# Business Monitor 

## Report on the <br> PA260 Census of Production



5
A publication of the Government Statistical Service

## BUSINESS MONITOR

# Report on the <br> Census of Production 1991 

Production of man-made fibres

Presented by the Chancellor of the Exchequer
o Parliament in pursuance of the Statistics of Trade Act 1947
( 10 \& 11 Geo. 6 Cha. 39 sec 7

For details please write to HMSO Books (PC 13A/1) For details please write to HMSO Books (PC 13A/1), telephone 071-873 8466 for standing orders).

The standing order service also enables customers to receive automatically all material of their choice which additionally savesextensive catalogue research. The scope and selectivity the service has been extended by new techniques, and ere are more than 3,500 classilications to choose from. A pecial leaflet describing the service in detail may be obtained on request.
Placing a standing order with HMSO Books enables a customer to receive future editions of this title and/or othe titles in this series automatically as they are published.

This saves the time, trouble and expense of placing individual orders and avoids the problem of knowing when to do so.

| PA1001 | Introductory notes | PA362 | Railway and tramway venicles |
| :---: | :---: | :---: | :---: |
| PA111 | Coal extraction and manufacture of solid fuels | PA363 | Cycles and motor cycles |
| PA130 | Extraction of mineral oil and natural gas | PA364 | Aerospace equipment manufacturing and repairing |
| PA140 | Mineral oil processing | PA365 | Miscellaneous vehicles |
| PA161 | Production and distribution of electricity | PA371 | Measuring, checking and precision instruments and |
| PA162 | Public gas supply |  | apparatus |
| PA170 | Water supply industry | PA372 | Medical and surgical equipment and orthopaedic |
| PA221 | Iron and steel industry |  | appliances |
| PA222 | Steel tubes | PA373 | Optical precision instruments and photographic |
| PA223 | Drawing, cold rolling and cold forming of steel |  | equipment |
| PA224 | Non-ferrous metals industry | PA374 | Clocks, watches and other timing devices |
| PA231 | Extraction of stone, clay, sand and gravel | PA411 | Organic oils and fats |
| PA239 | Extraction of miscellaneous minerals (including salt) | PA412 | Slaughtering of animals and production of meat and by- |
| PA241 | Structural clay products |  |  |
| PA242 | Cement, lime and plaster | PA413 | Preparation of milk and milk products |
| PA243 | Building products of concrete, cement or plaster | PA414 | Processing of fruit and vegetables |
| PA244 | Asbestos goods | PA415 | Fish processing |
| PA245 | Working of stone and other non-metallic minerals | PA416 | Grain milling |
| PA246 | Abrasive products | PA419 | Bread, biscuits and flour confectionery |
| PA247 | Glass and glassware | PA420 | Sugar and sugar by-products |
| PA248 | Refractory and ceramic goods | PA421 | Ice-cream, cocoa, chocolate and sugar confectionery |
| PA251 | Basic industrial chemicals | PA422 | Animal feeding stuffis |
| PA255 | Paints, varnishes and printing ink | PA423 | Starch and miscellaneous foods |
| PA256 | Specialised chemical products mainly for industrial and | PA424 | Spirit distilling and compounding |
| PA257 | agricultural purposes Pharmaceutical products | PA427 | Brewing and malting |
| PA258 | Soap and toilet preparations | PA428 | Soft drinks |
| PA259 | Specialised chemical products mainly for household | PA429 | Tobacco industry |
|  | and office use | PA431 | Woollen and worsted industry |
| PA260 | Production of man-made fibres | PA432 | Cotton and silk industries |
| PA311 | Foundries | РА433 | Throwing, texturing, etc. of continuous filament yarn |
| PA312 | Forging, pressing and stamping | PA434 | Spinning and weaving of flax, hemp and ramie |
| PA313 | Bolts, nuts, etc.; springs; non-precision | PA435 | Jute and polypropylene yarns and fabrics |
|  | chains; metals treatment | PA436 | Hosiery and other knitted goods |
| PA314 | Metal doors, windows, etc. | PA437 | Textile finishing |
| PA316 | Hand tools and finished metal goods | PA438 | Carpets and other textile floorcoverings |
| PA320 | Industrial plant and steelwork | PA439 | Miscellaneous textiles |
| PA321 | Agricultural machinery and tractors | PA441 | Leather (tanning and dressing) and fellmongery |
| PA322 | Metal-working machine tools and engineers' tools | PA442 | Leather goods |
| PA323 | Textile machinery | PA451 | Footwear |
| PA324 | Machinery for the food, chemical and related indus- | PA453 | Clothing, hats and gloves (including fur goods) |
|  | tries; process engineering contractors | PA455 | Household textiles and other made-up textiles |
| PA325 | Mining machinery, construction and mechanical | PA461 | Sawmilling, planing, etc. of wood |
|  | handling equipment | PA462 | Manufacture of semi-finished wood products and |
| PA326 | Mechanical power transmission equipment |  | further processing and treatment of wood |
| PA327 | Machinery for printing, paper, wood, leather, rubber, | PA463 | Builders' carpentry and joinery |
|  | glass and related industries: laundry and dry cleaning | PA464 | Wooden containers |
|  | machinery | PA465 | Miscellaneous wooden articles |
| PA328 | Miscellaneous machinery and mechanical equipment | PA466 | Articles of cork and plaiting materials, brushes and |
| PA329 | Ordnance, small arms and ammunition |  | brooms |
| PA330 | Manufacture of office machinery and data processing equipment | PA467 | Wooden and upholstered furniture and shop and office fittings |
| PA341 | Insulated wires and cables | PA471 | Pulp, paper and board |
| PA342 | Basic electrical equipment | PA472 | Conversion of paper and board |
| PA343 | Electrical equipment for industrial use, and batteries | PA475 | Printing and publishing |
|  | and accumulators | PA481 | Rubber products |
| PA344 | Telecommunication equipment, electrical measuring | PA483 | Processing of plastics |
|  | equipment, electronic capital goods and passive | PA491 | Jewellery and coins |
|  | electronic components | PA492 | Musical instruments |
| PA345 | Miscellaneous electronic equipment | PA493 | Photographic and cinematographic processing |
| PA346 | Domestic-type electric appliances |  | laboratories |
| PA347 | Electric lamps and other electric lighting equipment | PA494 | Toys and sports goods |
| PA351 | Motor vehicles and their engines | PA495 | Miscellaneous manufacturing industries |
| PA352 | Motor vehicle bodies, trailers and caravans | PA500 | Construction |
| PA353 | Motor vehicle parts | PA1002 | Summary volume |
| PA361 | Shipbuilding and repairing |  |  |

