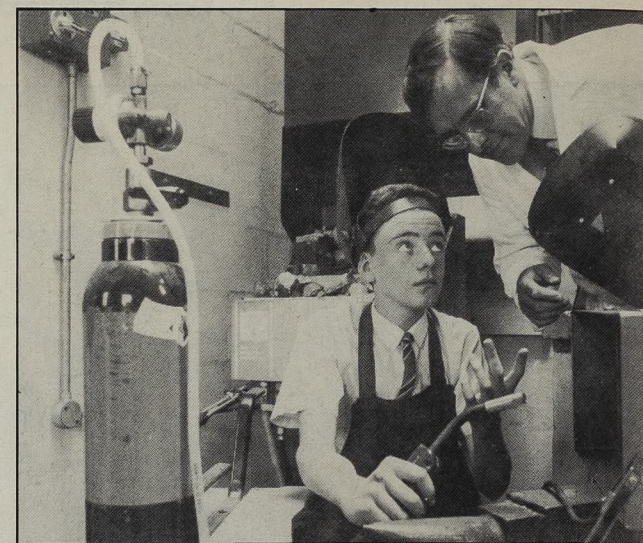
Section 3 contains provisions which supplement sections 1 and 2 and assist in their interpretation, including definitions of the terms "advertisement", "employment", "employment agency" and "trade union". It disappplies in part the provisions of section 1 from trade unions in their capacity as employers, so that a union will be able to stipulate a condition that people who are not members of that union will be ineligible for appointment or election to a position as a paid official.

Section 3 also enacts *Schedule 1*, which contains further provisions relating to access to employment, including the procedures to be followed in making a complaint to an industrial tribunal and the available remedies where a complaint is declared to be well-founded—compensation

¹ For the sake of brevity, the words "he" and "his" are used throughout this article to mean "he or she" and "his or her".

and/or a recommendation that the respondent takes particular remedial action.

If it is alleged that a trade union or other person put pressure on the employer/employment agency to refuse the applicant by threatening industrial action, that union or person may be joined to the proceedings and may be ordered to pay part or all of any compensation awarded.



Section 14 gives school children a common start date for work experience schemes.

Secondary industrial action

Section 4 removes the immunities under section 13 of the Trade Union and Labour Relations Act 1974 for acts in contemplation or furtherance of trade disputes involving calling for, or otherwise organising, 'secondary' action (ie action not taken by workers having a dispute with their own employer). However, calls on workers to take such action can still have immunity if they are made in the course of peaceful picketing as the law allows.

The section also modifies the definition of secondary action, which will in future cover action organised among those doing work or performing services under any contract, including contracts other than contracts of employment.

Trade union ballots

Section 5 falls into three distinct parts:

First, it extends existing legislation which enables employers (and others) to take action in tort against a union which calls for industrial action without holding a proper secret ballot. The legislation will apply to a union's organisation of action by members who work under contracts other than contracts of employment. Also, such members will have the same right to restrain their union from calling on them to take industrial action without a proper secret ballot as members who work under contracts of employment have by virtue of Section 1 of the Employment Act 1988.

Secondly, the section extends the requirements of Section 11 of the Trade Union Act 1984 so that a union must give members in Northern Ireland a vote in a proper secret ballot where they may be called upon to take industrial action alongside British members.

Thirdly, it adds to existing legislation a requirement for voting papers for political fund ballots and executive election ballots to state the name of the independent scrutineer, and for the trade union to notify its members of his name before he begins his duties.

Section 7 requires the voting papers for ballots on industrial action to specify who the union wishes to have authority to call for industrial action to which the ballot relates. This prevents unauthorised officials misusing the protection of a majority "yes" vote to call premature industrial action when their union does not in fact wish them to have the authority to call for the industrial action to which a ballot relates.

The section does this by providing that if there is a call to take action by any official who is not specified on the voting paper, and there has been no call from any official who is specified on the voting paper, the ballot will not afford the union protection. This means, for example, that if the union does not repudiate effectively what the unspecified official has done, it will be liable to legal proceedings by employers or members.

Section 8 recognises that there may be circumstances in which a union should be allowed to make its first call for industrial action more than four weeks after the date of the ballot to which the action relates, but that this should only be allowed in certain circumstances, and where it is reasonable to regard the ballot as continuing to represent the views of the relevant union members.

These circumstances apply where an injunction, court proceedings, or an undertaking given in connection with such proceedings which subsequently lapses or is discharged, has prohibited the union from calling for industrial action during some part, or the whole of, the four weeks following the date of the ballot. In such circumstances the trade union may apply to the court forthwith when the injunction is lifted or the undertaking lapses, for an order which, if made, would provide that the period during which the prohibition had effect would not count towards the four-week limit. The period between a union making an application for an extension of the four-week period, and the court's decision on that application, is not to count against the extension which the court may ultimately award.

However, a court may not make an order if it appears that: (i) the result of the ballot no longer represents the views of the union members concerned; or (ii) that an event is likely to occur as a result of which those members would vote against industrial action if another ballot were to be held.

Under no circumstances, however, will a union have immunity, or protection from proceedings brought by a union member under section 1 of the 1988 Act, if it first calls for industrial action more than 12 weeks after the date of the ballot.

Trade union liability for the acts of officials¹ etc

Section 6 extends section 15 of the Employment Act 1982, which prescribes circumstances in which a union is legally responsible for organising industrial action. It means, for example, that a union will be potentially responsible (and liable) for the organisation of industrial action by any of its officials, including shop-stewards, any of its committees, or any group whose purposes include organising or co-ordinating industrial action and to which any of its officials belong.

The section also modifies, and extends, the requirements which must be satisfied if a union is to avoid liability for

¹ The definition of union official for these purposes appears in section 30(1) of the Trade Union and Labour Relations Act 1974. It states: "official", in relation to a trade union, means any person who is an officer of the union or of a branch or section of the union or who (not being such an officer) is a person elected or appointed in accordance with the rules of the union to be a representative of its members or of some of them, including any person so elected or appointed who is an employee of the same employer as the members, or one or more of the members, whom he is to represent."

certain calls for industrial action. This means, for example, that if any union shop steward calls for industrial action, his union will be liable unless and until it effectively repudiates what he has done as soon as reasonably practicable after the relevant act comes to the knowledge of the union's Executive, President or General Secretary. Such repudiation will involve the union doing its best to give individual written notice of repudiation, without delay, to every member who has taken (or may take) industrial action in response to the repudiated call, and to every employer of any such member.

This written notice of repudiation must contain the following statement:

"Your union has repudiated the call (or calls) for industrial action to which this notice relates, and will give no support to unofficial industrial action taken in response to it (or them). If you are dismissed while taking unofficial industrial action, you will have no right to complain of unfair dismissal."

The union must also respond to any request for confirmation of the union's repudiation made within three months of the purported repudiation by a party to a commercial contract which has been or may be interfered with by the industrial action.

These arrangements mean that if there has not been a proper ballot before a union official calls for industrial action, the union will be at risk of proceedings being brought against it unless and until it effectively repudiates the relevant act. Having done so, however, the union is free to hold a proper ballot and thereafter organise official action as the law allows.

The section also provides that in proceedings arising out of an act which is taken to have been done by a union by virtue of section 15 of the 1982 Act (as amended), a court is to have certain powers to require a union to take such steps as it considers appropriate for ensuring that there is no (or no further) inducement of persons to take or continue industrial action, and to see that no one does anything by virtue of the unlawful act. The provisions of section 15 of the 1982 Act are to apply to the determination of trade union liability in respect of contempt of court proceedings as they apply in respect of the original proceedings.

Unofficial industrial action

Section 9 gives employers greater freedom to dismiss employees taking part in unofficial industrial action by removing, in certain circumstances, the jurisdiction of industrial tribunals to hear complaints of unfair dismissal by such employees.

It has the effect that no employee who was a union member either when he first took part in unofficial action, or when he was dismissed while taking such action—that is action not called for, or otherwise organised by his union—can claim unfair dismissal. Industrial action taken entirely by those who are not union members is not "unofficial" action for this purpose, unless they take the action alongside one or more union members whose action is "unofficial".

If industrial action called for by a union official (or for which the union is otherwise responsible by virtue of section 15 of the 1982 Act) becomes unofficial because the union has repudiated the relevant call, a full working day is allowed following the day of repudiation before the union's members taking unofficial action become liable to selective dismissal—without the right to have an industrial tribunal determine the fairness of their dismissal.

The section also removes immunity for calling for, or otherwise organising, industrial action where the reason,

or one of the reasons, for organising such action is because an employer has dismissed an employee taking unofficial industrial action.

The Commissioner for the Rights of Trade Union Members

Section 10 extends the scope of proceedings for which the Commissioner for the Rights of Trade Union Members may grant assistance. The Commissioner will be able to grant assistance for actual or prospective proceedings brought by a union member arising out of an alleged breach, or threatened breach, by his union of its own rules relating to certain matters. These matters include appointment or election to union office, disciplinary proceedings by the union, and authorising or endorsing industrial action. The Commissioner must be satisfied that the award by the court of the remedy sought by the assisted person, would be of relevance to other union members.

As at present, the Commissioner can only grant assistance for actual or prospective High Court proceedings (or proceedings on appeal from the High Court) and not proceedings in any lower court, in an industrial tribunal, or before the Certification Officer for Trade Unions and Employers Associations.

Section 11 provides that the words "assisted by the Commissioner for the Rights of Trade Union Members" may appear in the title of proceedings assisted by the Commissioner, if the assisted person so wishes.

Miscellaneous

Section 12 enables the Secretary of State to revoke certain statutory Codes of Practice and provides a simplified procedure whereby the Secretary of State and ACAS may revise those Codes of Practice where changes in the relevant law have made the contents of any such Code inaccurate or misleading.

Section 13 merges all the assets and liabilities of the statutory Redundancy Fund with the National Insurance Fund.

Section 14 amends section 1(4) of the Education (Work Experience) Act 1973 so as to make all secondary school pupils eligible to participate in work experience schemes from the beginning of the summer term of the year before their final year of compulsory schooling.

At the moment work experience is confined to the 12 months before the school leaving date. Because children become eligible to leave school at one of two dates depending on the date of their birthday, there are two dates of eligibility for work experience. The opportunity has been taken to regularise the age of eligibility for work experience so that all children will now be able to go out on placements from the same date.

