## 33 Soap and detergents

This Report on the Soap and Detergents Industry relates to establishments engaged wholly or mainly in manufacturing soaps, soap powder, soap flakes, shaving soap or cream, soapless detergents, scouring preparations, primary products of sperm oil (including higher fatty alcohols), stearine, glycerine, candles, night-lights and tapers; fat splitting and distillation.

This industry corresponds to minimum list heading 275 in the Standard Industrial Classification (Revised 1968) which has been used for the first time as a basis of classification in the 1968 Census.

The industry corresponds to the Soap, Detergents, Candles and Glycerine Industry (Part 33) in the Reports on the last detailed Census of Production for 1963 except that higher fatty alcohols were shown in the Report on General Chemicals (Part 27).

Throughout this Report the figures given for 1963 have been reclassified, as far as possible, according to the Standard Industrial Classification (Revised 1968) so that data for 1963 and 1968 are on the same industrial basis. However the reclassification of small firms, which provided limited information only, has been arbitrary.

There were no larger establishments in this industry in Northern Ireland in 1963 and 1968.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which appear on pages (i) to (iv).

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| 8 | Production of certain principal products of the industry by larger establishments, 1963 and 1968 | $\begin{gathered} \text { DOES } \\ \text { NOT } \\ \text { APPLY } \end{gathered}$ |
| 9 | Purchases by 1 arger establishments of selected principal products of the industry, 1968 | $\begin{aligned} & \text { DOES } \\ & \text { NOT } \\ & \text { APPLY } \end{aligned}$ |
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(c) Including services rendered to other organisations (amounts charged for hiring out plant machinery or other goods, for providing transport, or for technical or other services
rendered). (d) rendered).
(d) Administrative, technical and clerical employees
(e) Excluding expenditure for est ablishments not yet in production
(f) Acquisitions less disposals.

Industry summary, 1963 and 1968
United Kingdom (a) (b)


For 1968, estimates for establishments not making satisfactory returns and for small establishments from which only employment data were collected, accounted for 10 per cent. of the total figures in
which they were incorporated: of this, unsatisfactory returns accounted for 3 per cent. For 1963 the comparable figures were 6 per cent. and 1 per cent. respectively
The following information relates to small establishments (employing fewer than 25 persons) in this industry. It includes an estimate for small establishments not making satisfactory returns.

|  | 1963 | 196 |
| :---: | :---: | :---: |
| Number of establishments | 125 | 139 |
| Average number employed: |  |  |
| Working proprietors | 145 | 137 |
| Other persons employed | 1,079 | 1,122 |

Average number employed: Working proprietors Other persons employed


TABLE 2 Analysis by size of establishment within the industry, 1968
(i) Output and employment

All establishments: United Kingdom

| Number employed on average during the year by the est abli ishment (a) | $\begin{aligned} & \text { Est ab- } \\ & 1 \text { i sh- } \\ & \text { men't } \end{aligned}$ | $\begin{aligned} & \text { Enter- } \\ & \text { prises } \\ & \text { (b) } \end{aligned}$ | Total number employed on average during the year (a) | Gross output | $\begin{aligned} & \text { Net } \\ & \text { output } \end{aligned}$ | Net output per head |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Number | Number | £'000 | £'000 | £ |
| 1-5 | 47 | 46 | 146 | . | .. | .. |
| 6-10 | 38 | 37 | 297 | . | . | . |
| 11-24 | 43 | 43 | 739 | . | . | . |
| 25-49 | 15 | 15 | 572 | 3,195 | 1,378 | 2,410 |
| 50-99 | 7 | 7 | 451 | 2,740 | 1,018 | 2,256 |
| 100-199 | 7 | 7 | 972 | 9,150 | 3,092 | 3,181 |
| 200-299 | 7 | 7 | 1,728 | 9,048 | 3,193 | 1,848 |
| 300-399 | 3 | 3 | 1,054 | 12,977 | 2,352 | 2,232 |
| 400-999 | 3 | 3 | 2,480 | 24,129 | 9,267 | 3,737 |
| 1,000 and over | 4 | 4 | 7,101 | 89,823 | 33,851 | 4,767 |
| Unsatisfactory returns | 17 | 16 | 488 | .. | .. | .. |
| Total | 191 | 174 | 16,028 | 168,456(c) | 60,478(c) | 3,773(c) |

