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## 1972

## Business Monitor

A publication of the Government Statistical Service

# Report on the <br> Census of Production 

## Made - up household textiles

Department of Industry
Business Statistics Office

## PA422.1 Business Monitor

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## Report on the Census of Production 1972

Presented by the Department of Industry
to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Geo .6 Cha. 39 sec 7 )

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| PA102 | Stone an |
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| PA2791 | Polishes |
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| ${ }_{\text {PA }}$ P35 | Textile machinery and accessories |
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| R | Radio and electronic comp |
| 365 | Gramophone records and tape recordin |
|  | Broadcast receiving and sound reproducing |
| PA366 E | Electronic computers |
|  | Radio, rala |
|  | Electrical appliances primarily for domestic use |
| PA369 E | ectrical equipment for motor vehicles, cycles |
|  | erimary and secondary batteries |
|  | Electric lamps, electric light fittings, wiring accessories, etc. |

$\begin{array}{ll}\text { PA370 } & \text { Shipbuilding and marine engineering } \\ \text { PA380 } & \text { Wheeled tractor manufacturing }\end{array}$
PA380
PA heeled tractor manuracturing
PA381 Motor vehicle manfacturing
PA 382 Trailers cararavan sand frieight containers
MOtor cycle, tricycle and pedal cycle
PA382 Motor cycle, tricycle and pedal cycle
PA383 Aerospace equipment, manufacturing and repairing
PA384 Locomotives, railway track equipment, railway
PA384 Locomotives, railway track equipment, railway
$\begin{array}{ll}\text { PA } 390 & \text { Engineers' small tools and gauges } \\ \text { PA } 391 & \text { Hand tools and implements }\end{array}$
PA391
HAnd tools and implements
PA392
PA
PA 393 Collery, spoons, forks and plated tableware, etc.
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Bolts, nuts, screws, rivestsetc.
Wire and wire manufactures
Wire and wire manufactures
Cans and metal boxes
Jewellery and precious metals
Jewellery and pre
I Metal furniture
5 Drop forgings et
PA 3999.5 Drop forginges,
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Mollow-ware
PA 399.6 Metal hollow, ware.
PA 399.8 Miscellaneous metal manufacture
PAA11 Production of man-made fibres
Spinning and doubling on the cotton and flax system
Weaving of cotton, linen and man-made fibres
Jute
Rope, twine and net
Hope, twine and net
Hosiery and other knitted goods
Warp knitting
Warp knitting
Lace
$\begin{array}{ll} & \\ 419 & \text { Lace } \\ \text { Carpe }\end{array}$
PA421 Narrow fabrics
PA422.1 Householl textiles and handkerchiefs
PA422. Canvas goods and sacks and other made-up
PA423 Textites
PA42. Textile finishing
PA429.1 Asbestos
PA29.2 Miscsellaneous textile
PA431 Leather (tanning and dressing) and fellmongery
Leather goods
Fur
Weatherproof outerwear
Men's and bovs
Men's and boys' tailored outerwear
Women's and girls' tailored outerw
Overn's sand girls's tailored outerwear
Overals men's shirss underwear, etc.
Dresses lingerie infants'
Dresses, lingerie, infants,
Hats, caps and millinery
Corsets and and miscellianeous dress industries
Giloves Footwear
.1 Refractory
Refractory goods
Pottery
Glass
Cement
PA464
PA469.1
PA469.2
PA469.2 Miscellaneous building materials and mineral
PA471 $\begin{aligned} & \text { produc } \\ & \text { Timber } \\ & \text { PA472 }\end{aligned}$
PA472 Furer
PA473
PAA74
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PA4781
P4482
PA482.1
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PA483
PA 484.1
PA 484.1
PA484.2 Miscolleraneous manufactures of paper and board
PA485 Printing and publishing of newspapers and
PA489
PA 491
PA492
PA492
Linoleum, pla
leathercloth, e

PA494.I Toys, games and children's carriages
PA495 Miscellaneous stationers' goods
PA496
Plastics products
PA496. Plastics products
PA499.1
Musical instruments
PA999.2 Musicellaneous mantruments
$\begin{array}{ll}\text { PA601 } & \text { Gas } \\ \text { PA } 602 \\ \text { Electricity }\end{array}$
PA1002 Summary tables

The information in this report relates to establishments classified to the Made-up household textiles indust minimum list heading 422.1 in the Standard Industrial Classification (revised 1968). The activities of the industry include:

Cutting, stitching, hemming, embroidering, etc. quilts, counterpanes, sheets, pillowslips, towels, table Cutting, stitching, hemming, embroidering, etc. quils, counterpanes, sheets, pillowsips, towe the
cloths, duchess sets, cleaning and polishing cloths etc. and handkerchiefs and nursery squares; tuft ing cloths, duchess sets, cleaning and polishing cloths etc. and handkerchiefs and nursery squares; tufting furnishings is excluded. Weaving and knitting establishments producing made-up household textiles are
also excluded.

A number of manufacturing units engaged in allied industries have for 1971 and 1972 been included in returns of multi-unit establ ishments classified to the industry. There is, therefore, a discontinuity between the results for 1970 and $1971 / 1972$. It is estimated that the employme
cent of the total employment in this industry in the 1970 census.

In interpreting the data in the tables it is essential to bear
in mind the notes and definitions which commence on page (iii).

United Kingdom establishments classified to the industry
Input and output, 1970, 1971 and 1972

Capital expenditure and stocks, 1970, 1971 and 1972
Analysis of establishments by size, 1972
PA422. 13
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Input and output, 1970, 1971 and 1972
All United Kingdom establishments classified to the industry (a)

|  | Unit | 1970 | 1971 | 1972 |
| :---: | :---: | :---: | :---: | :---: |
| Enterprises | Number | 439 | 435 | 423 |
| Establishments | " | 497 | 486 | 474 |
| Sales of goods produced and work done | £'000 | 65,574 | 86,102 | 100,622 |
| Services rendered to other organisations (b) | " | 569 |  | 2,433 |
| Goods merchanted or factored | " | 3,419 | 4,092 | 6,410 |
| Canteen takings | " | 37 | 87 | 104 |
| Total sales and work done | " | 69,600 | 90,282 | 109,570 |
| Increase during the year, work in progress and goods on hand for sale | " | 1,547 | 1,632 | - 1,871 |
| Gross output | " | 71,148 | 91,913 | 107,699 |
| Cost of purchases | " | 42,448 | 52,996 | 66,128 |
| Increase during the year, stocks of materials, stores and fuel | " | - 281 | 246 | 331 |
| Payments to other organisations for work done on materials given out | " | 3,960 | 5,351 | 7,407 |
| for transport by road | 11 | 626 | 816 | 945 |
| for transport by rail, water, air and Post Office parcel services | " | 383 | 705 | 509 |
| Total costs | " | 47,698 | 59,621 | 74,659 |
| Net output | " | 23,449 | 32,292 | 33,040 |
| Total employment (including working proprietors) (c) | Thousands | 19.9 | 21.6 | 22.4 |
| Net output per head | £ | 1,176 | 1,497 | 1,477 |

(a) For 1972, estimates for establishments not making satisfactory returns and for establishment employing less than 25 persons, accounted for 31 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 15 per cent
(b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.
(c) Average number employed (full and part time; see table 6) during the year (including working
proprietors) by the establishment.

TABLE 3
Analysis of establishments by size, 1972
All United Kingdom establishments classified to the industry (a)

| Size group (b) | Estab- <br> lishments | Enterprises (c) | Total emp loyment (b) | Employees |  | Wages and salaries |  | Wages and salaries per head |  | Total sales and work done (e) | Gross output | Net output | Net output per head | Capital expenditure (net) (f) | Total stocks and work in progress at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Operatives | 0 thers (d) | Operatives | 0thers <br> (d) | Operatives | Others <br> (d) |  |  |  |  |  |  |
|  | Number | Number | Number | Number | Number | £'000 | £'000 | £ | £ | £'000 | $£^{\prime} 000$ | $£^{\prime} 000$ | £ | $£^{\prime} 000$ | £'000 |
| 1-10 | 166 | 162 | 929 |  |  |  |  |  |  |  |  |  |  |  |  |
| 11-24 | 150 | 147 | 2,559 |  |  |  |  |  |  |  |  |  |  |  |  |
| 25-49 | 68 | 68 | 2,426 | 7,221 | 1,410 | 4,990 | 2,016 | 691 | 1,430 | 37,770 | 36,952 | 11,796 | 1,304 | 352 | 7,440 |
| 50-99 | 42 | 38 | 3,128 |  |  |  |  |  |  |  |  |  |  |  |  |
| 100-199 | 29 | 27 | 3,766 | 3,081 | 665 | 2,404 | 899 | 780 | 1,351 | 18,479 | 18,553 | 5,621 | 1,493 | 223 | 6,184 |
| 200-299 | 7 | 5 | 1,963 | 1,591 | 365 | 1,358 | 556 | 853 | 1,522 | 11,264 | 10,908 | 2,817 | 1,435 | 184 | 2,499 |
| 300-399 | 6 | 4 | 2,336 | 2,034 | 302 | 1,691 | 587 | 831 | 1,944 | 14,210 | 14,885 | 4,705 | 2,014 | 990 | 2,561 |
| 400 and over | 6 | 4 | 5,258 | 4,250 | 1,008 | 4,523 | 1,324 | 1,064 | 1,313 | 27,845 | 26,401 | 8,100 | 1,540 | 627 | 6,376 |
| Total | 474 | 423 | 22,365 | 18,177 | 3,750 | 14,966 | 5,381 | 823 | 1,435 | 109,570 | 107,699 | 33,040 | 1,477 | 2,375 | 25,060 |

(a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons
(b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry
(d) Administrative, technical and clerical employees
(e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
(f) Acquisitions less disposals

Regional distribution of employment, net capital expenditure and net output, 1972
All United Kingdom establishments classified to the industry

| Area | Average number employed (a) |  | Net capital expenditure (b) |  | Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimated net output | Average number employed as a percentage of total average number employed in the industry in the region | Net output as percentage of total of the industry in the United Kingdom |
|  | Thousands | ```per cent of United Kingdom``` |  |  | $£^{\prime} 000$ | ```per cent of United Kingdom``` | £'000 |  |  |
| North | * | * | * | * | * | * | * |
| Yorkshire and Humberside | 0.9 | 4.0 | * | * | * | * | * |
| East Midlands | 0.5 | 2.5 | -15 | -0.6 | 352 | 57.7 | 1.1 |
| East Anglia |  | - |  | - | - | - | - |
| South East | 2.6 | 11.8 | 576 | 24.3 | 568 | 10.7 | 1.7 |
| South West | * | * | * | * | * | * | * |
| West Midlands | * | * | * | * | * | * | * |
| North West | 10.4 | 46.4 | 658 | 27.7 | 13,730 | 93.2 | 41.6 |
| Engl and | 15.4 | 68.9 | 1,983 | 83.5 | 16,434 | 73.2 | 49.7 |
| Wales | * | * | * | * | * | * | * |
| Scotland | * | * | * | * | * | * | * |
| Great Britain | 16.7 | 74.8 | 2,123 | 89.4 | 18,240 | 72.8 | 55.2 |
| Northern Ireland | 5.6 | 25.2 | 252 | 10.6 | 5,088 | 71.6 | 15.4 |
| Unallocated (d) | - |  | - | - | 9,712 | - | 29.4 |
| United Kingdom | 22.4 | 100.0 | 2,375 | 100.0 | 33,040 | - | 100.0 |

(a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
(b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.
(c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
(d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

Percentage analysis of twe. ve-month periods covered by returns received frow United Kingdow establishmento employing 25 or more persons, 1972

| Accounting year ended | Percentage of total returns received | Percentage of total number employed |
| :---: | :---: | :---: |
|  | per cent | per cent |
| 1972 April (a) | 4.6 | 5.6 |
| May | 3.1 | 1.3 |
| June | 1.5 | 1.4 |
| July | 3.1 | 2.6 |
| August | 0.8 | 0.8 |
| September | 1.5 | 3.2 |
| October | 4.6 | 3.1 |
| November | 5.4 | 7.2 |
| December | 34.6 | 25.3 |
| 1973 January | 7.7 | 4.2 |
| February | 4.6 | 3.8 |
| March(b) | 28.5 | 41.5 |
|  | 100.0 | 100.0 |

