

118 Women's and girls' tailored outerwear

This Report on the Women's and Girls' Tailored Outerwear Industry relates to establishments engaged wholly or mainly in manufacturing coats, costumes, skirts, slacks (excluding jeans) and other tailored garments for women and girls. The making-up of clothes cut from purchased knitted fabric is included but not the manufacture of knitted goods by establishments classified to the Hosiery and Other Knitted Goods Industry (Part 104). Retail bespoke tailoring and work-rooms attached to retail shops are excluded.

This industry corresponds to minimum list heading 443 in the Standard Industrial Classification (Revised 1968) which has been used for the first time as a basis of classification in the 1968 Census.

The industry corresponds to the Women's and Girls' Tailored Outerwear Industry (Part 95) in the Reports on the last detailed Census of Production for 1963, except that women's service and other uniforms and women's and girls' leather clothing formerly included in the Men's and Boys' Tailored Outerwear Industry (Part 94) are now included in this industry.

Throughout this Report, the figures given for 1963 have been reclassified, as far as possible, according to the Standard Industrial Classification (Revised 1968) so that data for 1963 and 1968 are on the same industrial basis. However the reclassification of small firms which provided limited information only, has been arbitrary (apart from those included in a sample that completed a simplified version of the full census form).

Interpreting the data in the tables it is essential to bear in mind the notes and definitions which appear on pages (i) to (iv).

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(c) Including services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).

(d) Administrative, technical and clerical employees.

(e) Excluding expenditure for establishments not yet in production.

(f) Acquisitions less disposals.

TABLE 1 Industry summary, 1963 and 1968
United Kingdom (a) (b)

	Unit	All establishments		
		1963	1968	
Number of enterprises	No.	1,118	1,088	
Number of establishments	"	1,239	1,219	
Gross output	£'000	107,494	123,720	
Net output	"	46,184	55,264	
Net output per head	£	826	1,159	
Sales and work done	£'000	goods produced and work done (c)	103,602	119,281
		merchanted goods and canteen takings	3,040	4,108
Purchases	"	materials for use in production and packaging and fuel	51,009	54,283
		goods for merchandising and canteen purchases	2,610	3,441
Payments to other organisations	"	for work done on materials given out for transport	7,907	10,218
		by road	667	387
		by rail and other means excluding postal services			518
Stocks and work in progress	"			
Total stocks and work in progress	"	change during year	+ 1,735	+ 723
		at end of year	16,100	20,686
Goods on hand for sale	"	change during year	+ 604	+ 246
		at end of year	5,486	7,963
Work in progress	"	change during year	+ 247	+ 85
		at end of year	2,378	3,270
Materials, stores and fuel	"	change during year	+ 884	+ 391
		at end of year	8,236	9,453
Number employed on average during the year	Th.	total, including working proprietors	55.9	47.7
		operatives	47.8	40.6
		other employees (d)	6.6	5.8
Wages and salaries	£'000	of operatives	23,455	26,854
		of other employees (d)	5,687	6,758
Capital expenditure (e)	"			
Total	"	702	1,508	
New building work	"	289	181	
Land and existing buildings (f)	"	- 427	43	
Plant and machinery (f)	"	551	916	
Vehicles (f)	"	289	368	

(a) For 1968, estimates for establishments not making satisfactory returns and for small establishments, from which only employment data were collected, accounted for 24 per cent. of the total figures in which they were incorporated: of this, unsatisfactory returns accounted for 10 per cent. For 1963 the comparable figures were 22 per cent. and 9 per cent. respectively.

(b) The following information relates to small establishments (employing fewer than 25 persons) in this industry. It includes an estimate for small establishments not making satisfactory returns.

	1963	1968
Number of establishments	703	795
Average number employed:		
Working proprietors	970	908
Other persons employed	7,042	8,000

Footnotes continued on page 118/2.

