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# Business Monitor

A publication of the Government Statistical Service

## Report on the Census of Production

### Chalk, clay, sand and gravel extraction



Department of Trade and Industry  
Business Statistics Office

MSO



PA103

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A publication of the Government Statistical Service

## Report on the Census of Production 1971

### Chalk, clay, sand and gravel extraction

Presented by the Department of Trade and Industry  
to Parliament in pursuance of the Statistics of Trade Act 1947  
(10 & 11 Geo. 6 Cha. 39 sec 7)

Department of Trade and Industry  
Business Statistics Office

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Commencing with the 1971 Census, the Census of Production reports will be numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors will have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (Revised 1968).

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PA103 CHALK, CLAY, SAND AND GRAVEL EXTRACTION

The information in this report relates to establishments classified to the Chalk, clay, sand and gravel extraction industry, minimum list heading 103 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

*Extracting chalk, clay, sand and gravel from pits or quarries and in such ancillary activities as cleaning, washing, grading, etc. normally carried out at pits and quarries.*

*Pits and quarries operated by firms in industries corresponding to other minimum list headings are not included unless they keep separate accounts. These industries include pottery; bricks, fireclay and refractory goods; cement.*

In this industry establishments employing less than 25 persons account for a relatively large proportion of employment and output and therefore for 1970 and 1971, the full range of information was requested from all establishments employing 11 or more persons.

Mining and Quarrying industries were excluded from the censuses for 1970 and 1971 taken in Northern Ireland, and this report relates, therefore, only to Great Britain.

**In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).**



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TABLE 1

Input and output, 1970 and 1971

All Great Britain establishments classified to the industry (a)

	Unit	1970	1971
Enterprises	Number	689	667
Establishments	"	1,188	1,205
Sales of goods produced and work done (b)	£'000	140,431	155,767
Services rendered to other organisations (c)	"	798	1,629
Goods merchanted or factored	"	2,252	2,263
Canteen takings	"		32
<b>Total sales and work done</b>	"	143,481	159,690
Value of outward transport carried out by establishments' own staff on goods sold (d)	"	6,091	7,752
Increase during the year, goods on hand for sale	"	290	— 154
<b>Gross output (e)</b>	"	178,130	197,555
Cost of purchases	"	31,020	36,699
Increase during the year, stocks of materials, stores and fuel	"	876	— 15
Payments to other organisations			
for work done on materials given out	"	3,550	900
for transport			
inwards on materials and fuel purchased			
by road	"	200	251
by rail and other means	"	34	2
outwards on goods sold			
by road	"	25,617	27,842
by rail and other means	"	2,650	2,425
<b>Total costs</b>	"	62,195	68,132
<b>Net output</b>	"	115,934	129,423
Total employment (including working proprietors) (f)	Thousands	23.0	23.5
<b>Net output per head</b>	£	5,043	5,512

(a) For 1971, estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons, accounted for 32 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 13 per cent. For 1970 the comparable figures were 27 per cent and 7 per cent respectively.

(b) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.

(c) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

(d) See *transport payments* in notes commencing on page (iii).

(e) Includes cost of outward transport; see note on page (v).

(f) Average number of persons employed during the year.



TABLE 2

## Capital expenditure and stocks, 1970 and 1971

All Great Britain establishments classified to the industry (a)

	1970	1971
Capital expenditure (b)	£'000	£'000
New building work	3,215	2,193
Land and existing buildings		
Acquisitions	2,464	2,027
Disposals	337	1,738
Plant and machinery		
Acquisitions	12,732	18,242
Disposals	734	1,649
Vehicles		
Acquisitions	1,888	1,963
Disposals	452	510
<b>Total net capital expenditure (c)</b>	<b>18,776</b>	<b>20,527</b>
Stocks at end of year (d)		
Materials, stores and fuel	5,103	5,543
Goods on hand for sale	5,524	5,335
<b>Total stocks</b>	<b>10,627</b>	<b>10,878</b>

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons.
- (b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.
- (c) Acquisitions less disposals.
- (d) The stock changes in Table 1, based on opening and closing values returned by firms, may be different from those obtained from end-year values. The differences are attributable to variation in valuation by firms between the years and to differences in respondents, and in total employment.



Analysis of establishments by size, 1971

All Great Britain establishments classified to the industry (a)

Size group (b)	Estab-lishments	Enter-prises (c)	Total employment (b)	Employees		Wages and salaries		Wages and salaries per head		Total sales and work done (e)	Gross output	Net output	Net output per head	Capital expenditure (net) (f)	Total stocks at end of year
				Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)						
	Number	Number	Number	Number	Number	£'000	£'000	£	£	£'000	£'000	£'000	£	£'000	£'000
1-10	850	284	4,367	6,184	1,510	9,636	2,463	1,558	1,631	66,187	86,713	54,356	6,796	4,409	4,528
11-24	225	136	3,631												
25-49	85	65	2,841	2,248	549	3,314	844	1,474	1,536	19,276	24,824	15,190	5,347	953	967
50-99	27	24	1,851	1,475	360	2,308	649	1,565	1,802	11,804	15,415	9,690	5,235	1,039	488
100-199	9	6	1,356	1,113	233	1,889	347	1,697	1,488	7,569	11,301	6,503	4,796	2,223	657
200 and over	9	6	9,434	7,139	2,294	10,838	3,991	1,518	1,740	54,854	59,302	43,685	4,631	11,903	4,238
<b>Total</b>	<b>1,205</b>	<b>667</b>	<b>23,480</b>	<b>18,159</b>	<b>4,946</b>	<b>27,985</b>	<b>8,293</b>	<b>1,541</b>	<b>1,677</b>	<b>159,690</b>	<b>197,555</b>	<b>129,423</b>	<b>5,512</b>	<b>20,527</b>	<b>10,878</b>

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons.

(b) Average number employed during the year (including working proprietors) by the establishment.

(c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.

(d) Administrative, technical and clerical employees.

(e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).

(f) Acquisitions less disposals.



TABLE 4

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Percentage analysis of employees, by full and part time employment and sex, 1971 (a)

All Great Britain establishments classified to the industry

Sex	Full time	Part time	All employees
	per cent	per cent	per cent
Male	91	1	92
Female	7	1	8
	98	2	100

Source : Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) at mid-June, 1971.

TABLE 5

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Regional distribution of employment, net capital expenditure and net output, 1971  
All Great Britain establishments classified to the industry

Area	Average number employed (a)		Net capital expenditure (b)		Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)		
	Thousands	per cent of Great Britain	£'000	per cent of Great Britain	Estimated net output (£'000)	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the Great Britain
Standard Regions of England							
North	0.9	3.8	729	3.6	3,044	62.4	2.4
Yorkshire and Humberside	0.8	3.5	338	1.6	1,047	26.9	0.8
East Midlands	1.2	4.9	723	3.5	4,578	64.0	3.5
East Anglia	1.2	5.0	1,227	6.0	3,330	47.1	2.6
South East	5.3	22.6	532	2.6	17,540	54.4	13.5
South West	8.5	36.0	11,409	55.6	32,585	92.7	25.2
West Midlands	2.6	11.0	3,911	19.1	5,569	39.3	4.3
North West	1.1	4.7	643	3.1	2,849	44.2	2.2
England	21.5	91.5	19,513	95.1	70,541	66.6	54.5
Wales	0.4	1.7	159	0.8	722	41.7	0.6
Scotland	1.6	6.8	855	4.1	2,901	40.3	2.2
Unallocated (d)	-	-	-	-	55,259	-	42.7
Great Britain	23.5	100.0	20,527	100.0	129,423		100.0

(a) Including working proprietors.

(b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.

(c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.

(d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 11 employees, and unallocated net output of establishments covering addresses in two or more regions.



TABLE 6

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Percentage analysis of twelve-month periods covered by returns received from Great Britain establishments employing 11 or more persons, 1971

Accounting year ended	Percentage of total returns received	Percentage of total number employed
	per cent	per cent
1971 April (a)	1.8	0.8
May	1.8	0.9
June	4.6	2.5
July	0.7	0.3
August	2.2	0.6
September	5.7	43.6
October	2.9	1.6
November	2.2	1.0
December	48.7	29.1
1972 January	1.4	0.9
February	1.1	0.4
March (b)	26.9	18.3
	100.0	100.0

(a) From 6th April.

(b) Including returns made for twelve-month period ended 1st to 5th April 1972.

## NOTES

These notes give the main information needed for interpreting the figures in the industry reports. (more detailed information about the census is given in a separate booklet - "Introductory Notes", Part PA1001 of the Report of the Census of Production for 1971).

## GENERAL INFORMATION

*Changes compared with 1970*

The questions asked in the 1971 census were the same as those in the 1970 census with one main exception: for 1971 establishments were asked to include in capital expenditure, expenditure on units that were not in production in the year of return; for 1970 this expenditure was collected in a separate inquiry. This change of method of collection does not affect the results for 1970 and 1971 because capital expenditure for units not yet in production is included in the aggregates for both years.

*Industrial classification*

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register. Normally establishments on the Register are classified to industries on the basis of major activity in conformity with the third edition of the Standard Industrial Classification (Revised 1968). Normally an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than in its sales of the principal products of any other industry; classification is generally based on an establishment's returns to the quarterly production inquiry. Where this was not possible - for example where a quarterly production inquiry had not then been introduced - the classification of an establishment reflects its return to the Census of Production, 1968. Establishments for which information was not available either from the quarterly inquiries or the 1968 Census were classified on the basis of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration.

*Coverage*

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of despatch.

## TERMS USED IN THE CENSUS REPORT

*Average number employed*

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

*Working Proprietors*

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a fixed wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

*Employees*

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operators engaged in outside work of erecting, fitting etc. are also included.

*Capital expenditure*

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970 and 1971.

*(a) New building work*

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

*(b) Land and existing buildings*

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

*(c) Plant, machinery and vehicles*

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.



### Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control. An enterprise normally consists of a single establishment, more than one establishment owned by the same firm, or a number of establishments owned by a parent company and its subsidiary companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

### Establishment

The definition of an establishment in 1970 and 1971 was that of the Standard Industrial Classification (Revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

### Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:-

	Value of sales and work done
Plus/Less:	Increase/decrease in value of stocks of goods on hand for sale
Plus	Cost of outward transport
=	Gross output.

### Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

	Gross output
Less:	Purchases adjusted for change in value of stocks of fuel and raw materials
Less:	Payments for work given to other establishments
Less:	Payments for transport
=	Net output.

### Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors.

### Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plant and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included.

In general, purchases of goods for merchenting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc. but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

### Sales

Sales are in respect of minerals raised or goods made by the business covered by the return, or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined, in the case of mine or quarry products, as the amount charged to customers whether at ex-mine or ex-quarry prices or, in the case of other goods, at ex-works prices, excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc., the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sale of minerals raised and finished products of one establishment constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates of the figures for a number of industries contain significantly greater amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

### Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

### Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (Revised 1968). It is published

by H M Stationery Office together with a separate index in the form of an alphabetical list of industries.

### Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during, the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

### Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the return, but exclude the value of transport services provided by the business covered by the return. The cost of transport services used in connection with mining and quarrying operations as such and for the transport of employees is excluded. The items included are payments for hired cartage and for inwards and outwards carriage by all forms for inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

### Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors whether called salaries or not are excluded. The values should include all overtime payments, bonuses and commissions, where paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

### Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments for business and other services.

### SYMBOLS USED

The following symbols are used throughout the report:

- .. not available.
- nil or less than half the final digit shown.
- \* figures cannot be shown owing to risk of disclosing information about individual enterprises.
- R revised.

### ROUNDING OF FIGURES

Figures in the tables have, where necessary been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.



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