PA364

ATISTICS 42(HA251)

1972

BRITISH LID ARY

19 NOV 1975

OF POLITICAL AND ECONOMIC SCIENCE

Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production

Radio and electronic components



Department of Industry
Business Statistics Office

HMSO

Special Note for Purchasers

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Cardiff Road
Newport, Gwent
NPT 1XG
Newport 56111 (STD code 0633) ext 2455
Telex 497121/497122
Answer Back BSO Newport

PA364

Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production 1972

Radio and electronic components

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry Business Statistics Office

London: Her Majesty's Stationery Office 1975

Petroleum and natural gas

Milk and milk products

Bread and flour confectionery

Fruit and vegetable products

Vegetable and animal oils and fats

Coke ovens and manufactured fuel

Pharmaceutical chemicals and preparations

Synthetic resins and plastics materials and

Animal and poultry foods

PA229.2 Starch and miscellaneous foods

PA239.1 Spirit distilling and compounding PA239.2 British wines, cider and perry

Mineral oil refining Lubricating oils and greases

Brewing and malting Soft drinks

Coal mining
Stone and slate quarrying and mining

Miscellaneous mining and quarrying

Bacon curing, meat and fish products

Cocoa, chocolate and sugar confectionery

Chalk, clay, sand and gravel extraction

PA1001 Introductory notes

Grain milling

Biscuits

Sugar

PA229.1 Margarine

Tobacco

PA271.1 Inorganic chemicals

PA271.3 Miscellaneous chemicals

Toilet preparations

Soap and detergents

Dyestuffs and pigments

PA279.7 Photographic chemical materials

Miscellaneous base metals

Aluminium and aluminium alloys

Pumps, valves and compressors

Textile machinery and accessories

Mechanical handling equipment

PA339.3 Refrigerating machinery, space heating, ventilating and air-conditioning equipment

PA339.7 Food and drink processing machinery and packaging and bottling machinery

PA339.9 Miscellaneous (non-electrical) machinery

Copper, brass and other copper alloys

Agricultural machinery (except tractors)
Metal-working machine tools

Construction and earth-moving equipment

PA339.2 Printing, bookbinding and paper goods machinery

Scales and weighing machinery and portable

Iron and steel (general)

PA279.2 Formulated adhesives, gelatine, etc.

synthetic rubber

PA279.3 Explosives and fireworks PA279.4 Formulated pesticides, etc.

PA279.6 Surgical bandages, etc.

Steel tubes

Iron castings, etc.

Industrial engines

Office machinery

PA339.1 Mining machinery

PA271.2 Organic chemicals

Paint

PA278 Fertilizer PA279.1 Polishes Fertilizers

PA279.5 Printing ink

PA 102

PA104

PA 109

PA212

PA213

PA215

PA216

PA218

PA231

PA261 PA262

PA274

PA276

PA312

PA322

PA332

PA 334

PA335

PA336

PA337

Wheeled tractor manufacturing

PA382

Aerospace equipment, manufacturing and repairing

Cans and metal boxes

PA399.5 Drop forgings, etc.

PA399.6 Metal hollow-ware

PA412

PA414 Woollen and worsted

PA417 Hosiery and other knitted goods

PA422.2 Canvas goods and sacks and other made-up textiles

Asbestos Miscellaneous textiles PA429.2

PA431

PA432 Leather goods

PA 444 Overalls and men's shirts, underwear, etc.

PA446 Hats, caps and millinery

PA449.2 Gloves

PA462 Pottery

PA469

PA472

PA473

PA474

PA481

Industrial (including process) plant and steelwork

Ordnance and small arms PA484.1

PA349.1 Ball and roller bearings PA349.2 Precision chains and other mechanical engineering

PA 352 Watches and clocks

Photographic and document copying equipment

Process plant engineering contractors

Surgical instruments and appliances

Scientific and industrial instruments and systems

PA 361 Electrical machinery

Insulated wires and cables

PA 363 Telegraph and telephone apparatus and equipment

PA364 Radio and electronic components Gramophone records and tape recordings Broadcast receiving and sound reproducing

equipment Electronic computers

Radio, radar and electronic capital goods

PA367 PA368 Electrical appliances primarily for domestic use

Electrical equipment for motor vehicles, cycles and aircraft

Primary and secondary batteries Electric lamps, electric light fittings, wiring accessories, etc.

PA381 Motor vehicle manfacturing

Trailers, caravans and freight containers Motor cycle, tricycle and pedal cycle

manufacturing PA384 Locomotives, railway track equipment, railway

carriages, wagons and trams Engineers' small tools and gauges PA391

Hand tools and implements
Cutlery, spoons, forks and plated tableware, etc.
Bolts, nuts, screws, rivets, etc.

