


## PA 1001 BUSINESS MONITOR <br> A publication of the Government Statistical Service

## BUSINESS MONITORS

SPECIAL NOTE FOR PURCHASERS
The Business Statistics Office, aided by industry and commerce, monitoring the economy.
You may, if you wish, purchase much of the data in the form of Business Monitors which are a series of publications containing statistical information compiled from inquiry forms sent out regularly by the BSO to selected firms asking detailed questions
about production, sales, employment and investment. Business about production, sales, employment and investment. Business Monitors are the primary or in many cases the only source of the information they contain.

The Annual Census of Production Monitors deal with the manufacturing, energy, mining and construction industries. There are 118 Monitors in this series some of which cover more than one industry and they are all listed overleaf. They are prefixed by a code $P$ (for Production) followed by A (annual series).

The 1980 Annual Census of Production was the first to be produce on the basis of the 1980 revision of the Standard Industrial Classification with individual reports covering three digit groups of reworked from information originally published on the basis of the 1968 revision of the SIC. Also available is a special summary volum for the 1979 Census of Production based on 1980 SIC, and als containing the 1979 Purchases Inquiry Business Monitor available from HMSO Books price $£ 21.00$ reference ISBN 011 5141146.

If you would like details concerning Annual Census of Production data published for earlier years please telephone Newport 56111 (STD 0633) Ext 2455.

If you would like to know more about the complete series of Business Monitors please contact HMSO Books (Publicity copy of the detailed Business Monitor Brochure which lists the Monitors available and tells you how to order. For individual Monitor copies, back numbers or further information regarding the contents of Business Monitors please contact the Librarian, Business
Statistics Office, Government Buildings, Cardiff Road, Newport, Statistics Office, Government Buildings, Cardiff Road, Newport Extension 2973. Telex 497121; answer back BSONPT G.

Report on the Census of Production 1982

Introductory notes

Presented by the Secretary of State for Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Geo. 6 Cha. 39 sec 7 )

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## introduction

1. The report on the Census of Production for 1982 comprises 114 separate Business Monitors in the PA series:

$$
\begin{array}{ll}
\text { Introductory notes } & \text { PA1001 } \\
112 \text { Industry Monitors } & \text { PA1111-PA500 } \\
\text { Summary tables } & \text { PA1002 }
\end{array}
$$

For the construction industry the special notes included in PA500 should be consulted.
2 Censuses of Production are taken annually for Great Britain by the Department of Industry's Business Statistics Office (BSO) under the Statistics of Trade Act. 1947, and for Northern Ireland by
the Department of Economic Development. Belfast. under the the Department of Economic Development, Belfast, under the
Statistics of Trade (Northern Ireland) Act, 1949. The information collected separately for Northern Ireland is included in the United Kingdom totals published in Business Monitors.
3. The Census of Production forms part of a system of
industrial statistics that also includes selected monthly inquiries, quarterly inquiries into detailed product sales and less frequent inquiries into detailed purchases.

## objectives

4. The census is conducted primarily to meet the statistical needs of Government, including the provision of capital formation and stocks data for use in compiling national accounts, weights for
construction of the index of production and wholesale price index construction of the index of production and wholesale price index,
and information on industrial structure for use in assessing a variet of policy issues.
5. The Census.for 1982 is in line with similar inquiries being conducted in other member countries of the European Community, shech-ordination of these annual inquiries into industrial acitivity Communities. Results are provided to the Statistical Office of the European Communities on the General Industrial Classification of
Economic Activities within the European Communities (NACE) Data from the censuses of production are also used in the United Kingdom to meet the requirement of an earlier EEC directive (64/475) on capital expenditure.

Census results also provide valuable information for use by Census results also provide valuable information for use by
the business community, local authorities and the universities. burden of form filling
7. Proposals for all Government statistical inquiries are Proposals for all Government statistical inquiries are
scrutinised to ensure that it is necessary to seek the information and that it is sought in an economic manner. The Survey Control Unit of the Central Statistical Office considers all proposals for new statistical inquiries and any changes in existing inquiries. The burden of form filling associated with the census has been kept to a
minimum by the exclusion of all small units, the use of a shortened version of the census form for medium size units, the acceptance of estimates where exact figures are not readily available, and the intro duction of sampling methods. The increased use of sampling over recent years has resulted in a fall in total numbers of forms mailed
from 34,000 for 1977 to 28,600 for 1978, 26,200 for 1979, 19,000 for $1980,18,670$ for 1981 and 18,260 for 1982 . For details elating to the 1982 sampling arrangements see para 16. The bjects to be covered for the censuses were decided after (para 20) Committee
industrial classification
8. The 1982 census is being conducted on the SIC (Revised
1980). The United Kingdom SIC was first issued in 1948 and 1980). The United Kingdom SIC was first issued in 1948 and revised in 1958 . 1968 and 1980 . It existst to promote uniformity
and comparability in the official statistics of the United Kingdom. and comparability in the official statistics of the United Kingdom.
Prior to the 1980 revision the general principles followed were those of the International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but for the 1980 revision an attempt was made to a align the United Kingdom
classification as closely as oracticable with NACE the classification classification as closely as practicable with NACE, the classification
in use by the Statistical Office of the European Community. The SIC is a classification by activity and not a commodity classi-
fication. fication.

## statistical unit

9. The statistical unit for the purpose of the census is the establishment, which is defined in the SIC as the smallest unit which
can provide the information normally reauired for an economic can provide the information normally required for an economic
census, for example, employment, expenses, turnover and capital census, for example, employment, expenses, turnover and capital
formation. Usually the principal activities carried on in an establish. ment fall within a single heading of the classification (e.g. steel making or sugar refining). Typically the establishment embraces al the activities carried on at a single address e.g. a mine or factory, including those which are ancillary to the principal activities.
Frequently distinct activities characteristic of different industries are carried on at one address, but normally these are not classified separately and the whole establishment is classified according to the
main activity. If, however, the required range of data can be po main activity. If, however, the required range of data can be pro-
vided for each activity, each is taken to constitute a searate vided for each activity, each is taken to constitute a separate estab-
lishment. Sometimes activities which are conducted as a single business are carried on at a number of addresses. Where this is so, businesses are asked to provide the full range of information in respect of each address, whether or not the activities are different.
Their activities may however, be intergrated to such an extent that they constitute a single establishment. In the latter case the establishment is defined to cover the combined activities at these addresses (termed local units). Separate figures of employment and net capital expenditure are obtained for each local unit in order to
complile regional tables. Efforts are made by the BSO to ensure complile regional tables. Efforts are made by the BSO to ensure,
by negotiating with respondents, that the return from an establish. ment does not cover local units in more than one of the countries of the United Kingdom.
10. Establishments are asked to exclude from their returns pa ticulars relating to any department not engaged in production e.g. merchanting, transport or warehousing, for which they keep a separate set of accounts. Transfers of goods produced to such departments are treated as sales and respondents are asked to valu
them as far as possible as if sold to an independent purchaser. them as far as possible as if sold to an independent purchaser.
Where separate accounts are not kept, responders are asked to include details of all these activities in their return. Parriculars relating to head offices mainly engaged in the administration of the
production units within the scope of the census are included. Where production units within the scope of the census are included. Where
more than one return is made the information in respect of the head office is apportioned among them.
11. For certain purposes in the censuses of production (e.g. for disclosure testing and the preparation of the enterprise analyses
shown in Business Monitor PA1002) related estalisisment are com. shown in Business M Monitor PA OO2) related estabishments are co
bined to enterprise level. An enterprise group is defined as a business consisting of either a single establishment or two or more establishments under common ownership or control. Information about relationships between establishments, the changing structure
of groups of companies and about common ownership links is of groups of companies and about common ownership links is
obtained from many sources, including the Stock Exchange Yea Book, company reports, press reports, and information supplied by individual establishments.

## the register

12. A computerised register of about 124,000 production units throughout the United Kingdom is held in the BSO. This register provides the basis for a wide range of BSO inquiries mailed to the production sector. For each production unit the register contains
identification particulars and information about a unit's eligibility identification particulars and information about a unit's eligibility
for inclusion in an inquiry; its relationship with other units in com. for inclusion in an inquiry; its relationship with other units in com
mon ownership; industrial classification; nationality of parent company if foreign owned and location indicators permitting regional analyses. Regional and size analyses of manufacturing local units are published each year in Business Monitor PA1003 (Analyses size).
13. The inquiries provide a major source of information for keeping the register continuously up-to-date and act as a check on its structure. For the establishments on the register making returns
to the quarterly in fication is derived from an anallysis of their commodity sales and is reviewed annually. For any other establishments for which no up-to-date information was available classification to SIC Revised 1980 was made on a pro-rata basis in line with the reclassification data was held. Employment data are entered on the register from the quarterly inquiries and the censuses of production. Where estal data are based on information provided by the Department of Employment from censuses of employment.
14. New additions to the register are obtained from various sources including Value Added Tax records, the Census of Employment and register proving forms.

## coverage

15. The census covers United Kingdom establishments engaged in production and construction industries (Divisions 1 to 5 of the
IC (Revised 1980)). The Channel Islands and the Isle of Man are excluded.
16. Under the samoling arrangements agreed for the 1982 census, forms were despatched to samples of 1 in 4 and 1 in 2 for
the 20 to 49 and 50 to 99 employment size bands respectively for most production industries Form ant size bands respecivuction industries, where there were very few units in the sample size band all establishments with employment of 20 or more were included. Units employing fewer than 20 continued to be exempt from selec.
tion. All units employing 100 or more wers subiect to a full covertion. All units employing 100 or more were subject
age. The total number of forms mailed was 18,260 .
17. In the construction industry forms were despatched to a in 2 sample of undertakings emploving 20 to 49 and all undertakings em

## period covered

18. Establishments were asked to make returns in respect of th calendar year 1982 but, where this was not possible, a return for a business year ending between 6 April 1982 to 5 April 1983 was ccepted. An analyssis of periods covered for 1982 is shown in Table (Business Monitor PA1002). Returns covering less than twelve months were accepted in those cases where businesses had started or

## CHANGES COMPARED WITH 1981

19. There were no major changes between the 1982 census and the 1981 census

## CENSUS PREPARATORY WORK

20. Outline propossals for each census are considered by the Production Statistics Advisory Committee, a body appointed under the Statistics of Trade Act, 1947, which includes members from
industry, the trade unions, the accountancy profession, universities and the public services. A list of these members is given in Appendix C. Changes in the form design or contents are agreed in consultation with the Survey Control Unit of the Central Statistical Office, Scottish Office, Welsh Office, Department of Economic Development, Northern Ireland and sponsorng oarticular industries e. Ministry of Agriculture Fisheries and Food. Legal authority for conducting the inquiry must be obtained in the form of a Statutory Order signed by the

## questionnaire

21. Examples of the standard form type used for establishments employing 100 or more (PA920) and under 100 (PA922 appear as Appendices $E$ and $F$. Minor variations in the range o
information requested apply for certain industries e coal mining process plant contractors and the electricity and gas industries.

## collection of data

22. Questionnaires are mailed to each selected establishmen shortly after the end of the year to which the census relates. For
the 1982 census, return of the completed forms was required not the 1982 census, return of the completed forms was reauired not
later than 15 June 1983. Reminder action takes the form of eminder letters, phone calls, telex reminders and visits. Outstand ing cases may then be the subject of legal action under Section 4 of the Statistics of Trade Act, 1947.
23. Returns are given preliminary clerical scrutiny to ensure hat the information is sufficiently clear and complete for computer computer include those for completeness of the return, the credibility of the figures and the internal consistency of the return. Information which fails the tests is printed out for clerical checking Any queries which may have arisen as a result of desk examination are investigated and resolved - in consultation if necessary with

## estimatio

24. All published census results (described in para 1 ) include estimates for non-respondents, unsatisfactory returns and establishments not selected for the census. Estimates are also made for items covered on the shorter form sent to smaller establishments.
25. For employment size groups in each industry, the computer estimation system calculates ratios of totals returned to total eturned employment, thus deriving "average per head" values for勆 census variable. The products of these ratios and the last nown empl oyment of each non-responding or unselected establish-
nent yield estimated values for that establ ishment. Estimates for items not collected on the shorter form are made in a similar way itemin not collected on the shorter form are made in a similar way
using returned employment. The end result of the estimation pro cess is a data file containing separate estimates for each variable in respect of all production establishments. For a limited range of
variables, estimates are also made in respect of local units of multi unit establishments.

## aggregation

26. Tables appearing in each industry report are based on the aggregation of establishment values held in the data file. Summar (PA1002) tables show aggregates based on establishme data, enterprise data and local unit data.

NDIVIDUAL UNDERTAKING
Subsection $9(5)$ (b) of the Statistics of Trade Act, 1947 states that:

The following provisions shall have effect with respect to any port, summary or other communication to the public of inter
in compiling any such report, summary or communication he comptetent authority shall so arrange it as to prevent ny particulars published therei from being identified as taking excent with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be, but this provision shall not prevent the dis closure of the total quantity or value of any articles prony such total the competent authority shall have regard o any representations made to them by any person who alleges that the disclosure thereof would enable particulars elating to him or to a nding cartied on by him be deduced from the total disclosed.
28. Where the publication of any figure is likely to disclose particulars relating to an individual undertaking, either the conis suppressed. Where to convenient suppression takes the form of combining the disclosive figure with adiacent cells. Stens are also taken to avoid the release of figures which may lead to disclosure by deduction when compared with other census results.

## PUBLICATION OF REPORTS

29. A Business Monitor is published in respect of each industry separately distinguished in the 1982 census. For the 1982 census 112 monitors covering separate industries are being published. Each industry monitor is prefaced by a brief description of the activity
of the industry and, where necessary, an account is given of any non-standard features and any changes which affect comparability between the years 1981 and 1982. Each industry monitor includes notes on interpreting the census figures and also a list of all the Business Monitors which form the complete Census Report. the industry monitors at establishment level together with enterprise analyses. The publication and sale of the Business Monitors is arranged by Her Majesty's Stationery Offic
30. As in previous censuses, respondents were asked to state whether or not they were willing to have the name and address of
the business included in a Classified List of Businesses sents given to date have permitted the preparation of a Classified List of Manufacturing Businesses. Further information about the List may be obtained from the Librarian, Business Statistics Office, Telephone Newport (0633) 56111, Ext 2973

## SYMBOLS USED

of Business Montors

not available<br>figures cannot be show thal digit shown<br>information about individual enterprises revised

## ROUNDING OF FIGURES

32. Figures in the tables have, where necessary, been rounded the of the constituent items may not always agree roundled, the otal shown.

## nterpretation

33. In interpreting census statistics the following points should be kept in mind:
a. Year on year comparisons of census results may be
affected by the reclassification of units between industries, he removal of units no longer in of new units, and by improvements in coverage of the production register.
b. To the extent that sales of products of one establish. ment incorporate the output of other establishments, total sales figures include an element of duplication.

Census results exclude establishments where pre
comant dominant activity is outside manufacturing unless the keep separate accounts covering their manufacturing
activity. Where the turnover of a manufacturer arises from eceipts for "work done on materials supplied by a customer", sales of the finished product are not included
d. Transfers between establishments within an enter prise group are recorded in the same way as sales to an independent purchaser
e. Figures for net output and gross value added are adjusted to a factor cost basis by deducting the net amount

## ONGRUENCE WITH OUARTERLY INOUIRIES

34. As far as possible the figures collected from individual establishments in the annual censuses are congruent with those Collected in the quarterly inquiries into manufacturers' sales (see Guide to short term statistics of differences which are described below:
a. The results of the quarterly inquiries into manu facturers' sales will not adopt the Standard Industria 1983.
b. If a change in the reporting structure of a company or in the way it keeps its accounts occurs during the year,
this change is reflected during that year by the quarty this change is reflected during that year by the quarterly
inquiries. The figures reported to the annual census for the whole year are generally based on the structure of the company at the end of the year.
c. Because annual returns can be accepted from estab lishments for their business year, they may differ from aggregation of four quartery returns for a calendar year.
Although in some cases figures for individual establishments may be up to 9 months out of phase, these differences usually tend to cancel out at industry level. There can also be differences between the information establishments provide quickly for the quarterly inquiries and
mation for the annual census which often comes from audited accounts.
d. There are three other differences, usually of a minor d. There are three other differencess, usualy of a minor
nature. Firstly, canteen takings are excluded from the nature. Firstly, canteen takings are excluded from the
quarterly inquiries but they are collected in the annual census of production. Secondly, quarterly inquiry sales figures do not have to be adjusted for cash discounts, quantity rebates and allowances for returned goods, as the questionnaire and cannot always be apportioned between the various headings. They are, however reflected
in the annual census figures. Thirdly, more small firms are in the annual census figures. Thirdly, more small firms are exempt from the quarterly inquiries than from the annual census.
35. The notes and definitions given in this section are mainly which returns were to he cions given to respondents as to the $w$ found necessary to amend or suppeted. In some industries it was order to fit the special circumstances of the particular industry. Where these supplementary instructions affect the basis of the the industry concerned.

## CAPITAL EXPENDITURE

Capital expenditure during the year in respect of produc ear is included. Establishments were started before the end of the value of capital expenditure ants were asked not to deduct from the eceived in grants or allowances from the Government or any tatuory body or local authority. Establishments with 100 or mo employees were asked to in
figure for the calendar year.
a. New building work

This represents the cost incurred during the year of new building and other constructional work to be used in connection with the business covered by the return. The value
is that charged to capital account during the year of return is that charged to capital account during the year of return sion or reconstruction of old buildings, the value of works of a capital nature carried out by the establishments own staff and the cost of any newly constructed buildings duties, agents commissions, etc.
b. Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leasehold over an existing the value of assets acquired in taking ver an existing business), and the amounts receivable for
freeholds or leaseholds disposed of. The value is that freeholds or leaseholds disposed of. The value is that
c. Plant, machinery and vehicles

The items shown are the value of plant and machinery an of vehicles acquired both new and second-hand, and the
amount received for items disposed of during the year The value of plant and machinery acquired includes plant, etc. which firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts
received, but including the cost of transport and ins lation. Deductable value added tax is excluded but nondeductable value added tax on motor cars acquired and Customs and Excise car tax are included. No deduction is made for depreciation, amortization or obsolescence.
The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.
CAPITAL GOODS PRODUCED FOR AN ESTABLISHMENT'S OWN US
37. This includes all work of a capital nature carried out during he year by the establishment's own staff for their own use.

## COST OF INDUSTRIAL SERVICES

38. This includes amounts payable to other firms for work done on materials supplied by the establishment, payments for epairs and maintenance (including those in respect of rented
buildings) and amounts paid to other firms for contracts which have been sublet. Payments to outworkers are excluded.

## Cost of non-industrial services

39. This includes rents of industrial and commercial buildings, iire of plant, machinery and vehicles (excluding vehicles hired with taid for prommersional services, post office services, transport (within paid for professional services, post office services, transport (within
he United Kingdom), advertising, etc. Amounts payable on oyalties for the right to use patents, trademarks, copyrights etc manufacturing and quarrying rights and technical "know-how" are

## EMPLOYMENT:

## average number employed

40. Establishments were required to state the average number of persons on the pay roll during the year of return. Separate figures were required for:
a. administrative, technical and clerical employees
all other employees (operatives)
Averages could be calculated from the figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and
these are included in total employment figures. Full-time and parttime employees are included but outworkers li.e. persons employed by establishments who worked in their own homes, etc. on materials supplied by the establishment) are excluded. The figures include where particulars in respect of these activities could not be excluded where particulars in respect of these activities could not be excluded
from the return.

## WORKING PROPRIETOR

41. These include all persons regarded as "self-employed" for national insurance purposes and members of their families who work in the business without receiving a wage or salary; but such hours are excluded. Directors working in the business but not in mmission are included under this heading: directors paid by fee only are not included.

## Employees

42. Administrative, technical and clerical employees include directors in receipt of a definite wage, salary, or commission; managers and works foremen; research and design employees lother than operatives): draughtsmen, editorial staff, advertising staff, travellers and all office employees.
43. Operatives include all other clases of employess, that is, mployed in cleaners. Staff engaged in transport (including roundsmers and employed in warehouses, stores shoos included only where separate accounts are not kept. Operatives enaged in outside work of erecting, fitting, etc. are also included, but outworkers are excluded.

EMPLOYERS' INSURANCE AND WELFARE CONTRIBUTIONS
44. This item includes employers' contributions to national insurance under the Social Security Pensions Act, 1975, as well as commercial insurance premiums to provide pensions,
superannuation or other retirement benefits, sick ness benefits, superannuation or orsite disalility or teas benefits, employees or former employees or their dependants.
45. Contributions to the running costs of canteens, social loyees, former employees and their dependants are also included.

## gross output

46. In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall)
during the year in the value of work in progress and goods on during the year
hand for sale.

## gross value added at factor cost

47. Gross value added at factor cost is calculated by deducting from net output the cost of non-industrial services e.g. rent of buildings, hire of plant, machinery and vehicles lexcluding vehicles hired with drivers), commercial insurance premiums, bank charge, and amounts paid for professional services, post office services,
transport (within the United Kingdom) and advertising, rates transport (within thes united
(excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than
census net output to the definition of net output or value added in national accounts statistics.

## gross value added at factor cost per head

48. The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by
the returns , ind the returns, including operatives, administrative, technical and workers.

## net output

49. Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the etc.), the cost of industrial services received and, where applicable, duties, etc.

## NET OUTPUT PER HEAD

50. The figures of net output per head are derived by dividing 50. The figures of net output per head are derived by dividing
the net output by the average number of persons employed (full and part-timel on all activities covered by the returns, including operatives, administrative, technical and cle
proprietors, but excluding outworkers.

## NON-INDUSTRIAL SERVICES RENDERED

51. This includes rents received for commercial and industria buildings, amounts charged for hiring out plant, machinery and venicles and oor goods and anounts charged to other organ-
isations for the provision of transport. It also includes amount received for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" and revenue from such staff facilities as canteens.

## operating ratios

52. The operating ratios shown are obtained by dividing the estimate of the industry total for the quantity shown in the
numerator by the corresponding estimate for the quantity shown numerator by the corresponding estimate for the quantity shown in
the denominator. These estimates cover all establishments classified to each industry, including establishments not selected and nonrespondents. Within an industry, it is possible to compare ratios for an individual firm with the ratios shown for the relevant industry. However, it is important to bear in mind that various factors may
affect the results e.g. differences in definitions, treatment of depreciation (which is not identified in the census data) and varying practice with regard to stock valuation, may affect comparability in some respects.

## PURCHASES

53. Purchases include the cost of raw materials, components, semi-manufactured goods and workshop materials; of replacemen parts and consumable tools not charged to capital account; of packaging materials of all types; of stationery and printed matter;
of fuel electricity and water; of materials of all types to be used by of fuel, electricity and water; of materials of all types to be used the establishment or given out to other establish for the establish-
production of machinery or other capital items for ment's own use; of materials for use by the establishment when working on goods supplied by customers; and of food, etc. for any canteen covered by the establishment's return. Transfers of goods covered by the establishment's return are included at a cost corresponding to the estimated selling value recorded by the other depart ments. Amounts payable to transport firms or credited to the firm own transport department coll purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected separately since 1973. The values shown exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the establishment. The value of any trade discounts are excluded. Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the tirm's accounts the transpor fhased, the cost is entered at c.i.f. plus duty (if applicable).
RECEIPTS FOR WORK DONE AND INDUSTRIAL SERVICES rendered
54. Figures for work done represent the amount charged for work carried out on materials supplied by a customer and include repair work. Within certain industries this heading covers a wide
variety of activities, for example, within the food sector - butter packed on commission; within the textile industries - making up of garments, fur dressing and textile finishing; within printing and publishing - preparatory work on type-setting, block making and
binding Work done is also significant in the electrical machinery binding. Work done is also significant in the electrical machinery and heavy engineering industries, covering erection, installation include exploration work, research and development, glass-cutting and dressing and planing of timber.
55. Industrial services rendered include repairs and maintenance, installation work, and technical research and studies for other organisations.

## REMUNERATION PAID TO OUTWORKERS

 56. The remuneration paid to outworkers (i.e. personsemployed by the establishment who do their work in their own homes) is generally on a piece-work basis. Only amounts paid to outworkers whose names appear on the establishment's payron e included. Amourto paid to outworkers by sub contractors are

## SALES OF GOODS PRODUCED

57. Sales for the purposes of the annual censuses means deliveries on sale of goods made by establishments in the United Kingdom covered by the inquiry. Sales of goods made for these establishments from materials given out to them and sales of waste products are included. Forward sales and canteen takings are xcluded. All sales in the period of the in irrespective of when the goods were manufactured.
58. 

Goods produced in one establishment and transferred either are separate accounts, or to another establishment of the same firm not covered by the return, are treated as sales by the producin establishment and valued as far as possible as if they had been sold an independant purchaser. Goods transterred to wholessle or tail selling organisatia e valued on the same basis.
59. The value shown for sales is the "net selling value" defined as the amount (excluding VAT) charged to customers, whether on n ex-works or delivered basis, after any trade discounts and agents Illowance for returnable cases is included. In industries where pro ducts attract Excise Duty the value stated is usually inclusive of duty if sold duty - paid and exclusive of duty if sold in bond of

## TOCKS AND WORK IN PROGRESS

60. Values are given of stocks of goods on hand for sale and of aterials, stores tha fuel a the year of return and of the lange during the year, including any stocks of goods held for merchanting or factoring.
61. Work in progress is defined as materials which have been partially processed by the establishment but which are not usually essing. The values include the cost of materials consumed and labour used. Progress payments made to sub-contractors are acluded and progress payments received from other organisations

## WAGES AND SALARIES

62. These are amounts paid during the year to operatives and to ininistrative, technical and clerical emplovees. Payments to work ing proprietors, whether called salaries or not, are excluded. Th
values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of edundancy payments less any amounts reimbursed from Government sources is included. The values of any payments in kind, travelling expenses, etc. is excluded.


## TABLE 2

Capital expenditure, 1979-1982
All United Kingdom establishments classified to the industry (a) (b)
£ million

| 1979 | 1980 | 1981 | 1982 |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |

Land and buildings
New building work
Land and existing buildings
Acquisitions

## Disposals

Plant and machinery
Acquisitions
Disposals

## Vehicles

## Acquisitions

Disposals
Total net capital expenditure
(a) Including estimates for establishments not making satisfactory returns, non-response and establishments not selected for the Census.
(b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

## TABLE 3

Stocks and work in progress, 1979-1982
All United Kingdom establishments classified to the industry (a)
£ million

| 1979 | 1980 | 1981 | Value at <br> end of 1982 |  |
| :--- | :--- | :--- | :--- | :--- |

Increase during year

Materials, stores and fuel

## Work in progress

Goods on hand for sale
Total
(a) Including estimates for establishments not making satisfactory returns, non-response and establishments not selected for the Census.
nalysis of establishments by size. 1982
All United Kingdom establishtrients classified to the industry (a)

| $\begin{aligned} & \overline{\text { Sire }} \\ & \text { groun } \\ & \text { (b) } \end{aligned}$ | Estab lish. ments (c) | $\begin{aligned} & \text { Enter- } \\ & \text { prises } \\ & \text { (d) } \end{aligned}$ | Employment |  |  | Wages and salaries (t) |  |  |  | $\begin{aligned} & \text { Total sales } \\ & \text { and workk } \\ & \text { done (g) } \end{aligned}$ | Gross output | Net output |  | Gross value added at factor cost |  | Net capital expenditure <br> (h) | Total stocksand work in progress at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\overline{\text { Total }}$(e) | $\begin{aligned} & \text { Opera } \\ & \text { tives } \end{aligned}$ | Admin istrative, technical and clerical | Operatives |  | Administrative technical and clerical |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |  |  | Total | per head | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |  |  |
|  |  | Number | Thousa | Thousa | Thousand | $\overline{\text { ¢ million }}$ | € |  | £ | £ million | £ million | Emillion | £ | £ million | £ | E million | £ million |

(a) Including estimates for establishmenis not making satisfactory returns, non response and establishments not selected for the Census.
(b) Average number employed during the year. including full and part - time employees and working proprietors
(c) Establishments emploving fewer than 20 persons are generally exempt from Business Statistics Office inquiries and data for these
 should be regarded merelv as the best estimates available and used with caution
(d) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning the establishments shown in the previous column, i.e. the number of enterprises owning the establishments within the size grovo indicated by the row heading. hould be noted that because an enterprise may own establishments in more than one size group, the sum of the individual enterprise counts may exceed the total for the industry.
(e) Including working proortietors
(f) The cost of emplovers' contributions to national insurance., pensions and welfare schemes and the running cossts of canteens. is
is
million. The remusend
tructed by establishments for their own use, work done,
Soles of goods produced, capital goods manu tactured and buildings c
industrial and non industrial services rendered and merchan ted gooods
(h) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery

Gross value added data relate to establishments emploving 1-199.

| Accounting year ended | Percentage of total returns received | Percentage of total number emploved |
| :---: | :---: | :---: |

1982 April (a)
May
June

July
August
September
October
November
December
1983
January
February
March (b)
Business
Monitor
Monito
No
Standard Industrial Classification Revised
1980 Reference

## PA1001

Notes
ENERGY AND WATER SUPPLY INDUSTRIES
COAL EXTRACTION AND MANUFACTURE OF SOLID FUELS
PA111
PA120
Coal extraction and manufacture of solid fuel
Coke ovens
EXTRACTION OF MINERAL OIL AND NATURAL GAS
Extraction of mineral oil and natural gas
mineral oil processing
Roduction and distribution of electricity and gas
PA161 Production and distribution of electricity
Production and dis
Public gas supply
WATER SUPPLY INDUSTRY
PA170 Water supply industry
EXTRACTION OF MINERALS AND ORES OTHER THAN FUELS
MANUFACTURE OF METALS, MINERAL PRODUCTS AND
Chemicals
EXTRACTION AND PREPARATION OF METALLIFEROUS ORES Extraction and preparation of metalliferous ores
METAL MANUFACTURING
ron and steel industry
PA221
Drawing, cold rolling and cold forming of stee
Non-ferrous metals industry
EXTRACTION OF MINERALS, NOT ELSEWHERE SPECIFIED
Extraction of stone, clay, sand and gravel
Extraction of miscellaneous minerals (including salt)
MANUFACTURE OF NON-METALLIC MINERAL PRODUCTS
Structural clay products
Cement, lime and plaster
Building products of concrete, cement or plaster
Asbestos goods
Working of stone and other non-metallic minerals
Abrasive products
Glass and glassware
Refractory and ceramic goods
CHEMICAL INDUSTRY
Basic industrial chemicalis
Basic industrial chemicals
Paints, varnishes and printing ink
specialised chemical products mainly for
industrial and agricultural purposes
Pharmaceutical products
PA259 Specialised chemical products mainly for
Specialised chemical products mainly for
household and office use
PRODUCTION OF MAN-MADE FIBRES
PA260
Production of man-made fibres
(a) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5th April 1983

TABLE 6
Operating ratios, 1979-1982
All United Kingdom establishments classified to the industry (a)


| Gross output per head | $£$ |  |
| :--- | :---: | :---: |
| Net output per head | $£$ |  |
| Gross value added per head | $£$ |  |
| Gross value added as a percentage of <br> gross output | $\%$ |  |
| Ratio of gross output to stocks |  |  |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments not selected for the Census.

| Business Monitor No. | $\begin{array}{r} \text { PA } 1001 \\ \text { APPENDIX B } \end{array}$ |  | raot 49 <br> $18 \times 104949$ |  | $\begin{array}{r} \text { PA } 1001 \\ \text { APPENDIX B } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Standard Industrial Classification Revised 1980 Reference | Business Monitor No. |  | Standard Industrial Classification Revised 1980 Reference | rentive |
|  | METAL GOODS, ENGINEERING AND VEHICLES INDUSTRIES | 3 |  | OTHER MANUFACTURING INDUSTRIES | $4{ }^{4}$ |  |
|  | MANUFACTURE OF METAL GOods Not ElSEWHERE SPECIFIED | 31 |  | FOOD, DRINK AND TOBACCO MANUFACTURING INDUSTRIES | 41/42 | rama |
| PA311 | Foundries | 311 | PA411 | Organic oils and fats | 411 |  |
| PA312 | Forging, pressing and stamping | 312 | PA412 PA413 | Processing of bacon, meat and poultry Preparation of milk and milk products | 412 412 | 19\%48 |
| PA313 | Bolts, nuts, etc.; springs; non-precision chains: metals treatment | 313 | PA414 | Processing of fruit and vegetables | 414 | Das |
| PA316 | Metal doors, windows, etc. | 314 | PA415 | Fish processing | 415 | - |
|  | Hand tools and finished metal goods | 316 | PA416 | Grain milling | 416 | 5an |
|  | MECHANICAL ENGINEERING | 32 | pa419 | Bread, biscuits and flour confectionery | 419 |  |
| PA320 | Industrial plant and steelwork | 320 | PA420 | Sugar and sugar by-products | 420 |  |
| PA321 | Agricultural machinery and tractors | 321 | PA421 | Ice cream, cocoa, chocolate and sugar confectionery | 421 |  |
| PA322 | Metal-working machine tools and engineers' tools | 322 | PA422 | Animal feeding stuffs | 422 |  |
| PA323 | Textile machinery | 323 | PA423 | Starch and miscellaneous foods | 418/423 |  |
| PA324 | Machinery for the food, chemical and related industries, process engineering contractors | 324 | PA424 PA426 | Spirit distilling and compounding Wines, cider and perry | $\begin{aligned} & 424 \\ & 426 \end{aligned}$ |  |
| PA325 | Mining machinery, construction and mechanical handling equipment | 325 | PA427 | Brewing and malting | 427 |  |
| PA326 | Mechanical power transmission equipment | 326 | PA428 | Soft drinks | 428 |  |
| PA327 | Machinery for the printing, paper, wood, leather, rubber, glass and related industries; laundry and dry cleaning machinery | 327 | PA429 | Tobacco industry TEXTILE INDUSTRY | 429 |  |
| PA328PA329 | Miscellaneous machinery and mechanical equipment | 328 |  | Woollen and worsted industry | 431 |  |
|  | Ordnance, small arms and ammunition | 329 | PA432 | Cotton and sikik industries | 432 |  |
|  | MANUFACTURE OF OFFICE MACHINERY AND DATA | 33 | PA433 | Throwing, texturing, etc. of continuous filament yarn | 433 |  |
|  | PROCESSING EQUIPMENT |  | PA434 | Spinning and weaving of flax, hemp and ramie | 434 |  |
| PA330 | Manufacture of office machinery and data processing equipment | 330 | PA435 PA436 | Jute and poly propylene yarns and fabrics Hosiery and other knitted goods | $\begin{aligned} & 435 \\ & 436 \end{aligned}$ |  |
|  | ELECTRICAL AND ELECTRONIC ENGINEERING | 34 | PA437 | Textile finishing | 437 |  |
| PA341 | Insulated wires and cables | 341 | PA438 | Carpets and other textile floor coverings | 438 |  |
| PA342 | Basic electrical equipment | 342 | PA439 | Miscellaneous textiles | 439 |  |
| PA344 | Electrical equipment for industrial use, and batteries and accumulators Telecommunication equipment, electrical measuring equipment. | 343 344 |  | MANUFACTURE OF LEATHER AND LEATHER GOODS | 44 |  |
|  | Telecommunication equipment, electrical measuring equipment, electronic capital goods and passive electronic components | 344 | PA441 | Leather (tanning and dressing) and fellmongery | 441 |  |
| PA345 | Miscellaneous electronic equipment | 345 | PA442 | Leather goods | 442 |  |
| PA346 | Domestic-type electric appliances | 346 |  | FOOTWEAR AND CLOTHING INDUSTRIES | 45 |  |
| PA347 | Electric lamps and other electric lighting equipment | 347 | PA451 | Footwear | 451 |  |
|  | MANUFACTURE OF MOTOR VEHICLES AND PARTS THEREOF | 35 | PA453 | Clothing, hats and gloves | 453 |  |
| PA351 | Motor vehicles and their engines | 351 | PA455 | Household textiles and other made-up textiles | 455 456 |  |
| PA352 | Motor vehicle bodies, trailers and caravans | 352 | PA456 | Fur goods | 456 |  |
| PA353 | Motor vehicle parts | 353 |  | TIMBER AND WOODEN FURNITURE INDUSTRIES | 46 |  |
|  | MANUFACTURE OF OTHER TRANSPORT EQUIPMENT | 36 | PA461 | Sawmilling, planing, etc. of wood | 461 |  |
| PA361 | Shipbuilding and repairing | 361 | PA462 | Manufacture of semi-finished wood products and further | 462 |  |
| PA362 | Railway and tramway vehicles | 362 - |  | processing and treatment of wood |  |  |
| PA363 | Cycles and motor cycles | 363 | PA463 | Builder's carpentry and joinery | 463 464 |  |
| PA364 | Aerospace equipment manufacturing and repairing | 364 | PA464 | Wooden containers | 464 465 |  |
| PA365 | Miscellaneous vehicles | 365 | $\begin{aligned} & \text { PA465 } \\ & \text { PA466 } \end{aligned}$ | Miscellaneous wooden articles <br> Articles of cork and plaiting materials, brushes and brooms | 465 466 |  |
|  | INSTRUMENT ENGINEERING | 37 | PA467 | Wooden and upholstered furniture and shop and office fittings | 467 |  |
| PA371 | Measuring, checking and precision instruments and apparatus | 371 |  | MANUFACTURE OF PAPER AND PAPER PRODUCTS; PRINTING | 47 |  |
| PA372 | Medical and surgical equipment and orthopaedic appliances | 372 |  | AND PUBLISHING |  |  |
| PA374 | Optical precision instruments and photographic equipment Clocks, watches and other timing devices | 373 374 | PA471 | Pulp, paper and board | 471 |  |
|  |  |  | PA472 | Conversion of paper and board | 472 |  |
|  |  |  | PA475 | Printing and publishing | 475 |  |
|  | 16 |  |  | 17 |  |  |



## 1981 No. 1487

## STATISTICS OF TRADE

$$
\begin{aligned}
& \text { The Census of Production Order } 1981 \\
& \begin{array}{l}
\text { Made - }-\quad \text { 16th October } 1981 \\
\text { Laid before Parliament } \\
\text { Coming into Operation October } 1981 \\
\text { 31st December } 1981
\end{array}
\end{aligned}
$$

The Secretary of State, in exercise of powers conferred by sections 2 and 11 of
the Statistics of Trade Act 1947 (a) (hereinafter referred the Statistics of Trade Act 1947(a) (hereinafter referred to as "the Act") and now vested in him(b), and of all other powers enabling him in that behalf

Citation, commencement and interpretation
1.-(1) This Order may be cited as the Census of Production Order 1981 and shall come into operation on 31st December 1981.
(2) "the Standard Industrial Classification" means the 'Revised 1980' edition thereof published by Her Majesty's Stationery Office in 1979.
Undertakings to which the census is confined
2. A census of production taken by the Secretary of State under the Act in 1982 and in each subsequent year shall be confined to undertakings the carrying on of which include any of the activities mentioned in Divisions 1 to 5 (inclusive)
of the Standard Industrial Classification.

Matters to which returns relate
3. The matters about which a person carrying on an undertaking may be required to furnish returns for the purposes of the Census of Production take under the Act by the Secretary of State in 1982 and in each subsequent yea
shall be all the matters set out in the Schedule to the Act(c).

## Exempted persons

4. Any person carrying on an undertaking which includes any of the activities mentioned in Article 5 is exempted from the obligation to furnish returns about those activities for the purpose of any such census.
5. The activities referred to in Article 4 are :-
(a) the exploration for and extraction of petroleum on land and offshore being the activity falling within Activity heading 1300 of the Standard Industrial Classification);
(b) the slaughtering of animals for meat for human consumption (being the activity falling within Activity heading 4121 of the Standar Industrial Classification);
(c) animal by-product processing (being the activity falling within Activity heading 4126 of the Standard Industrial Classification);
(d) developing and printing photographic and cinematographic films developing and printing photographic and cinematographic films
(being the activity falling within Activity heading 4930 of the Standard Industrial Classification).

16th October 1981

[^0]Your return should relate to the calendar year 1982. If no figures are available for the calendar year, the return may be made for a business year, ending on any date from 6 April 1982 to 5 April 1983. Code day month year | Code | day | month | year |
| :---: | :---: | :---: | :---: |
| 12 | 1 | 1 |  |

2. EMPLOYMENT (average number employed during the year)

3. SALES, WORK DONE AND SERVICES RENDERED (exclusive of VAT, i.e. net selling value as invoiced)
3.1 Sales of goods of your own production
3.2 Work done and industrial services rendered.
3.3 Sales of goods bought and resold without processing
(i.e. merchanted or factored goods). (i.e. merchanted or factored goods)

3.4 Other services rendered (include e.g. rents for industrial buildings and amounts received for hiring out plant and machinery, provision of transport)

4. EXPENDITURE (exclusive of VAT)
4.1 Gross wages and salaries paid to:
(a) Administrative, technical and clerical employees
(b) All other employees (operatives)
(c) Remuneration paid to outworkers (i.e. homeworkers)
4.2 Employers' national insurance contributions and contributions to other pension and welfare schemes
4.3 Purchases of materials and fuel
4.4 Goods purchased for resale without processing (i.e. for merchanting or factoring)
4.5 Amounts payable for work given out (i.e. subcontracted) and for repairs and maintenance

Hiring, leasing or renting plant, machinery and vehicles
4.7 Rent paid for industrial and commercial buildings
4.8 Rates (exclude water rates)
4.9 Commercial insurance premiums paid
4.10 Bank charges (exclude interest)
4.11 Road vehicle licences (include those relating to passenger vehicles)

| $£$ thousand |  |
| :--- | :--- |
| 301 |  |
| 304 |  |
| 314 |  |

. 315

| 734 |
| :--- | :--- |


| 733 |
| :--- | :--- | :--- |


| 623 |  |
| :--- | :--- |


5. DUTIES, SPECIAL LEVIES, SUBSIDIES, ALLOWANCES, ETC. Not applicable
6. STOCKS (exclusive of VAT)
6.1 Value at beginning of year
6.2 Value at end of year

6.3 If the values given above are not for the calendar year 1982
please give a combined stocks total (corresponding to the
total of all the three categories shown above) for the total of all the
calendar year

7. CAPITAL EXPENDITURE IN THE YEAR (exclusive of deductible VAT; do not make any deductions for depreciation)

Note: You are particularly asked to give the information at Questions 7.2 to 7.9 for the calendar year 1982. If this is not possible please provide information for your business year in 7.2 to 7.9 and also a single figure at 7.10 of net capital expenditure, estimated if necessary, for the calendar year 1982
7.1 The information given at 7.2 to 7.9 is for the year ending


ACQUISITIONS
Cost of:
7.2 New building work
7.3 Land and existing buildings
7.4 New and second-hand plant, machinery, office equipment and other capital equipment
7.5 New and second-hand vehicles (include Customs and Excise Car Tax)

7.6 Work of a capital nature carried out by your own staff and included in questions 7.2 to 7.5 above


DISPOSALS Proceeds from disposal of:
7.7 Land and buildings
7.8 Plant, machinery and other capital equipment
7.9 Vehicles.

| 503 |  |  |  |
| :--- | :--- | :---: | :---: |
|  |  |  |  |
| 518 |  |  |  |
|  |  |  |  |
| 505 |  |  |  |

To be completed only if capital expenditure figures given above are not on a calendar year basis.
7.10 Total net capital expenditure for calendar year 1982 (i.e. cost of
 acquisitions less proceeds from disposals)

## UNITS NOT YET IN PRODUCTION

Have you any additional capital expenditure at sites not covered by this return and at which production has yet to commence.

## 9. CLASSIFIED LISTS OF BUSINESSES

To assist industry, classified lists of manufacturing businesses compiled by the Business Statistics Office have been To assist industry, classified lists of manufacturing businesses compiled by the Business Satistics
published from time to time. The latest list was published by HMSO as Business Monitor PO1007.
The lists show only the names and addresses of manufacturing units and the industrial classification of the businesses to which they belong. If you are willing for the business to which this return relates to appear in future lists made available to the public, please give your consent below. If you do not wish this limited information to be made available please delete the statement.
I agree that the name(s) and address(es) of the business to which this return relates may be included in any classified lists to businesses made available to the public.

Signature
Date
Position in business
10. NAME AND ADDRESS OF PERSON WHO SHOULD BE CONSULTED IF QUESTIONS ARISE ABOUT THIS RETURN (BLOCK CAPITALS PLEASE)

> Telephone No.


A Compulsory Inquiry conducted by the Government Statistical Service
IN CONFIDENCE IN CONFIDENCE
IN CONFIDENCE

$$
\text { NOTICE UNDER SECTION } 3 \text { OF THE STATISTICS OF TRADE ACT, } 1947
$$

The Secretary of State for Trade and Industry hereby requires you by law to provide to the Business Statistics Office the information called for in this inquiry form. Your return should be made for the year ended 31 December 1982 unless no figures are available for that period when the return may be made for your business year which ends
between 6 April 1982 and 5 April 1983. The return should be completed and returned to the Business Statistics Office as soon as possible but, in any event, not later than 15 June 1983.

NB The information given by you will be treated as confidential in strict accordance with the Act and subject to the further restriction that information about individual businesses will be used and disclosed under Ministeria direction to other government departments for statistical purposes only, except that the names and addresses of
individual businesses, their industrial classification and the numbers of persons of different descriptions employed ind them may, if a Minister so idirects, be m
them for carrying out their functions.

Department of Trade and Industry
BUSINESS STATISTICS OFFICE
Government Buildings
Telephone: Newport (0633) 56111 Ext 2695
Cordiff Road
Newport Gwent NPT 1XG Telex: 497121 Answer Back BSONPT

ANNUAL CENSUS OF PRODUCTION FOR 1982
Dear Contributor
We conduct this annual census to obtain up-to-date statistical information about the structure and development of industry in the United Kingdom. Census results are used in the construction of national accounts, the index of production and other Comparisons may be made with results of similar inquiries that are being conducted in other countries of the European Community. The census has been designed in consultation with the Production Statistics Advisory Committee which is appointed under the Statistics of Trade Act 1947 and includes members from industry, the trade unions, the accountancy profession and the public services.
Forms are sent to all larger establishments but sampling methods are used for medium sized establishments in most industries. Smaller units generally are excused from the obligation to complete the form.

Census results consisting of individual industry reports and a summary volume will be available from Her Majesty's Stationery Office or from the above address.
Notes to help you complete your return are enclosed. If you have any difficulties or would like further information my staff will be pleased to help you. The telephone extension of the appropriate enquiry point is given above.

Yours faithfully
FHe
R. ASH
Director

Director

Your return should relate to the calendar year 1982. If no tigures are available for the calendar year, the return may be made for a business year, ending on any date from 6 April 1982 to 5 April 1983

Period covered by the return

2. EMPLOYMENT (average number employed during the year)

3. SALES, WORK DONE AND SERVICES RENDERED (exclusive of VAT, i.e. net selling value as invoiced)
3.1 Sales of goods of your own production
3.2 Work done and industrial services rendered

3.3 Sales of goods bought and resold without processing (i.e. merchanted or factored goods).
4. EXPENDITURE (exclusive of VAT)
4.1 Gross wages and salaries paid to
(a) Administrative, technical and clerial employees
(b) All other employees (operatives).
(c) Remuneration paid to outworkers (i.e. homeworkers)

| $£$ thousand |  |
| :--- | :--- |
| 301 |  |
| 304 |  |
| 314 |  |

4.2 Purchases of materials and fuel

5. DUTIES, SPECIAL LEVIES, SUBSIDIES, ALLOWANCES, ETC. Not applicable.
6. STOCKS (exclusive of VAT).
6.1 Value at beginning of year
6.2 Value at end of year

7. CAPITAL EXPENDITURE IN THE YEAR (exclusive of deductible VAT; do not make any deductions for depreciation).

NOTE: You are particularly asked to give the information at Questions 7.2 to 7.9 for the calendar year 1982 NOTE: You are particularly asked to give the information at Question
If this is not possible please provide information for your business year
7.1 The information given at 7.2 to 7.9 is for the year ending


ACQUISITIONS Cost of:
7.2 New building work
7.3 Land and existing buildings
7.4 New and second-hand plant, machinery, office equipment and other capital equipment
7.5 New and second-hand vehicles (include Customs and

|  | $£$ thousand |
| :--- | :--- |
| 501 |  |
| 502 |  |
| 517 |  |
| 504 |  |

7.6 Question not applicable to this form.

DISPOSALS Proceeds from disposal of:
7.7 Land and buildings
7.8 Plant, machinery and other capital equipment
7.9 Vehicles.

| 503 |  |
| :--- | :--- |
| 518 |  |
| 505 |  |

UNITS NOT YET IN PRODUCTION
Have you any additional capital expenditure at sites not covered
Please state yes or no $\square$
8. LIST OF UNITS COVERED BY THE CENSUS RETURN

A list, CRIA is enclosed for completion if your return is thought to cover more than one factory, workshop A list, CRIA, is enclosed for completion if your return is thought to cover more than one
or site). If your return covers more than one unit and no CRIA is enclosed, see Note 8 .
9. CLASSIFIED LISTS OF BUSINESSES

To assist industry classified lists of manufacturing businesses compiled by the Business Statistics Office have been To assist industry, classified lists of manufacturing businesses complied by
publ ished from time to time. The latest list was published by HMSO as Business Monitor PO1007

The lists show only the names and addresses of manufacturing units and the industrial classification of the businesses to which they belong. If you are willing for the business to which this return relates to appear in future lists mader available to the public, please give your consent below. If you do not wish this limited information to be mad available please delete the statement.

I agree that the name(s) and address(es) of the business to which this return relates may be included in any classified lists to businesses made available to the public.

Signature
Date
Position in business
10. NAME AND ADDRESS OF PERSON WHO SHOULD BE CONSULTED IF QUESTIONS ARISE ABOUT THIS RETURN (BLOCK CAPITALS PLEASE)

Telephone No.
Ext
Telex No


HIS


[^0]:    (a) 1947 c. 39. (b) S.I. 1970/1537. (c) The Schedule was amended by S.I. 1963/1329