The information in this report relates to businesses classified to the Production of man-made fibres industry, Group 260 in the Standard dustrial Classification Revised 1980. The industry Group covers the following Activity Heading:-

## 2600 Production of man-made fibres

Manufacture of staple fibre and continuous filament yarn by extrusion. All processing of continuous filament yarn in establishments producing man-made fibre, including texturing, crimping, bulking, doubling, twisting and winding, whether as part of the basic extrusion
process or independently, is also classified to this heading. When carried out other than in establishments producing man-made fibre, th producing man-made fibre, including texturing, crimping, bulking, doubing, wisting and winding, whener as part or ine basic extusion process or independenty, is also classified to this heading. When carried out other than in establishments producing man-made fibre, the doubling, wisting and winding of continuous filament yarn is classified to Group 432 and texturing, crimping and bulking to Group 433 . Manufacture of monofil weighing more than $6.6 \mathrm{mg} /$ metre and strips and similar forms of a width of 5 mm or less is classified to Group 25 Manufacture of textile glass fibres is classified to group 247.

In interpreting the data in the tables it is essential to bear
In interpreting the data in the lables ind in motes and definitions which commence on page 4 .

## IIST OF CONTENTS

Explanatory notes and definitions ..... Page ..... 4-7
Table 1 Output and costs, 1987-1991 ..... 8
Table 2 Capital expenditure, 1987-1991 ..... 9
Table 3 Stocks and work in progress, 1987-1991 ..... 9
Table 4 Employment, labour costs, output, net capital expenditure and ..... 10-11
Table 5 Percentage analysis of twelve-month periods covered by returns
received for the 1991 Census by number of returns and total employment ..... 12
Table 6 Operating ratios, 1987-1991 ..... 12
Table 7 Regional distribution of employment, net capital expenditure, ne ..... 13

These notes give basic information to help
with the interpretation of tables in this with the interpretation of tables in this Industry
Report. More general information about the Census is Report. More general information about the Census is
given in a separate Business MMonitor - Report on the
Census of Production, Introductory Notes (PA 1001). 2. Since 1980, Censuses have been conducted on
the Standard Industrial Classification Revised 1980 the Standard Industrial Classification Revised 1980
SIC(80). The Standard Industrial Classification exists to promote uniformity and comparability in the
official statistics of the United Kingdom. The official statistics of the United Kingdom. The
SIC( 80 ) is the result of an attempt to align the
United Kingdom classification with the General United Kingdom classification with the General
Industrial Classification of Economic Activities
within the European Communities (NACE). It is based on activity rather than commodities produced. A full Sta
description of SIC(80) is given in Standard
Industrial Classification Revised 1980, obtainable Industrial Classification Revised 1980, obtainable
from HMSO, price $£ 4.25$. reporting unit
From the earliest censuses of production
until that for 1986 the reporting unit to the census was the establishment. This was defined as the smallest unit which could provide the full range of
data required for an economic census. Establishments were asked where possible to exclude from their
returns to the census any non-production activity. 4. In 1987, for a number of administrative and statistical reasons, a new system of company-based
reporting was introduced. Under the new system the ceporting unit to the census is, generally, the
company, but there are some exceptions. These arise, for example, for large mixed activity companies which
are asked to make separate returns to the census for are asked to make separate returns to the census for
each of their production activitites on an an
establishment basis. Throughout this monitor this midate of reporting units are referred to as
mixture
'businesses". These businesses are no longer asked to exclude non-production activities.
5. In practice, since most businesses, both
before and after the change, reported for the company sefore and after the change, reported for the company
as a whole, little difference to the main economic as a whole, little difference to the that from the change.
6. For most businesses, the returned data are
appropriate to a single activity heading of SIC(80) appropriate to a single activity heading of SIC(80)
and fall within a single geographical region. Where information covers a mixture of activities, the
business is classified according to the main business is classified according to the main
activity. Where the bussiness operates at a number of
different addresses then, in order to enable regional data to be compiled, separate information on
employment and capital expenditure is sought for each
emp emp loymen
address.
the register
7. A register of businesses throughout the
United Kingdom is held on the CSO computer and provides the basis for CSO inquiries. For each
business the register contains identifictiter particulars and information about its eligibility for inclusion in an inquiry, its relationship with other businesses in common ownership, its industrial
classification, the nationality of its parent and locat ion indicators for regional analyses. Regional
published in Business Monitor PA1003 - Size analyses $m$ businesses
8. The Annual Census and other CSO inquiries
provide a major source of information for checking provide a major source of information for checking
the register and updating employment data. Where the register and updat ring employme these inquiries, estimates of employment are imputed from VAT turnover. For businesses which have an imputed
employment of 11 or more, the estimates are checked employment of 11 or more, the estimates are checked
by means of register proving forms. For businesses on the register making returns to the Quarterly or Annual Sales Inquiries, industrial classification is
reviewed annually and is derived from an analysis of their commod ity sales. For other businesses the
classification is obtained either from VAT classification is obtained either from VAT sources or
from the register proving forms. Estimates of from the register proving forms. Estimates of
employment made by the CSO and the Department of Employment differ because they are der ived from two separate inquiriries and use different procedures and

COVERAGE
9. The Census covers United Kingdom businesses
engaged in industrial production, ie mining and quarrying, manufacturing, construction, and ans,
electricity and water supoply industries (Divisions electricity and water supply industries (Divisions 1
to 5 of SIC(80)). Businesses in the Channel Islands to 5 of SIC(80), Businesses in
and the Isle of Man are excluded
10. Under the sampling arrangements agreed for the 1991 Census, forms were despatched to all
businesses with 100 or more employed and, for most production industries, samples of 1 in 4 and 1 in 2
respectively being taken for businesses in the 20 to
49 and 50 to 99 employment size bands. It was 49 and 50 to 99 employment size bands. It was
necessary to increase the sample in those industries Where there were few businesses in the sample size
band or where response in earlier years was poor.
About 16,600 forms were despatched in the United band or where response in earlier years was poor.
About 16,600 forms were despatched in the United
Kingdom for the 1991 Census. period covered
11. Bus inesses were asked to make returns for the calendar year 1991 but, where this was not possible,
returns for business, years ending between 6 April returns for business years ending between 6 Apri
1991 and 5 April 1992 were accepted. Returns covering fewer than twelve months were accepted for
businesses which had started or ceased trading during the year.

## ESTIMATION

12. Al7 published Census results incluce
estimates for non-responders, unsatisfactory returns and businesses not selected for the Census. Estimates are also made for items not covered in the shorter form sent to smaller businesses
13. Within employment size groups in each
industry, the "average per head" is calculated for industry, the "average per head" is calculated for each census variable by dividing the total returns
value for each variable by the total returned value for each vis value is multiplied by the
employment.
employment thought to exist in each non-responding or employment thought to exist in each non-responding or non-selected business to yield an est imated value for
that business. Estimates for items not collected on the shorter form are made in a similar way using

The accuracy of the totals produced by add ing together estimates and returned data is mainly
dependent on the level of response. The extent to dependent on the level of response. The extent to
which businesses making sat isfactory returns account for the total employment of any industry is shown as
a percentage in footnote (a) to table 1. Thus the accuracy of the data published in an Industry Report where 95 per cent of the employment in the industr
is covered by the returns made will, in general, be is covered by the returns made wil1, in genera1, be
better than that in an Industry Report where the coverage is only 70 per cent.
15. Additionally, the extent to which individual
headings in an Industry Report are related to employment should be taken into account in assesssing
the accuracy of estimated data. Thus an estimate of he accuracy of estimated data. Thus an estimate o total eamployment is 1 ikely to be more zccurate than
total an estimate of capital expenditure where the sUPPRESSION OF INFORMATION RELATING TO INDIVIDUAL Sub-section $9(5)(b)$ of the Statistics of rade Act 1947 states that
'The following provisions shall have effect with respect to any report, summary or other communication
the public of information obtained under the foregoing provisions of this Act
$\begin{aligned} & \text { in compiting any such report, summary or } \\ & \text { communication the competent authority shal }\end{aligned}$
$\begin{aligned} & \text { so arrange it as to prevent any particulars } \\ & \text { published therein from being identified as }\end{aligned}$
being particulars relating to any
$\begin{aligned} & \text { individual person or undertaking except with } \\ & \text { the previous consent in writing of that }\end{aligned}$
$\begin{aligned} & \text { person or the person carrying on that } \\ & \text { undertaking, as the case may be; but this }\end{aligned}$
$\begin{aligned} & \text { provision shall not prevent the disclosure } \\ & \text { of the total quantity or value of any }\end{aligned}$
articles, that before disclosing any such
$\begin{aligned} & \text { total the competent authority shall have } \\ & \text { regard to any representations made to them }\end{aligned}$
$\begin{aligned} & \text { regard to any representations made to then } \\ & \text { by any person who alleges that the } \\ & \text { disclosure thereof would enable particulars }\end{aligned}$
relating to him or to an undertaking carrie
$\begin{aligned} & \text { on by him } \\ & \text { disclosed." }\end{aligned}$