PA 394 Wire and wire manufactures

Jewellery and precious metals PA399.1 Metal furniture

PA399.8 Miscellaneous metal manufacture PA411 Production of man-made fibres

Spinning and doubling on the cotton and flax systems PA413 Weaving of cotton, linen and man-made fibres

PA415 Jute

PA416 Rope, twine and net

Warp knitting

Lace Carpets

PA419 PA421 Narrow fabrics

Household textiles and handkerchiefs

Textile finishing PA429 1

Leather (tanning and dressing) and fellmongery

PA441 Weatherproof outerwear

Men's and boys' tailored outerwear PA442 PA443 Women's and girls' tailored outerwear

Dresses, lingerie, infants' wear, etc.

PA449.1 Corsets and miscellaneous dress industries

PA450 Footwear

PA461.1 Refractory goods PA461.2 Building bricks and non-refractory goods

PA463 Glass Cement

Abrasives PA469.2 Miscellaneous building materials and mineral

Timber Furniture and upholstery

Bedding, etc.
Shop and office fittings
Wooden containers and baskets

Miscellaneous wood and cork manufactures

Paper and board PA482.1 Cardboard boxes, cartons and fibre-board

PA482.2 Packaging products of paper and associated materials

PA483 Manufactured stationery

Wallcovering
2 Miscellaneous manufactures of paper and board PA485 Printing and publishing of newspapers and periodicals

PA489 General printing, publishing, etc. PA491 Rubber Linoleum, plastics floor-covering, PA492

leathercloth, etc. PA493 Brushes and brooms

PA494.1 Toys, games and children's carriages Sports equipment Miscellaneous stationers' goods PA495

Plastics products PA496 Musical instruments

PA603 Water supply

PA1002 Summary tables

PA499.2 Miscellaneous manufacturing industries PA601 Gas Electricity

PA364 RADIO AND ELECTRONIC COMPONENTS

he information in this report relates to establishments classified to the Radio and electronic components ndustry, minimum list heading 364 in the Standard Industrial Classification (revised 1968). The activities f the industry include:-

Manufacturing electronic valves (including cathode ray tubes, but excluding glass envelopes), semiconductors and electronic rectifiers; integrated circuits, including thin and thick film passive and hybrid circuits, monolithic semi-conductor circuits; and radio and electronic components and assemblies including resistors, capacitors, inductors, circuit breakers for electronic equipment, sound reproduction components, printed circuits and other components and assemblies not elsewhere specified. The manufacture of electronic components for broadcast receiving and sound reproducing equipment is included.

> In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

LIST OF CONTENTS

Table

6

Title

No			
	United Kingdom establishments classified to the industry		
1	Input and output, 1970, 1971 and 1972	PA364	2
2	Capital expenditure and stocks, 1970, 1971 and 1972	PA364	3
0	Analysis of catablishments by size 1979	PA364	4

Analysis of establishments by size, 1972 PA364 5 Regional distribution of employment, net capital expenditure and net output, 1972 Percentage analysis of twelve-month periods covered by returns received from PA364 6 establishments employing 25 or more persons, 1972 Percentage analysis of employees by full and part time employment and sex, 1972 PA364 6

Sales of principal products of the industry by establishments employing 25 or more persons, including sales by establishments classified to other Does not industries, 1972

Page

Input and output, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

	Unit	1970	1971	1972
Enterprises	Number	827	827	786
Establishments	п	915	949	883
Sales of goods produced and work done	£'000	414,693	459,289	497,576
Services rendered to other organisations (b)	11	1,465	4,367	6,157
Goods merchanted or factored	11	27,478	35,246	64,626
Canteen takings	1	1,535	1,350	1,463
Total sales and work done	П	445,171	500,252	569,822
	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	TO AND DESCRIPTIONS	1000	
Increase during the year, work in progress and goods on hand for sale	п	5,020	1,230	5,790
Gross output	П	450,190	501,481	575,611
Cost of purchases	11	194,884	209,566	236,664
Increase during the year, stocks of materials, stores and fuel	п	4,727	- 1,050	3,847
Payments to other organisations for work done on materials given out	п	6,255	6,251	5,926
for transport by road	11	1,490	1,801	2,136
for transport by rail, water, air and Post Office parcel services	п	1,112	1,236	1,208
Total costs	11	199,013	219,904	242,087
Net output	II.	251,177	281,577	333,525
Cotal employment (including working proprietors) (c)	Thousands	126.2	125.7	125.4
Net output per head	£	1,990	2,241	2,660

⁽a) For 1972, estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons, accounted for 13 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 9 per cent.