TABLE 2 Analysis by size of establishment within the industry, 1968

(i) Output and employment

All establishments: United Kingdom

Number employed on average during the year by the establishment (a)	Estab-lish-ments	Enter-prises (b)	Total number employed on average during the year (a)	Gross output	Net output	Net output per head
	Number	Number	Number	£'000	£'000	£
1-5	127	127	365	..	..	..
6-10	109	106	889	..	..	..
11-24	299	294	5,421	..	..	..
25-49	122	116	4,585	12,000	5,427	1,184
50-99	135	120	9,214	25,746	11,643	1,264
100-199	71	59	9,707	27,318	11,644	1,199
200-299	23	22	5,772	13,726	5,711	990
300-399	8	8	2,638	6,102	2,759	1,046
400 and over	8	6	4,204	8,735	4,667	1,110
Unsatisfactory returns	317	312	4,886	..	..	..
Total	1,219	1,088	47,681	123,720(c)	55,264(c)	1,159(c)

(ii) Employees, wages and salaries

All establishments: United Kingdom

Number employed on average during the year by the establishment (a)	Employees		Wages and salaries		Wages and salaries per head	
	Oper-atives	Others (d)	Oper-atives	Others (d)	Oper-atives	Others (d)
	Number	Number	£'000	£'000	£	£
1-5	..	..	..	..	..	..
6-10	..	..	..	..	..	..
11-24	..	..	..	..	..	..
25-49	4,040	402	2,779	472	688	1,175
50-99	7,954	1,109	5,735	1,335	721	1,203
100-199	8,356	1,294	5,879	1,619	704	1,251
200-299	4,956	799	3,013	888	608	1,111
300-399	2,256	377	1,179	389	523	1,031
400 and over	3,740	463	2,112	500	565	1,081
Unsatisfactory returns	..	..	..	..	..	..
Total	40,802(c)	5,767(c)	26,854(c)	6,758(c)	661(c)	1,172(c)

(a) Including working proprietors.

(b) The sum of the figures for the size groups exceeds the total for the industry to the extent that enterprises made returns for establishments in more than one size group.

(c) Including estimates for establishments employing fewer than 25 persons and for establishments not making satisfactory returns.

(d) Administrative, technical and clerical employees.

TABLE 3 Percentage analysis of employees, by age and sex, 1969 (a)

All establishments: United Kingdom

Ages	Males	Females	All employees
	Per cent.	Per cent.	Per cent.
Under 18	2	7	9
18 and over	27	64	91
All ages	29	71	100

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) at June 1969, the earliest date for which the information is available on the basis of the Standard Industrial Classification, (Revised 1968).

Footnotes to Table 4.

- (a) Some establishments employing fewer than 25 persons were included in returns for larger establishments. These amounted to 15 establishments in 1968 and 23 in 1963.
- (b) The method of classifying returns to sub-divisions of the industry is explained in the notes; the characteristic products of each sub-division are identified in Table 5.
- (c) The sum of the figures for the sub-divisions exceeds the total for the industry to the extent that enterprises made returns for more than one sub-division.
- (d) Including services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).
- (e) Direct sales of goods (excluding canteen takings) made to, and work done for, the general public by larger establishments are included. These amounted to £102,000 in 1968. Similar information is not available for 1963.
- (f) Characteristic products relate only to sub-divisions of the industry.
- (g) For sub-divisions of the industry, this is the ratio of sales of characteristic products to total sales of goods produced and work done. For the industry as a whole, this is the ratio of total sales of principal products by the industry to total sales of goods produced and work done.
- (h) Administrative, technical and clerical employees.
- (i) Excluding expenditure for establishments not yet in production.

TABLE 4 Analysis of larger establishments, 1963 and 1968

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom (a)