General

Sections 15-18 provide for the payment of money for increases in public expenditure attributable to the Act; for the legislative procedure for applying corresponding provisions to those in the Act to Northern Ireland; and for the Act's short title and commencement provisions.

Schedule 1 contains further provisions relating to Access to employment (sections 1 to 3). Part I of the Schedule deals with proceedings, remedies and related matters while Part II is concerned with the scope of application of the provisions. Schedule 2 sets out minor and consequential amendments. Schedule 3 sets out repeals. ■

Free guidance booklets about relevant aspects of industrial relations and trade union law, taking account of the changes made by the Act, will be available when the main provisions of the Act come into operation early in the New Year.

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Special Feature



For adult full-time employees, average weekly earnings were £263.1.

Photo: Jim Stagg

Pay in Great Britain

Results of the 1990 New Earnings Survey

by Clive Lewis
Statistical Services Division,
Department of Employment

The first summary results of the 1990 New Earnings Survey, the Department of Employment's annual April survey of the structure of earnings have now been published¹. This article describes some of the main findings.

□ The results of the 1990 New Earnings Survey show that in April the average gross weekly earnings of all full-time employees on adult rates working a full week were £263.1. For males in manual occupations average weekly earnings were £237.2 while the equivalent figures for males in non-manual occupations were £354.9. Average weekly earnings for females in non-manual occupations were

£215.5; while for the relatively few adult women working full-time in manual occupations, average weekly earnings were £148.0.

Levels of average pay and hours

Table 1 gives a summary of the average gross weekly earnings in April 1990 for different categories of employees, distinguishing the main components of pay (overtime pay, payment by results (PBR)—including incentive pay—and shift premium, etc payments). It also

¹ The full results are being published in six parts, A to F, by HMSO in *New Earnings Survey 1990*. The figures in this article generally relate to full-time employees on adult rates working a full week (see *Technical note—Survey results*).

shows average gross hourly earnings and the average number of paid hours worked in a week.

Figure 1 demonstrates the variation in the level of average gross weekly earnings and its components between the different categories of employees. The importance of overtime and other payments in the earnings of males in manual occupations and, to a lesser extent, of all (full-time) employees in the manufacturing sector is very evident.

For manual males, such earnings accounted for 26 per cent of gross average weekly earnings. They were 15 per cent for manual females but only 8 per cent for non-manual males and 5 per cent for non-manual females. The proportions fell marginally after increasing slightly in April 1988 and 1989, following relatively little change since 1984.

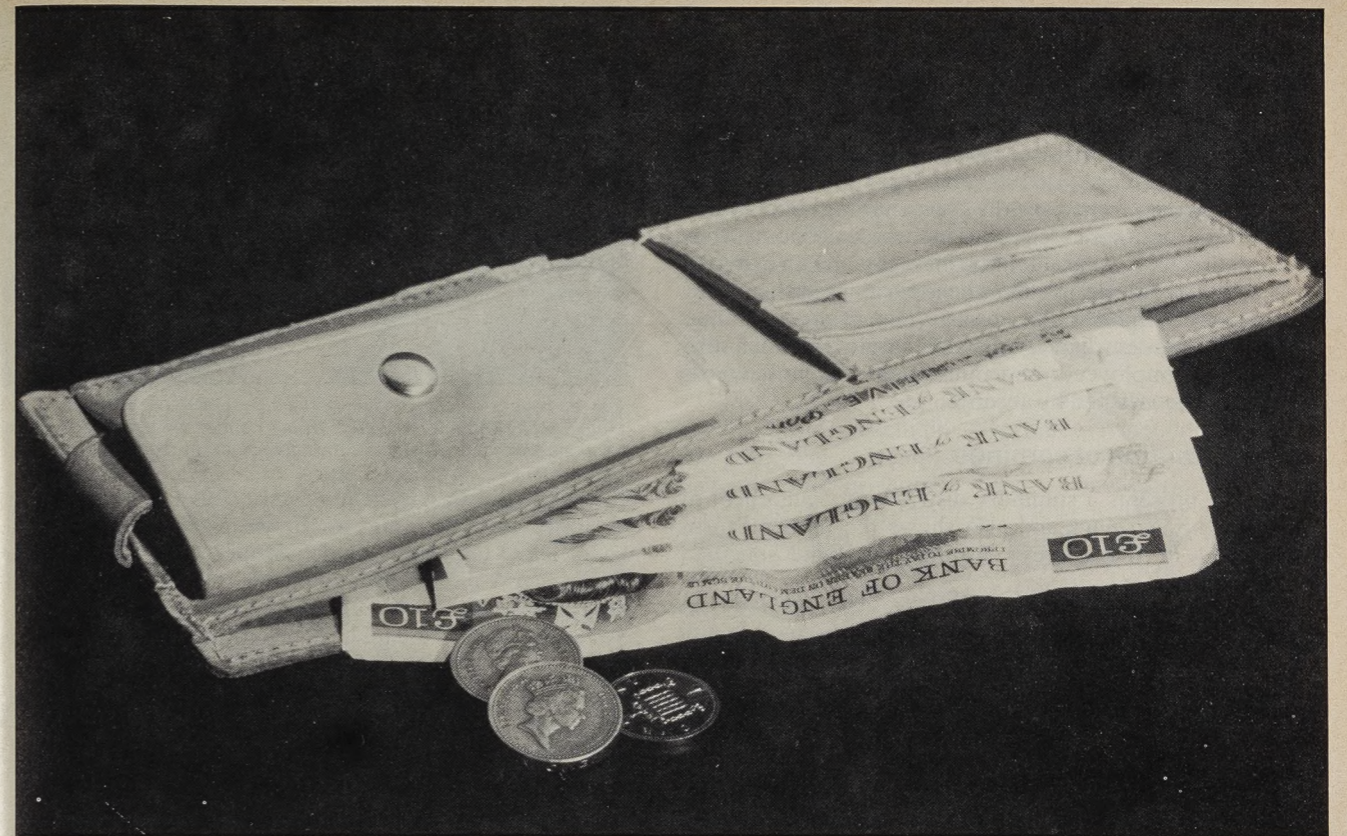
For employees in manufacturing industries, overtime, bonus and shift premium payments represented 18 per cent of average gross weekly earnings; but only 9 per cent for employees in service industries. Overall, for all full-time employees, the proportion was 13 per cent.

The growth of average earnings

An increase in average earnings from one year to the next will reflect several interacting factors.

There will be the direct effects of pay settlements implemented in full between the April survey dates, or in part if staged over a period of more than a year. The increase will also be directly affected by changes in the amount of overtime and other payments relative to basic pay. But the overall year-on-year growth in average earnings will also reflect changes in the structure of the economy resulting from shifts in the composition of the workforce by occupation and industry—for example, away from manual occupations (with lower average earnings) to non-manual occupations.

While average gross weekly earnings (including overtime) increased overall by 9.8 per cent, hourly earnings excluding overtime rose by 9.7 per cent overall. For the groups identified in table 2 (and figure 2), the highest rises in average weekly and hourly earnings were



Half of full-time adult employees earned more than £229.4 per week.