Capital expenditure and stocks, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

£'000

TERMINE TO LINE SE MENON TO	1970	1971	197	'2
Capital expenditure (b)	8 8 9 S			
New building work	8,015	4,412	2,9	91
Land and existing buildings	五五五十二		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Acquisitions	928	645	8	75
Disposals	78	1,232	2,3	370
Plant and machinery		200 m	Control of the same of the sam	
Acquisitions	21,642	19,258	21,7	743
Disposals	1,391	2,258	1,1	112
Vehicles				
Acquisitions	1,200	1,698	1,8	538
Disposals	1,045	499		595
Total net capital expenditure (c)	29,271	22,024	23,	069
Increase in stocks and work in progress, 1970, 1971 and 1972 and value of stocks and work in progress at end of 1972	Increase	Increase	Increase	Value at end of year
Materials, stores and fuel	4,727	- 1,050	3,847	42,727
	2,595	2,360	3,898	40,783
Work in progress Goods on hand for sale	2,425	- 1,130	1,892	27,279
Total	9,747	180	9,637	110,789

⁽a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

⁽b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

⁽c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

⁽b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

⁽c) Acquisitions less disposals.

TABLE 3

Analysis of establishments by size, 1972

All United Kingdom establishments classified to the industry (a)

	Estab-			Emple	oyees	Wages and	salaries	Wages and per	salaries head				Net	Capital	Total stocks and
Size group (b)	lish- ments	Enter- prises (c)	Total employment (b)	Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)	Total sales and work done (e)	Gross output	Net output	output per head	expenditure (net) (f)	work in progress at end of year
1-10	Number 376	Number 366	Number	Number	Number	£,000	£,000	£	£	£,000	£'000	£'000	£	£'000	£'000
11-24 25-49 50-99	238 46 59	231 45 58	3,966 1,689 4,241	8,018	2,895	7,962	5,115	993	1,767	47,985	48,527	26,475	2,250	1,542	10,174
100-199	45	45	6,624	4,957	1,657	4,343	2,851	876	1,721	25,395	25,424	14,011	2,115	1,544	5,213
200-299	39	37	8,581	6,022	2,551	5,654	4,599	939	1,803	35,878	35,950	19,329	2,253	376	7,376
300-499	38	30	16,148	10,921	5,223	10,036	9,045	919	1,732	64,642	65,205	36,820	2,280	3,018	14,997
500-749	10	10	5,812	4,345	1,466	3,735	2,434	860	1,660	29,509	30,240	15,082	2,595	382	6,339
750-999	10	10	8,597	6,694	1,903	6,547	3,512	978	1,846	38,617	39,194	20,156	2,345	1,659	7,044
1,000-1,499	8	8	9,319	6,594	2,725	8,090	4,816	1,227	1,767	57,633	58,806	28,244	3,031	2,388	11,626
1,500-2,499	6	5	11,024	7,787	3,237	7,814	5,734	1,003	1,771	35,103	34,857	23,323	2,116	1,070	8,250
2,500-3,999	3	3	9,866	7,514	2,352	8,339	4,670	1,110	1,986	47,633	48,287	21,291	2,158	1,079	7,107
4,000 and over	5	5	37,659	26,351	11,308	28,210	22,108	1,071	1,955	187,427	189,121	128,794	3,420	10,011	32,663
Total	883	786	125,398	89,203	35,317	90,729	64,885	1,017	1,837	569,822	575,611	333,525	2,660	23,069	110,789

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
- (c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.

- (d) Administrative, technical and clerical employees.
- (e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
- (f) Acquisitions less disposals.

Regional distribution of employment, net capital expenditure and net output, 1972 All United Kingdom establishments classified to the industry

Area	Net ca expendi	apital ture (b)	Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)				
	es this constitution		ne weektii		Estimated net output	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom
0.0	Thousands	per cent of United Kingdom	£'000	per cent of United Kingdom	£,000		- 1010 2 × 0
Standard regions of England				100			raisend
North	5.9	4.7	4,174	18.1	9,798	86.2	2.9
Yorkshire and Humberside	*	*	*	*	*	*	*
East Midlands	7.6	6.1	1,154	5.0	12,469	68.6	3.7
East Anglia	6.6	5.3	632	2.7	3,338	28.8	1.0
South East	53.3	42.5	5,382	23.3	85,081	66.9	25.5
South West	12.9	10.2	2,937	12.7	13,786	54.2	4.2
West Midlands	*	*	*	*	*	*	2*239.7
North West	14.2	11.3	4,941	21.4	*	* 144	*
Engl and	110.6	88.2	20,864	90.4	140,361	53.4	42.1
Wales	7.0	5.6	1,120	4.9	9,786	75.6	2,9
Scotland	7.3	5.8	993	4.3	7,987	55.6	2.4
Great Britain	124.9	99.6	22,976	99.6	158,133	54.8	47.4
Northern Ireland	0.5	0.4	93	0.4	666	91.8	0.2
Unallocated (d)	-	-	-	-	174,725		52.4
United Kingdom	125.4	100.0	23,069	100.0	333,525		100.0