Figures which would be likely to disclose particulars relating to an individual undertaking are
not published unless the contributor has given written consent for their publication.
CHANGES MADE FOR 1991
18. The 1991 census like that that for 1990 was
a slimline one. An additioinal breakdown on capital slimline one. An additioinal breakdown on capita and current costs associated with pollution
prevention and solid waste management was included. SYMBOLS USED
19. The following symbols are used throughout the series of Business Monitors:
not available
nil or less than half the final digit
shown
information suppressed to avoid information
disclosure

ROUNDING OF FIGURES
20. Figures in the tables have been rounded to
the nearest final digit where necessary and, in these instances, the sum of the constituent items may not always agree exactly with the total shown.
EXPLANATION OF TERMS USED in the census report The notes and definitions given in this
section are based on the instructions given to espondents as to the way in which returns were to be completed.
CAPITAL EXPENDITURE
22. This represents the value charged to capital account together with any other amounts which ranked
as capital items for taxation purposes during the as capital items for taxation purposes during the
year to which each return related.
From 1988 year to which each return related.
contributors were asked to include value of assets accuired as lessees under finance leasing
arrangements. The value is inclusive of any amounts arrangements. The value is inclusive of any amounts
received or expected to be received in grants and/or allowances from government sources, statutory bodies or local authorities. Capital expenditure during the year in respect of production units where production
had not started before the end of the year and the
ne allue of CAPITAL GOODS PRODUCED FOR USE WITHIN THE
valuiness by its own staff are included. The value of
BUSINE UUSINESS by its own staff are included. The value of any assets acquired in taking over an existing business is excluded. The figures include non-
deductible VAT but exclude deductible VAT. No
allowance is made for depreciation, amortisation or allowance is $m$
obsolescence.

> on LAND AND EXISTING BUILDINGS
23. This represents the value of freeholds and
the value or premium payable or receivable for
 acquisitions include architects and surveyors ' fees,
legal fees, stamp duties, agents' commissions and
land Registry fees. The figures for disposals are net of any such professional fees payable.

> on NEW BUILDING WORK
24. This represents the value of new building and
other constructional work such as the extension and ther constructional work such as the extension and hewly constructed buildings acquired. The figures include architects' and surveyors' fees, legal fees,
stamp duties, agents' commissions and Land Registry fees.

## on PLANT AND MACHINERY, VEHICLES

25. This represents the value of new and secondhand plant and machinery and vehicles acquired or disposed of. The figures for acquisitions are net of
any discounts received but include the cost of transport and installation and Customs and Excise car tax. The figures for disposals exclude amounts
written off for capital assets which are scrapped. CAPITAL GOODS PRODUCED FOR USE WITHIN THE BUSINESS
26. This represents the value of all work of a
capital nature carried out during the year by the capital nature carried out during the year by the staff of, and for use in, the businesses covered by

COST OF INDUSTRIAL SERVICES RECEIVED
$\qquad$ This includes amounts payable to other
tions for work done on materials supplied by organisations for work done on materials supplied by
the business completing the return, for repairs and maintenance including those in respect of rented
buildings, and for contracts which have been sublet. Direct payments to outworkers and amounts charged to capital account are excluded.
COST OF NON-INOUSTRIAL SERVICES RECEIVED
28. Up to 1987 contributors were asked to include annual papments for assets acquired on a finance
leasing basis. From 1988 they were asked to include the total value of such assets as capital expenditure during the year in which they were acquired. The
cost of non-industrial services received includes cost of non-industrial servics insurance premiums, bank charges and amounts payable to other organisations for the hire
of vehicles, plant and machinery, for the rent of of vehicles, plant and machinery, for the rent of
industrial and commercial build ings, for the services of accountants, auditors, agents, solicitors and surveyors other than in connection with the acquisition or disposal of capital assets, for postal
and telecommunications services, for carriage by all and te ocommunications services, for carriage by all advertising, market research etc, for the right to
use patents, trade marks, copyrights etc, for use patents, trade marks, copyrights etc, for
manufacturing and quarrying rights and technical knowledge. Interest payments and amounts payable for
sea and air freight on goods exported and on materials and fuel imported are excluded.
Employers' national insurance contributions etc
29. This includes employers' national insurance contributions under the Social Security Pensions Act
1975, commercial insurance premiums for policies providing pensions, superannuation or other retirement benefits, suckess benefits, personal
accident benefits, disability benefits or death benefits for employees, including former employees,
or their dependants. Also included are contributors or their dependants. Also included are contributors
to canteens, social centres, children's and hol iday to canteens, social centres, children's and holiday
homes etc and the cost of supplying luncheon EMPLOYMENT
30. This is the average number of ADMINISTRATIVE, the payroll and the number of WORKING PROPRIETORS employed during the year of return. Full-time and
part-time employees are included but outworkers (ie part-time employees are included but outworkers (ie
people who worked in their own homes on materials people who worked in their own homes on materials
supplied by the business) and casual employees such as jobbers are excluded. The average number of
as and
employees returned by individual businesses may have employees returned by individual businesses may have
been calculated by, for example, the average of the been calculated by, for example, the average of the
number of employees on the payroll for the last week number of employees on
of each calendar month.
a. ADMINISTRATIVE, TECHNICAL AND
CLERICAL EMPLOYEES
31. This includes directors who received a definite wage, salary or cormission, managers,
foremen,
draughtsmen, editorial and advertising foremen, draughtsmen, editorial and advertising
staff, travellers, all office employees and research
b. OPERATIVES
32. This includes all manual wage earners including operatives in power stations, operatives engaged in outside work of erecting, fitting etc,
inspectors, maintenance workers and cleaners. Staff inspectors, maintenance workers and cleaners. Staff
engaged in transport (including roundsmen) and engaged in transport (including roundsmen) and
employed in warehouses, stores, shops and canteen are
included.

WORKING PROPRIETORS
33. These are people who are regarded as selfemployed for national insurance purposes, members of
their families who worked in the business without receiving a definite wage or salary for at least half
the normal working hours and directors who worked the normal working hours and directors who worked in
the business but did not receive a definite wage, salary or cormission. Part-time Directors paid by
fee only and directors who received a definite wage, fee only and directors who receive
salary or commission are excluded
ENTERPRISE
34. This is defined as one or more businesses gross output
35. This is calculated by adjust ing the value of
TOTAL SALES AND WORK DNEE by the changes during the er WORKING PROGRESS and GOOOS ON HAND FOR SALE. GROSS VALUE ADDED AT FACTOR COST
36. This is calculated by deducting from NET RATES and the cost of LICENSING OF MOTOR VEHICLES. This estimate of gross value added approaches more Closely than NET OUTPUT the def inition of net output
or value added in national accounts statistics. gross value added at factor cost per head
37. This is calculated by dividing GROSS VaLUE
ADDED AT FACTOR COST by total EMPLOMMENT. NET CAPITAL EXPENOITURE
38. This is calculated by adding to the value of NEW BUILDING WORK acquisitions less disposals of LAND
AND EXTSTING BUILOINGS, VEHICLES and PLANT AND MACHINERY. NET OUTPUT
39. This is calculated by deducting from GROSS
OUTPUT the cost of PURCHASES OF MATERIALS FOR USE IN PRODUCTION AND PACKARINAGES AND FUEL And PURCHASES OF GOODS FOR MERCHANTING OR FACTORING, the COST OF
INDUSTRIAL SERVICES RECEIVED and is adjusted for net duties and levies etc where applicable. Purchases are adjusted for changes during the year of STOCKS OF
MATERIALS, STORES AN FUEL NET OUTPUT PER HEAD
40. This is calculated by dividing NET OUTPUT by

NON-INOUSTRIAL SERVICES RENDERED
41. This includes amounts charged for the hire of ndustrial and commercial buildings, for the right to use patents, trade marks, copyrights etc, for
anufacturing and quarrying rights, for technical now-how and for the provision of transport to other organisations. It also inclu
facilities such as canteens.
operating ratios
42. These ratios are calculated using industry totals, ie including the estimates for businesses not responding to or not selected for the Census. Rown businesses with those for the industry as a

PURCHASES OF MATERIALS FOR USE IN PRODUCTION, AND
PACKAGING AND FUEL. PURCHASES OF GOODS FOR PACKAGING AND FUEL.
MERCHANTING OR FACTORING
43. These include the cost of raw materials, components, semi-manufactured goods and workshop
materials, replacement parts and consumable tools not naterials, replacement parts and consumable tools not all types, stationery and printed matter, fuel, electricitity and water, materials of all types used by
the business or given out to others, for the the business or given out to others, for the
production of machinery or other capital items used in the business, and materials used when working on goods supplied by customers. The figures exclude
VAT, purchases of machinery and plant, which are included in CAPITAL EXPENDITURE, and amounts payable to transport firms or credited to the business's own
transport departments for delivery of materials. The figures are net of the value of goods or packaging naterials returned to suppliers and trade discounts eceivable. Materials purchased duty-paid are
included at their duty-paid value less drawbacks, rebates etc. Imported goods are included at their airport of imported goods is not included in the cost of goods purchased, the cost is entered at cif plus
duty, if applicable. Transfers of goods from other duty, if applicable. Transfers of goods from other
departments of the business not covered by the return are included at the estimated selling value recorded
by the other departments. remuneration paid to outworkers
44. This represents amounts paid to outworkers, ie people who do work in the ir own homes generally on
piece-work basis, whose names appear on the payrol1. Amounts paid to outworkers by sub-
contractors are included in the COST OF INDUSTRIAL SERVICES RECEIVED. Estimates are not made for
remuneration of outworkers for businesses not completing Census returns.
SALES OF GOODS PRODUCED
45. This represents sales of goods during the year, whether or not they were produced in the year
of the return. It also includes sales of from materials given out to other firms or to outworkers and sales of waste products and residues. The value of sales is the 'net selling value', ie the
amount charged to customers whether values 'ex-works' amount charged to customers whether values 'ex-works'
or 'delivered' less VAT, trade discounts, agents' commissions etc and allowances on returned goods.
Where products attract Excise duty, the Where products attract Excise duty, the value
includes duty if the goods are sold 'duty-paid', but
excludes it if they are sold in bond or exported.
The cost of packaging materials less allowances for returnable containers is included. Sales of fixed
assets and exceptional receipts are excluded. assets and exceptional receipts are excluded.
Transfers of goods produced by a business to departments not covered by the return (including
dent
other businesses in the same enterorise group) are other businesses in the same enterprise group) are
treated as sales, valued as if sold to an independent purchaser.
stocks
46. This represents the value of goods on hand
for sale, including goods for merchanting or for sale, including goods for merchanting on
factoring and of materials, stores and fuel held by businesses, whether held in the United Kingdom or
wages and salaries
47. This represents amounts paid during the year to ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES
and to OPERATIVES. A11 overt ime payments, bonuses, commissions, holiday pay and redundancy, payments,
less any amounts reimbursed for this purpose from less any amounts reimbursed for this purpose from
government sources, are included. No deduction is government sources, are included. No deduction is
made for income tax or employees' national insurance made for income tax or employees national insurance
contributions etc. Payments to WORKING PROPRIETORS, payments in kind, travelling expenses, lodging
allowances etc and EMPLOYERS' NATIONAL INSURANCE allowances etc and EMPLOYERS'
CONTRIBUTTONS ETC are excluded.
WORK done and industrial services rendered
48. This includes amounts charged for work carried out including that done by sub-contractors on
customers customers' materials and amounts charged for
materials supplied in the course of such work. Industrial services such as repairs and maintenance, instal lation work and technical research and studies rendered to otrie this headin is als a certain industries this heading, covers a wide variety
of activities, for example, butter packed on commission in the food industries, making up of
garments, fur dressing and textile finishing in the garments, fur dressing and textile finishing in the
textile industries, and preparatory work on textile industries, and preparatory work on
typesetting, block making and binding in the printing and publishing industries. Work done is an important
part of the activities of the electrical machinery part of the activities of the electrical machiner
and heavy engineering industries, and include and heavy engineering industries, ald includes
erection, installation and repair and jobbing work. WORK IN PROGRESS
49. This represents materials which have been partially processed and are awaiting further processing before being sold or transferred Progress payments made to sub-contractors are
excluded and progress payments received from other organisations are not deducted.

|  | Unit | 1987 | 1988 | 1989 | 1990 | 1991 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enterprise groups | Number | 27 | 21 | 21 | 21 | 21 |
| Businesses | " | 31 | 25 | 26 | 26 | 26 |
| Sales of goods produced | £ million | 932. 9(b) | 920. 4(b) | 1, 001. 9(b) | 1,012.8(b) | 992. 3(b) |
| Work done and industrial services rendered | " | 8. 9 | 5. 6 | (b) | 7.9 | 13.4 |
| Capital goods produced for use within the business | " | 2.7 | 2. 7 | 3. 6 | 3. 4 | 1.0 |
| Non-industrial services rendered | " | 8.3 | 8.2 | 7.8 | 9. 3 | 11.2 |
| Goods merchanted or factored | " | (b) | (b) | (b) | (b) | (b) |
| Total sales and work done | " | 952.8 | 936.9 | 1,013. 4 | 1,033.4 | 1,017.7 |
| Increase during the year, work in progress and goods on hand for sale | " | 2.8 | -11.4 | 4. 1 | 15. 2 | -8. 0 |
| Gross output | " | 955.6 | 925.5 | 1,017.5 | 1,048. 6 | 1,009.7 |
| Purchases of materials for use in production, packaging and fuel | " | 507. 1(c) | 441. 9(c) | 511. 8(c) | 522. 0(c) | 503. 4(c) |
| Purchases of goods for merchanting or factoring | ${ }^{\prime \prime}$ | (c) | (c) | (c) | (c) | (c) |
| Increase during the year, stocks of materials, stores and fuel | " | 3. 5 | 5. 7 | -1. 7 | 1.4 | -4. 6 |
| Cost of industrial services received | " | 17.6 | 15. 9 | 16. 2 | 17.1 | 18.7 |
| Net output | " | 434.4 | 473.4 | 487.8 | 510.9 | 483.0 |
| Total employment | Thousand | 10.9 | 10.2 | 9. 8 | 9.4 | 9.0 |
| Net output per head | £ | 39,679 | 46,456 | 50, 020 | 54, 192 | 53, 470 |
| Cost of non-industrial services received |  |  |  | Buten |  |  |
| Hire of vehicles, plant and machinery | £ million | 2.3 | 2. 9 | 3. 0 | 3. 2 | 4.0 |
| Rents of industrial and commercial buildings | " | 0.9 | 1. 2 | 0.9 | 0.9 | 0.2 |
| Commercial insurance premiums | " | 2.6 | 2. 7 | 2.8 | 3.6 | 4.0 |
| Bank charges | " | 0.2 | 0.3 | 0.5 | 0.7 | (d) |
| Other non-industrial services | " | 57.9 | 53.8 | 55.5 | 55.8 | 55.8 (d) |
| Licensing of motor vehicles | " | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Rates, excluding water rates | " | 7.8 | 7.5 | 7.3 | 7.3 | 7.4 |
| Gross value added at factor cost | " | 362.5 | 405.1 | 417.7 | 439.4 | 411.4 |
| Gross value added at factor cost per head | £ | 33, 113 | 39, 752 | 42,824 | 46,606 | 45,542 |

[^0]iture and stocks
and work ogress by size of total employment, 1991

| $\begin{aligned} & \text { Size } \\ & \text { group } \end{aligned}$ | $\begin{aligned} & \text { Busin- } \\ & \text { esses } \end{aligned}$ | Enterprise groups <br> (b) | Employment |  |  | Wages and salaries (c) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total including working proprietors | Operatives | Administr-ative,technical and clerical | Operatives |  | Administ clerical |  |
|  |  |  |  |  |  | Total | per | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |
|  | $\overline{\text { Number }}$ | Number | Thousand | Thousand | Thousand | £ million | £ | £ million | £ |
| 1-19 | 4 | 4 | 0. 1) |  |  |  |  |  |  |
| 20-49 | 5 | 5 | 0. 1) | 0.5 | 0.2 | 6.0 | 13,039 | 3. 5 | 19, 160 |
| 50-99 | 6 | 5 | 0.4) |  |  |  |  |  |  |
| 100-199 | 4 | 4 | 0.6 | 0.4 | 0.2 | 5. 1 | 13, 121 | 3. 3 | 19.896 |
| 200-499 | 3 | 3 | 0.9 | 0.6 | 0.3 | 9. 9 | 15,599 | 6. 6 | 21,240 |
| 500-Plus | 4 | 3 | 6. 9 | 5. 1 | 1. 7 | 79.2 | 15,398 | 39.8 | 22,798 |


| Total | 26 | 21 | 9.0 | 6.6 | 2.4 | 100.2 | 15,119 | 53.2 | 22,120 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Total sales and work done | Gross output | Net output |  | Gross value added at factor cost |  | Net capital expenditure (d) | Total stocks and work in progress atend of year end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | per head | Total | per per |  |  |
| £ million | £ million | £ million | £ | £ million | £ | £ million | £ million |
| 67.6 | 67. 6 | 26.7 | 41,212 | (e) | (e) | 2. 4 | 4. 6 |
| 37. 5 | 36. 5 | 17.2 | 31,229 | 36. 7(e) | 30,583(e) | 2. 5 | 2.5 |
| 150.2 | 153.4 | 65.1 | 68,671 | 57.9 | 61, 088 | 28. 6 | 23.0 |
| 762.4 | 752.3 | 374.0 | 54,312 | 316. 8 | 46, 008 | 77.5 | 84.4 |

(a) Businesses employing fewer than 20 persons are not required to complete census returns. Because of this, data
(a) Businesses employing fewer than 20 persons ale not required to complete census returns. Because of thit,
for these businesses should be regarded merely as the best estimates available and used with caution.
(b) The count of enterprise groups shown in each row represents the number of enterprise groups, irrespective of size, owning the businesses shown in each size group. Because an enterprise group may own busines
size group, the sum of individual enterprise group counts may exceed the total for the industry.
(c) The cost of employers' contributions to the national insurance, pensions and welfare schemes and the running The cost of employers' contributions to the national insurance, pensions and welfare schemes and
costs of canteens are excluded from the table but were estimated for the industry at $£ 22.8$ million.
(d) Net capital expenditure includes the value of assets acquired under finance leasing arrangements - see Table 2.
(e) Gross value added data relate to businesses employing 1-199

TABLE 5
Percentage analysis of twelve-month periods
by number of returns and total employment

table 6
Operating ratios, 1987-1991
All United Kingdom businesses classified to the industry

|  | Unit | 1987 | 1988 | 1989 | 1990 | 1991 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross output per head | £ | 87,287 | 90,816 | 104, 324 | 111, 231 | 111,772 |
| Net output per head | £ | 39,679 | 46, 456 | 50, 020 | 54, 192 | 53, 470 |
| Gross value added per head | £ | 33, 113 | 39, 752 | 42,824 | 46, 606 | 45,542 |
| Gross value added as a percentage of gross output | \% | 38 | 44 | 41 | 42 | 41 |
| Ratio of gross output to stocks |  | 8. 5 | 8.9 | 9. 6 | 8. 5 | 8.8 |
| Wages and salaries as a percentage of gross value added | \% | 37 | 34 | 34 | 35 | 37 |
| Ratio of operatives to administrative, technical and clerical employees |  | 2.8 | 2.7 | 2.9 | 2.9 | 2.8 |
| Wages and salaries per operative | £ | 11,254 | 12,098 | 13, 019 | 14,655 | 15, 119 |
| Wages and salaries per administrative, technical and clerical employee | £ | 15, 182 | 16.711 | 19,404 | 21,562 | 22, 120 |
| Net capital expenditure per head (a) | £ | 5,401 | 3. 090 | 8,312 | 9, 325 | 12, 291 |
| Net capital expenditure as a percentage of gross value added (a) | \% | 16 | 8 | 19 | 20 | 27 |

(a) From 1988 contributors were asked to include as capital expenditure the value of assets acquired under finance
leasing arrangements - see Table 2 .

## TABLE 7

All United Kingdom businesses classified to the industry

| Area | Total employment <br> (a) |  | Net capital expenditure <br> (b) |  | Net output <br> (c) |  | Gross value added at factor cost (c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousand | per cent <br> of <br> United <br> Kingdom | $\stackrel{f}{\text { million }}$ | per cent <br> of <br> United <br> Kingdom | $\stackrel{I}{\text { million }}$ | per cent <br> of <br> United <br> Kingdom | ${ }_{\text {million }}$ | per cent <br> of <br> United <br> Kingdom |
| Standard regions of England |  |  |  |  |  |  |  |  |
| North | * | * | * |  | * | * | * | * |
| Yorkshire and Humberside | 2.7 | 30. 2 | 13.7 |  | 149.3 | 30. 9 | 123.7 | 30.1 |
| East Midlands | 1.5 | 16. 8 | * |  | 48. 9 | 10.1 | 41.8 | 10.2 |
| East Anglia | - | - | - |  | - | - | - | - |
| South East | - | - | - |  | - | - | - | - |
| South West | * | * | * |  | * | * | * | * |
| West Midlands | * | * | * |  | * | * | * | * |
| North West | * | * | * |  | * | * | * | * |
| England | 7.3 | 80.4 | 50. 6 |  | 339.8 | 70. 3 | 283.6 | 68.9 |
| Wales | * | * | * |  | * | * | * | * |
| Scotland | * | * | * |  | * |  | * | * |
| Great Britain | * | * | * |  | * | * | * | * |
| Northern Ireland | * | * | * |  | * | * | * | * |
| United Kingdom | 9. 0 | 100. 0 | 111.0 |  | 483. 0 | 100.0 | 411.4 | 100. 0 |

(a) Average number employed during the year, including full and part-time employees and working proprietors.

New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and
machinery. The value also includes assets acquired under finance leasing arrangements. see Table 2.
Where a census return covered addresses in two or more regions, an estimate of the net output attributable to
Where a census return covered addresses in two or more regions, an estimate of the net output attributable to
each address was made by assuming that net output was proportionate to employment. An estimate for each each address was made by assuming that net output was proportionate to emplovment. An estimate for each
region was obtained by aggregating estimates of net output for addresses located in that region. Gross value region was obtained by aggregating estima.
added at factor cost was treated similariy.

## KEEPING TRACK OF <br> THE ECONOMY

is easier with Economic Trenos;, the Central Statistical Office flagship monthly which brings together all the key economic indicators.

Atonly si 2.75 it is the essentich but aftoradable teference. book tor anyone who needs to keep abreast of ecomomic statistics.

FInailonalceccount:
0 al stocks
Jinvestment

Gemployment
vprices
government inance

Wenergy consumption Dearnings T trade. Th bank lending

Staitics and graphs cover these andmany ther areas tor the last 5 years ormore.

Then theres an analysis of indicators and the business cycle over the lasi 20 years.

Articles offer indepth commentany on imbortant areas of economic statistics, especially the quarienty articles on the national accoulints ard balance: it payments:
Economic trends torkeeping track oi Btitain's economy From liviso and through good booksellers.

## Economic Trends

Published for the Central Statistical Office by HMSO. Price s 12.75 net
ISSN 0013 0400
Anhual subscriplion incluaing Ahnual Suipllement andi postage itis5)
-Central Staitistical Office N- An execurve egency of gevernment

## - HMSO

## HMSO publications are available from:

HMso Publications Centre
(Mail, fax and telephone orders only)
PO Box 276, London, SW8 5DT
Telephone orders 071.8739090
General encuites 07118730011
(queuling system in operation for both numbers)
Fax orders 071 : 8738200

## HMSO Bookshops

49 High Holborn, London, WCIV 6HB
(counter service only)
071.8730011 Fax 071-873 8200

258 Broad Street, Birmingham, B1 2 HE
$021-6433740$ fax 021-643 6510
Southey House, 33 Wine Street, Bristol, BS1 2BQ
0272.264306 F $2 \times 0272294515$

9-21 Princess Street, Manchester, M60 8AS
$061-8347201$ Fax 0618330634
16 Arthur Street, Beffast, BT1 4GD
0232238451 Fax 0232235401
71 Lothan Road, Edinhurgh, EH3 9AZ
$031 \cdot 2284181$ Fax $031-2292734$
HMSO's Accredited Agents
(see Yellow Pages)
and through good booksellers

Brief extracts from this publication may be reproduced provided the source is
fully acknowledged. Proposals for reproduction of larger extracts should be
addressed to the Librarian Central Statistical Office, Government Buildings,
Cardiff Road, Newport, Gwent NP9 $1 \times$ G:


[^0]:    (a) Satisfactory returns accounted for 99 per cent of employment within the industry in 1991.
    (b) Goods merchanted or factored and work done included in sales of goods produced.
    c) Purchases of goods for merchanting or factoring included in purchases of materials for use in production
    (d) Bank charges included in other non-industrial services.