Photo: Jim Staggs

Figure 1 Make-up of pay: full-time employees on adult rates

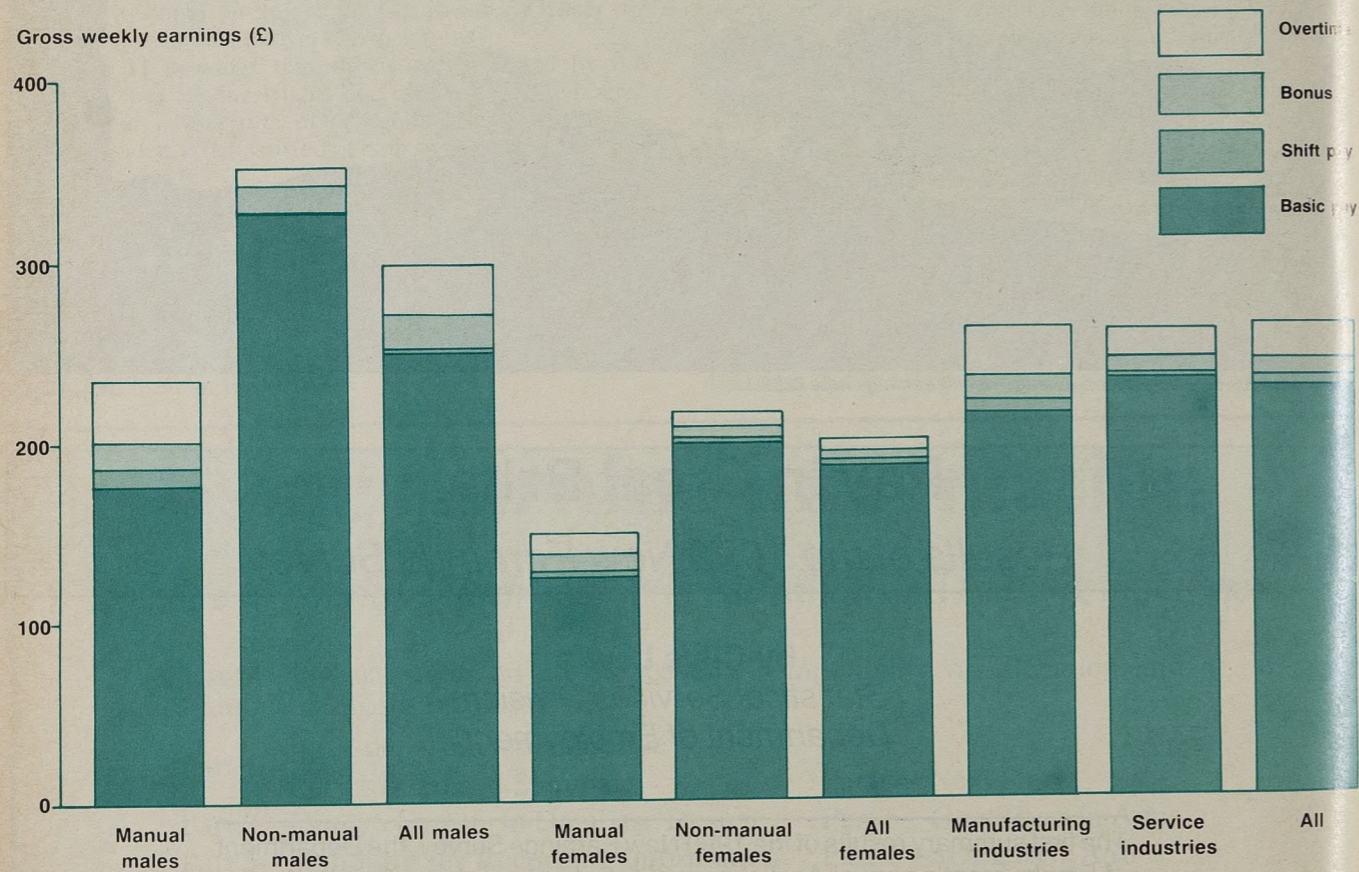
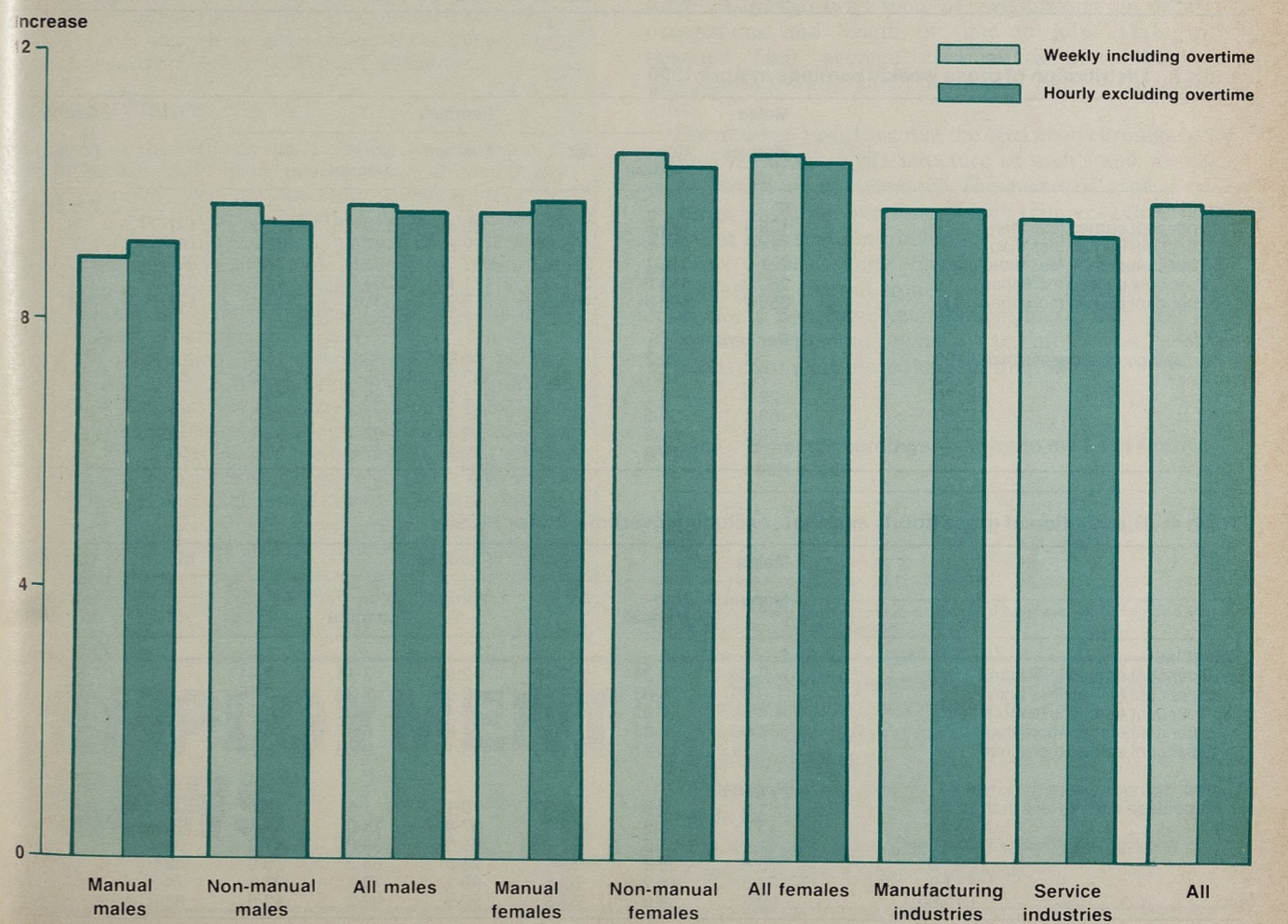


Table 1 Levels of average pay and hours in April 1990

| | Males | | | Females | | | Industries | | All |
|--|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|
| | Manual | Non-manual | All | Manual | Non-manual | All | Manufacturing | Service | |
| Average gross weekly earnings (£) | 237.2 | 354.9 | 295.6 | 148.0 | 215.5 | 201.5 | 262.8 | 260.7 | 263.1 |
| of which: overtime payments | 37.1 | 11.6 | 24.4 | 8.8 | 4.3 | 5.2 | 26.4 | 12.3 | 17.8 |
| PBR payments | 15.6 | 13.5 | 14.5 | 10.1 | 3.6 | 5.0 | 14.7 | 8.7 | 11.2 |
| shift premium etc payments | 7.8 | 2.3 | 5.1 | 3.8 | 2.1 | 2.5 | 6.6 | 3.1 | 4.2 |
| Average gross hourly earnings (£) | | | | | | | | | |
| including overtime pay and hours | 5.25 | 9.02 | 6.88 | 3.72 | 5.76 | 5.30 | 6.09 | 6.51 | 6.37 |
| excluding overtime pay and hours | 5.09 | 9.02 | 6.89 | 3.66 | 5.73 | 5.28 | 6.01 | 6.51 | 6.34 |
| Average total weekly hours | 45.2 | 38.7 | 42.2 | 39.8 | 36.9 | 37.5 | 42.4 | 39.2 | 40.5 |
| of which: overtime hours | 6.1 | 1.5 | 3.9 | 1.8 | 0.6 | 0.9 | 4.0 | 2.1 | 2.9 |

PBR denotes payment by result.

Figure 2 Percentage increase in average gross earnings, April 1989 to April 1990



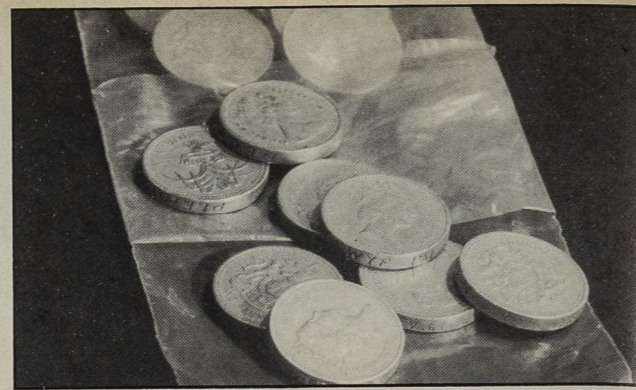
again, for non-manual females. The lowest rises were for manual males.

Information on the growth of average earnings is also given by the monthly average earnings index, which showed an adjusted, actual increase of some 9.3 per cent and an underlying increase of 9 per cent for the whole economy, between April 1989 and April 1990. However, although figures from both the New Earnings Survey and the average earnings index cover the whole economy, they are not directly comparable. The increases shown in table 2 relate only to full-time adults whose earnings in the survey period were not affected by absence. The average earnings index, on the other hand, covers all employees, including part-timers, employees not on adult rates and those whose earnings were affected by absence.

The distribution of earnings

Table 3 presents a summary distribution (quantiles) of gross weekly earnings and also shows the percentage of employees in the survey earning less than specified amounts.

The variation of earnings from the average is considerable. For adult men, average gross weekly



For employees in manufacturing industries, overtime bonus and shift premium payments represented 18 per cent of average gross weekly earnings. For service industries the figure was only 9 per cent.

earnings, as shown in table 1, were £295.6 but the median level of weekly earnings as shown in table 3 (that is, the level below and above which 50 per cent of employees' earnings lie) was £258.2 and 10 per cent of full-time adult men employees had weekly earnings over £467.5.

The average, or mean, level of earnings is higher than the

Table 2 Increase in average earnings, April 1989 to April 1990

| | Males | | | Females | | | Industries | | All |
|--|--------|------------|-----|---------|------------|------|----------------|---------|-----|
| | Manual | Non-manual | All | Manual | Non-manual | All | Manu-facturing | Service | |
| Gross weekly earnings | 8.9 | 9.7 | 9.7 | 9.6 | 10.5 | 10.5 | 9.7 | 9.5 | 9.8 |
| Gross hourly earnings including overtime | 9.1 | 9.5 | 9.6 | 9.9 | 10.3 | 10.4 | 9.7 | 9.3 | 9.7 |
| Gross hourly earnings excluding overtime | 9.1 | 9.4 | 9.6 | 9.8 | 10.3 | 10.4 | 9.7 | 9.3 | 9.7 |

Table 3 Distribution of gross weekly earnings in April 1990

| | Males | | | Females | | | All | Quantile as proportion of median | |
|-----------------------------------|----------|------------|-------|---------|------------|-------|-------|----------------------------------|----------|
| | Manual | Non-manual | All | Manual | Non-manual | All | | | |
| Quantiles | £ | | | | | | | | Per cent |
| 10 per cent earned less than | 139.4 | 171.6 | 150.5 | 93.4 | 119.4 | 110.9 | 127.9 | 56 | |
| 25 per cent earned less than | 174.3 | 231.5 | 193.4 | 112.2 | 147.6 | 136.2 | 166.0 | 72 | |
| 50 per cent earned less/more than | 221.3 | 312.1 | 258.2 | 137.3 | 191.8 | 177.5 | 229.4 | 100 | |
| 25 per cent earned more than | 280.9 | 414.6 | 347.5 | 171.4 | 264.5 | 244.7 | 314.5 | 137 | |
| 10 per cent earned more than | 350.7 | 568.8 | 467.5 | 215.9 | 331.6 | 317.1 | 421.7 | 184 | |
| Bands | Per cent | | | | | | | | |
| Percentage earning less than £100 | 1.4 | 0.7 | 1.1 | 14.5 | 3.0 | 5.4 | 2.6 | | |
| £130 | 7.2 | 3.1 | 5.2 | 42.9 | 15.2 | 21.0 | 10.6 | | |
| £170 | 22.8 | 9.7 | 16.3 | 74.2 | 38.7 | 46.1 | 26.6 | | |
| £250 | 63.4 | 30.5 | 47.0 | 95.2 | 71.4 | 76.3 | 57.2 | | |
| £350 | 89.9 | 61.2 | 75.7 | 99.4 | 92.4 | 93.9 | 82.0 | | |
| £450 | 97.1 | 79.8 | 88.5 | 99.9 | 97.6 | 98.1 | 91.8 | | |

Table 4 Distribution of gross hourly earnings, excluding overtime, in April 1990

| | Males | | | Females | | | All | Quantile as proportion of median | |
|------------------------------------|----------|------------|-------|---------|------------|------|-------|----------------------------------|----------|
| | Manual | Non-manual | All | Manual | Non-manual | All | | | |
| Quantiles | £ | | | | | | | | Per cent |
| 10 per cent earned less than | 3.23 | 4.34 | 3.48 | 2.50 | 3.18 | 2.91 | 3.21 | 60 | |
| 25 per cent earned less than | 3.89 | 5.85 | 4.38 | 2.89 | 3.92 | 3.56 | 4.04 | 75 | |
| 50 per cent earned less/more than | 4.83 | 7.92 | 5.82 | 3.45 | 5.04 | 4.61 | 5.38 | 100 | |
| 25 per cent earned more than | 5.96 | 10.84 | 8.19 | 4.20 | 6.97 | 6.37 | 7.58 | 141 | |
| 10 per cent earned more than | 7.29 | 14.77 | 11.65 | 5.10 | 9.36 | 8.79 | 10.68 | 199 | |
| Bands | Per cent | | | | | | | | |
| Percentage earning less than £2.50 | 1.5 | 0.5 | 1.0 | 10.1 | 1.5 | 3.3 | 1.8 | | |
| £3.40 | 13.7 | 3.6 | 8.9 | 47.8 | 14.0 | 21.1 | 13.2 | | |
| £4.50 | 41.1 | 11.5 | 27.2 | 81.0 | 38.9 | 47.8 | 34.4 | | |
| £6.00 | 75.6 | 26.8 | 52.6 | 95.9 | 64.2 | 70.9 | 59.0 | | |
| £7.50 | 91.5 | 44.9 | 69.5 | 99.1 | 79.1 | 83.3 | 74.3 | | |
| £10.00 | 98.3 | 69.6 | 84.8 | 99.9 | 92.3 | 93.9 | 88.0 | | |

Technical note

The New Earnings Survey is the only regular source of information which gives comprehensive information on the structure of earnings in Great Britain¹.

The survey has been carried out in a similar form since 1970 and collects information on hours of work and earnings for a 1 per cent sample of individual employees. Information is also collected on characteristics of the employees including age, occupation, industry, place of work and collective bargaining arrangements.

Information for the survey sample of individual employees is obtained from employers through anonymous returns which are treated as strictly confidential.

The survey information relates to earnings for a pay period usually in April each year. In 1990 the survey reference period was the pay period which included April 4.

The earnings data collected relates to gross pay before tax, national insurance or any other deductions have been made. Payments in kind are generally excluded. Where employees receive periodical payments covering more than one pay period (for example, quarterly or annual bonuses), the relevant amount for one pay period is included in the total earnings reported for the survey.

A more detailed description of the survey is contained in Part A of the New Earnings Survey report.

For some groups of employees, increases in pay due in or before the survey period were not paid until later because settlements were delayed. The survey figures, in general, relate to earnings actually received at the time of the survey and exclude back payments made at a later date. Payment of arrears of pay for an early period made during the survey period are also excluded from the survey results.

Between successive surveys, changes in average earnings for particular groups of employees may be affected by changes in the timing of pay settlements, in some cases reflecting more than one settlement and in some others no settlement at all. Table A in Part A of the New Earnings Survey indicates which pay settlements (or stages) were implemented between the 1989 and 1990 surveys.

Survey results

Most of the analyses in the survey reports relate to full-time male and female employees on adult rates of pay whose earnings were not affected by absence during the survey period. These results thus do not include the earnings of those not working a full week and those whose earnings were reduced because of sickness, short-time working, voluntary absenteeism and other reasons. Nor do they include the earnings of young people (not on adult rates of pay) or part-time employees.

Some information on the earnings of young people, employees of all ages, and part-time employees is available in the published survey reports. For example, in tables 10 and 11 of Part A, analyses relating to full-time employees of all ages by age groups are presented; and Part F of the report (due to be published in early December) will include analyses of the earnings of those part-time women employees covered in the survey—representing roughly three-quarters of estimated part-time women employees.

¹ A similar survey is carried out in Northern Ireland by the Department of Economic Development, Belfast.

median because earnings have a distribution with a relatively small number of highly paid employees which influences and raises the average (the mean) more than it affects the level of median earnings.

Earnings in April 1990 showed a wide dispersion. 10 per cent of full-time adult employees earned less than £127.9 per week (or 56 per cent of the median level) and a quarter less than £166.0 per week (72 per cent of the median). In contrast, 10 per cent had weekly earnings of over £421.7 per week (184 per cent of the median).

The earnings of manual males and of females are less widely dispersed than those of non-manual males, as can most readily be seen from the percentage figures in the lower half of both table 3 and table 4.

Table 4 gives a summary of the distribution of gross hourly earnings excluding overtime payments and shows the percentage of employees earning less than specified amounts on an hourly basis. The distribution and dispersion of hourly earnings shows a similar pattern to those of weekly earnings though the quantile levels are higher as a proportion of the median than for weekly earnings (see final columns of tables 3 and 4).

Earnings of women relative to men

Table 5 shows that the average earnings of women relative to those of men rose appreciably in the early 1970s at the time when the effects of the Equal Pay Act were felt. Since 1975 they have fluctuated around a relatively stable position though the proportion in 1990 is marginally higher than in 1989, previously the highest recorded in the New Earnings Survey.

Comparisons of men's and women's average earnings reflect the different employment patterns and other labour force characteristics, such as proportions in different occupations and length of time in jobs. Differences between their average earnings do not, therefore, correspond to differences in rates of pay for comparable jobs.

The detailed results enable the effects on earnings of the main differences in the structure of men's and women's employment to be assessed. The trend of gross hourly earnings excluding overtime, which removes the effect of different hours worked but not of different employment patterns, gives some indication of developments. However, the overall trend is more significant than the result for a particular year, which may reflect delays in particular settlements which can affect the average earnings of one sex more than another. ■

Table 5 Women's earnings* relative to men's in April of each year

| Year | Per cent | Year | Per cent | Year | Per cent | Year | Per cent |
|------|----------|------|----------|------|----------|------|----------|
| 1970 | 63.1 | 1979 | 73.0 | 1984 | 73.5 | 1989 | 76.4 |
| 1975 | 72.1 | 1980 | 73.5 | 1985 | 74.1 | 1990 | 76.9 |
| 1976 | 75.1 | 1981 | 74.8 | 1986 | 74.3 | | |
| 1977 | 75.5 | 1982 | 73.9 | 1987 | 73.6 | | |
| 1978 | 73.9 | 1983 | 74.2 | 1988 | 75.1 | | |

* Average gross hourly earnings, excluding overtime, of full-time employees aged 18 and over, whose pay was not affected by absence.

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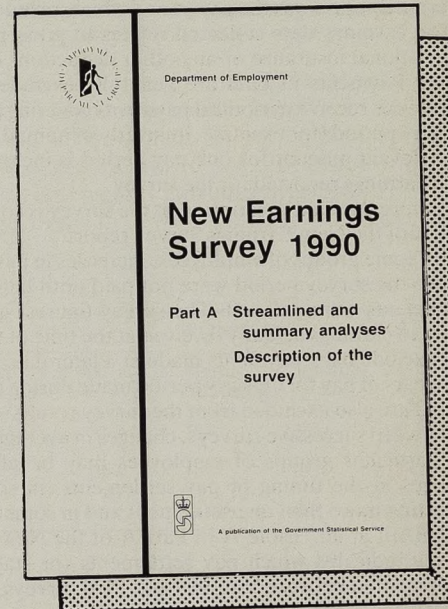
Employment News, Department of Employment, Caxton House, London SW1H 9NF

New Earnings Survey 1990

The results of the New Earnings Survey 1990 are being published in six separate parts, forming a comprehensive report on the survey. They are available from Her Majesty's Stationery Office, price £10.00 each net. Subscriptions for the set of six, including postage, £57.50.

The contents of the six parts are:

- **Part A**
Streamlined analyses giving selected results for full-time employees in particular wage negotiation groups, industries, occupations, age groups, regions and sub-regions; summary analyses for broad categories of employees; description of survey.
- **Part B**
Analyses of earnings and hours for particular wage negotiation groups.
- **Part C**
Analyses of earnings and hours for particular industries.
- **Part D**
Analyses of earnings and hours for particular occupations.
- **Part E**
Analyses of earnings and hours by region and county, and by age group.
- **Part F**
Distribution of hours; joint distributions of earnings and hours; analyses of earnings and hours for part-time women employees.



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Topics

Awards should boost workplace learning

New courses and awards announced by the City and Guilds of London Institute (C and G) and the Business and Technology Education Council (BTEC) look set to improve the quality of many work-related qualifications and make them more accessible.

City and Guilds has restructured its system of senior awards, introducing three new levels—Graduateship (GCGI), Membership (MCGI) and Fellowship (FCGI)—to add to the existing Licentiate or ‘master craftsman’ level.

The new awards will be offered across all 42 subject areas covered by C and G, from agriculture and bakery to hairdressing and textiles.

They offer an alternative route to high-level qualifications for experienced people in business and industry who do not want to pursue the usual academic route.

The new graduateships, pitched at first degree level, are entirely new and are designed to appeal mainly to aspiring managers.

Membership awards replace the C and G’s ‘Insignia’ award and are aimed largely at existing managers. Fellowships will for the first time

recognise ‘outstanding achievement at the highest level of professional practice’ across a range of industries.