- (a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
- (b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.
- (c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
- (d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

Percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 25 or more persons, 1972

	Accounting year ended	Percentage of total returns received	Percentage of total number employed
		per cent	per cent
1972	April (a)	2.0	0.5
	May	1.0	0.5
	June	9.8	18.1
	July	4.4	2.9
	August	2.0	0.4
	September	6.9	1.5
		Order Samo had OBO'S James of	
	October	4.4	2.9
	November	1.4	0.5
	December	44.6	55.7
1973	January	2.0	0.8
1973	February	1.0	0.2
	March(b)	20.5	16.0
		100.0	100.0

⁽a) From 6th April

TABLE 6

Percentage analysis of employees, by full and part time employment and sex, 1972 (a)

Sex	Full time	Part time	All employees
	per cent	per cent	per cent
8		990,50 1/ 0.00/ 1/ 1/35	
Male	48	1	49
Female	38	13	51
t and the same of		April 450 February 15 (1952 m)	
Hacker of the cas age between assertions of taken the are the common taken with any taken the taken		re covered midrosene in the correction of the control of the contr	
	86	14	100

Source: Department of Employment

Sales of principal products of the industry by establishments employing 25 or more persons, including sales by establishments classified to other industries, 1972

Does not apply

For this industry, the quarterly inquiry into manufacturers' sales did not commence until the third quarter of 1972.

Produced in Wales by Her Majesty's Stationery Office Reprographic Unit, Cardiff Dd.289565 K7 Cdf 483 9/75

⁽b) Including returns made for twelve-month period ended 1st to 5th April 1973

⁽a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1972

Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet—"Introductory Notes", Part PA 1001 of the Report on the Census of Production for 1972).

GENERAL INFORMATION

Changes made for 1972

There were only minor changes in the scope of certain industry reports compared with 1971. Any such changes are explained in the introductions to the industry reports concerned or by footnotes to the tables.

Industrial classification

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register. Normally establishments on the Register are classified to industries on the pasis of major activity in conformity with the Standard ndustrial Classification (revised 1968). Generally an establishment is classified to an industry if its sales of the principal products of that industry accounts for a greater proportion of stotal sales than its sales of the principal products of any other dustry; classification is generally based on an establishment's eturns to the quarterly production inquiry. Where this is not ossible—for example where a quarterly production inquiry has ot been introduced—the classification of an establishment reflects its return to the Census of Production, 1968. Establishnents for which information is not available either from the marterly inquiries or the 1968 Census are classified on the basis f the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of

Coverage

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of dispatch.

ERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full-time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees

Operatives include all other classes of employees, that is, breadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but out-workers are excluded.

Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970, 1971 and 1972. Establishments were asked to include in the value of capital expenditure, amounts received under the Local Employment Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional development grants under the Industry Act, 1972.

(a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An enterprise may consist of a single establishment, or of more than one establishment owned by one legal unit, usually a company, or of a number of establishments owned by a parent company and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

Establishment

The definition of an establishment in 1970, 1971 and 1972 was that of the Standard Industrial Classification (revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

Gross outpu

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:—

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress

Gross output.

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:—

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

= Net output

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced: amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

Sale

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis

To the extent that sales of finished products of one establishment constitute the materials purchased by another, total figures of

the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates for a number of industries contain significant amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by HM Stationery Office together with a separate index in the form of an alphabetical list of industries.

Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

SYMBOLS USED

The following symbols are used throughout the report:

- . not availab
- nil or less than half the final digit shown
- figures cannot be shown owing to the risk of disclosing information about individual enterprises
- R revise

ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.

© Crown copyright 1975

Her Majesty's Stationery Office

Government Bookshops

49 High Holborn, London WC1V 6HB
13a Castle Street, Edinburgh EH2 3AR
41 The Hayes, Cardiff CF1 1JW
Brazennose Street, Manchester M60 8AS
Southey House, Wine Street, Bristol BS1 2BQ
258 Broad Street, Birmingham B1 2HE
80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers