PA229.2

TISTICS PO (FIR 25)

972

BRITISH LIBRARY

-9 DEC1975

OF POLITICAL AND ECONOMIC SCIENCE

# **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production

Starch and miscellaneous foods



Department of Industry
Business Statistics Office

HMSO

#### **Special Note for Purchasers**

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SEI 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

### **Government Statistical Service**

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries: **Business Statistics Office** Cardiff Road Newport, Gwent NPT 1XG Newport 56111 (STD code 0633) ext 2455 Telex 497121/497122 Answer Back BSO Newport

# PA229.2 Business Monitor

A publication of the Government Statistical Service

Report on the **Census of Production** 1972

Starch and miscellaneous foods

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

**Department of Industry Business Statistics Office** 

London: Her Majesty's Stationery Office 1975

List	maustry Reports, etc.
PA1001	Introductory notes
PA101	Coal mining
PA102	Stone and slate quarrying and mining
PA 103 PA 104	Chalk, clay, sand and gravel extraction Petroleum and natural gas
PA109	Miscellaneous mining and quarrying
PA211	Grain milling
PA212	Bread and flour confectionery
PA213 PA214	Biscuits Bacon curing, meat and fish products
PA215	Milk and milk products
PA216	Sugar
PA217 PA218	Cocoa, chocolate and sugar confectionery Fruit and vegetable products
PA219	Animal and poultry foods
PA221	Vegetable and animal oils and fats
	Margarine 2 Starch and miscellaneous foods
PA231	Brewing and malting
PA232	Soft drinks
	Spirit distilling and compounding  British wines, cider and perry
PA240	Tobacco
PA261	Coke ovens and manufactured fuel
PA262 PA263	Mineral oil refining Lubricating oils and greases
	Inorganic chemicals
	Organic chemicals
	Miscellaneous chemicals  Pharmaceutical chemicals and preparations
PA273	Toilet preparations
PA274	Paint
PA275 PA276	Soap and detergents Synthetic resins and plastics materials and
FA2/0	synthetic rubber
PA277	Dyestuffs and pigments
PA278	Fertilizers Polishes
	Formulated adhesives, gelatine, etc.
PA279.3	Explosives and fireworks
	Formulated pesticides, etc.
	Printing ink Surgical bandages, etc.
PA279.7	Photographic chemical materials
PA311	Iron and steel (general)
PA312 PA313	Steel tubes Iron castings, etc.
PA321	Aluminium and aluminium alloys
PA322	Copper, brass and other copper alloys
PA323 PA331	Miscellaneous base metals Agricultural machinery (except tractors)
PA332	Metal-working machine tools
PA333	Pumps, valves and compressors
PA334 PA335	Textile machinery and accessories
PA336	Construction and earth-moving equipment
PA337	Mechanical handling equipment
PA338	Office machinery Mining machinery
PA339.2	Printing, bookbinding and paper goods machinery
PA339.3	Refrigerating machinery, space heating,
PA 330 7	ventilating and air-conditioning equipment Food and drink processing machinery and
1 7357.1	packaging and bottling machinery
PA339.9	Miscellaneous (non-electrical) machinery
	Scales and weighing machinery and portable power tools
PA341	Industrial (including process) plant and steelwork
	Process plant engineering contractors
PA342 PA349.1	Ordnance and small arms Ball and roller bearings
	Precision chains and other mechanical engineering
PA351	Photographic and document copying equipment
PA352 PA353	Watches and clocks Surgical instruments and appliances
PA354	Scientific and industrial instruments and systems
PA361	Electrical machinery
PA362 PA363	Insulated wires and cables Telegraph and telephone apparatus and equipment
PA364	Radio and electronic components
PA365	Gramophone records and tape recordings
	Broadcast receiving and sound reproducing equipment
PA366	Electronic computers
PA367	Radio, radar and electronic capital goods
PA368 PA369	Electrical appliances primarily for domestic use Electrical equipment for motor vehicles, cycles
171307	and aircraft
	Primary and secondary batteries
	Electric lamps, electric light fittings, wiring