	Unit	Sub-divisions of the industry (b)				Total		
		On own account		On commission				
		01	02	1963	1968	1963	1968	
Number of enterprises (c)	No.	232	177	145	109	369	279	
Number of establishments	"	304	261	161	121	465	382	
Gross output	£'000	74,863	83,715	9,466	10,625	84,330	94,340	
Net output	"	27,968	32,956	8,265	9,184	36,232	42,140	
Net output per head	£	854	1,181	744	1,087	826	1,159	
Sales and work done	£'000	goods produced and work done (d) (e)	71,796	80,356	9,481	10,599	81,277	90,955
		merchanted goods and canteen takings	2,361	3,115	24	17	2,385	3,132
Sales of characteristic products	"	63,668	72,139	9,209	10,403	(f)	(f)	
Index of specialisation (g)	Per cent.	89	90	97	98	90	91	
Purchases	£'000	materials for use in production and packaging, and fuel	39,202	40,586	815	807	40,017	41,392
		goods for merchandising and canteen purchases	2,011	2,597	36	27	2,047	2,624
Payments to other organisations	"	for work done on materials given out	5,881	7,185	322	606	6,203	7,792
		for transport						
		by road		289		6		295
		by rail and other means excluding postal services	509		14		523	395
Stocks and work in progress	"	change during year	+ 490	+ 184	- 16	+ 4	+ 474	+ 188
		at end of year	4,286	6,066	17	7	4,304	6,072
Work in progress	"	change during year	+ 216	+ 60	- 22	+ 5	+ 194	+ 65
		at end of year	1,799	2,371	66	122	1,865	2,493
Materials, stores and fuel	"	change during year	+ 707	+ 292	- 13	+ 6	+ 694	+ 298
		at end of year	6,393	7,133	68	75	6,461	7,208
Number employed on average during the year	No.	total, including working proprietors	32,762	27,910	11,111	8,448	43,873	36,358
		operatives	27,805	23,567	10,318	7,939	38,123	31,506
		other employees (h)	4,688	4,125	581	350	5,269	4,475
Wages and salaries	£'000	of operatives	12,690	14,464	6,036	6,374	18,725	20,838
		of other employees (h)	3,971	4,710	569	534	4,540	5,244
Wages and salaries per head	£	operatives	456	614	585	803	491	661
		other employees (h)	847	1,142	979	1,526	862	1,172
Capital expenditure (h)	£'000							
New building work	"	222	90	5	48	227	138	
Land and existing buildings	"	acquisitions	35	114	4	-	39	114
		disposals	363	81	12	-	374	81
Plant and machinery	"	acquisitions	365	673	95	99	459	772
		disposals	13	58	14	16	27	74
Vehicles	"	acquisitions	308	394	57	47	365	441
		disposals	117	144	21	17	138	161

For notes to this table - see page 118/5.

TABLE 5 Sales of principal products of the industry by larger establishments, including sales by establishments classified to other industries, 1963 and 1968 (a)

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

Industry sub-division (b)		1963		1968			
		Quantity	Value	Quantity	Value	Enterprises	Entries
		Th.suits	£'000	Th.suits	£'000	Number	Number
01	Tailored outerwear (other than weatherproof, leather and imitation fur garments)						
	Women's outer garments (other than battledress, service and other uniforms)						
	Suits, complete, 2 or 3 piece (including trouser suits)						
	Of knitted fabric	1,696	10,699	709	4,128	32	33
	Of woven fabric	..	1,183	1,147	8,806	95	102
	Th.garments			Th.garments			
	Jackets and the like, sold separately	386	1,157	250	1,053	57	59
	Skirts, sold separately	6,651	9,680	5,909	10,499	103	114
	Slacks and the like, sold separately (excluding jeans)(c)						
	Of stretch fabric			2,031	2,760	35	40
Other	4,341	5,958	1,086	2,591	52	55	
Overcoats, cloaks and the like	4,522	28,768(d)	3,928	28,317	121	131	
01	Women's service and other uniforms (including battledress and all other outerwear garments)	..	(e)	..	728	21	26
01	Maids' and young girls' outer garments (excluding infants' wear under 24" in length)						
	Suits, complete, 2 or 3 piece (including trouser suits)						
	Th.suits			Th.suits			
	Of knitted fabric	193	808	97.5	304	14	14
	Of woven fabric			..	214		
				358	1,749	51	52
	Th.garments			Th.garments			
	Gym tunics, blazers, school and other uniforms	916	1,422	868	1,514	48	49
	Jackets and the like, sold separately	..	514	403	1,006	37	39
	Skirts, sold separately	2,395	2,192	2,614	3,057	62	67
	..	..	372				
	Slacks and the like, sold separately (excluding jeans) (c)						
	Of stretch fabric			2,032	1,546	33	35
	Other	2,266	1,613	532	735	26	28
	Overcoats, cloaks and the like	1,924	7,450	1,711	7,363	81	85
01	Women's, maids' and young girls' tailored outer garments, not elsewhere specified	240	545	361	925	17	17

Continued on next page.