(ii) Employees, wages and sal aries

All establishments: United Kingdom

| Number employed on average during the year by the est abl i shment (a) | Employees |  | Wages and sal aries |  | Wages and sal aries per head |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operatives | 0 thers (d) | Operatives | Others (d) | Operatives | 0 thers (d) |
|  | Number | Number | £'000 | £'000 | £ | £ |
| 1-5 | .. | .. | .. | .. | . | .. |
| 6-10 | . | . | . | .. | . | .. |
| 11-24 | . | . | .. | .. | .. | . |
| 25-49 | 330 | 229 | 232 | 367 | 702 | 1,602 |
| 50-99 | 265 | 183 | 168 | 237 | 633 | 1,293 |
| 100-199 | 596 | 375 | 399 | 489 | 669 | 1,303 |
| 200-299 | 1,228 | 500 | 881 | 695 | 717 | 1,391 |
| 300-399 | 854 | 200 | 692 | 227 | 810 | 1,136 |
| 400-999 | 1,468 | 1,012 | 1,487 | 1,444 | 1,013 | 1,426 |
| 1,000 and over | 3,565 | 3,536 | 4,078 | 5,102 | 1,144 | 1,443 |
| Unsatisfactory returns | .. | .. | .. | .. | .. | , |
| Total | 9,191(C) | 6,682 (c) | 8,775 (c) | 9,476(c) | 955(c) | 1,418(c) |

(a) Including working proprietors.
(b) The sum of the figures for the size groups exceeds the total for the indust ry to
the extent that enterprises made returns for establishments in more than one the extent
size group.
(c) Including estimates for establishments employing fewer than 25 persons and for
(d) Adninistrative, technical and clerical employees.

TABLE 3 Percentage analysis of employees, by age and sex, 1969 (a)
All establishments: United Kingdom

| All establishments: United Kingdom |  |  |  |
| :--- | :---: | :---: | :---: |
| Ages | Males | Females | All employees |
| Under 18 | Per cent. | Per cent. | Per cent. |
|  | 1 | 2 | 3 |
|  | 63 | 34 | 97 |
|  | 64 | 36 | 100 |

Source: Department of Employment
(a) The percentages relate to the numbers employed (excluding working proprietors) at June 1969, the earliest date for mich the information is avail able on the basis of
Standard Industrial Classification, (Revised 1968).

Footnotes to Table 4.
(a) For 19682 establishments employing fewer than 25 persons wer included in return
b) Included for 1963 .
(b) Including services rendered to other organisations (amount charged for hiring out plant, machinery or other goods, fo providing
rendered).
(c) Direct sales of goods (excluding canteen takings) made to Direct sales of goods (excluding canteen takings) made to
and work done for, the general public by larger establishments are included. These amounted to $£ 168,000$ in 1968 Similar information is not available for 1963 .
(d) This is the ratio of total sales of principal products by
the industry to total sales of goods produced and work done
(e) Administrative, technical and clerical employees
(f) Excluding expenditure for establishments not yet in product ion.
(g) Acquisitions less disposals.