PA370 PA380	Shipbuilding and marine engineering Wheeled tractor manufacturing
PA381	Motor vehicle manfacturing Trailers, caravans and freight containers
PA382 PA383	Motor cycle, tricycle and pedal cycle manufacturing Aerospace equipment, manufacturing and repairing
PA384	Locomotives, railway track equipment, railway carriages, wagons and trams
PA390 PA391	Engineers' small tools and gauges Hand tools and implements
PA392 PA393	Cutlery, spoons, forks and plated tableware, etc. Bolts, nuts, screws, rivets, etc.
PA394 PA395	Wire and wire manufactures Cans and metal boxes
PA396 PA399.1	Jewellery and precious metals Metal furniture
PA399.6	Drop forgings, etc. Metal hollow-ware
PA411	Miscellaneous metal manufacture Production of man-made fibres
PA412 PA413	Spinning and doubling on the cotton and flax syste Weaving of cotton, linen and man-made fibres
PA414 PA415	Woollen and worsted Jute
PA416 PA417	Rope, twine and net Hosiery and other knitted goods
PA418	Warp knitting Lace
PA419 PA421	Carpets Narrow fabrics
	Household textiles and handkerchiefs Canvas goods and sacks and other made-up textiles
PA423 PA429.1	Textile finishing Asbestos
	Miscellaneous textiles Leather (tanning and dressing) and fellmongery
PA432 PA433	Leather goods Fur
PA441 PA442	Weatherproof outerwear Men's and boys' tailored outerwear
PA443 PA444	Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.
PA445 PA446	Dresses, lingerie, infants' wear, etc. Hats, caps and millinery
PA449.2	Corsets and miscellaneous dress industries Gloves
	Footwear Refractory goods
PA462	Building bricks and non-refractory goods Pottery
PA463 PA464	Glass Cement
	Abrasives Miscellaneous building materials and mineral
PA471	products Timber Exerciture and unhalstory
PA472 PA473 PA474	Furniture and upholstery Bedding, etc. Shop and office fittings
PA475 PA479	Wooden containers and baskets Miscellaneous wood and cork manufactures
PA481	Paper and board Cardboard boxes, cartons and fibre-board
	packing cases Packaging products of paper and associated
PA483	materials Manufactured stationery
PA484.2	Wallcovering Miscellaneous manufactures of paper and board
PA485	Printing and publishing of newspapers and periodicals
PA489 PA491	General printing, publishing, etc. Rubber
PA492 PA493	Linoleum, plastics floor-covering, leathercloth, etc. Brushes and brooms
PA494.1	Toys, games and children's carriages Sports equipment
PA494.3 PA495 PA496	Miscellaneous stationers' goods Plastics products
PA499.1	
	Gas Electricity
PA 603	Water supply

he information in this report relates to establishments classified to the Starch and miscellaneous foods ndustry, minimum list heading 229.2 in the Standard Industrial Classification (revised 1968). The activities of the industry include:

Manufacturing starch, starch products, self-raising flour (not at milling establishments), cornflour, glucose, blancmange and custard powders, cake mixtures, macaroni, spaghetti, yeast, coffee extracts and essences, and mustard. Blending flour, grinding pepper and spices, shelling and grinding nuts, tea blending, coffee roasting and blending, etc. are included.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

## LIST OF CONTENTS

Title			Page	
United Kingdom establishments classified to	o the industry	Control of the state of the sta		
Input and output, 1970, 1971 and 1972			PA229.2 2	
Capital expenditure and stocks, 1970, 1971	and 1972		PA229.2 3	3
Analysis of establishments by size, 1972			PA229.2 4	1
Regional distribution of employment, net c	apital expenditur	re and net output, 19	972 PA229.2 5	5
Percentage analysis of twelve-month period establishments employing 25 or more person		urns received from	PA229.2	3
Percentage analysis of employees by full a	and part time empl	loyment and sex, 1972	PA229.2	6
Sales of principal products of the industr more persons, including sales by establish industries, 1972	ry by establishments classified	nts employing 25 or to other	Does not	
			apply	

accessories, etc.

Input and output, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

				A STATE OF THE STA
The state of the s	Unit	1970	1971	1972
Enterprises	Number	267	265	269
Establishments	to the manufacture and the control of the control o	294	319	311
Sales of goods produced and work done	£'000	364,991	401,164	499,583
Services rendered to other organisations (b)	11	1,418	910	935
Goods merchanted or factored	П	16,917	20,085	36,157
Canteen takings	II saldat miles i	424	704	724
Total sales and work done	II TANA	383,749	422,863	537,400
	E a silve	Licens (with most or Licensey and other Vision Colores	otreoupeds .	
Increase during the year, work in progress and goods on hand for sale	п	1,246	6,695	- 1,052
Gross output	п	384,995	429,558	536,347
Cost of purchases	11	257,931	297,736	342,222
Increase during the year, stocks of materials, stores and fuel	II.	- 77	7,453	- 31
Payments to other organisations for work done on materials given out	II	357	580	687
for transport by road	11	6,496	7,159	7,689
for transport by rail, water, air and Post Office parcel services	п	408	199	315
Total costs	11	265,269	298,220	350,944
Net output	11 PA 363	119,725	131,338	185,403
Total employment (including working	aubui ediloj ka	Tissolo, sincede	ilderas mesaniā	botted
proprietors) (c)	Thousands	28.8	32.1	34.2
Net output per head	£	4,151	4,091	5,429

<sup>(</sup>a) For 1972, estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons, accounted for 23 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 18 per cent.

Capital expenditure and stocks, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

£'000

The second special spe	1970	1971	19'	72
pital expenditure (b)				
New building work	1,335	2,114	1,8	329
Land and existing buildings				
Acquisitions	42	113	1,5	36
Disposals	578	90	6	377
Plant and machinery	Book par gar Br	an B	The state of the s	
Acquisitions	10,651	14,355	11,3	341
Disposals	460	599	5	519
Vehicles	7 7 5		1 1 1 1 1	
Acquisitions	1,035	1,385	1,4	150
Disposals	509	560	Ę	572
Total net capital expenditure (c)	11,515	16,718	14,5	389
crease in stocks and work in progress, 70, 1971 and 1972 and value of stocks d work in progress at end of 1972	Increase	Increase	Increase	Value at en
Materials, stores and fuel	- 77	7,453	- 31	65,178
Work in progress	386	416	29	3,143
Goods on hand for sale	860	6,279	- 1,080	27,652
Total	E 7 7 8			

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

<sup>(</sup>b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

<sup>(</sup>c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

c) Acquisitions less disposals.

TABLE 3

Analysis of establishments by size, 1972

All United Kingdom establishments classified to the industry (a)

	Estab-			Emplo	oyees	Wages and	salaries	Wages and per l					Net	Capital	Total stocks and
Size list	lish- ments	Enter- prises (c)	Total employment (b)	Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)	Total sales and work done (e)	Gross output	Net output	output per head	expenditure (net) (f)	work in progress at end of year
1-10	Number 103	Number 100	Number	Number	Number	£,000	£'000	£	£	£,000	£,000	£'000	£	£'000	£'000
11 - 24	83	82	515 1,403 1,215	> 3,675	1,225	3,911	2,269	1,064	1,852	55,441	55,429	14,591	2,870	1,487	7,246
50-99	29	29	1,951												
100-199	22	21	2,761	2,075	684	2,261	1,125	1,090	1,645	29,279	30,018	9,734	3,525	1,271	5,210
200-299	13	12	3,277	2,011	1,266	3,003	2,171	1,494	1,715	47,838	47,920	13,827	4,219	1,066	7,535
300-399	7	6	2,535	1,885	650	2,552	1,291	1,338	1,986	41,451	41,538	12,385	4,885	612	6,381
400-499	4	4	1,834	1,510	324	1,725	511	1,142	1,576	25,046	25,169	8,582	4,679	482	3,225
500-749	4	4	2,502	1,780	722	2,818	1,528	1,583	2,117	29,517	29,392	10,845	4,334	1,391	5,715
750-999	4	4	3,465	2,599	866	2,603	1,226	1,001	1,416	36,059	35,982	13,941	4,023	1,934	7,420
1,000 and over	7	7	12,692	9,940	2,752	13,479	5,781	1,356	2,101	272,769	270,899	101,499	7,997	6,145	53,240
Total	311	269	34,150	25,475	8,489	32,320	15,902	1,269	1,873	537,400	536,347	185,403	5,429	14,389	95,973

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
- (c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.

- (d) Administrative, technical and clerical employees.
- (e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
- (f) Acquisitions less disposals.

Regional distribution of employment, net capital expenditure and net output, 1972

All United Kingdom establishments classified to the industry

Perceptes		Not as	nital	Not output a	and amployment in	the region of			
				establishmen	nments with more than 80 per cent of				
Par this labour		8.: 0.1 0.1 10 married with the the		Estimated net output	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom			
Γhousands	per cent of United Kingdom	£,000	per cent of United Kingdom	£'000		nodennia			
			1.73			12000000			
1.7	5.1	206	1.4	*	*	*			
2.5	7.2	*	*	6,016	72.7	3.2			
0.9	2.8	293	2.0	2,492	81.9	1.3			
*	*	*	*	*	*	*			
17.7	51.9	10,370	72.1	44,587	58.6	24.1			
1.4	4.0	466	3.2	1,547	34.8	0.8			
*	*	*	*	*	*	*			
6.1	17.9	1,705	11.9	20,138	71.5	10.9			
32.1	94.0	13,922	96.8	87,610	62.7	47.3			
*	*	*	*	*	*	*			
1.7	5.0	508	3.5	4,018	79.2	2.2			
*	*	*	*	*	*	*			
*	*	*	*	*	*	*			
-	-	-	_	92,892	-	50.1			
34.2	100.0	14,389	100.0	185,403		100.0			
	employed  1.7 2.5 0.9 * 17.7 1.4 * 6.1 32.1 * 1.7 *	of United Kingdom  1.7 5.1  2.5 7.2  0.9 2.8  * *  17.7 51.9  1.4 4.0  * *  6.1 17.9  32.1 94.0  * *  1.7 5.0  * *  * *	Ehousands per cent of United Kingdom  1.7 5.1 206  2.5 7.2 * 0.9 2.8 293  * * 17.7 51.9 10,370  1.4 4.0 466  * * 6.1 17.9 1,705  32.1 94.0 13,922  * * 1.7 5.0 508  * *  * *  * *  * *  * *  * *  * *  *	Thousands per cent of United Kingdom  1.7	### Expenditure (b) ###################################	employed (a) expenditure (b) establishments with more than their employment in the regio    Estimated net output   Estimated net output			

<sup>(</sup>a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery

Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.

<sup>(</sup>d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

	Accounting year ended	Percentage of total returns received	Percentage of total number employed
	The second of the second	per cent	per cent
1972	April (a)	1.9	1.8
	May	1.0	0.2
	June	1.0	0.7
		contain valuation tengunes like 19303	sen areasant a garage
	July	1.9	10.3
	August	1.9	2.1
	September	17.3	19.1
		00013 7 1000 1027 00313 1	on you altroputed 5 7 4
	October	1.9	0.3
	November	1.0	0.2
	December	47.1	42.2
			一一年一日 图 美工艺
1973	January	2.9	1.2
	February	2.9	1.3
	March(b)	19.2	20.6
		100.0	100.0

(a) From 6th April

(b) Including returns made for twelve-month period ended 1st to 5th April 1973

TABLE 6

Percentage analysis of employees, by full and part time employment and sex, 1972 (a) Food Industries not elsewhere specified, minimum list heading 229

Sex	Full time	Part time	All employees
	per cent	per cent	per cent
			Appendix in
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 000 13 9 0 000 1 1	
Male	56	1	57
Female	34	9	43
			na la
	odien Lauren uch der einen den 1886 dasse der deutschen den deutschen	to mily first finite wine many missessment when any signific	en sêr by stastas ye.
	Allowed Spreadings of the HIP	reserving shirts ruses inc	a at placers were a
	90	10	100

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom in minimum list heading 229 at mid-June, 1972. In the 1972 Census of Production the employment of the 'Starch and miscellaneous foods' industry represented 88 per cent of the employment of minimum list heading 229 as a whole.

Sales of principal products of the industry by establishments employing 25 or more persons, including sales by establishments classified to other industries, 1972

Does not apply

For this industry, the quarterly inquiry into manufacturers' sales did not commence until the third quarter of 1973.

Produced in Wales by Her Majesty's Stationery Office Reprographic Unit, Cardiff Dd.289565 K7 Cdf 446 9/75

#### Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet—"Introductory Notes", Part PA 1001 of the Report on the Census of Production for 1972).

# GENERAL INFORMATION

Changes made for 1972

There were only minor changes in the scope of certain industry reports compared with 1971. Any such changes are explained in the introductions to the industry reports concerned or by footnotes to the tables.

## Industrial classification

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register. Normally establishments on the Register are classified to industries on the basis of major activity in conformity with the Standard Industrial Classification (revised 1968). Generally an establishment is classified to an industry if its sales of the principal products of that industry accounts for a greater proportion of its total sales than its sales of the principal products of any other industry; classification is generally based on an establishment's returns to the quarterly production inquiry. Where this is not possible—for example where a quarterly production inquiry has not been introduced—the classification of an establishment reflects its return to the Census of Production, 1968. Establishments for which information is not available either from the quarterly inquiries or the 1968 Census are classified on the basis of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration.

#### Coverage

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of dispatch.

#### TERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full-time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

#### Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, breadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but out-workers are excluded.

Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970, 1971 and 1972. Establishments were asked to include in the value of capital expenditure, amounts received under the Local Employment Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional development grants under the Industry Act, 1972.

(a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An enterprise may consist of a single establishment, or of more than one establishment owned by one legal unit, usually a company, or of a number of establishments owned by a parent company and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for

Establishment

The definition of an establishment in 1970, 1971 and 1972 was that of the Standard Industrial Classification (revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

#### Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:—

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress

= Gross output.

#### Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:—

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

= Net output.

#### Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

#### Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machninery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced: amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

#### Sales

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sales of finished products of one establishment constitute the materials purchased by another, total figures of

the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates for a number of industries contain significant amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

#### Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

#### Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by HM Stationery Office together with a separate index in the form of an alphabetical list of industries.

### Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

#### Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

#### Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deductions made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

#### Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

#### SYMBOLS USED

The following symbols are used throughout the report:

- .. not available
- nil or less than half the final digit shown
- figures cannot be shown owing to the risk of disclosing information about individual enterprises
- R revised

#### ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.

© Crown copyright 1975

# Her Majesty's Stationery Office

Government Bookshops

49 High Holborn, London WC1V 6HB
13a Castle Street, Edinburgh EH2 3AR
41 The Hayes, Cardiff CF1 1JW
Brazennose Street, Manchester M60 8AS
Southey House, Wine Street, Bristol BS1 2BQ
258 Broad Street, Birmingham B1 2HE
80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers