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OF POLITICAL AND
ECONOMIC SCIENCE

## Business Monitor

A publication of the Government Statistical Service

Report on the<br>Census of Production

## Miscellaneous ( nonelectrical ) machinery Scales and weighing machinery and portable power tools

Department of Industry
Business Statistics Office

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Report on the Census of Production 1972

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 ( $10 \& 11$ Geo. 6 Cha. 39 sec 7 )

Department of Industry
Business Statistics Office
Coal mining
Sometes quarrying and mining
Chalk, llay, sand and gravel e extraction
Chalk, claly, sand and raver
Perroleum and nautual gas

Grain miling
Brazd
Biscuits flour confectionery
Biscuits
Bacing meat and
Biik and mik mproducts
A216 Sugar mik products


PA 229.2 Stargh and miscellaneous foods
PA A231
PA 232 Brewing and miscelan

Torbaco
Coke vens and manufactured fuel

Lubricatinn enining and grea
Inorganic chemicals
Inorganic chemicals
Organic chemicals
Miscellaneous chemicals
Toilet preparations
Paint

Soap and detergents
Synheti resingand plastics materials and
syntheicicubber
PA 277 Dy Dystuturs and
PA2 278. Ferilizers
PA279, 12
Polishes
PA 279.9 Formulated adhesives, gelatine, etc.
PA 279.3 Explosives and fireworks
PA 279.4 Formulated pesticides, etc.


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Stee ltubes
Iron castings, etc.
Aluminium and aluminium alloys
Comper brans and andinium alioys
Miscellaneous base meralloys
Miscellaneous base metals
Argicitural machinery yexcept tractorss

Pumps, valves and compressors
Industrial engines
Textile machinery and accessories
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Office machinery
Mining machinery
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PA 399.3 Refriegration
Ventigerating mainhinery, space heading,
PA 339.7 Food anng and dain-condiditioning equipmen

PA 339.9 Miscellaneous none-electrical) machinery
PA 341 power tools Industrial (including process) plant and steelwork
342 Process plant engineering contractors

PA A49.2 Presision chains and other mechanical engineering
PA 355
Photorapaphic and document copying equipment
Warches and clocks
Surricil instruments and appliances
Scientict
Scientificand industrial anpliances
Electrical machinery

Telegraph and elelephone apparatus
Radio and electronic components


eequipment
ETRectronic computers
Radio
andar and electron


and aircraft
Primary and secondary batteries


PA370
PA380 Wheeled tractor manufacturing Motor veniicle manfacturcirng
Trailers, caravans and freight Trailers, caravans and freight container
Motor cycle, tricycle and pedal cycle manufacturing Aerospace equipment, manufacturing and repairing
Locomotives, railway track equipment, railway Lecomomotives, railment, track equicuipment, railway
carriages, wagons and trams carriages, wagons and trams
Engineers' small tools and gauge
Hald tors and implements
Cutlery, spoons, forks and plated tableware, etc. Cutlery, spoons, forks and plated
Bolts, nuts, screws, rivets, etc. Wire and wire manufactures
Cans and metal boxes Cans and metal boxes
Jewellery and precious metal Mewetal furninture
Drap forging Drop forgings, etc.
Metal hollow-ware Miscellaneous metal manufacture
Production of man-made fibres Production or man-made fibres
Spinning and doubling on the cotton and flax systems Spinning and doubing on the cotton and flax sy
Weaving of cotton, linen and man-made fibres
Woollen and worsted
Jute
Jute
Rope, twine and net
Hosiery and other knitted goods
Hosiery and othe
Warp knitting
Lace
Carpets
Carpets
Narrow fabrics
Hourow fabrics
Household textiles and handkerchie
Canvas goods and sacks and other made-up
Textites
Textile finishing
Asbestos
Miscellaneous textiles
Leather rtanining
Leather (tanning and dressing) and fellmongery
Fur
Weatherproof outerwear
Men's sand boys
Women's and girls' tailored outerwear
Overalls and men's
Overalls and mends's shirts, underwear, etc.
Dresses, lingerie infants' wear, etc.
Dresses, lingerie, intants' wear, ect
Hats, caps and millinery
Corsets and miscellaneous dress industries
Gloves
Footwear
Refractor
Refractory goods
Building bricks and non-refractory goods
Pottery
Glass
Cement
Abrasives
Abrasives
Miscllaneou
products
products
Timber
Furniture and upholstery
Bedding
Furniture and upholstery
Bedding, tc.
Shop and office fittings
Shop and office fittings
Wooden containers and baskets
Wooden containers and baskets
Miscellaneous wood and cork manufactures
Paper and board
1 Cardboard boxes, cartons and fibre-board
Cardboard boxes, cartons and fibre-board
packing cases
Packaging products of paper and associated
materials
Manufactured stationery
Manufactured
84.2 Mallcovering Manufactures of paper and board Printing and publishing of newspapers and

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periodicals
General printing, publishing, etc.
Rubber
Linoleum, plastics floor-covering,
Lubber
Leatherem, plastics
leth, etc.
leathercloth, etc.
Brushes and broom
Toys, games and ch
Brushes and brooms
Toys, games and children's carriages
Toys, games and children's carriag
Miscellaneopment stationers' goods
Miscellaneous statio
Plastics products
Musical instruments
Miscellaneous manufacturing industries
Gas
Electricity
Water supply
PA603
PA1002 Sumer supply
Sumaty tables

The information in this report relates to establishments classified to the Scales and weighing machinery and The portable power tools industry, minimumart Industrial Classification (revised 1968). The activities of the industry include:

Manufacturing scales, spring balances, weighing machinery, etc., portable power tools of the hand-held type (including flexible shaft drive tools) and of the type employed in civil engineering, mining and quarrying; boot and shoe machinery, brick making machinery, paper and pulp making machinery, laundry machinery lother than e electr
elsewhere.
Tables 1a, 2a, 3a and 4a cover sub-divisions 5 to 9 of minimum list heading 339 for the census years 1970-1972. ther tables cover separate analysis for sub-divisions 5 and 6 , and 9 of minimum list heading 339. Business Other tables cover separate analysis for sub-divisions 5 and 6 , and 9 of minimum ist heading
monitors for subsequent years will build up a time series for Scales and weighing machinery and portable power monitors (sub-divisions 5 and 6) and Miscellaneous (non-electrical) machinery (sub-division 9) of minimum list heading 339 .

In interpreting the data in the tables it is essential to bear

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Input and output. 1970, 1971 and 1972
All United Kingdom
All United Kingdom establishments classified to the Scales and weighing machinery and portable power tools, Food and drink processing, packaging and bottling machinery and Miscellaneous (non-electrical) machinery

|  | Unit | 1970 | 1971 | 1972 |
| :---: | :---: | :---: | :---: | :---: |
| Enterprises | Number | 1,345 | 1,328 | 1,380 |
| Establ ishments | " | 1,690 | 1,737 | 1,762 |
| Sales of goods produced and work done | £'000 | 598,014 | 632,392 | 561,200 |
| Services rendered to other organisations (b) | " | 15,019 | 9,919 | 11,700 |
| Goods merchanted or factored | 11 | 49,960 | 60,943 | 69,230 |
| Canteen takings | 11 | 1,433 | 898 | 1,043 |
| Total sales and work done | " | 664,426 | 704,152 | 643,173 |
| Increase during the year, work in progress and goods on hand for sale | " | 19,855 | 14,004 | 5,132 |
| Gross output | 11 | 684,282 | 718,156 | 648,305 |
| Cost of purchases | 11 | 317,300 | 306,251 | 278,939 |
| Increase during the year, stocks of materials, stores and fuel | " | 9,418 | -622 | -1,803 |
| Payments to other organisations for work done on materials given out | " | 24,027 | 30,090 | 25,904 |
| for transport by road | 11 | 4,408 | 4,551 | 3,796 |
| for transport by rail, water, air and Post Office parcel services | 11 | 1,822 | 2,098 | 2,073 |
| Total costs | " | 338,139 | 343,612 | 312,515 |
| Net output | 11 | 346,142 | 374,542 | 335,790 |
| Total employment (including working proprietors) (ic) | Thousands | 153.2 | 141.7 | 123.4 |
| Net output per head | £ | 2,259 | 2,643 | 2,721 |

(a) For 1972, estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons, accounted for 20 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 11 per cent.
(b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered
(c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment

Input and output, 1972
All United Kingdom establishments classified to the Scales and weighing machinery, portable power tools and Miscellaneous (non-electrical) machinery industries (a)

|  | Unit | Scales and weighing machinery and portable power tools | $\begin{gathered} \text { Miscellaneous } \\ \text { (non-electrical) } \\ \text { machinery } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Enterprises | Number | 41 | 1,126 |
| Establishments | 11 | 56 | 1,456 |
| Sales of goods produced and work done | $£^{\prime} 000$ | 57,243 | 390,576 |
| Services rendered to other organisations (b) | " | 940 | 5,148 |
| Goods merchanted or factored | " | 3,004 | 47,875 |
| Canteen takings | " | 160 | 476 |
| Total sales and work done | " | 61,347 | 444,075 |
| Increase during the year, work in progress and goods on hand for sale | " | -409 | 7,161 |
| Gross output | " | 60,938 | 451,236 |
| Cost of purchases | " | 20,930 | 198,833 |
| Increase during the year, stocks of materials, stores and fuel | " | -279 | -861 |
| Payments to other organisations for work done on materials given out | 11 | 1,214 | 21,912 |
| for transport by road | 11 | 217 | 2,888 |
| for transport by rail, water, air and Post Office parcel services | " | 217 | 1,595 |
| Total costs | " | 22,857 | 226,089 |
| Net output | 11 | 38,081 | 225,147 |
| Total employment (including working proprietors) (c) | Thousands | 11.9 | 84.2 |
| Net output per head | $£$ | 3,208 | 2,675 |

(a) For 1972, estimates for establishments not making satisfactory returns and for establishments amploying less than 25 persons in the Scales and weighing machinery and portable power tools industry accounted for 7 per cent of the figures in which they were, incorporated: of this industry accounted for 7 per cent of the figures in which they were, incorporated:
unsatisfactory returns accounted for 6 per cent. In the Miscellaneous (non-electrical) machinery industry the corresponding figures are 24 per cent and 13 per cent respectively.
(b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.
(c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

Capital expenditure and stocks, 1970. 1971 and 1972
All United Kingdom establishments classified to the Scales and weighing machinery and portable power tools, Food and drink processing, packaging and bottling machinery and Miscellaneous (non-electrical) machinery Food and drink
industries $(a)$

|  | 1970 | 1971 | 1972 |  |
| :---: | :---: | :---: | :---: | :---: |
| Capital expenditure (b) |  |  |  |  |
| New building work | 5,781 | 4,545 |  |  |
| Land and existing buildings |  |  |  |  |
| Acquisitions | 1,684 | 1,709 |  |  |
| Disposals | 1,679 | 1,587 |  |  |
| Plant and machinery |  |  |  |  |
| Acquisitions | 15,674 | 15,726 |  |  |
| Disposals | 1,097 | 2,176 |  |  |
| Vehicles |  |  |  |  |
| Acquisitions | 3,190 | 3,975 | 3,636 |  |
| Disposals | 1,204 | 1,735 | 1,433 |  |
| Total net capital expenditure (c) | 22,348 | 20,457 | 17,067 |  |
| Increase in stocks and work in progress 1970, 1971 and 1972 and value of stocks and work in progress at end of 1972 | Increase | Increase | Increase | Value at end of year |
| Materials, stores and fuel | 9,418 | -622 | $-1,803$ | 57,496 |
| Work in progress | 14,233 | 11.492 | 9,932 | 128,587 |
| Goods on hand for sale | 5,622 | 2,512 | -4,800 | 36,692 |
| Total | 29,273 | 13,382 | 3,329 | 222,775 |

TABLE 2b
Capital expenditure and stocks. 1972
All United Kingdom establishments classified to the Scales and weighing machinery, portable power tools and
Miscellaneous (non-electrical) machinery industries (a)

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons. employing less than 25 persons.
(b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.
(c) Acquisitions less disposals.

Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

Acquisitions less disposals

## TABLE 3a

Analysis of establishments by size, 1972
All United Kingdom establishments classified to the Scalcs and weighing machinery and portable power tools, Food and drink processing, packaging and bottling machinery and Miscellaneous (non-electrical) machinery industries (a)

| Size group (b) | Estab-lishments | Enterprises (c) | Total employment (b) | Employees |  | Wages and salaries |  | Wages and salaries per head |  | Total sales and work done (e) | Gross output | Net output | Netoutput per head | Capital expenditure (net) (f) | Total stocks and work in progress at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Operatives | Others (d) | Operatives | 0thers (d) | Operatives | Others (d) |  |  |  |  |  |  |
|  | Number | Number | Number | Number | Number | £'000 | £'000 | $£$ | £ | £'000 | £'000 | £'000 | $£$ | £'000 | £'000 |
| 1-10 | 841 | 621 | 4,403 | $)$ |  |  |  |  |  |  |  |  |  |  |  |
| 11-24 | 379 | 331 | 6,189 |  |  |  |  |  |  |  |  |  |  |  |  |
| 25-49 | 126 | 126 | 4,637 | 18,349 | 7,837 | 25,965 | 14,102 | 1,415 | 1,799 | 146,345 | 148,558 | 74,344 | 2,724 | 5,197 | 32,526 |
| 50-99 | 175 | 166 | 12,068 |  |  |  |  |  |  |  |  |  |  |  |  |
| 100-199 | 118 | 109 | 16,258 | 10,613 | 5,613 | 15,172 | 9,844 | 1,429 | 1,754 | 81,340 | 82,381 | 42,643 | 2,623 | 2,373 | 23,414 |
| 200-399 | 61 | 55 | 17,625 | 10,573 | 7,037 | 15,545 | 12,232 | 1,470 | 1,738 | 103,998 | 102,070 | 48,632 | 2,759 | 650 | 32,846 |
| 400 and over | 62 | 45 | 62,236 | 37,691 | 24,539 | 54,395 | 43,348 | 1,443 | 1,766 | 311,489 | 315,296 | 170,171 | 2,734 | 8,847 | 133,989 |
| Total | 1,762 | 1,380 | 123,416 | 77,226 | 45,026 | 111,077 | 79,526 | 1,438 | 1,766 | 643,173 | 648,305 | 335,790 | 2,721 | 17,067 | 222,775 |

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
(d) Administrative, technical and clerical employees
(b) Average number employed (full and part time; see table 6) during the
(e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services providing
(c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.
(f) Acquisitions less disposals.

TABLE 3b
Analysis of establishments by size, 1972
All United Kingdom establishments classified to the Scales and weighing machinery and portable power tools industry (a)

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons
(b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.
(d) Administrative, technical and clerical employees.
(e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts thather machinery or other goods, for roviding providing

## TABLE 3c

Analysis of establishments by size, 1972
All United Kingdom establishments classified to the Miscellaneous (non-electrical) machinery industry (a)

| Size group (b) | Estab-lishments | Enterprises (c) | Total employment (b) | Employees |  | Wages and salaries |  | Wages and salaries per head |  | Total sales and work done (e) | Gross output | Net output | Net output per head | Capital expenditure (net) (f) | Total stocks and work in progress at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Operatives | 0thers (d) | Operatives | 0thers <br> (d) | Operatives | 0 thers (d) |  |  |  |  |  |  |
|  | Number | Number | Number | Number | Number | £'000 | £'000 | £ | £ | £'000 | £'000 | £'000 | £ | £'000 | £'000 |
| 1-10 | 759 | 545 | 3,965 |  |  |  |  |  |  |  |  |  |  |  |  |
| 11-24 | 310 | 267 | 5,023 |  |  |  |  |  |  |  |  |  |  |  |  |
| 25-49 | 90 | 90 | 3,259 | ¢ 14,221 | 5,846 | 20,023 | 10,517 | 1,408 | 1,799 | 111,795 | 113,930 | 56,610 | 2,700 | 4,045 | 24,166 |
| 50-99 | 127 | 120 | 8,716 | J |  |  |  |  |  |  |  |  |  |  |  |
| 100-199 | 84 | 79 | 11,127 | 7,312 | 3,802 | 10,297 | 6,761 | 1,408 | 1,778 | 57.267 | 58,322 | 29,108 | 2,616 | 1,722 | 16,780 |
| 200-299 | 32 | 32 | 8,222 | 5,009 | 3,203 | 6,970 | 5,732 | 1,392 | 1,790 | 49.670 | 49,237 | 23,251 | 2,828 | 685 | 15,594 |
| 300-499 | 23 | 22 | 10,122 | 5,656 | 4,465 | 7,969 | 7,963 | 1,409 | 1,783 | 59,969 | 72,191 | 30,856 | 3,048 | -605 | 48,153 |
| 500-749 | 19 | 17 | 10,430 | 6,775 | 3,651 | 9,273 | 6,522 | 1,369 | 1,786 | 65,212 | 61,167 | 26,648 | 2,555 | 1,662 | 17,012 |
| 750-999 | 4 | 3 | 3,412 | 1,920 | 1,492 | 2,882 | 2,632 | 1,501 | 1,764 | 22,784 | 22,121 | 9,526 | 2,792 | - 151 | 8,927 |
| 1,000-1,499 | 4 | 3 | 5,393 | 3,296 | 2,097 | 5,114 | 3,612 | 1,552 | 1,723 | 29,619 | 27,186 | 15,302 | 2,837 | 1,094 | 12,359 |
| 1,500 and over | 4 | 4 | 14,492 | 9,771 | 4,721 | 14,673 | 7,950 | 1,502 | 1,684 | 47,760 | 47,080 | 33,846 | 2,336 | 2,009 | 19,502 |
| Total | 1,456 | 1,126 | 84,161 | 53,960 | 29,277 | 77,201 | 51,690 | 1,431 | 1,766 | 444,075 | 451,236 | 225,147 | 2,675 | 10,460 | 162,493 |

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons
(b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.
(d) Administrative, technical and clerical employees
(e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered)
(f) Acquisitions less disposals

Regional distribution of employment, net capital expenditure and net output, 1972
All United Kingdom establishments classified to the Scales and weighing machinery and portable power tools, Food and drink processing, packaging and bottling machinery and Miscellaneous (non-electrical) machinery industries

| Area | Average number employed (a) |  | Net capital expenditure (b) |  | Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimated net output | Average number employed as a percentage of total average number employed in the industry in the region | Net output as percentage of total of the industry in the United Kingdom |
| Standard regions of England <br> North | Thousands | per cent of United Kingdom |  |  | $£^{\prime} 000$ | per cent of United Kingdom | £'000 |  |  |
|  | 4.1 | 3.3 | 1,044 | 6.1 | 4,286 | 33.1 | 1.3 |
| Yorkshire and Humberside | 11.6 | 9.4 | 1,468 | 8.6 | 24,978 | 67.3 | 7.4 |
| East Midlands | 7.9 | 6.4 | 946 | 5.5 | 14,499 | 70.6 | 4.3 |
| East Anglia | 5.8 | 4.7 | 532 | 3.1 | 14,745 | 84.8 | 4.4 |
| South East | 37.4 | 30.3 | 3,831 | 22.4 | 74,598 | 68.6 | 22.2 |
| South West | 5.3 | 4.3 | 1,728 | 10.1 | 9,746 | 75.7 | 2.9 |
| West Midlands | 13.1 | 10.6 | 1,448 | 8.5 | 29,290 | 77.4 | 8.7 |
| North West | 23.1 | 18.7 | 2,625 | 15.4 | 37,958 | 69.0 | 11.3 |
| Engl and | 108.3 | 87.7 | 13,621 | 79.8 | 210,100 | 69.6 | 62.6 |
| Wales | 2.9 | 2.3 | 272 | 1.6 | 2,130 | 72.7 | 0.6 |
| Scotland | 10.5 | 8.5 | 2,732 | 16.0 | 21,122 | 85.7 | 6.3 |
| Great Britain | 121.7 | 98.6 | 16,625 | 97.4 | 233,352 | 71.1 | 69.5 |
| Northern Ireland | 1.8 | 1.4 | 442 | 2.6 | 4,775 | 99.0 | 1.4 |
| Unallocated (d) | - |  |  |  | 97,663 | - | 29.1 |
| United Kingdom | 123.4 | 100.0 | 17,067 | 100.0 | 335,790 |  | 100.0 |

(a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.
(c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
(d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

TABLE 4b
Regional distribution of employment, net capital expenditure and net output, 1972
All United Kingdom establishments classified to the Scales and weighing machinery and portable power tools industry

| Area | Average number employed (a) |  | Net capital expenditure (b) |  | Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimated net output | Average number employed as a percentage of total average number employed in the industry in the region | Net output as percentage of total of the industry in the United Kingdo |
|  | Thousands | $\begin{aligned} & \text { per cent } \\ & \text { of } \\ & \text { United } \\ & \text { Kingdom } \end{aligned}$ |  |  | $£^{\prime} 000$ | per cent United Kingdom | £'000 |  |  |
| North | * | * | * | * | * | * | * |
| Yorkshire and Humberside | 1.0 | 8.1 | 137 | 5.5 | 482 | 26.4 | 1.3 |
| East Midlands | * | * | * | * | * | * | * |
| East Anglia | - | - | - | - | - | - | - |
| South East | 4.7 | 39.3 | 1,114 | 44.7 | 9,711 | 64.9 | 25.5 |
| South Mest | - |  | - | - | - | - | - |
| West Midlands | 3.0 | 25.5 | 399 | 16.0 | 7,829 | 95.0 | 20.6 |
| North West | - | - | - | - | - | - | - |
| England | 11.4 | 95.8 | 2,459 | 98.7 | 20,792 | 60.9 | 54.6 |
| Wales | * | * | * | * | * | * | * |
| Scotland | * | * | * | * | * | * |  |
| Great Britain | * | * | * | * | * | * | * |
| Northern Ireland | * | * | * | * | * | * | * |
| Unallocated (d) | - | - | - | - | 16,763 | - | 44.0 |
| United Kingdom | 11.9 | 100.0 | 2,492 | 100.0 | 38,081 |  | 100.0 |

(a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles
(c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were locat in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output
(d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

TABLE 4c
Regional distribution of employment, net capital expenditure and net output, 1972
All United Kingdom establishments classified to the Miscellaneous (non-electrical) machinery industry

| Area | Average number employed (a) |  | Net capital expenditure (b) |  | Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimated net output | Average number employed as a percentage of total average number employed in the industry in the region | Net output as percentage of total of the industry in the United Kingdom |
|  | Thousands | $\begin{aligned} & \text { per cent } \\ & \text { of } \\ & \text { United } \\ & \text { Kingdom } \end{aligned}$ |  |  | $£^{\prime} 000$ | $\begin{aligned} & \text { per cent } \\ & \text { of } \\ & \text { United } \\ & \text { Kingdom } \end{aligned}$ | $£^{\prime} 000$ |  |  |
| North | 1.6 | 1.9 | * | * | 2,499 | 51.3 | 1.1 |
| Yorkshire and Humberside | 8.1 | 9.6 | 1,245 | 11.9 | 21,741 | 81.9 | 9.7 |
| East Midlands | 7.0 | 8.3 | 795 | 7.6 | 12,771 | 71.0 | 5.7 |
| East Anglia | 1.4 | 1.7 | 293 | 2.8 | 3,515 | 73.7 | 1.6 |
| South East | 21.2 | 25.2 | 293 | 2.8 | 40,800 | 63.1 | 18.1 |
| South West | 3.9 | 4.7 | 1,349 | 12.9 | 7,880 | 85.2 | 3.5 |
| West Midlands | 8.9 | 10.6 | 387 | 3.7 | 18,393 | 70.1 | 8.2 |
| North West | 18.9 | 22.4 | * | * | 31,040 | 68.1 | 13.8 |
| Engl and | 71.1 | 84.5 | 7,364 | 70.4 | 138,638 | 69.4 | 61.6 |
| Wales | * | * | * | * | * | * | * |
| Scotland | * | * | * | * | * | * | * |
| Great Britain | * | * | * | * | * | * | * |
| Northern Ireland | * | * | * | * | * | * | * |
| Unallocated (d) | - | - | - | - | 61,328 | - | 27.2 |
| United Kingdom | 84.2 | 100.0 | 10,460 | 100.0 | 225,147 | - | 100.0 |

(a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery New building
and vehicles.
(c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output
(d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

Percentage analys is of twelve-month periods covered by returns received from United Kingdom establishment employing 25 or more persons, 1972

|  | Accounting year ended | Scales and we and portab | ing machinery ower tools | Miscellaneous mach | n-electrical) ry |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percentage of total returns received | Percentage of total number employed | Percentage of total returns received | Percentage of total number employed |
| 1972 | April (a) | 3.0 | 0.5 | 2.7 | 1.2 |
|  | May | 3.0 | 4.4 | 1.7 | 0.6 |
|  | June | 3.0 | 0.4 | 5.4 | 3.6 |
|  | July | 0.0 | 0.0 | 6.0 | 6.4 |
|  | August | 0.0 | 0.0 | 3.0 | 0.9 |
|  | September | 15.2 | 31.6 | 8.1 | 8.4 |
|  |  | 3.0 | 2.1 | 2.3 | 0.5 |
|  | November | 3.0 | 0.2 | 2.7 | 2.4 |
|  | December | 54.6 | 57.0 | 47.0 | 60.2 |
| 1973 | January | 0.0 | 0.0 | 1.3 | 0.3 |
|  | February | 0.0 | 0.0 | 0.7 | 0.3 |
|  | March(b) | 15.2 | 3.8 | 19.1 | 15.2 |
|  |  | 100.0 | 100.0 | 100.0 | 100.0 |

(a) From 6th April
(b) Including returns made for twelve-month period ended 1st to 5th April 1973
table 6
Percentage analysis of employees, by full and part time employment and sex, 1972 (a) Other machinery industries, minimum list heading 339

| Sex | Full time | Part time | All employees |
| :---: | :---: | :---: | :---: |
|  | per cent | per cent | per cent |
| Male | 83 | 1 | 84 |
| Female | 13 | 3 | 16 |
|  | 96 | 4 | 100 |

Source: Department of Employment
(a) The percentages relate to the numbers employed (exc luding working proprietors) in the United Kingdom in minimum list heading 339 at mid-June, 1972 . In the 1972 Census of Production the employment of the "Scales and weighing machinery and portable power tools and Miscellaneous (non-electrical) machinery" industries represented 49 per cent of the employment of minimum list heading 339 as a whole.
table 7a
Sales of principal products of the Scales and weighing machinery and portable power tools industry by establish Sales of principal products of the Scales and weighing machinery and portable power tools industry by estab (ash
ments employing 25 or more persons, including sales by establishments classified to other industries, 1972 (a)

SCales and weighing machinery (excluding precision balances)

| COMPLETE | £ THOUS | 16,856 |
| :--- | ---: | ---: |
| PARTS | $£$ THOUS | 1,003 |
| TOTAL SCALES AND HEIGHING MACHINERY AND PARTS | $£$ THOUS | 17,859 |

PORTABLE POWER TOOLS (EXCLUDING DETACHABLE TOOLS, DRILLS ETC SOLD SEPARATELY)
NON-ELECTRIC:
of the type (including hand-held) employed in civil
OF THE TYPE (INCLUD ING HAND-HELD) EMPLOYED IN CIVIL
ENG INEERING, MINING AND QUARRYING (INCLUD ING ROCK DRILLS)
\(\left.\left.$$
\begin{array}{l}\text { PNEUMATIC } \\
\text { OTHER (INCLUDING PETROL AND HYDRAULIC) }\end{array}
$$\right\} $$
\begin{array}{ll}\begin{array}{l}\text { NUMBER } \\
£ ~ T H O U S ~\end{array} & \begin{array}{r}74,653 \\
5,519\end{array}
$$ <br>

PARTS FOR PNEUMATIC\end{array}\right\}\)|  |  |
| :--- | :--- |
| £ THOUS | 2,348 |

PARTS FOR OTHER (INCLUDING PETROL AND HYDRAULIC) $\}$
OTHERS OF THE HAND-heLD TYPE (including FLEXible Shaf DRIVE TOOLS) EMPLOYED IN GENERAL ENG INEERING, METAL-
WORKING, WOOD-WORKING, STONE-WORKING AND BUILDING ETC

| PNEUMATIC |  |  |
| :---: | :---: | :---: |
| other (INCLUDING PETROL AND HYDRAULIC) | NUMBER THOUS | 308,470 7,237 |
| Parts for pneumatic |  |  |
| PARTS FOR OTHER (INCLUDING PETROL AND HYDRAULIC) | £ THOUS | 3,577 |
| ECTRIC : |  |  |
| PORTABLE POWER DRILLS | £ thous | 8,354 |
| Portable grinding and abrasive power tools | NUMBER | 62,552 |
|  | £ THOUS | 1,388 |
| OTHER PORTABLE POWER TOOLS | £ THOUS | 4,347 |
| Parts for portable electric power tools | £ THOUS | 4,110 |

parts for portable electric power tools
£ thous
4,110
portable power driven saws (excluding saw blades sold SEPARATELY)
COMPLETE
PARTS
NUMBER (b)
total portable power tools and parts
38,126
WASTE PRODUCTS
UNCLASSIFIED SALES
HORK DONE
total sales of principal products of mlh 339.5 and 339.6
(SCales and weighing machinery and portable power tools)
Source: Business Monitor (PQ339.5) - Quarterly Statistics
(a) Sales are deliveries on sale for home or abroad. Forward sales are excluded. Values are net selling values; purchase tax, trade discounts and commissions are excluded.
(b) Numbers are for complete portable power driven saws only.

Sales of principal products of the Miscellaneous (non-electrical) machinery industry by establishments employing 25 or more persons, including sales by establishments classified to other industries, 1972 (a)

1972
CHEMICAL, PETRO-CHEMICAL AND OIL REFINING MACHINERY
CENTRIFUGES (EXCLUDING CREAM SEPARATORS; AND HYDROEXTRACTORS FOR USE IN LAUNDRIES)
COMPLETE $\quad$ £ thous 8,45
£ THOUS
drying machinery (ExCLuD ing Laundry drying machines) COMPLETE
£ thous
PARTS
£ THOUS
INDUSTRIAL MIXING EQUIPMENT OTHER THAN FOR FOOD AND drink industries, CONCRETE, and rubber working

## COMPLETE

PARTS
NUMBE
£ THOUS
£ Thous
FILTER PRESSES
COMPLETE

PARTS
total chemical, petro-chemical and oil refining MACHINERY

DISHWASHING MACHINERY AND PARTS (EXCLUDING DOMESTIC TYPE)
electric lamp and electronic valve making machinery
COMPLETE MACHINES

PARTS
fire extinguishing apparatus (excluding fire engines, ETC. AND HAND OPERATED CHEMICAL EXTINGUISHERS, SOLD SEPARATELY):
SPRINKLERS
\&
2,443
OTHER £ thous
3,593
FOUNDING AND DIE CASTING MACHINERY:
die casting machines, high pressure
die casting machines, low pressure
mOULDS FOR DIE CASTING MACHINES
SAND TREATMENT AND MIXING PLANT, SAND RECLAMATION AND SAND HANDLING PLANT (INCLUDING MOULDING MACHINES AND mould preparation plant)

Cable and rope making machinery (excluding pubber and plastic
CABLE AND ROPE MAKING MACHINERY (EXCLUDING RUBBER AND PLASTIC
COATING EQUIPMENT):

COMPLETE MACHINES

PARTS
CARPET SWEEPERS AND CARPET SHAMPOOING APPLIANCES, COMPLETE, NOT ELĖCTRICALLY OPERATED

CEMENT MAKING MACHINERY AND PARTS (EXCLUDING KILNS)
thous
3,781

## £ THOUS

OTHER FOUNDRY EQUIPMENT (INCLUDING INVESTMENT CASTING EqUIPMENT BUT EXCLUDING METAL MELTING EQUIPMENT)
PARTS OF FOUNDING AND DIE CASTING MACHINERY
garage equipment and plant (ExCluding mechanical handling
Garage equipment and plant excluding mechanical handlin
EQuIPMENT SUCH as lifting Jacks and vehicle lifts and PETROL PUMPS)

GLASS MAKING AND GLASS WORKING MACHINERY (EXCLUDING FURNACES):

AUTOMATIC MULTI-head forming machines :
COMPLETE
PARTS
thous
other (INCLUDING GRINDING and POLISHING MACHINERY, ANNEALING LEHRS, INSPECTION EQUIPMENT, ETC.
complete
PARTS
total glass making and glass horking machinery

LaUNDERING and dRy CLEANING MACHINERY (INCLUDING HYDROEXTRACTORS AND OTHER DRYING MACHINES USED IN LAUNDRIES
BUT EXCLUDING DOMESTIC ELECTRICAL LAUNDERING MACHINES AND MACHINERY FOR TEXTILE FINISHING):

WASHING MACHINES (INCLUDing SLUICERS AND WASHER/EXTR.ACTORS)
$\left.\begin{array}{l}\text { COIN OPERATED } \\ \text { OTHER (NOT HAND OR DOMESTIC ELECTRICALLY OPERATED) }\end{array}\right\}$
drying and extraction machines:
coin operated
OTHER

FLATHORK MACHINES (INCLUDING PREPARING, FEED ING, IRONING AND FOLDING MACHINES)
OTHER LAUNDRY MACHINES (INCLUDING PRESSING AND FINISHING MACHINES)
parts for laundry machines
£ Thous 946
£ thous 4,594
dry cleaning machines:

## coin operated

OTHER
ancillary equipment used in dry cleaning (including Spotting tables and carbon recovery units) PARTS

RUBBER AND PLASTICS WORKING MACHINERY:

RUBBER WORKING:
MIXING MACHINES
ROLL MILLS
$\left.\begin{array}{l}\text { CALENDERS } \\ \text { EXTRUDERS }\end{array}\right\}$
hydraulic moulding presses (OTHER than tableting and Pelleting presses)

OTHER (EXCLUDING MOULDS)
PARTS
PLASTICS WORKING:
injection moulding machines
BLOW MOULDING AND FORMING MACHINES
EXTRUDERS
CALENDERS
hydraulic moulding presses (other than tableting and PELLETING PRESSES)

OTHER (EXCLUDING MOULDS)

PARTS
total rubber and plastics working machinery
SEWING MACHINES (INCLUDES MACHINE HEADS AS COMPLETE MACHINES) :
industrial

## DOMESTIC

Parts (OTHER THAN NEEDLES

| NUMBER | 108 |
| :---: | :---: |
| £ THOUS | 1,889 |
| NUMBER | 109 |
| £ Thous | 1,191 |
| NUMBER |  |
| £ THOUS | 1,898 |
| NUMBER | 167 |
| £ THOUS | 912 |
| NuMber | 469 |
| £. THOUS | 3,547 |
| £ THOUS | 2,373 |
| NUMBER | 775 |
| £ THOUS | 7,808 |
| £ thous | 3,992 |
| NUMBER | 221 |
| £ тHous | 1,289 |
| NUMBER | 1,606 |
| £ THOUS | 4,945 |
| £ THous | 4,123 |
| £ thous | 33,967 |
| NUMBER | 44,835 |
| £ тhous | 3,927 |
| £ thous | (c) |
| £ thous | 4,663 |
| NUMBER | 213 |
| £ THous | 315 |
| £ thous | (c) |
| NUMBER | 385 |
| £ thous | 1,142 |
| £ THOUS | 908 |

tableting and pelleting presses (other than for powder metallurgy )

HYDRAULIC
OTHER
PARTS

TESTING MACHINERY AND EQUIPMENT OTHER THAN ELECTRONIC
£ THOUS
tobacco processing and cigar and cigarette making
MACHINERY:
COMPLETE MACHINES


NUMBER
PARTS
WTRE WEAVING AND WIRE COIL MACHINERY (EXCLUDING AUTO
MATIC WIRE WORKING MACHINERY AND WIRE ROPE MAKING
MACHINES) :
COMPLETE MACHINES \& THOUS
PARTS
£ THOUS
WOODWORKING MACHINERY (INCLUDING VENEER AND PLYWOOD
PRESSES, CUTTER AND KNIFE GRINDERS AND SAW DOCTORING
PRESSES, CUTTER AND KNIFE GRINDERS AND
EQOWER TOOLS, ENGINEERS' SMALL TOOLS AND HAND TOOLS AND IMPLEMENTS):
SAWING
PLANING AND MOULDING
NUMBER
£ THOUS
5,082
2,368
NUMBER
£ THOUS
3,238

OTHER
PARTS
TOTAL HOODWORKING MACHINERY
WASTE PRODUCTS
NUMBER
${ }_{\text {£ THOUS }}$
£ THous
£ thous
£ THous
WORK DONE:
MACHINERY AND PLANT (OTHER THAN MARINE MACHINERY,
COMPLETE PROCESS PLANT, CONSTRUCTIONAL STEELWORK AND
HEATING, VENTILATING AND AIR CONDITIONING PLANT)
ERECTED AND INSTALLED:
MECHANICAL ENGINEERING
OTHER
epairs and jobbing work $\}$
OTHER WORK DONE (INCLUDING JACQUARD AND DESIGNING and Cutting)
-
unCLASSIF IED SALES (d)
£ THOUS $\qquad$

TOTAL SALES OF PRINCIPAL PRODUCTS OF MLH 339.9 (MISCEL-
LANEOUS (NON-ELECTRICAL) MACHINERY) AND WORK DONE
$+$

## Notes

These notes give the main information needed for interpreting
the figures in the industry reports, (more detailed information the figures in the industry reports, (more detailed informatio Notes"' Part PA 1001 of the Report on the Census of Production Notes", P
for 1972).
general information
Changes made for 197
reports compared with 1971 . the introductions to the industry reports concerned or by ootnotes to the tables.

Industrial Classification
The Annual Censuses of Production are conducted on the
Business Statistics Office's Production Register. Normally Business Statistics Office's Production Register. Normally basis of major activity in conformity with the Standard Industrial Classification (revised 1968). Generally an establishment is classified to an industry if its sales of the principal its total sales than its sales of the principal products of any other industry; classification is generally based on an establishment returns to the quarterly production inquiry. Where this is no possible-for example where a quartery production inquishmen
not been introduced-the classification of an establishmen reflects its return to the Census of Production, 1968. Establishments for which information is not available either from th
quarterly inquiries or the 1968 Census are classified on the basis quarterly inquiries or the bubiess sus are classinied on then
of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration

Coverage
Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was terms used in the census report
Average number employed
Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by
them) on the average during the year of return, whether full-time or part time employees. Separate figures were rcquired for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from
figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by
establishments who worked in their own homes etc. on materials establishments who worked in their own hom.
supplied by the establishments) are excluded.
The figures include persons engaged on merchanting foctoring and canteen workers where particulars in
activities could not be excluded from the return.

Working Proprietors
These include all persons regarded as "self employed" for national insurance purposes and members of their families who
worked in the business without receiving a wage or salary but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are
included under this heading: directors paid by fee only are not included.
Employees
Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design
employes (other than operatives): draughtsmen and tracers: employees (other than operatives); draughtsmen and tracers;
editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, hat is readly speaking, al employed in and about the factory or works; operative
employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens: inspectors, viewers and similar workers; maintenance workers and cleaner Operatives engaged in outside work of erec
also included, but out-workers are excluded.
Capital expenditure
Capital expenditure during the year in respect of manufacturing units where production had not started before the end
year is included in the figures for both 1970, 1971 and 1972 . Establishments were asked to include in the value of capita expenditure, amounts received under the Local Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional developmen grants under the Industry Act, 1972.
(a) New building work
This represents the cost incurred during the year of new building
and other constructional work cincluding office buildings, and other constructional work (including office buildings,
canteens and the like used in connection with the business canteens and the like used in connection with the business
covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the
extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents
(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The
account during the year of return.
(c) Plant, machinery and venicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount
received for items disposed of during and machinery acquired includes plant, ett.., which firms produced for their own use in connection with the business
covered ty the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation,
amortization or obsolescence. The proceeds of items disposed of amortization or obsolescence. The wroceeds off for items scrapped.
during the year exclude amounts written

## Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An
enterprise may consist of a single establishment, or of more than enterprise may consist one establishment bwned by one legal unit, usually a company, or of a number of establishments owned by a parent company and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information availabie is nos cond industrial establishments largest and most imporis
and is believed sufficient to provide a worthwhile basis for analysis.
rablishment
The definition of an establishment in 1970, 1971 and 1972 was that of the Standard Industrial Classification (revised 1968): "the smallest unit which can provide the information normally required for an economic census,
expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census
information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, h

Gross output
Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as
follows:-
Plus/Less: Increase of sales and work done
for sale
focrease in value of stocks of goods on hand
fins Plus/Less: Increase/decrease in value of work in progress

Net output
Net output represents the value added to materials by the proces of production (including the margin on selling any merchanted or factored goods).
Gross output
Less: Purchases adjusted
and raw materials
Less: Payments for work given to other establishment
Lesss: Payments for transport
Less: Net amount of any dut
payable
$=$ Net output.
Net output per person employed
The figures of net output per person employed are derived by dividing the net output by the average number of person employed (full time and part time) on all activities covered by the
returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworker

Purchases
Purchases include the cost of materials and components bough
for use in production: of fuel and electricity for all purposes: o for use in production; of fuel and electricity for all purposes: o
packaging materials including the cost of returnable cases and packaging materials including the cost of returnable cases anc
containers when first purchased; of workshop materials, office materials and materials for repairs to establishments's own buildings, plants and vehicles when carried out by their own
work people included in the returns; of consumable tools; and work people included in the returns; of consumaber tooiss, and
of parts for machninery purchased during the year as replace ments. Water charges are also included. In general, purchases o goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for proces
excluded, as are all purchases charged to capital account. excluded, as are all purchases charged to capital account.
The values shown include any duty paid (less rebate, etc.)
be exclude trade discounts allowed. The cost of transport is include
only if included in the cost of materials as invoiced: amount only if included in the cost of materials as invoiced: amounts
paid to transport organisations, including an establishment' own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased oversea
are included at the ci.f. cost plus any duty payable if the cost o are included at the c.i.f. cost plus any duty payable if the cost o
transport from the docks was not included in the invoiced price. transport their full delivery cost if invoiced "carriage paid home Materials and fuel transferred from another department of the establishment not covered by the same return are include
estimated selling value recorded by the other department.
Sales
Sales
Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes
described as goods made on commission) and waste products. described as goods made on commission) and waste products.
Any machinery or other capital items produced for use in the Any machinery or other capital items produced for use in the
business covered by the return are included, the value being that business covered by the return are incluced, he vauc eeng sold
adopted in the establishment's asset accounts. Goods soles
without being subjected to any manufacturing process (i.e. without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.
The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works of delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; tho
net amount charged for packaging materials is included. Gooo net amount charged for packaging materials is included. Good at the f.o.b. value.
Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser
Goods transferred to wholesale or retail selling organisation Goods transferred to wholesale or retail seling organisations
for which separate accounts were kept were valued on the same for which
basis.
To the ext
basis. To the extent that sales of finished products of one establishmen constitute the materials purchased by another, total figures of
he value of sales (and of materials and fuel purchased) include element of duplication. In some industries, e.g.g. motor vehicle manufacturing, and woolien and worsted, this duplication is
substantial: and aggregates for a number of industries contain significant amounts of duplication. For work done on commis ion, sub-contract work, etc., the value shown is the total materials bought and used in such work.
Services rendered
This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any andudes or other services rendered to other organisations. It includes amounts credited for similar services rendered to other

Standara Industrial Classification
Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by HM Stationery
Office together with a separate index in the form of an alphabetical list of industries.

Stocks and work in progress
Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the
change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.
The value of work in progress at the end of, and the chang during the year are also usually shown. This excludes any progress payments made tr sub-contractors, and
made on account of progress payments received
Transport payments
These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transpor return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards
carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made fo sea and air freight on goods sold to customers overseas and on naterials and fuel purchased from overseas suppliers are

Wages and salaries
These are amounts
These are amounts paid during the year to operatives and to working proprietors, whether called ed employees. Payments to The values shown include all overtime payments, bonuses an commissions, whet her paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The
value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to nationa
insurances and pension schemes is excluded.

Work given out
The figures shown represent the total amount paid for work done
by other establishments (whether part of the same enterprise or by other establishments (whether part of the same enterprise or
not) on materials supplied to them. They do not include paynot) on materials supplied to them. They do not include pay-
ments to individual outworkers or payments for business and other services.
symbols used
The following symbots are used throughout the repor
not available
nil or less tha
nil or less than half the final digit shown
figures cannot be shown owing to the risk of disclosing - figures cannot be shown owing to the ris
information about individual enterprises R revised

## ounding of figures

igures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepanc

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