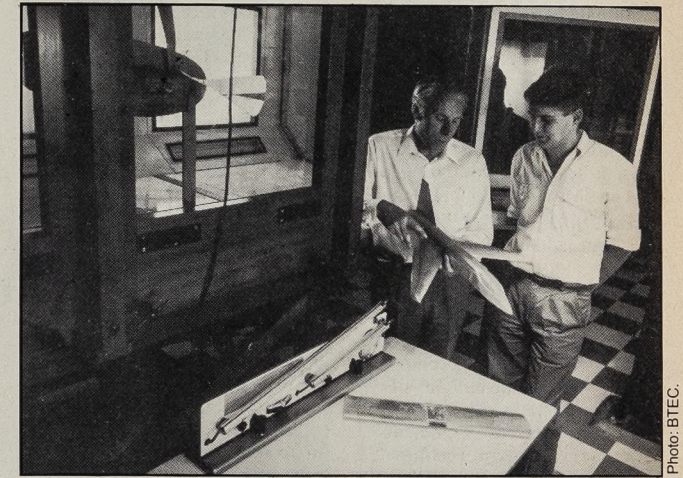
C and G describes its new structure as ‘comprehensive, progressive, accessible and competence-based’.

Candidates will be able to progress upwards through the different levels or enter directly at a given level.

‘There’s been a great deal of enthusiasm and encouragement from industry, business and education in the development of these awards,’ says Sue Garden, head of C and G’s Senior Awards Division. There have already been some 150 inquiries from people interested in applying for graduateships.

At present, individuals wishing to apply for the awards must approach C and G’s Senior Awards Committee, though universities, polytechnics and some employers may in due course be granted delegated authority to award them.

Meanwhile, BTEC has agreed to reformulate its more than 20,000 First National and Higher National courses to ensure that they



Engineering a take off: a BTEC aerospace studies course at Farnborough College of Technology.

Photo: BTEC.

measure skills or ‘competences’ laid down by industry-lead bodies.

The agreement, reached with the National Council for Vocational Qualifications (NCVQ), means that eventually all BTEC qualifications will have the status of National Vocational Qualifications (NVQs) at one of the levels I to IV. Some 60 BTEC courses already enjoy some form of NVQ accreditation.

Around 200,000 of the half a million students studying with BTEC at any one time should

become eligible for NVQ-status qualifications from 1992. Courses in hotels and catering, business and finance, and health and social care will be the first to be reformulated.

BTEC plans to increase its first year course enrolments by 10 per cent a year for the five years from its current level of 230,000. □

NVQs and their Scottish equivalents—Scottish Vocational Qualifications—will now be recognised by employers throughout the United Kingdom, following an agreement on mutual recognition reached last month by the NCVQ and the Scottish Vocational Education Council.

Poland: where benefits are problems

Unemployment in Poland is beginning to receive attention from countries in the West. Last month a six-strong team of experts from the Employment Department headed East to advise the Polish Ministry of Labour and Social Policy on unemployment and training policies.

In a further measure the International Labour Office has just signed an agreement with the Swiss government to provide about £1 million worth of funds towards improving Poland’s employment services.

Polish unemployment is around 5½ per cent but is expected to rise further. Under the previous regime there was officially no unemployment! Now, payment of unemployment benefit is likely to make a considerable dent in the country’s social security budget.

British Employment Secretary Michael Howard signed a co-operation agreement with his

Polish counterpart, Mr Kuron, in Warsaw this June; and a three-day conference on unemployment, which was funded by the UK’s Know-How Fund for Eastern Europe, was held in Miedzeszyn in October.

As well as looking at the mechanics of setting up and running an unemployment benefits payment system, delegates examined such areas as vacancy notification and labour turnover.

Employment services in Poland operate under severe handicaps, such as a low level of education and training, understaffing and poor office equipment (particularly the shortage of computers).

The ILO agreement will improve capacity, structure and methods over a three-year period in five fields: vocational guidance, training and retraining, employment promotion, job placement, and self-employment schemes. □

Green management explained

A management programme, designed to tackle the major environmental issues facing industrialists and senior management, has been developed by Brunel University, London.

Six initial seminars—claimed to be the first such programme to be offered by a university or business school in the UK—will run from late November to late February.

The seminars will cover subjects such as policies and strategies for

the 1990s, environmental audits, management development and training, marketing of ‘green’ products, financial implications of environmental policy and the role of research and development.

The seminars are designed primarily for directors, senior management and their advisors. To enhance participant learning, the groups will be limited in size, which will allow one-to-one dialogues with expert speakers. □

Hungary workers guide

Foreign nationals working in Hungary is the latest in a series of booklets for expatriates working in European countries produced by Coopers and Lybrand Deloitte.

The booklet highlights important information which those taking up employment in Hungary need to know to arrange their affairs effectively in advance. It covers key issues such as work permits, the system of personal income tax and exchange control—the latter being particularly important since

the Hungarian forint is not a convertible currency.

Foreign nationals working in Hungary is free and available individually or as part of a set. Other countries covered in the series are Belgium, France, Germany, Ireland, Portugal, Switzerland, The Netherlands and the UK.

Obtained by contacting Penny Fisher, Coopers and Lybrand Deloitte, 32 Farringdon Street, London, EC4. □

Hazardous sites compliance

New notification and marking requirements affecting sites on which hazardous substances are stored are now in force.

The requirements are outlined in a free Health and Safety Executive leaflet designed to help site operators see at a glance how the Dangerous Substances (Notification and Marking of Sites) Regulations 1989 will apply to them.

The main purpose of the Regulations is to assist firefighting services in operations on hazard sites by ensuring that they receive advance information about the hazards and that adequate warning signs are put in place at appropriate points on the site.

The leaflet deals briefly with who is responsible for ensuring compliance with the regulations.

The sources of information on dangerous substances, what exceptions apply, and how to provide notification. The range of warning symbols and texts is also illustrated.

Dangerous Substances on Site: Notification and Warning Signs, IND(G)92(L), is available free from HSE Information Centres in Sheffield, Bootle and London. □

End of the road for ex-pat managers?

The expatriate worker may become a dying breed as leading companies seek to increase the mobility of their workforce by offering short-term overseas assignments rather than long-term postings.

This is one of the principal findings from a research survey by Percom Ltd of their clients, which found that 'ex-pating' was seen as archaic and unnecessarily costly—often five times more expensive than the UK salary.

Short-term assignments, on the other hand, were becoming more widely used: to deliver a business objective flexibly; to develop managerial talent; to disseminate corporate or central values and expertise; or even to keep an eye on local management.

Most of the companies identified their cadre of 'fast-track' high-fliers early and used management

development programmes and appraisal systems. Overseas postings were used as part of this career development.

Staff on short assignments—of up to about six months—were generally paid their normal salary plus a daily allowance, accommodation—and often a car. 'Ex-pat salary' policy, by comparison, was normally based on notional home pay, spendable income and allowances.

The research also found that the growth of the dual-career family is, at least for the professional services and oil firms, emerging as a factor that potentially inhibits mobility. This is especially so for assignments to the Middle East, where women are sometimes unable to work in their chosen field.

• The need for 'crisis management' by companies who send employees

to potential trouble spots was also highlighted at a recent BUPA health symposium in London.

John Moses, a management consultant, proposed senior staff should form a crisis management committee to liaise with the local British Embassy or Consulate, review emergency communication arrangements and prepare an emergency contingency plan.

Delegates heard that not only do staff overseas experience culture shock and feelings of isolation and homesickness, but many also have problems readjusting when they return home.

A BUPA survey, conducted by MORI, showed that a third of the personnel directors of companies sending staff overseas cited staff reluctance to return and difficulties of reintegrating into life at home as a problem. □

Unions and the law

Unions have reacted more positively to the Government's union legislation than might be expected, according to a study by Kingston Polytechnic.

The research, based on surveys and case studies of TUC unions, found that in line with government policy unions are increasingly using ballots. However, against the spirit of recent legislation the vast majority of these votes are conducted at the workplace rather than by post. Furthermore, few unions had changed their rules to make ballots mandatory. Where rules were changed, the tendency was to grant the union's executive greater discretion over whether and how to hold the vote.

The report suggests that strike votes allow union negotiators a means of demonstrating bargaining muscle without actually carrying out action.

A number of union officials commented that the use of active workplace balloting techniques had strengthened the links between union officials, shop stewards and their members (which is what the Government said it was intended to do).

The report dispels suggestions that officials take advantage of these stronger ties by using industrial action ballots in a 'tactical manner'; that is, getting members to vote for action they are in reality unprepared to take. It also finds union representatives had experienced some difficulties with adapting to the requirements of ballot.

Among the more important of these were coming to grips with the length of the procedures and the need to simplify agreements. Those interviewed also pointed to occasional problems with interpreting results, especially in multi-union situations.

The researchers point out that the requirement to ballot has encouraged trends towards centralisation and formalisation within unions. This, they add, is at odds with the general move towards greater decentralisation among employers.

The Decollectivisation of Trade Unionism? Ballots and Collective Bargaining in the 1980s. For further information contact: Huw Morris, Kingston Business School, Kingston Polytechnic (tel 081-549 1141). □

Remploy hones competitive edge

Remploy, the state-aided organisation that gives training and employment to severely handicapped people, is launching a new export-led strategy to strengthen its market position.

To mark the changes, Employment Secretary Michael Howard helped unveil a new corporate image at the company's latest factory in Bridgend, Mid-Glamorgan.

Mr Howard said: "The new corporate identity is a sign that Remploy will be more competitive, will market its products more aggressively, will use more modern techniques and will increasingly have state of the art technology. All of this should benefit the employees of the company, its main purpose being to give good-quality, worthwhile work to severely disabled people who would otherwise have difficulty in finding and keeping jobs in open employment.

Remploy is hoping to expand niche-markets for high-tech leisure wear, and also to sell more into the Japanese market.

Relative to turnover, the company has improved its performance over the years, now deriving two-thirds of its income from the marketplace, the remainder topped up by government subsidy. A few years ago the ratio was nearer half and half.



Remploy's new factory at Bridgend in Mid-Glamorgan is the first to have signs with the new company symbol and colour scheme.

Remploy gives work to 9,000 disabled people out of its total workforce of 11,000.

• Exel Furniture, a division of Remploy Ltd, has just won a four-year contract to supply 6,000 desks to more than 1,000 Employment Service offices around the country.

Factories at Swansea, Pentre and Brynamman will play a major role

in supplying the desks and other furniture to the new-look open plan offices—an amalgamation of unemployment benefit offices and jobcentres designed to provide a user friendly service for job hunters.

Exel Furniture is firmly established in the office desks market and won the order against competition from other UK and overseas manufacturers. □

Childcare programmes aim to stop brain-drain

There are signs that employers are actively addressing the problem of retaining women employees. Two imaginative schemes devised to deal with childcare are described below.

Glaxo Group Research Ltd is to introduce what it claims is the UK's largest corporate childcare programme as part of a package of improved benefits to encourage women to return to work after childbirth.

Said director of human resources John Hume: "1,600 of Glaxo Group Research's 3,500 staff are women and their average age is 33. Many of them are scientists and technicians. We cannot afford to lose their skills if we are to continue being as successful in the future as we are at present."

The childcare programme is a combination of nurseries and company-managed childcare places. The nurseries will be built on three of Glaxo's main sites—two in 1991, the other by the

mid-1990s. The childcare places will be set up in January 1991.

Another programme aimed at childcare provision is an information and development partnership linking six major employers, the public sector and voluntary organisations which has been launched in Brighton.

The partnership is called 'Childcare Links'. Using computerised data it aims to offer information and advice to help working parents make an informed choice about their children's care.

The sponsors hope the initiative will aid the development of more childcare provision. By working with local authorities and existing childcare groups to identify the gaps in existing childcare, useful feedback will be provided. The service, which is not limited to participating companies, is planned to set up eventually as a national network.

Many employers are now realising the importance of

childcare as a way to retain and recruit staff in a period of imminent skill shortages. By supporting the initiative, companies can act to meet their own needs and benefit the community as a whole.

American Express, one of the supporting companies, readily admits a degree of self-interest, pointing out that in its Brighton office alone, two-thirds of the staff are women and half are under 30. If staff are to be retained the network is just one option in a wider mix of childcare provision which the company will consider.

The initiative also comes at an appropriate time for local authorities, who, under the provisions of The Children Act 1989, are required to review all their social provisions in this field.

So far there are plans to set up further 'Childcare Links' in the London boroughs of Hillingdon, Hounslow, Newham, Greenwich and Islington, and in Birmingham, Walsall and Tyneside. □

Time off for public duties

Members of Boards of Visitors and Visiting Committees to prisons, remand centres and young offender institutions are now entitled to time off from work to carry out their duties.

The Government has made an Order (effective from October 15) which adds these groups to the list of employees who, under the Employment Protection (Consolidation) Act 1978, are allowed time off to perform certain public duties.

While there is nothing to prevent an employer from making payment to an employee for time off for public duties, there is no statutory obligation for payments to be made. However, an employee who considers that an employer has failed to comply with the statutory provisions may seek a remedy by complaining to an industrial tribunal. □

Headhunters' associaton to set own standards

A new association to regulate the headhunting industry has been set up.

The new body, to be called the British Association of Executive Search Consultants, will represent only so-called 'senior-search' firms. It will act as a self-regulatory body and will develop a code of practice for members.

The association will also publicise for clients and others the level of service to be expected from headhunting firms, and seek to set standards which other firms should follow.

Fifteen executive search firms have become founder members of the Association.

• A code designed to stamp out 'cowboy practices' has been drawn up for the 11 advertising and marketing staff recruitment agencies in membership of the Federation of Recruitment and Employment Services.

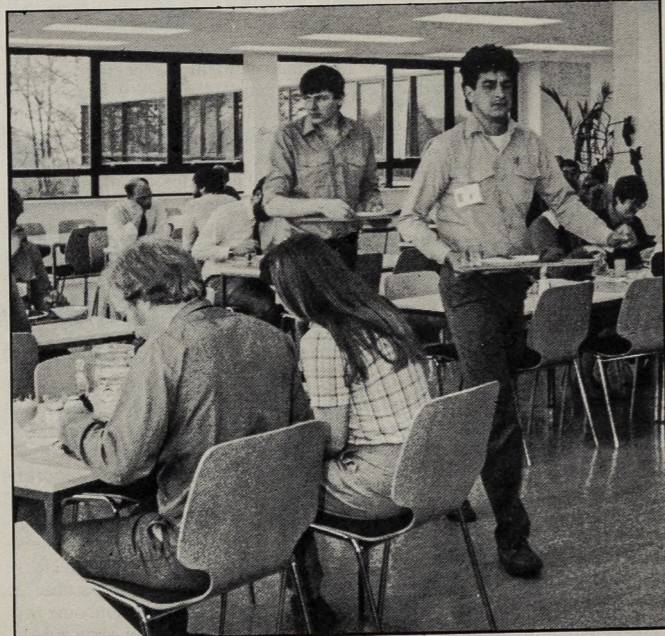
Issues covered by the code include submission of candidates' CVs, advertising of vacancies, confidentiality, and candidates' referees. Agencies are specifically prohibited from headhunting employees of another company which has been a client of the agency within the previous 12 months. □

Lumpy dumplings have a great fall

Dumplings and jam puddings are losing out to nut cutlets and yoghurt on workplace canteen menus, says the Industrial Society.

Following the healthier eating trend elsewhere, staff restaurants now offer more salad counters, low fat meals and low salt foods, plus a wider choice of vegetarian dishes. The trend has been reported by the Society's industrial catering expert Margaret McArdle, whose experience of workplace food goes back to the mid-1960s. "Bosses know that healthy staff feel better, work harder and go sick less often," she says.

According to a survey by the Society, the average employee spends £3.61 a week, or 72p a day, on food sold at work. Seven in ten workers used workplace canteens, compared with only 58 per cent in 1985. Depending on the level of subsidy provided by the employer, prices can vary widely; sausages can cost anything from 9p to 38p, and the price of a cup of tea ranges from 6p to 19p. □



Seven in ten workers use workplace canteens.

Milkround still popular despite jobs downturn

Campus 'milkround' visits by employers remain as popular as ever despite the growing number of summer recruitment fairs, a decline in demand for graduates, and the trend among students to delay their entry into permanent jobs.

A survey of 34 institutions by the Graduate Employment Service's Central Services Unit (CSU), points to an increase this year in the number of employers booking places at milkrounds, and no decline in the numbers of students taking part. Students are, however, making fewer job applications on average.

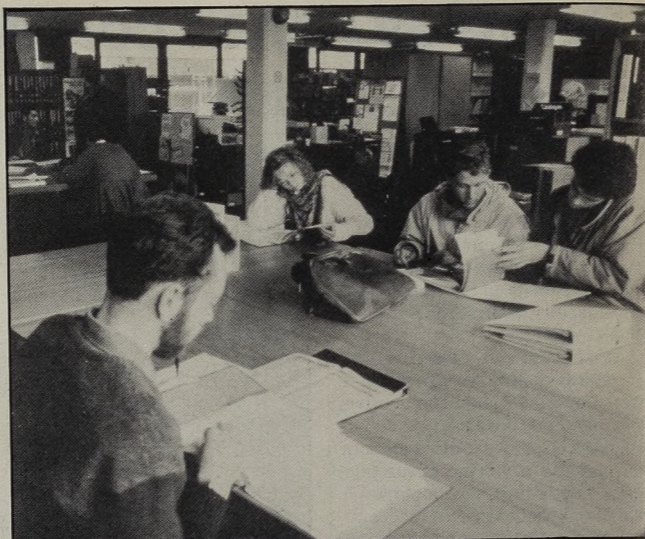
Many employers, it revealed, are widening their search to institutions—mainly polytechnics and colleges of higher education—which they have not previously visited.

While vacancies for graduates have dropped significantly this year, demand for computer scientists and engineers continues

to grow, with employers increasingly willing to consider Higher National Diploma holders alongside graduates. By contrast, demand for 'any discipline' candidates shows 'a marked decline'.

The CSU's survey of first destinations of 1989 graduates reveals that graduate unemployment fell for the eighth year in a row, from 5.3 per cent in 1988 to 4.8 per cent in 1989. Declining unemployment was matched by an increase to 4.2 per cent in those declaring themselves 'not available for employment', two-thirds of whom were taking a voluntary break. The percentage of graduates going directly into jobs fell from 51.5 per cent to 49.7 per cent in 1989.

The CSU's set of four 'Grey Books' gives details of the first destinations of university, polytechnic, college and institute of higher education and Scottish



Graduates in earnest preparation for the milkround.

central institution graduates in 1989. They are available, price £2.40 each or £8.50 for the set of four, from CSU, Crawford House, Precinct Centre, Manchester M13 9EP. 'Mature' students now make up some 15 per cent of under-graduates, but they are finding

graduate-level jobs difficult to find—especially when they have taken non-vocational degrees, says a study by Strathclyde University on age discrimination. Mature students need much better careers counselling before starting their degrees, the report says. □

Electric shocker!

The Health and Safety Executive's Electrical Equipment Certification Service (EECS) is to set up a new surveillance system of certified hazardous area electrical equipment. The move follows the recommendation of a national survey which revealed that one-third of such manufacturers had inadequate quality systems.

Ian Cleare, Director of EECS, states in the organisation's annual report that the survey carried out by QUASCO, the appraisal company owned jointly by the major oil and gas producing companies, on manufacturers of BASEEFA certified equipment, stressed the need for surveillance.

As a result EECS is introducing a surveillance system with a new certification mark licensing scheme. Under the scheme, manufacturers applying the EECS certification marks will be properly scrutinised by assessors to demonstrate their ability to meet the required standard.

Said Mr Cleare: "The survey revealed that around one third of the 57 companies visited either had no quality system at all or one that did not provide sufficient confidence in the ability of the company to produce to specification. □

Coherence and compatibility

Using Learning Information: A Guide to Handling Information in Education and Training Databases is the title of a guide on coherence and compatibility of education and training databases, published this month.

The guide is primarily a summary of the work of the Coherence and Compatibility Initiative which involved representatives from the education and training sector, national and local government and industry.

The guidelines will be of interest to anyone involved in research and development work in databases of

learning opportunities or qualifications projects.

Standards in the guide for collecting, recording and presenting information have been developed in accordance with the two main objectives of listing information items relevant to education and training databases, and devising rules for recording those items.

The benefits arising from adherence to these standards are

- better access to information about training,
- reduced costs in setting up and maintaining databases and

- reduced costs through collaboration in collection for both providers and collectors.

Copies of the guide are available from ADSET (Association for Database Services in Education and Training), price £50 (inclusive of an introductory workshop and post and packing) via the Helpdesk number of 071-936 2316. Further information about the Coherence and Compatibility Initiative is available from Geoff Hembrow or Cate Middleton at the Training Agency's Information and Advice Services Unit (tel 0742 597362 or 597334. □

Small firm, large benefits

Benefits, such as pensions, company cars and health insurance, play a larger part in the total 'compensation package' for chief executives of small companies than they do for the leaders of large companies, according to research by consultants Noble Lowndes.

For companies with a turnover in the £100-500 million range, benefits account for 15½ per cent of the package; but for those with a turnover of £40 million or less, the comparable figure was 22½ per cent.

The value of an executive's company car tended to increase with salary: typically the price of the car was found to be around half his or her annual salary.

The survey is based on details of 4,432 executives (173 of them chief executives) from 373 companies.

Some 30 per cent of the surveyed companies offer SAYE share plans (compared with less than 25 per cent in 1988), and around 50 per cent have an executive share option plan for their most senior managers. This is about the same proportion as

those who supply their top people with a personal financial counselling service.

The percentage of executives receiving performance bonuses has been growing fast, from 32 per cent in 1988 to 45 per cent in 1990 (and 64 per cent for chief executives).

However, the value of these bonuses as a proportion of base salary has been declining, from 39 per cent for chief executives in 1988 to just 27 per cent this year; and the figure for 'all executives' was even lower, just 23.5 per cent. □

Preparing small firms for 1992 at a distance

A distance-learning package to help small and medium-sized firms prepare for 1992 has been launched by the Open University's Open Business School.

Opening the Single Market is being aimed mainly at owners, managing directors and sales and marketing managers in firms with between five and 150 staff.

The package comprises two video 'modules', costing £80.62 each or £150.50 the pair, supported by audio cassettes and workbooks. The first video, *A Bigger Europe for the Smaller Business*, lasts 25 minutes and aims to help firms

identify the opportunities and threats likely to arise and to develop 'action priorities'.

The second, 50-minute *Costing the Options*, helps managers to develop a Single Market plan, subjecting the 'action priorities' to vigorous analysis.

The Open Business School will not be providing direct tutorial support for the package through its 13 regional offices; firms will be referred to bodies like local chambers of commerce for further advice. Research by the Small Business Research Trust earlier this year found that only about one

in four of a sample of Britain's 2.5 million small businesses had made any preparations for 1992. By contrast, more than eight in ten firms with more than 1,000 workers consider themselves ready.

Funding of £200,000 has been provided for the package by the European Commission, National Westminster Bank and the Department of Employment.

For more information on *Opening the Single Market*, contact the Customer Services Department, PO Box 481, Open University, Walton Hall, Milton Keynes MK7 6BN. □

Diary dates

• *Labour Market Policy and the Completion of the Single Market* (November 12–13, Bristol). A seminar for local government officers dealing with employment policy, and staff from the Employment Service and the Training Agency. Organised by Bristol University's School of Advanced Urban Studies (SAUS). Fee: £230. Contact: Katharine Green of SAUS, tel: 0272 741117 ext 263.

• *The Cost of Dismissal* (November 16, Café Royal, London). A seminar to examine costs and implications of dismissals for business and industrial relations. Fee: £287.50. Contact: Charlotte Thornton, Legal Studies and Services Ltd, tel 071-236 4080.

• *Successfully Achieving Improved Performance Management* (November 20–21, Sedgwick Centre, London). Performance management initiatives discussed by experts from consultants and companies like Grand Met and British Rail. Fee £575 plus VAT. Contact: Elizabeth Brett of IIR Ltd, tel 071-379 8040.

• *European Human Resources Conference* (November 28–29, Royal Garden Hotel, London). Organised by the Conference Board Europe. Subjects will include demographics and the Social Charter. Contact: Rebecca Rolles, Communications Associate Europe, Avenue Louise 207, bte 5, 5-1050 Brussels.

• *Training for Women: The Future Perspective* (November 29, Strand Palace Hotel, London). An Equal Opportunities Commission conference on women's participation in vocational training. Speakers include Training Minister Robert Jackson. Fee: £115. Contact: Education and Training Unit, EOC, tel 071-287 3953.

• *International Pay Policies Conference* (December 5, Gloucester Hotel, London). Organised by the Public Finance Foundation. Presentation of up-to-date findings from research projects on international comparisons of pay policies in the public and private sectors. Fee: £175 + VAT. Contact: Courses and Conferences Unit, tel 071-895 8823.

• *Capital People* (December 7, QEII Conference Centre, London). Seminar on human resource issues for Europe's financial services sector. Speakers include Michael Howard and Sir Leon Brittan. Fee: £345. Contact Lynn Brook, Touchstone Exhibitions, tel 081-840 3888. □

'Obsessive' ice empress conquers

Patricia Grant of Norfrost Ltd has been selected as the 1990 winner of the Women Mean Business Awards, organised by *Options* magazine. The award is designed to encourage and support all businesswomen, especially entrepreneurs.

Patricia gave the judging panel 6,500 reasons to reward her entrepreneurial talents: with sales of 6,500 freezers a week, Norfrost is one of the country's largest manufacturers of freezers and exports 70 per cent of its output.

As joint managing director, Patricia does not depend on the vagaries of the home market. She has presided over the expansion of an 'ice empire' that extends across the USA, the Middle East, Japan and Europe. Currency barriers are avoided by negotiating in the host market's currency.

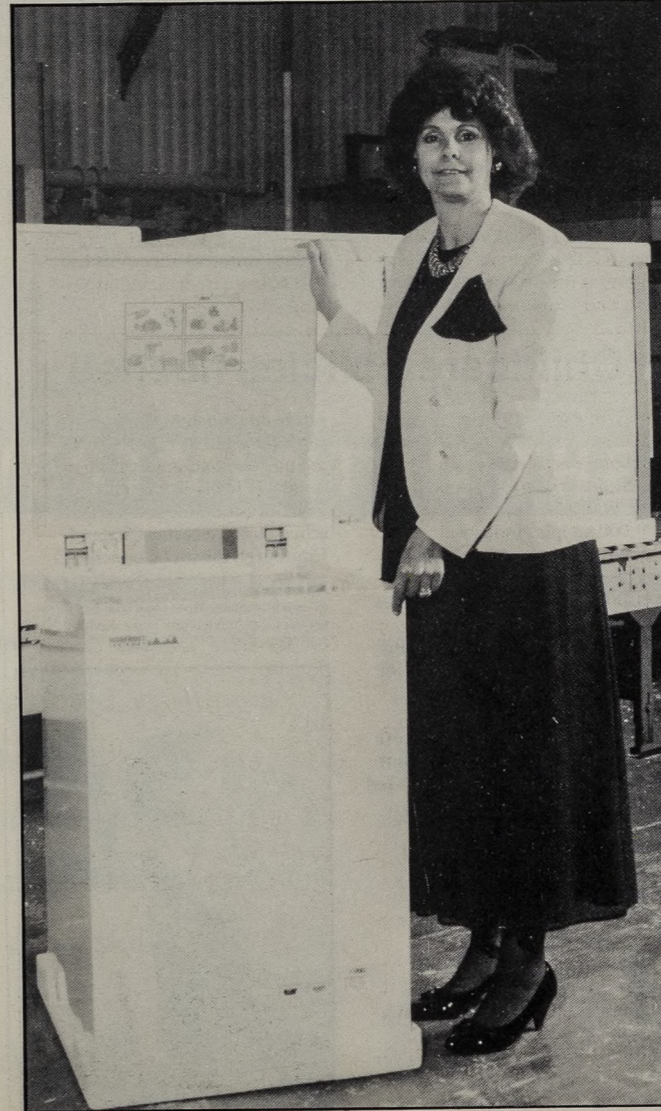
Norfrost is almost totally self-sufficient, producing its own components and packaging, which allows the company to compete with production costs in the Third World.

"There's no quick money in manufacturing; it's a long-term investment," said Patricia. As a consequence, she sees British financiers as a major barrier to the success of British manufacturing "because they expect quick returns".

On a personal level, Patricia's working experience has convinced her that "no barriers" exist to women in business.

She identifies 'an obsessive approach' as the key to her own success story. "It's entirely up to you.

If you take yourself seriously, others will take you seriously," concluded Patricia. □



Happy returns

Described as a support package, this audio tape comes with three booklets, one for women returning to work, one for managers and another on childcare guidelines.

The stated aim of its producers, The Domino Consultancy Ltd is for the package to be useful, informative and fun. They have certainly achieved this aim.

The usefulness of *Returning without fears* lies in the construction of the package. It is well laid out and devised in such a way that a busy housewife could easily pick it up and put it down without loss of continuity.

The booklets are informative in that they get across a whole host of facts, guidance and ideas in a concise and amusing fashion. The booklet for women returning to work is particularly good, when read in conjunction with listening to the tape. Its matter-of-fact approach will certainly help dispel some of the doubts and fears which some women experience on returning to work.

Humour is used throughout the package, mostly through cartoons, similar to the one shown, which appears in the section on confidence.

The package tackles its subject in a forthright but friendly way. It debunks most of the myths about working mothers, suggests ways of getting help from friends and family and gives advice on coping with workplace problems. □

Returning without fears produced by The Domino Consultancy Ltd, 56 Charnwood Road, Shepshed, Leicestershire LE12 9NP, and sponsored by Mercury Communications. Available direct from Domino. Price £24.95.



REVIEWS

Safety muddle sinks Mafia Don



Crime definitely doesn't pay for Mafia boss Lazlo Benny (Mike McShane) and his hoodlums in a new training video comedy from Video Arts.

The Don's appalling safety record is to blame: an office fire has burnt the proceeds of a bank heist and a faulty window damaged

hitman "Chinese Harry's" hand. The moral: good safety practice minimises risk and leaves everybody free for "business".

The 25-minute video costs £795 and can also be rented. For further details contact Video Arts Ltd, 68 Oxford Street, London W1N 9LA. □

Childcare policies needed

Improving the recruitment and retention of women in the workplace is no easy matter.

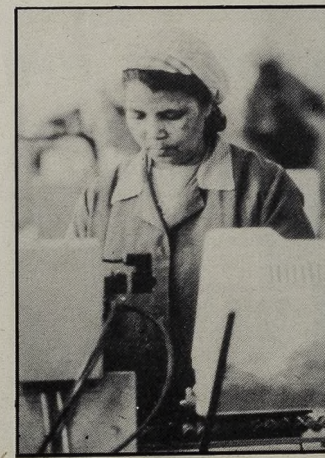
After carrying out a survey of 96 organisations, employing some 800,000 people, Industrial Relations Services reports that over half of them carried out consultation or research exercises to gauge the opinions of their women employees. They felt this was an important prerequisite for framing policies to target the female labour force.

Many employers said they were investigating childcare issues, but very few had actually implemented a childcare policy (nurseries, financial assistance or whatever)—and those that had done so had yet to find it as effective an aid to recruitment/retention as some of their other initiatives.

The survey was carried out earlier this year and the organisations sent questionnaires had all expressed an interest in recruitment; yet, only one in seven (about 96 out of 650) replied. However, some of these provided

interesting documents that IRS has reproduced in its report; these include documents covering career breaks at Rolls-Royce and the Bank of Scotland, and jobshare schemes at Leicester City and Edinburgh District Councils. □

Effective ways of recruiting and retaining women is available from Industrial Relations Services, 18-20 Highbury Place, London N5 1QP. Price £40.



Capital people

For years the City of London has enjoyed a pre-eminent position in the financial world, but in the last five years, its dominance has weakened, as shown by the dwindling 'invisibles' in the balance of payments.

Deregulation in Amsterdam, Dublin, Frankfurt, Paris, New York and Tokyo has intensified competition on all flanks, but the situation could deteriorate further with the creation of the single European market and the liberalisation of global trade in services under GATT.

In *Capital People*, Amin Rajan argues that the City can strike back. Its workforce is the lifeblood of high value added services that have underpinned the financial services' revolution with the highest concentration of knowledge workers of any comparable area. However, such workers pose formidable challenges for city organisations and human resource professionals.

Building on the London Human Resource Group's first report *Create or Abdicate?: the City's Human Resource Choice for the 90's*, this book shows how individual institutions can turn their knowledge workers into a capital asset. Unless this is done, says Amin Rajan, the City faces the same fate as that suffered by the vehicle manufacturing industry once the jewel in Britain's industrial crown. □

Capital People by Amin Rajan is published through the Industrial Society. Price £34.95. ISBN 085290 909 8.

A year of human resource

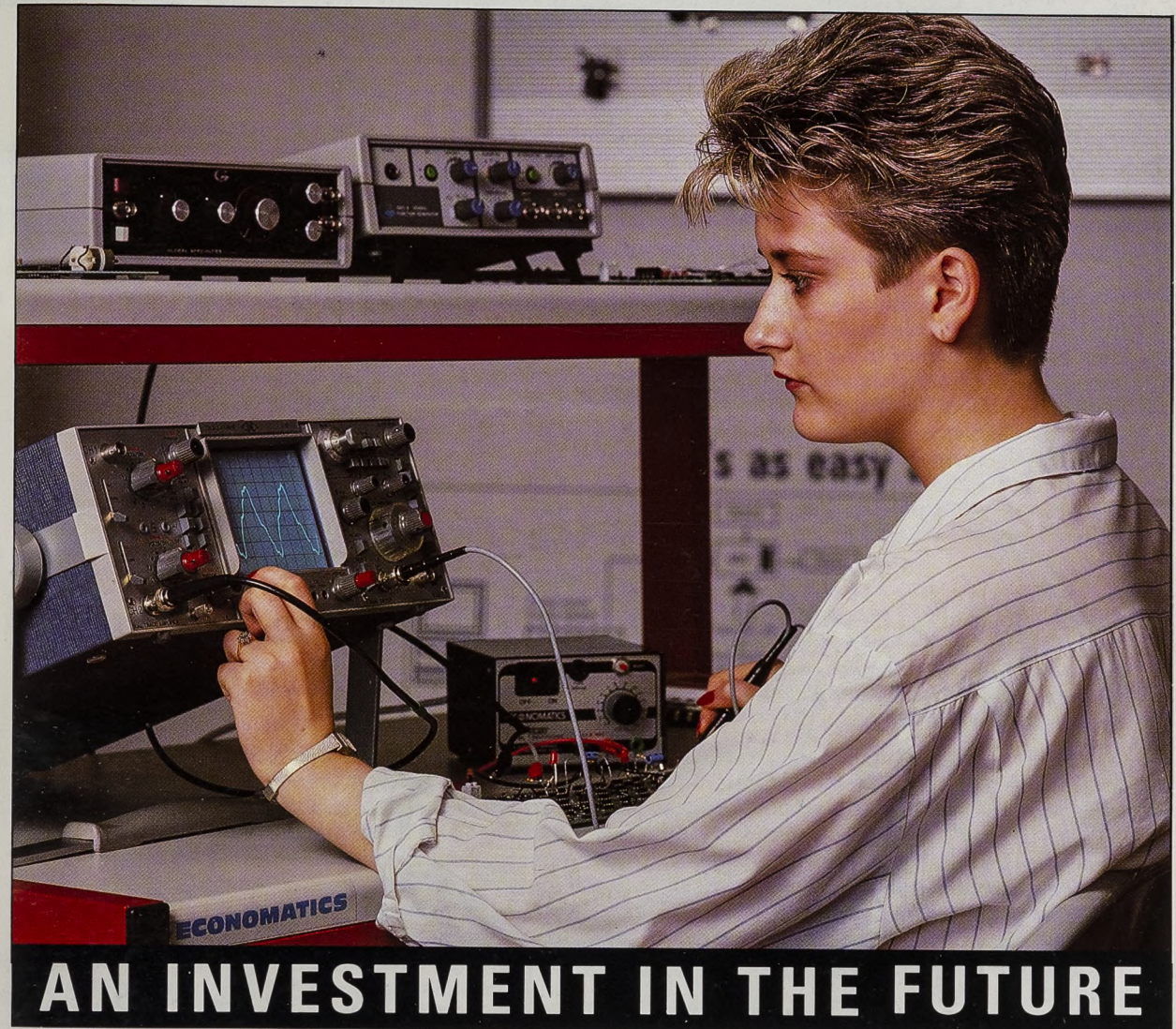
Amplifying key issues and trends for personnel managers, the *Human Resource Management Yearbook 1990-91*, is now available in updated form.

Edited by Michael Armstrong, it includes articles on reward management, relocation, health promotion at work programmes and staff retention in the 1990s, as well as providing a summary of the major areas of employment and trade union legislation.

The directory section offers valuable reference material on course providers, consultancies and official bodies in human resource management. □

The Human Resource Management Yearbook 1990-91 is published by Kogan Page. Price £22.50. ISBN 0 7494 0077 3.

TRAINING



AN INVESTMENT IN THE FUTURE

It is becoming increasingly difficult for people - whether they are employed or unemployed, young or old, running a small business or thinking of starting one - to succeed in today's competitive atmosphere. Large organisations are also suffering from acute skills shortages.

The Training Agency aims to create a more positive environment in which the

skills of Britain's workforce can be significantly up-graded in keeping with industry's requirements.

If you would like more information on the programmes available, contact your local Training Agency Office.



TRAINING
AGENCY



RESEARCH PAPERS

The Department of Employment carries out a considerable programme of research, both internally and through external commissions with academic researchers and research institutes, on employment and industrial relations issues. The results of much of this research are published in the Department's Research Papers Series. Some recent titles are listed below.

No 72: Long-term Unemployment: JUVOS analysis

Anne Green and David Owen, University of Wales, Cardiff

A study of the geographical distribution of long-term unemployment across different types of local labour markets and its concentration in certain types of neighbourhoods within these local labour market areas. It looks at how the composition and nature of long-term unemployment varies depending on local labour market conditions. The paper also discusses the individual characteristics of those who were long-term unemployed in the mid-1980s. The analysis is based both on unemployed claimant statistics (JUVOS) and data from the Labour Force Survey.

No 73: Ethnic Minorities and the Careers Service: an investigation into processes of assessment and placement

Malcolm Cross, John Wrench and Sue Barnett, Centre for Research in Ethnic Relations, University of Warwick

This paper reports the findings of a research project which explored Careers Officers' assessments of the abilities of young Afro-Caribbean and South Asian clients, and compares these assessments with those made of indigenous white clients with similar levels of attainment. Subsequent placements are also reported. The report concludes with a series of recommendations of Careers Service good practice.

No 74: An Evaluation of the Loan Guarantee Scheme

National Economic Research Associates (Nera)

In exchange for a small premium, the LGS provides a government guarantee to banks on loans to potentially viable small firms who would not otherwise receive debt finance on commercial terms.

This study, based on a detailed analysis of 125 cases where small firms had used the LGS, assesses the extent to which the scheme generated additional finance and economic activity for small firms. It also examines the economic principles which underpin the LGS and the possible effects of the scheme on the conduct of lenders.

Research papers can be obtained free from: Department of Employment, Research Administration, Steel House, 11 Tothill Street, London SW1H 9NF (telephone 071-273) 4883. Papers will be sent as soon as they are available.

No 75: An analysis of women's employment patterns in the UK, France and the USA: the value of survey based comparisons.

Angela Dale, City University and Judith Glover, University of Surrey

International comparisons on employment-related topics have long been a prime concern of bodies such as the OECD and the EC. This paper explores the extent to which it is possible to make viable international comparisons using the French and British Labour Force Surveys and the US General Social Survey. Using data mainly from the 1980s, it provides a comprehensive description of the similarities and differences in patterns of women's labour force participation in these three countries.

No 76: Ethnic Minorities and Employment Practice: a study of six organisations

Nick Jewson, David Mason, Sue Waters and Janet Harvey, Ethnic Minority Employment Research Group, University of Leicester

This study explores present-day employment patterns and practices in respect of ethnic minorities in six large organisations which had previously been researched in the late 1960s and early 1970s. It shows that in a context of management devolution and a drift away from formal procedures, equal opportunities issues did not figure prominently, and are difficult for top management to promote. The report concludes by charting a clear way forward for organisations, with specific recommendations for implementing effective equal opportunities policies.

No 77: The Employment of People with Disabilities: Research Into the Policies and Practices of Employers

Judy Morrell, IFF Research Ltd

This survey of 1,000 employers reviewed employers' views on employing disabled people, the Disablement Advisory Service, and 'Quota' (all but the smallest employers should employ 3 per cent registered disabled). Despite expressing positive views towards people with disabilities, employers described most jobs in their establishments as unsuitable though many 'vital abilities' would not stand objective analysis.