TABLE 4 Analysis of larger establishments, 1963 and 1968
Establishments employing 25 or more persons: Analysis of returns received, United Kingdom (a)


[^0](he industry by larger establishments, including Sales of principal products of the ind other industries, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom


TABLE 5 (continued)

|  | 1963 |  | 1968 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value | Enter- prises | Entries |
|  |  | £ ${ }^{\prime} 000$ |  | £'000 | Number | Number |
| Other products |  | 229 |  | 236 | 12 | 12 |
| Waste products |  | 54 |  | 226 | 11 |  |
| Work done |  |  |  |  | 11 | 14 |
| Glycerine refined on commission (on |  |  |  |  |  |  |
|  |  | 212 |  | 398 | * | * |
| ther work done |  |  |  | 908 | 6 | 8 |
| Total |  | 118,241 |  | 149,569 | . | . |
| Sales in other industries (see Table 6) |  | 13,036 |  | 19,038 | .. |  |
| Principal products of this industry sold by establish- |  |  |  |  |  |  |
| ments in the industry |  | 105,206 |  | 130,531 | 37 | 45 (c) |

(a) For 1963 described as 'Surface active materials (including sulphonated or sulphated alcohols
(b) Including some unclassified detergent for 1963.
(c) This figure represents the total number of returns made for larger establishments in this industry which is less than the total number of establishments shown in Table 4 on account of
combined returns covering more than one establishment.

TABLE 6 Sales of principal products of the industry by larger establishments classified to other industries, 1963 and 1968 Establishments employing 25 or more persons:
Analys is of returns received, United Kingdom

|  | 1963 |  | 1968 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quant ity | Value | Quantity | Value | Entries | Principal ndustries in which produced (a) |
|  | Th.tons | £’000 | Th.tons | £'000 | Number |  |
| Glycerine, crude (on the basis of $80 \%$ glycerol) acyclic (fatty) alcohols C12 and higher, and fatty acids excluding oleine (b) | - | 1,415 | . | 3,400 | 11 | 16,27,29, 101 |
| Soap, excluding scouring preparations <br> Toilet soap in tablet form (78/80 per cent. fatty acids) | 2.8 | 1,322 | 2.5 | 1,434 | 24 | 30,31,42 |
| Shaving soap, solid, cream or powder <br> Brushless shaving cream | $\}\left\{\begin{array}{c}0.8 \\ \cdots\end{array}\right.$ | $\left.\begin{array}{l}487 \\ 253\end{array}\right\}\{$ | 0.5 0.4 | 904 641 | 19 | 30,31 30,31 |
| Soap shampoos, solid, powder or liquid <br> Other soaps, including soap powder, <br> liquid soap and sof $t$ soap | $\}\left\{\begin{array}{c}4.5 \\ \cdots\end{array}\right.$ | $\left.{ }_{962}^{269}\right\}$ | $\left\{\begin{array}{r} 8.0 \\ 2.4 \\ \cdots \end{array}\right.$ | $\begin{aligned} & 794 \\ & 272 \\ & 489 \end{aligned}$ | \} 13 | 30,31 $26,27,30,31$ |
| Surface active materials, (other than scouring preparations) including wetting and emulsifying agents, sulphonated or sulphated oil, alcohols and hydrocarbons |  |  |  |  |  |  |
| Compounded materials primarily for washing purposes |  |  |  |  |  |  |
| Liquid paste or other forms | 74.1 | 6,122 |  | $\begin{aligned} & 5,122 \\ & 2,750 \end{aligned}$ | $\} \quad 29$ | (c) |
| Powder |  |  | 21.0 | 2,679 | 10 | 27,30,35,98 |
| Scouring preparations containing soap or synthetic detergents (excluding steel wool) | $\} 21.6$ | 2,205 | .. | 553 | 8 | 26, 27,32,40 |
| Total |  | 13,036 |  | 19,038 | . |  |

(a) The references given are to the 1 ist of industries at the front of this report.
(a) Te 1963
(b) Oleine was included for 1963 .

TABLE 7 Sales of other than principal products by larger establishments in the industry, 1963 and 1968
Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

|  | 1963 |  | 1968 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quant ity | Value | Quantity | Value |
|  |  | $£^{\prime} 000$ |  | £'000 |
| Vegetable and animal oils and fats | . | (a) | . | 1,375 |
| General chemicals |  |  |  |  |
| Surface active materials (excluding compounded materials primarily for washing purposes) |  |  | .. | 1,433 |
| Other chemicals |  |  | . | 1,278 |
| Disinfectants | . | 10,359 |  |  |
| Based on Quaternary ammonium compounds |  |  | .. | 170 |
|  |  |  | Th.tons |  |
| Based on Hypochlorite compounds |  |  | 3.1 | 139 |
| Pharmaceut ical preparations | . | (a) | .. | 340 |
| Toilet preparations |  |  |  |  |
| Colognes, toilet waters and perfumes non-alcoholic |  | 278(b) | .. | 125 |
| Talcum and toilet powders | 6,657 | 1,119 | $\cdots$ | 454 |
| Soapless shampoos |  |  | 2,544 | 567 |
| Hand creams (excluding ointments) |  |  | .. | 60 |
| Face and skin lotions |  | 5,649 | . | 171 |
| Bath preparations |  | 5,649 | 3,669 | 459 |
| Other toilet preparations (including dental preparations) |  |  | .. | 5,608 |
| Other goods | .. | 6,344 | . | 3,276 |
| Services rendered to other organisations (c) |  | 1,947 |  | 410 |
| Total value of goods sold without having been subjected to any manuf acturing process (merchanted or factored) | . | 3,274 | .. | 3,785 |
| Canteen takings |  | 302 |  | 109 |
| Total |  | 29,272 |  | 19,757 |

(a) 0 wing to risk of disclosure of information relating to individual firms, separate particulars
cannot be given and are included in '0ther goods'.
(b) Included some spirit perfumes in 1963.
(c) Amounts charged for hiring out of plant, machinery, or other goods, for providing transport, or for c) technical or other services rendered to other organisations.

TABLE 8 Production of certain principal products of the industry by larger establishments, 1963 and 1968

This table is not applicable to this industry.

TABLE 9 Purchases by larger establishments of selected principal products of the industry, 1968

This table is not applicable to this industry.

TABLE 10
Purchases by larger establishments in the industry, 1963 and 1968 Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

|  | 1963 |  | 1968 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quant ity | Cost | Quantity | Cost |
| Materials for use in production |  | £ ${ }^{\prime} 000$ |  | £'000 |
| Petroleum waxes (including paraffin and montan waxes) | .. | 338 | . | 327 |
| Animal (except marine animal) oils, fats and greases |  |  |  |  |
| Tallow | . | 8,487 | . | 8,021 |
| 0ther | .. | 1,452 | .. | 1,601 |
| Oleine (oleic acid) and stearine (stearic acid) and other fatty acids (excluding sulphonated fatty acids and ester salts) | .. | 1,747 | . | 3,133 |
| Fish amd marine animal oils (including sperm oil) | . | 2,433 | .. | 1,825 |
| Mixtures of fats, greases and oils (including soap stock, but excluding essential oils) and residues of edible oil refining not elsewhere specified | . | 273 | .. | 63 |
| Acid oils | .. | 1,320 | . | 1,167 |
| Fatty alcohols | . | 98 | . | 958 |
| Crude vegetable and seed oils | .. | 5,818 | . | 10,619 |
| Refined vegetable and seed oils Coconut oil | . | 139 | . | 572 |
| Palm and palm kernel oils | . | 543 | . | 47 |
| 0 Other | . | 335 | .. | 734 |
| Aromat ic raw materials <br> Essential oils (natural, other than turpent ine) | . | 811 |  | 925 |
| Compound oils (perfumery bases) and floral concretes and absolutes | . | 257 | . | 267 |
| Perfumery chemicals, synthet ic |  | 525 | .. | 762 |
| Perfumes and toilet waters | .. | 1,499 | . | 1,836 |
| Mineral oils (other than for use as fuel) | . | 45 | . | 192 |
|  |  | (a) | . | 1,793 |
| Precipitated chalk, talc, magnesium carbonate and other powder bases |  | 122 | . | 135 |
| General chemicals (b) |  |  |  |  |
| Inorganic (including inorganic gases) <br> Acids, including sulphuric and phosphoric acid |  |  | . | 511 |
| Phosphorus compounds (including ammonium, calcium and sodium phosphates) |  | 4,967 | .. | 6,846 |
| Ammonium compounds not elsewhere specif ied |  |  |  | 23 |
| Sodium compounds <br> Carbonate (including soda crystals and ash) | . | 1,633(c) | . | 592 |
| Hydroxide (caustic soda) | \} |  | .. | 1,051 |
| Other sodium compounds (excluding phosphates) | \} $\cdot$ | 4,189 | . | 1,461 |
| Other inorganic chemicals not elsewhere specified | . | 1,384 | . | 650 |
| Organic (including organic gases) <br> Acids, including acetic, citric and formic acid | .. | 96 | . | 230 |
| Detergent alkylates |  |  | .. | 4,144 |
| Other organic chemicals not elsewhere specified |  | 5,642 |  | 3,495 |

Cont inued on next page


TABLE 10 (continued)

(a) Not recorded separately for 1963
(b) For 1963 described as 'Heavy chemicals (acids, alkalis, alcohols, other inorganic and organic (c) Including percabonate for 1963.
(d) For 1963 described as 'Surface-active material (including sulphonated or sulphated alcohols and (d) For 1963 described as surface-active material (including sulphonated or suaternary ammonium compounds etc) wetting, emulsifying agents etc'.
(e) Multiwall paper sacks only for 1963 .
(f) The total quantity of electricity generated in establishments employing 25 or more persons in
(1)
this industry in 1963 was 1,542 Th.kWh. Owing to the risk of disclosure of information relating
to individual firms to individual firms the quantity for 1968 cannot be given.

TABLE 11 Transport costs and employment of larger establishments, 1963 and 1968
Establ ishments employing 25 or more persons

a) Excluding tyres and other spare parts for road goods vehicles, not
collected separately for 1963.

TABLE 12 Payments for certain services, etc by larger establ ishments, 1963 and 1968 (a)
Establishments employing 25 or more persons:
Analys is of returns received, United Kingdom

|  | Amounts payable |  |
| :--- | ---: | ---: |
|  | 1963 | 1968 |
| Repairs and maintenance to | $£^{\prime} 000$ | $£^{\prime} 000$ |
| Buildings | 150 | 204 |
| Road goods vehicles | 43 | 136 |
| $\quad$ Plant, machinery and other capital equipment | 329 | 1,285 |
| Insurance, licensing and deprec iation of road goods <br> vehicles (b) <br> Rates, excluding water rates <br> Hire of plant and machinery <br> Postage, telephone, telegrams, cables and telex (c) <br> $\quad$ Total | 147 | 260 |
|  | 454 | 516 |

[^1]| TABLE 13 P | Percentage analysis of twelve-month periods covered by returns from larger establishments, 1968 |  |
| :---: | :---: | :---: |
|  | Establishments employing 25 or more persons: Analysis of returns received, United Kingdom |  |
| Year ended | Percentage of total returns rece ived | Percent age <br> of total number employed |
| 1968 | Per cent. | Per cent. |
| April (a) | 0.0 | 0.0 |
| May | 4.4 | 0.5 |
| June | 17.8 | 30.5 |
| July | 0.0 | 0.0 |
| August | 0.0 | 0.0 |
| September | 0.0 | 0.0 |
| October | 4.4 | 0.7 |
| November | 0.0 | 0.0 |
| December | 55.6 | 51.6 |
| 1969 |  |  |
| January | 2.2 | 2.1 |
| February | 0.0 | 0.0 |
| March | 15.6 | 14.6 |
| April (b) | 0.0 | 0.0 |
|  | 100 | 100 |

(a) From 6 April.
(b) To 5 April.
$\square$


[^0]:    For notes to this table - see page 33/5

[^1]:    (a) No deduction is made for these payments to arrive at the figures of
    a) No deduction is made for these
    net output given in this report
    (b) For details see Table 11.
    (c) Excluding telex for 1963.