TABLE 5 (continued)

Industry sub-division (b)	1963		1968			
	Quantity	Value	Quantity	Value	Enter-prises	Entries
		£'000	Th.garments	£'000	Number	Number
01 Women's and girls' leather clothing						
Coats and jackets of sheep and lambskin	..	1,217(f)	353	4,848	27	28
Other			..	901	12	12
01 Imitation fur clothing (synthetic fibres)						
Coats (of all lengths)	..	(g)	295	2,005	36	36
Other (capes, stoles, muffs, etc)			..	18	7	7
Other products	..	85	..	30	*	*
Waste products						
Cloth cuttings	..	45	..	53	80	92
Other waste products	..	7	..	15	19	22
Work done						
02 Making-up of women's, maids' and girls' tailored outerwear		9,247		10,804	157	168
Other work done (except repairing)		360		3	*	*
Total		83,732		95,973	..	..
Sales in other industries (see Table 6)		10,422		13,172	..	..
Principal products of this industry sold by establishments in the industry		73,309		82,801	279	312(h)

(a) Excluding garments made up from knitted fabrics by establishments classified to the Hosiery and Other Knitted Goods Industry (Part 104).

(b) The number given is that of the sub-division of which the item is a characteristic product. The sales shown are total sales by larger establishments, not merely sales by establishments classified to the sub-division.

(c) Jeans are included in the report on the Overalls and Men's Shirts, Underwear, etc Industry (Part 119).

(d) For 1963 includes some garments of imitation fur.

(e) For 1963 women's service and other uniforms (including battledress and all other outerwear garments) were not separately distinguished and are included in the report on the Men's and Boys' Tailored Outerwear Industry (Part 117).

(f) Estimated figure. For 1963 leather clothing was not separately distinguished between that sold for wear by men and youths, and women and girls, and the figure shown represents an estimate based on returns made for 1968.

(g) Not recorded separately for 1963.

(h) This figure represents the total number of returns made by larger establishments in this industry which is less than the total number of establishments shown in Table 4 on account of combined returns covering more than one establishment.

TABLE 6 Sales of principal products of the industry by larger establishments classified to other industries, 1963 and 1968

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

	1963		1968			
	Quantity	Value	Quantity	Value	Entries	Principal industries in which produced (a)
		£'000	Th.suits	£'000	Number	
Tailored outerwear (other than weather-proof, leather and imitation fur garments)						
Women's outer garments (other than battledress, service and other uniforms)						
Suits, complete, 2 or 3 piece (including trouser suits)	107	859	109	903	23	117, 120
Jackets and the like, sold separately	70.3	237	19.6	83	20	117, 120
Skirts, sold separately	738	1,243	624	939	31	116, 117, 119, 120
Slacks and the like, sold separately (excluding jeans)						
Of stretch fabric	1,635	2,210	309	514	14	117, 119, 120, 122
Other			139	482	21	117, 120
Overcoats, cloaks and the like	309	2,176	291	2,819	29	101, 116, 117, 120
Women's service and other uniforms (including battledress and all other outerwear garments)	..	(b)	..	443	20	117, 120
Maids' and young girls' outer garments (excluding infants' wear under 24" in length)						
Suits, complete, 2 or 3 piece (including trouser suits)	4.8	11	..	365	15	116, 120
Gym tunics, blazers, school and other uniforms	547	836	598	942	32	116, 117, 119, 120
Jackets and the like, sold separately	..	74	78.5	135	16	117
Skirts, sold separately	847	781	1,125	1,189	26	117, 119, 120, 121
Slacks and the like, sold separately (excluding jeans)						
Of stretch fabric	946	527	556	568	18	117, 119, 120
Other			462	624	18	117, 119, 120
Overcoats, cloaks and the like	183	641	101	439	26	116, 117, 120
Women's, maids' and young girls' tailored outer garments not elsewhere specified	96.5	185	278	702	8	116, 117, 120
Women's and girls' leather clothing						
Coats and jackets of sheep and lambskin	..	473	40.8	699	15	116, 117, 123
Other			..	451	7	117, 123
Imitation fur clothing (synthetic fibres) including coats (of all lengths)	..	(b)	111	627	27	115, 116, 117, 120
Making-up of women's, maids' and girls' tailored outerwear		168		248	33	
Total		10,422		13,172	..	

(a) The references given are to the list of industries at the front of this report.

(b) Not recorded separately for 1963.

TABLE 7 Sales of other than principal products by larger establishments in the industry, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	1963		1968	
	Quantity	Value	Quantity	Value
	Th.garments	£'000	Th.garments	£'000
Weatherproof outer-wear				
Men's, youths' and boys'	..	173	..	339
Women's, maids' and young girls'	..	874	..	948
Tailored outerwear (other than leather and imitation fur garments)				
Men's and youths' outer garments	240	477	93.9	537
Men's service and other uniforms (including battledress and liveries)	..	648(a)	30.8	171
Boys' outer garments	..	623	132	312
Men's and youths' leather clothing	..	567	..	543
Women's and girls' light (ie dressmade) outerwear				
Dresses and suits, 2 or 3 piece (including dress and jacket ensembles and trouser suits)				
	Thousands		Thousands	
Made from knitted fabric	173	532	312	933
Made from woven fabric	..	1,766	..	1,863
Other	456	470	204	371
Infants' wear				
Pram coats, overcoats (under 24" in length) and breechettes	..	540	..	479
Other	..	527	..	308
Other clothing (excluding women's and girls' tailored outerwear)	..	448	..	1,027
Other goods	..	123	..	87
Work done				
Making-up of clothing other than women's and girls' tailored outerwear		177		205
Repairing		7		3
Services rendered to other organisations (b)		13		28
Total value of goods sold without having been subjected to any manufacturing process (merchanted or factored)	..	2,273	..	2,992
Canteen takings		112		140
Total		10,352		11,287

(a) For 1963 may include some women's service and other uniforms (including battledress and all other outerwear garments).

(b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered to other organisations.

TABLE 8 Production of certain principal products of the industry by larger establishments, 1963 and 1968

This table is not applicable to this industry.

TABLE 9 Purchases by larger establishments of selected principal products of the industry, 1968

This table is not applicable to this industry.

TABLE 10 Purchases by larger establishments in the industry, 1963 and 1968
Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

	1963		1968	
	Quantity	Cost	Quantity	Cost
	Th.sq.yds.	£'000	Th.sq.yds.	£'000
Materials for use in production				
Piece goods				
Interlinings of all materials	..	1,187	..	737
Linings				
Wholly or mainly of cotton	4,004	490	1,568	251
	..	70	..	88
Wholly or mainly of cellulosic man-made fibres (rayon, etc) but excluding synthetic (nylon, etc) lining cloths	15,700	2,026	16,220	2,426
	..	395		
Other linings	..	396	..	309
Other woven piece goods (other than narrow fabrics) not proofed or backed with foam				
Wholly or mainly of cotton	6,325	1,987	2,987	808
	..	278	..	564
Wholly or mainly of wool or other fine animal hair (mohair, cashmere, alpaca, etc)	23,669	12,949	19,839	12,432
	..	3,461	..	3,732
Wholly or mainly of man-made fibres (nylon, rayon, etc)				
Synthetic fibres (nylon, etc)	3,915	2,018	4,212	2,315
	..	447	..	682
Other fibres (rayon, etc)	3,531	1,158	1,880	706
	..	419	..	267
Wholly or mainly of silk	51.7	35	17.8	22
	..	8	..	235
Linen and union	303	95	122	41
			..	230
Knitted fabric not proofed or backed with foam, wholly or mainly of				
Cotton	..	376	..	255
Wool or other fine animal hair (mohair, cashmere, alpaca, etc)	..	2,273	..	2,263
Man-made fibres				
Synthetic fibres (nylon, etc)	..	995	..	3,273
Other fibres (rayon, etc)	..	113	..	321
Foam-backed and fabric to fabric bonded piece goods of all descriptions (a)	..	1,830	..	404
Quilted piece goods of all descriptions	..	(b)	..	148
Proofed piece goods				
Chemically proofed				
Wholly or mainly of wool or other fine animal hair (mohair, cashmere, alpaca, etc)	..	313	..	151
Other proofed piece goods	..	429	..	231
Leather (including sheep and lambskin) (c)	..	..	..	2,817
Elastic webs and braids, covered rubber thread, elastic fabrics, etc, and roll-on blanks, and non-elastic narrow fabrics, including braids, tapes, webs, ribbons, bindings, petershams, woven labels, etc	..	368	..	499

TABLE 10 (continued)

	1963		1968	
	Quantity	Cost	Quantity	Cost
		£'000		£'000
Materials for use in production (continued)				
Sewing and embroidery thread, not elastic	..	537	..	615
Zip and other slide fasteners	..	475	..	567
Buttons, other than of metal	..	744	..	957
Other hard haberdashery, including metal buttons, hooks and eyes, press studs, corset busks, buckles, belts, eyelets, fittings for braces, suspenders, garters, corsetry, etc, hand needles, pins, etc	..	466	..	489
Replacement parts for firms' own machinery, plant and vehicles and accessories and consumable tools bought as replacement				
Tyres and other spare parts for firms' own road goods vehicles	..	141	..	21
Other			..	117
All other materials for use in production	..	2,456	..	1,178
Packaging materials				
Paper and board				
Boxes, cartons, drums and canisters (with or without metal ends) of paper and cardboard and fibreboard packing cases	..	286	..	292
Wrapping and packing paper (including paper coated with plastics and any laminates incorporating paper but not metal)	..	67	..	70
Other packaging materials of paper and paperboard (including moulded pulp units and labels but excluding bags and multiwall paper sacks and paper and board for converting into packaging materials)(d)	..	74	..	123
All other packaging materials	..	74	..	123
Fuel and electricity (e)				
Coal	Th.tons		Th.tons	
	3.2	20	1.9	14
	..	3	..	8
Coke (including screenings) and manufactured fuel	Th.tons		Th.tons	
	2.5	24	2.3	28
	..	6	..	2
Derv fuel and motor spirit for use in road vehicles	Th.gal.		Th.gal.	
	329	77	309	91
	..	27	..	36
Other liquid fuels (including creosote/pitch mixtures, etc, and liquefied petroleum gases)	Th.gal.		Th.gal.	
	1,471	67	1,012	73(f)
			..	49
Gas	Th.therms		Th.therms	
	857	71	766	69
	..	89	..	66
Electricity	Th.kWh		Th.kWh	
	14,882	122	15,067	161
	..	148	..	160
Total cost of materials and fuel		40,017		41,392
Goods purchased for merchanting		1,902		2,452
Canteen purchases		146		172
Total cost of purchases		42,065		44,016

(a) For 1963 described as 'Foam backed piece goods of all descriptions'.

(b) Not recorded separately for 1963.

(c) So far as recorded separately.

(d) For 1963, only multiwall paper sacks were specifically excluded.

(e) There were no entries recorded for electricity generated in firms' own establishments in this industry for 1963 and 1968.

(f) For 1968 may include a small amount of fuels not covered by specific headings.

TABLE 11 Transport costs and employment of larger establishments, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	Unit	1963	1968
Average number mainly employed on transport	No.	272	280
Transport costs			
Wages and salaries	£'000	184	257
Derv fuel and motor spirit	"	105	126
Tyres and other spare parts for road goods vehicles	"	..	21
Payments to other organisations for transport	{ by road { by rail and other means excluding postal services	523	295
			395
Costs of operating road goods vehicles			
Insurance	"	31	34
Vehicle licences	"	14	23
Depreciation	"	101	114
Payments to other organisations for repairs and maintenance	"	73	69
Total	"	1,030(a)	1,333

(a) Excluding tyres and other spare parts for road goods vehicles, not collected separately for 1963.

TABLE 12 Payments for certain services, etc by larger establishments, 1963 and 1968 (a)

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	Amounts payable	
	1963	1968
Repairs and maintenance to	£'000	£'000
Buildings	136	166
Road goods vehicles	73	69
Plant, machinery and other capital equipment	232	280
Insurance, licensing and depreciation of road goods vehicles (b)	146	171
Rates, excluding water rates	437	686
Hire of plant and machinery	96	107
Postage, telephone, telegrams, cables and telex (c)	258	397
Total	1,378	1,876

(a) No deduction is made for these payments to arrive at the figures of net output given in this report.

(b) For details see Table 11.

(c) Excluding telex for 1963.

TABLE 13 Percentage analysis of twelve-month periods covered by returns from larger establishments, 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

Year ended	Percentage of total returns received	Percentage of total number employed
1968	Per cent.	Per cent.
April (a)	5.1	3.4
May	1.3	0.8
June	7.1	4.6
July	3.2	3.3
August	1.0	0.3
September	4.2	2.7
October	4.8	6.5
November	5.8	6.8
December	36.0	40.0
1969		
January	8.0	10.5
February	2.6	2.9
March	15.1	15.6
April (b)	5.8	2.6
	100	100

(a) From 6 April.

(b) To 5 April.