(a) From 6th April
(b) Including returns made for twelve-month period ended 1st to 5th April 1973
table 6
Percentage analysis of employees, by full and part time employment and sex, 1972 (a) Made.up textiles industries, minimum 1 ist heading 42

| Sex | Full time | Part time | All employees |
| :---: | :---: | :---: | :---: |
| Male <br> Female | per cent | per cent | per cent |
|  | 33 | 1 | 34 |

Source: Department of Employment
(a) The percentages relate to the number employed (excluding working proprietors) in the United Kingdom in minimum list heading 422 at mid-June, 1972. In the 1972 Census of Production Kingdom in minimum list heading 422 at mid-June, 1972 . In the 1972 Census of Production
the employment of the 'Made-up honsehold textiles' industry represented 84 per cent of the
employment of minimum list heading 422 as a whole.
filled quilts, including duvets, full size (single and DOUBLE) WITH
natukal filling (DOWn, feathers etc)
other filling (E.g. man-made fibres)
filled quilts, cot and pram sizes
recovered quilts of all types
bedspreads and the like (EXCLUDing quilts) TUFTED

| THOUS | 501 |
| :--- | ---: |
| $£$ THOUS | 4,442 |
| THOUS | 1,427 |
| $£$ THOUS | 3,993 |
| THOUS | 245 |
| $£$ THOUS | 298 |
| THOUS | 103 |
| $£$ THOUS | 403 |
|  |  |
|  |  |
| THOUS | 2,735 |
| $£$ THOUS | 5,934 |
| THOUS | 2,304 |
| $£$ THOUS | 6,463 |

table-cloths of all kinds, other than lace:
Linen and union (including mixtures of FLAX AND MAN-MADE FIBRES)
COTTON (INCLUDING MIXTURES WITH UP to 15 PER CENT BY WEIGHT OF MAN-MADE FIBRES

OTHER (E.G. MAN-MADE FIBRES, BUT EXCLUDING GLASS FIBRE)
SLEEPING baGS
bath mats, pedestal mats and lavatory seat covers
CLEANING CLOths and dusters
£ thous
£ thous
691
2,328
handKerchiefs:
LINEN
cotton
nursery squares
other Pkoducts not elsewhere specified
work done
total sales of principal products of the made-up household
TEXTILES INDUSTRY (MLH 422.1) AND HORK DONE

Notes
These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet "Introductory
Notes", Part PA 1001 of the Report on the Census of Production Notes,
for 1972 ).
General information
Changes were only minor changes in the scope of certain industry reports compared with 1971. Any such changes are explained in the introductions to the industry reports concerned or by bootnotes to the table

Industrial classification
The Annual Censuses of Production are conducted on the
Business Statistics Office's Production Register. Normally Business Statistics Office's Production Register. Normally
establishments on the Register are classified to industries on the basis of major activity in conformity with the Standarc Industrial Classification (revised 1968). Generally an establishment is classified to an industry if its sales of the principal
products of that industry accounts for a greater proportion of its total sales than its sales of the principal products of any other Industry; classification is generally based on an establishments possible-for example where a quarterly production inquiry has pot been introduced-the classification of an establishment
netects its return to the Census of Production, 1968, Establishrefects its return to the Census of Production, 19 , Est. Establish-
ments for which information is not available either from the ments
quarterly inquiries or the 1968 Census are classified on the basis of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration.

Coverage
Detailed
census returns were generally sought only from establishments employing on average 25 or more persons, but
in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment
and output the exemption limit was lowered to 11 . Census and output the exemption limit was lowered to 11. Census
returns were also sent to establishments whose employment was returns were ats ent testabishments whose employment was
not known to the Business Statistics Office at the time of dispatch.
terns used in the census repor
Average number employed
Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full-time
or part time employees. Separate figures were rcquired for (a) or part time employees. Separate figures were rcquired for (a)
administrative, technical and clerical employes and (b) all other employees (operatives). Averages could be calculated from
figures relating to the last week of each calendar month igures relating to the last week of each calendar month.
Establishments were also required to state the number of working Establishments were also required to state the number of working
proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by stablishments who worked in their owl hoes. etc. on materials
suplied by the establishments) are excluded. The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these
and stivities could not be excluded from the return.

Working Proprietors
These include all persons regarded as "self employed" for
national insurance purposes and members of their faylie national insurance purposes and members of their families who but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business ut not in receipt of a definite wage, salary or commission are
ncluded under this heading: directors paid by fee only are not included und
included.
(a) Sales are deliveries on selling values; Linen and union sheets and pillow and bolster cases are included with other products not elsewhere specified

Produced in Wales by Her Majesty's Stationery Office
Reprographic Unit, Cardiff
Dd. 289565 K9 Cdf 629 10/7
Reprographic Unit, Cardiff
Dd. 289565 K9 Cdf 629 10/75

Operatives include all other classes of employees, that is,
breadly speaking, all manual wage earners. They include those employed in and about the factory or works: operatives mployed in power houses, transport work (including rounds-
men), stores, warehouses, shops and canteens; inspectors, viewers and similar workers: maintenance workers and cleaners.
Operatives engaged in outside work of erecting fitting etc are Operatives engaged in outside work of erecting, fitting etc. are
also included, but out-workers are excluded.

Capital expenditure
Capital expenditure
Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the
year is included in the figures for both 1970, 1971 and 1972 . Establishments were asked to include in the value of cap expenditure, amounts received under the Local Employment
Acts, 1960 to 1971 and any investment grants received under the Incts, 1 trial Development Act, 1966 or regional development
grants under the Industry Act, 1972 .
(a) New building work

This represents the cost incurred during the year of new building
and other constructional work (including and other constructional work (including office buildings,
canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of
return it includes expenditure on new buildings or on the return; it includes expenditure on new buildings or on the
extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased Figures shown inc.
commissions, etc.
(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an
existing business), and the amounts receivable for any freeholds or leaseholds disposed of The value is that charged to capital account during the year of return.
(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of venitles accuired, both new and second-hand, and the amount
received for items disposed of during year. The value and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return
less any discounts received, but including the cost of transport less any discounts received, but including the cost of transport
and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of
during the year exclude amounts written off for items scrapped.

Enterprise
The term enterprise is used in this report to mean one or more
establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An enterprise may consist of a single establishment, or of more than one establishment owned by one legal unit, usually a company, or of a number of establishments owned by a parent company
and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock
Exchange Year Book supplemented by information from Exchange Year Book supplemented by information from
company reports and information supplied by establishments. The information available is not complete but covers the
largest and most important groups of industrial establishments largest and most important groups of duustrial establishments
and is believed sufficient to provide a worthwhile basis for analysis.

## Establishment

Establishment
The definition of an establishment in 1970, 1971 and 1972 was The definition of an establishment in 1970, 1971 and 1972 was
that of the Standard Industrial Classification (revised 1968 :: "the smallest unit which can provide the information normally
required for an economic census, for example, employment, required for an economic census, for example, employment,
expenses, turnover, capital formation". Sometimes activities expenses, urnover, capiten andingle business are carried on at a number of addresses, termed local units. Where the activities of
such a business are closely integrated, and detailed census such a business are closely integrated, and detailed census
information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital

## Gross outpu

Gross output measures the total value of production (including
work done) by establishments during the year. It is calculated as
follows:-
Value of sales and work done
Plus/Less: Increase/decrease in value of stocks of goods on hand Plus/Less: Increase/decrease in value of work in progress

Net ourpur
Net output r
of production (incls the value added to materials by the process of production (including the margin on selling any merchanted
or factored goods). It is calculated as follows:-
Gross outpu
Less: Purchases ac
Less. Parchases adjuste
Less: Payments for work sive sher
Less: Payments for transport to other establishment
Less: Net amount of any duties, subsidies, allowances and levies
payable payable
Net output.

Net output per person employed
The figures of net output per
The figures of net output per person employed are derived by dividing the net output by the average number of persons
employed full time and part time) on all activities covered by the returns, including operatives. administrative, technical and clerical employees and working proprietors, but excluding Purchases
Purchases
Purchase
Purchases include the cost of materials and components bought
for use in production: of fuel and electricity for all purposes of for use in production: of fuel and electricity for all purposes: of
packaging materials including the cost of returnable cases and containers when first purchased: of workshop materials, office
materials and materials and materials for repairs to establishment's own
buildings, plants and vehices work people included in the returns: of consumable tools: and of parts for machninery purchased during the year as replace-
ments. Water charges are also included. In general. purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing
excluded, as are all purchases charged to capital account excluded, as are all purchases charged to capital account.
The values shown include any duty paid (less rebate, e The values shown include any duty paid (less rebate, etc.) but
exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced: amounts
paid to transport organisations. including an establishmens own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overs seas are included at the c.i.f. cost plus any duty payable if the cost of
transport from the docks was not included in the invoiced price. transport from the docks was not included in the invoiced price.
but at their full felivery coss if invoiced "carriage paid home".
Materials and fuel transferred from another department of the Materials and fuel transferred from another departiment of the
establishment not covered by the same return are included at the estimated selling value recorded by the other department
Sales
Sales ar
Sales are in respect of goods made by the business covered by
he return, the return, goods made for it by outworkers or by other
establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the
descres. Any madinery or other capital items produced for use in the
business coved by the return are included, the value being that
adopted in the establishment's asset accounts. Goods sold adopted in the establishment's asset accounts. Goods sold
without being subjected to any manufacturing process (i.e. without being subjected to any manufacturing process (i.e.
merchanted or factored) and canteen taking are included. The value shown for sales is the net selling value, defined as the
amount charged to customers whether on an ex-works or amount charged to customers whether on an ex-works or
delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases. purchase tax, etc.: the
net amount charged for packaging materials is included. Goods net amount charged for packaging materials is included. Goods
charged on a delivered basis to customers overseas are included charged on a deline
Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were
reated as sales by the per as oassas sales as by the producing establishment and valued as far sord to an independent purchaser. Goods transferred to wholesale or retail selling or panisations
or which separate accounts were kept were valued on the same or which
basis.
oo the extent that sales of finished products of one establishment

The value of sales (and of materials and fuel purchased) includ an element of duplication. In some industries, e.g. motor vehicle
manufacturing, and woollen and worsted this duplication substantial: and aggregates for a number of ins duplication is substantial: and aggregates for a number of industries contain
significant amounts of duplication. For work done on commission. sub-contract work. etc., the value shown is the total amount charged for the work, including the value of any
materials bought and used in such work Services rendered
Services rendered
This represents the amounts charged for hiring out plant, This represents the amounts charged for hiring out plant,
machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to othe

Standara ndasrria Clasificanion
Industry classification is based on the Standard Industrial Office together with a separate index in the by HM Stationery betical list of industries.

Stocks and work in progress
Values are given of stocks of goods on hand for sale, and of
materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the
change during the year are also shown. The values include duty in the case of cutiable goods held out of bond. The value of work in progress at the end of, and the change progress payments made to sub-contractors, and no deduction is made on account of progress payments received

Transport payments
These represent the
These represent the total amount paid or credited during the
year for both outwards transport of finished goods sold and yinwards transport of materials and fuel purchased. Theold and payment to other establishments, and to any separate transpor organisation of the same establishment not covered by the
return, but exclude the value of transport services provided by return, but exclude the value of transport services provided by
the business covered by the return. The items included are payments for hired cartage and for inwards and outwards
carriage by all forms of inland transport ie carriage by all forms, of inland transport, i.e. railways, road
haulage, canals, coastwise shinping air etc Payments made for haulage. canals, coastwise shipping, air, etc. Payments made for
sea and air freight on goods sold to customers overseas and on sea and air freight on goods sold to customers overseas and on
materials and fuel purchased from overseas suppliers are
excluded.

Wages and salaries
These are amounts
These are amounts paid during the year to operatives and to
administrative, technical and clerical employees. Payments adoking proprietors, whether called salaries or nos. Payments to
workin The values shown include all overtime payments, bonuses and commissions, whe ther paid regularly or not, and no deduction is made for income tax. insurances. contributory pensions, etc. The
value of any payments in kind, travelling expenses, lodging alloe of any payments in kind, rravelling expenses, lodging
allowance. employers contributions to national
insurances and pension schemes is excluded.

Work given our
hy other establishments (whether part of the same for work done hy other establishments (whet her part of the same enterprise or
not) on materials supplied to ments to individual outworkers or payments for business and

SYMBOLS USED
The following symbols are used throughout the report
not available
nil or less than half the final digit shown
figures cannot be sho disclosing

- figures cannot be shown owing to the
information a bout individual enterprises

R revised
Figures in the tables have, where necessary, been rounded to the neerest final digit: : there may be an apparent slight discrepancy
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